## INBOUND TOURISM AND TOURIST EXPENDITURE

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tourist arrivals > $\mathbf{1 5}$ years old (EGT) | 12,832,078 | 1,285,446 | 5,920,463 | 1,558,980 | 2,314,964 | 932,395 |
| \% Tourists | 100\% | 10.0\% | 46.1\% | 12.1\% | 18.0\% | 7.3\% |
| - Lanzarote | 2,377,525 | 154,839 | 1,087,093 | 320,988 | 527,299 | 148,120 |
| - Fuerteventura | 1,822,701 | 168,341 | 850,500 | 241,139 | 338,945 | 132,165 |
| - Gran Canaria | 3,352,820 | 509,465 | 1,476,638 | 323,415 | 486,145 | 276,188 |
| - Tenerife | 5,083,082 | 432,511 | 2,405,231 | 654,239 | 937,701 | 362,403 |
| - La Palma | 132,040 | 13,106 | 67,471 | 14,573 | 18,812 | 8,897 |
| \% tourists who book holiday package | 47.8\% | 23.8\% | 53.1\% | 53.2\% | 52.9\% | 36.4\% |
| Expenditure per tourist ( $£$ ) | 1,314 | 1,268 | 1,251 | 1,889 | 1,806 | 875 |
| - book holiday package | 1,492 | 1,751 | 1,361 | 2,049 | 1,969 | 1,040 |
| - holiday package | 1,236 | 1,423 | 1,100 | 1,752 | 1,695 | 845 |
| - others | 256 | 328 | 261 | 296 | 275 | 195 |
| - do not book holiday package | 1,152 | 1,117 | 1,127 | 1,708 | 1,623 | 780 |
| - flight | 311 | 302 | 275 | 539 | 511 | 198 |
| - accommodation | 405 | 285 | 411 | 665 | 627 | 276 |
|  | 436 | 530 | 442 | 504 | 485 | 306 |
| Average lenght of stay | 9.24 | 11.12 | 9.57 | 8.67 | 8.71 | 7.68 |
| - book holiday package | 8.45 | 9.18 | 8.71 | 8.15 | 8.15 | 7.61 |
|  | 9.96 | 11.72 | 10.54 | 9.26 | 9.33 | 7.72 |
| Average daily expenditure ( $£$ ) | 160.5 | 149.0 | 147.1 | 237.3 | 225.1 | 121.8 |
| - book holiday package | 186.1 | 205.9 | 164.8 | 263.0 | 252.5 | 141.1 |
| - do not book holiday package | 137.1 | 131.1 | 127.1 | 208.1 | 194.3 | 110.7 |
| Total turnover (> 15 years old) ( $£ \mathrm{~m}$ ) | 16,863 | 1,630 | 7,409 | 2,945 | 4,181 | 816 |
| - book holiday package | 9,143 | 537 | 4,282 | 1,700 | 2,412 | 353 |
| - do not book holiday package | 7,720 | 1,093 | 3,127 | 1,245 | 1,770 | 463 |



AVERAGE LENGHT OF STAY


AVERAGE DAILY EXPENDITURE ( $€$ )


EXPENDITURE PER TOURIST (€)


Tourist Expenditure Survey
\% Tourists whose spending has been greater than $€ 0$ in each item

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accommodation: |  |  |  |  |  |  |
| - Accommodation | 84.4\% | 56.8\% | 88.7\% | 89.8\% | 89.4\% | 85.8\% |
| - Additional accommodation expenses | 7.1\% | 6.0\% | 7.1\% | 7.9\% | 7.7\% | 8.7\% |
| Transport: |  |  |  |  |  |  |
| - National/International Transport | 95.8\% | 92.2\% | 97.1\% | 97.6\% | 96.8\% | 96.6\% |
| - Flights between islands | 5.0\% | 6.3\% | 5.1\% | 4.2\% | 4.1\% | 5.3\% |
| - Taxi | 51.8\% | 36.9\% | 54.1\% | 53.9\% | 54.6\% | 48.8\% |
| - Car rental | 32.0\% | 18.2\% | 33.5\% | 37.2\% | 35.0\% | 34.0\% |
| - Public transport | 9.6\% | 18.5\% | 9.7\% | 4.4\% | 4.6\% | 13.2\% |
| Food and drink: |  |  |  |  |  |  |
| - Food purchases at supermarkets | 55.9\% | 60.3\% | 54.4\% | 56.0\% | 56.1\% | 59.7\% |
| - Restaurants | 66.4\% | 70.3\% | 67.9\% | 58.7\% | 59.1\% | 71.0\% |
| Leisure: |  |  |  |  |  |  |
| - Organized excursions | 23.6\% | 13.2\% | 23.8\% | 28.2\% | 27.0\% | 22.9\% |
| - Sport activities | 7.9\% | 7.0\% | 6.5\% | 9.0\% | 8.8\% | 10.0\% |
| - Cultural activities | 2.5\% | 1.9\% | 2.4\% | 2.6\% | 2.7\% | 3.3\% |
| - Museums | 5.2\% | 4.0\% | 5.5\% | 6.1\% | 5.5\% | 4.2\% |
| - Theme Parks | 10.9\% | 3.7\% | 8.4\% | 24.3\% | 22.5\% | 8.1\% |
| - Discos and pubs | 9.9\% | 12.8\% | 9.7\% | 3.5\% | 4.7\% | 21.5\% |
| - Wellness | 5.2\% | 5.2\% | 5.5\% | 4.3\% | 4.8\% | 4.0\% |
| Purchases of goods: |  |  |  |  |  |  |
| - Souvenirs | 40.0\% | 32.8\% | 40.5\% | 44.6\% | 44.1\% | 34.2\% |
| - Real state | 0.2\% | 0.2\% | 0.2\% | 0.3\% | 0.3\% | 0.2\% |
| - Other expenses | 0.7\% | 0.8\% | 0.8\% | 0.7\% | 0.7\% | 0.7\% |
| Other: |  |  |  |  |  |  |
| - Medical or pharmaceutical expenses | 7.6\% | 6.6\% | 7.4\% | 9.3\% | 9.4\% | 5.7\% |
| - Other expenses | 5.4\% | 5.5\% | 5.5\% | 5.9\% | 5.4\% | 5.3\% |

## Average expenditure of tourists whose spending has been greater than $€ 0$ in each item

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditure per tourist and trip ( $£$ ) |  |  |  |  |  |  |
| Accommodation: | 810 | 924 | 744 | 1,132 | 1,099 | 531 |
| - Accommodation | 665 | 718 | 608 | 965 | 931 | 413 |
| - Additional accommodation expenses | 145 | 207 | 136 | 167 | 168 | 118 |
| Transport: | 711 | 464 | 406 | 682 | 664 | 285 |
| - National/International Transport | 377 | 366 | 330 | 592 | 573 | 233 |
| - Flights between islands | 79 | 98 | 76 | 90 | 90 | 52 |
| - Taxi | 90 | 139 | 91 | 99 | 89 | 74 |
| - Car rental | 134 | 257 | 133 | 150 | 140 | 93 |
| - Public transport | 32 | 60 | 27 | 27 | 23 | 20 |
| Food and drink: | 297 | 418 | 297 | 318 | 315 | 203 |
| - Food purchases at supermarkets | 104 | 195 | 96 | 108 | 107 | 77 |
| - Restaurants | 193 | 224 | 202 | 210 | 207 | 126 |
| Leisure: | 530 | 269 | 191 | 227 | 210 | 135 |
| - Organized excursions | 94 | 114 | 90 | 122 | 116 | 64 |
| - Sport activities | 100 | 155 | 101 | 106 | 94 | 71 |
| - Cultural activities | 55 | 70 | 54 | 62 | 63 | 55 |
| - Museums | 35 | 43 | 32 | 41 | 41 | 25 |
| - Theme Parks | 70 | 83 | 55 | 95 | 89 | 41 |
| - Discos and pubs | 99 | 153 | 100 | 94 | 96 | 79 |
| - Wellness | 78 | 119 | 73 | 86 | 79 | 77 |
| Purchases of goods: | 666 | 909 | 636 | 307 | 255 | 103 |
| - Souvenirs | 85 | 144 | 80 | 97 | 87 | 62 |
| - Real state | 360 | 764 | 556 | 211 | 168 | 41 |
| - Other expenses | 221 | 288 | 238 | 347 | 266 | 84 |
| Other: | 124 | 199 | 119 | 124 | 120 | 123 |
| - Medical or pharmaceutical expenses | 42 | 67 | 41 | 44 | 43 | 40 |
| - Other expenses | 81 | 131 | 78 | 80 | 77 | 84 |

## TOURIST PROFILE

Who are they?


## Who do they come with?

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unaccompanied | 10.0\% | 100\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Only with partner | 46.1\% | 0.0\% | 100\% | 0.0\% | 2.2\% | 0.0\% |
| Only with children (<13 years old) | 4.9\% | 0.0\% | 0.0\% | 40.3\% | 27.1\% | 0.0\% |
| Partner + children (<13 years old) | 7.3\% | 0.0\% | 0.0\% | 59.7\% | 40.2\% | 0.0\% |
| Other relatives | 9.9\% | 0.0\% | 0.0\% | 0.0\% | 14.2\% | 0.0\% |
| Friends | 7.3\% | 0.0\% | 0.0\% | 0.0\% | 0.8\% | 100\% |
| Work colleagues | 0.6\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Organized trip | 0.3\% | 0.0\% | 0.0\% | 0.0\% | 0.1\% | 0.0\% |
| Other combinations ${ }^{(2)}$ | 13.7\% | 0.0\% | 0.0\% | 0.0\% | 15.3\% | 0.0\% |
| ${ }^{(2)}$ Different situations have been isolated |  |  |  |  |  |  |
| Tourists with children | 18.0\% | 0.0\% | 0.9\% | 100\% | 100\% | 2.0\% |
| - Between 0 and 2 years old | 1.3\% | 0.0\% | 0.1\% | 6.5\% | 7.3\% | 0.4\% |
| - Between 3 and 12 years old | 15.5\% | 0.0\% | 0.7\% | 87.8\% | 85.9\% | 1.4\% |
| - Between 0-2 and 3-12 years old | 1.2\% | 0.0\% | 0.1\% | 5.7\% | 6.8\% | 0.2\% |
| Tourists without children | 82.0\% | 100\% | 99.1\% | 0.0\% | 0.0\% | 98.0\% |
| Group composition: |  |  |  |  |  |  |
| - 1 person | 12.6\% | 100\% | 1.6\% | 0.0\% | 0.0\% | 9.9\% |
| - 2 people | 53.9\% | 0.0\% | 95.9\% | 5.1\% | 3.8\% | 50.3\% |
| - 3 people | 12.1\% | 0.0\% | 1.1\% | 34.9\% | 29.2\% | 16.4\% |
| - 4 or 5 people | 17.3\% | 0.0\% | 1.1\% | 56.5\% | 52.9\% | 17.4\% |
| - 6 or more people | 4.1\% | 0.0\% | 0.2\% | 3.5\% | 14.1\% | 6.0\% |
| Average group size: | 2.60 | 1.00 | 2.03 | 3.75 | 4.26 | 2.79 |

[^0]How far in advance do they book their trip?

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| The same day | 0.7\% | 2.2\% | 0.6\% | 0.4\% | 0.4\% | 0.9\% |
| Between 1 and 30 days | 27.8\% | 49.3\% | 27.5\% | 21.5\% | 19.7\% | 30.7\% |
| Between 1 and 2 months | 25.3\% | 26.4\% | 26.9\% | 21.4\% | 20.1\% | 30.1\% |
| Between 3 and 6 months | 28.8\% | 15.9\% | 29.1\% | 34.2\% | 32.9\% | 25.6\% |
| More than 6 months | 17.4\% | 6.2\% | 15.8\% | 22.5\% | 26.9\% | 12.7\% |



With whom did they book their flight and accommodation?

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Flight |  |  |  |  |  |  |
| - Directly with the airline | 50.0\% | 68.3\% | 46.6\% | 45.5\% | 46.0\% | 59.2\% |
| - Tour Operator or Travel Agency | 50.0\% | 31.7\% | 53.4\% | 54.5\% | 54.0\% | 40.8\% |
| Accommodation |  |  |  |  |  |  |
| - Directly with the accommodation | 36.6\% | 46.5\% | 33.7\% | 35.8\% | 36.6\% | 45.0\% |
| - Tour Operator or Travel Agency | 63.4\% | 53.5\% | 66.3\% | 64.2\% | 63.4\% | 55.0\% |

## What do they book?

|  | total | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Room only | 28.5\% | 39.1\% | 26.4\% | 20.9\% | 22.2\% | 43.2\% |
| Bed and Breakfast | 13.9\% | 19.3\% | 15.5\% | 8.8\% | 8.7\% | 14.0\% |
| Half board | 19.1\% | 16.7\% | 22.3\% | 15.7\% | 15.2\% | 11.9\% |
| Full board | 3.5\% | 3.4\% | 3.1\% | 4.4\% | 4.5\% | 3.3\% |
| All inclusive | 34.9\% | 21.4\% | 32.7\% | 50.2\% | 49.3\% | 27.6\% |



## ACCOMMODATION

|  | total | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1-2-3* Hotel | 10.9\% | 10.6\% | 10.2\% | 11.5\% | 10.9\% | 13.5\% |
| 4* Hotel | 39.0\% | 24.7\% | 42.9\% | 42.7\% | 42.4\% | 29.7\% |
| 5* Hotel / 5* Luxury Hotel | 10.5\% | 5.1\% | 11.3\% | 13.7\% | 13.5\% | 6.5\% |
| Aparthotel / Tourist Villa | 15.6\% | 11.1\% | 14.9\% | 15.1\% | 16.0\% | 20.8\% |
| House/room rented in a private dwelling | 7.2\% | 8.6\% | 7.0\% | 5.9\% | 5.8\% | 9.7\% |
| Private accommodation ${ }^{(1)}$ | 8.7\% | 31.2\% | 5.8\% | 6.0\% | 5.3\% | 8.6\% |
| Others (Cottage, cruise, camping,..) | 8.1\% | 8.7\% | 7.9\% | 5.1\% | 6.2\% | 11.3\% |

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.


■ Hotels ■ Aparthotel / Tourist Villa ■ Others


Only with partner


With children**


What is the main reason for visiting the Canary Islands?

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Holidays | 90.2\% | 58.9\% | 94.6\% | 94.8\% | 95.1\% | 93.1\% |
| Family reasons | 6.7\% | 28.0\% | 4.0\% | 4.7\% | 4.2\% | 4.3\% |
| Business | 1.4\% | 7.8\% | 0.3\% | 0.1\% | 0.1\% | 0.7\% |
| Education and training | 0.2\% | 0.8\% | 0.1\% | 0.0\% | 0.0\% | 0.2\% |
| Sports training | 0.4\% | 1.6\% | 0.2\% | 0.1\% | 0.2\% | 1.0\% |
| Health | 0.1\% | 0.4\% | 0.1\% | 0.0\% | 0.1\% | 0.1\% |
| Conventions and Exhibitions | 0.2\% | 0.5\% | 0.1\% | 0.0\% | 0.0\% | 0.2\% |
| Others | 0.7\% | 1.9\% | 0.7\% | 0.3\% | 0.3\% | 0.6\% |

What is the main motivation for their holidays?

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rest | 51.1\% | 45.2\% | 61.2\% | 31.6\% | 32.9\% | 44.5\% |
| Enjoy family time | 16.1\% | 21.5\% | 4.8\% | 45.0\% | 44.4\% | 1.6\% |
| Have fun | 8.5\% | 7.2\% | 7.1\% | 6.3\% | 6.9\% | 23.5\% |
| Explore the destination | 20.3\% | 16.0\% | 23.2\% | 15.6\% | 14.1\% | 23.6\% |
| Practice their hobbies | 1.9\% | 4.7\% | 1.5\% | 0.6\% | 0.7\% | 3.7\% |
| Other reasons | 2.1\% | 5.4\% | 2.1\% | 0.9\% | 0.9\% | 3.0\% |



Importance of each factor in the destination choice

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Climate | 75.0\% | 68.2\% | 76.3\% | 78.0\% | 78.3\% | 71.7\% |
| Safety | 51.3\% | 45.6\% | 52.0\% | 55.9\% | 56.9\% | 44.2\% |
| Tranquility | 46.5\% | 48.7\% | 49.1\% | 42.9\% | 43.2\% | 39.6\% |
| Sea | 46.0\% | 53.0\% | 44.9\% | 43.7\% | 43.9\% | 48.7\% |
| Accommodation supply | 41.8\% | 27.7\% | 44.4\% | 44.4\% | 45.0\% | 35.2\% |
| Beaches | 39.3\% | 43.0\% | 38.2\% | 39.8\% | 40.1\% | 43.6\% |
| Effortless trip | 37.5\% | 35.9\% | 39.0\% | 37.4\% | 37.3\% | 35.4\% |
| European belonging | 36.5\% | 37.3\% | 37.4\% | 35.8\% | 35.2\% | 35.1\% |
| Price | 35.8\% | 31.4\% | 36.6\% | 34.3\% | 36.0\% | 37.9\% |
| Landscapes | 34.1\% | 40.9\% | 35.0\% | 29.5\% | 28.4\% | 35.3\% |
| Environment | 33.3\% | 36.7\% | 34.2\% | 30.9\% | 31.2\% | 32.5\% |
| Gastronomy | 26.6\% | 26.7\% | 28.8\% | 22.2\% | 23.1\% | 22.5\% |
| Fun possibilities | 23.3\% | 23.6\% | 19.8\% | 27.9\% | 29.5\% | 30.9\% |
| Authenticity | 22.3\% | 26.7\% | 22.8\% | 20.4\% | 20.6\% | 21.7\% |
| Exoticism | 11.8\% | 13.2\% | 11.9\% | 10.7\% | 10.9\% | 13.1\% |
| Hiking trail network | 10.1\% | 16.5\% | 10.7\% | 6.1\% | 6.0\% | 9.7\% |
| Shopping | 9.1\% | 9.1\% | 9.2\% | 7.1\% | 8.4\% | 8.7\% |
| Culture | 9.0\% | 11.0\% | 8.8\% | 7.7\% | 8.2\% | 9.7\% |
| Historical heritage | 8.4\% | 11.4\% | 8.6\% | 6.8\% | 6.8\% | 7.8\% |
| Nightlife | 7.9\% | 12.5\% | 7.1\% | 3.6\% | 4.0\% | 17.8\% |

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important"). \% of tourists who indicate that the factor is "very important" in their choice.
What channels did they use to get information about the trip?

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Previous visits to the Canary Islands | 49.8\% | 49.2\% | 51.5\% | 49.3\% | 51.3\% | 35.3\% |
| Friends or relatives | 30.4\% | 38.9\% | 25.6\% | 27.9\% | 30.9\% | 45.5\% |
| Internet or social media | 54.2\% | 42.3\% | 56.0\% | 60.2\% | 58.1\% | 54.8\% |
| Mass Media | 2.0\% | 1.6\% | 2.0\% | 1.9\% | 1.9\% | 2.8\% |
| Travel guides and magazines | 7.0\% | 3.4\% | 7.3\% | 7.0\% | 6.8\% | 6.1\% |
| Travel Blogs or Forums | 6.9\% | 4.3\% | 7.8\% | 7.3\% | 6.7\% | 7.8\% |
| Travel TV Channels | 0.8\% | 0.7\% | 0.9\% | 0.4\% | 0.6\% | 0.4\% |
| Tour Operator or Travel Agency | 20.7\% | 10.8\% | 22.7\% | 22.9\% | 22.5\% | 14.5\% |
| Public administrations or similar | 1.3\% | 1.4\% | 1.2\% | 1.3\% | 1.3\% | 1.7\% |
| Others | 3.2\% | 6.1\% | 2.6\% | 2.3\% | 2.2\% | 2.6\% |

Multi-choise question

## Satisfaction



How many are loyal to the Canary Islands?


## ISLANDS

How many islands do they visit during their trip?

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One island | 92.6\% | 90.1\% | 92.6\% | 94.3\% | 94.4\% | 91.5\% |
| Two islands | 6.3\% | 8.1\% | 6.2\% | 5.1\% | 5.0\% | 7.4\% |
| Three or more islands | 1.1\% | 1.8\% | 1.1\% | 0.7\% | 0.7\% | 1.1\% |

Visited islands during their trip (with overnight staying)

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lanzarote | 19.3\% | 13.1\% | 19.1\% | 21.1\% | 23.2\% | 16.9\% |
| Fuerteventura | 15.0\% | 14.3\% | 15.2\% | 15.9\% | 15.0\% | 15.4\% |
| Gran Canaria | 26.8\% | 40.8\% | 25.7\% | 21.3\% | 21.5\% | 30.4\% |
| Tenerife | 40.5\% | 35.7\% | 41.4\% | 42.7\% | 41.1\% | 40.0\% |
| La Gomera | 0.6\% | 0.8\% | 0.7\% | 0.3\% | 0.4\% | 0.6\% |
| La Palma | 1.5\% | 1.7\% | 1.6\% | 1.2\% | 1.1\% | 1.7\% |
| El Hierro | 0.2\% | 0.4\% | 0.2\% | 0.0\% | 0.1\% | 0.2\% |
| Cruise | 0.2\% | 0.2\% | 0.2\% | 0.1\% | 0.1\% | 0.2\% |

## ACTIVITIES IN THE CANARY ISLANDS

## Outdoor time per day



## Activities in the Canary Islands

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Walk, wander | 73.8\% | 67.7\% | 76.3\% | 71.0\% | 71.6\% | 72.3\% |
| Beach | 71.3\% | 67.1\% | 68.6\% | 80.1\% | 79.4\% | 74.8\% |
| Swimming pool, hotel facilities | 61.1\% | 34.4\% | 60.2\% | 77.6\% | 78.1\% | 54.8\% |
| Explore the island on their own | 48.7\% | 44.1\% | 50.0\% | 47.7\% | 45.6\% | 51.1\% |
| Taste Canarian gastronomy | 27.0\% | 27.3\% | 28.1\% | 22.0\% | 21.5\% | 29.1\% |
| Hiking | 18.5\% | 21.0\% | 19.5\% | 13.9\% | 14.1\% | 21.9\% |
| Organized excursions | 17.4\% | 10.1\% | 17.9\% | 17.4\% | 17.8\% | 16.7\% |
| Nightlife / concerts / shows | 15.3\% | 19.4\% | 14.3\% | 7.3\% | 9.1\% | 32.4\% |
| Theme parks | 14.4\% | 5.6\% | 10.9\% | 31.2\% | 29.9\% | 11.2\% |
| Sea excursions / whale watching | 12.7\% | 7.0\% | 11.9\% | 15.8\% | 15.9\% | 13.7\% |
| Wineries / markets / popular festivals | 10.6\% | 9.6\% | 10.8\% | 9.0\% | 9.1\% | 9.5\% |
| Swim | 10.1\% | 9.1\% | 9.2\% | 10.9\% | 11.6\% | 11.8\% |
| Museums / exhibitions | 10.0\% | 9.4\% | 10.0\% | 10.2\% | 9.7\% | 8.6\% |
| Other Nature Activities | 8.1\% | 8.9\% | 7.8\% | 7.4\% | 6.9\% | 10.8\% |
| Running | 5.9\% | 7.4\% | 4.5\% | 7.1\% | 7.9\% | 5.2\% |
| Beauty and health treatments | 5.9\% | 5.9\% | 5.6\% | 4.8\% | 5.6\% | 6.3\% |
| Practice other sports | 4.7\% | 6.1\% | 3.7\% | 4.7\% | 4.8\% | 5.0\% |
| Astronomical observation | 3.7\% | 3.9\% | 3.7\% | 2.9\% | 2.8\% | 5.0\% |
| Cycling / Mountain bike | 3.3\% | 4.4\% | 3.1\% | 2.6\% | 3.1\% | 3.0\% |
| Surf | 3.1\% | 6.7\% | 1.8\% | 3.0\% | 2.7\% | 6.5\% |
| Scuba Diving | 3.0\% | 3.3\% | 2.4\% | 2.9\% | 3.0\% | 3.4\% |
| Golf | 2.1\% | 1.8\% | 1.9\% | 2.0\% | 2.3\% | 2.2\% |
| Windsurf / Kitesurf | 1.2\% | 1.7\% | 0.8\% | 1.3\% | 1.4\% | 2.0\% |

## COMPETITORS

## Where did they spend their main holiday last year? *

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Didn't have holidays | 31.7\% | 22.9\% | 31.6\% | 35.6\% | 35.8\% | 29.1\% |
| Canary Islands | 20.4\% | 31.7\% | 21.1\% | 16.3\% | 17.2\% | 14.0\% |
| Other destination | 48.0\% | 45.4\% | 47.3\% | 48.0\% | 46.9\% | 57.0\% |

* Percentage of valid answers

What other destinations did they consider for this trip? *

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| None (I was clear about "this Canary Island") | 28.3\% | 38.5\% | 28.5\% | 21.9\% | 23.0\% | 27.7\% |
| Canary Islands (other island) | 24.6\% | 22.7\% | 24.8\% | 24.6\% | 24.9\% | 24.3\% |
| Other destination | 47.1\% | 38.9\% | 46.7\% | 53.5\% | 52.1\% | 48.0\% |

* Percentage of valid answers

CONSIDERED DESTINATIONS


## COUNTRY OF RESIDENCE

Where are they from?

|  | total | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United Kingdom | 33.4\% | 24.3\% | 35.4\% | 33.4\% | 37.8\% | 29.2\% |
| Germany | 16.0\% | 18.2\% | 17.3\% | 14.4\% | 12.2\% | 15.5\% |
| Spanish Mainland | 13.3\% | 21.2\% | 11.6\% | 14.6\% | 12.8\% | 15.5\% |
| France | 5.4\% | 4.1\% | 5.0\% | 6.7\% | 6.1\% | 5.2\% |
| Netherlands | 4.5\% | 3.5\% | 4.5\% | 5.4\% | 4.8\% | 5.5\% |
| Italy | 4.3\% | 5.2\% | 4.3\% | 2.6\% | 2.3\% | 7.5\% |
| Ireland | 3.8\% | 3.1\% | 3.7\% | 3.8\% | 4.2\% | 3.2\% |
| Belgium | 2.9\% | 2.2\% | 3.0\% | 2.8\% | 2.5\% | 2.5\% |
| Norway | 2.3\% | 2.6\% | 2.1\% | 2.0\% | 2.4\% | 2.2\% |
| Denmark | 2.3\% | 2.0\% | 2.2\% | 2.3\% | 2.5\% | 1.6\% |
| Sweden | 2.1\% | 2.3\% | 2.0\% | 2.7\% | 2.5\% | 1.0\% |
| Poland | 1.9\% | 1.1\% | 1.9\% | 2.4\% | 2.5\% | 1.6\% |
| Finland | 1.1\% | 0.9\% | 1.2\% | 1.1\% | 1.0\% | 1.1\% |
| Switzerland | 1.1\% | 1.7\% | 1.1\% | 0.8\% | 0.7\% | 1.2\% |
| Austria | 1.0\% | 1.3\% | 1.1\% | 0.5\% | 0.4\% | 1.2\% |
| Czech Republic | 0.8\% | 0.8\% | 0.6\% | 0.8\% | 0.8\% | 1.0\% |
| Others | 3.9\% | 5.6\% | 3.1\% | 3.8\% | 4.4\% | 5.1\% |

## SUSTAINABLE DESTINATION

When booking a trip, do they tend to choose the most sustainable options?


Would they be willing to spend more on travel to reduce their carbon footprint?


## Percepcion of the following sustainability measures during their stay *

|  | TOTAL | Unaccompanied | Only with partner | Families* | With children** | Friends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quality of life on the island | 8.1 | 8.2 | 8.1 | 8.0 | 8.0 | 8.0 |
| Tolerance towards tourism | 8.6 | 8.5 | 8.6 | 8.7 | 8.6 | 8.4 |
| Cleanliness of the island | 8.3 | 8.0 | 8.3 | 8.3 | 8.4 | 8.2 |
| Air quality | 8.5 | 8.4 | 8.5 | 8.6 | 8.6 | 8.4 |
| Rational water consumption | 7.5 | 7.3 | 7.5 | 7.5 | 7.5 | 7.2 |
| Energy saving | 6.9 | 6.8 | 7.0 | 6.9 | 7.0 | 6.7 |
| Use of renewable energy | 7.0 | 7.0 | 7.1 | 7.0 | 7.0 | 6.8 |
| Recycling | 7.1 | 6.9 | 7.2 | 7.1 | 7.2 | 6.8 |
| Easy to get around by public transport | 7.4 | 7.2 | 7.5 | 7.2 | 7.2 | 7.2 |
| Overcrowding in tourist areas | 6.7 | 6.6 | 6.7 | 6.7 | 6.7 | 6.6 |
| Supply of local products | 7.1 | 7.1 | 7.2 | 7.1 | 7.1 | 7.0 |

*Scale 0-10 ( $0=$ Not important and $10=$ Very important)


[^0]:    People who share the main expenses of the trip

