TOURIST PROFILE BY QUARTER OF TRIP (2022) FUERTEVENTURA



How many are they and how much do they spend?



	2022Q1	2022Q2	2022Q3	2022Q4	2022
TOURISTS					
Tourist arrivals (FRONTUR) (*)	0.40	0.49	0.58	0.59	2.06
Tourist arrivals > 15 years old (EGT) $(*)$	0.36	0.45	0.49	0.52	1.82
- book holiday package (*)	0.24	0.29	0.32	0.31	1.16
do not book holiday package (*)	0.12	0.16	0.17	0.21	0.67
- % tourists who book holiday package	66.1%	64.0%	64.5%	59.8%	63.4%

(*) Million of tourists









578,376

2022Q2

2022Q3



493,315

2022Q4

587,870

2022Q4

2022

% TOURISTS WHO BOOK HOLIDAY PACKAGE

2022Q1			8	8	8	0	8	ê	9	8	66%
2022Q2		0				0	8	ê	ê	å	64%
2022Q3		0					8	ê			65%
2022Q4	0	0		8		0		8	8		60%

2022Q1

Expenditure per tourist (€)	1,244	1,142	1,475	1,280	1,291
- book holiday package	1,297	1,169	1,563	1,445	1,378
- holiday package	1,156	1,112	1,369	1,272	1,235
- others	141	58	194	173	143
- do not book holiday package	1,140	1,094	1,315	1,034	1,141
- flight	251	264	363	283	293
- accommodation	521	444	556	381	468
- others	368	387	396	370	380
Average lenght of stay	9.63	9.49	9.57	8.90	9.37
- book holiday package	9.17	8.93	8.83	8.62	8.87
book holiday packagedo not book holiday package	9.17 10.52	8.93 10.49	8.83 10.91	8.62 9.31	8.87 10.24
· · · · ·					
- do not book holiday package	10.52	10.49	10.91	9.31	10.24
- do not book holiday package Average daily expenditure (€)	10.52 143.8	10.49 128.1	10.91 166.3	9.31 155.1	10.24 149.2
- do not book holiday package Average daily expenditure (€) - book holiday package	10.52 143.8 153.4	10.49 128.1 133.9	10.91 166.3 183.5	9.31 155.1 177.3	10.24 149.2 163.2
 do not book holiday package Average daily expenditure (€) book holiday package do not book holiday package 	10.52 143.8 153.4 125.2	10.49 128.1 133.9 117.8	10.91 166.3 183.5 134.9	9.31 155.1 177.3 121.9	10.24 149.2 163.2 124.9
- do not book holiday package Average daily expenditure (€) - book holiday package - do not book holiday package Total turnover (> 15 years old) (€m)	10.52 143.8 153.4 125.2 447	10.49 128.1 133.9 117.8 515	10.91 166.3 183.5 134.9	9.31 155.1 177.3 121.9 667	10.24 149.2 163.2 124.9 2,354

Where did they spend their main holiday last year?*

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Didn't have holidays	28.9%	31.3%	32.5%	22.3%	28.6%
Canary Islands	18.2%	18.1%	17.1%	27.4%	20.5%
Other destination	52.9%	50.6%	50.4%	50.3%	50.9%

What other destinations do they consider for this trip?*

	2022Q1	2022Q2	2022Q3	2022Q4	2022
None (I was clear about "this Canary Island")	29.8%	25.9%	15.8%	27.7%	23.7%
Canary Islands (other island)	32.9%	27.5%	21.3%	30.3%	27.1%
Other destination	37.3%	46.6%	62.9%	42.0%	49.2%

*Percentage of valid answers Source: Encuesta sobre el Gasto Turístico (ISTAC).

Importance of each factor in the destination choice

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	2022Q1	2022Q2	2022Q3	2022Q4	2022
Climate	82.6%	72.5%	65.6%	82.9%	75.6%
Sea	59.0%	64.5%	61.1%	61.6%	61.7%
Beaches	57.5%	61.8%	58.3%	58.1%	59.0%
Safety	54.4%	55.8%	54.7%	51.4%	54.0%
Tranquility	52.7%	55.5%	49.6%	54.3%	53.0%
Accommodation supply	43.2%	44.8%	44.1%	39.9%	42.9%
Effortless trip	44.0%	42.3%	39.3%	40.9%	41.4%
European belonging	44.5%	41.6%	31.4%	37.6%	38.3%
Price	35.2%	38.3%	39.5%	36.7%	37.6%
Environment	30.6%	30.4%	27.8%	28.7%	29.3%
Landscapes	31.4%	31.2%	27.2%	27.8%	29.2%
Gastronomy	24.7%	25.6%	23.4%	20.9%	23.5%
Authenticity	18.8%	24.4%	22.2%	18.9%	21.1%
Fun possibilities	18.5%	20.7%	27.1%	17.2%	21.0%
Exoticism	9.7%	11.8%	13.0%	9.3%	11.0%
Shopping	7.4%	7.6%	8.9%	7.6%	7.9%
Hiking trail network	8.2%	8.8%	3.9%	6.1%	6.6%
Culture	5.7%	6.8%	6.5%	6.2%	6.4%
Historical heritage	6.7%	6.3%	6.1%	4.8%	5.9%
Nightlife	5.6%	5.1%	6.0%	4.2%	5.2%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very import % of tourists who indicate that the factor is "very important" in their choice.

% TOURISTS WHO CHOOSE BEACHES



What is the main motivation for their holidays?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Rest	56.2%	52.6%	54.2%	56.9%	55.0%
Enjoy family time	8.4%	12.4%	15.1%	14.1%	12.8%
Have fun	6.6%	8.3%	10.7%	8.6%	8.7%
Explore the destination	21.6%	20.9%	15.4%	14.3%	17.6%
Practice their hobbies	3.7%	3.2%	2.7%	3.7%	3.3%
Other reasons	3.4%	2.6%	1.9%	2.4%	2.5%

How far in advance do they book their trip?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
The same day	1.4%	0.5%	1.0%	0.6%	0.8%
Between 1 and 30 days	42.8%	29.6%	21.6%	31.5%	30.6%
Between 1 and 2 months	22.3%	29.2%	22.1%	25.8%	24.9%
Between 3 and 6 months	22.8%	28.5%	36.6%	25.4%	28.7%
More than 6 months	10.8%	12.2%	18.8%	16.6%	15.0%

% TOURISTS BOOKING MORE THAN 6 MONTHS IN ADVANCE



2022Q1	///////////////////////////////////////
2022Q2	///////////////////////////////////////
2022Q3	///////////////////////////////////////
2022Q4	///////////////////////////////////////

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TOURIST PROFILE BY QUARTER OF TRIP (2022) **FUERTEVENTURA**



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What channels did they use to get information about the trip? Q

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Previous visits to the Canary Islands	47.9%	42.5%	40.0%	51.5%	45.4%
Friends or relatives	23.2%	24.2%	25.3%	21.7%	23.6%
Internet or social media	54.2%	55.9%	61.1%	53.1%	56.2%
Mass Media	2.4%	1.8%	2.5%	1.7%	2.1%
Travel guides and magazines	7.8%	6.6%	6.5%	5.4%	6.5%
Travel Blogs or Forums	5.8%	5.5%	7.7%	6.6%	6.5%
Travel TV Channels	1.8%	0.9%	1.0%	0.6%	1.0%
Tour Operator or Travel Agency	24.5%	23.2%	27.5%	24.0%	24.8%
Public administrations or similar	1.0%	0.6%	1.2%	0.2%	0.7%
Others	1.9%	1.8%	2.4%	1.6%	1.9%

^{*} Multi-choise question

With whom did they book their flight and accommodation?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Flight					
- Directly with the airline	39.3%	40.0%	33.4%	40.7%	38.3%
- Tour Operator or Travel Agency	60.7%	60.0%	66.6%	59.3%	61.7%
Accommodation					
- Directly with the accommodation	30.7%	28.2%	24.1%	30.3%	28.2%
- Tour Operator or Travel Agency	69.3%	71.8%	75.9%	69.7%	71.8%

Where	do	they	stay?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
1-2-3* Hotel	18.5%	13.8%	16.3%	11.9%	14.8%
4* Hotel	54.3%	54.5%	53.2%	51.2%	53.1%
5* Hotel / 5* Luxury Hotel	5.4%	3.8%	4.7%	4.9%	4.7%
Aparthotel / Tourist Villa	10.4%	8.4%	8.7%	8.5%	8.9%
House/room rented in a private dwelli	4.2%	4.9%	5.9%	8.2%	6.0%
Private accommodation (1)	2.9%	6.7%	5.1%	9.1%	6.2%
Others (Cottage, cruise, camping,)	4.3%	7.9%	6.2%	6.2%	6.2%

⁽¹⁾ Own property /House of friends or relatives / Free housing exchange / Other private accommodation.

What do they book?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Room only	17.5%	16.2%	13.3%	21.6%	17.2%
Bed and Breakfast	7.7%	5.8%	4.8%	5.8%	5.9%
Half board	13.6%	14.4%	15.2%	14.6%	14.5%
Full board	4.5%	6.9%	4.4%	4.5%	5.1%
All inclusive	56.7%	56.7%	62.3%	53.6%	57.4%



57.4% of turists book all inclusive.



56.7% 202201



62.3% 2022Q3



56.7% 202202



53.6% 2022Q4

Other expenses

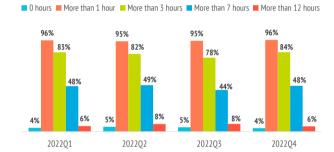
	2022Q1	2022Q2	2022Q3	2022Q4	TOTAL
Restaurants or cafes	43.5%	42.3%	49.6%	50.1%	46.7%
Supermarkets	42.0%	35.6%	52.2%	53.9%	46.6%
Car rental	25.8%	25.8%	29.3%	29.7%	27.9%
Organized excursions	11.7%	15.5%	25.7%	19.0%	18.5%
Taxi, transfer, chauffeur service	56.8%	51.9%	57.9%	53.6%	55.0%
Theme Parks	1.2%	2.8%	5.5%	3.1%	3.3%
Sport activities	7.6%	6.8%	10.6%	9.2%	8.7%
Museums	1.1%	1.4%	2.5%	2.5%	1.9%
Flights between islands	6.0%	4 1%	7.6%	5.2%	5 7%

Activities in the Canary Islands

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Outdoor time per day	2022Q1	2022Q2	2022Q3	2022Q4	2022
0 hours	4.0%	5.0%	4.5%	3.6%	4.3%
1 - 2 hours	12.6%	13.3%	17.8%	12.9%	14.2%
3 - 6 hours	35.6%	32.8%	34.0%	35.4%	34.4%
7 - 12 hours	42.0%	40.9%	35.7%	42.6%	40.2%
More than 12 hours	5.8%	7.9%	8.1%	5.5%	6.9%



Activities in the Canary Islands	2022Q1	2022Q2	2022Q3	2022Q4	2022
Beach	79.1%	80.2%	87.7%	81.0%	82.2%
Walk, wander	67.4%	61.2%	61.9%	62.0%	62.9%
Swimming pool, hotel facilities	55.2%	59.4%	65.9%	52.9%	58.5%
Explore the island on their own	43.9%	46.4%	46.3%	43.4%	45.0%
Taste Canarian gastronomy	21.9%	19.7%	21.7%	19.0%	20.5%
Hiking	19.1%	15.3%	14.0%	14.8%	15.6%
Organized excursions	11.1%	12.9%	22.9%	12.6%	15.2%
Sea excursions / whale watching	6.6%	9.9%	17.9%	10.1%	11.5%
Nightlife / concerts / shows	7.7%	8.8%	13.2%	10.5%	10.2%
Swim	17.9%	7.3%	8.8%	8.0%	10.0%
Wineries / markets / popular festiv	4.8%	7.5%	8.4%	6.9%	7.0%
Other Nature Activities	6.5%	5.8%	8.0%	7.5%	7.0%
Theme parks	4.8%	7.5%	9.6%	4.3%	6.6%
Surf	6.7%	5.1%	6.8%	6.9%	6.4%
Practice other sports	5.1%	5.3%	7.7%	4.9%	5.8%
Running	4.5%	4.4%	6.0%	4.6%	4.9%
Museums / exhibitions	3.4%	4.4%	5.3%	5.2%	4.7%
Beauty and health treatments	3.5%	4.2%	6.2%	4.4%	4.7%
Astronomical observation	3.2%	3.1%	4.5%	4.8%	4.0%
Cycling / Mountain bike	4.6%	2.6%	3.5%	4.5%	3.8%
Scuba Diving	2.2%	2.0%	5.2%	2.0%	2.9%
Windsurf / Kitesurf	2.0%	2.6%	2.8%	3.0%	2.7%
Golf	1.3%	2.3%	1.9%	2.0%	1.9%
* Multi-choise question					

^{*} Multi-choise question

TOURIST PROFILE BY QUARTER OF TRIP (2022) FUERTEVENTURA



Which places do they visit in Lanzarote?

	I Trim	II Trim	III Trim	IV Trim	2022
Jandía Beach	40.3%	38.7%	40.9%	37.5%	39.3%
Corralejo Dunes and Isle of Lobos	30.9%	35.5%	34.6%	31.1%	33.1%
Cotillo	24.6%	25.0%	25.6%	25.4%	25.2%
Betancuria	18.8%	21.5%	19.8%	17.2%	19.3%
Cofete	17.3%	15.8%	16.5%	14.1%	15.8%
Betancuria Viewpoint	14.8%	14.8%	16.0%	12.6%	14.5%
Montaña Sagrada de Tindaya	6.6%	6.8%	7.2%	6.1%	6.7%
Aloe Vera Museum	5.2%	5.8%	7.6%	5.3%	6.0%
Sicasumbre Viewpoint	5.7%	5.7%	6.4%	5.5%	5.8%
Museums	3.2%	4.5%	4.3%	4.4%	4.2%
La Casa de los Coroneles	3.9%	2.4%	2.4%	2.2%	2.7%

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4 in 10 tourists in Fuerteventura visit Jandía Beach



How many are loyal to the Canary Islands?

	I Trim	II Trim	III Trim	IV Trim	2022
Fuerteventura: Repeat tourists	60.4%	55.0%	56.3%	64.1%	59.0%
Fuerteventura: At least 10 previous vis	6.9%	8.6%	6.3%	10.7%	8.2%
Canary Islands: Repeat tourists	69.5%	64.3%	62.7%	73.7%	67.6%
Canary Islands: At least 10 previous vis	18.0%	15.7%	11.8%	20.1%	16.4%

How many islands do they visit during their trip?

	I Trim	II Trim	III Trim	IV Trim	2022
One island	91.3%	92.5%	90.3%	91.3%	91.3%
Two islands	6.7%	6.2%	8.7%	8.2%	7.6%
Three or more islands	2.0%	1.3%	1.0%	0.4%	1.1%

% TOURISTS VISITING MORE THAN ONE ISLAND



How do they rate the Canary Islands?

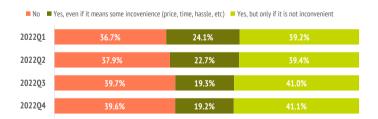
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Satisfaction (scale 0-10)	I Trim	II Trim	III Trim	IV Trim	2022
Average rating	8.73	8.83	8.69	8.83	8.77
Experience in the Canary Islands	I Trim	II Trim	III Trim	IV Trim	2022
Worse or much worse than expected	3.7%	2.9%	4.5%	2.8%	3.5%
Lived up to expectations	53.7%	53.8%	58.0%	60.0%	56.7%
Better or much better than expected	42.6%	43.4%	37.5%	37.1%	39.9%
Future intentions (scale 1-10)	I Trim	II Trim	III Trim	IV Trim	2022
Return to the Canary Islands	8.75	8.74	8.42	8.85	8.69
Recommend visiting the Canary Islands	8.97	8.98	8.81	9.08	8.96

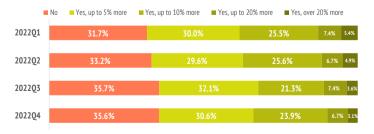


Sustainable destination

When booking a trip, do they tend to choose the most sustainable options?



Would they be willing to spend more on travel to reduce their carbon footprint?



Rate your perception of the following sustainability measures during your stay in the Canary Islands

Perception during their stay*	2022Q1	2022Q2	2022Q3	2022Q4	2022
Quality of life on the island	7.9	8.1	7.7	7.9	7.9
Tolerance towards tourism	8.5	8.7	8.5	8.5	8.6
Cleanliness of the island	8.1	8.3	8.2	8.3	8.2
Air quality	8.5	8.8	8.5	8.6	8.6
Rational water consumption	7.2	7.5	7.4	7.3	7.3
Energy saving	6.8	7.0	6.8	6.8	6.9
Use of renewable energy	6.9	7.1	7.0	7.0	7.0
Recycling	7.0	7.3	7.1	7.0	7.1
Easy to get around by public transport	6.9	6.9	6.8	6.8	6.9
Overcrowding in tourist areas	6.4	6.5	6.2	6.4	6.4
Supply of local products	6.9	7.0	6.8	7.0	6.9

^{*} Scale 0 - 10 (0 = Not important and 10 = Very important)

TOURIST PROFILE BY QUARTER OF TRIP (2022) FUERTEVENTURA



Where are they from?



Who are they?



	2022Q1	2022Q2	2022Q3	2022Q4	2022
Germany	33.4%	32.5%	31.6%	34.0%	32.9%
United Kingdom	25.9%	27.1%	28.3%	29.9%	28.0%
Spanish Mainland	6.2%	8.2%	10.4%	6.3%	7.8%
France	8.4%	6.1%	6.7%	6.8%	6.9%
Italy	4.6%	6.6%	7.0%	5.8%	6.1%
Poland	4.7%	5.5%	4.5%	2.3%	4.1%
Netherlands	4.3%	2.6%	2.9%	3.0%	3.1%
Ireland	1.9%	1.7%	1.7%	2.0%	1.8%
Denmark	1.9%	1.4%	1.1%	1.6%	1.5%
Czech Republic	1.5%	1.7%	1.1%	1.4%	1.4%
Austria	1.5%	1.0%	1.0%	1.0%	1.1%
Switzerland	0.9%	0.7%	1.3%	1.3%	1.1%
Belgium	1.1%	0.8%	0.7%	1.2%	0.9%
Sweden	1.6%	1.1%	0.2%	0.9%	0.9%
Portugal	0.1%	1.5%	0.9%	0.5%	0.8%
Finland	1.1%	0.0%	0.0%	0.5%	0.4%
Norway	0.1%	0.1%	0.0%	0.6%	0.2%
Others	0.7%	1.5%	0.8%	1.1%	1.0%

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vvno	ao	tnev	come	with?

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	2022Q1	2022Q2	2022Q3	2022Q4	2022
Unaccompanied	10.4%	9.3%	6.1%	11.4%	9.2%
Only with partner	49.9%	48.1%	40.3%	49.2%	46.7%
Only with children (< 13 years old)	6.7%	7.5%	8.7%	4.7%	6.9%
Partner + children (< 13 years old)	4.5%	6.2%	9.0%	5.3%	6.3%
Other relatives	8.6%	7.4%	11.2%	8.5%	9.0%
Friends	8.9%	8.3%	6.6%	5.9%	7.3%
Work colleagues	0.3%	0.0%	0.1%	0.2%	0.2%
Organized trip	0.3%	0.5%	0.0%	0.2%	0.3%
Other combinations (1)	10.4%	12.8%	18.1%	14.5%	14.2%
(1) Different situations have been isolated					
Tourists with children	13.5%	18.6%	25.6%	15.5%	18.6%
- Between 0 and 2 years old	1.2%	1.9%	1.5%	1.6%	1.6%
- Between 3 and 12 years old	11.5%	15.8%	22.9%	12.6%	15.9%
- Between 0 -2 and 3-12 years	0.8%	0.9%	1.3%	1.3%	1.1%
Tourists without children	86.5%	81.4%	74.4%	84.5%	81.4%
Group composition:					
- 1 person	12.6%	10.6%	7.9%	14.9%	11.5%
- 2 people	60.2%	58.5%	49.2%	56.2%	55.7%
- 3 people	11.3%	13.2%	16.3%	10.6%	12.9%
- 4 or 5 people	13.4%	14.2%	20.6%	15.5%	16.2%
- 6 or more people	2.4%	3.5%	5.9%	2.8%	3.7%

^{*}People who share the main expenses of the trip

Average group size:



2.52

2.84

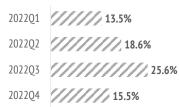
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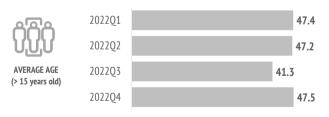
19% of tourists travel with children.







	2022Q1	2022Q2	2022Q3	2022Q4	2022
Gender					
Men	48.1%	47.1%	51.6%	49.1%	49.1%
Women	51.9%	52.9%	48.4%	50.9%	50.9%
Age					
Average age (tourist > 15 years old)	47.4	47.2	41.3	47.5	45.7
Standard deviation	16.6	16.1	15.0	15.4	15.9
Age range (> 15 years old)					
16 - 24 years old	10.9%	8.0%	14.9%	6.7%	10.0%
25 - 30 years old	9.7%	11.9%	15.0%	11.3%	12.1%
31 - 45 years old	25.2%	27.7%	32.2%	27.7%	28.4%
46 - 60 years old	28.0%	29.0%	25.6%	32.3%	28.8%
Over 60 years old	26.3%	23.4%	12.4%	21.9%	20.6%
Occupation					
Salaried worker	48.6%	58.0%	65.2%	58.9%	58.4%
Self-employed	13.0%	9.0%	9.6%	9.4%	10.1%
Unemployed	0.7%	0.7%	0.5%	0.7%	0.6%
Business owner	10.2%	7.0%	9.6%	8.8%	8.9%
Student	5.8%	3.6%	6.6%	2.4%	4.5%
Retired	20.2%	20.1%	7.6%	18.4%	16.2%
Unpaid domestic work	1.2%	0.7%	0.8%	0.8%	0.8%
Others	0.4%	1.0%	0.1%	0.5%	0.5%
Annual household income level					
Less than €25,000	14.4%	19.5%	14.4%	10.7%	14.6%
€25,000 - €49,999	33.2%	38.1%	34.0%	34.1%	34.9%
€50,000 - €74,999	24.8%	21.0%	28.1%	30.3%	26.3%
More than €74,999	27.7%	21.4%	23.4%	24.9%	24.2%
Education level					
No studies	2.8%	3.5%	3.9%	2.6%	3.2%
Primary education	1.9%	2.4%	1.2%	1.7%	1.8%
Secondary education	18.8%	22.8%	17.6%	21.3%	20.2%
Higher education	76.5%	71.2%	77.3%	74.3%	74.8%





% SALARIED WORKER TOURISTS

