

## TOURIST PROFILE BY ISLAND OF STAY (2022)

### ITALY



#### How many are they and how much do they spend?



	LZ	FUE	GC	TFE	LP
<b>TOURISTS</b>					
<b>Tourist arrivals (FRONTUR) (*)</b>	<b>88</b>	<b>125</b>	<b>111</b>	<b>278</b>	<b>1</b>
<b>Tourist arrivals &gt; 15 years old (EGT) (*)</b>	<b>80</b>	<b>111</b>	<b>103</b>	<b>254</b>	<b>1</b>
- book holiday package (*)	7	19	17	40	0
- do not book holiday package (*)	73	92	86	214	1
- % tourists who book holiday package	8.6%	17.4%	16.5%	15.8%	0.0%

(\*) Thousands of tourists



#### % TOURISTS WHO BOOK HOLIDAY PACKAGE



	LZ	FUE	GC	TFE	LP
<b>Expenditure per tourist (€)</b>	<b>912</b>	<b>959</b>	<b>997</b>	<b>1,219</b>	<b>--</b>
- book holiday package	1,442	1,286	1,371	1,369	--
- holiday package	1,218	1,078	1,080	1,127	--
- others	224	208	291	242	--
- do not book holiday package	862	890	923	1,191	--
- flight	170	215	336	333	--
- accommodation	323	351	253	305	--
- others	369	324	334	553	--
<b>Average lenght of stay</b>	<b>8.53</b>	<b>10.06</b>	<b>12.19</b>	<b>11.64</b>	<b>--</b>
- book holiday package	8.69	8.27	7.96	7.99	--
- do not book holiday package	8.52	10.44	13.03	12.33	--
<b>Average daily expenditure (€)</b>	<b>118.4</b>	<b>108.4</b>	<b>110.9</b>	<b>123.3</b>	<b>--</b>
- book holiday package	168.0	174.0	172.4	174.1	--
- do not book holiday package	113.7	94.6	98.8	113.8	--
<b>Total turnover (&gt; 15 years old) (€m)</b>	<b>73</b>	<b>107</b>	<b>103</b>	<b>310</b>	<b>--</b>
- book holiday package	10	25	23	55	--
- do not book holiday package	63	82	79	255	--

#### Where did they spend their main holiday last year?\*

	LZ	FUE	GC	TFE	LP
Didn't have holidays	16.6%	10.0%	35.7%	23.5%	--
Canary Islands	16.3%	18.5%	22.0%	22.0%	--
Other destination	67.1%	71.6%	42.3%	54.5%	--

#### What other destinations did they consider for this trip?\*

	LZ	FUE	GC	TFE	LP
None (I was clear about "this Canary Island")	27.7%	34.1%	30.2%	39.2%	--
Canary Islands (other island)	32.3%	28.8%	40.0%	30.0%	--
Other destination	40.0%	37.1%	29.8%	30.8%	--

\*Percentage of valid answers

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.

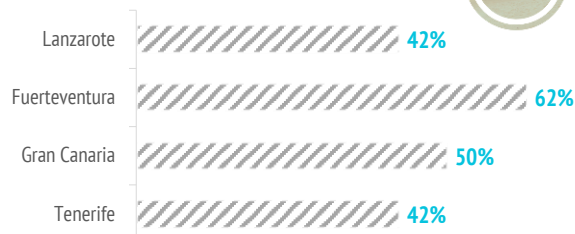
#### Importance of each factor in the destination choice



	LZ	FUE	GC	TFE	LP
Climate	73.0%	69.2%	78.2%	74.9%	--
Landscapes	68.0%	57.4%	50.0%	55.7%	--
Environment	70.0%	59.2%	52.3%	52.6%	--
Sea	50.8%	65.7%	47.7%	49.6%	--
Tranquility	60.0%	50.2%	51.6%	44.0%	--
Beaches	49.4%	62.5%	49.7%	42.1%	--
Safety	44.5%	38.0%	41.4%	36.2%	--
European belonging	45.3%	36.8%	40.5%	29.9%	--
Price	42.7%	36.8%	32.4%	28.3%	--
Effortless trip	36.3%	29.5%	35.5%	31.8%	--
Authenticity	35.5%	35.5%	27.4%	22.9%	--
Accommodation supply	32.1%	27.4%	24.9%	28.2%	--
Fun possibilities	14.0%	20.5%	19.0%	24.4%	--
Hiking trail network	21.4%	16.7%	17.6%	23.5%	--
Gastronomy	25.7%	17.1%	14.8%	21.2%	--
Exoticism	15.6%	10.5%	16.3%	12.2%	--
Shopping	9.9%	9.3%	13.3%	13.8%	--
Historical heritage	13.5%	8.4%	10.4%	13.8%	--
Culture	15.9%	9.0%	9.1%	13.4%	--
Nightlife	7.2%	7.1%	16.0%	14.1%	--

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") of tourists who indicate that the factor is "very important" in their choice.

#### % TOURISTS WHO CHOOSE BEACHES



#### What is the main motivation for their holidays?



	LZ	FUE	GC	TFE	LP
Rest	31.7%	38.7%	57.6%	47.6%	--
Enjoy family time	11.8%	13.5%	18.5%	16.2%	--
Have fun	3.5%	12.1%	4.9%	6.6%	--
Explore the destination	48.3%	29.7%	18.0%	27.3%	--
Practice their hobbies	2.8%	4.7%	0.5%	1.8%	--
Other reasons	2.0%	1.3%	0.6%	0.5%	--

#### How far in advance do they book their trip?



	LZ	FUE	GC	TFE	LP
The same day	--	1.7%	0.7%	1.2%	--
Between 1 and 30 days	28.2%	33.1%	41.4%	25.5%	--
Between 1 and 2 months	39.7%	29.3%	31.2%	35.0%	--
Between 3 and 6 months	25.2%	31.2%	20.0%	29.2%	--
More than 6 months	6.8%	4.7%	6.6%	9.1%	--

## TOURIST PROFILE BY ISLAND OF STAY (2022)

## ITALY



## What channels did they use to get information about the trip?

	LZ	FUE	GC	TFE	LP
Previous visits to the Canary Islands	36.9%	29.8%	33.8%	39.9%	--
Friends or relatives	32.9%	39.7%	39.3%	34.5%	--
Internet or social media	64.8%	54.8%	39.2%	42.8%	--
Mass Media	1.1%	0.5%	0.4%	0.7%	--
Travel guides and magazines	10.2%	6.0%	5.1%	4.1%	--
Travel Blogs or Forums	13.8%	8.0%	4.5%	8.3%	--
Travel TV Channels	0.0%	0.9%	0.3%	0.1%	--
Tour Operator or Travel Agency	9.5%	10.0%	10.1%	13.7%	--
Public administrations or similar	1.1%	0.0%	0.0%	1.8%	--
Others	0.9%	1.7%	6.2%	2.7%	--

\* Multi-choise question

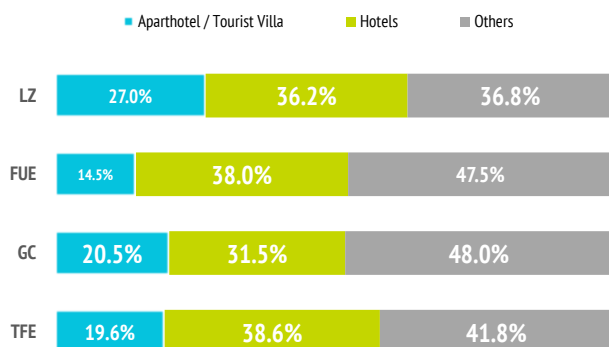
## With whom did they book their flight and accommodation?

	LZ	FUE	GC	TFE	LP
<b>Flight</b>					
- Directly with the airline	83.2%	76.6%	71.8%	74.9%	--
- Tour Operator or Travel Agency	16.8%	23.4%	28.2%	25.1%	--
<b>Accommodation</b>					
- Directly with the accommodation	65.8%	62.5%	54.1%	53.5%	--
- Tour Operator or Travel Agency	34.2%	37.5%	45.9%	46.5%	--

## Where do they stay?

	LZ	FUE	GC	TFE	LP
1-2-3* Hotel	7.5%	8.5%	11.6%	12.1%	--
4* Hotel	21.7%	27.8%	16.0%	22.7%	--
5* Hotel / 5* Luxury Hotel	7.0%	1.7%	4.0%	3.8%	--
Aparthotel / Tourist Villa	27.0%	14.5%	20.5%	19.6%	--
House/room rented in a private dwelling	17.3%	14.0%	13.1%	13.5%	--
Private accommodation (1)	9.7%	13.8%	25.3%	18.7%	--
Others (Cottage, cruise, camping,...)	9.9%	19.7%	9.5%	9.6%	--

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.



## What do they book?

	LZ	FUE	GC	TFE	LP
Room only	50.5%	52.6%	55.3%	48.6%	--
Bed and Breakfast	11.4%	14.0%	6.5%	13.3%	--
Half board	18.9%	9.2%	15.4%	16.5%	--
Full board	2.9%	2.5%	2.8%	6.8%	--
All inclusive	16.3%	21.7%	19.9%	14.8%	--

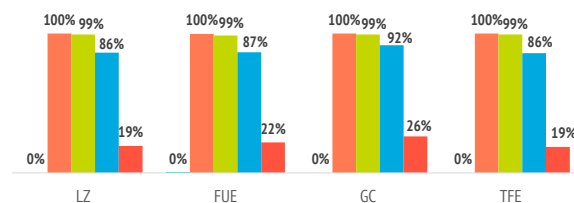
## Other expenses

	LZ	FUE	GC	TFE	LP
Restaurants or cafes	76.7%	67.1%	67.1%	73.7%	--
Supermarkets	68.6%	60.3%	62.7%	66.1%	--
Car rental	66.5%	50.6%	26.1%	50.1%	--
Organized excursions	36.6%	20.1%	11.9%	29.6%	--
Taxi, transfer, chauffeur service	15.0%	23.9%	31.6%	27.0%	--
Theme Parks	5.8%	1.5%	6.5%	15.0%	--
Sport activities	7.6%	9.8%	4.5%	7.5%	--
Museums	32.4%	5.3%	6.6%	4.5%	--
Flights between islands	14.2%	11.3%	6.1%	3.8%	--

## Activities in the Canary Islands

	LZ	FUE	GC	TFE	LP
Outdoor time per day					
0 hours	--	0.3%	--	--	--
1 - 2 hours	0.7%	1.1%	0.7%	0.7%	--
3 - 6 hours	13.1%	12.1%	7.7%	13.4%	--
7 - 12 hours	67.0%	64.7%	65.5%	67.2%	--
More than 12 hours	19.3%	21.9%	26.1%	18.7%	--

■ 0 hours 
 ■ More than 1 hour 
 ■ More than 3 hours 
 ■ More than 7 hours 
 ■ More than 12 hours



	LZ	FUE	GC	TFE	LP
Beach	77.9%	85.4%	84.9%	84.6%	--
Walk, wander	80.8%	72.0%	70.1%	79.1%	--
Explore the island on their own	73.5%	64.8%	55.8%	59.7%	--
Swimming pool, hotel facilities	36.1%	35.9%	36.1%	45.3%	--
Taste Canarian gastronomy	34.2%	23.1%	22.2%	34.3%	--
Hiking	28.3%	24.7%	15.2%	18.3%	--
Organized excursions	22.4%	18.0%	7.9%	20.4%	--
Other Nature Activities	24.0%	13.8%	12.1%	16.1%	--
Theme parks	6.4%	6.4%	11.7%	21.1%	--
Wineries / markets / popular festi	35.7%	13.3%	11.0%	8.7%	--
Museums / exhibitions	39.6%	7.2%	11.6%	7.5%	--
Nightlife / concerts / shows	8.8%	10.8%	18.4%	12.4%	--
Sea excursions / whale watching	11.8%	6.3%	5.7%	16.2%	--
Surf	8.2%	19.2%	3.2%	6.6%	--
Swim	5.6%	6.8%	6.3%	7.1%	--
Practice other sports	7.5%	3.4%	7.3%	6.1%	--
Beauty and health treatments	2.2%	3.7%	4.2%	6.6%	--
Running	8.5%	4.8%	5.1%	3.6%	--
Astronomical observation	4.0%	1.9%	3.7%	4.5%	--
Scuba Diving	5.6%	3.3%	0.9%	3.3%	--
Cycling / Mountain bike	5.3%	5.1%	2.1%	1.8%	--
Windsurf / Kitesurf	3.0%	3.2%	0.7%	1.5%	--
Golf	2.1%	0.8%	0.6%	0.6%	--

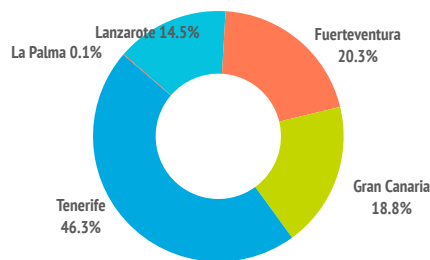
\* Multi-choise question

# TOURIST PROFILE BY ISLAND OF STAY (2022)

## ITALY



### Which island do they choose?

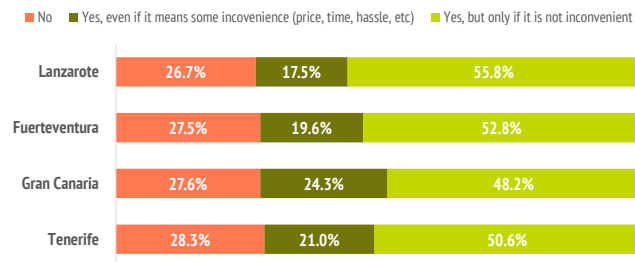


### How many islands do they visit during their trip?

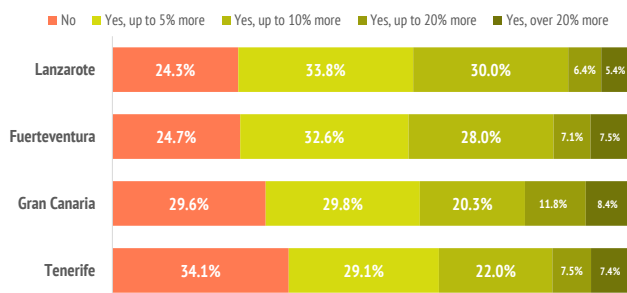
	LZ	FUE	GC	TFE	LP
One island	82.9%	80.6%	89.8%	92.3%	--
Two islands	14.9%	18.6%	9.2%	5.9%	--
Three or more islands	2.2%	0.8%	1.1%	1.8%	--

### Sustainable destination

#### When booking a trip, do they tend to choose the most sustainable options?



#### Would they be willing to spend more on travel to reduce their carbon footprint?



Perception during their stay*	LZ	FUE	GC	TFE	LP
Quality of life on the island	8.39	8.27	8.33	8.33	--
Tolerance towards tourism	8.96	8.69	8.67	8.71	--
Cleanliness of the island	8.83	8.35	8.18	8.11	--
Air quality	9.15	9.00	8.60	8.55	--
Rational water consumption	7.71	7.66	7.68	7.36	--
Energy saving	7.56	7.36	7.39	6.98	--
Use of renewable energy	7.50	7.88	8.14	7.43	--
Recycling	7.05	6.83	6.95	6.86	--
Easy to get around by public transport	6.87	6.83	8.06	7.46	--
Overcrowding in tourist areas	7.06	7.01	7.08	7.03	--
Supply of local products	7.57	7.07	7.40	7.26	--

\* Scale 0 - 10 (0 = Not important and 10 = Very important)

### Which is the most visited place on each island?



The data refers to % of tourists on each island who have visited the place.

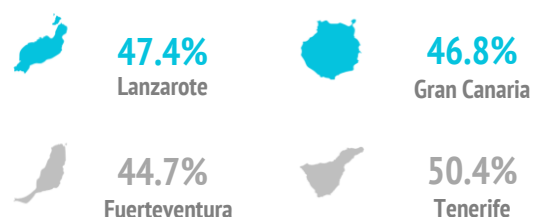
### How do they rate the Canary Islands?

Satisfaction (scale 0-10)	LZ	FUE	GC	TFE	LP
Average rating	8.90	8.71	8.57	8.66	--
Experience in the Canary Islands	LZ	FUE	GC	TFE	LP
Worse or much worse than expected	0.5%	3.7%	9.1%	2.3%	--
Lived up to expectations	44.4%	52.0%	51.5%	49.3%	--
Better or much better than expected	55.1%	44.3%	39.5%	48.4%	--
Future intentions (scale 1-10)	LZ	FUE	GC	TFE	LP
Return to the Canary Islands	9.00	8.81	8.63	8.77	--
Recommend visiting the Canary Islands	9.27	9.11	8.71	8.93	--

### How many are loyal to the Canary Islands?

	LZ	FUE	GC	TFE	LP
Repeat tourists of the island	47.4%	44.7%	46.8%	50.4%	--
At least 10 previous visits	5.2%	5.9%	7.6%	7.0%	--
Repeat tourists	55.3%	52.4%	57.8%	56.2%	--
At least 10 previous visits	8.5%	10.0%	15.8%	12.2%	--

### REPEAT TOURIST OF EACH ISLAND



# TOURIST PROFILE BY ISLAND OF STAY (2022)

## ITALY

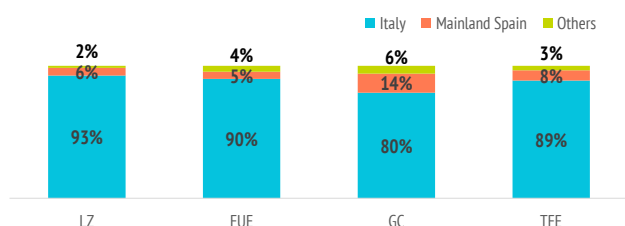


### Where does the flight come from?



	LZ	FUE	GC	TFE	LP
Italy	92.6%	90.1%	79.7%	88.9%	--
Mainland Spain	5.8%	5.5%	14.4%	7.8%	--
United Kingdom	1.4%	2.5%	0.3%	0.4%	--
Switzerland	--	1.1%	1.2%	0.6%	--
Portugal	--	--	1.3%	0.8%	--
Austria	--	--	1.3%	0.1%	--
Germany	--	0.5%	0.7%	--	--

### SHARE OF TOURIST BY ORIGIN OF THE FLIGHT



### Who do they come with?

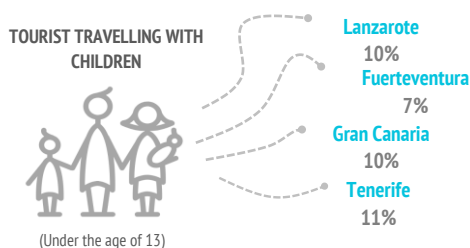


	LZ	FUE	GC	TFE	LP
Unaccompanied	8.5%	10.9%	20.0%	10.7%	--
Only with partner	51.7%	43.7%	43.2%	47.3%	--
Only with children (< 13 years old)	3.5%	4.8%	3.8%	4.2%	--
Partner + children (< 13 years old)	3.8%	1.2%	1.6%	4.9%	--
Other relatives	8.9%	7.8%	9.2%	6.7%	--
Friends	14.0%	18.2%	9.9%	11.1%	--
Work colleagues	0.9%	0.0%	1.4%	0.2%	--
Organized trip	0.3%	0.8%	0.0%	0.8%	--
Other combinations <sup>(1)</sup>	8.5%	12.5%	11.1%	14.1%	--

(1) Different situations have been isolated

<b>Tourists with children</b>	<b>9.5%</b>	<b>7.1%</b>	<b>9.8%</b>	<b>11.1%</b>	--
- Between 0 and 2 years old	0.0%	0.5%	0.0%	0.4%	--
- Between 3 and 12 years old	9.5%	5.5%	9.8%	10.2%	--
- Between 0 -2 and 3-12 years	0.0%	1.2%	0.0%	0.6%	--
<b>Tourists without children</b>	<b>90.5%</b>	<b>92.9%</b>	<b>90.2%</b>	<b>88.9%</b>	--
<b>Group composition:</b>					
- 1 person	13.2%	18.2%	24.9%	13.1%	--
- 2 people	54.9%	54.1%	51.0%	57.8%	--
- 3 people	13.2%	11.0%	14.8%	11.7%	--
- 4 or 5 people	15.6%	15.6%	8.9%	14.9%	--
- 6 or more people	3.0%	1.2%	0.4%	2.5%	--
<b>Average group size:</b>	<b>2.46</b>	<b>2.36</b>	<b>2.12</b>	<b>2.43</b>	--

\*People who share the main expenses of the trip



### Who are they?



	LZ	FUE	GC	TFE	LP
<b>Gender</b>					
Men	56.7%	55.7%	56.4%	45.1%	--
Women	43.3%	44.3%	43.6%	54.9%	--
<b>Age</b>					
Average age (tourist > 15 years old)	42.4	40.3	43.9	41.7	--
Standard deviation	16.8	16.2	16.0	15.8	--
<b>Age range (&gt; 15 years old)</b>					
16 - 24 years old	15.4%	18.2%	12.7%	15.0%	--
25 - 30 years old	13.4%	20.0%	14.2%	17.7%	--
31 - 45 years old	33.3%	25.0%	25.2%	28.0%	--
46 - 60 years old	18.3%	22.3%	30.5%	23.0%	--
Over 60 years old	19.6%	14.5%	17.4%	16.2%	--
<b>Occupation</b>					
Salaried worker	44.2%	51.6%	42.2%	46.7%	--
Self-employed	21.5%	12.8%	24.8%	18.1%	--
Unemployed	1.5%	1.7%	4.4%	2.4%	--
Business owner	8.3%	9.9%	9.2%	8.4%	--
Student	8.9%	11.0%	6.7%	8.8%	--
Retired	14.2%	11.4%	11.7%	12.7%	--
Unpaid domestic work	1.0%	1.4%	0.5%	0.9%	--
Others	0.4%	0.1%	0.5%	2.0%	--
<b>Annual household income level</b>					
Less than €25,000	27.7%	27.2%	22.0%	25.5%	--
€25,000 - €49,999	37.9%	49.1%	45.9%	47.6%	--
€50,000 - €74,999	23.0%	14.8%	20.2%	18.5%	--
More than €74,999	11.4%	8.9%	12.0%	8.4%	--
<b>Education level</b>					
No studies	0.3%	0.5%	0.6%	0.3%	--
Primary education	3.0%	1.8%	1.6%	1.7%	--
Secondary education	19.3%	12.6%	19.8%	16.8%	--
Higher education	77.4%	85.1%	78.0%	81.1%	--



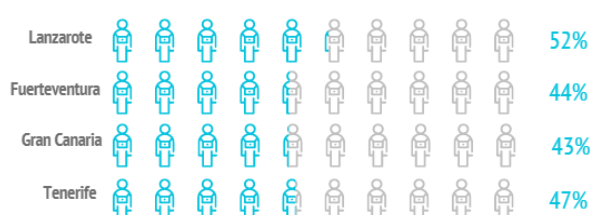
AVERAGE AGE  
(> 15 years old)



### % OF TOURISTS WITH INCOMES OVER €74,999



### % OF TOURISTS TRAVEL ONLY WITH PARTNER



Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.