How many are they and how much do they spend?

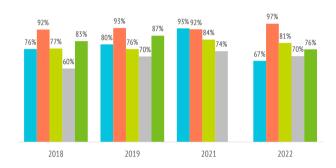
	2018	2019	2020	2021	2022
TOURISTS					
Tourist arrivals (FRONTUR) (*)	321	297	109	143	345
Tourist arrivals > 15 years old (EGT) (*)	268	248	93	121	290
 book holiday package (*) 	196	190	70	101	223
 - do not book holiday package (*) 	72	58	23	20	67
- % tourists who book holiday package	73.1%	76.7%	75.7%	83.8%	76.7%

(*) Thousands of tourists

% OF TOURIST WHO BOOK HOLIDAY PACKAGE

🗖 Lanzarote 📕 Fuerteventura 📕 Gran Canaria 🔳 Tenerife 🔳 La Palma

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	2018	2019	2020	2021	2022
Expenditure per tourist (€)	1,277	1,244		1,496	1,387
 book holiday package 	1,326	1,310		1,502	1,448
- holiday package	1,067	1,051		1,229	1,238
- others	258	259		274	210
 do not book holiday package 	1,143	1,026		1,466	1,186
- flight	332	312		378	377
- accommodation	375	352		512	305
- others	436	363		576	503
Average lenght of stay	8.36	8.29		9.10	8.48
 book holiday package 	8.18	8.01		8.34	7.92
 do not book holiday package 	8.83	9.21		13.05	10.33
Average daily expenditure (€)	162.0	159.7		182.6	176.8
 book holiday package 	168.9	171.7		189.4	189.6
- do not book holiday package	143.2	119.9		147.7	134.7
Total turnover (> 15 years old) (€m)	342	308		180	402
- book holiday package	260	249		152	322
- do not book holiday package	82	59		29	80

What is the main purpose of their trip?

	2018	2019	2020	2021	2022
			2020		
Holiday, leisure	95.7%	92.5%		93.0%	93.0%
Visiting family or friends	1.6%	1.5%		1.8%	4.3%
Business and work	0.5%	0.4%		0.9%	0.2%
Education and training	0.0%	0.1%		0.2%	1.0%
Sports training	1.0%	4.2%		3.9%	1.3%
Health or medical care	0.1%	0.0%		0.0%	0.0%
Fairs and congresses	0.6%	0.5%		0.0%	0.0%
Others	0.6%	0.8%		0.1%	0.2%

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer



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Aspectos más relevantes en la elección de Canarias					
	2018	2019	2020	2021	2022
Climate	78.2%	81.1%		78.8%	76.1%
Accommodation supply	31.7%	31.9%		31.3%	36.6%
Tranquility	33.9%	36.1%		32.9%	33.0%
Sea	31.0%	31.6%		28.1%	31.6%
Safety	32.2%	36.5%		29.8%	30.6%
European belonging	27.6%	28.5%		32.3%	29.2%
Price	26.5%	28.0%		17.8%	27.0%
Fun possibilities	18.4%	22.2%		18.7%	25.3%
Beaches	27.3%	23.8%		27.4%	24.7%
Environment	20.8%	24.6%		22.4%	23.5%
Landscapes	19.9%	24.7%		17.2%	20.8%
Exoticism	12.6%	13.3%		14.5%	13.6%
Gastronomy	16.4%	16.7%		16.1%	13.5%
Authenticity	11.4%	10.6%		15.5%	13.0%
Hiking trail network	6.4%	6.8%		7.7%	8.9%
Effortless trip	6.3%	4.1%		6.3%	6.7%
Shopping	6.1%	6.1%		7.7%	5.4%
Culture	3.5%	2.9%		3.1%	3.2%
Nightlife	2.8%	1.9%		3.1%	2.7%
Historical heritage	3.2%	2.7%		2.2%	2.4%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") % of tourists who indicate that the factor is "very important" in their choice.

What is the main motivation for their holidays?

	2018	2019	2020	2021	2022
Rest	61.2%	60.5%		59.6%	54.9%
Enjoy family time	24.2%	25.3%		26.2%	27.0%
Have fun	3.4%	3.2%		2.6%	5.2%
Explore the destination	8.0%	7.4%		6.9%	7.2%
Practice their hobbies	1.5%	2.3%		3.7%	4.3%
Other reasons	1.6%	1.3%		1.0%	1.3%

How far in advance do they book their trip?

	2018	2019	2020	2021	2022
The same day	0.5%	0.7%		0.2%	1.0%
Between 1 and 30 days	23.0%	21.4%		28.2%	30.4%
Between 1 and 2 months	21.4%	25.6%		25.5%	26.6%
Between 3 and 6 months	34.5%	32.7%		28.7%	29.6%
More than 6 months	20.6%	19.7%		17.4%	12.4%

What channels did they use to get information about the trip?

	2018	2019	2020	2021	2022
Previous visits to the Canary Islands	54.3%	59.9%		54.0%	53.3%
Friends or relatives	20.6%	20.3%		17.6%	22.1%
Internet or social media	58.0%	49.1%		50.2%	49.4%
Mass Media	2.1%	1.1%		1.6%	1.4%
Travel guides and magazines	7.4%	5.2%		4.1%	2.9%
Travel Blogs or Forums	2.8%	2.9%		3.0%	3.5%
Travel TV Channels	0.4%	0.3%		0.3%	0.3%
Tour Operator or Travel Agency	28.4%	26.7%		31.7%	33.6%
Public administrations or similar	0.4%	0.2%		1.6%	2.4%
Others	4.0%	2.5%		2.4%	1.4%

With whom did they book their flight and accommodation? •

	2018	2019	2020	2021	2022
Flight					
- Directly with the airline	21.3%	21.7%		18.4%	22.3%
- Tour Operator or Travel Agency	78.7%	78.3%		81.6%	77.7%
Accommodation					
- Directly with the accommodation	20.1%	21.6%		17.8%	18.5%
- Tour Operator or Travel Agency	79.9%	78.4%		82.2%	81.5%

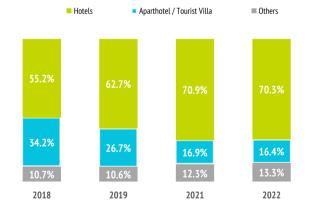
Where does the flight come from?

	2018	2019	2020	2021	2022
Denmark	92.4%	91.3%		90.8%	92.7%
Mainland Spain	1.8%	0.6%		1.5%	2.2%
Germany	3.3%	4.6%		2.7%	1.5%
Switzerland	0.0%	0.2%		0.0%	1.1%
Sweden	0.2%	0.7%		3.0%	0.5%
Portugal	0.6%	1.2%		0.5%	0.4%
Others	1.8%	1.4%		1.5%	1.5%

Where do they stay?

	2018	2019	2020	2021	2022
1-2-3* Hotel	24.7%	25.2%		25.3%	23.1%
4* Hotel	27.4%	32.6%		40.3%	42.8%
5* Hotel / 5* Luxury Hotel	3.1%	4.9%		5.3%	4.4%
Aparthotel / Tourist Villa	34.2%	26.7%		16.9%	16.4%
House/room rented in a private dwelling	3.1%	3.2%	4.5%	3.3%	2.9%
Private accommodation (1)	1.8%	1.3%	3.9%	1.4%	3.8%
Others (Cottage, cruise, camping,)	5.8%	6.0%	1.0%	7.6%	6.6%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.



What do they book?

	2018	2019	2020	2021	2022
Room only	34.7%	34.6%		30.6%	27.2%
Bed and Breakfast	14.9%	15.5%		15.8%	17.0%
Half board	12.3%	15.0%		13.4%	15.9%
Full board	3.1%	2.5%		0.7%	4.7%
All inclusive	35.1%	32.5%		39.4%	35.2%

Canary States

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Other expenses

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	2018	2019	2020	2021	2022
Restaurants or cafes	62.3%	60.3%		65.5%	62.3%
Supermarkets	52.0%	53.7%		48.2%	48.4%
Car rental	19.7%	17.7%		24.7%	21.9%
Organized excursions	14.2%	12.2%		15.4%	14.9%
Taxi, transfer, chauffeur service	54.1%	57.7%		58.2%	65.2%
Theme Parks	5.3%	4.1%		3.7%	5.6%
Sport activities	5.0%	4.0%		11.1%	7.0%
Museums	2.6%	2.0%		2.1%	3.2%
Flights between islands	2.3%	2.2%		1.8%	1.8%

Activities in the Canary Islands

Outdoor time per day	2018	2019	2020	2021	2022
0 hours	5.5%	6.3%		7.7%	8.9%
1 - 2 hours	14.8%	16.2%		19.9%	17.9%
3 - 6 hours	38.2%	36.2%		33.4%	37.0%
7 - 12 hours	36.6%	35.7%		35.7%	30.3%
More than 12 hours	4.9%	5.6%		3.3%	5.8%



2018	2019	2020	2021	2022
73.2%	65.6%		70.8%	72.7%
62.9%	60.6%		66.5%	70.2%
51.6%	51.3%		55.3%	54.1%
59.2%	54.8%		54.1%	53.2%
22.1%	18.9%		17.7%	18.6%
			21.3%	15.6%
15.5%	12.2%		11.8%	12.9%
			11.0%	11.2%
7.4%	7.1%		7.2%	10.5%
			12.3%	9.6%
9.3%	9.5%		12.5%	8.9%
			28.9%	8.4%
10.9%	8.3%		5.8%	7.9%
5.0%	5.8%		6.0%	6.8%
6.9%	6.0%		5.8%	5.9%
8.2%	5.2%		5.2%	5.7%
			8.5%	4.3%
			2.2%	4.1%
			7.8%	3.8%
2.5%	2.2%		2.1%	3.5%
			3.3%	3.2%
			3.3%	2.4%
			1.9%	2.3%
			1.570	2.370
	73.2% 62.9% 51.6% 59.2% 22.1% 15.5% 7.4% 9.3% 10.9% 5.0% 6.9% 8.2% 2.5% 	73.2% 65.6% 62.9% 60.6% 51.6% 51.3% 59.2% 54.8% 22.1% 18.9% 1.5.5% 12.2% 1.5.5% 12.2% 7.4% 7.1% 9.3% 9.5% 10.9% 8.3% 5.0% 5.8% 6.9% 6.0% 8.2% 5.2% 2.5% 2.2.2%	73.2% 65.6% 62.9% 60.6% 51.6% 51.3% 59.2% 54.8% 22.1% 18.9% 15.5% 12.2% 7.4% 7.1% 9.3% 9.5% 10.9% 8.3% 5.0% 5.8% 6.9% 6.0% 10.9% 8.3% 2.5% 5.2% 2.5% 2.2% 2.5% 2.2%	73.2% 65.6% 70.8% 62.9% 60.6% 66.5% 51.6% 51.3% 55.3% 59.2% 54.8% 54.1% 22.1% 18.9% 21.3% 15.5% 12.2% 11.6% 7.4% 7.1% 12.3% 7.4% 7.1% 12.3% 9.3% 9.5% 12.5% 10.9% 8.3% 5.8% 10.9% 8.3% 5.8% 5.0% 5.2% 5.2% 6.9% 6.0% 5.2% 6.9% 5.2% 7.8% 8.2% 5.2% 2.2% 7.8% 2.5% 2.2% 7.8% 2.5% 2.2% 3.3% 3.3%

Which island do they choose?

Tourists (> 15 years old)	2018	2019	2020	2021	2022
Lanzarote	29,305	27,880		18,820	44,781
Fuerteventura	22,422	24,879		16,174	26,586
Gran Canaria	130,618	113,840		49,545	122,481
Tenerife	77,326	73,347		34,039	92,745
La Palma	7,009	6,992		388	1,796

How many islands do they visit during their trip?

	2018	2019	2020	2021	2022
One island	95.9%	94.8%		96.2%	96.3%
Two islands	4.0%	4.6%		3.3%	3.7%
Three or more islands	0.1%	0.6%		0.5%	0.0%

How many are loyal to the Canary Islands?

	2018	2019	2020	2021	2022
Repeat tourists	76.9%	77.0%		74.3%	75.9%
At least 10 previous visits	21.3%	20.5%		23.9%	21.9%
Repeat tourists (last 5 years)	68.1%	72.6%		66.8%	66.9%
Repeat tourists (last 5 years) (5 or more	20.6%	20.8%		13.0%	10.8%

Who are they?

	2018	2019	2020	2021	2022
Gender					
Men	46.7%	44.0%		50.3%	49.3%
Women	53.3%	56.0%		49.7%	50.7%
Age					
Average age (tourist > 15 years old)	51.0	50.9		48.3	49.5
Standard deviation	14.9	15.4		15.7	16.8
Age range (> 15 years old)					
16 - 24 years old	5.9%	6.9%		8.9%	9.9%
25 - 30 years old	6.1%	7.0%		9.2%	7.9%
31 - 45 years old	23.4%	20.7%		22.1%	21.6%
46 - 60 years old	33.5%	34.0%		34.1%	30.0%
Over 60 years old	31.1%	31.4%		25.7%	30.6%
Occupation					
Salaried worker	56.0%	55.4%		60.3%	52.6%
Self-employed	6.9%	7.0%		7.8%	9.9%
Unemployed	1.3%	0.3%		0.6%	1.8%
Business owner	9.5%	12.4%		8.0%	9.2%
Student	2.4%	3.8%		6.4%	4.1%
Retired	23.4%	20.3%		15.7%	21.9%
Unpaid domestic work	0.0%	0.1%		0.0%	0.0%
Others	0.5%	0.6%		1.2%	0.4%
Annual household income level					
Less than €25,000	10.2%	5.5%		5.7%	8.1%
€25,000 - €49,999	17.4%	19.1%		19.6%	20.6%
€50,000 - €74,999	29.0%	31.1%		28.2%	32.2%
More than €74,999	43.4%	44.3%		46.5%	39.0%
Education level					
No studies	2.0%	1.6%		0.8%	1.5%
Primary education	4.1%	5.6%		3.2%	2.5%
Secondary education	10.3%	12.7%		16.5%	10.2%
Higher education	83.6%	80.1%		79.6%	85.8%

Share by islands	2018	2019	2020	2021	2022
Lanzarote	11.0%	11.3%		15.8%	15.5%
Fuerteventura	8.4%	10.1%		13.6%	9.2%
Gran Canaria	49.0%	46.1%		41.6%	42.5%
Tenerife	29.0%	29.7%		28.6%	32.2%
La Palma	2.6%	2.8%		0.3%	0.6%

% TOURISTS BY ISLANDS

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2.6%	2.8%	0.3%	0.6%	
29.0%	29.7%	28.6%	32.2%	
49.0%	46.1%	41.6%	42.5%	
8.4%	10.1%	13.6% 15.8%	9.2% 15.5%	
2018	2019	2021	2022	

How do they rate the Canary Islands?

Satisfaction (scale 0-10)	2018	2019	2020	2021	2022
Average rating	8.51	8.68		8.78	8.77
Experience in the Canary Islands	2018	2019	2020	2021	2022
Worse or much worse than expected	1.3%	1.2%		2.2%	1.9%
Lived up to expectations	65.9%	65.1%		62.5%	64.6%
Better or much better than expected	32.8%	33.8%		35.3%	33.5%
Future intentions (scale 1-10)	2018	2019	2020	2021	2022
Return to the Canary Islands	8.56	8.88		8.79	8.94
Recommend visiting the Canary Islands	8.78	8.96		8.95	9.05

Who do they come with?

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	2018	2019	2020	2021	2022
Unaccompanied	5.0%	4.3%		7.9%	9.0%
Only with partner	43.7%	44.0%		46.1%	44.7%
Only with children (< 13 years old)	5.2%	5.8%		5.7%	5.9%
Partner + children (< 13 years old)	7.7%	6.9%		5.8%	6.4%
Other relatives	12.2%	11.9%		15.5%	11.2%
Friends	3.0%	5.2%		6.2%	5.1%
Work colleagues	0.3%	0.2%		0.2%	0.3%
Organized trip	0.4%	0.7%		0.0%	0.6%
Other combinations (1) (2) Combinación de algunos de los grupos anteriorm	22.4% ente analizados	20.9%		12.6%	16.8%
Tourists with children	22.9%	21.2%		18.8%	20.2%
- Between 0 and 2 years old	2.7%	1.7%		1.4%	2.5%
- Between 3 and 12 years old	16.2%	17.0%		15.4%	15.2%
- Between 0 -2 and 3-12 years old	4.1%	2.4%		2.0%	2.5%
Tourists without children	77.1%	78.8%		81.2%	79.8%
Group composition:					
- 1 person	8.2%	7.4%		10.6%	11.1%
- 2 people	50.3%	51.7%		56.5%	54.8%
- 3 people	13.5%	12.4%		8.0%	10.1%
- 4 or 5 people	18.2%	20.5%		17.3%	14.9%
- 6 or more people	9.8%	7.9%		7.6%	8.9%
Average group size:	3.05	3.00		2.80	2.87
*People who share the main expenses of the trip					

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.

