# Tourist profile. Historical data (2019 - 2023)

# **TENERIFE**



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# How many are they and how much do they spend?

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|---|--------|--------|-------|-------|-------|
|   | 2019   | 2020   | 2021  | 2022  | 2023  |
| TOURISTS                                    |        |        |       |       |       |
| Tourist arrivals (FRONTUR) (*)              | 5,729  | 1,857  | 2,675 | 5,822 | 6,449 |
| Tourist arrivals ≥ 16 years old (EGT) (*)   | 5,041  | 1,645  | 2,320 | 5,083 | 5,602 |
| - book holiday package (*)                  | 2,581  |        | 884   | 2,225 | 2,396 |
| - do not book holiday package (*)           | 2,459  |        | 1,437 | 2,858 | 3,206 |
| - % tourists who book holiday package       | 51.2%  |        | 38.1% | 43.8% | 42.8% |
| Children < 16 years old (FRONTUR - EGT) (*) | 689    |        | 355   | 739   | 847   |
|   |        |        |       |       |       |
| Expenditure per tourist (€)                 | 1,095  |        | 1,169 | 1,330 | 1,355 |
| - book holiday package                      | 1,266  |        | 1,360 | 1,520 | 1,598 |
| - holiday package                           | 1,005  |        | 1,064 | 1,219 | 1,280 |
| - others                                    | 261    |        | 296   | 302   | 317   |
| - do not book holiday package               | 915    |        | 1,052 | 1,181 | 1,175 |
| - flight                                    | 255    |        | 255   | 320   | 312   |
| - accommodation                             | 280    |        | 362   | 405   | 405   |
| - others                                    | 380    |        | 435   | 456   | 458   |
| Average lenght of stay                      | 9.01   |        | 9.39  | 9.09  | 9.32  |
| Average daily expenditure (€)               | 138.0  |        | 143.5 | 166.3 | 168.9 |
| Average daily expenditure (without flight)  | 98.2   |        | 107.9 | 120.9 | 123.4 |
| Average cost of the flight (€)              | 313.4  |        | 285.5 | 359.1 | 359.1 |

<sup>(\*)</sup> Thousands of tourists

Total turnover (≥ 16 years old) (€m)

# % tourists who book holiday package Average daily expenditure (€) (without flight) 2019 2021 38.1% 2021 2022 43.8% 123.4 2023 Average lenght of stay Expenditure per tourist (€) 9.01 2021 1,169 2021 2022 2022 1,330 1,355 2023

# % Tourists whose spending has been greater than €0 in each item

5,520

6,758

7,593

2,713

|                                      | 2019  | 2020 | 2021  | 2022  | 2023  |
|--------------------------------------|-------|------|-------|-------|-------|
| Accommodation:                       |       |      |       |       |       |
| - Accommodation                      | 79.7% |      | 81.0% | 83.2% | 80.8% |
| - Additional accommodation expenses  | 9.7%  |      | 9.2%  | 7.0%  | 7.2%  |
| Transport:                           |       |      |       |       |       |
| - National/International Transport   | 91.7% |      | 95.6% | 95.8% | 93.2% |
| - Flights between islands            | 3.8%  |      | 5.6%  | 4.4%  | 5.1%  |
| - Taxi                               | 42.9% |      | 42.4% | 50.2% | 49.9% |
| - Car rental                         | 24.4% |      | 44.4% | 37.5% | 37.6% |
| - Public transport                   | 5.9%  |      | 9.9%  | 8.8%  | 10.7% |
| Food and drink:                      |       |      |       |       |       |
| - Food purchases at supermarkets     | 48.5% |      | 56.4% | 56.5% | 58.2% |
| - Restaurants                        | 59.1% |      | 71.7% | 71.4% | 72.3% |
| Leisure:                             |       |      |       |       |       |
| - Organized excursions               | 20.1% |      | 27.9% | 29.5% | 30.3% |
| - Sport activities                   | 4.6%  |      | 9.2%  | 8.9%  | 8.8%  |
| - Cultural activities                | 2.0%  |      | 2.9%  | 3.1%  | 3.2%  |
| - Museums                            | 2.3%  |      | 3.1%  | 3.6%  | 3.5%  |
| - Theme Parks                        | 11.3% |      | 15.8% | 19.4% | 19.8% |
| - Discos and pubs                    | 7.7%  |      | 7.4%  | 11.7% | 13.0% |
| - Wellness                           | 2.9%  |      | 5.5%  | 6.6%  | 6.7%  |
| Purchases of goods:                  |       |      |       |       |       |
| - Souvenirs                          | 44.4% |      | 43.0% | 39.4% | 41.3% |
| - Real state                         | 0.3%  |      | 0.3%  | 0.1%  | 0.2%  |
| - Other expenses                     | 0.6%  |      | 0.8%  | 0.8%  | 0.9%  |
| Other:                               |       |      |       |       |       |
| - Medical or pharmaceutical expenses | 5.6%  |      | 13.6% | 8.0%  | 7.8%  |
| - Other expenses                     | 5.0%  |      | 7.3%  | 5.8%  | 5.7%  |

## Average expenditure of tourists whose spending has been greater than €0 in each item

| Expenditure per tourist and trip (€) | 2019 | 2020 | 2021 | 2022 | 2023  |
|--------------------------------------|------|------|------|------|-------|
| Accommodation:                       | 765  |      | 725  | 782  | 829   |
| - Accommodation                      | 548  |      | 574  | 650  | 692   |
| - Additional accommodation expenses  | 217  |      | 150  | 131  | 138   |
| Transport:                           | 598  |      | 641  | 742  | 718   |
| - National/International Transport   | 342  |      | 299  | 375  | 385   |
| - Flights between islands            | 73   |      | 82   | 98   | 87    |
| - Taxi                               | 64   |      | 94   | 94   | 95    |
| - Car rental                         | 92   |      | 133  | 140  | 124   |
| - Public transport                   | 27   |      | 33   | 34   | 28    |
| Food and drink:                      | 298  |      | 283  | 302  | 304   |
| - Food purchases at supermarkets     | 117  |      | 98   | 99   | 100   |
| - Restaurants                        | 180  |      | 184  | 204  | 204   |
| Leisure:                             | 514  |      | 493  | 536  | 539   |
| - Organized excursions               | 100  |      | 89   | 97   | 98    |
| - Sport activities                   | 103  |      | 106  | 97   | 102   |
| - Cultural activities                | 60   |      | 51   | 55   | 59    |
| - Museums                            | 26   |      | 26   | 34   | 35    |
| - Theme Parks                        | 68   |      | 60   | 73   | 73    |
| - Discos and pubs                    | 97   |      | 87   | 96   | 95    |
| - Wellness                           | 60   |      | 74   | 84   | 77    |
| Purchases of goods:                  | 814  |      | 672  | 989  | 1,272 |
| - Souvenirs                          | 115  |      | 81   | 78   | 84    |
| - Real state                         | 477  |      | 332  | 741  | 1,000 |
| - Other expenses                     | 222  |      | 259  | 171  | 188   |
| Other:                               | 162  |      | 157  | 119  | 135   |
| - Medical or pharmaceutical expenses | 43   |      | 66   | 42   | 44    |
| - Other expenses                     | 118  |      | 91   | 78   | 90    |

Source: Encuesta sobre el Gasto Turístico (ISTAC).



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# What is the main purpose of their trip?

|                            | 2019  | 2020 | 2021  | 2022  | 2023  |
|----------------------------|-------|------|-------|-------|-------|
| Holiday, leisure           | 90.1% |      | 85.4% | 89.4% | 88.8% |
| Visiting family or friends | 6.4%  |      | 9.8%  | 7.7%  | 8.1%  |
| Business and work          | 2.0%  |      | 3.0%  | 1.2%  | 1.5%  |
| Education and training     | 0.2%  |      | 0.3%  | 0.3%  | 0.3%  |
| Sports training            | 0.4%  |      | 0.5%  | 0.4%  | 0.5%  |
| Health or medical care     | 0.1%  |      | 0.2%  | 0.1%  | 0.1%  |
| Fairs and congresses       | 0.2%  |      | 0.2%  | 0.2%  | 0.2%  |
| Others                     | 0.6%  |      | 0.6%  | 0.6%  | 0.5%  |

# What is the main motivation for their holidays?

|                         | 2040  | 2020 | 2024  | 2022  | 2022  |
|-------------------------|-------|------|-------|-------|-------|
|                         | 2019  | 2020 | 2021  | 2022  | 2023  |
| Rest                    | 51.3% |      | 46.6% | 47.3% | 48.1% |
| Enjoy family time       | 15.7% |      | 16.0% | 17.4% | 16.3% |
| Have fun                | 12.2% |      | 7.6%  | 9.1%  | 9.4%  |
| Explore the destination | 18.2% |      | 26.0% | 22.9% | 22.8% |
| Practice their hobbies  | 1.3%  |      | 2.3%  | 1.8%  | 1.7%  |
| Other reasons           | 1.3%  |      | 1.5%  | 1.5%  | 1.7%  |

# Where did they spend their main holiday last year? \*

| 2019 | 2020 | 2021  | 2022   | 2023  |
|------|------|-------|--|---|
|      |      | 35.5% | 31.9%  | 13.0%   |
|      |      | 15.8% | 18.9%  | 24.3%   |
|      |      | 48.7% | 49.3%  | 62.7%   |
|      |      | 3.5%  | 3.8%   | 4.6%  |
|      |      | 12.1% | 11.4%  | 12.3%   |
|      |      | 6.4%  | 6.5%   | 7.8%  |
|      |      | 5.5%  | 4.7%   | 5.3%  |
|      |      | 1.4%  | 1.7%   | 2.7%  |
|      |      | 4.2%  | 5.1%   | 6.3%  |
|      |      | 2.8%  | 3.3%   | 4.3%  |
|      |      | 1.7%  | 1.9%   | 2.3%  |
|      |      | 0.4%  | 0.5%   | 1.0%  |
|      |      | 0.1%  | 0.1%   | 0.2%  |
|      |      | 0.4%  | 0.4%   | 0.7%  |
|      |      | 10.1% | 9.6%   | 15.2%   |
|      |      |       | 35.5% 15.8% 48.7% 3.5% 12.1% 6.4% 5.5% 1.4% 2.8% 1.7% 0.4% 0.1% 0.4% | 35.5% 31.9% 15.8% 18.9% 48.7% 49.3% 3.5% 3.8% 12.1% 11.4% 6.4% 6.5% 5.5% 4.7% 1.4% 1.7% 4.2% 5.1% 2.8% 3.3% 1.7% 1.9% 0.4% 0.5% 0.1% 0.1% 0.4% 0.4% |

<sup>\*</sup> Percentage of valid answers

## What other destinations did they consider for this trip? \*

|   | 2019 | 2020 | 2021  | 2022  | 2023  |
|---|------|------|-------|-------|-------|
| None (I was clear about "this Canary Island") |      |      | 29.0% | 29.2% | 29.0% |
| Canary Islands (other island)                 |      |      | 23.9% | 22.5% | 23.3% |
| Other destination                             |      |      | 47.1% | 48.3% | 47.7% |
| Balearic Islands                              |      |      | 7.0%  | 6.5%  | 6.0%  |
| Rest of Spain                                 |      |      | 8.5%  | 9.5%  | 9.2%  |
| Italy   |      |      | 4.9%  | 5.3%  | 5.1%  |
| France  |      |      | 1.6%  | 1.9%  | 1.8%  |
| Turkey  |      |      | 2.7%  | 3.2%  | 3.4%  |
| Greece  |      |      | 8.2%  | 8.6%  | 8.0%  |
| Portugal                                      |      |      | 6.2%  | 6.5%  | 6.6%  |
| Croatia                                       |      |      | 2.5%  | 2.3%  | 2.6%  |
| Egypt   |      |      | 2.0%  | 2.0%  | 2.3%  |
| Others  |      |      | 3.6%  | 2.7%  | 2.6%  |

<sup>\*</sup> Percentage of valid answers

# Importance of each factor in the destination choice

|                      | 2019  | 2020 | 2021  | 2022  | 2023  |
|----------------------|-------|------|-------|-------|-------|
| Climate              | 76.9% |      | 75.8% | 73.8% | 74.5% |
| Safety               | 51.7% |      | 47.7% | 50.0% | 54.2% |
| Tranquility          | 45.1% |      | 45.7% | 43.4% | 44.8% |
| Accommodation supply | 41.4% |      | 35.6% | 40.9% | 41.8% |
| Sea                  | 39.3% |      | 46.9% | 40.8% | 40.5% |
| Landscapes           | 36.5% |      | 43.5% | 37.5% | 38.7% |
| Price                | 38.7% |      | 33.0% | 35.9% | 38.1% |
| Environment          | 36.0% |      | 37.4% | 35.8% | 37.0% |
| Effortless trip      | 34.2% |      | 33.2% | 36.0% | 36.6% |
| European belonging   | 35.4% |      | 39.0% | 35.3% | 34.5% |
| Beaches              | 30.7% |      | 37.1% | 31.6% | 31.5% |
| Gastronomy           | 24.0% |      | 29.2% | 26.6% | 27.6% |
| Fun possibilities    | 25.4% |      | 23.1% | 25.1% | 26.3% |
| Authenticity         | 21.3% |      | 24.5% | 22.0% | 23.3% |
| Exoticism            | 13.3% |      | 15.6% | 12.3% | 13.0% |
| Hiking trail network | 10.9% |      | 14.1% | 11.8% | 12.0% |
| Shopping             | 11.1% |      | 8.9%  | 9.2%  | 10.1% |
| Culture              | 8.8%  |      | 9.2%  | 9.1%  | 9.5%  |
| Nightlife            | 10.0% |      | 7.4%  | 7.9%  | 9.2%  |
| Historical heritage  | 9.3%  |      | 9.2%  | 8.6%  | 9.1%  |
|                      |       |      |       |       |       |

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important % of tourists who indicate that the factor is "very important" in their choice.

#### How far in advance do they book their trip?

|                        | 2019  | 2020 | 2021  | 2022  | 2023  |
|------------------------|-------|------|-------|-------|-------|
| The same day           | 0.7%  |      | 0.9%  | 0.7%  | 0.7%  |
| Between 1 and 30 days  | 23.5% |      | 42.7% | 25.1% | 23.2% |
| Between 1 and 2 months | 22.7% |      | 27.7% | 25.8% | 24.3% |
| Between 3 and 6 months | 32.5% |      | 18.1% | 30.2% | 32.6% |
| More than 6 months     | 20.6% |      | 10.6% | 18.3% | 19.1% |

# % Tourists who book more than 6 months in advance



# What channels did they use to get information about the trip?

|                                       | 2019  | 2020 | 2021  | 2022  | 2023  |
|---------------------------------------|-------|------|-------|-------|-------|
| Previous visits to the Canary Islands | 48.4% |      | 43.9% | 49.4% | 48.7% |
| Friends or relatives                  | 30.7% |      | 35.8% | 34.2% | 33.6% |
| Internet or social media              | 53.2% |      | 53.9% | 54.4% | 53.8% |
| Mass Media                            | 1.7%  |      | 2.5%  | 2.3%  | 2.3%  |
| Travel guides and magazines           | 7.4%  |      | 7.3%  | 7.6%  | 6.9%  |
| Travel Blogs or Forums                | 6.0%  |      | 9.7%  | 7.8%  | 7.5%  |
| Travel TV Channels                    | 0.8%  |      | 0.5%  | 0.7%  | 0.7%  |
| Tour Operator or Travel Agency        | 20.0% |      | 17.6% | 19.8% | 18.7% |
| Public administrations or similar     | 0.4%  |      | 2.3%  | 1.6%  | 0.7%  |
| Others                                | 2.9%  |      | 2.9%  | 3.5%  | 3.2%  |

<sup>\*</sup> Multi-choise question

# **Tourist profile. Historical data (2019 - 2023)**

# **TENERIFE**



# With whom did they book their flight and accommodation?

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|                                   | 2019  | 2020 | 2021  | 2022  | 2023  |
|-----------------------------------|-------|------|-------|-------|-------|
| Flight                            |       |      |       |       |       |
| - Directly with the airline       | 47.7% |      | 58.6% | 53.4% | 53.7% |
| - Tour Operator or Travel Agency  | 52.3% |      | 41.4% | 46.6% | 46.3% |
| Accommodation                     |       |      |       |       |       |
| - Directly with the accommodation | 34.3% |      | 43.9% | 39.1% | 39.4% |
| - Tour Operator or Travel Agency  | 65.7% |      | 56.1% | 60.9% | 60.6% |
|                                   |       |      |       |       |       |

# Where are they from?

|                  | 2019  | 2020 | 2021  | 2022  | 2023  |
|------------------|-------|------|-------|-------|-------|
| United Kingdom   | 39.1% |      | 22.7% | 38.5% | 38.3% |
| Spanish Mainland | 14.4% |      | 21.0% | 14.1% | 13.4% |
| Germany          | 11.5% |      | 13.1% | 10.9% | 11.6% |
| France           | 3.8%  |      | 7.5%  | 5.5%  | 5.3%  |
| Italy            | 3.7%  |      | 5.4%  | 5.0%  | 5.0%  |
| Belgium          | 3.9%  |      | 5.8%  | 4.1%  | 3.8%  |
| Netherlands      | 3.2%  |      | 4.4%  | 3.7%  | 3.8%  |
| Ireland          | 2.7%  |      | 2.3%  | 3.1%  | 3.1%  |
| Poland           | 2.3%  |      | 4.6%  | 1.9%  | 1.9%  |
| Denmark          | 1.5%  |      | 1.5%  | 1.8%  | 1.4%  |
| Others           | 14.0% |      | 11.7% | 11.4% | 12.5% |

## Where do they stay?

| Where do they stay?                     |       |      |       |       | Ħ     |
|---|-------|------|-------|-------|-------|
|   | 2019  | 2020 | 2021  | 2022  | 2023  |
| 1-2-3* Hotel                            | 10.0% |      | 8.2%  | 8.2%  | 8.7%  |
| 4* Hotel                                | 35.8% |      | 36.9% | 38.3% | 37.7% |
| 5* Hotel / 5* Luxury Hotel              | 11.0% |      | 12.9% | 12.7% | 11.6% |
| Aparthotel / Tourist Villa              | 20.2% |      | 14.6% | 15.3% | 15.7% |
| House/room rented in a private dwelling | 7.0%  |      | 8.8%  | 8.2%  | 7.8%  |
| Private accommodation (1)               | 9.2%  |      | 11.7% | 9.5%  | 10.2% |
| Others (Cottage, cruise, camping,)      | 6.7%  |      | 7.0%  | 7.9%  | 8.3%  |

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.



# What do they book?



|                   | 2019  | 2020 | 2021  | 2022  | 2023  |
|-------------------|-------|------|-------|-------|-------|
| Room only         | 28.5% |      | 29.4% | 28.6% | 29.2% |
| Bed and Breakfast | 15.2% |      | 19.5% | 17.1% | 17.5% |
| Half board        | 23.1% |      | 22.0% | 22.3% | 23.5% |
| Full board        | 3.4%  |      | 3.1%  | 3.5%  | 3.6%  |
| All inclusive     | 29.7% |      | 26.0% | 28.4% | 26.3% |



#### Activities in the Canary Islands

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| Outdoor time per day | 2019  | 2020 | 2021  | 2022  | 2023  |
|----------------------|-------|------|-------|-------|-------|
| 0 hours              | 1.6%  |      | 2.0%  | 2.3%  | 2.0%  |
| 1 - 2 hours          | 8.2%  |      | 8.6%  | 9.2%  | 9.0%  |
| 3 - 6 hours          | 30.4% |      | 28.4% | 31.7% | 31.3% |
| 7 - 12 hours         | 50.3% |      | 49.3% | 46.9% | 48.2% |
| More than 12 hours   | 9.5%  |      | 11.7% | 10.0% | 9.5%  |
| Outdoor time per day | 7.8   |      | 8.0   | 7.6   | 7.6   |



| Activities in the Canary Islands       | 2019  | 2020 | 2021  | 2022  | 2023  |
|--|-------|------|-------|-------|-------|
| Walk, wander                           | 71.7% |      | 77.7% | 79.3% | 78.2% |
| Beach                                  | 60.5% |      | 72.2% | 67.3% | 66.5% |
| Swimming pool, hotel facilities        | 59.0% |      | 61.1% | 63.8% | 62.0% |
| Explore the island on their own        | 45.5% |      | 55.4% | 51.0% | 50.9% |
| Taste Canarian gastronomy              | 25.2% |      | 33.1% | 30.2% | 29.9% |
| Theme parks                            | 23.1% |      | 20.0% | 23.5% | 23.3% |
| Hiking                                 |       |      | 25.6% | 20.4% | 20.6% |
| Organized excursions                   | 18.9% |      | 18.5% | 21.4% | 20.3% |
| Nightlife / concerts / shows           | 17.8% |      | 11.6% | 16.6% | 17.9% |
| Sea excursions / whale watching        | 14.8% |      | 19.2% | 17.5% | 17.3% |
| Wineries / markets / popular festivals | 9.4%  |      | 7.6%  | 8.5%  | 9.8%  |
| Other Nature Activities                |       |      | 11.1% | 8.9%  | 9.6%  |
| Swim                                   |       |      | 38.5% | 9.8%  | 8.1%  |
| Museums / exhibitions                  | 7.5%  |      | 7.8%  | 7.6%  | 7.4%  |
| Beauty and health treatments           | 5.6%  |      | 6.6%  | 6.6%  | 7.0%  |
| Running                                |       |      | 7.0%  | 5.1%  | 5.5%  |
| Astronomical observation               | 4.4%  |      | 4.8%  | 4.3%  | 5.1%  |
| Practice other sports                  |       |      | 5.2%  | 4.5%  | 4.7%  |
| Scuba Diving                           |       |      | 4.1%  | 3.0%  | 3.2%  |
| Golf                                   |       |      | 2.8%  | 2.5%  | 2.9%  |
| Surf                                   |       |      | 4.0%  | 2.5%  | 2.4%  |
| Cycling / Mountain bike                |       |      | 2.5%  | 1.7%  | 1.9%  |
| Windsurf / Kitesurf                    |       |      | 1.1%  | 0.9%  | 0.8%  |
|  |       |      |       |       |       |

<sup>\*</sup> Multi-choise question

# Tourist profile. Historical data (2019 - 2023)

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2022

93.4%

5.7%

0.9%

2.61

2.60

2021

91.5%

7.6%

0.9%

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2023

92.2%

6.7%

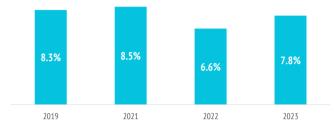
1.1%

## What places do they visit?

#### How many islands do they visit during their trip? 2019 2020 One island 91.7% Two islands 7.4% Three or more islands 0.9%

|                       | 2019  | 2020 | 2021  | 2022  | 2023  |
|-----------------------|-------|------|-------|-------|-------|
| Teide National Park   | 37.3% |      | 47.0% | 43.1% | 37.9% |
| Santa Cruz            | 28.7% |      | 39.2% | 35.2% | 34.0% |
| La Laguna             | 18.3% |      | 28.7% | 24.0% | 22.0% |
| Los Gigantes Cliffs   | 16.6% |      | 26.3% | 23.1% | 18.5% |
| Garachico             | 15.0% |      | 24.1% | 21.6% | 17.7% |
| La Orotava            | 15.6% |      | 22.4% | 19.0% | 17.1% |
| Icod de los Vinos     | 14.6% |      | 17.3% | 14.3% | 14.3% |
| Anaga rural park      | 10.6% |      | 17.3% | 13.5% | 13.3% |
| Barranco de Masca     | 11.8% |      | 15.0% | 12.4% | 11.7% |
| Teno / Buenavista     | 7.1%  |      | 10.2% | 7.2%  | 7.1%  |
| Barranco del Infierno | 3.7%  |      | 3.9%  | 3.2%  | 3.4%  |
|                       |       |      |       |       |       |

# % TOURISTS VISITING MORE THAN ONE ISLAND



## ¿Cuántos son fieles al destino?

|   | 2019  | 2020 | 2021  | 2022  | 2023  |
|---|-------|------|-------|-------|-------|
| Tenerife: Repeat tourists                   | 62.3% |      | 58.2% | 61.8% | 63.6% |
| Tenerife: At least 10 previous visits       | 9.2%  |      | 9.8%  | 9.6%  | 10.0% |
| Canary Islands: Repeat tourists             | 68.0% |      | 63.1% | 66.8% | 69.9% |
| Canary Islands: At least 10 previous visits | 15.9% |      | 16.0% | 16.8% | 17.5% |

## How do they rate the Canary Islands?

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| Satisfaction (scale 0-10)             | 2019  | 2020 | 2021  | 2022  | 2023  |
|---------------------------------------|-------|------|-------|-------|-------|
| Average rating                        | 8.66  |      | 8.86  | 8.86  | 8.81  |
|                                       |       |      |       |       |       |
| Experience in the Canary Islands      | 2019  | 2020 | 2021  | 2022  | 2023  |
| Worse or much worse than expected     | 2.9%  |      | 2.5%  | 2.8%  | 2.7%  |
| Lived up to expectations              | 53.9% |      | 48.6% | 50.9% | 51.5% |
| Better or much better than expected   | 43.3% |      | 48.9% | 46.3% | 45.8% |
|                                       |       |      |       |       |       |
| Future intentions (scale 1-10)        | 2019  | 2020 | 2021  | 2022  | 2023  |
| Return to the Canary Islands          | 8.68  |      | 8.81  | 8.82  | 8.82  |
| Recommend visiting the Canary Islands | 8.92  |      | 9.10  | 9.07  | 9.05  |

| Who are they?                 |       |      |       |       | ů     |
|-------------------------------|-------|------|-------|-------|-------|
|                               | 2019  | 2020 | 2021  | 2022  | 2023  |
| Gender                        |       |      |       |       |       |
| Men                           | 47.2% |      | 46.3% | 44.7% | 47.8% |
| Women                         | 52.8% |      | 53.7% | 55.3% | 52.2% |
| Age                           |       |      |       |       |       |
| Average age                   | 44.94 |      | 41.60 | 44.53 | 44.96 |
| Standard deviation            | 15.2  |      | 15.3  | 15.8  | 16.7  |
| Age range                     |       |      |       |       |       |
| 16 - 24 years old             | 8.4%  |      | 13.4% | 10.7% | 12.4% |
| 25 - 30 years old             | 13.7% |      | 17.1% | 12.9% | 12.1% |
| 31 - 45 years old             | 30.3% |      | 32.0% | 31.5% | 30.4% |
| 46 - 60 years old             | 29.8% |      | 23.5% | 25.6% | 23.2% |
| Over 60 years old             | 17.9% |      | 14.1% | 19.3% | 21.9% |
| Occupation                    |       |      |       |       |       |
| Salaried worker               | 56.9% |      | 59.3% | 58.0% | 56.1% |
| Self-employed                 | 11.9% |      | 11.5% | 11.1% | 10.7% |
| Unemployed                    | 1.5%  |      | 1.7%  | 1.1%  | 1.0%  |
| Business owner                | 9.1%  |      | 9.9%  | 8.2%  | 8.3%  |
| Student                       | 3.7%  |      | 6.0%  | 4.8%  | 4.7%  |
| Retired                       | 15.3% |      | 10.3% | 15.2% | 17.7% |
| Unpaid domestic work          | 0.8%  |      | 0.5%  | 0.7%  | 0.6%  |
| Others                        | 0.8%  |      | 0.8%  | 0.8%  | 0.9%  |
| Annual household income level |       |      |       |       |       |
| Less than €25,000             | 20.7% |      | 17.1% | 15.2% | 14.5% |
| €25,000 - €49,999             | 37.8% |      | 37.2% | 35.0% | 35.4% |
| €50,000 - €74,999             | 21.2% |      | 22.6% | 24.4% | 23.1% |
| More than €74,999             | 20.3% |      | 23.0% | 25.5% | 27.0% |
| Education level               |       |      |       |       |       |
| No studies                    | 6.2%  |      | 2.6%  | 3.9%  | 4.5%  |
| Primary education             | 2.3%  |      | 1.7%  | 1.5%  | 1.8%  |
| Secondary education           | 22.9% |      | 17.4% | 19.4% | 18.9% |
|                               |       |      |       |       |       |

| Recommend visiting the Canary Islands                                       | 8.92           |      | 9.10  | 9.07  | 9.05  |
|---|----------------|------|-------|-------|-------|
| Who do they come with?  |                |      |       |       | iiii  |
|   | 2019           | 2020 | 2021  | 2022  | 2023  |
| Unaccompanied   | 9.2%           |      | 11.3% | 8.5%  | 8.8%  |
| Only with partner   | 47.4%          |      | 49.3% | 47.3% | 48.4% |
| Only with children (< 13 years old)   | 6.2%           |      | 4.0%  | 4.5%  | 4.1%  |
| Partner + children (< 13 years old)   | 6.7%           |      | 5.4%  | 8.3%  | 7.3%  |
| Other relatives   | 9.5%           |      | 8.9%  | 10.0% | 9.9%  |
| Friends   | 6.6%           |      | 8.9%  | 7.1%  | 7.3%  |
| Work colleagues   | 0.6%           |      | 0.8%  | 0.6%  | 0.7%  |
| Organized trip  | 0.3%           |      | 0.2%  | 0.4%  | 0.2%  |
| Other combinations (2) (2) Combination of some of the groups previously and | 13.5%<br>lyzed |      | 11.2% | 13.1% | 13.4% |
| Tourists with children  | 18.6%          | -    | 13.4% | 18.4% | 17.2% |
| - Between 0 and 2 years old   | 1.9%           |      | 1.2%  | 1.3%  | 1.5%  |
| - Between 3 and 12 years old  | 15.0%          |      | 11.0% | 15.8% | 14.4% |
| - Between 0 -2 and 3-12 years old   | 1.7%           |      | 1.2%  | 1.3%  | 1.3%  |
| Tourists without children   | 81.4%          |      | 86.6% | 81.6% | 82.8% |
| Group composition:  |                |      |       |       |       |
| - 1 person  | 14.0%          |      | 13.3% | 10.8% | 10.9% |
| - 2 people  | 54.0%          |      | 58.6% | 55.0% | 56.4% |
| - 3 people  | 11.9%          |      | 10.8% | 12.5% | 12.2% |
| - 4 or 5 people   | 16.5%          |      | 14.6% | 17.9% | 16.3% |
| - 6 or more people  | 3.6%           |      | 2.8%  | 3.7%  | 4.2%  |

\*People who share the main expenses of the trip

Average group size:

Higher education

75.2%

68.7%