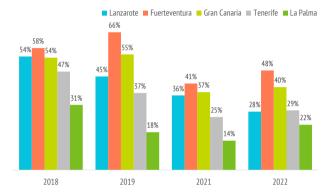
# How many are they and how much do they spend?

**n**€

	2018	2019	2020	2021	2022
TOURISTS					
Tourist arrivals (FRONTUR) (*)	318	264	68	100	155
Tourist arrivals > 15 years old (EGT) (*)	281	234	61	88	135
<ul> <li>book holiday package (*)</li> </ul>	147	113	26	28	47
<ul> <li>- do not book holiday package (*)</li> </ul>	134	121	35	60	88
- % tourists who book holiday package	52.4%	48.2%	42.9%	32.2%	34.7%

(\*) Thousands of tourists

#### % OF TOURIST WHO BOOK HOLIDAY PACKAGE



	2018	2019	2020	2021	2022
Expenditure per tourist (€)	1,316	1,468		1,520	1,656
<ul> <li>book holiday package</li> </ul>	1,445	1,567		1,605	1,899
- holiday package	1,159	1,269		1,297	1,605
- others	286	298		307	294
<ul> <li>do not book holiday package</li> </ul>	1,175	1,376		1,480	1,527
- flight	282	384		377	431
- accommodation	440	484		554	585
- others	454	508		549	510
Average lenght of stay	9.07	10.02		9.90	9.59
<ul> <li>book holiday package</li> </ul>	8.51	8.64		8.37	9.22
<ul> <li>do not book holiday package</li> </ul>	9.70	11.31		10.63	9.78
Average daily expenditure (€)	156.8	169.8		179.2	191.5
- book holiday package	173.9	189.5		201.5	216.0
- do not book holiday package	138.0	151.5		168.5	178.4
Total turnover (> 15 years old) (€m)	370	343		134	223
- book holiday package	212	176		46	89
- do not book holiday package	157	166		89	134

#### What is the main purpose of their trip?

	2018	2019	2020	2021	2022
Holiday, leisure	89.5%	89.1%		89.6%	90.0%
Visiting family or friends	8.4%	6.5%		7.1%	7.5%
Business and work	0.1%	0.6%		0.9%	0.8%
Education and training	0.1%	0.6%		0.2%	0.1%
Sports training	1.1%	1.6%		0.6%	0.4%
Health or medical care	0.1%	0.0%		0.0%	0.4%
Fairs and congresses	0.1%	0.3%		0.2%	0.0%
Others	0.4%	1.4%		1.4%	0.8%

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer



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Aspectos más relevantes en la elección de Canarias					
	2018	2019	2020	2021	2022
Climate	75.5%	76.0%		73.7%	70.7%
Sea	54.4%	52.4%		56.9%	56.7%
Safety	48.4%	47.5%		44.3%	48.3%
Beaches	44.1%	40.1%		44.4%	44.9%
Tranquility	50.0%	43.7%		39.8%	43.9%
Landscapes	37.6%	33.3%		32.9%	40.0%
Effortless trip	37.7%	34.3%		34.6%	39.6%
Accommodation supply	35.7%	36.1%		37.6%	35.6%
European belonging	33.6%	36.9%		31.3%	34.1%
Gastronomy	32.4%	34.0%		36.3%	32.5%
Environment	29.5%	29.0%		27.6%	30.0%
Price	28.3%	25.1%		24.9%	28.4%
Authenticity	21.6%	22.2%		20.4%	23.1%
Fun possibilities	17.1%	15.8%		13.3%	19.2%
Hiking trail network	11.7%	10.9%		11.0%	11.1%
Shopping	10.6%	6.8%		7.2%	10.3%
Exoticism	8.0%	9.2%		10.2%	9.5%
Nightlife	7.3%	6.6%		7.0%	7.8%
Historical heritage	8.2%	6.0%		5.8%	7.6%
Culture	9.2%	4.9%		9.8%	7.3%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") % of tourists who indicate that the factor is "very important" in their choice.

## What is the main motivation for their holidays?

	2018	2019	2020	2021	2022
Rest	45.9%	50.8%		49.4%	44.5%
Enjoy family time	11.9%	9.9%		10.0%	11.6%
Have fun	7.7%	8.9%		8.0%	7.4%
Explore the destination	25.3%	22.2%		23.5%	27.6%
Practice their hobbies	5.8%	5.4%		4.2%	5.3%
Other reasons	3.3%	2.7%		4.8%	3.5%

#### How far in advance do they book their trip?

	2018	2019	2020	2021	2022
The same day	0.6%	1.0%		1.4%	1.1%
Between 1 and 30 days	23.4%	27.3%		51.0%	26.8%
Between 1 and 2 months	28.1%	22.3%		28.6%	29.5%
Between 3 and 6 months	33.7%	34.2%		12.5%	29.3%
More than 6 months	14.2%	15.3%		6.5%	13.3%

# What channels did they use to get information about the trip?

	2018	2019	2020	2021	2022
Previous visits to the Canary Islands	41.9%	42.3%		39.3%	43.5%
Friends or relatives	26.5%	28.9%		27.6%	30.5%
Internet or social media	60.9%	61.3%		55.7%	57.1%
Mass Media	2.1%	1.4%		3.2%	1.4%
Travel guides and magazines	12.8%	11.1%		8.0%	9.3%
Travel Blogs or Forums	3.6%	5.5%		6.5%	6.8%
Travel TV Channels	0.9%	0.4%		0.4%	1.2%
Tour Operator or Travel Agency	20.8%	18.6%		18.0%	13.3%
Public administrations or similar	0.2%	0.4%		1.3%	0.4%
Others	2.4%	1.9%		3.1%	3.6%

#### With whom did they book their flight and accommodation? •

	2018	2019	2020	2021	2022
Flight					
- Directly with the airline	45.6%	48.0%		64.3%	63.1%
- Tour Operator or Travel Agency	54.4%	52.0%		35.7%	36.9%
Accommodation					
- Directly with the accommodation	32.3%	38.2%		47.9%	46.6%
- Tour Operator or Travel Agency	67.7%	61.8%		52.1%	53.4%

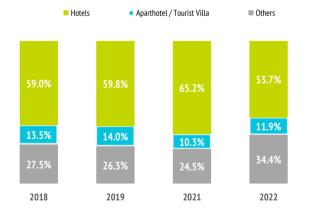
# Where does the flight come from?

	2018	2019	2020	2021	2022
Switzerland	77.9%	79.0%		77.7%	77.3%
Mainland Spain	13.3%	14.9%		13.1%	9.9%
Italy	2.7%	2.7%		2.2%	5.2%
Portugal	0.6%	0.8%		1.4%	2.7%
Germany	3.9%	1.7%		3.2%	2.3%
France	0.4%	0.2%		0.7%	0.6%
Others	1.2%	0.7%		1.8%	2.0%

#### Where do they stay?

	2018	2019	2020	2021	2022
1-2-3* Hotel	13.1%	9.4%		10.9%	5.2%
4* Hotel	35.8%	32.2%		32.3%	32.2%
5* Hotel / 5* Luxury Hotel	10.1%	18.1%		22.1%	16.3%
Aparthotel / Tourist Villa	13.5%	14.0%		10.3%	11.9%
House/room rented in a private dwelling	8.4%	8.0%	8.2%	8.3%	11.7%
Private accommodation (1)	8.6%	8.5%	11.8%	8.2%	8.5%
Others (Cottage, cruise, camping,)	10.5%	9.8%	7.9%	8.0%	14.2%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.



# What do they book?

	2018	2019	2020	2021	2022
Room only	28.2%	24.1%		21.6%	29.1%
Bed and Breakfast	19.3%	25.1%		24.9%	21.1%
Half board	32.5%	26.7%		30.7%	27.7%
Full board	3.2%	3.3%		4.3%	4.9%
All inclusive	16.8%	20.9%		18.5%	17.2%

Canary Reserved

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Other expenses

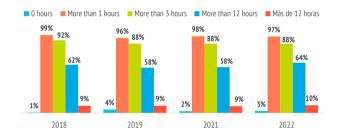
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	2018	2019	2020	2021	2022
Restaurants or cafes	71.9%	64.8%		69.9%	71.2%
Supermarkets	59.2%	55.2%		54.3%	55.1%
Car rental	35.2%	32.6%		43.0%	44.3%
Organized excursions	21.3%	22.6%		25.6%	21.4%
Taxi, transfer, chauffeur service	50.8%	43.4%		41.9%	41.3%
Theme Parks	7.2%	7.6%		6.7%	10.3%
Sport activities	10.3%	11.4%		11.4%	10.0%
Museums	8.1%	5.3%		5.4%	6.3%
Flights between islands	7.6%	3.7%		7.7%	7.3%

# Activities in the Canary Islands

Outdoor time per day	2018	2019	2020	2021	2022
0 hours	0.8%	4.5%		2.3%	2.7%
1 - 2 hours	6.7%	7.2%		9.6%	9.0%
3 - 6 hours	30.9%	30.5%		29.7%	24.3%
7 - 12 hours	52.3%	48.5%		49.7%	54.1%
More than 12 hours	9.2%	9.3%		8.7%	9.9%



Activities in the Canary Islands	2018	2019	2020	2021	2022
Beach	74.9%	70.1%		83.1%	77.0%
Walk, wander	50.3%	51.7%		58.6%	57.0%
Explore the island on their own	48.6%	48.5%		54.5%	54.0%
Swimming pool, hotel facilities	43.8%	46.6%		57.6%	48.3%
Taste Canarian gastronomy	27.1%	27.0%		25.5%	26.9%
Hiking				21.7%	17.6%
Theme parks	13.9%	15.3%		10.4%	16.5%
Organized excursions	14.4%	14.4%		15.4%	15.6%
Sea excursions / whale watching	10.0%	10.8%		13.5%	15.5%
Nightlife / concerts / shows	13.4%	14.8%		9.2%	15.2%
Other Nature Activities				12.6%	12.7%
Wineries / markets / popular festivals	11.0%	11.7%		8.7%	11.6%
Museums / exhibitions	12.1%	11.6%		9.7%	10.9%
Swim				38.7%	8.3%
Surf				6.1%	7.6%
Running				6.7%	7.2%
Practice other sports				7.1%	6.7%
Beauty and health treatments	6.9%	7.1%		10.2%	6.1%
Scuba Diving				2.3%	6.1%
Astronomical observation	4.6%	4.0%		3.2%	5.5%
Windsurf / Kitesurf				3.4%	5.1%
Cycling / Mountain bike				5.9%	4.5%
Golf				3.3%	3.3%
* Multi-choise question					

#### Which island do they choose?

Tourists (> 15 years old)	2018	2019	2020	2021	2022
Lanzarote	37,290	39,283		10,103	14,320
Fuerteventura	47,944	31,851		11,258	19,406
Gran Canaria	112,200	83,826		24,040	45,216
Tenerife	74,382	67,059		39,280	51,304
La Palma	5,952	8,528		2,668	4,290

# How many islands do they visit during their trip?

	2018	2019	2020	2021	2022
One island	89.4%	89.4%		91.0%	89.1%
Two islands	9.2%	7.9%		7.3%	9.1%
Three or more islands	1.3%	2.7%		1.8%	1.8%

#### How many are loyal to the Canary Islands?

	2018	2019	2020	2021	2022
Repeat tourists	60.9%	64.2%		59.9%	63.2%
At least 10 previous visits	14.3%	18.1%		16.0%	18.2%
Repeat tourists (last 5 years)	53.8%	58.7%		54.8%	57.8%
Repeat tourists (last 5 years) (5 or more	15.2%	18.1%		13.0%	13.9%

# Who are they?

	2018	2019	2020	2021	2022
Gender					
Men	47.7%	53.1%		54.4%	51.0%
Women	52.3%	46.9%		45.6%	49.0%
Age					
Average age (tourist > 15 years old)	43.6	44.7		42.0	43.6
Standard deviation	15.3	15.2		15.3	16.3
Age range (> 15 years old)					
16 - 24 years old	11.5%	10.0%		11.5%	12.4%
25 - 30 years old	13.5%	11.8%		17.6%	16.3%
31 - 45 years old	29.2%	30.2%		31.7%	28.2%
46 - 60 years old	30.2%	30.9%		24.7%	25.8%
Over 60 years old	15.6%	17.2%		14.5%	17.3%
Occupation					
Salaried worker	60.6%	58.5%		65.6%	59.7%
Self-employed	6.6%	7.5%		6.6%	8.7%
Unemployed	0.5%	0.1%		1.1%	0.6%
Business owner	11.7%	17.3%		12.3%	12.2%
Student	7.5%	3.3%		5.3%	5.3%
Retired	11.6%	11.0%		8.3%	10.8%
Unpaid domestic work	0.6%	1.2%		0.5%	0.3%
Others	1.0%	1.1%		0.2%	2.5%
Annual household income level					
Less than €25,000	5.1%	10.4%		5.9%	5.7%
€25,000 - €49,999	14.5%	14.2%		9.0%	10.9%
€50,000 - €74,999	31.0%	27.1%		19.1%	17.4%
More than €74,999	49.4%	48.3%		66.0%	66.0%
Education level					
No studies	0.6%	0.4%		0.6%	0.7%
Primary education	8.0%	8.7%		4.2%	5.7%
Secondary education	21.7%	22.2%		16.8%	17.8%
Higher education	69.8%	68.8%		78.4%	75.8%

Share by islands	2018	2019	2020	2021	2022
Lanzarote	13.4%	17.0%		11.6%	10.6%
Fuerteventura	17.3%	13.8%		12.9%	14.4%
Gran Canaria	40.4%	36.4%		27.5%	33.6%
Tenerife	26.8%	29.1%		45.0%	38.1%
La Palma	2.1%	3.7%		3.1%	3.2%

# % TOURISTS BY ISLANDS

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2.1%	3.7%	3.1%	3.2%
26.8%	29.1%	45.0%	38.1%
40.4%	36.4%	27.5%	33.6%
17.3%	13.8%	12.9%	14.4%
13.4%	17.0%	11.6%	10.6%
2018	2019	2021	2022

# How do they rate the Canary Islands?

Satisfaction (scale 0-10)	2018	2019	2020	2021	2022
Average rating	8.51	8.61		8.74	8.69
Experience in the Canary Islands	2018	2019	2020	2021	2022
Worse or much worse than expected	3.1%	3.5%		1.3%	2.8%
Lived up to expectations	61.3%	54.9%		55.2%	58.3%
Better or much better than expected	35.6%	41.7%		43.5%	38.9%
Future intentions (scale 1-10)	2018	2019	2020	2021	2022
Return to the Canary Islands	8.35	8.28		8.53	8.48
Recommend visiting the Canary Islands	8.73	8.63		8.87	8.80

#### Who do they come with?

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	2018	2019	2020	2021	2022
Unaccompanied	11.2%	16.8%		15.4%	16.3%
Only with partner	49.3%	43.6%		49.5%	47.7%
Only with children (< 13 years old)	4.6%	5.8%		3.0%	4.2%
Partner + children (< 13 years old)	4.6%	4.9%		6.2%	4.8%
Other relatives	6.6%	6.2%		6.1%	7.3%
Friends	8.4%	8.6%		8.4%	8.3%
Work colleagues	0.2%	0.7%		0.8%	0.1%
Organized trip	0.0%	0.2%		0.4%	0.0%
Other combinations (1) (2) Combinación de algunos de los grupos anteriorm	15.0% ente analizados	13.2%		10.3%	11.3%
Tourists with children	12.0%	14.4%		10.6%	11.4%
- Between 0 and 2 years old	1.9%	1.8%		1.4%	0.5%
- Between 3 and 12 years old	9.1%	12.0%		8.3%	9.4%
- Between 0 -2 and 3-12 years old	1.0%	0.7%		0.9%	1.5%
Tourists without children	88.0%	85.6%		89.4%	88.6%
Group composition:					
- 1 person	15.2%	20.4%		17.3%	17.8%
- 2 people	60.1%	53.8%		56.9%	58.2%
- 3 people	11.0%	10.8%		12.7%	8.5%
- 4 or 5 people	12.3%	14.0%		11.9%	13.2%
- 6 or more people	1.3%	1.1%		1.2%	2.4%
Average group size:	2.29	2.28		2.26	2.31
*People who share the main expenses of the trip					

Canary Islands LATITIVDE OF LIFE

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.

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