How many are they and how much do they spend?

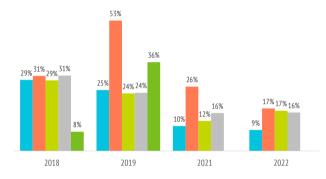
	2018	2019	2020	2021	2022
TOURISTS					
Tourist arrivals (FRONTUR) (*)	492	455	134	287	604
Tourist arrivals > 15 years old (EGT) (*)	442	416	123	261	549
 book holiday package (*) 	133	123	21	43	83
 - do not book holiday package (*) 	309	292	102	218	466
- % tourists who book holiday package	30.1%	29.7%	17.3%	16.5%	15.2%

(*) Thousands of tourists

% OF TOURIST WHO BOOK HOLIDAY PACKAGE

🗖 Lanzarote 📕 Fuerteventura 📕 Gran Canaria 🔳 Tenerife 🔳 La Palma

•€



	2018	2019	2020	2021	2022
Expenditure per tourist (€)	1,001	964		1,005	1,080
 book holiday package 	1,154	1,138		1,321	1,356
- holiday package	935	963		1,053	1,114
- others	219	175		268	243
 do not book holiday package 	935	890		943	1,030
- flight	258	265		217	285
- accommodation	283	280		296	307
- others	395	345		430	439
Average lenght of stay	10.18	9.84		11.23	10.97
- book holiday package	8.08	8.39		8.13	8.10
- do not book holiday package	11.09	10.45		11.85	11.49
Average daily expenditure (€)	116.3	117.8		110.9	117.1
 book holiday package 	149.3	146.6		170.4	173.2
- do not book holiday package	102.1	105.7		99.2	107.1
Total turnover (> 15 years old) (€m)	443	401		263	593
- book holiday package	154	140		57	113
- do not book holiday package	289	260		206	480

What is the main purpose of their trip?

	2018	2019	2020	2021	2022
Holiday, leisure	83.9%	82.6%		79.0%	81.7%
Visiting family or friends	12.1%	11.6%		13.2%	13.7%
Business and work	1.5%	3.8%		3.9%	2.2%
Education and training	0.4%	0.0%		0.7%	0.4%
Sports training	1.1%	0.6%		1.3%	0.8%
Health or medical care	0.1%	0.2%		0.5%	0.1%
Fairs and congresses	0.4%	0.6%		0.3%	0.2%
Others	0.7%	0.5%		1.2%	0.9%

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer

Aspectos más relevantes en la elección de Canarias					
	2018	2019	2020	2021	2022
Climate	75.2%	76.3%		73.2%	74.0%
Landscapes	53.8%	58.6%		57.4%	56.9%
Environment	54.6%	55.8%		55.6%	56.4%
Sea	51.4%	53.2%		52.7%	52.7%
Tranquility	55.1%	55.0%		50.6%	49.1%
Beaches	48.2%	49.6%		52.4%	48.7%
Safety	44.0%	44.0%		38.3%	38.8%
European belonging	40.8%	39.2%		44.5%	35.5%
Price	34.4%	27.7%		32.1%	32.9%
Effortless trip	32.1%	32.7%		32.2%	32.7%
Authenticity	25.3%	24.1%		29.2%	28.3%
Accommodation supply	28.6%	30.2%		25.9%	28.0%
Fun possibilities	20.9%	19.5%		22.4%	21.1%
Hiking trail network	20.9%	20.8%		20.1%	20.9%
Gastronomy	19.7%	20.8%		17.7%	19.8%
Exoticism	12.6%	13.1%		16.8%	13.3%
Shopping	13.7%	11.8%		8.7%	12.2%
Historical heritage	10.1%	10.0%		9.4%	12.1%
Culture	9.3%	9.8%		7.5%	12.1%
Nightlife	11.8%	10.3%		9.7%	12.0%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") % of tourists who indicate that the factor is "very important" in their choice.

What is the main motivation for their holidays?

	2018	2019	2020	2021	2022
Rest	49.6%	50.8%		41.9%	45.3%
Enjoy family time	12.3%	11.4%		13.7%	15.6%
Have fun	7.9%	6.9%		5.9%	6.9%
Explore the destination	26.2%	27.5%		30.3%	29.1%
Practice their hobbies	2.2%	2.2%		5.3%	2.3%
Other reasons	1.8%	1.2%		2.8%	0.9%

How far in advance do they book their trip?

	2018	2019	2020	2021	2022
The same day	0.5%	0.9%		0.8%	1.1%
Between 1 and 30 days	22.8%	28.5%		45.6%	30.4%
Between 1 and 2 months	31.4%	28.4%		31.6%	33.9%
Between 3 and 6 months	34.8%	32.2%		18.3%	27.3%
More than 6 months	10.5%	10.0%		3.7%	7.4%

What channels did they use to get information about the trip?

	2018	2019	2020	2021	2022
Previous visits to the Canary Islands	33.3%	35.9%		33.8%	36.3%
Friends or relatives	32.1%	32.0%		35.8%	36.2%
Internet or social media	50.3%	47.3%		50.5%	47.7%
Mass Media	1.8%	1.0%		1.3%	0.6%
Travel guides and magazines	8.2%	6.0%		6.2%	5.6%
Travel Blogs or Forums	5.9%	6.2%		8.6%	8.3%
Travel TV Channels	0.7%	0.3%		0.1%	0.3%
Tour Operator or Travel Agency	15.4%	15.4%		14.6%	11.6%
Public administrations or similar	0.3%	0.4%		0.6%	1.0%
Others	1.7%	2.5%		2.4%	2.9%



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With whom did they book their flight and accommodation? •

	2018	2019	2020	2021	2022
Flight					
- Directly with the airline	62.9%	63.9%		74.9%	75.9%
- Tour Operator or Travel Agency	37.1%	36.1%		25.1%	24.1%
Accommodation					
- Directly with the accommodation	50.0%	49.7%		58.1%	57.6%
- Tour Operator or Travel Agency	50.0%	50.3%		41.9%	42.4%

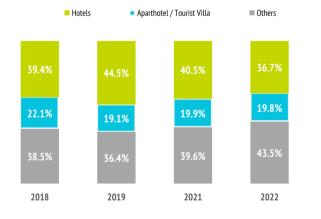
Where does the flight come from?

	2018	2019	2020	2021	2022
Italy	75.7%	75.6%		83.1%	87.9%
Mainland Spain	20.0%	20.0%		12.1%	8.3%
United Kingdom	1.0%	1.3%		0.6%	0.9%
Switzerland	0.3%	0.8%		0.1%	0.7%
Portugal	0.2%	0.6%		2.2%	0.6%
Austria	0.2%	0.0%		0.1%	0.3%
Others	2.6%	1.7%		1.7%	1.2%

Where do they stay?

	2018	2019	2020	2021	2022
1-2-3* Hotel	10.3%	10.4%		8.3%	10.6%
4* Hotel	24.5%	29.5%		27.6%	22.3%
5* Hotel / 5* Luxury Hotel	4.6%	4.6%		4.6%	3.9%
Aparthotel / Tourist Villa	22.1%	19.1%		19.9%	19.8%
House/room rented in a private dwelling	13.7%	12.9%	13.4%	14.4%	14.0%
Private accommodation (1)	15.6%	16.2%	18.0%	15.9%	17.7%
Others (Cottage, cruise, camping,)	9.1%	7.3%	7.9%	9.3%	11.8%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.



What do they book?

	2018	2019	2020	2021	2022
Room only	47.7%	41.9%		48.6%	50.9%
Bed and Breakfast	11.7%	13.5%		14.9%	12.0%
Half board	16.7%	15.1%		11.3%	15.1%
Full board	5.4%	6.2%		6.6%	4.6%
All inclusive	18.6%	23.4%		18.5%	17.3%

Canary Reserved

Other expenses

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	2018	2019	2020	2021	2022
Restaurants or cafes	66.4%	60.4%		72.6%	71.6%
Supermarkets	60.3%	54.4%		61.1%	64.7%
Car rental	40.8%	36.2%		45.2%	48.0%
Organized excursions	23.4%	20.9%		27.8%	25.3%
Taxi, transfer, chauffeur service	24.7%	24.5%		28.7%	25.4%
Theme Parks	7.7%	6.5%		8.9%	9.3%
Sport activities	5.3%	4.3%		9.5%	7.4%
Museums	7.8%	6.3%		4.5%	9.2%
Flights between islands	8.5%	7.3%		8.7%	7.4%

Activities in the Canary Islands

Outdoor time per day	2018	2019	2020	2021	2022
0 hours	0.1%	0.3%		0.3%	0.1%
1 - 2 hours	1.9%	1.9%		2.2%	0.8%
3 - 6 hours	11.5%	13.0%		14.3%	12.1%
7 - 12 hours	64.5%	66.8%		64.2%	66.2%
More than 12 hours	22.0%	18.0%		19.0%	20.8%



Activities in the Canary Islands	2018	2019	2020	2021	2022
Beach	83.0%	78.5%		83.3%	83.8%
Walk, wander	69.9%	67.7%		74.9%	76.2%
Explore the island on their own	61.0%	56.0%		61.1%	62.1%
Swimming pool, hotel facilities	41.7%	41.9%		47.9%	40.3%
Taste Canarian gastronomy	30.4%	26.8%		33.4%	29.8%
Hiking				19.1%	20.5%
Organized excursions	17.5%	16.5%		21.2%	17.9%
Other Nature Activities				16.8%	16.1%
Theme parks	14.8%	14.0%		11.3%	14.2%
Wineries / markets / popular festivals	16.6%	15.8%		11.9%	14.0%
Museums / exhibitions	14.5%	15.3%		13.9%	13.0%
Nightlife / concerts / shows	17.1%	14.6%		11.0%	12.6%
Sea excursions / whale watching	10.8%	9.9%		15.5%	11.6%
Surf				11.5%	8.7%
Swim				35.3%	6.7%
Practice other sports				6.9%	6.0%
Beauty and health treatments	5.3%	3.9%		4.1%	4.9%
Running				10.0%	4.8%
Astronomical observation	1.9%	2.3%		4.1%	3.8%
Scuba Diving				3.8%	3.2%
Cycling / Mountain bike				4.1%	3.0%
Windsurf / Kitesurf				2.0%	1.9%
Golf				2.9%	0.8%
* Multi-choise question					

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Which island do they choose?

Tourists (> 15 years old)	2018	2019	2020	2021	2022
Lanzarote	65,164	60,409		35,097	79,683
Fuerteventura	85,710	78,733		55,690	111,302
Gran Canaria	94,242	89,796		44,616	102,885
Tenerife	195,175	184,466		124,778	253,866
La Palma	1,336	1,849		857	551
How many islands do they	ring thei	r trip?		Ņ	
	2018	2019	2020	2021	2022
One island	84.7%	86.6%		89.0%	87.9%
Two islands	14.1%	11.6%		9.8%	10.5%
Three or more islands	1.3%	1.8%		1.2%	1.6%
How many are loyal to the	Canary	Islands?			£
	2018	2019	2020	2021	2022
Repeat tourists	51.0%	55.3%		50.8%	55.6%
At least 10 previous visits	7.3%	10.5%		11.3%	11.9%
Repeat tourists (last 5 years)	48.0%	51.4%		48.0%	51.6%
Repeat tourists (last 5 years) (5 or more	9.9%	14.0%		12.6%	11.3%
Who are they?					ė
	2018	2019	2020	2021	2022
Gender					
Men	51.9%	50.8%		52.8%	51.1%
Women	48.1%	49.2%		47.2%	48.9%
Age					
Average age (tourist > 15 years old)	43.5	45.0		38.6	41.9
Standard deviation	14.7	14.6		14.6	16.1
Age range (> 15 years old)					
16 - 24 years old	10.3%	8.2%		19.5%	15.3%
25 - 30 years old	14.4%	12.0%		18.2%	16.9%
31 - 45 years old	31.3%	29.6%		30.8%	27.7%
46 - 60 years old	29.0%	35.4%		22.6%	23.5%
Over 60 years old	15.0%	14.7%		8.8%	16.6%
Occupation					
Salaried worker	41.3%	40.9%		44.3%	46.6%
Self-employed	22.8%	23.3%		19.9%	18.7%
Unemployed	4.5%	3.2%		2.6%	2.5%
Business owner	9.5%	13.6%		12.7%	8.8%
Student	8.4%	7.0%		12.7%	8.8%
	0.170				
	12.0%	10.0%		6.7%	12.5%
Retired		10.0% 1.8%		6.7% 0.1%	
Retired Unpaid domestic work Others	12.0%				0.9%
Retired Unpaid domestic work Others <u>Annual household income level</u>	12.0% 0.8% 0.6%	1.8% 0.2%	 	0.1% 1.1%	0.9% 1.1%
Retired Unpaid domestic work Others <u>Annual household income level</u> Less than €25,000	12.0% 0.8% 0.6% 31.4%	1.8% 0.2% 28.3%	-	0.1% 1.1% 29.5%	0.9% 1.1% 25.6%
Retired Unpaid domestic work Others <u>Annual household income level</u> Less than €25,000 €25,000 - €49,999	12.0% 0.8% 0.6% 31.4% 46.0%	1.8% 0.2% 28.3% 41.5%		0.1% 1.1% 29.5% 45.1%	0.9% 1.1% 25.6% 46.2%
Retired Unpaid domestic work Others <u>Annual household income level</u> Less than €25,000 €25,000 - €49,999 €50,000 - €74,999	12.0% 0.8% 0.6% 31.4% 46.0% 11.3%	1.8% 0.2% 28.3% 41.5% 14.2%		0.1% 1.1% 29.5% 45.1% 14.9%	0.9% 1.1% 25.6% 46.2% 18.6%
RetiredUnpaid domestic workOthersAnnual household income levelLess than $\in 25,000$ $\notin 25,000 - \notin 49,999$ $\notin 50,000 - \notin 74,999$ More than $\notin 74,999$	12.0% 0.8% 0.6% 31.4% 46.0%	1.8% 0.2% 28.3% 41.5%		0.1% 1.1% 29.5% 45.1%	12.5% 0.9% 1.1% 25.6% 46.2% 18.6% 9.6%
Retired Unpaid domestic work Others <u>Annual household income level</u> Less than €25,000 €25,000 - €49,999 €50,000 - €74,999 More than €74,999 <u>Education level</u>	12.0% 0.8% 0.6% 31.4% 46.0% 11.3% 11.3%	1.8% 0.2% 28.3% 41.5% 14.2% 16.1%		0.1% 1.1% 29.5% 45.1% 14.9% 10.5%	0.9% 1.1% 25.6% 46.2% 18.6% 9.6%
Retired Unpaid domestic work Others <u>Annual household income level</u> Less than €25,000 €25,000 - €49,999 €50,000 - €74,999 More than €74,999 <u>Education level</u> No studies	12.0% 0.8% 0.6% 31.4% 46.0% 11.3% 11.3%	1.8% 0.2% 28.3% 41.5% 14.2% 16.1%		0.1% 1.1% 29.5% 45.1% 14.9% 10.5%	0.9% 1.1% 25.6% 46.2% 18.6% 9.6%
RetiredUnpaid domestic workOthersAnnual household income levelLess than $\in 25,000$ $\notin 25,000 - \notin 49,999$ $\notin 50,000 - \notin 74,999$ More than $\notin 74,999$	12.0% 0.8% 0.6% 31.4% 46.0% 11.3% 11.3%	1.8% 0.2% 28.3% 41.5% 14.2% 16.1%		0.1% 1.1% 29.5% 45.1% 14.9% 10.5%	0.9% 1.1% 25.6% 46.2% 18.6%

Share by islands	2018	2019	2020	2021	2022
Lanzarote	14.8%	14.5%		13.4%	14.5%
Fuerteventura	19.4%	19.0%		21.3%	20.3%
Gran Canaria	21.3%	21.6%		17.1%	18.8%
Tenerife	44.2%	44.4%		47.8%	46.3%
La Palma	0.3%	0.4%		0.3%	0.1%

% TOURISTS BY ISLANDS

		🗖 LZ 📕 F	V 🗖 GC 🗖 TF 🔳 LP
0.3%	0.4%	0.3%	0.1%
44.2%	44.4%	47.8%	46.3%
21.3%	21.6%	17.1%	18.8%
19.4%	19.0%	21.3%	20.3%
14.8%	14.5%	13.4%	14.5%
2018	2019	2021	2022

How do they rate the Canary Islands?

Satisfaction (scale 0-10)	2018	2019	2020	2021	2022
Average rating	8.45	8.53		8.70	8.69
Experience in the Canary Islands	2018	2019	2020	2021	2022
Worse or much worse than expected	4.9%	3.5%		4.2%	3.6%
Lived up to expectations	49.3%	52.6%		45.9%	49.5%
Better or much better than expected	45.8%	43.9%		49.8%	46.9%
Future intentions (scale 1-10)	2018	2019	2020	2021	2022
Return to the Canary Islands	8.63	8.63		8.72	8.79
Recommend visiting the Canary Islands	8.83	8.83		8.94	8.97

Who do they come with?

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	2018	2019	2020	2021	2022
Unaccompanied	13.9%	14.5%		17.4%	12.3%
Only with partner	45.4%	45.3%		42.4%	46.3%
Only with children (< 13 years old)	6.8%	6.8%		2.5%	4.1%
Partner + children (< 13 years old)	4.2%	4.0%		1.5%	3.4%
Other relatives	5.4%	5.5%		8.4%	7.7%
Friends	10.1%	9.2%		14.6%	12.7%
Work colleagues	0.6%	0.9%		0.7%	0.5%
Organized trip	0.1%	0.3%		0.5%	0.6%
Other combinations (1) (2) Combinación de algunos de los grupos anteriorm	13.6% nente analizados	13.5%		12.1%	12.4%
Tourists with children	14.1%	14.9%		6.6%	9.8%
- Between 0 and 2 years old	1.6%	1.6%		0.8%	0.3%
- Between 3 and 12 years old	10.9%	12.5%		5.4%	9.0%
- Between 0 -2 and 3-12 years old	1.6%	0.8%		0.4%	0.5%
Tourists without children	85.9%	85.1%		93.4%	90.2%
Group composition:					
- 1 person	19.9%	19.8%		22.0%	16.4%
- 2 people	51.0%	51.5%		53.1%	55.3%
- 3 people	13.6%	12.8%		10.4%	12.3%
- 4 or 5 people	13.6%	13.7%		11.5%	14.0%
- 6 or more people	1.9%	2.2%		3.1%	2.0%
Average group size:	2.33	2.33		2.32	2.36
*People who share the main expenses of the trip					

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.



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