TOURIST PROFILE BY ISLAND OF STAY (2022) NORWAY



How many are they and how much do they spend?

- % tourists who book holiday package

	LZ	FUE	GC	TFE	LP
TOURISTS					
Tourist arrivals (FRONTUR)	n.a.	n.a.	n.a.	n.a.	n.a.
Tourist arrivals > 15 years old (EGT)	7,206	3,853	231,208	53,654	
- book holiday package	4,468	2,664	127,055	42,883	
- do not book holiday package	2,738	1,189	104,153	10,771	

69.2%

55.0%

79.9%

62.0%

ւ



	LZ	FUE	GC	TFE	LP
Expenditure per tourist (€)			1,713	2,007	
- book holiday package			1,834	2,060	
- holiday package			1,462	1,677	
- others			372	383	
- do not book holiday package			1,566	1,794	
- flight			509	508	
- accommodation			388	614	
- others			669	672	
Average lenght of stay			12.23	9.08	
- book holiday package			9.71	8.43	
- do not book holiday package			15.30	11.65	
Average daily expenditure (€)			174.0	249.4	
- book holiday package			210.4	265.6	
- do not book holiday package			129.7	185.1	
Total turnover (> 15 years old) (€m)			396	108	
- book holiday package			233	88	
- do not book holiday package			163	19	

Where did they spend their main holiday last year?*

	LZ	FUE	GC	TFE	LP
Didn't have holidays			57.9%	62.3%	
Canary Islands			24.3%	10.1%	
Other destination			17.8%	27.6%	

What other destinations did they consider for this trip?*

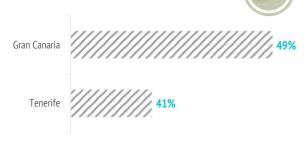
	LZ	FUE	GC	TFE	LP
None (I was clear about "this Canary Island")			56.0%	33.5%	
Canary Islands (other island)			20.8%	35.2%	
Other destination			23.2%	31.3%	
*Percentage of valid answers					

Importance of each factor in the destination choice

	LZ	FUE	GC	TFE	LP
Climate			88.3%	90.3%	
Sea			49.5%	56.9%	
Beaches			48.9%	41.2%	
Safety			42.5%	43.1%	
Accommodation supply			42.4%	43.1%	
Effortless trip			39.4%	40.4%	
European belonging			34.2%	38.3%	
Tranquility			32.6%	30.5%	
Gastronomy			25.6%	23.2%	
Price			22.1%	23.6%	
Environment			21.7%	22.8%	
Fun possibilities			20.9%	20.8%	
Landscapes			17.5%	16.8%	
Hiking trail network			14.1%	3.9%	
Nightlife			12.1%	8.6%	
Shopping			9.9%	10.5%	
Culture			7.2%	8.9%	
Exoticism		-	7.7%	6.6%	
Authenticity			7.7%	3.6%	
Historical heritage			4.1%	0.9%	

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very impo % of tourists who indicate that the factor is "very important" in their choice.

% TOURISTS WHO CHOOSE BEACHES



What is the main motivation for their holidays?

	LZ	FUE	GC	TFE	LP
Rest		-	67.0%	56.1%	
Enjoy family time		-	20.6%	25.3%	
Have fun			5.5%	7.5%	
Explore the destination		-	3.8%	9.1%	
Practice their hobbies			1.3%	2.0%	
Other reasons			1.8%		

How far in advance do they book their trip?

	LZ	FUE	GC	TFE	LP
The same day			1.4%	1.2%	
Between 1 and 30 days			24.8%	34.5%	
Between 1 and 2 months			19.5%	23.2%	
Between 3 and 6 months			31.9%	23.3%	
More than 6 months			22.4%	17.7%	

1

Source: Encuesta sobre el Gasto Turístico (ISTAC).

TOURIST PROFILE BY ISLAND OF STAY (2022) NORWAY



What channels did they use to get information about the trip? ${\color{red}Q}$

	LZ	FUE	GC	TFE	LP
Previous visits to the Canary Islands	-		62.9%	54.2%	
Friends or relatives			27.8%	27.9%	
Internet or social media			38.6%	47.3%	
Mass Media			1.4%	1.3%	
Travel guides and magazines			1.7%	3.0%	
Travel Blogs or Forums			0.6%	2.5%	
Travel TV Channels			0.3%	1.0%	
Tour Operator or Travel Agency			20.1%	39.0%	
Public administrations or similar			0.2%	0.7%	
Others	-		3.7%	0.0%	

^{*} Multi-choise question

With whom did they book their flight and accommodation? •

	LZ	FUE	GC	TFE	LP
Flight					
- Directly with the airline			43.2%	20.9%	
- Tour Operator or Travel Agency			56.8%	79.1%	
Accommodation					
- Directly with the accommodation			32.8%	18.3%	
- Tour Operator or Travel Agency			67.2%	81.7%	

Where do they stay?

	LZ	FUE	GC	TFE	LP
1-2-3* Hotel			20.1%	11.8%	
4* Hotel			21.6%	46.7%	
5* Hotel / 5* Luxury Hotel			9.0%	7.3%	
Aparthotel / Tourist Villa		-	20.7%	24.2%	
House/room rented in a private dwelling			6.3%	4.6%	
Private accommodation (1)			11.8%	2.8%	
Others (Cottage, cruise, camping,)			10.4%	2.6%	

 $^{(1) \ \} Own\ property\ / House\ of\ friends\ or\ relatives\ /\ Free\ housing\ exchange\ /\ Other\ private\ accommodation.$

Aparthotel / Tourist Villa



Hotels



What do they book?

	LZ	FUE	GC	TFE	LP
Room only			47.3%	28.1%	
Bed and Breakfast			22.7%	30.8%	
Half board			8.1%	9.7%	
Full board			2.5%	1.5%	
All inclusive			19.4%	29.9%	

Other expenses

u

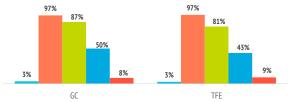
	LZ	FUE	GC	TFE	LP
Restaurants or cafes			75.7%	62.6%	
Supermarkets			64.5%	58.0%	
Car rental			10.7%	22.8%	
Organized excursions			11.7%	18.7%	
Taxi, transfer, chauffeur service			61.8%	72.7%	
Theme Parks			5.5%	14.2%	
Sport activities			4.3%	10.2%	
Museums			1.7%	3.0%	
Flights between islands			2.2%	4.0%	

Activities in the Canary Islands



Outdoor time per day	LZ	FUE	GC	TFE	LP
0 hours			3.3%	2.6%	
1 - 2 hours			9.3%	16.4%	
3 - 6 hours			37.6%	37.5%	
7 - 12 hours			41.6%	34.5%	
More than 12 hours			8.1%	9.0%	

■ 0 hours ■ More than 1 hour ■ More than 3 hours ■ More than 7 hours ■ More than 12 hours



GC .			11.5		
Activities in the Canary Islands	LZ	FUE	GC	TFE	LP
Walk, wander			71.9%	86.3%	
Beach			65.3%	76.8%	
Swimming pool, hotel facilities			62.7%	74.5%	
Hiking			36.9%	33.7%	
Explore the island on their own			29.9%	41.7%	
Swim			13.7%	11.0%	
Nightlife / concerts / shows			14.0%	12.1%	
Beauty and health treatments			11.3%	17.4%	
Theme parks			9.0%	17.8%	
Wineries / markets / popular festiv			10.7%	6.3%	
Organized excursions			6.4%	20.8%	
Running			7.3%	6.7%	
Taste Canarian gastronomy			5.0%	10.9%	
Sea excursions / whale watching			4.7%	10.7%	
Museums / exhibitions			4.4%	5.1%	
Practice other sports			3.9%	5.6%	
Other Nature Activities			3.1%	3.0%	
Golf			2.3%	1.5%	
Cycling / Mountain bike			1.8%	2.2%	
Surf			1.2%	3.5%	
Astronomical observation			1.8%	1.9%	
Scuba Diving			1.5%	0.4%	
Windsurf / Kitesurf			0.4%	1.4%	

^{*} Multi-choise question

101

TOURIST PROFILE BY ISLAND OF STAY (2022)

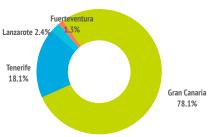
NORWAY



Which island do they choose?



Which is the most visited place on each island?



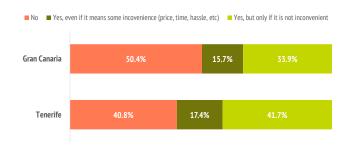




	LZ	FUE	GC	TFE	LP
One island			96.3%	95.0%	
Two islands			3.7%	5.0%	
Three or more islands			0.0%		

Sustainable destination

When booking a trip, do they tend to choose the most sustainable options?

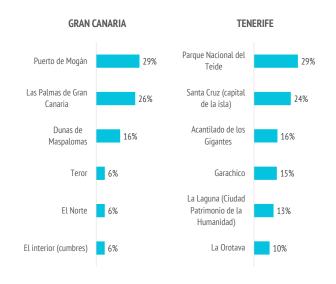


Would they be willing to spend more on travel to reduce their carbon footprint?



Perception during their stay*	LZ	FUE	GC	TFE	LP
Quality of life on the island			7.68	8.09	
Tolerance towards tourism			8.43	8.38	
Cleanliness of the island			7.70	8.24	
Air quality			7.95	8.20	
Rational water consumption			7.18	7.19	
Energy saving			6.68	6.71	
Use of renewable energy			6.55	6.20	
Recycling			6.51	6.64	
Easy to get around by public transport			7.52	7.27	
Overcrowding in tourist areas			6.47	6.70	
Supply of local products			6.55	6.79	

^{*} Scale 0 - 10 (0 = Not important and 10 = Very important)



The data refers to % of tourists on each island who have visited the place.

How do they rate the Canary Islands?

Satisfaction (scale 0-10)	LZ	FUE	GC	TFE	LP	
Average rating			8.70	8.68		
Experience in the Canary Islands	LZ	FUE	GC	TFE	LP	
Worse or much worse than expected			2.3%	1.6%		
Lived up to expectations			62.8%	43.2%		
Better or much better than expected			34.9%	55.2%		
Future intentions (scale 1-10)	LZ	FUE	GC	TFE	LP	
Return to the Canary Islands			8.92	8.73		
Recommend visiting the Canary Island			8.94	8.76		

How many are loyal to the Canary Islands?

*

	LZ	FUE	GC	TFE	LP
Repeat tourists of the island			81.4%	65.2%	
At least 10 previous visits			33.3%	7.0%	
Repeat tourists			84.6%	73.9%	
At least 10 previous visits			39.0%	19.2%	

REPEAT TOURIST OF EACH ISLAND



81.4%
Gran Canaria



65.2% Tenerife

TOURIST PROFILE BY ISLAND OF STAY (2022)

NORWAY



Where does the flight come from?



	LZ	FUE	GC	TFE	LP
Norway			97.1%	93.0%	
Denmark			1.3%	4.8%	
Mainland Spain			0.6%	1.2%	
Germany			0.5%		
Sweden			0.2%	0.5%	
Netherlands			0.1%	0.2%	
United Kingdom			0.2%	0.4%	

SHARE OF TOURIST BY ORIGIN OF THE FLIGHT



Who do they come with?



	LZ	FUE	GC	TFE	LF
Unaccompanied			12.3%	5.3%	-
Only with partner			43.0%	37.1%	
Only with children (< 13 years old)			3.4%	7.6%	-
Partner + children (< 13 years old)			5.9%	7.4%	-
Other relatives			9.5%	18.7%	-
Friends			7.4%	4.5%	-
Work colleagues			0.4%	0.0%	-
Organized trip			0.8%	0.0%	-
Other combinations (1)			17.4%	19.4%	-
(1) Different situations have been isolated					
Tourists with children			16.6%	30.0%	-
- Between 0 and 2 years old			1.0%	0.0%	-
- Between 3 and 12 years old			14.4%	28.4%	-
- Between 0 -2 and 3-12 years			1.2%	1.6%	-
Tourists without children			83.4%	70.0%	-
Group composition:					
- 1 person			15.8%	7.7%	-
- 2 people			51.7%	43.4%	-
- 3 people			10.2%	15.2%	-
- 4 or 5 people			15.9%	27.5%	-
- 6 or more people			6.4%	6.3%	-
Average group size:			2.76	3.07	

^{*}People who share the main expenses of the trip

TOURIST TRAVELLING WITH CHILDREN



Who are they?



	LZ	FUE	GC	TFE	LP
Gender	- 12	FUL	- 60	11.5	LF
Men			53.1%	42.8%	
Women			46.9%	57.2%	
			40.5%	37.2/0	
Age			F1.0	45.4	
Average age (tourist > 15 years old)			51.9	45.4 13.8	
Standard deviation			18.2	13.8	
Age range (> 15 years old)					
16 - 24 years old			11.1%	8.0%	
25 - 30 years old			6.9%	7.6%	
31 - 45 years old			18.4%	34.9%	
46 - 60 years old			23.5%	34.3%	
Over 60 years old			40.1%	15.1%	
Occupation					
Salaried worker			50.1%	63.4%	
Self-employed			5.7%	6.9%	
Unemployed			0.9%	3.8%	
Business owner			8.9%	12.5%	
Student			2.6%	2.4%	
Retired			28.9%	6.0%	
Unpaid domestic work			0.2%	0.0%	
Others			2.6%	5.1%	
Annual household income level					
Less than €25,000			4.1%	0.3%	
€25,000 - €49,999			14.7%	5.0%	
€50,000 - €74,999			31.4%	25.3%	
More than €74,999			49.9%	69.4%	
Education level					
No studies			0.4%	0.0%	
Primary education			3.0%	2.6%	
Secondary education			27.6%	19.3%	-
Higher education			69.0%	78.1%	
-					





% OF TOURISTS TRAVEL ONLY WITH PARTNER

