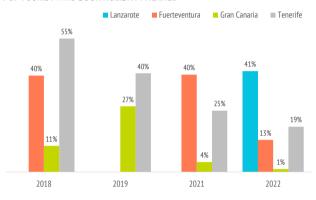
How many are they and how much do they spend?

n€

	2018	2019	2020	2021	2022
TOURISTS					
Tourist arrivals (FRONTUR)	n.a.	n.a.	n.a.	n.a.	n.a.
Tourist arrivals > 15 years old (EGT)	21,292	41,109	8,519	20,777	39,904
 book holiday package 	10,054	15,305	1,059	3,678	6,244
 do not book holiday package 	11,237	25,804	7,459	17,099	33,660
- % tourists who book holiday package	47.2%	37.2%	12.4%	17.7%	15.6%

% OF TOURIST WHO BOOK HOLIDAY PACKAGE



	2018	2019	2020	2021	2022
Expenditure per tourist (€)		1,101		1,183	1,283
 book holiday package 		1,483		1,208	1,854
- holiday package		1,167		813	1,272
- others		316		394	583
 do not book holiday package 		874		1,178	1,177
- flight		231		282	355
- accommodation		309		386	347
- others		334		510	475
Average lenght of stay		7.75		9.01	8.33
 book holiday package 		7.01		7.75	7.46
- do not book holiday package		8.18		9.28	8.49
Average daily expenditure (€)		153.7		136.0	169.6
 book holiday package 		213.1		168.6	241.1
- do not book holiday package		118.5		129.0	156.4
Total turnover (> 15 years old) (€m)		45		25	51
- book holiday package		23		4	12
- do not book holiday package		23		20	40

What is the main purpose of their trip?

	2018	2019	2020	2021	2022
Holiday, leisure		89.4%		89.8%	93.3%
Visiting family or friends		3.7%		5.1%	4.2%
Business and work		4.4%		3.5%	1.4%
Education and training		0.0%		0.0%	0.0%
Sports training		1.7%		0.0%	0.0%
Health or medical care		0.0%		0.0%	0.0%
Fairs and congresses		0.0%		0.4%	0.0%
Others		0.8%		1.2%	1.1%

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer



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			Aspectos más relevantes en la elección de Canarias						
	2018	2019	2020	2021	2022				
Climate		67.2%		78.0%	83.0%				
Landscapes		56.7%		67.2%	66.0%				
Safety		58.7%		51.7%	65.3%				
Beaches		54.8%		50.3%	63.5%				
Sea		68.2%		51.9%	61.8%				
Environment		35.7%		39.8%	52.2%				
Tranquility		44.9%		36.2%	49.0%				
European belonging		42.9%		44.9%	45.2%				
Accommodation supply		30.2%		32.8%	44.7%				
Exoticism		28.2%		33.6%	43.2%				
Authenticity		42.0%		44.1%	42.7%				
Fun possibilities		34.8%		32.3%	40.9%				
Price		39.7%		26.7%	40.6%				
Gastronomy		28.1%		28.3%	35.6%				
Effortless trip		22.1%		15.4%	23.5%				
Culture		17.1%		11.1%	14.6%				
Historical heritage		19.0%		12.9%	12.6%				
Shopping		16.8%		16.0%	9.1%				
Hiking trail network		12.5%		15.3%	8.0%				
Nightlife		11.9%		16.2%	6.4%				

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") % of tourists who indicate that the factor is "very important" in their choice.

What is the main motivation for their holidays?

	2018	2019	2020	2021	2022
Rest		51.2%		47.8%	43.8%
Enjoy family time		7.2%		7.3%	14.0%
Have fun		12.4%		6.7%	8.0%
Explore the destination		28.7%		36.3%	30.0%
Practice their hobbies		0.4%		0.4%	2.8%
Other reasons		0.0%		1.6%	1.5%

How far in advance do they book their trip?

	2018	2019	2020	2021	2022
The same day		1.4%		1.3%	1.9%
Between 1 and 30 days		37.0%		46.4%	35.9%
Between 1 and 2 months		15.5%		25.3%	30.0%
Between 3 and 6 months		31.6%		20.8%	26.5%
More than 6 months		14.6%		6.2%	5.7%

What channels did they use to get information about the trip?

	2018	2019	2020	2021	2022
Previous visits to the Canary Islands		21.3%		37.5%	37.9%
Friends or relatives		34.9%		35.5%	43.1%
Internet or social media		56.0%		63.1%	61.6%
Mass Media		6.1%		4.0%	2.3%
Travel guides and magazines		9.8%		8.2%	5.7%
Travel Blogs or Forums		6.8%		14.0%	16.7%
Travel TV Channels		3.4%		1.5%	0.0%
Tour Operator or Travel Agency		19.2%		7.5%	11.3%
Public administrations or similar		0.0%		0.0%	0.0%
Others		5.4%		6.6%	2.6%

With whom did they book their flight and accommodation?

	2018	2019	2020	2021	2022
Flight					
- Directly with the airline		56.3%		68.0%	80.8%
- Tour Operator or Travel Agency		43.7%		32.0%	19.2%
Accommodation					
- Directly with the accommodation		39.8%		64.5%	64.0%
- Tour Operator or Travel Agency		60.2%		35.5%	36.0%

Where does the flight come from?

	2018	2019	2020	2021	2022
Mainland Spain		11.2%		35.8%	15.7%
Hungary		8.8%		4.7%	12.7%
United Kingdom		5.1%		3.5%	3.6%
Italy		0.5%		10.4%	3.4%
Netherlands		1.5%		0.0%	1.5%
Austria		0.0%		2.1%	1.4%
Others		73.0%		43.5%	61.7%

Where do they stay?

	2018	2019	2020	2021	2022
1-2-3* Hotel		10.5%		19.4%	2.4%
4* Hotel		25.8%		28.7%	30.8%
5* Hotel / 5* Luxury Hotel		12.1%		8.0%	9.6%
Aparthotel / Tourist Villa		21.6%		14.9%	15.5%
House/room rented in a private dwelling		9.8%	19.0%	6.7%	13.6%
Private accommodation (1)		7.3%	19.1%	7.3%	6.5%
Others (Cottage, cruise, camping,)		12.8%	13.3%	15.0%	21.6%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.



What do they book?

	2018	2019	2020	2021	2022
Room only		26.9%		43.7%	37.9%
Bed and Breakfast		24.2%		19.0%	20.2%
Half board		26.5%		17.0%	27.6%
Full board		1.0%		5.1%	0.0%
All inclusive		21.3%		15.2%	14.2%



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Other expenses

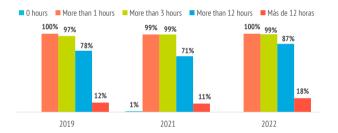
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	2018	2019	2020	2021	2022
Restaurants or cafes		60.8%		79.8%	70.6%
Supermarkets		49.9%		55.4%	67.3%
Car rental		23.2%		57.6%	58.8%
Organized excursions		21.3%		33.4%	31.4%
Taxi, transfer, chauffeur service		36.9%		25.3%	28.7%
Theme Parks		11.4%		16.3%	27.6%
Sport activities		7.4%		11.9%	11.6%
Museums		8.0%		2.2%	8.8%
Flights between islands		7.4%		9.1%	10.1%

Activities in the Canary Islands

Outdoor time per day	2018	2019	2020	2021	2022
0 hours		0.0%		0.9%	0.0%
1 - 2 hours		2.9%		0.0%	0.7%
3 - 6 hours		18.8%		27.8%	12.3%
7 - 12 hours		66.1%		60.4%	69.3%
More than 12 hours		12.2%		10.9%	17.7%



Activities in the Canary Islands	2018	2019	2020	2021	2022
Beach		84.8%		87.7%	89.2%
Explore the island on their own		62.9%		74.9%	77.7%
Walk, wander		62.3%		79.0%	75.1%
Swimming pool, hotel facilities		56.6%		53.7%	54.6%
Theme parks		29.5%		22.7%	41.4%
Hiking				14.7%	29.1%
Taste Canarian gastronomy		15.3%		16.8%	26.5%
Organized excursions		30.5%		24.8%	26.4%
Sea excursions / whale watching		24.7%		28.2%	23.0%
Museums / exhibitions		13.8%		16.9%	22.6%
Other Nature Activities				17.2%	15.7%
Swim				44.9%	15.1%
Wineries / markets / popular festivals		11.9%		11.6%	12.5%
Nightlife / concerts / shows		15.7%		30.6%	10.6%
Astronomical observation		1.9%		9.7%	6.1%
Scuba Diving				5.3%	6.0%
Running				19.5%	5.9%
Surf				7.0%	5.6%
Beauty and health treatments		3.9%		1.9%	5.5%
Cycling / Mountain bike				5.0%	4.7%
Practice other sports				5.6%	3.4%
Windsurf / Kitesurf				2.8%	1.2%
Golf				3.6%	0.7%
* Multi-choise question					

Which island do they choose?

Tourists (> 15 years old)	2018	2019	2020	2021	2022
Lanzarote		846		2,838	1,413
Fuerteventura		812		761	2,851
Gran Canaria		4,596		4,422	7,664
Tenerife		34,749		12,707	27,976
La Palma		108		0	0

How many islands do they visit during their trip?

	2018	2019	2020	2021	2022
One island		85.8%		76.7%	87.3%
Two islands		13.6%		18.7%	12.2%
Three or more islands		0.7%		4.6%	0.6%

How many are loyal to the Canary Islands?

	2018	2019	2020	2021	2022
Repeat tourists		41.8%		46.5%	45.6%
At least 10 previous visits		7.0%		1.7%	2.6%
Repeat tourists (last 5 years)		33.0%		41.3%	43.1%
Repeat tourists (last 5 years) (5 or more		4.5%		3.1%	5.0%

Who are they?

	2018	2019	2020	2021	2022
Gender				-	-
Men		57.2%		47.3%	58.1%
Women		42.8%		52.7%	41.9%
Age					
Average age (tourist > 15 years old)		37.0		33.6	36.4
Standard deviation		9.7		10.8	9.1
Age range (> 15 years old)					
16 - 24 years old		4.0%		22.9%	6.9%
25 - 30 years old		23.4%		15.1%	14.0%
31 - 45 years old		54.5%		49.2%	64.7%
46 - 60 years old		16.3%		10.8%	13.6%
Over 60 years old		1.7%		2.0%	0.8%
Occupation					
Salaried worker		61.8%		52.1%	70.2%
Self-employed		10.9%		20.3%	14.9%
Unemployed		2.1%		0.0%	0.0%
Business owner		18.8%		11.3%	10.1%
Student		3.0%		15.0%	3.7%
Retired		2.7%		1.3%	0.8%
Unpaid domestic work		0.0%		0.0%	0.3%
Others		0.7%		0.0%	0.0%
Annual household income level					
Less than €25,000		48.2%		41.9%	29.9%
€25,000 - €49,999		25.3%		40.7%	44.0%
€50,000 - €74,999		17.4%		8.2%	15.3%
More than €74,999		9.1%		9.2%	10.8%
Education level					
No studies		1.1%		0.4%	2.2%
Primary education		1.0%		0.2%	0.6%
Secondary education		3.3%		1.9%	6.1%
Higher education		94.7%		97.6%	91.1%

					1.4.5
Share by islands	2018	2019	2020	2021	2022
Lanzarote		2.1%		13.7%	3.5%
Fuerteventura		2.0%		3.7%	7.1%
Gran Canaria		11.2%		21.3%	19.2%
Tenerife		84.5%		61.3%	70.1%
La Palma		0.3%		0.0%	0.0%

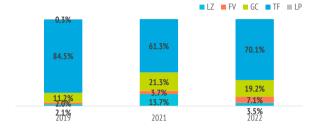
% TOURISTS BY ISLANDS

How do they rate the Canary Islands?

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Satisfaction (scale 0-10) 2018 2019 2020 2021 2022 9.01 9.23 9.25 Average rating ------**Experience in the Canary Islands** 2018 2019 2020 2021 2022 0.2% Worse or much worse than expected 4.5% ---1.9% ---Lived up to expectations ---34.1% ---25.0% 31.0% Better or much better than expected 64.1% 74.8% 64.5% ---Future intentions (scale 1-10) 2019 2020 2021 2022 2018 Return to the Canary Islands 8.77 ---9.05 8.89

9.26

Who do they come with?

Recommend visiting the Canary Islands

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	2018	2019	2020	2021	2022
Unaccompanied		7.6%		7.5%	8.1%
Only with partner		49.2%		47.8%	41.9%
Only with children (< 13 years old)		8.6%		4.0%	10.5%
Partner + children (< 13 years old)		4.2%		4.0%	8.3%
Other relatives		12.2%		20.9%	12.4%
Friends		10.0%		5.6%	4.9%
Work colleagues		0.0%		0.0%	1.2%
Organized trip		0.0%		0.0%	0.0%
Other combinations (1) (2) Combinación de algunos de los grupos anteriorme	 ente analizados	8.2%		10.2%	12.7%
Tourists with children		18.9%		13.7%	32.4%
- Between 0 and 2 years old		2.3%		0.4%	5.6%
- Between 3 and 12 years old		16.5%		12.5%	23.0%
- Between 0 -2 and 3-12 years old		0.0%		0.7%	3.8%
Tourists without children		81.1%		86.3%	67.6%
Group composition:					
- 1 person		10.7%		9.2%	13.9%
- 2 people		50.8%		52.6%	44.3%
- 3 people		16.2%		22.6%	21.1%
- 4 or 5 people		17.0%		13.2%	16.6%
- 6 or more people		5.2%		2.4%	4.1%
Average group size:		2.66		2.58	2.64
*People who share the main expenses of the trip					



Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.