Tourist profile. Historical data (2019 - 2023)

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How many are they and how much do they spend?

2019 1,895	2020	2021	2022	2023
•	601			
•	601			
4.650	001	970	2,057	2,275
1,659	531	844	1,823	1,985
1,234		522	1,155	1,196
425		321	668	788
74.4%		61.9%	63.4%	60.3%
236		126	235	290
1,159		1,263	1,291	1,392
1,214		1,376	1,378	1,524
1,059		1,184	1,235	1,342
155		192	143	182
1,000		1,078	1,141	1,19
286		249	293	345
378		461	468	425
336		367	380	420
9.33		9.18	9.37	9.42
134.9		147.5	149.2	164.9
93.6		110.0	108.1	116.5
354.0		321.1	350.5	407.4
1,923		1,065	2,354	2,762
	425 74.4% 236 1,159 1,214 1,059 155 1,000 286 378 336 9.33 134.9 93.6	425 74.4% 236 1,159 1,214 1,059 155 1,000 286 378 336 9.33 134.9 93.6 354.0	425 321 74.4% 61.9% 236 126 1,159 1,263 1,214 1,376 1,059 1,184 155 192 1,000 1,078 286 249 378 461 336 367 9.33 9.18 134.9 147.5 93.6 110.0 354.0 321.1	425 321 668 74.4% 61.9% 63.4% 236 126 235 1,159 1,263 1,291 1,214 1,376 1,378 1,059 1,184 1,235 155 192 143 1,000 1,078 1,141 286 249 293 378 461 468 336 367 380 9.33 9.18 9.37 134.9 147.5 149.2 93.6 110.0 108.1 354.0 321.1 350.5



% tourists who book holiday package Average daily expenditure (€) (without flight) 2019 2021 61.9% 2021 110.0 2022 116.5 2023 Average lenght of stay Expenditure per tourist (€) 2021 1,263 2021 2022 2022 1,291 1,392 2023

% Tourists whose spending has been greater than €0 in each item

	2019	2020	2021	2022	2023
Accommodation:					
- Accommodation	93.1%		93.4%	90.7%	89.2%
- Additional accommodation expenses	5.8%		9.3%	6.3%	8.8%
Transport:					
- National/International Transport	99.0%		97.9%	98.2%	97.8%
- Flights between islands	4.2%		7.7%	5.7%	7.0%
- Taxi	56.7%		52.4%	55.0%	57.8%
- Car rental	25.7%		32.9%	27.9%	30.5%
- Public transport	4.7%		6.4%	6.0%	6.8%
Food and drink:					
- Food purchases at supermarkets	39.7%		49.0%	46.6%	55.5%
- Restaurants	41.1%		46.9%	46.7%	49.2%
Leisure:					
- Organized excursions	15.6%		19.9%	18.5%	21.3%
- Sport activities	6.8%		11.2%	8.7%	9.7%
- Cultural activities	1.0%		0.9%	1.0%	1.4%
- Museums	1.9%		2.0%	1.9%	2.2%
- Theme Parks	4.5%		2.9%	3.3%	4.3%
- Discos and pubs	5.3%		4.0%	6.4%	6.4%
- Wellness	3.7%		4.3%	4.3%	4.7%
Purchases of goods:					
- Souvenirs	42.1%		40.7%	36.0%	41.1%
- Real state	0.1%		0.1%	0.2%	0.1%
- Other expenses	0.4%		0.7%	0.8%	0.7%
Other:					
- Medical or pharmaceutical expenses	4.9%		12.2%	7.3%	7.7%
- Other expenses	6.7%		6.9%	6.1%	7.2%

Average expenditure of tourists whose spending has been greater than €0 in each item

Expenditure per tourist and trip (€)	2019	2020	2021	2022	2023
Accommodation:	740		811	859	894
- Accommodation	603		671	711	740
- Additional accommodation expenses	137		140	148	154
Transport:	611		648	678	723
- National/International Transport	358		328	357	417
- Flights between islands	60		60	66	78
- Taxi	69		106	102	89
- Car rental	100		133	135	120
- Public transport	25		20	18	20
Food and drink:	223		217	244	249
- Food purchases at supermarkets	90		85	89	101
- Restaurants	133		132	155	148
Leisure:	480	-	545	479	541
- Organized excursions	78		87	96	99
- Sport activities	118		128	106	119
- Cultural activities	51		97	48	60
- Museums	24		30	27	34
- Theme Parks	59		61	56	57
- Discos and pubs	86		68	84	95
- Wellness	64		75	61	76
Purchases of goods:	646		12,595	554	492
- Souvenirs	87		77	72	71
- Real state	298		12,412	252	169
- Other expenses	261		105	230	253
Other:	121		115	116	136
- Medical or pharmaceutical expenses	39		46	46	50
- Other expenses	82		69	70	86

Source: Encuesta sobre el Gasto Turístico (ISTAC).

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What is the main purpose of their trip?

	2019	2020	2021	2022	2023
Holiday, leisure	94.4%		94.4%	94.1%	92.9%
Visiting family or friends	3.7%		2.9%	4.2%	4.8%
Business and work	0.5%		1.1%	0.6%	0.9%
Education and training	0.1%		0.1%	0.0%	0.1%
Sports training	1.0%		0.8%	0.5%	0.7%
Health or medical care	0.0%		0.1%	0.0%	0.0%
Fairs and congresses	0.1%		0.0%	0.1%	0.2%
Others	0.2%		0.6%	0.5%	0.4%

What is the main motivation for their holidays?

	2019	2020	2021	2022	2023
Rest	62.2%		61.7%	55.0%	54.4%
Enjoy family time	11.3%		9.0%	13.0%	13.0%
Have fun	5.1%		4.5%	8.7%	9.5%
Explore the destination	16.4%		19.2%	18.0%	17.9%
Practice their hobbies	3.6%		4.5%	3.6%	3.5%
Other reasons	1.5%		1.1%	1.7%	1.7%

Where did they spend their main holiday last year? *

	2019	2020	2021	2022	2023
Didn't have holidays			33.9%	28.6%	14.5%
Canary Islands			16.3%	20.5%	25.6%
Other destination			49.8%	50.9%	60.0%
Balearic Islands			3.8%	4.1%	4.9%
Rest of Spain			8.3%	7.5%	8.4%
Italy			8.5%	7.8%	8.3%
France			4.8%	4.5%	5.8%
Turkey			1.4%	2.2%	3.4%
Greece			7.0%	7.3%	8.6%
Portugal			2.1%	3.0%	3.5%
Croatia			2.1%	2.7%	2.7%
Egypt			1.2%	1.2%	1.7%
Tunisia			0.2%	0.2%	0.3%
Morocco			0.3%	0.6%	0.7%
Others			9.9%	9.6%	11.7%

^{*} Percentage of valid answers

What other destinations did they consider for this trip? *

	2019	2020	2021	2022	2023
None (I was clear about "this Canary Island")			24.4%	23.7%	26.6%
Canary Islands (other island)			27.2%	27.1%	26.9%
Other destination			48.4%	49.2%	46.4%
Balearic Islands			7.2%	7.3%	6.5%
Rest of Spain			6.3%	7.5%	7.3%
Italy			4.6%	4.4%	4.7%
France			1.5%	1.5%	1.1%
Turkey			3.2%	4.0%	3.7%
Greece			11.5%	9.6%	9.3%
Portugal			5.7%	5.8%	5.7%
Croatia			2.5%	2.6%	2.1%
Egypt			3.2%	3.6%	3.3%
Others			2.8%	2.9%	2.6%

^{*} Percentage of valid answers

Importance of each factor in the destination choice

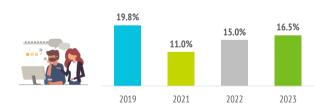
2019	2020	2021	2022	2023
78.8%		79.8%	75.6%	77.8%
60.5%		69.5%	61.7%	59.6%
58.9%		67.2%	59.0%	57.5%
55.9%		53.6%	54.0%	56.6%
56.5%		56.4%	53.0%	54.4%
45.9%		43.7%	42.9%	44.1%
39.5%		40.3%	41.4%	40.7%
38.0%		32.3%	37.6%	37.2%
40.6%		44.5%	38.3%	36.9%
27.0%		30.6%	29.2%	30.2%
29.4%		28.1%	29.3%	29.8%
21.5%		24.3%	23.5%	24.6%
17.6%		20.5%	21.0%	21.1%
20.0%		24.4%	21.1%	20.4%
10.6%		12.8%	11.0%	10.2%
7.8%		6.5%	7.9%	7.3%
6.9%		7.0%	6.6%	7.2%
5.8%		5.2%	6.4%	7.1%
5.9%		5.8%	5.9%	6.2%
4.6%		4.4%	5.2%	4.8%
	78.8% 60.5% 58.9% 55.9% 56.5% 45.9% 39.5% 38.0% 40.6% 27.0% 29.4% 21.5% 17.6% 20.0% 10.6% 7.8% 6.9% 5.8%	78.8% 60.5% 58.9% 55.9% 56.5% 45.9% 39.5% 39.5% 21.5% 17.6% 20.0% 10.6% 7.8% 6.9% 5.8% 5.9%	78.8% 79.8% 60.5% 69.5% 58.9% 67.2% 55.9% 53.6% 45.9% 43.7% 39.5% 40.3% 38.0% 32.3% 40.6% 44.5% 27.0% 30.6% 29.4% 28.1% 21.5% 24.3% 17.6% 20.5% 20.0% 24.4% 10.6% 12.8% 7.8% 6.5% 6.9% 7.0% 5.8% 5.2% 5.9% 5.8%	78.8% 79.8% 75.6% 60.5% 69.5% 61.7% 58.9% 67.2% 59.0% 55.9% 53.6% 54.0% 56.5% 56.4% 53.0% 45.9% 43.7% 42.9% 39.5% 40.3% 41.4% 38.0% 32.3% 37.6% 40.6% 44.5% 38.3% 27.0% 30.6% 29.2% 29.4% 28.1% 29.3% 21.5% 24.3% 23.5% 17.6% 20.5% 21.0% 20.0% 24.4% 21.1% 10.6% 12.8% 11.0% 7.8% 6.5% 7.9% 6.9% 7.0% 6.6% 5.8% 5.2% 6.4% 5.9% 5.8% 5.9%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important % of tourists who indicate that the factor is "very important" in their choice.

How far in advance do they book their trip?

	2019	2020	2021	2022	2023
The same day	0.5%		0.7%	0.8%	0.4%
Between 1 and 30 days	22.4%		44.6%	30.6%	23.2%
Between 1 and 2 months	23.0%		25.0%	24.9%	24.9%
Between 3 and 6 months	34.3%		18.7%	28.7%	34.9%
More than 6 months	19.8%		11.0%	15.0%	16.5%

% TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE



What channels did they use to get information about the trip?

	2019	2020	2021	2022	2023
Previous visits to the Canary Islands	51.7%		46.5%	45.4%	40.5%
Friends or relatives	20.8%		22.8%	23.6%	20.9%
Internet or social media	52.8%		57.9%	56.2%	51.6%
Mass Media	1.8%		1.6%	2.1%	1.6%
Travel guides and magazines	8.4%		7.2%	6.5%	5.4%
Travel Blogs or Forums	5.3%		8.4%	6.5%	5.4%
Travel TV Channels	0.9%		0.6%	1.0%	0.7%
Tour Operator or Travel Agency	28.9%		28.5%	24.8%	26.2%
Public administrations or similar	0.3%		1.0%	0.7%	0.4%
Others	1.5%		1.7%	1.9%	2.3%

^{*} Multi-choise question

Tourist profile. Historical data (2019 - 2023)

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With whom did they book their flight and accommodation?

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	2019	2020	2021	2022	2023
Flight					
- Directly with the airline	30.1%		36.8%	38.3%	38.2%
- Tour Operator or Travel Agency	69.9%		63.2%	61.7%	61.8%
<u>Accommodation</u>					
- Directly with the accommodation	21.9%		27.9%	28.2%	25.9%
- Tour Operator or Travel Agency	78.1%		72.1%	71.8%	74.1%

Where are they from?

	2019	2020	2021	2022	2023
Germany	36.6%		39.5%	32.9%	32.1%
United Kingdom	25.3%		12.9%	28.0%	30.5%
Spanish Mainland	8.4%		13.9%	7.8%	7.7%
France	5.9%		7.9%	6.9%	5.9%
Italy	4.7%		6.6%	6.1%	5.3%
Poland	3.9%		6.5%	4.1%	3.3%
Netherlands	2.6%		2.9%	3.1%	2.8%
Ireland	1.8%		1.2%	1.8%	2.6%
Czech Republic	1.1%		0.9%	1.4%	1.4%
Switzerland	1.9%		1.3%	1.1%	1.3%
Others	7.8%		6.5%	6.7%	7.0%

Where do they stay?

	2019	2020	2021	2022	2023
1-2-3* Hotel	16.1%		18.1%	14.8%	12.9%
4* Hotel	53.9%		56.7%	53.1%	54.9%
5* Hotel / 5* Luxury Hotel	4.4%		4.2%	4.7%	4.1%
Aparthotel / Tourist Villa	11.9%		10.7%	8.9%	7.3%
House/room rented in a private dwelling	3.8%		3.8%	6.0%	7.6%
Private accommodation (1)	5.5%		3.2%	6.2%	7.3%
Others (Cottage, cruise, camping,)	4.3%		3.3%	6.2%	5.8%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.



What do they book?

All inclusive

	2019	2020	2021	2022	2023
Room only	12.5%		16.2%	17.2%	17.5%
Bed and Breakfast	4.3%		5.9%	5.9%	6.6%
Half board	18.1%		15.8%	14.5%	16.9%
Full board	6.6%		5.5%	5.1%	4.2%

58.5%

56.6%

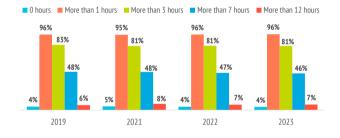
57.4%



Activities in the Canary Islands



Outdoor time per day	2019	2020	2021	2022	2023
0 hours	4.3%		4.7%	4.3%	4.0%
1 - 2 hours	13.0%		14.2%	14.2%	14.8%
3 - 6 hours	34.2%		32.8%	34.4%	34.8%
7 - 12 hours	42.2%		40.4%	40.2%	39.4%
More than 12 hours	6.3%		7.9%	6.9%	7.0%
Outdoor time per day	6.7		6.7	6.6	6.6



Activities in the Canary Islands	2019	2020	2021	2022	2023
Beach	77.1%		88.9%	82.2%	77.9%
Walk, wander	58.1%		63.8%	62.9%	61.0%
Swimming pool, hotel facilities	53.0%		58.1%	58.5%	54.1%
Explore the island on their own	39.8%		50.0%	45.0%	39.8%
Taste Canarian gastronomy	17.9%		23.4%	20.5%	19.1%
Hiking			17.5%	15.6%	14.0%
Organized excursions	14.5%		14.3%	15.2%	13.8%
Sea excursions / whale watching	6.8%		11.1%	11.5%	9.7%
Nightlife / concerts / shows	8.3%		7.6%	10.2%	9.7%
Swim			47.7%	10.0%	7.1%
Wineries / markets / popular festivals	7.7%		5.3%	7.0%	6.9%
Other Nature Activities			7.1%	7.0%	6.7%
Theme parks	7.6%		5.7%	6.6%	5.9%
Surf			8.3%	6.4%	5.6%
Museums / exhibitions	5.4%		5.2%	4.7%	5.2%
Beauty and health treatments	4.7%		5.3%	4.7%	5.0%
Practice other sports			8.0%	5.8%	4.8%
Running			7.0%	4.9%	4.5%
Astronomical observation	2.9%		4.2%	4.0%	3.5%
Cycling / Mountain bike			4.7%	3.8%	2.7%
Golf			2.0%	1.9%	2.6%
Scuba Diving			4.3%	2.9%	2.4%
Windsurf / Kitesurf			4.2%	2.7%	2.3%

^{*} Multi-choise question

54.9%

Tourist profile. Historical data (2019 - 2023)

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2021

90.7%

8.7%

0.7%

What places do they visit?

How many islands do they visit during their trip?

2019

90.5%

8.3%

1.1%

2020

	À
2022	2023
91.3%	92.1%
7.6%	7.1%

1.1%

0.7%

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	2019	2020	2021	2022	2023
Jandía Beach	38.8%		49.3%	39.3%	36.2%
Corralejo Dunes and Isle of Lobos	26.4%		35.0%	33.1%	27.7%
Cotillo	22.8%		28.1%	25.2%	21.4%
Betancuria	19.5%		22.5%	19.3%	18.0%
Betancuria Viewpoint	15.1%		18.2%	14.5%	13.5%
Cofete	15.1%		21.8%	15.8%	12.3%
Aloe Vera Museum	8.2%		6.3%	6.0%	6.8%
Montaña Sagrada de Tindaya	7.2%		8.3%	6.7%	5.4%
Museums	4.8%		4.0%	4.2%	4.6%
Sicasumbre Viewpoint	5.3%		7.7%	5.8%	4.5%
La Casa de los Coroneles	3.8%		3.9%	2.7%	2.4%

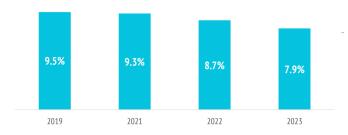
% TOURISTS VISITING MORE THAN ONE ISLAND	

One island

Two islands

•

Three or more islands



¿Cuántos son fieles al destino?

	2019	2020	2021	2022	2023
Fuerteventura: Repeat tourists	62.2%		62.1%	59.0%	57.9%
Fuerteventura: At least 10 previous visi	7.3%		8.5%	8.2%	7.1%
Canary Islands: Repeat tourists	72.0%		69.7%	67.6%	70.5%
Canary Islands: At least 10 previous visits	16.5%		16.9%	16.4%	16.5%

How do they rate the Canary Islands?

Satisfaction (scale 0-10)	2019	2020	2021	2022	2023
Average rating	8.70		8.86	8.77	8.74
Experience in the Canary Islands	2019	2020	2021	2022	2023
Worse or much worse than expected	2.1%		2.4%	3.5%	2.7%
Lived up to expectations	56.6%		55.8%	56.7%	55.4%

Lived up to expectations	56.6%		55.8%	56.7%	55.4%
Better or much better than expected	41.3%		41.8%	39.9%	42.0%
Future intentions (scale 1-10)	2019	2020	2021	2022	2023
Return to the Canary Islands	2019 8.74	2020	2021 8.86	2022 8.69	2023 8.78

Who are they?					ů
	2019	2020	2021	2022	2023
Gender					
Men	48.9%		51.0%	49.1%	45.2%
Women	51.1%		49.0%	50.9%	54.8%
Age					
Average age	49.17		43.82	45.74	46.12
Standard deviation	15.2		15.3	15.9	16.2
Age range					
16 - 24 years old	5.5%		10.1%	10.0%	10.1%
25 - 30 years old	8.9%		14.8%	12.1%	11.3%
31 - 45 years old	26.1%		30.2%	28.4%	29.0%
46 - 60 years old	33.9%		29.2%	28.8%	27.2%
Over 60 years old	25.6%		15.6%	20.6%	22.3%
Occupation					
Salaried worker	54.7%		59.0%	58.4%	58.3%
Self-employed	11.0%		11.8%	10.1%	11.2%
Unemployed	0.9%		1.2%	0.6%	0.7%
Business owner	9.8%		10.8%	8.9%	8.3%
Student	3.0%		5.2%	4.5%	3.7%
Retired	19.2%		11.0%	16.2%	16.8%
Unpaid domestic work	0.9%		0.4%	0.8%	0.3%
Others	0.6%		0.6%	0.5%	0.8%
Annual household income level					
Less than €25,000	15.9%		13.9%	14.6%	11.6%
€25,000 - €49,999	40.1%		37.7%	34.9%	33.6%
€50,000 - €74,999	21.7%		23.8%	26.3%	26.0%
More than €74,999	22.3%		24.6%	24.2%	28.9%
Education level					
No studies	3.6%		1.6%	3.2%	2.8%
Primary education	3.3%		1.8%	1.8%	1.8%

Who do they come with?

	2019	2020	2021	2022	2023	
Unaccompanied	8.5%		10.9%	9.2%	10.8%	
Only with partner	50.7%		52.1%	46.7%	47.6%	
Only with children (< 13 years old)	6.0%		4.4%	6.9%	4.9%	
Partner + children (< 13 years old)	6.3%		5.2%	6.3%	7.4%	
Other relatives	8.0%		7.0%	9.0%	10.3%	
Friends	4.9%		7.6%	7.3%	6.3%	
Work colleagues	0.2%		0.4%	0.2%	0.3%	
Organized trip	0.3%		0.2%	0.3%	0.2%	
Other combinations (2) (2) Combination of some of the groups previously an	•		12.1%	14.2%	12.3%	
Tourists with children	17.9%	-	13.2%	18.6%	17.6%	

Tourists with children 17.9% 13.2% 18.6% - Between 0 and 2 years old 1.2% 1.7% 1.6% - Between 3 and 12 years old 15.5% 10.6% 15.9% - Between 0 -2 and 3-12 years old 1.2% 0.9% 1.1% Tourists without children 82.1% 86.8% 81.4% Group composition: 11.6% 14.3% 11.5% - 2 people 57.4% 59.7% 55.7% - 3 people 12.1% 10.1% 12.9% - 4 or 5 people 15.7% 14.1% 16.2% - 6 or more people 3.2% 1.9% 3.7% Average group size: 2.53 2.36 2.56					
- Between 3 and 12 years old 15.5% 10.6% 15.9% - Between 0 -2 and 3-12 years old 1.2% 0.9% 1.1% Tourists without children 82.1% 86.8% 81.4% Group composition: -1 person 11.6% 14.3% 11.5% - 2 people 57.4% 59.7% 55.7% - 3 people 12.1% 10.1% 12.9% - 4 or 5 people 15.7% 14.1% 16.2% - 6 or more people 3.2% 1.9% 3.7%	ourists with children	17.9%	 13.2%	18.6%	17.6%
- Between 0 -2 and 3-12 years old 1.2% 0.9% 1.1% Tourists without children 82.1% 86.8% 81.4% Group composition: - 1 person 11.6% 14.3% 11.5% - 2 people 57.4% 59.7% 55.7% - 3 people 12.1% 10.1% 12.9% - 4 or 5 people 15.7% 14.1% 16.2% - 6 or more people 3.2% 1.9% 3.7%	- Between 0 and 2 years old	1.2%	 1.7%	1.6%	1.5%
Tourists without children 82.1% 86.8% 81.4% Group composition: 11.6% 14.3% 11.5% -1 person 11.6% 59.7% 55.7% -2 people 57.4% 59.7% 55.7% -3 people 12.1% 10.1% 12.9% -4 or 5 people 15.7% 14.1% 16.2% -6 or more people 3.2% 1.9% 3.7%	- Between 3 and 12 years old	15.5%	 10.6%	15.9%	15.1%
Group composition: - 1 person 11.6% 14.3% 11.5% - 2 people 57.4% 59.7% 55.7% - 3 people 12.1% 10.1% 12.9% - 4 or 5 people 15.7% 14.1% 16.2% - 6 or more people 3.2% 1.9% 3.7%	- Between 0 -2 and 3-12 years old	1.2%	 0.9%	1.1%	1.1%
- 1 person 11.6% 14.3% 11.5% - 2 people 57.4% 59.7% 55.7% - 3 people 12.1% 10.1% 12.9% - 4 or 5 people 15.7% 14.1% 16.2% - 6 or more people 3.2% 1.9% 3.7%	ourists without children	82.1%	 86.8%	81.4%	82.4%
- 2 people 57.4% 59.7% 55.7% -3 people 12.1% 10.1% 12.9% -4 or 5 people 15.7% 14.1% 16.2% -6 or more people 3.2% 1.9% 3.7%	iroup composition:				
- 3 people 12.1% 10.1% 12.9% -4 or 5 people 15.7% 14.1% 16.2% -6 or more people 3.2% 1.9% 3.7%	- 1 person	11.6%	 14.3%	11.5%	13.0%
- 4 or 5 people 15.7% 14.1% 16.2% -6 or more people 3.2% 1.9% 3.7%	- 2 people	57.4%	 59.7%	55.7%	56.5%
- 6 or more people 3.2% 1.9% 3.7%	- 3 people	12.1%	 10.1%	12.9%	12.4%
	- 4 or 5 people	15.7%	 14.1%	16.2%	15.4%
Average group size: 2.53 2.36 2.56	- 6 or more people	3.2%	 1.9%	3.7%	2.7%
	verage group size:	2.53	 2.36	2.56	2.48

*People who share the main expenses of the trip

Secondary education

Higher education

18.3%

78.3%

20.2%

74.8%

20.9%

74.5%

24.6%

68.5%