Tourist profile. Historical data: 2018 - 2022

HUNGARY

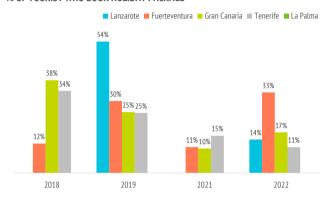


How many are they and how much do they spend?

∳€

	2018	2019	2020	2021	2022
TOURISTS					
Tourist arrivals (FRONTUR)	n.a.	n.a.	n.a.	n.a.	n.a.
Tourist arrivals > 15 years old (EGT)	18,976	49,334	11,004	17,072	36,978
- book holiday package	5,322	13,006	1,849	2,046	5,451
- do not book holiday package	13,654	36,328	9,155	15,025	31,527
- % tourists who book holiday package	28.0%	26.4%	16.8%	12.0%	14.7%

% OF TOURIST WHO BOOK HOLIDAY PACKAGE



	2018	2019	2020	2021	2022
Expenditure per tourist (€)		949		1,112	1,164
- book holiday package		1,237		1,505	1,306
- holiday package		1,005		879	1,103
- others		232		627	204
- do not book holiday package		846		1,059	1,140
- flight		233		260	304
- accommodation		263		341	412
- others		349		457	424
Average lenght of stay		8.96		10.85	10.81
- book holiday package		7.50		12.18	8.30
- do not book holiday package		9.48		10.67	11.24
Average daily expenditure (€)		113.9		118.5	125.5
- book holiday package		166.5		178.7	164.6
- do not book holiday package		95.1		110.3	118.8
Total turnover (> 15 years old) (€m)		47		19	43
- book holiday package		16		3	7
- do not book holiday package		31		16	36

What is the main purpose of their trip?

	2018	2019	2020	2021	2022
Holiday, leisure		93.1%		88.4%	89.9%
Visiting family or friends		5.3%		7.2%	2.7%
Business and work		0.0%		0.8%	3.1%
Education and training		0.0%		0.0%	3.4%
Sports training		1.6%		0.9%	0.9%
Health or medical care		0.0%		0.0%	0.0%
Fairs and congresses		0.0%		0.0%	0.0%
Others		0.0%		2.7%	0.0%

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Aspectos más relevantes en la elección de Canarias

	2018	2019	2020	2021	2022
Climate		68.1%		75.7%	65.0%
Sea		52.7%		62.2%	57.6%
Landscapes		45.1%		52.8%	57.0%
Safety		47.8%		50.5%	53.0%
Beaches		46.2%		55.7%	49.8%
Environment		38.7%		28.5%	43.6%
Gastronomy		26.5%		42.9%	37.9%
European belonging		27.3%		33.7%	36.2%
Fun possibilities		27.5%		27.1%	34.8%
Accommodation supply		25.2%		37.0%	30.7%
Price		32.1%		33.4%	30.2%
Tranquility		31.2%		27.4%	28.9%
Exoticism		26.0%		31.7%	27.3%
Authenticity		24.9%		30.4%	23.9%
Culture		12.5%		12.7%	23.2%
Effortless trip		19.2%		26.5%	20.1%
Hiking trail network		10.5%		11.7%	16.5%
Historical heritage		15.1%		13.9%	15.3%
Nightlife		9.4%		10.9%	11.7%
Shopping		12.2%		12.6%	8.6%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") % of tourists who indicate that the factor is "very important" in their choice.

What is the main motivation for their holidays?

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	2018	2019	2020	2021	2022
Rest		44.8%		33.2%	41.5%
Enjoy family time		9.3%		12.0%	5.6%
Have fun		15.2%		13.2%	14.4%
Explore the destination		30.7%		34.9%	33.6%
Practice their hobbies		0.0%		3.9%	0.5%
Other reasons		0.0%		2.7%	4.5%

How far in advance do they book their trip?

1

	2018	2019	2020	2021	2022
The same day		1.0%		1.5%	0.0%
Between 1 and 30 days		42.1%		52.8%	38.2%
Between 1 and 2 months		23.1%		28.1%	33.0%
Between 3 and 6 months		24.9%		14.0%	22.4%
More than 6 months		8.8%		3.6%	6.4%

What channels did they use to get information about the trip?

	2018	2019	2020	2021	2022
Previous visits to the Canary Islands		31.9%		39.5%	29.9%
Friends or relatives		31.4%		45.5%	40.1%
Internet or social media		57.3%		59.4%	71.8%
Mass Media		2.4%		0.9%	4.5%
Travel guides and magazines		9.5%		18.4%	13.9%
Travel Blogs or Forums		13.7%		25.4%	16.0%
Travel TV Channels		1.4%		0.3%	0.0%
Tour Operator or Travel Agency		10.5%		5.4%	8.5%
Public administrations or similar		1.3%		3.5%	2.4%
Others		3.9%		6.2%	4.7%

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With whom did they book their flight and accommodation?

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	2018	2019	2020	2021	2022
Flight					
- Directly with the airline		76.7%		87.2%	83.1%
- Tour Operator or Travel Agency		23.3%		12.8%	16.9%
Accommodation					
- Directly with the accommodation		58.9%		72.7%	66.8%
- Tour Operator or Travel Agency		41.1%		27.3%	33.2%

Where does the flight come from?



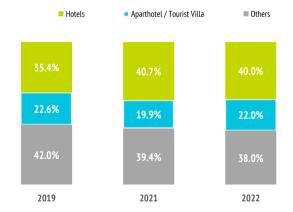
	2018	2019	2020	2021	2022
Hungary		76.0%		83.6%	68.4%
Austria		10.1%		4.7%	17.6%
Mainland Spain		5.9%		2.7%	8.8%
Germany		1.4%		7.9%	2.7%
United Kingdom		1.8%		0.0%	2.1%
Italy		1.0%		0.0%	0.5%
Others		3.7%		1.2%	0.0%

Where do they stay?



	2018	2019	2020	2021	2022
1-2-3* Hotel		10.7%		8.1%	6.1%
4* Hotel		21.0%		25.8%	32.3%
5* Hotel / 5* Luxury Hotel		3.7%		6.8%	1.6%
Aparthotel / Tourist Villa		22.6%		19.9%	22.0%
House/room rented in a private dwelling		11.2%	17.0%	19.8%	14.2%
Private accommodation (1)		11.2%	16.5%	12.5%	9.5%
Others (Cottage, cruise, camping,)		19.6%	14.8%	7.1%	14.3%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.



What do they book?



	2018	2019	2020	2021	2022
Room only		35.7%		42.6%	43.0%
Bed and Breakfast		15.4%		21.1%	17.1%
Half board		30.1%		24.2%	25.4%
Full board		2.5%		0.3%	2.1%
All inclusive		16.4%		11.9%	12.4%

Other expenses



	2018	2019	2020	2021	2022
Restaurants or cafes		60.2%		71.8%	62.5%
Supermarkets		61.6%		82.8%	72.5%
Car rental		45.5%		55.9%	46.7%
Organized excursions		21.0%		24.8%	23.4%
Taxi, transfer, chauffeur service		20.8%		20.9%	21.8%
Theme Parks		15.4%		12.9%	18.0%
Sport activities		7.0%		15.0%	7.6%
Museums		5.8%		11.5%	9.0%
Flights between islands		3.8%		4.6%	7.6%

Activities in the Canary Islands



Outdoor time per day	2018	2019	2020	2021	2022
0 hours		0.5%		1.3%	0.0%
1 - 2 hours		1.9%		0.0%	7.9%
3 - 6 hours		19.6%		24.9%	24.7%
7 - 12 hours		66.0%		56.0%	55.6%
More than 12 hours		12.1%		17.7%	11.8%



Activities in the Canary Islands	2018	2019	2020	2021	2022
Beach		81.2%		88.9%	74.0%
Walk, wander		58.6%		81.1%	66.9%
Explore the island on their own		51.7%		78.2%	61.0%
Swimming pool, hotel facilities		42.6%		37.5%	41.3%
Hiking				36.8%	37.0%
Taste Canarian gastronomy		14.7%		27.9%	21.1%
Theme parks		19.1%		24.4%	20.0%
Organized excursions		11.1%		14.8%	19.0%
Other Nature Activities				18.7%	18.2%
Museums / exhibitions		14.4%		22.2%	18.0%
Sea excursions / whale watching		25.9%		25.7%	17.5%
Swim				56.0%	15.9%
Nightlife / concerts / shows		9.1%		12.4%	13.5%
Running				14.8%	12.6%
Wineries / markets / popular festivals		8.2%		16.1%	10.2%
Practice other sports				3.9%	7.4%
Scuba Diving				2.2%	4.8%
Cycling / Mountain bike				1.9%	4.6%
Astronomical observation		2.6%		4.3%	4.2%
Beauty and health treatments		4.4%		3.3%	2.4%
Surf				10.1%	1.8%
Windsurf / Kitesurf				4.2%	1.7%
Golf				3.5%	0.7%

^{*} Multi-choise question

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Which island do they choos											
Tourists (> 15 years old)	2018	2019	2020	2021	2022	Share by islands	2018	2019	2020	2021	
Lanzarote		2,099		0	1,406	Lanzarote		4.3%		0.0%	
Fuerteventura		4,480		483	1,351	Fuerteventura		9.1%		2.8%	
Gran Canaria		17,515		10,246	20,558	Gran Canaria		35.5%		60.0%	
Tenerife		25,064		6,327	13,115	Tenerife		50.8%		37.1%	
La Palma		176		16	409	La Palma		0.4%		0.1%	
How many islands do they	visit du	ring thei	r trip?		À	% TOURISTS BY ISLANDS					
	2018	2019	2020	2021	2022	0.4%	0.19		LZ FV	■ GC ■ TF 1.1%	
One island		86.7%		94.5%	87.3%	50.8%	37.1	%		35.6%	
Two islands		10.7%		4.8%	10.3%	30.6%					
Three or more islands		2.6%		0.7%	2.3%	35.5%	60.0	%		55.8%	
How many are loyal to the	Canary	Islands?			•	9.1%	2.89	2/		3.7% 3.8%	
						2019	202			2022	
	2018	2019	2020	2021	2022						
Repeat tourists		50.1%		53.1%	40.2%	How do they rate the Cana	ry Islan	ds?			
At least 10 previous visits		3.4%		9.4%	4.3%	-					
Repeat tourists (last 5 years)		46.6%		44.2%	37.2%	Satisfaction (scale 0-10)	2018	2019	2020	2021	
Repeat tourists (last 5 years) (5 or more		6.8%		13.8%	2.5%	Average rating		9.18		9.27	
						Experience in the Canary Islands	2018	2019	2020	2021	
Who are they?					å	Worse or much worse than expected		3.0%		2.0%	
						Lived up to expectations		40.1%		45.6%	
	2018	2019	2020	2021	2022	Better or much better than expected		56.9%		52.3%	
<u>Gender</u>											
Men		51.6%		43.3%	57.1%	Future intentions (scale 1-10)	2018	2019	2020	2021	
Women		48.4%		56.7%	42.9%	Return to the Canary Islands		8.96		8.93	
Age						Recommend visiting the Canary Islands		9.25		9.21	
Average age (tourist > 15 years old)		39.1		33.4	34.3						
Standard deviation		12.7		10.1	11.5	Who do they come with?					
Age range (> 15 years old)											
16 - 24 years old		8.7%		22.2%	18.5%		2018	2019	2020	2021	
25 - 30 years old		18.7%		26.5%	28.5%	Unaccompanied		11.0%		11.4%	
31 - 45 years old		49.6%		39.8%	32.9%	Only with partner		40.0%		55.0%	
46 - 60 years old		14.9%		11.6%	17.0%	Only with children (< 13 years old)		7.6%		8.2%	
Over 60 years old		8.1%		0.0%	3.2%	Partner + children (< 13 years old)		2.0%		3.4%	
<u>Occupation</u>						Other relatives		14.8%		3.0%	
Salaried worker		51.7%		49.4%	39.0%	Friends		5.7%		4.8%	
Self-employed		16.8%		12.6%	20.3%	Work colleagues		0.0%		1.2%	
Unemployed		1.5%		4.3%	2.5%	Organized trip		0.0%		0.0%	
Business owner		18.7%		12.9%	23.3%	Other combinations (1)		18.8%		13.0%	
Student		2.7%		18.2%	11.3%	(2) Combinación de algunos de los grupos anteriormen	te analizados				
Retired		4.7%		1.4%	1.9%	Tourists with children		20.1%		12.4%	j
Unpaid domestic work		1.4%		0.0%	0.0%	- Between 0 and 2 years old		1.6%		0.0%	

- Between 3 and 12 years old

Tourists without children

Group composition:

- 1 person

- 2 people

- 3 people

- 4 or 5 people

- 6 or more people

Average group size:

Between 0 -2 and 3-12 years old

*People who share the main expenses of the trip

16.2%

2.3%

79.9%

18.0%

38.2%

17.4%

20.0%

6.3%

10.0%

2.3%

87.6%

15.3%

61.3%

2.9%

16.0%

4.6%

2.41 2.79

12.3%

3.0%

83.4%

14.9%

47.5%

9.2% 23.5%

5.0%

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Annual household income level

Others

Less than €25,000

€25,000 - €49,999

€50,000 - €74,999

More than €74,999

Education level

Primary education

Higher education

Secondary education

No studies

2.4%

39.2%

38.4%

17.1%

5.2%

5.8%

2.4%

13.7%

78.1%

1.3%

41.4%

34.5%

15.1%

9.0%

0.2%

2 4%

9.0%

88.4%

1.5%

34.4%

27.8%

17.6%

20.2%

0.5%

4.2%

21.7%

73.7%