

TOURIST PROFILE BY QUARTER OF TRIP (2022)

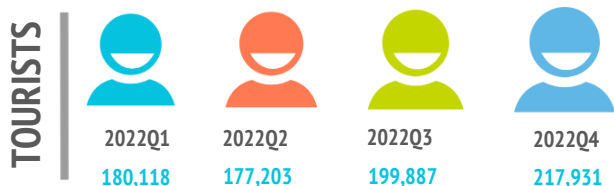
FRANCE

How many are they and how much do they spend?



	2022Q1	2022Q2	2022Q3	2022Q4	2022
TOURISTS					
Tourist arrivals (FRONTUR) (*)	180	177	200	218	775
Tourist arrivals > 15 years old (EGT) (*)	160	162	171	197	691
- book holiday package (*)	46	61	78	69	254
- do not book holiday package (*)	115	101	93	129	437
- % tourists who book holiday package	28.4%	37.8%	45.8%	34.9%	36.8%

(*) Thousand of tourists



% TOURISTS WHO BOOK HOLIDAY PACKAGE



	2022Q1	2022Q2	2022Q3	2022Q4	2022
Expenditure per tourist (€)	1,117	1,114	1,440	1,226	1,228
- book holiday package	1,162	1,162	1,506	1,486	1,356
- holiday package	994	986	1,242	1,272	1,144
- others	168	176	264	214	212
- do not book holiday package	1,098	1,085	1,385	1,088	1,153
- flight	268	272	354	301	297
- accommodation	417	410	520	373	424
- others	414	403	511	413	432
Average length of stay	9.15	8.12	9.87	8.14	8.80
- book holiday package	7.87	7.57	8.91	7.56	8.04
- do not book holiday package	9.66	8.46	10.67	8.46	9.24
Average daily expenditure (€)	141.4	148.6	160.5	164.7	154.5
- book holiday package	159.9	160.9	181.6	206.2	179.4
- do not book holiday package	134.1	141.1	142.6	142.4	140.0
Total turnover (> 15 years old) (€m)	179	181	247	242	848
- book holiday package	53	71	118	102	344
- do not book holiday package	126	110	129	140	504

Where did they spend their main holiday last year?*

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Didn't have holidays	25.0%	28.6%	25.7%	20.4%	24.6%
Canary Islands	11.6%	8.3%	10.1%	16.2%	11.9%
Other destination	63.4%	63.0%	64.2%	63.5%	63.5%

What other destinations do they consider for this trip?*

	2022Q1	2022Q2	2022Q3	2022Q4	2022
None (I was clear about "this Canary Island")	33.9%	33.5%	19.1%	27.0%	27.6%
Canary Islands (other island)	27.2%	23.1%	20.9%	27.0%	24.4%
Other destination	39.0%	43.4%	60.0%	45.9%	48.0%

*Percentage of valid answers

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.

Importance of each factor in the destination choice



	2022Q1	2022Q2	2022Q3	2022Q4	2022
Climate	77.5%	70.3%	65.3%	82.2%	74.2%
Landscapes	62.9%	58.8%	56.5%	56.1%	58.4%
Sea	49.8%	48.9%	51.4%	48.9%	49.7%
Tranquility	43.8%	51.9%	48.5%	52.1%	49.3%
Safety	42.1%	46.9%	45.9%	45.2%	45.1%
Environment	47.0%	42.4%	43.1%	41.3%	43.3%
Price	36.9%	42.5%	41.1%	39.6%	40.0%
European belonging	40.2%	39.1%	32.1%	39.9%	37.8%
Beaches	35.4%	36.3%	40.4%	35.9%	37.0%
Accommodation supply	28.3%	41.1%	39.9%	37.7%	36.9%
Authenticity	35.7%	33.9%	33.4%	33.4%	34.1%
Effortless trip	28.2%	26.0%	27.9%	26.3%	27.1%
Exoticism	23.0%	23.8%	23.1%	25.2%	23.9%
Gastronomy	20.0%	22.8%	25.9%	19.3%	21.9%
Fun possibilities	16.2%	17.5%	23.0%	13.1%	17.3%
Hiking trail network	17.6%	20.0%	12.6%	17.3%	16.9%
Historical heritage	13.5%	14.2%	18.1%	15.9%	15.5%
Culture	10.3%	12.2%	15.8%	12.1%	12.7%
Shopping	9.1%	9.7%	14.5%	8.5%	10.4%
Nightlife	8.8%	5.9%	11.0%	5.1%	7.6%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important")
% of tourists who indicate that the factor is "very important" in their choice.

% TOURISTS WHO CHOOSE FUN POSSIBILITIES



What is the main motivation for their holidays?



	2022Q1	2022Q2	2022Q3	2022Q4	2022
Rest	29.9%	29.1%	32.7%	30.1%	30.5%
Enjoy family time	12.7%	7.6%	9.0%	15.3%	11.4%
Have fun	3.6%	5.3%	5.0%	2.4%	4.0%
Explore the destination	49.4%	52.4%	48.8%	46.3%	49.1%
Practice their hobbies	3.2%	3.6%	2.6%	2.9%	3.1%
Other reasons	1.2%	2.0%	1.9%	3.0%	2.1%

How far in advance do they book their trip?



	2022Q1	2022Q2	2022Q3	2022Q4	2022
The same day	1.2%	1.3%	1.3%	0.7%	1.1%
Between 1 and 30 days	37.5%	29.3%	24.5%	23.8%	28.5%
Between 1 and 2 months	33.1%	31.7%	22.9%	25.6%	28.1%
Between 3 and 6 months	22.5%	29.6%	40.2%	37.1%	32.7%
More than 6 months	5.6%	8.2%	11.1%	12.9%	9.6%

% TOURISTS BOOKING MORE THAN 6 MONTHS IN ADVANCE



Picture: Freepik.com

TOURIST PROFILE BY QUARTER OF TRIP (2022)

FRANCE

What channels did they use to get information about the trip?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Previous visits to the Canary Islands	34.9%	24.4%	24.1%	36.3%	30.1%
Friends or relatives	28.7%	24.8%	25.2%	29.7%	27.2%
Internet or social media	60.9%	57.9%	64.4%	52.6%	58.7%
Mass Media	1.4%	2.5%	1.7%	2.8%	2.1%
Travel guides and magazines	15.5%	16.0%	16.2%	15.8%	15.9%
Travel Blogs or Forums	12.0%	11.2%	12.6%	12.7%	12.2%
Travel TV Channels	0.1%	0.0%	0.4%	0.1%	0.2%
Tour Operator or Travel Agency	13.7%	19.6%	21.5%	21.6%	19.3%
Public administrations or similar	0.5%	0.2%	0.7%	0.6%	0.5%
Others	3.9%	2.7%	2.9%	2.1%	2.9%

* Multi-choise question

With whom did they book their flight and accommodation?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Flight					
- Directly with the airline	67.6%	58.1%	47.3%	59.7%	58.1%
- Tour Operator or Travel Agency	32.4%	41.9%	52.7%	40.3%	41.9%
Accommodation					
- Directly with the accommodation	52.3%	43.1%	39.1%	44.1%	44.4%
- Tour Operator or Travel Agency	47.7%	56.9%	60.9%	55.9%	55.6%

Where do they stay?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
1-2-3* Hotel	12.8%	8.5%	6.9%	8.0%	9.0%
4* Hotel	33.9%	42.0%	39.7%	37.5%	38.3%
5* Hotel / 5* Luxury Hotel	7.6%	7.6%	9.6%	7.0%	7.9%
Aparthotel / Tourist Villa	11.6%	11.4%	10.9%	10.2%	11.0%
House/room rented in a private dwelli	17.4%	16.6%	15.2%	14.4%	15.8%
Private accommodation ⁽¹⁾	6.9%	4.8%	3.8%	8.8%	6.2%
Others (Cottage, cruise, camping,...)	9.8%	9.1%	14.1%	14.1%	11.9%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.

What do they book?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Room only	40.6%	28.5%	31.6%	31.2%	32.8%
Bed and Breakfast	11.8%	10.8%	8.9%	10.1%	10.3%
Half board	14.4%	16.5%	14.1%	16.1%	15.3%
Full board	4.6%	9.4%	8.8%	8.5%	7.9%
All inclusive	28.6%	34.7%	36.6%	34.0%	33.6%

33.6% of tourists book all inclusive.



28.6%
2022Q1



36.6%
2022Q3



34.7%
2022Q2



34.0%
2022Q4

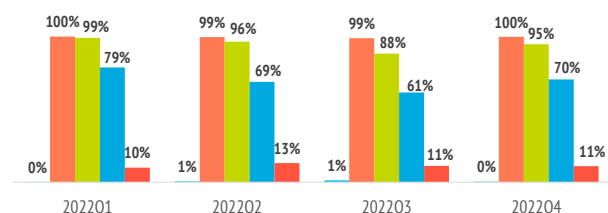
Other expenses

	2022Q1	2022Q2	2022Q3	2022Q4	TOTAL
Restaurants or cafes	66.1%	61.3%	59.3%	64.7%	62.9%
Supermarkets	53.0%	46.5%	52.2%	51.8%	50.9%
Car rental	50.4%	52.5%	52.3%	50.1%	51.3%
Organized excursions	27.5%	35.2%	44.3%	39.8%	37.0%
Taxi, transfer, chauffeur service	29.8%	38.2%	45.0%	38.6%	38.0%
Theme Parks	7.2%	11.3%	13.6%	11.8%	11.0%
Sport activities	6.3%	4.7%	10.0%	11.6%	8.3%
Museums	10.3%	13.8%	12.0%	12.5%	12.2%
Flights between islands	12.2%	7.9%	10.4%	7.1%	9.3%

Activities in the Canary Islands

Outdoor time per day	2022Q1	2022Q2	2022Q3	2022Q4	2022
0 hours	0.2%	0.5%	1.3%	0.4%	0.6%
1 - 2 hours	0.9%	3.2%	10.5%	5.0%	5.0%
3 - 6 hours	20.3%	27.5%	26.7%	24.2%	24.7%
7 - 12 hours	68.7%	55.7%	50.3%	59.5%	58.5%
More than 12 hours	9.9%	13.0%	11.2%	10.9%	11.2%

0 hours More than 1 hour More than 3 hours More than 7 hours More than 12 hours



Activities in the Canary Islands	2022Q1	2022Q2	2022Q3	2022Q4	2022
Beach	71.1%	69.4%	85.3%	76.0%	75.6%
Walk, wander	71.7%	72.3%	77.1%	73.3%	73.6%
Explore the island on their own	68.1%	61.8%	67.8%	63.2%	65.2%
Swimming pool, hotel facilities	47.3%	59.1%	73.3%	58.6%	59.7%
Hiking	42.6%	38.5%	28.2%	31.8%	35.0%
Organized excursions	19.2%	21.9%	31.2%	24.3%	24.3%
Sea excursions / whale watching	16.7%	20.1%	27.2%	17.8%	20.4%
Museums / exhibitions	16.8%	21.0%	21.9%	19.2%	19.7%
Wineries / markets / popular festiv	14.0%	14.6%	16.0%	14.0%	14.6%
Theme parks	14.0%	12.3%	17.8%	13.3%	14.3%
Taste Canarian gastronomy	14.0%	13.1%	14.5%	13.4%	13.7%
Other Nature Activities	14.2%	10.3%	12.2%	13.0%	12.4%
Nightlife / concerts / shows	8.6%	11.6%	15.0%	12.0%	11.8%
Beauty and health treatments	6.9%	7.7%	13.0%	8.7%	9.1%
Running	7.6%	4.8%	8.1%	9.8%	7.7%
Scuba Diving	5.1%	4.3%	10.6%	5.4%	6.4%
Surf	5.7%	4.3%	6.3%	5.1%	5.4%
Swim	10.1%	2.7%	4.9%	3.2%	5.1%
Practice other sports	5.3%	4.7%	6.8%	3.8%	5.1%
Astronomical observation	1.9%	1.3%	4.3%	3.7%	2.9%
Cycling / Mountain bike	3.4%	1.5%	1.6%	2.3%	2.2%
Windsurf / Kitesurf	1.5%	1.4%	2.2%	2.4%	1.9%
Golf	0.8%	0.2%	1.3%	1.6%	1.0%

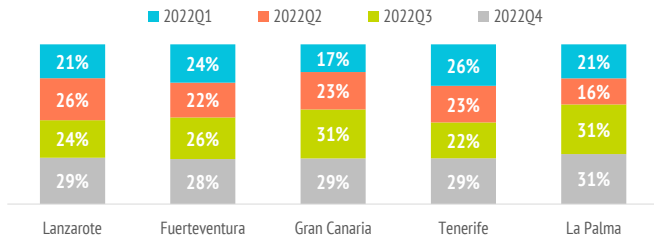
* Multi-choise question

TOURIST PROFILE BY QUARTER OF TRIP (2022) FRANCE

Which island do they choose?

Tourists (> 15 years old)	2022Q1	2022Q2	2022Q3	2022Q4	2022
Lanzarote	34,046	42,330	37,789	46,535	160,700
Fuerteventura	30,291	27,377	32,899	35,458	126,025
Gran Canaria	20,652	27,937	36,446	34,091	119,126
Tenerife	72,181	63,496	62,449	79,465	277,591
La Palma	783	600	1,144	1,150	3,677

% TOURISTS BY ISLAND AND QUARTER OF TRIP



How many islands do they visit during their trip?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
One island	83.1%	88.3%	84.5%	87.2%	85.8%
Two islands	11.0%	10.9%	13.6%	11.4%	11.7%
Three or more islands	6.0%	0.8%	1.9%	1.5%	2.4%

Sustainable destination

When booking a trip, do they tend to choose the most sustainable options?

■ No ■ Yes, even if it means some inconvenience (price, time, hassle, etc) ■ Yes, but only if it is not inconvenient

	2022Q1	2022Q2	2022Q3	2022Q4
No	23.8%	34.4%	30.4%	31.2%
Yes, even if it means some inconvenience (price, time, hassle, etc)	34.8%	24.3%	27.4%	26.7%
Yes, but only if it is not inconvenient	41.4%	41.3%	42.1%	42.2%

Would they be willing to spend more on travel to reduce their carbon footprint?

■ No ■ Yes, up to 5% more ■ Yes, up to 10% more ■ Yes, up to 20% more ■ Yes, over 20% more

	2022Q1	2022Q2	2022Q3	2022Q4
No	38.5%	40.9%	43.6%	38.1%
Yes, up to 5% more	27.8%	30.8%	30.7%	34.9%
Yes, up to 10% more	23.9%	17.7%	18.3%	19.7%
Yes, up to 20% more	2.9%	5.7%	5.2%	4.1%
Yes, over 20% more	6.8%	4.9%	2.2%	3.2%

Perception during their stay*	2022Q1	2022Q2	2022Q3	2022Q4	2022
Quality of life on the island	7.9	8.1	8.0	8.1	8.1
Tolerance towards tourism	8.2	8.7	8.3	8.4	8.4
Cleanliness of the island	8.2	8.4	8.1	8.2	8.2
Air quality	8.3	8.6	8.3	8.2	8.4
Rational water consumption	7.3	7.5	7.3	7.4	7.4
Energy saving	6.8	6.9	6.7	6.8	6.8
Use of renewable energy	6.8	6.9	6.8	7.1	6.9
Recycling	6.9	7.0	6.8	7.1	7.0
Easy to get around by public transport	7.3	7.3	7.4	7.3	7.3
Overcrowding in tourist areas	6.6	6.7	6.9	6.7	6.8
Supply of local products	7.3	7.2	7.3	7.3	7.3

* Scale 0 - 10 (0 = Not important and 10 = Very important)

Share by islands	2022Q1	2022Q2	2022Q3	2022Q4	2022
Lanzarote	21.6%	26.2%	22.1%	23.7%	23.4%
Fuerteventura	19.2%	16.9%	19.3%	18.0%	18.3%
Gran Canaria	13.1%	17.3%	21.3%	17.3%	17.3%
Tenerife	45.7%	39.3%	36.6%	40.4%	40.4%
La Palma	0.5%	0.4%	0.7%	0.6%	0.5%

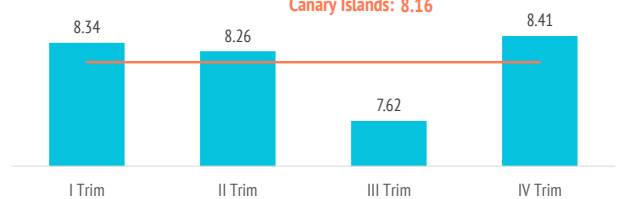
How do they rate the Canary Islands?

Satisfaction (scale 0-10)	2022Q1	2022Q2	2022Q3	2022Q4	2022
Average rating	8.62	8.75	8.40	8.70	8.62

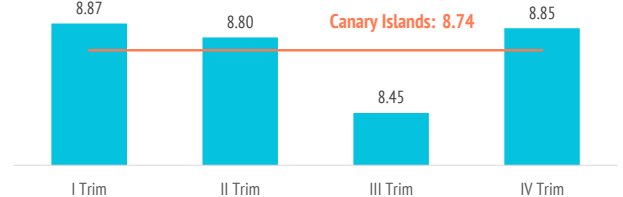
Experience in the Canary Islands	2022Q1	2022Q2	2022Q3	2022Q4	2022
Worse or much worse than expected	2.6%	5.0%	8.1%	4.5%	5.1%
Lived up to expectations	62.5%	63.3%	58.6%	59.8%	61.0%
Better or much better than expected	34.9%	31.7%	33.3%	35.7%	34.0%

Future intentions (scale 1-10)	2022Q1	2022Q2	2022Q3	2022Q4	2022
Return to the Canary Islands	8.34	8.26	7.62	8.41	8.16
Recommend visiting the Canary Islands	8.87	8.80	8.45	8.85	8.74

RETURN TO THE CANARY ISLANDS



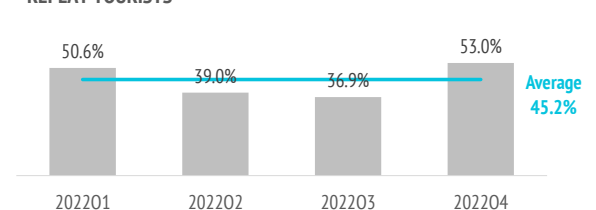
RECOMMEND VISITING THE CANARY ISLANDS



How many are loyal to the Canary Islands?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Repeat tourists	50.6%	39.0%	36.9%	53.0%	45.2%
At least 10 previous visits	8.7%	4.2%	4.3%	9.5%	6.8%
Repeat tourists (last 5 years)	44.1%	35.1%	31.9%	48.3%	40.2%
Repeat tourists (last 5 years)(5 or more visits)	7.9%	3.8%	3.5%	10.2%	6.5%

REPEAT TOURISTS



TOURIST PROFILE BY QUARTER OF TRIP (2022)

FRANCE

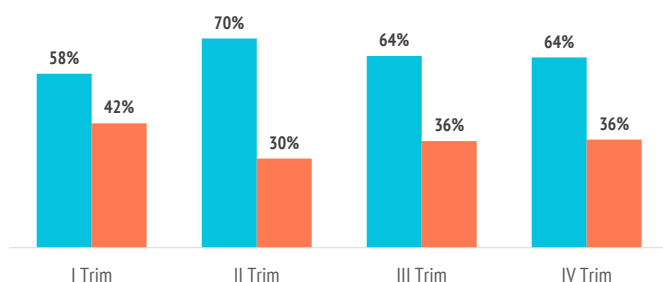
Where does the flight come from?



	2022Q1	2022Q2	2022Q3	2022Q4	2022
France	58.3%	70.1%	64.3%	63.8%	64.1%
Spanish Mainland	30.1%	18.5%	14.8%	16.5%	19.7%
Switzerland	5.7%	5.4%	4.6%	6.4%	5.6%
Belgium	1.3%	1.1%	6.6%	4.1%	3.4%
Others	4.5%	4.8%	9.7%	9.2%	7.2%

% TOURISTS BY QUARTER OF TRIP

■ France ■ Others



Who do they come with?



	2022Q1	2022Q2	2022Q3	2022Q4	2022
Unaccompanied	3.8%	11.0%	4.7%	10.2%	7.5%
Only with partner	44.5%	42.5%	46.6%	39.7%	43.2%
Only with children (< 13 years old)	12.2%	8.3%	6.9%	6.1%	8.2%
Partner + children (< 13 years old)	8.3%	8.0%	6.3%	5.7%	7.0%
Other relatives	7.8%	5.2%	10.1%	10.0%	8.4%
Friends	7.2%	5.9%	8.6%	6.4%	7.0%
Work colleagues	0.6%	0.2%	0.6%	0.5%	0.5%
Organized trip	0.0%	1.9%	0.3%	1.1%	0.8%
Other combinations ⁽¹⁾	15.6%	17.1%	15.9%	20.4%	17.4%

(1) Different situations have been isolated

Tourists with children	23.6%	20.8%	17.4%	19.9%	20.3%
- Between 0 and 2 years old	2.0%	1.5%	1.7%	1.0%	1.5%
- Between 3 and 12 years old	20.7%	18.5%	14.2%	17.0%	17.5%
- Between 0 -2 and 3-12 years	1.0%	0.8%	1.5%	1.9%	1.3%
Tourists without children	76.4%	79.2%	82.6%	80.1%	79.7%
Group composition:					
- 1 person	7.3%	13.8%	6.9%	13.0%	10.3%
- 2 people	53.4%	51.3%	56.5%	47.9%	52.1%
- 3 people	15.2%	11.1%	14.9%	11.1%	13.0%
- 4 or 5 people	21.2%	21.8%	18.5%	22.9%	21.1%
- 6 or more people	2.9%	1.9%	3.2%	5.1%	3.4%
Average group size:	2.67	2.56	2.65	2.81	2.68

*People who share the main expenses of the trip



14% of tourists travel with children.



(under the age of 13)



Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.

Who are they?



	2022Q1	2022Q2	2022Q3	2022Q4	2022
Gender					
Men	51.8%	48.1%	51.1%	47.4%	49.5%
Women	48.2%	51.9%	48.9%	52.6%	50.5%
Age					
Average age (tourist > 15 years old)	43.6	45.0	37.6	46.4	43.2
Standard deviation	14.7	15.3	14.1	15.4	15.3
Age range (> 15 years old)					
16 - 24 years old	8.7%	8.7%	21.5%	7.6%	11.6%
25 - 30 years old	15.0%	14.8%	19.4%	9.5%	14.5%
31 - 45 years old	35.4%	29.5%	27.9%	33.2%	31.5%
46 - 60 years old	26.5%	28.5%	24.6%	29.8%	27.4%
Over 60 years old	14.3%	18.5%	6.6%	19.9%	15.0%
Occupation					
Salaried worker	59.2%	59.3%	69.9%	57.2%	61.3%
Self-employed	12.4%	7.5%	7.1%	10.2%	9.3%
Unemployed	0.3%	1.5%	0.8%	0.5%	0.7%
Business owner	9.2%	10.5%	8.2%	8.3%	9.0%
Student	6.7%	3.9%	9.0%	4.8%	6.1%
Retired	10.8%	16.3%	3.6%	18.3%	12.5%
Unpaid domestic work	0.1%	0.3%	0.0%	0.0%	0.1%
Others	1.2%	0.7%	1.4%	0.7%	1.0%
Annual household income level					
Less than €25,000	11.4%	13.7%	15.7%	10.5%	12.8%
€25,000 - €49,999	46.3%	39.3%	36.1%	36.2%	39.2%
€50,000 - €74,999	24.0%	21.9%	29.1%	30.8%	26.7%
More than €74,999	18.4%	25.1%	19.1%	22.5%	21.3%
Education level					
No studies	0.2%	0.3%	0.6%	0.7%	0.5%
Primary education	0.6%	2.2%	0.4%	2.0%	1.3%
Secondary education	16.0%	15.8%	15.7%	20.3%	17.1%
Higher education	83.1%	81.7%	83.4%	77.1%	81.1%

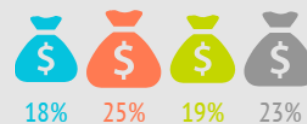


AVERAGE AGE
(> 15 years old)



% TOURISTS WITH INCOMES
OVER €74,999

● 2022Q1 ● 2022Q3
● 2022Q2 ● 2022Q4



% SALARIED WORKER TOURISTS

