

How many are they and how much do they spend?

∳€

	2022Q1	2022Q2	2022Q3	2022Q4	2022
TOURISTS					
Tourist arrivals (FRONTUR) (*)	0.54	0.68	0.77	0.75	2.73
Tourist arrivals > 15 years old (EGT) $(*)$	0.48	0.60	0.64	0.66	2.38
- book holiday package (*)	0.21	0.26	0.26	0.26	1.00
- do not book holiday package (*)	0.27	0.34	0.37	0.40	1.38
- % tourists who book holiday package	44.0%	44.1%	41.4%	39.0%	41.9%

(*) Million of tourists







765,396



202202 542,930 677,218

202204 748,702

% TOURISTS WHO BOOK HOLIDAY PACKAGE

2022Q1	ê ê	8	ê	ê	8	ê	ê	44%
2022Q2		8	ê	å	ê	ê	ê	44%
2022Q3	ê ê	8		ê	ê		8	41%
2022Q4		å	ê	å	ê	å	ê	39%

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Expenditure per tourist (€)	1,132	1,181	1,446	1,244	1,260
- book holiday package	1,278	1,379	1,678	1,446	1,453
- holiday package	1,029	1,163	1,414	1,181	1,205
- others	250	216	265	264	248
- do not book holiday package	1,018	1,025	1,283	1,115	1,119
- flight	238	272	351	280	289
- accommodation	403	370	463	412	414
- others	376	383	469	424	417
Average lenght of stay	8.51	8.28	9.38	8.52	8.69
- book holiday package	8.01	8.10	8.46	7.82	8.10
- do not book holiday package	8.90	8.42	10.03	8.97	9.11
Average daily expenditure (€)	151.3	157.0	167.5	164.5	160.7
- book holiday package	171.7	180.1	206.7	193.9	188.9
- do not book holiday package	135.2	138.8	139.8	145.7	140.3
Total turnover (> 15 years old) (€m)	549	709	920	817	2,994
- book holiday package	273	365	442	370	1,449
- do not book holiday package	276	344	478	447	1,545

Where did they spend their main holiday last year?*

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Didn't have holidays	37.3%	37.8%	35.7%	24.9%	33.5%
Canary Islands	14.9%	19.4%	21.5%	23.3%	20.2%
Other destination	47.8%	42.7%	42.8%	51.8%	46.4%

What other destinations do they consider for this trip?*

	2022Q1	2022Q2	2022Q3	2022Q4	2022
None (I was clear about "this Canary Island")	34.4%	27.0%	21.0%	30.2%	27.3%
Canary Islands (other island)	29.0%	25.6%	20.8%	28.2%	25.4%
Other destination	36.6%	47.4%	58.2%	41.6%	47.3%

Importance of each factor in the destination choice

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Climate	76.7%	75.7%	67.7%	78.0%	74.4%
Safety	51.5%	54.3%	58.9%	53.8%	54.8%
Tranquility	42.8%	48.4%	52.6%	49.1%	48.6%
Accommodation supply	39.0%	46.4%	50.3%	42.2%	44.8%
Sea	38.4%	39.4%	42.4%	41.2%	40.5%
Effortless trip	37.6%	38.1%	42.5%	40.2%	39.8%
Price	31.8%	37.8%	43.1%	37.8%	38.0%
Environment	31.2%	34.7%	36.7%	37.6%	35.3%
European belonging	35.8%	36.0%	33.5%	34.7%	34.9%
Beaches	30.3%	34.0%	38.2%	33.1%	34.1%
Landscapes	30.5%	32.2%	31.0%	33.9%	32.0%
Gastronomy	24.9%	26.6%	26.5%	29.4%	27.0%
Authenticity	22.0%	24.4%	25.3%	23.7%	24.0%
Fun possibilities	19.2%	18.4%	26.4%	17.9%	20.6%
Exoticism	10.7%	10.6%	11.1%	9.9%	10.5%
Culture	10.7%	10.1%	11.3%	9.8%	10.4%
Historical heritage	8.4%	10.2%	9.8%	9.8%	9.6%
Shopping	6.1%	6.8%	9.9%	7.0%	7.6%
Hiking trail network	9.2%	7.0%	5.3%	6.5%	6.9%
Nightlife	6.0%	4.6%	6.6%	5.9%	5.8%

 $\textit{Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important", "Very$ % of tourists who indicate that the factor is "very important" in their choice.

% TOURISTS WHO CHOOSE ACCOMMODATION SUPPLY



202203 50.3%

46.4%



2022Q4 42.2%

What is the main motivation for their holidays?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Rest	57.1%	54.5%	46.4%	53.1%	52.5%
Enjoy family time	9.5%	14.4%	18.9%	12.9%	14.2%
Have fun	5.1%	5.1%	9.8%	7.3%	7.0%
Explore the destination	23.3%	22.4%	21.2%	22.1%	22.2%
Practice their hobbies	3.1%	2.0%	1.9%	2.1%	2.2%
Other reasons	1.8%	1.6%	1.8%	2.6%	2.0%

How far in advance do they book their trip?

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	2022Q1	2022Q2	2022Q3	2022Q4	2022
The same day	0.5%	0.5%	0.2%	0.5%	0.4%
Between 1 and 30 days	33.4%	25.3%	20.5%	24.1%	25.3%
Between 1 and 2 months	28.2%	25.4%	20.4%	22.7%	23.9%
Between 3 and 6 months	25.2%	29.0%	29.6%	31.4%	29.0%
More than 6 months	12.7%	19.9%	29.3%	21.3%	21.3%

% TOURISTS BOOKING MORE THAN 6 MONTHS IN ADVANCE



2022Q1 ////// 12.7% 2022Q2 //////////// 19.9% 2022Q3

Picture: Freepik.com

*Percentage of valid answers



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What channels did they use to get information about the trip? Q

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Previous visits to the Canary Islands	56.2%	56.5%	53.6%	57.3%	55.9%
Friends or relatives	31.0%	26.9%	31.9%	29.3%	29.8%
Internet or social media	60.9%	58.6%	61.2%	60.2%	60.2%
Mass Media	2.4%	1.6%	2.2%	1.1%	1.8%
Travel guides and magazines	9.0%	7.3%	6.5%	7.5%	7.5%
Travel Blogs or Forums	7.2%	8.0%	8.4%	8.3%	8.0%
Travel TV Channels	0.5%	0.5%	0.8%	0.9%	0.7%
Tour Operator or Travel Agency	19.9%	21.3%	22.1%	19.3%	20.7%
Public administrations or similar	2.5%	1.8%	2.1%	1.0%	1.8%
Others * Multi-choise question	3.3%	2.0%	3.2%	2.1%	2.6%

With whom did they book their flight and accommodation?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Flight					
- Directly with the airline	58.3%	55.7%	54.5%	58.9%	56.8%
- Tour Operator or Travel Agency	41.7%	44.3%	45.5%	41.1%	43.2%
Accommodation					
- Directly with the accommodation	44.3%	41.0%	39.3%	43.2%	41.8%
- Tour Operator or Travel Agency	55.7%	59.0%	60.7%	56.8%	58.2%

Where do they stay?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
1-2-3* Hotel	9.7%	9.0%	8.9%	9.7%	9.3%
4* Hotel	35.6%	36.4%	33.9%	32.8%	34.6%
5* Hotel / 5* Luxury Hotel	14.3%	12.3%	11.7%	12.2%	12.5%
Aparthotel / Tourist Villa	23.8%	21.3%	20.8%	22.1%	21.9%
House/room rented in a private dwelling	6.9%	7.5%	8.4%	8.1%	7.8%
Private accommodation (1)	3.6%	5.8%	8.3%	6.8%	6.3%
Others (Cottage, cruise, camping,)	6.2%	7.7%	8.0%	8.3%	7.7%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.

What do they book?

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	2022Q1	2022Q2	2022Q3	2022Q4	2022
Room only	31.1%	30.4%	34.6%	35.5%	33.0%
Bed and Breakfast	13.8%	11.0%	8.1%	12.7%	11.3%
Half board	19.0%	16.5%	15.6%	17.1%	17.0%
Full board	1.8%	3.7%	2.4%	2.0%	2.5%
All inclusive	34.3%	38.3%	39.3%	32.8%	36.2%

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36.2% of turists book all inclusive.

١)

34.3% 202201



39.3% 2022Q3

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38.3% 202202



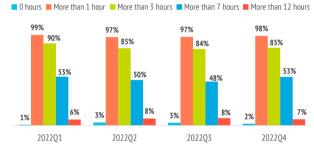
32.8% 2022Q4

Other expenses

	2022Q1	2022Q2	2022Q3	2022Q4	TOTAL
Restaurants or cafes	73.0%	69.9%	68.4%	73.5%	71.1%
Supermarkets	57.5%	58.8%	64.0%	61.8%	60.8%
Car rental	33.6%	36.2%	35.5%	36.4%	35.5%
Organized excursions	21.4%	24.2%	30.6%	25.0%	25.6%
Taxi, transfer, chauffeur service	53.2%	50.3%	50.3%	49.4%	50.6%
Theme Parks	4.4%	5.8%	9.5%	5.9%	6.5%
Sport activities	7.1%	5.6%	9.8%	9.9%	8.2%
Museums	12.7%	13.1%	12.8%	13.6%	13.1%
Flights between islands	7.7%	7.2%	9.0%	5.1%	7.2%

Activities in the Canary Islands

Outdoor time per day	2022Q1	2022Q2	2022Q3	2022Q4	2022
0 hours	0.8%	3.2%	3.0%	1.9%	2.3%
1 - 2 hours	9.3%	12.2%	13.2%	13.0%	12.1%
3 - 6 hours	36.5%	34.8%	35.8%	31.9%	34.6%
7 - 12 hours	47.0%	42.2%	40.0%	46.5%	43.8%
More than 12 hours	6.5%	7.6%	8.0%	6.8%	7.2%



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Activities in the Canary Islands	2022Q1	2022Q2	2022Q3	2022Q4	2022
Walk, wander	79.4%	80.3%	78.5%	79.5%	79.4%
Beach	65.6%	68.1%	77.6%	70.5%	70.8%
Swimming pool, hotel facilities	60.2%	66.0%	72.1%	62.3%	65.5%
Explore the island on their own	49.5%	48.4%	50.1%	52.2%	50.1%
Taste Canarian gastronomy	28.8%	29.7%	31.9%	27.5%	29.5%
Museums / exhibitions	18.2%	18.8%	19.6%	19.6%	19.1%
Wineries / markets / popular festiv	v 18.2%	18.0%	22.2%	17.5%	19.0%
Organized excursions	16.5%	15.7%	24.5%	16.9%	18.5%
Hiking	18.7%	16.1%	12.9%	18.0%	16.3%
Nightlife / concerts / shows	12.2%	12.8%	15.2%	13.0%	13.4%
Swim	13.0%	8.1%	11.0%	9.4%	10.2%
Theme parks	6.0%	7.3%	13.8%	7.3%	8.8%
Other Nature Activities	8.4%	8.9%	7.2%	8.6%	8.3%
Running	8.1%	7.6%	8.6%	7.3%	7.9%
Sea excursions / whale watching	5.4%	7.1%	9.8%	7.3%	7.5%
Cycling / Mountain bike	9.5%	7.0%	6.7%	7.0%	7.4%
Beauty and health treatments	5.2%	4.7%	5.8%	5.0%	5.2%
Practice other sports	5.0%	4.8%	5.0%	5.4%	5.1%
Scuba Diving	2.1%	3.3%	5.6%	3.7%	3.8%
Surf	2.7%	2.4%	3.3%	3.1%	2.9%
Astronomical observation	1.8%	1.4%	1.9%	2.5%	1.9%
Golf	1.0%	1.6%	1.7%	2.1%	1.7%
Windsurf / Kitesurf	1.4%	1.3%	1.9%	1.3%	1.5%
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^{*} Multi-choise question

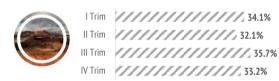


Which places do they visit in Lanzarote?

	I Trim	II Trim	III Trim	IV Trim	2022
Montaña del Fuego	34.1%	32.1%	35.7%	33.2%	33.8%
Arrecife	34.7%	25.5%	29.5%	30.4%	29.8%
Jameos del agua	27.4%	27.2%	31.2%	27.6%	28.4%
Mirador del Río Viewpoint	25.4%	23.5%	26.0%	26.1%	25.3%
Cueva de los Verdes	22.3%	20.5%	25.4%	20.8%	22.2%
Cactus Garden	15.9%	18.4%	20.8%	19.5%	18.9%
Teguise Market	17.9%	17.0%	19.1%	17.7%	17.9%
César Manrique Foundation	13.1%	14.2%	11.9%	13.9%	13.3%
Isla de La Graciosa	9.4%	9.3%	14.0%	7.5%	10.1%
Monumento al Campesino	9.6%	9.5%	9.8%	8.8%	9.4%
San José Castle	4.7%	4.6%	4.0%	3.2%	4.1%

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3 in 10 tourists in Lanzarote visit Montaña del Fuego (Ruta de los Volcanes)



How many islands do they visit during their trip?

	I Trim	II Trim	III Trim	IV Trim	2022
One island	92.0%	94.0%	93.5%	93.2%	93.3%
Two islands	7.3%	5.1%	6.0%	6.2%	6.1%
Three or more islands	0.7%	0.9%	0.5%	0.5%	0.6%

% TOURISTS VISITING MORE THAN ONE ISLAND



How do they rate the Canary Islands?

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Satisfaction (scale 0-10)	l Trim	II Trim	III Trim	IV Trim	2022
Average rating	8.88	8.99	8.92	9.00	8.95
Experience in the Canary Islands	I Trim	II Trim	III Trim	IV Trim	2022
Worse or much worse than expected	1.9%	2.2%	2.5%	1.8%	2.1%
Lived up to expectations	55.4%	54.4%	55.9%	55.0%	55.2%
Better or much better than expected	42.8%	43.4%	41.7%	43.2%	42.8%
Future intentions (scale 1-10)	I Trim	II Trim	III Trim	IV Trim	2022
Return to the Canary Islands	9.02	8.99	8.84	9.10	8.99
Recommend visiting the Canary Islands	9.21	9.17	9.13	9.30	9.20
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How many are loyal to the Canary Islands?

	I Trim	II Trim	III Trim	IV Trim	2022
Lanzarote: Repeat tourists	67.8%	68.0%	66.7%	68.9%	67.8%
Lanzarote: At least 10 previous visits	8.7%	12.2%	10.9%	12.4%	11.5%
Canary Islands: Repeat tourists	75.1%	76.0%	74.4%	77.0%	75.7%
Canary Islands: At least 10 previous vis	19.0%	23.0%	18.8%	22.4%	20.9%

REPEAT TOURISTS



Sustainable destination

When booking a trip, do they tend to choose the most sustainable options?



Would they be willing to spend more on travel to reduce their carbon footprint?



Rate your perception of the following sustainability measures during your stay in the Canary Islands

Perception during their stay*	2022Q1	2022Q2	2022Q3	2022Q4	2022
Quality of life on the island	8.1	8.2	8.1	8.1	8.1
Tolerance towards tourism	8.6	8.7	8.7	8.6	8.7
Cleanliness of the island	8.7	8.8	8.7	8.7	8.7
Air quality	8.5	8.9	8.7	8.7	8.7
Rational water consumption	7.5	7.7	7.7	7.6	7.7
Energy saving	7.0	7.2	7.1	7.2	7.1
Use of renewable energy	7.0	7.1	7.1	7.1	7.1
Recycling	7.2	7.5	7.3	7.3	7.4
Easy to get around by public transport	7.2	7.4	7.5	7.4	7.4
Overcrowding in tourist areas	6.6	6.8	6.8	6.6	6.7
Supply of local products	7.1	7.3	7.4	7.2	7.2

^{*} Scale 0 - 10 (0 = Not important and 10 = Very important)



Where are they from?



Who are they?



	2022Q1	2022Q2	2022Q3	2022Q4	2022
United Kingdom	44.9%	49.7%	46.3%	47.4%	47.2%
Spanish Mainland	10.2%	12.0%	17.5%	10.1%	12.6%
Ireland	8.7%	9.7%	10.7%	8.7%	9.5%
Germany	10.0%	7.8%	6.2%	10.4%	8.5%
France	7.0%	7.1%	5.9%	7.1%	6.8%
Netherlands	4.8%	3.1%	2.6%	3.4%	3.4%
Italy	2.8%	3.3%	3.6%	3.6%	3.4%
Denmark	2.9%	1.0%	1.6%	2.2%	1.9%
Belgium	1.9%	1.5%	2.2%	1.9%	1.9%
Poland	0.3%	0.7%	0.7%	0.8%	0.6%
Switzerland	0.6%	0.5%	0.5%	0.8%	0.6%
Austria	1.1%	0.3%	0.6%	0.4%	0.6%
Czech Republic	0.3%	0.6%	0.3%	0.2%	0.3%
Sweden	0.1%	0.9%	0.0%	0.3%	0.3%
Finland	0.6%	0.0%	0.0%	0.6%	0.3%
Norway	0.8%	0.1%	0.0%	0.4%	0.3%
Luzxembourg	0.7%	0.2%	0.1%	0.2%	0.3%
Others	2.2%	1.4%	1.2%	1.4%	1.5%

Who do they come with	th	?
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	2022Q1	2022Q2	2022Q3	2022Q4	2022
Unaccompanied	8.1%	6.0%	4.9%	7.4%	6.5%
Only with partner	50.0%	49.0%	36.1%	48.9%	45.7%
Only with children (< 13 years old)	5.0%	3.9%	6.7%	4.5%	5.0%
Partner + children (< 13 years old)	6.2%	8.1%	11.1%	7.9%	8.5%
Other relatives	10.0%	10.9%	14.9%	11.2%	11.9%
Friends	8.4%	6.1%	5.8%	5.2%	6.2%
Work colleagues	0.2%	0.3%	0.2%	0.3%	0.2%
Organized trip	0.5%	0.3%	0.0%	0.1%	0.2%
Other combinations (1)	11.6%	15.4%	20.2%	14.7%	15.7%
(1) Different situations have been isolated					
Tourists with children	17.0%	21.0%	29.9%	19.6%	22.2%
- Between 0 and 2 years old	1.7%	1.1%	1.5%	1.7%	1.5%
- Between 3 and 12 years old	14.7%	18.9%	26.5%	16.3%	19.4%
- Between 0 -2 and 3-12 years	0.6%	1.0%	1.8%	1.7%	1.3%
Tourists without children	83.0%	79.0%	70.1%	80.4%	77.8%
Group composition:		•			
- 1 person	12.3%	8.0%	7.4%	9.7%	9.2%
- 2 people	57.4%	53.5%	41.0%	53.0%	50.8%
- 3 people	11.1%	11.9%	14.5%	11.0%	12.2%
- 4 or 5 people	15.8%	22.3%	28.5%	20.6%	22.2%
- 6 or more people	3.5%	4.3%	8.6%	5.7%	5.7%
Average group size:	2.51	2.78	3.16	2.79	2.83

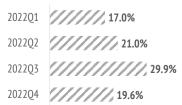
^{*}People who share the main expenses of the trip



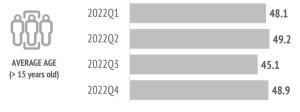
22% of tourists travel with children.







	2022Q1	2022Q2	2022Q3	2022Q4	2022
Gender					
Men	54.1%	51.7%	47.5%	53.6%	51.6%
Women	45.9%	48.3%	52.5%	46.4%	48.4%
Age					
Average age (tourist > 15 years old)	48.1	49.2	45.1	48.9	47.8
Standard deviation	15.9	16.2	15.2	15.4	15.7
Age range (> 15 years old)					
16 - 24 years old	7.8%	7.7%	10.3%	6.0%	8.0%
25 - 30 years old	8.8%	8.9%	11.0%	8.7%	9.4%
31 - 45 years old	28.3%	25.1%	29.9%	28.6%	28.0%
46 - 60 years old	28.0%	28.9%	30.5%	30.6%	29.6%
Over 60 years old	27.1%	29.4%	18.2%	26.0%	25.0%
Occupation					
Salaried worker	54.5%	54.2%	62.3%	57.0%	57.2%
Self-employed	11.0%	10.5%	9.2%	11.6%	10.5%
Unemployed	0.9%	1.1%	0.9%	0.3%	0.8%
Business owner	7.7%	5.9%	6.7%	7.2%	6.8%
Student	3.4%	3.0%	5.9%	2.4%	3.7%
Retired	21.1%	24.5%	13.6%	20.3%	19.7%
Unpaid domestic work	0.6%	0.4%	1.0%	0.6%	0.6%
Others	0.9%	0.4%	0.5%	0.7%	0.6%
Annual household income level					
Less than €25,000	13.5%	13.2%	13.2%	11.4%	12.8%
€25,000 - €49,999	31.3%	33.4%	33.5%	31.8%	32.6%
€50,000 - €74,999	27.5%	23.2%	26.2%	27.1%	26.0%
More than €74,999	27.6%	30.1%	27.1%	29.6%	28.7%
Education level					
No studies	3.3%	5.4%	6.1%	4.4%	4.9%
Primary education	1.6%	1.6%	0.7%	1.5%	1.3%
Secondary education	17.1%	18.7%	16.3%	18.3%	17.6%
Higher education	78.0%	74.4%	76.9%	75.9%	76.2%





% SALARIED WORKER TOURISTS

