

How many are they and how much do they spend?

**TOURISTS** 

Tourist arrivals (FRONTUR)

- book holiday package

Expenditure per tourist (€)

- book holiday package

- others

- others

Average lenght of stav

- book holiday package

- book holiday package

- book holiday package

- do not book holiday package

- do not book holiday package

- do not book holiday package

**AVERAGE LENGHT OF STAY** 

(nights)

EXPENDITURE PER TOURIST (€)

Didn't have holidays

Canary Islands

Other destination

9.09

9.24

Total

1,330 1,314

Where did they spend their main holiday last year?\*

Total turnover (> 15 years old) (€m)

Average daily expenditure (€)

- holiday package

- do not book holiday package

- accommodation

Share of total tourist

Tourist arrivals > 15 years old (EGT)

- do not book holiday package

Children <= 15 years old (FRONTUR - FGT)

- % tourists who book holiday package

**∳**€

**Canary Islands** 

14.617.383

12,832,078

6,128,916

6,703,162

1,785,305

47.8%

100%

1.314

1,492

1 236

1.152

311

405

436

9.24

8.45

9.96

160.5

186.1

137.1

16.863

9,143

7,720

■ Canary Islands

do not book holiday package

Canary Islands

1,181 1,152

do not book holiday package

**Canary Islands** 

31.7%

20.4%

48.0%

9.96

9.85

256

Tenerife

5,821,643

5,083,082

2,225,064

2,858,019

43.8%

39.8%

1.330

1,520

1.219

1.181

320

405

456

9.09

8.11

9.85

166.3

196.5

142.9

6.758

3,382

3,376

Tenerife

Tenerife

Tenerife

31.9%

18.9%

49.3%

8.45

1.497

book holiday package

book holiday package

8.11

1.520

302

738,561

#### Importance of each factor in the destination choice

	Tenerife	Canami Ialanda
		Canary Islands
Climate	73.8%	75.0%
Safety	50.0%	51.3%
Tranquility	43.4%	46.5%
Accommodation supply	40.9%	41.8%
Sea	40.8%	46.0%
Landscapes	37.5%	34.1%
Effortless trip	36.0%	37.5%
Price	35.9%	35.8%
Environment	35.8%	33.3%
European belonging	35.3%	36.5%
Beaches	31.6%	39.3%
Gastronomy	26.6%	26.6%
Fun possibilities	25.1%	23.3%
Authenticity	22.0%	22.3%
Exoticism	12.3%	11.8%
Hiking trail network	11.8%	10.1%
Shopping	9.2%	9.1%
Culture	9.1%	9.0%
Historical heritage	8.6%	8.4%
Nightlife	7.9%	7.9%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") % of tourists who indicate that the factor is "very important" in their choice

#### % TOURISTS WHO CHOOSE ENVIRONMENT



**TENERIFE** 36%



**CANARY ISLANDS** 

Tenerife

33%

# What is the main motivation for their holidays?



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**EXPLORE THE** DESTINATION



How far in advance do they book their trip?

Tenerife

0.7%

25.1%

25.8%

30.2%

18.3%





1

0.7%

27.8%

25.3%

28.8%

17.4%

**Canary Islands** 

# What other destinations do they consider for this trip?\*

The same day
Between 1 and 30 days
Between 1 and 2 months
Between 3 and 6 months
More than 6 months

	Tenerife	<b>Canary Islands</b>
None	29.2%	28.3%
Canary Islands (other island)	22.5%	24.6%
Other destination	48.3%	47.1%
*Percentage of valid answers		

Source: Encuesta sobre el Gasto Turístico (ISTAC).

# **PROFILE OF TOURIST VISITING TENERIFE**

# 2022



# What channels did they use to get information about the trip?

	Tenerife	Canary Islands
Previous visits to the Canary Islands	49.4%	49.8%
Friends or relatives	34.2%	30.4%
Internet or social media	54.4%	54.2%
Mass Media	2.3%	2.0%
Travel guides and magazines	7.6%	7.0%
Travel Blogs or Forums	7.8%	6.9%
Travel TV Channels	0.7%	0.8%
Tour Operator or Travel Agency	19.8%	20.7%
Public administrations or similar	1.6%	1.3%
Others	3.5%	3.2%

#### \* Multi-choise question

## With whom did they book their flight and accommodation?

	Tenerife	Canary Islands
Flight		
- Directly with the airline	53.4%	50.0%
- Tour Operator or Travel Agency	46.6%	50.0%
Accommodation		
- Directly with the accommodation	39.1%	36.6%
- Tour Operator or Travel Agency	60.9%	63.4%

## Where do they stay?

	Tenerife	Canary Islands
1-2-3* Hotel	8.2%	10.9%
4* Hotel	38.3%	39.0%
5* Hotel / 5* Luxury Hotel	12.7%	10.5%
Aparthotel / Tourist Villa	15.3%	15.6%
House/room rented in a private dwelling	8.2%	7.2%
Private accommodation (1)	9.5%	8.7%
Others (Cottage, cruise, camping,)	7.9%	8.1%

 $<sup>(1) \ \</sup> Own\ property\ / House\ of\ friends\ or\ relatives\ /\ Free\ housing\ exchange\ /\ Other\ private\ accommodation.$ 



## What do they book?

	Tenerife	Canary Islands
Room only	28.6%	28.5%
Bed and Breakfast	17.1%	13.9%
Half board	22.3%	19.1%
Full board	3.5%	3.5%
All inclusive	28.4%	34.9%

# 28.6% of tourists book room only

(Canary Islands: 28.5%)

#### Other expenses

101

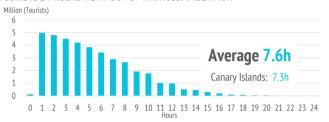
	Tenerife	Canary Islands
Restaurants or cafes	71.4%	66.4%
Supermarkets	56.5%	55.9%
Car rental	37.5%	32.0%
Organized excursions	29.5%	23.6%
Taxi, transfer, chauffeur service	50.2%	51.8%
Theme Parks	19.4%	10.9%
Sport activities	8.9%	7.9%
Museums	3.6%	5.2%
Flights between islands	4.4%	5.0%

#### Activities in the Canary Islands

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4	$\neg$	

Outdoor time per day	Tenerife	Canary Islands
0 hours	2.3%	2.5%
1 - 2 hours	9.2%	10.7%
3 - 6 hours	31.7%	32.7%
7 - 12 hours	46.9%	45.1%
More than 12 hours	10.0%	9.0%

#### TOURISTS BY HOURS A DAY OUT OF THE ACCOMMODATION



Activities in the Canary Islands	Tenerife	Canary Islands
Walk, wander	79.3%	73.8%
Beach	67.3%	71.3%
Swimming pool, hotel facilities	63.8%	61.1%
Explore the island on their own	51.0%	48.7%
Taste Canarian gastronomy	30.2%	27.0%
Theme parks	23.5%	14.4%
Organized excursions	21.4%	17.4%
Hiking	20.4%	18.5%
Sea excursions / whale watching	17.5%	12.7%
Nightlife / concerts / shows	16.6%	15.3%
Swim	9.8%	10.1%
Other Nature Activities	8.9%	8.1%
Wineries / markets / popular festivals	8.5%	10.6%
Museums / exhibitions	7.6%	10.0%
Beauty and health treatments	6.6%	5.9%
Running	5.1%	5.9%
Practice other sports	4.5%	4.7%
Astronomical observation	4.3%	3.7%
Scuba Diving	3.0%	3.0%
Golf	2.5%	2.1%
Surf	2.5%	3.1%
Cycling / Mountain bike	1.7%	3.3%
Windsurf / Kitesurf	0.9%	1.2%
* 8.4(a) - (		

<sup>\*</sup> Multi-choise question

**TENERIFE CANARY ISLANDS** 

23.5%

14.4%



THEME PARKS



## Which places do they visit in Tenerife?

	%	Absolute
Teide National Park	43.1%	2,210,945
Santa Cruz	35.2%	1,801,840
La Laguna	24.0%	1,231,695
Los Gigantes Cliffs	23.1%	1,186,368
Garachico	21.6%	1,106,326
La Orotava	19.0%	971,374
Icod de los Vinos	14.3%	730,764
Anaga rural park	13.5%	690,749
Barranco de Masca	12.4%	633,128
Teno / Buenavista	7.2%	371,595
Barranco del Infierno	3.2%	162,793

#### Sustainable destination

When booking a trip, do they tend to choose the most sustainable options?



Would they be willing to spend more on travel to reduce their carbon footprint?



Perception during their stay*	Tenerife	<b>Canary Islands</b>
Quality of life on the island	8.11	8.08
Tolerance towards tourism	8.54	8.58
Cleanliness of the island	8.28	8.30
Air quality	8.44	8.49
Rational water consumption	7.46	7.46
Energy saving	6.90	6.93
Use of renewable energy	6.91	7.03
Recycling	7.14	7.14
Easy to get around by public transport	7.38	7.36
Overcrowding in tourist areas	6.75	6.65
Supply of local products	7.20	7.14

#### \* Scale 0 - 10 ( 0 = Not important and 10 = Very important)

## How many islands do they visit during their trip?

Tenerife	Canary Islands
93.4%	92.6%
5.7%	6.3%
0.9%	1.1%
	93.4%

#### How do they rate the Canary Islands?

Satisfaction (scale 0-10)	Tenerife	Canary Islands
Average rating	8.86	8.85
Experience in the Canary Islands	Tenerife	Canary Islands
Worse or much worse than expected	2.8%	2.8%
Lived up to expectations	50.9%	53.5%
Better or much better than expected	46.3%	43.7%

Future intentions (scale 1-10)	Tenerife	Canary Islands
Return to the Canary Islands	8.82	8.82
Recommend visiting the Canary Island	9.07	9.06





Canary Islands

Return to the Canary Islands

Recommend visiting the Canary Islands

## How many are loyal to the Canary Islands?

	in Tenerife	in the Canary Islands
Tenerife: Repeat tourists	61.8%	50.5%
Tenerife: At least 10 previous visits	9.6%	5.2%
Canary Islands: Repeat tourists	66.8%	70.1%
Canary Islands: At least 10 previous visits	16.8%	19.1%

#### MAIN SOURCE MARKETS: % REPEAT TOURISTS

United Kingdom 72% 62% Germany 58% Spanish M. 40% Grance



United Kingdom

Spanish Mainland

Germany

France

Italy



## Where are they from?



Absolute

1,956,935

715,863

553,807

277,591

253,866

%

38.5%

14.1%

10.9%

5.5%

5.0%

Who	are	they?



	Tenerife	Canary Islands
<u>Gender</u>		
Men	44.7%	48.4%
Women	55.3%	51.6%
Age		
Average age (tourist > 15 years old)	44.5	45.7
Standard deviation	15.8	16.0
Age range (> 15 years old)		
16 - 24 years old	10.7%	10.4%
25 - 30 years old	12.9%	11.5%
31 - 45 years old	31.5%	29.4%
46 - 60 years old	25.6%	27.2%
Over 60 years old	19.3%	21.5%
Occupation		
Salaried worker	58.0%	57.4%
Self-employed	11.1%	10.8%
Unemployed	1.1%	1.0%
Business owner	8.2%	8.3%
Student	4.8%	4.6%
Retired	15.2%	16.5%
Unpaid domestic work	0.7%	0.6%
Others	0.8%	0.8%
Annual household income level		
Less than €25,000	15.2%	14.3%
€25,000 - €49,999	35.0%	34.3%
€50,000 - €74,999	24.4%	25.4%
More than €74,999	25.5%	26.0%
Education level		
No studies	3.9%	3.6%
Primary education	1.5%	1.7%
Secondary education	19.4%	20.2%
Higher education	75.2%	74.5%

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Belgium	4.1%	210,037
Netherlands	3.7%	189,940
Ireland	3.1%	155,532
Poland	1.9%	97,849
Denmark	1.8%	92,745
Portugal	1.1%	55,318
Norway	1.1%	53,654
Sweden	1.0%	51,578
Switzerland	1.0%	51,304
Finland	1.0%	49,635
Austria	0.9%	44,773
Czech Republic	0.9%	44,419
Others	4.5%	228,235
Who do they come with?		ÄÄÄ
	Tenerife	Canary Islands
Unaccompanied	8.5%	10.0%
Only with partner	47.3%	46.1%
Only with children (< 13 years old)	4.5%	4.9%
Partner + children (< 13 years old)	8.3%	7.3%
Other relatives	10.0%	9.9%
Friends	7.1%	7.3%
Work colleagues	0.6%	0.6%
Organized trip	0.4%	0.3%
Other combinations (1)	13.1%	13.7%
(1) Different situations have been isolated		
Tourists with children	18.4%	18.0%
- Between 0 and 2 years old	1.3%	1.3%
- Between 3 and 12 years old	15.8%	15.5%
- Between 0 -2 and 3-12 years	1.3%	1.2%
Tourists without children	81.6%	82.0%
Group composition:		
- 1 person	10.8%	12.6%
2	FF 00/	53.9%
- 2 people	55.0%	
- 3 people	12.5%	
		12.1%
- 3 people	12.5%	12.1% 17.3% 4.1%

#### % TOURISTS WHO TRAVEL WITH CHILDREN





Pictures: Freepik.com