

How many are they and how much do they spend?



	2022Q1	2022Q2	2022Q3	2022Q4	2022
TOURISTS					
Tourist arrivals (FRONTUR) (*)	0.32	0.50	0.66	0.44	1.92
Tourist arrivals > 15 years old (EGT) $(*)$	0.30	0.45	0.56	0.40	1.71
- book holiday package (*)	0.03	0.08	0.12	0.07	0.30
do not book holiday package (*)	0.26	0.37	0.45	0.33	1.42
- % tourists who book holiday package	11.4%	17.3%	20.4%	17.5%	17.3%

(*) Million of tourists











436,381

22Q1 2022Q2 2022Q3 1,751 498,672 663,249

%	TOURISTS	WHO	ROOK HO	I IDAY I	PACKAGE

2022Q1	8	0	ê	ê	ê	0	ê	8	ê	8	11%
2022Q2	8	8	ê	8	ê	8	8	8	ê	8	17%
2022Q3		0	8	8		ê	ê	å	ê	ê	20%
2022Q4		8	ê	ê	ê	8	8	8	8	8	18%

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Expenditure per tourist (€)	725	749	1,064	797	860
- book holiday package	995	970	1,280	1,044	1,110
- holiday package	760	737	1,007	790	857
- others	235	233	272	254	254
- do not book holiday package	690	702	1,009	745	807
- flight	172	179	276	187	210
- accommodation	237	248	375	250	286
- others	282	276	358	308	311
Average lenght of stay	6.92	6.06	8.13	6.54	7.01
- book holiday package	6.61	6.29	7.11	6.20	6.63
- do not book holiday package	6.96	6.01	8.39	6.62	7.08
Average daily expenditure (€)	124.7	138.4	148.2	137.8	139.1
- book holiday package	161.8	165.4	185.2	184.0	177.1
- do not book holiday package	119.9	132.8	138.7	128.0	131.1
Total turnover (> 15 years old) (€m)	217	336	600	320	1,473
- book holiday package	34	75	147	73	330
- do not book holiday package	183	261	453	246	1,143

Where did they spend their main holiday last year?*

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Didn't have holidays	12.4%	11.2%	10.3%	9.2%	10.7%
Canary Islands	18.4%	16.8%	20.0%	20.6%	19.0%
Other destination	69.2%	72.0%	69.7%	70.2%	70.3%

What other destinations do they consider for this trip?*

	2022Q1	2022Q2	2022Q3	2022Q4	2022
None (I was clear about "this Canary Island")	47.3%	37.9%	26.7%	41.5%	35.9%
Canary Islands (other island)	24.7%	23.3%	20.9%	23.9%	22.7%
Other destination	28.0%	38.8%	52.4%	34.6%	41.3%
*Percentage of valid answers					

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Importance of each factor in the destination choice

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Climate	70.6%	62.5%	53.9%	66.9%	62.0%
Landscapes	51.4%	50.9%	50.7%	53.2%	51.5%
Tranquility	49.6%	53.6%	48.9%	51.8%	50.9%
Sea	46.5%	44.2%	43.6%	44.7%	44.5%
Environment	41.7%	43.3%	41.8%	42.7%	42.4%
Beaches	43.4%	41.0%	39.8%	39.4%	40.6%
Safety	37.4%	40.3%	36.7%	38.2%	38.1%
European belonging	37.3%	39.8%	37.1%	36.2%	37.6%
Authenticity	31.8%	32.9%	31.5%	32.8%	32.2%
Price	24.2%	31.9%	29.2%	30.4%	29.3%
Gastronomy	26.2%	28.1%	28.7%	32.3%	28.9%
Effortless trip	26.8%	27.7%	24.5%	27.6%	26.4%
Accommodation supply	20.5%	28.9%	28.1%	25.4%	26.4%
Fun possibilities	21.6%	24.2%	25.6%	23.4%	24.1%
Exoticism	15.6%	17.1%	17.5%	18.6%	17.3%
Historical heritage	13.4%	15.2%	15.7%	17.8%	15.6%
Hiking trail network	15.4%	14.5%	11.8%	15.7%	14.0%
Culture	10.7%	12.0%	11.2%	12.6%	11.7%
Nightlife	7.1%	8.8%	7.5%	8.6%	8.0%
Shopping	6.1%	6.5%	6.9%	8.1%	6.9%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very import % of tourists who indicate that the factor is "very important" in their choice.

% TOURISTS WHO CHOOSE CLIMATE



What is the main motivation for their holidays?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Rest	28.0%	30.9%	28.4%	27.1%	28.7%
Enjoy family time	24.8%	20.6%	19.7%	24.7%	21.9%
Have fun	8.6%	9.2%	8.5%	7.3%	8.4%
Explore the destination	33.4%	36.0%	40.8%	35.6%	37.1%
Practice their hobbies	2.8%	1.1%	1.1%	2.8%	1.8%
Other reasons	2.3%	2.4%	1.6%	2.4%	2.1%

How far in advance do they book their trip?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
The same day	1.5%	0.9%	0.9%	1.3%	1.1%
Between 1 and 30 days	44.5%	36.6%	23.8%	37.9%	34.1%
Between 1 and 2 months	32.9%	36.2%	31.7%	32.7%	33.3%
Between 3 and 6 months	17.1%	23.1%	34.6%	22.7%	25.7%
More than 6 months	3.9%	3.2%	9.0%	5.4%	5.8%

% TOURISTS BOOKING MORE THAN 6 MONTHS IN ADVANCE



2022Q1	////// 3.9%
2022Q2	/////, 3.2%
2022Q3	///////////////////// 9.0%
2022Q4	///////////// 5.4%

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Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.



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What channels did they use to get information about the trip? Q

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Previous visits to the Canary Islands	36.8%	32.9%	34.1%	34.6%	34.4%
Friends or relatives	38.9%	37.1%	37.8%	38.2%	37.9%
Internet or social media	48.7%	53.6%	54.9%	50.7%	52.5%
Mass Media	1.3%	0.8%	1.3%	0.7%	1.0%
Travel guides and magazines	2.6%	3.5%	4.8%	3.1%	3.7%
Travel Blogs or Forums	10.4%	11.0%	12.1%	9.6%	10.9%
Travel TV Channels	0.2%	0.3%	0.5%	0.7%	0.5%
Tour Operator or Travel Agency	7.2%	9.5%	13.5%	9.9%	10.5%
Public administrations or similar	1.9%	1.7%	0.7%	1.3%	1.3%
Others	4.4%	4.5%	4.1%	5.3%	4.6%

^{*} Multi-choise question

With whom did they book their flight and accommodation?

	2022Q1	2022Q2	2022Q3	2022Q4	2022
Flight					
- Directly with the airline	74.6%	69.4%	64.3%	71.0%	69.0%
- Tour Operator or Travel Agency	25.4%	30.6%	35.7%	29.0%	31.0%
Accommodation					
- Directly with the accommodation	57.3%	52.5%	49.8%	54.2%	52.7%
- Tour Operator or Travel Agency	42.7%	47.5%	50.2%	45.8%	47.3%

Where do they stay?

2022Q1	2022Q2	2022Q3	2022Q4	2022
13.4%	11.2%	9.4%	10.5%	10.8%
31.9%	39.0%	40.2%	35.7%	37.4%
7.0%	10.1%	8.8%	8.4%	8.7%
13.9%	15.9%	14.4%	15.7%	15.0%
7.1%	5.3%	8.4%	6.4%	6.9%
21.7%	14.6%	14.1%	19.2%	16.8%
4.9%	4.0%	4.8%	4.2%	4.5%
	13.4% 31.9% 7.0% 13.9% 7.1% 21.7%	13.4% 11.2% 31.9% 39.0% 7.0% 10.1% 13.9% 15.9% 7.1% 5.3% 21.7% 14.6%	13.4% 11.2% 9.4% 31.9% 39.0% 40.2% 7.0% 10.1% 8.8% 13.9% 15.9% 14.4% 7.1% 5.3% 8.4% 21.7% 14.6% 14.1%	13.4% 11.2% 9.4% 10.5% 31.9% 39.0% 40.2% 35.7% 7.0% 10.1% 8.8% 8.4% 13.9% 15.9% 14.4% 15.7% 7.1% 5.3% 8.4% 6.4% 21.7% 14.6% 14.1% 19.2%

 $^{(1) \ \} Own\ property\ / House\ of\ friends\ or\ relatives\ /\ Free\ housing\ exchange\ /\ Other\ private\ accommodation.$

What do they book?

					'
	2022Q1	2022Q2	2022Q3	2022Q4	2022
Room only	38.2%	31.6%	29.4%	32.6%	32.2%
Bed and Breakfast	24.0%	19.7%	14.6%	21.7%	19.1%
Half board	19.8%	24.2%	22.9%	20.1%	22.1%
Full board	4.4%	5.1%	4.9%	4.6%	4.8%
All inclusive	13.6%	19.5%	28.2%	21.0%	21.8%



32.2% of turists book room only.





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31.6% 2022Q2



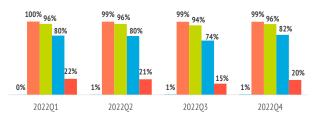
Other expenses

	2022Q1	2022Q2	2022Q3	2022Q4	TOTAL
Restaurants or cafes	80.8%	74.3%	71.9%	74.4%	74.7%
Supermarkets	50.7%	49.6%	54.4%	51.6%	51.8%
Car rental	49.6%	54.2%	58.5%	52.8%	54.5%
Organized excursions	17.2%	27.2%	34.8%	24.0%	27.2%
Taxi, transfer, chauffeur service	18.6%	21.0%	22.1%	21.0%	21.0%
Theme Parks	7.1%	10.3%	16.5%	11.3%	12.0%
Sport activities	3.8%	3.4%	6.6%	5.1%	4.9%
Museums	6.9%	7.2%	10.4%	8.7%	8.6%
Flights between islands	8.0%	6.7%	9.2%	6.3%	7.7%

Activities in the Canary Islands

Outdoor time per day	2022Q1	2022Q2	2022Q3	2022Q4	2022
0 hours	0.4%	0.6%	0.7%	0.7%	0.6%
1 - 2 hours	3.2%	3.1%	4.9%	3.3%	3.8%
3 - 6 hours	15.9%	16.4%	20.7%	14.6%	17.3%
7 - 12 hours	58.7%	58.7%	58.5%	61.3%	59.2%
More than 12 hours	21.8%	21.2%	15.2%	20.2%	19.1%

■ 0 hours ■ More than 1 hour ■ More than 3 hours ■ More than 7 hours ■ More than 12 hours



Activities in the Canary Islands	2022Q1	2022Q2	2022Q3	2022Q4	2022
Walk, wander	75.3%	76.1%	79.7%	77.0%	77.3%
Beach	64.8%	72.6%	82.5%	67.3%	73.3%
Explore the island on their own	63.1%	62.0%	70.6%	63.4%	65.4%
Swimming pool, hotel facilities	31.7%	50.2%	61.7%	43.5%	49.2%
Taste Canarian gastronomy	44.2%	41.5%	45.8%	43.2%	43.8%
Hiking	28.2%	23.5%	24.0%	22.4%	24.2%
Museums / exhibitions	13.9%	14.8%	20.5%	17.8%	17.2%
Wineries / markets / popular festiv	13.7%	14.9%	19.6%	18.4%	17.0%
Organized excursions	9.6%	15.0%	21.7%	14.0%	16.0%
Theme parks	9.3%	14.1%	21.5%	14.0%	15.7%
Nightlife / concerts / shows	12.3%	14.7%	17.1%	14.7%	15.1%
Other Nature Activities	12.8%	12.1%	13.4%	12.7%	12.8%
Sea excursions / whale watching	6.0%	9.5%	15.3%	9.2%	10.7%
Practice other sports	4.2%	5.3%	6.4%	5.5%	5.5%
Running	6.3%	4.7%	5.4%	5.5%	5.4%
Astronomical observation	3.2%	4.0%	6.0%	4.9%	4.7%
Beauty and health treatments	2.7%	4.4%	4.9%	4.3%	4.2%
Swim	9.1%	2.1%	3.0%	2.1%	3.6%
Scuba Diving	1.8%	2.3%	4.1%	3.8%	3.2%
Surf	4.1%	2.0%	2.9%	2.9%	2.8%
Cycling / Mountain bike	2.2%	1.6%	2.1%	2.1%	2.0%
Golf	0.5%	1.0%	0.8%	0.9%	0.8%
Windsurf / Kitesurf	0.4%	0.5%	0.6%	0.4%	0.5%
* Multi-choise question					

^{*} Multi-choise questio



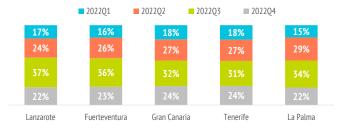
Which island do they choose?



Tourists (> 15 years old)	2022Q1	2022Q2	2022Q3	2022Q4	2022
Lanzarote	49,656	72,070	111,148	66,577	299,451
Fuerteventura	22,143	36,870	50,942	32,610	142,565
Gran Canaria	86,534	129,839	156,143	115,770	488,286
Tenerife	129,611	191,234	223,955	171,063	715,863
La Palma	8,639	16,206	19,051	12,300	56,196

Share by islands	2022Q1	2022Q2	2022Q3	2022Q4	2022
Lanzarote	16.7%	16.2%	19.8%	16.7%	17.6%
Fuerteventura	7.5%	8.3%	9.1%	8.2%	8.4%
Gran Canaria	29.2%	29.1%	27.8%	29.1%	28.7%
Tenerife	43.7%	42.9%	39.9%	42.9%	42.1%
La Palma	2.9%	3.6%	3.4%	3.1%	3.3%

% TOURISTS BY ISLAND AND QUARTER OF TRIP



How do they rate the Canary Islands?

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3.3%

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Satisfaction (scale 0-10)	2022Q1	2022Q2	2022Q3	2022Q4	2022
Average rating	8.79	8.87	8.75	8.84	8.81
Experience in the Canary Islands	2022Q1	2022Q2	2022Q3	2022Q4	2022
Worse or much worse than expected	3.5%	2.6%	4.3%	2.7%	3.4%
Lived up to expectations	52.4%	51.9%	51.5%	50.4%	51.5%
Better or much better than expected	44.1%	45.5%	44.2%	46.8%	45.1%

Future intentions (scale 1-10)	2022Q1	2022Q2	2022Q3	2022Q4	2022
Return to the Canary Islands	9.22	9.05	8.91	9.17	9.06
Recommend visiting the Canary Islands	9.31	9.21	9.14	9.27	9.22

How many islands do they visit during their trip?



Sustainable destination

When booking a trip, do they tend to choose the most sustainable options?



Would they be willing to spend more on travel to reduce their carbon footprint?

■ No	Yes, up to 5% more	■ Yes, up to 10% more ■ Yes, up to 20	% more Yes, ove	er 20% more
2022Q1	35.4%	27.7%	23.9%	6.7% 6.3%
2022Q2	37.3%	29.2%	22.9%	5.2% 5.4%
2022Q3	37.1%	32.1%	19.8%	6.0% 5.0%
2022Q4	36.7%	31.8%	21.1%	5.2% 5.2%

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			9.05					
					8.91			
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RECOMMEND VISITING THE CANARY ISLANDS

DETLIDN TO THE CANADY ISLANDS



How many are loyal to the Canary Islands?

(C)

:	2022Q1	2022Q2	2022Q3	2022Q4	2022
Repeat tourists	76.2%	68.0%	67.5%	68.2%	69.3%
At least 10 previous visits	22.1%	15.5%	14.6%	18.3%	17.0%
Repeat tourists (last 5 years)	69.1%	59.3%	57.2%	60.7%	60.6%
Repeat tourists (last 5 years)(5 or more visits)	18.5%	14.9%	13.3%	16.5%	15.4%

REPEAT TOURISTS



2022Q1	2022Q2	2022Q3	2022Q4	2022
8.3	8.3	8.2	8.3	8.3
8.7	8.9	8.8	8.8	8.8
8.1	8.3	8.1	8.2	8.2
8.5	8.6	8.4	8.5	8.5
7.3	7.6	7.5	7.5	7.5
6.9	7.0	7.0	7.1	7.0
7.0	7.0	7.0	7.0	7.0
6.9	7.0	7.0	7.0	7.0
6.9	7.0	7.0	7.0	6.9
7.1	7.2	7.2	7.2	7.2
7.3	7.5	7.5	7.6	7.5
	8.3 8.7 8.1 8.5 7.3 6.9 7.0 6.9 6.9 7.1	8.3 8.3 8.7 8.9 8.1 8.3 8.5 8.6 7.3 7.6 6.9 7.0 7.0 7.0 6.9 7.0 6.9 7.0 7.1 7.2	8.3 8.3 8.2 8.7 8.9 8.8 8.1 8.3 8.1 8.5 8.6 8.4 7.3 7.6 7.5 6.9 7.0 7.0 7.0 7.0 7.0 6.9 7.0 7.0 6.9 7.0 7.0 7.1 7.2 7.2	8.3 8.3 8.2 8.3 8.7 8.9 8.8 8.8 8.1 8.3 8.1 8.2 8.5 8.6 8.4 8.5 7.3 7.6 7.5 7.5 6.9 7.0 7.0 7.1 7.0 7.0 7.0 7.0 6.9 7.0 7.0 7.0 6.9 7.0 7.0 7.0 7.1 7.2 7.2 7.2

^{*} Scale 0 - 10 (0 = Not important and 10 = Very important)



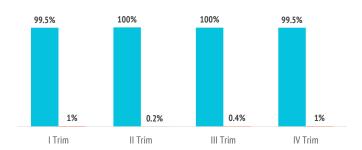
Where does the flight come from?



	2022Q1	2022Q2	2022Q3	2022Q4	2022
Spanish Mainland	99.5%	99.8%	99.6%	99.5%	99.6%
Portugal	0.2%	0.0%	0.1%	0.1%	0.1%
Belgium	0.1%	0.0%	0.0%	0.0%	0.1%
France	0.0%	0.0%	0.1%	0.0%	0.1%
Others	0.2%	0.1%	0.2%	0.3%	0.2%

% TOURISTS BY QUARTER OF TRIP





Who do they come with?

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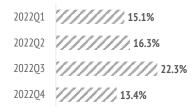
			_		
	2022Q1	2022Q2	2022Q3	2022Q4	2022
Unaccompanied	21.6%	16.4%	10.5%	18.7%	15.9%
Only with partner	36.1%	41.2%	40.8%	41.6%	40.3%
Only with children (< 13 years old)	3.9%	4.1%	6.1%	3.2%	4.5%
Partner + children (< 13 years old)	7.4%	8.3%	11.1%	6.9%	8.7%
Other relatives	7.6%	7.2%	8.4%	8.5%	8.0%
Friends	10.4%	9.0%	7.0%	8.4%	8.5%
Work colleagues	2.4%	3.1%	1.2%	3.1%	2.4%
Organized trip	0.7%	0.4%	0.2%	0.3%	0.4%
Other combinations (1)	9.9%	10.4%	14.6%	9.2%	11.4%
(1) Different situations have been isolated					
Tourists with children	15.1%	16.3%	22.3%	13.4%	17.3%
- Between 0 and 2 years old	2.3%	1.9%	1.7%	1.8%	1.9%
- Between 3 and 12 years old	12.2%	13.3%	19.1%	10.7%	14.4%
- Between 0 -2 and 3-12 years	0.6%	1.0%	1.5%	0.9%	1.1%
Tourists without children	84.9%	83.7%	77.7%	86.6%	82.7%
Group composition:					
- 1 person	26.6%	20.0%	12.4%	22.2%	19.1%
- 2 people	43.6%	49.5%	46.9%	48.8%	47.4%
- 3 people	10.9%	13.4%	17.1%	11.5%	13.7%
- 4 or 5 people	15.2%	14.4%	20.0%	14.2%	16.3%
- 6 or more people	3.8%	2.8%	3.7%	3.3%	3.4%
Average group size:	2.38	2.40	2.69	2.41	2.50

^{*}People who share the main expenses of the trip



17% of tourists travel with children.

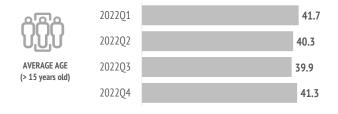




Who are they?

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	2022Q1	2022Q2	2022Q3	2022Q4	2022
Gender					
Men	53.7%	53.2%	50.9%	53.3%	52.6%
Women	46.3%	46.8%	49.1%	46.7%	47.4%
Age					
Average age (tourist > 15 years old)	41.7	40.3	39.9	41.3	40.6
Standard deviation	14.2	13.6	13.7	13.9	13.8
Age range (> 15 years old)					
16 - 24 years old	10.5%	12.6%	14.6%	9.9%	12.2%
25 - 30 years old	14.8%	16.6%	17.0%	17.8%	16.7%
31 - 45 years old	39.0%	37.8%	34.1%	36.3%	36.4%
46 - 60 years old	22.5%	23.5%	26.2%	24.9%	24.5%
Over 60 years old	13.2%	9.6%	8.1%	11.1%	10.1%
Occupation					
Salaried worker	60.1%	60.5%	64.1%	66.6%	63.0%
Self-employed	11.7%	11.1%	9.9%	11.9%	11.0%
Unemployed	3.4%	3.2%	2.2%	2.3%	2.7%
Business owner	8.5%	8.6%	8.5%	6.9%	8.1%
Student	5.8%	7.2%	9.0%	4.5%	6.9%
Retired	9.7%	8.5%	5.1%	6.6%	7.1%
Unpaid domestic work	0.0%	0.4%	0.6%	0.3%	0.4%
Others	0.8%	0.7%	0.5%	0.9%	0.7%
Annual household income level					
Less than €25,000	22.7%	27.5%	23.2%	25.3%	24.7%
€25,000 - €49,999	47.4%	41.5%	48.1%	43.9%	45.3%
€50,000 - €74,999	16.9%	19.3%	17.7%	19.9%	18.5%
More than €74,999	13.1%	11.7%	11.0%	10.9%	11.6%
Education level					
No studies	0.2%	0.4%	0.2%	0.3%	0.3%
Primary education	2.2%	2.1%	2.1%	2.5%	2.2%
Secondary education	17.2%	15.2%	17.5%	19.0%	17.2%
Higher education	80.4%	82.4%	80.2%	78.3%	80.4%





% SALARIED WORKER TOURISTS

