

Tourist profile. Historical data: 2018 - 2022

FRANCE



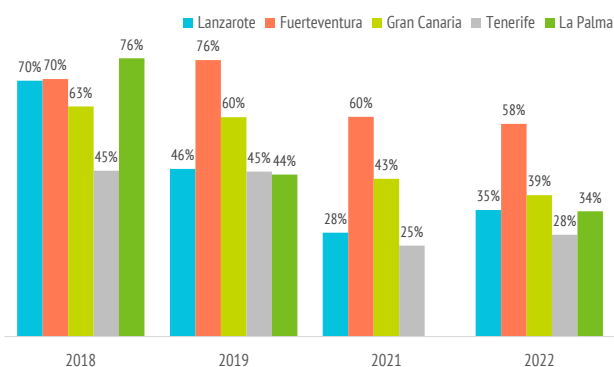
How many are they and how much do they spend?



	2018	2019	2020	2021	2022
TOURISTS					
Tourist arrivals (FRONTUR) (*)	582	583	205	460	775
Tourist arrivals > 15 years old (EGT) (*)	506	513	180	400	691
- book holiday package (*)	306	273	74	137	254
- do not book holiday package (*)	201	239	106	264	437
- % tourists who book holiday package	60.4%	53.3%	41.2%	34.2%	36.8%

(*) Thousands of tourists

% OF TOURIST WHO BOOK HOLIDAY PACKAGE



	2018	2019	2020	2021	2022
Expenditure per tourist (€)	1,125	1,087	--	1,154	1,228
- book holiday package	1,183	1,167	--	1,266	1,356
- holiday package	996	981	--	1,046	1,144
- others	187	186	--	220	212
- do not book holiday package	1,036	996	--	1,096	1,153
- flight	300	275	--	253	297
- accommodation	384	372	--	421	424
- others	352	349	--	423	432
Average lenght of stay	9.16	8.53	--	9.11	8.80
- book holiday package	8.00	7.86	--	7.94	8.04
- do not book holiday package	10.94	9.29	--	9.72	9.24
Average daily expenditure (€)	135.9	136.3	--	140.8	154.5
- book holiday package	152.9	153.3	--	162.7	179.4
- do not book holiday package	109.8	116.9	--	129.4	140.0
Total turnover (> 15 years old) (€m)	570	557	--	462	848
- book holiday package	362	319	--	173	344
- do not book holiday package	208	238	--	289	504

What is the main purpose of their trip?

	2018	2019	2020	2021	2022
Holiday, leisure	94.1%	94.8%	--	92.5%	91.7%
Visiting family or friends	3.8%	3.2%	--	5.6%	6.2%
Business and work	0.8%	0.9%	--	1.0%	0.8%
Education and training	0.1%	0.1%	--	0.1%	0.2%
Sports training	0.3%	0.3%	--	0.3%	0.5%
Health or medical care	0.3%	0.0%	--	0.1%	0.0%
Fairs and congresses	0.2%	0.2%	--	0.1%	0.2%
Others	0.5%	0.5%	--	0.3%	0.4%

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer"

Aspectos más relevantes en la elección de Canarias



	2018	2019	2020	2021	2022
Climate	80.2%	77.8%	--	79.9%	74.2%
Landscapes	52.4%	55.4%	--	59.7%	58.4%
Sea	45.6%	47.9%	--	57.2%	49.7%
Tranquility	46.2%	50.7%	--	49.2%	49.3%
Safety	44.1%	45.2%	--	45.9%	45.1%
Environment	38.5%	42.6%	--	44.9%	43.3%
Price	43.4%	44.1%	--	38.7%	40.0%
European belonging	36.1%	35.4%	--	41.6%	37.8%
Beaches	35.6%	36.4%	--	44.5%	37.0%
Accommodation supply	42.3%	42.0%	--	36.9%	36.9%
Authenticity	33.3%	31.3%	--	34.9%	34.1%
Effortless trip	22.0%	23.8%	--	24.8%	27.1%
Exoticism	23.2%	22.8%	--	26.1%	23.9%
Gastronomy	19.6%	18.7%	--	26.3%	21.9%
Fun possibilities	13.1%	16.1%	--	17.5%	17.3%
Hiking trail network	15.5%	15.8%	--	19.5%	16.9%
Historical heritage	14.4%	15.5%	--	14.7%	15.5%
Culture	10.4%	11.4%	--	11.9%	12.7%
Shopping	15.1%	11.2%	--	12.9%	10.4%
Nightlife	5.7%	7.2%	--	9.1%	7.6%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important")

% of tourists who indicate that the factor is "very important" in their choice.

What is the main motivation for their holidays?



	2018	2019	2020	2021	2022
Rest	38.2%	38.1%	--	35.2%	30.5%
Enjoy family time	8.5%	10.1%	--	8.0%	11.4%
Have fun	4.7%	4.9%	--	6.1%	4.0%
Explore the destination	44.7%	43.3%	--	45.0%	49.1%
Practice their hobbies	2.1%	1.8%	--	4.1%	3.1%
Other reasons	1.9%	1.9%	--	1.6%	2.1%

How far in advance do they book their trip?



	2018	2019	2020	2021	2022
The same day	1.0%	1.0%	--	1.5%	1.1%
Between 1 and 30 days	26.6%	22.5%	--	46.3%	28.5%
Between 1 and 2 months	25.1%	25.5%	--	26.8%	28.1%
Between 3 and 6 months	33.0%	37.1%	--	17.4%	32.7%
More than 6 months	14.4%	13.9%	--	8.1%	9.6%

What channels did they use to get information about the trip?



	2018	2019	2020	2021	2022
Previous visits to the Canary Islands	33.0%	31.5%	--	27.3%	30.1%
Friends or relatives	22.4%	25.0%	--	28.2%	27.2%
Internet or social media	55.3%	56.1%	--	58.0%	58.7%
Mass Media	1.6%	1.2%	--	3.7%	2.1%
Travel guides and magazines	15.9%	16.8%	--	13.9%	15.9%
Travel Blogs or Forums	6.3%	9.1%	--	15.8%	12.2%
Travel TV Channels	0.4%	0.8%	--	0.2%	0.2%
Tour Operator or Travel Agency	30.5%	28.5%	--	18.6%	19.3%
Public administrations or similar	0.5%	0.4%	--	1.1%	0.5%
Others	2.8%	2.0%	--	2.7%	2.9%

* Multi-choice question

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With whom did they book their flight and accommodation?



	2018	2019	2020	2021	2022
Flight					
- Directly with the airline	35.2%	43.7%	--	58.7%	58.1%
- Tour Operator or Travel Agency	64.8%	56.3%	--	41.3%	41.9%
Accommodation					
- Directly with the accommodation	27.2%	34.6%	--	45.9%	44.4%
- Tour Operator or Travel Agency	72.8%	65.4%	--	54.1%	55.6%

Where does the flight come from?



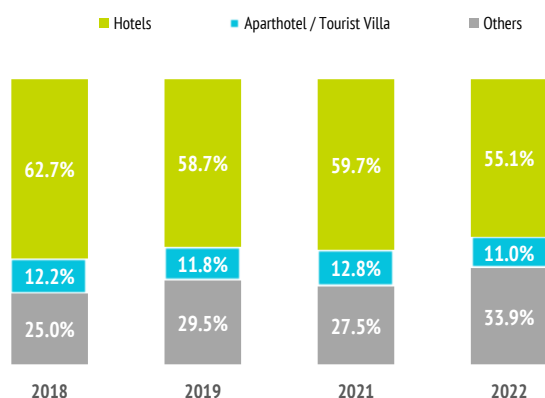
	2018	2019	2020	2021	2022
France	61.5%	55.6%	--	64.5%	64.1%
Mainland Spain	19.3%	26.3%	--	17.5%	19.7%
Switzerland	6.0%	5.5%	--	5.7%	5.6%
Belgium	5.6%	5.5%	--	4.4%	3.4%
Luxembourg	3.0%	2.7%	--	3.7%	3.1%
Portugal	0.3%	1.4%	--	2.1%	2.0%
Others	4.3%	3.0%	--	2.0%	2.2%

Where do they stay?



	2018	2021	2020	2021	2022
1-2-3* Hotel	15.3%	9.2%	--	10.7%	9.0%
4* Hotel	42.1%	40.8%	--	36.8%	38.3%
5* Hotel / 5* Luxury Hotel	5.3%	8.6%	--	12.3%	7.9%
Aparthotel / Tourist Villa	12.2%	11.8%	--	12.8%	11.0%
House/room rented in a private dwelling	8.5%	11.7%	10.2%	11.0%	15.8%
Private accommodation (1)	4.6%	6.7%	6.3%	6.5%	6.2%
Others (Cottage, cruise, camping,...)	11.9%	11.1%	8.3%	10.0%	11.9%

(1) Own property / House of friends or relatives / Free housing exchange / Other private accommodation.



What do they book?



	2018	2019	2020	2021	2022
Room only	22.7%	25.0%	--	31.5%	32.8%
Bed and Breakfast	7.4%	7.9%	--	16.8%	10.3%
Half board	17.8%	17.8%	--	15.3%	15.3%
Full board	9.0%	9.0%	--	6.3%	7.9%
All inclusive	43.0%	40.3%	--	30.1%	33.6%

Other expenses

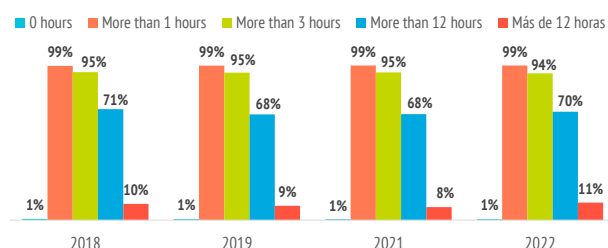


	2018	2019	2020	2021	2022
Restaurants or cafes	53.6%	52.6%	--	64.7%	62.9%
Supermarkets	41.6%	42.7%	--	53.7%	50.9%
Car rental	38.6%	43.5%	--	52.6%	51.3%
Organized excursions	34.3%	31.8%	--	36.1%	37.0%
Taxi, transfer, chauffeur service	53.7%	45.9%	--	36.5%	38.0%
Theme Parks	7.7%	6.8%	--	7.2%	11.0%
Sport activities	6.4%	7.6%	--	10.6%	8.3%
Museums	10.1%	11.9%	--	10.1%	12.2%
Flights between islands	7.6%	6.4%	--	9.5%	9.3%

Activities in the Canary Islands



Outdoor time per day	2018	2019	2020	2021	2022
0 hours	0.8%	0.7%	--	0.6%	0.6%
1 - 2 hours	4.0%	4.5%	--	4.4%	5.0%
3 - 6 hours	23.8%	26.8%	--	26.8%	24.7%
7 - 12 hours	60.9%	58.8%	--	59.7%	58.5%
More than 12 hours	10.5%	9.2%	--	8.4%	11.2%



Activities in the Canary Islands	2018	2019	2020	2021	2022
Beach	69.4%	70.7%	--	80.7%	75.6%
Walk, wander	73.4%	73.9%	--	74.7%	73.6%
Explore the island on their own	58.4%	57.9%	--	62.2%	65.2%
Swimming pool, hotel facilities	64.5%	64.2%	--	63.9%	59.7%
Hiking	--	--	--	35.4%	35.0%
Organized excursions	27.7%	24.9%	--	21.7%	24.3%
Sea excursions / whale watching	13.3%	14.5%	--	19.6%	20.4%
Museums / exhibitions	16.5%	21.8%	--	18.2%	19.7%
Wineries / markets / popular festivals	16.5%	15.8%	--	12.4%	14.6%
Theme parks	12.8%	13.2%	--	11.0%	14.3%
Taste Canarian gastronomy	14.6%	14.2%	--	14.3%	13.7%
Other Nature Activities	--	--	--	11.6%	12.4%
Nightlife / concerts / shows	10.7%	9.3%	--	11.0%	11.8%
Beauty and health treatments	9.4%	7.0%	--	8.9%	9.1%
Running	--	--	--	8.6%	7.7%
Scuba Diving	--	--	--	6.2%	6.4%
Surf	--	--	--	8.1%	5.4%
Swim	--	--	--	38.5%	5.1%
Practice other sports	--	--	--	6.4%	5.1%
Astronomical observation	1.3%	2.7%	--	3.1%	2.9%
Cycling / Mountain bike	--	--	--	3.7%	2.2%
Windsurf / Kitesurf	--	--	--	2.8%	1.9%
Golf	--	--	--	2.5%	1.0%

* Multi-choice question

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Which island do they choose?

Tourists (> 15 years old)	2018	2019	2020	2021	2022
Lanzarote	121,961	131,768	--	94,145	160,700
Fuerteventura	107,031	97,545	--	66,526	126,025
Gran Canaria	91,787	81,909	--	60,838	119,126
Tenerife	172,603	190,802	--	174,045	277,591
La Palma	10,576	7,686	--	2,294	3,677

How many islands do they visit during their trip?

	2018	2019	2020	2021	2022
One island	84.1%	88.9%	--	87.0%	85.8%
Two islands	13.2%	9.5%	--	10.7%	11.7%
Three or more islands	2.8%	1.6%	--	2.3%	2.4%

How many are loyal to the Canary Islands?

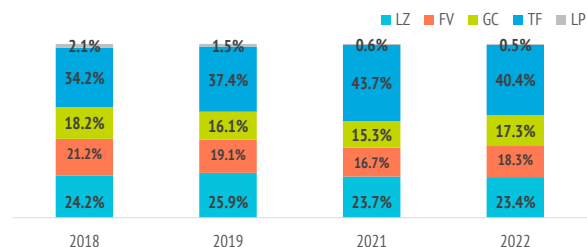
	2018	2019	2020	2021	2022
Repeat tourists	47.5%	45.9%	--	42.9%	45.2%
At least 10 previous visits	6.8%	5.6%	--	6.6%	6.8%
Repeat tourists (last 5 years)	43.8%	43.3%	--	40.4%	40.2%
Repeat tourists (last 5 years) (5 or more)	10.1%	9.7%	--	6.8%	6.5%

Who are they?

	2018	2019	2020	2021	2022
Gender					
Men	47.6%	52.2%	--	51.2%	49.5%
Women	52.4%	47.8%	--	48.8%	50.5%
Age					
Average age (tourist > 15 years old)	47.8	46.4	--	41.9	43.2
Standard deviation	15.1	15.1	--	15.0	15.3
Age range (> 15 years old)					
16 - 24 years old	6.0%	6.9%	--	11.7%	11.6%
25 - 30 years old	11.3%	12.7%	--	18.6%	14.5%
31 - 45 years old	26.7%	28.0%	--	30.0%	31.5%
46 - 60 years old	32.2%	33.3%	--	26.7%	27.4%
Over 60 years old	23.8%	19.1%	--	13.0%	15.0%
Occupation					
Salaried worker	56.7%	61.4%	--	65.1%	61.3%
Self-employed	9.4%	8.7%	--	9.6%	9.3%
Unemployed	1.0%	0.9%	--	1.1%	0.7%
Business owner	6.5%	7.1%	--	7.3%	9.0%
Student	3.5%	3.7%	--	5.1%	6.1%
Retired	21.8%	16.8%	--	10.4%	12.5%
Unpaid domestic work	0.2%	0.4%	--	0.4%	0.1%
Others	0.9%	0.9%	--	1.0%	1.0%
Annual household income level					
Less than €25,000	14.9%	14.0%	--	14.8%	12.8%
€25,000 - €49,999	42.2%	46.9%	--	42.1%	39.2%
€50,000 - €74,999	28.4%	22.4%	--	22.4%	26.7%
More than €74,999	14.5%	16.7%	--	20.7%	21.3%
Education level					
No studies	0.8%	0.8%	--	0.9%	0.5%
Primary education	1.6%	2.2%	--	2.4%	1.3%
Secondary education	23.3%	23.4%	--	16.8%	17.1%
Higher education	74.3%	73.5%	--	80.0%	81.1%

Share by islands	2018	2019	2020	2021	2022
Lanzarote	24.2%	25.9%	--	23.7%	23.4%
Fuerteventura	21.2%	19.1%	--	16.7%	18.3%
Gran Canaria	18.2%	16.1%	--	15.3%	17.3%
Tenerife	34.2%	37.4%	--	43.7%	40.4%
La Palma	2.1%	1.5%	--	0.6%	0.5%

% TOURISTS BY ISLANDS



How do they rate the Canary Islands?

Satisfaction (scale 0-10)	2018	2019	2020	2021	2022
Average rating	8.31	8.47	--	8.67	8.62
Experience in the Canary Islands					
Worse or much worse than expected	5.5%	4.7%	--	6.1%	5.1%
Lived up to expectations	68.7%	63.6%	--	55.8%	61.0%
Better or much better than expected	25.8%	31.7%	--	38.0%	34.0%

Future intentions (scale 1-10)	2018	2019	2020	2021	2022
Return to the Canary Islands	7.89	8.11	--	8.15	8.16
Recommend visiting the Canary Islands	8.47	8.59	--	8.68	8.74

Who do they come with?

	2018	2019	2020	2021	2022
Unaccompanied	7.0%	5.7%	--	10.4%	7.5%
Only with partner	47.7%	48.8%	--	49.4%	43.2%
Only with children (< 13 years old)	7.0%	7.9%	--	4.3%	8.2%
Partner + children (< 13 years old)	5.6%	6.6%	--	4.0%	7.0%
Other relatives	6.6%	7.2%	--	8.8%	8.4%
Friends	7.4%	5.3%	--	10.5%	7.0%
Work colleagues	0.4%	0.2%	--	0.3%	0.5%
Organized trip	0.4%	0.5%	--	0.2%	0.8%
Other combinations (1)	18.0%	17.9%	--	12.1%	17.4%
<i>(2) Combinación de algunos de los grupos anteriormente analizados</i>					
Tourists with children	17.0%	19.9%	--	12.1%	20.3%
- Between 0 and 2 years old	1.1%	1.6%	--	1.7%	1.5%
- Between 3 and 12 years old	14.9%	16.9%	--	9.4%	17.5%
- Between 0 - 2 and 3-12 years old	1.0%	1.3%	--	0.9%	1.3%
Tourists without children	83.0%	80.1%	--	87.9%	79.7%
Group composition:					
- 1 person	9.3%	8.0%	--	13.1%	10.3%
- 2 people	56.6%	55.2%	--	59.2%	52.1%
- 3 people	12.0%	14.2%	--	10.6%	13.0%
- 4 or 5 people	19.0%	19.5%	--	14.7%	21.1%
- 6 or more people	3.1%	3.0%	--	2.3%	3.4%
Average group size:	2.61	2.65	--	2.43	2.68

*People who share the main expenses of the trip

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.