## TOURIST EXPENDITURE

|  | total | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | er sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tourist arrivals $\geq 16$ years old (EGT) | 14,108,401 | 402,377 | 423,381 | 804,202 | 348,985 | 1,100,078 | 10,318,196 | 2,610,506 | 402,672 | 127,490 | 1,136,835 | 632,317 |
| \% Tourists | 100\% | 2.9\% | 3.0\% | 5.7\% | 2.5\% | 7.8\% | 73.1\% | 18.5\% | 2.9\% | 0.9\% | 8.1\% | 4.5\% |
| - Lanzarote | 2,601,667 | 93,081 | 180,862 | 178,873 | 36,913 | 228,207 | 2,080,153 | 423,990 | 75,242 | 20,543 | 201,174 | 99,654 |
| - Fuerteventura | 1,984,658 | 46,640 | 52,605 | 89,103 | 52,533 | 140,199 | 1,210,287 | 278,807 | 111,326 | 45,593 | 133,339 | 95,041 |
| - Gran Canaria | 3,737,159 | 75,219 | 81,251 | 217,010 | 94,461 | 270,690 | 2,508,761 | 666,395 | 80,769 | 16,258 | 235,973 | 168,277 |
| - Tenerife | 5,601,943 | 181,105 | 104,958 | 308,070 | 164,369 | 453,472 | 4,380,417 | 1,153,239 | 133,514 | 44,809 | 536,727 | 264,109 |
| - La Palma | 133,951 | 3,157 | 2,264 | 8,512 | 49 | 5,323 | 106,905 | 69,561 | 645 | 48 | 22,269 | 2,744 |
| \% tourists who book holiday package | 47.7\% | 37.6\% | 37.0\% | 44.0\% | 44.3\% | 46.2\% | 33.4\% | 19.8\% | 29.9\% | 29.9\% | 39.2\% | 49.3\% |
| Expenditure per tourist ( $¢$ ) | 1,387 | 1,449 | 1,506 | 1,432 | 1,687 | 1,460 | 1,372 | 1,339 | 1,316 | 1,590 | 1,257 | 1,509 |
| - book holiday package | 1,596 | 1,647 | 1,740 | 1,655 | 1,824 | 1,640 | 1,580 | 1,595 | 1,588 | 1,770 | 1,528 | 1,772 |
| - holiday package | 1,319 | 1,309 | 1,435 | 1,349 | 1,439 | 1,299 | 1,287 | 1,283 | 1,239 | 1,394 | 1,226 | 1,440 |
| - others | 277 | 338 | 305 | 306 | 385 | 341 | 292 | 312 | 350 | 376 | 302 | 331 |
| - do not book holiday package | 1,196 | 1,336 | 1,365 | 1,302 | 1,578 | 1,316 | 1,193 | 1,211 | 1,249 | 1,513 | 1,141 | 1,340 |
| - flight | 328 | 375 | 359 | 344 | 361 | 334 | 323 | 324 | 346 | 405 | 306 | 336 |
| - accommodation | 420 | 384 | 465 | 453 | 613 | 435 | 416 | 394 | 369 | 517 | 362 | 457 |
| - others | 448 | 577 | 541 | 504 | 605 | 548 | 454 | 492 | 535 | 591 | 474 | 547 |
| Average lenght of stay | 9.47 | 10.58 | 10.67 | 10.62 | 10.44 | 9.89 | 9.50 | 10.54 | 10.96 | 10.25 | 10.24 | 10.98 |
| Average daily expenditure ( $¢$ ) | 167.8 | 164.7 | 170.2 | 166.4 | 191.8 | 170.8 | 166.1 | 150.7 | 147.3 | 172.8 | 146.4 | 168.5 |
| Average daily expenditure without flight ( $\boldsymbol{\text { ) }}$ | 120.2 | 118.6 | 122.4 | 119.4 | 142.5 | 125.2 | 119.7 | 108.3 | 106.3 | 124.6 | 105.6 | 122.6 |
| Average cost of the flight ( $£$ ) | 387.4 | 406.7 | 411.5 | 393.1 | 419.3 | 385.3 | 378.1 | 364.8 | 363.2 | 430.5 | 341.3 | 404.2 |
| Total turnover ( $\mathbf{1 6}$ years old) ( $£ \mathrm{~m}$ ) | 19,565 | 583 | 638 | 1,152 | 589 | 1,606 | 14,152 | 3,496 | 530 | 203 | 1,429 | 954 |
| \% Turnover | 100\% | 3.0\% | 3.3\% | 5.9\% | 3.0\% | 8.2\% | 72.3\% | 17.9\% | 2.7\% | 1.0\% | 7.3\% | 4.9\% |



## \% Tourists whose spending has been greater than €0 in each item

|  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## Average expenditure of tourists whose spending has been greater than $€ 0$ in each item

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditure per tourist and trip (€) |  |  |  |  |  |  |  |  |  |  |  |  |
| Accommodation: | 866 | 791 | 892 | 919 | 1,026 | 910 | 838 | 762 | 778 | 914 | 698 | 948 |
| - Accommodation | 709 | 664 | 752 | 743 | 917 | 728 | 686 | 621 | 564 | 719 | 574 | 793 |
| - Additional accommodation expenses | 157 | 127 | 140 | 177 | 109 | 182 | 152 | 140 | 214 | 195 | 124 | 154 |
| Transport: | 733 | 757 | 700 | 715 | 782 | 722 | 711 | 709 | 713 | 794 | 669 | 760 |
| - National/International Transport | 408 | 440 | 432 | 419 | 444 | 412 | 397 | 381 | 386 | 455 | 360 | 430 |
| - Flights between islands | 84 | 80 | 56 | 65 | 89 | 69 | 78 | 76 | 87 | 94 | 75 | 89 |
| - Taxi | 89 | 89 | 76 | 82 | 81 | 85 | 86 | 94 | 76 | 75 | 86 | 90 |
| - Car rental | 122 | 128 | 115 | 120 | 149 | 133 | 122 | 130 | 141 | 139 | 122 | 123 |
| - Public transport | 29 | 21 | 22 | 29 | 19 | 23 | 29 | 27 | 24 | 31 | 26 | 28 |
| Food and drink: | 306 | 317 | 340 | 319 | 403 | 336 | 299 | 302 | 323 | 335 | 274 | 333 |
| - Food purchases at supermarkets | 108 | 117 | 124 | 123 | 133 | 125 | 103 | 111 | 139 | 124 | 109 | 132 |
| - Restaurants | 199 | 200 | 216 | 196 | 270 | 211 | 197 | 191 | 184 | 211 | 165 | 201 |
| Leisure: | 535 | 593 | 589 | 568 | 671 | 613 | 517 | 508 | 528 | 675 | 514 | 582 |
| - Organized excursions | 95 | 113 | 96 | 100 | 99 | 104 | 94 | 92 | 96 | 113 | 84 | 111 |
| - Sport activities | 99 | 121 | 87 | 82 | 155 | 105 | 90 | 92 | 92 | 166 | 99 | 102 |
| - Cultural activities | 58 | 89 | 61 | 68 | 93 | 66 | 57 | 59 | 54 | 98 | 53 | 77 |
| - Museums | 39 | 29 | 61 | 49 | 54 | 62 | 38 | 35 | 50 | 43 | 39 | 49 |
| - Theme Parks | 71 | 69 | 103 | 78 | 80 | 81 | 70 | 66 | 66 | 110 | 68 | 74 |
| - Discos and pubs | 99 | 98 | 117 | 120 | 119 | 110 | 96 | 86 | 88 | 73 | 85 | 89 |
| - Wellness | 74 | 75 | 64 | 71 | 71 | 85 | 73 | 79 | 83 | 71 | 84 | 79 |
| Purchases of goods: | 1,242 | 895 | 1,127 | 2,816 | 533 | 805 | 1,255 | 1,534 | 668 | 1,301 | 758 | 1,141 |
| - Souvenirs | 87 | 79 | 83 | 98 | 95 | 93 | 85 | 76 | 90 | 97 | 80 | 109 |
| - Real estate | 934 | 73 | 120 | 2,621 | 100 | 301 | 936 | 1,185 | 294 | 100 | 574 | 731 |
| - Other purchases | 221 | 744 | 924 | 97 | 338 | 410 | 235 | 273 | 284 | 1,105 | 105 | 301 |
| Others: | 138 | 175 | 115 | 215 | 163 | 176 | 135 | 147 | 153 | 123 | 113 | 219 |
| - Medical expenses | 47 | 101 | 44 | 42 | 67 | 69 | 45 | 35 | 46 | 29 | 30 | 50 |
| - Other expenses | 91 | 74 | 71 | 173 | 97 | 107 | 90 | 111 | 107 | 94 | 82 | 170 |

## TOURIST PROFILE

Who are they?

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |  |  |  |  |  |  |  |  |
| Percentage of men | 48.2\% | 57.0\% | 59.3\% | 55.2\% | 48.7\% | 50.3\% | 47.0\% | 52.8\% | 55.2\% | 60.9\% | 49.9\% | 54.2\% |
| Percentage of women | 51.8\% | 43.0\% | 40.7\% | 44.8\% | 51.3\% | 49.7\% | 53.0\% | 47.2\% | 44.8\% | 39.1\% | 50.1\% | 45.8\% |
| Age |  |  |  |  |  |  |  |  |  |  |  |  |
| Average age | 46.37 | 37.16 | 45.96 | 41.31 | 45.95 | 42.13 | 46.08 | 43.41 | 34.65 | 38.62 | 38.36 | 39.32 |
| Standard deviation | 16.8 | 13.9 | 14.7 | 14.1 | 17.8 | 16.4 | 16.7 | 16.0 | 11.8 | 12.6 | 14.6 | 15.2 |
| Age range |  |  |  |  |  |  |  |  |  |  |  |  |
| 16-24 years old | 11.1\% | 23.1\% | 8.1\% | 14.7\% | 16.6\% | 17.8\% | 11.4\% | 12.1\% | 23.8\% | 16.6\% | 19.3\% | 20.1\% |
| 25-30 years old | 10.8\% | 17.5\% | 9.0\% | 11.8\% | 11.1\% | 12.6\% | 11.1\% | 14.7\% | 21.1\% | 13.1\% | 17.8\% | 15.1\% |
| 31-45 years old | 28.7\% | 31.1\% | 32.8\% | 35.9\% | 20.5\% | 29.6\% | 28.6\% | 31.4\% | 36.5\% | 38.6\% | 34.3\% | 32.0\% |
| 46-60 years old | 25.2\% | 21.3\% | 32.4\% | 27.3\% | 26.4\% | 23.9\% | 25.3\% | 23.3\% | 15.5\% | 28.2\% | 19.7\% | 21.8\% |
| Over 60 years old | 24.2\% | 7.1\% | 17.7\% | 10.4\% | 25.4\% | 16.1\% | 23.7\% | 18.5\% | 3.0\% | 3.6\% | 8.9\% | 10.9\% |
| Occupation |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaried worker | 55.7\% | 57.7\% | 55.7\% | 58.0\% | 49.4\% | 55.8\% | 55.7\% | 57.0\% | 52.8\% | 54.7\% | 59.6\% | 56.7\% |
| Self-employed | 10.8\% | 16.9\% | 12.7\% | 14.1\% | 12.6\% | 13.1\% | 10.7\% | 11.0\% | 17.2\% | 17.7\% | 12.0\% | 12.8\% |
| Unemployed | 0.9\% | 1.1\% | 1.2\% | 1.1\% | 1.0\% | 1.6\% | 1.0\% | 1.3\% | 1.0\% | 0.8\% | 1.4\% | 1.5\% |
| Business owner | 8.1\% | 10.8\% | 10.3\% | 10.4\% | 11.3\% | 9.4\% | 7.5\% | 9.4\% | 11.4\% | 16.1\% | 8.6\% | 10.5\% |
| Student | 4.2\% | 6.7\% | 3.1\% | 5.2\% | 4.6\% | 5.3\% | 4.4\% | 5.2\% | 12.4\% | 4.6\% | 8.8\% | 8.4\% |
| Retired | 18.9\% | 4.8\% | 15.1\% | 9.4\% | 19.9\% | 13.0\% | 19.2\% | 14.9\% | 3.7\% | 4.7\% | 8.2\% | 8.6\% |
| Unpaid domestic work | 0.6\% | 0.6\% | 0.6\% | 0.4\% | 0.6\% | 0.6\% | 0.6\% | 0.3\% | 0.5\% | 0.2\% | 0.4\% | 0.6\% |
| Others | 0.9\% | 1.4\% | 1.4\% | 1.4\% | 0.5\% | 1.2\% | 0.9\% | 1.0\% | 0.9\% | 1.2\% | 1.0\% | 0.9\% |
| Annual household income level |  |  |  |  |  |  |  |  |  |  |  |  |
| Less than $€ 25,000$ | 13.1\% | 16.0\% | 9.4\% | 11.6\% | 12.2\% | 14.4\% | 13.3\% | 13.7\% | 16.4\% | 6.9\% | 16.8\% | 13.1\% |
| €25,000-€49,999 | 34.9\% | 31.2\% | 26.4\% | 29.7\% | 29.6\% | 31.3\% | 35.9\% | 34.6\% | 31.7\% | 25.5\% | 36.9\% | 31.4\% |
| € ¢0,000-€74,999 | 24.4\% | 24.8\% | 24.4\% | 25.0\% | 22.5\% | 26.1\% | 24.2\% | 25.5\% | 23.2\% | 29.6\% | 23.1\% | 24.3\% |
| More than € 74,999 | 27.7\% | 28.1\% | 39.9\% | 33.7\% | 35.7\% | 28.3\% | 26.6\% | 26.2\% | 28.7\% | 37.9\% | 23.2\% | 31.2\% |
| Education level |  |  |  |  |  |  |  |  |  |  |  |  |
| No studies | 4.0\% | 2.7\% | 3.1\% | 3.5\% | 6.2\% | 6.0\% | 4.2\% | 1.1\% | 1.5\% | 1.0\% | 1.5\% | 2.7\% |
| Primary education | 1.9\% | 2.4\% | 1.7\% | 1.2\% | 2.3\% | 1.8\% | 1.7\% | 1.6\% | 1.2\% | 1.1\% | 1.8\% | 1.5\% |
| Secondary education | 20.1\% | 15.6\% | 16.9\% | 18.2\% | 16.5\% | 18.1\% | 19.7\% | 17.7\% | 11.6\% | 8.7\% | 15.0\% | 17.3\% |
| Higher education | 73.9\% | 79.3\% | 78.3\% | 77.1\% | 75.0\% | 74.1\% | 74.4\% | 79.5\% | 85.7\% | 89.2\% | 81.8\% | 78.5\% |

## Who do they come with?

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities Jther sports |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unaccompanied | 10.1\% | 11.9\% | 10.7\% | 12.2\% | 6.8\% | 9.3\% | 9.3\% | 11.3\% | 18.5\% | 15.8\% | 10.2\% | 13.9\% |
| Only with partner | 47.5\% | 37.1\% | 46.3\% | 38.0\% | 47.6\% | 42.8\% | 49.2\% | 51.1\% | 32.6\% | 33.5\% | 46.7\% | 36.5\% |
| Only with children (<13 years old) | 4.4\% | 5.6\% | 4.1\% | 5.7\% | 4.7\% | 4.7\% | 4.2\% | 3.4\% | 4.9\% | 4.4\% | 3.9\% | 4.5\% |
| Partner + children (<13 years old) | 6.8\% | 5.5\% | 5.3\% | 8.5\% | 5.0\% | 6.6\% | 6.6\% | 5.2\% | 6.4\% | 6.7\% | 6.2\% | 6.9\% |
| Other relatives | 10.0\% | 13.2\% | 11.0\% | 11.0\% | 12.7\% | 12.3\% | 10.0\% | 7.9\% | 9.7\% | 11.7\% | 9.5\% | 11.5\% |
| Friends | 7.1\% | 8.5\% | 6.2\% | 6.7\% | 5.3\% | 8.7\% | 6.9\% | 7.8\% | 12.6\% | 6.3\% | 9.1\% | 9.2\% |
| Work colleagues | 0.6\% | 0.7\% | 0.2\% | 0.7\% | 0.2\% | 0.3\% | 0.4\% | 0.4\% | 0.7\% | 0.8\% | 0.5\% | 1.3\% |
| Organized trip | 0.2\% | 0.7\% | 0.1\% | 0.1\% | 0.0\% | 0.4\% | 0.2\% | 0.2\% | 0.2\% | 0.0\% | 0.2\% | 0.5\% |
| Other combinations ${ }^{(2)}$ | 13.3\% | 16.9\% | 16.0\% | 17.2\% | 17.7\% | 14.8\% | 13.3\% | 12.6\% | 14.4\% | 20.7\% | 13.7\% | 15.7\% |
| ${ }^{(2)}$ Different situations have been isolated |  |  |  |  |  |  |  |  |  |  |  |  |
| Tourists with children | 16.9\% | 19.6\% | 17.1\% | 21.6\% | 17.7\% | 19.5\% | 16.4\% | 12.6\% | 16.6\% | 19.1\% | 14.8\% | 16.9\% |
| - Between 0 and 2 years old | 1.5\% | 1.6\% | 1.0\% | 1.4\% | 0.8\% | 1.1\% | 1.4\% | 1.1\% | 0.9\% | 3.7\% | 0.9\% | 0.8\% |
| - Between 3 and 12 years old | 14.1\% | 16.9\% | 15.2\% | 18.5\% | 16.2\% | 17.5\% | 13.8\% | 10.6\% | 15.0\% | 14.8\% | 12.8\% | 15.5\% |
| - Between 0-2 and 3-12 years old | 1.3\% | 1.0\% | 0.9\% | 1.7\% | 0.8\% | 0.8\% | 1.2\% | 0.8\% | 0.7\% | 0.6\% | 1.0\% | 0.6\% |
| Tourists without children | 83.1\% | 80.4\% | 82.9\% | 78.4\% | 82.3\% | 80.5\% | 83.6\% | 87.4\% | 83.4\% | 80.9\% | 85.2\% | 83.1\% |
| Group composition: |  |  |  |  |  |  |  |  |  |  |  |  |
| - 1 person | 12.6\% | 14.1\% | 13.5\% | 15.3\% | 9.8\% | 12.8\% | 11.6\% | 13.9\% | 23.5\% | 17.9\% | 13.3\% | 17.1\% |
| - 2 people | 55.3\% | 45.0\% | 51.7\% | 44.1\% | 52.6\% | 50.3\% | 56.6\% | 58.1\% | 40.6\% | 44.1\% | 55.0\% | 46.5\% |
| - 3 people | 12.1\% | 13.7\% | 13.2\% | 13.0\% | 11.9\% | 13.9\% | 12.0\% | 10.8\% | 11.9\% | 16.8\% | 12.0\% | 12.1\% |
| - 4 or 5 people | 16.0\% | 21.4\% | 16.1\% | 22.5\% | 18.0\% | 18.1\% | 15.9\% | 14.4\% | 18.2\% | 17.2\% | 16.0\% | 19.5\% |
| - 6 or more people | 4.0\% | 5.7\% | 5.5\% | 5.1\% | 7.7\% | 5.0\% | 3.9\% | 2.9\% | 5.7\% | 4.0\% | 3.7\% | 4.7\% |
| Average group size: | 2.57 | 2.78 | 2.71 | 2.78 | 2.85 | 2.67 | 2.57 | 2.44 | 2.61 | 2.61 | 2.54 | 2.65 |

*People who share the main expenses of the trip


## TRIP MOTIVATION AND DESTINATION CHOICE

What is the main reason for visiting the Canary Islands?

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities Jther sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Holidays | 90.0\% | 85.9\% | 89.2\% | 86.5\% | 90.0\% | 90.2\% | 90.7\% | 89.3\% | 83.1\% | 85.7\% | 85.7\% 81.8\% |
| Family reasons | 6.9\% | 9.1\% | 5.5\% | 8.5\% | 6.3\% | 7.2\% | 7.1\% | 7.9\% | 11.0\% | 6.1\% | 10.2\% 10.2\% |
| Business | 1.6\% | 1.6\% | 0.4\% | 1.8\% | 1.1\% | 0.5\% | 0.9\% | 1.1\% | 2.0\% | 2.7\% | 1.0\% 1.9\% |
| Education and training | 0.2\% | 1.0\% | 0.2\% | 0.6\% | - | 0.1\% | 0.2\% | 0.4\% | 0.5\% | - | 0.8\% 1.0\% |
| Sports training | 0.5\% | 0.8\% | 3.5\% | 1.6\% | 1.3\% | 0.9\% | 0.4\% | 0.6\% | 2.5\% | 4.5\% | 0.7\% 3.2\% |
| Health | 0.1\% | - | 0.0\% | 0.0\% | 0.1\% | 0.0\% | 0.1\% | 0.1\% | 0.1\% | - | 0.3\% 0.1\% |
| Conventions and Exhibitions | 0.2\% | 0.3\% | 0.2\% | 0.1\% | 0.1\% | 0.0\% | 0.1\% | 0.1\% | 0.2\% | - | 0.1\% 0.1\% |
| Others | 0.5\% | 1.4\% | 1.0\% | 0.9\% | 1.0\% | 1.1\% | 0.5\% | 0.5\% | 0.7\% | 0.9\% | 1.1\% 1.7\% |

What is the main motivation for their holidays?

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | ports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rest | 50.9\% | 32.0\% | 37.3\% | 42.3\% | 49.1\% | 48.0\% | 50.4\% | 32.7\% | 23.6\% | 26.2\% | 26.5\% | 38.1\% |
| Enjoy family time | 15.6\% | 17.3\% | 14.3\% | 21.5\% | 17.1\% | 16.5\% | 15.5\% | 11.8\% | 14.8\% | 14.3\% | 13.7\% | 19.4\% |
| Have fun | 9.2\% | 14.1\% | 8.3\% | 10.8\% | 13.9\% | 14.7\% | 8.8\% | 7.9\% | 15.2\% | 11.4\% | 9.3\% | 13.3\% |
| Explore the destination | 20.7\% | 29.0\% | 25.0\% | 17.9\% | 9.5\% | 16.7\% | 22.2\% | 42.0\% | 29.6\% | 18.5\% | 45.1\% | 18.2\% |
| Practice their hobbies | 2.0\% | 5.9\% | 13.8\% | 5.1\% | 9.3\% | 3.0\% | 1.6\% | 3.4\% | 12.9\% | 24.1\% | 3.6\% | 8.9\% |
| Other reasons | 1.7\% | 1.7\% | 1.4\% | 2.4\% | 1.0\% | 1.1\% | 1.5\% | 2.1\% | 3.9\% | 5.4\% | 1.8\% | 2.0\% |

EXPLORE THE DESTINATION


Importance of each factor in the destination choice

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Climate | 75.1\% | 69.5\% | 78.7\% | 75.3\% | 76.0\% | 74.6\% | 75.4\% | 70.6\% | 73.4\% | 73.2\% | 68.0\% | 73.8\% |
| Safety | 54.6\% | 49.7\% | 49.1\% | 48.8\% | 54.6\% | 58.4\% | 54.9\% | 43.0\% | 42.3\% | 46.1\% | 46.4\% | 50.8\% |
| Tranquility | 47.9\% | 48.2\% | 42.0\% | 44.6\% | 45.0\% | 45.9\% | 47.7\% | 43.6\% | 39.9\% | 42.3\% | 46.5\% | 44.8\% |
| Sea | 45.4\% | 62.2\% | 46.9\% | 44.9\% | 44.8\% | 50.1\% | 44.1\% | 45.9\% | 66.9\% | 66.8\% | 50.3\% | 49.3\% |
| Accommodation supply | 42.9\% | 37.3\% | 37.2\% | 38.2\% | 47.7\% | 44.5\% | 42.8\% | 30.1\% | 22.8\% | 30.9\% | 29.7\% | 39.1\% |
| Beaches | 38.8\% | 52.9\% | 40.3\% | 39.6\% | 37.8\% | 43.2\% | 37.5\% | 35.1\% | 57.2\% | 56.6\% | 39.6\% | 41.7\% |
| Effortless trip | 38.3\% | 34.8\% | 33.4\% | 31.0\% | 39.7\% | 36.1\% | 37.7\% | 28.1\% | 30.8\% | 28.4\% | 31.3\% | 36.8\% |
| Price | 37.3\% | 39.2\% | 31.0\% | 33.5\% | 37.5\% | 40.5\% | 37.5\% | 28.8\% | 32.8\% | 32.6\% | 31.0\% | 35.9\% |
| European belonging | 35.3\% | 35.1\% | 34.9\% | 31.5\% | 33.1\% | 34.9\% | 35.0\% | 32.1\% | 31.7\% | 31.2\% | 31.9\% | 33.6\% |
| Landscapes | 35.0\% | 45.1\% | 39.7\% | 34.6\% | 28.4\% | 34.3\% | 36.4\% | 52.9\% | 46.9\% | 33.3\% | 57.2\% | 36.0\% |
| Environment | 34.6\% | 39.8\% | 38.0\% | 32.5\% | 33.9\% | 37.0\% | 35.8\% | 40.1\% | 39.0\% | 32.7\% | 45.8\% | 35.2\% |
| Gastronomy | 26.9\% | 25.5\% | 25.0\% | 23.9\% | 31.1\% | 27.4\% | 27.1\% | 24.2\% | 25.8\% | 20.3\% | 27.5\% | 26.8\% |
| Fun possibilities | 24.0\% | 32.4\% | 22.1\% | 27.4\% | 31.8\% | 35.5\% | 23.6\% | 19.5\% | 29.8\% | 31.9\% | 23.8\% | 31.8\% |
| Authenticity | 22.6\% | 31.0\% | 21.5\% | 22.3\% | 24.4\% | 26.5\% | 23.0\% | 25.8\% | 28.6\% | 26.5\% | 32.0\% | 24.9\% |
| Exoticism | 12.0\% | 20.8\% | 9.2\% | 13.4\% | 13.9\% | 16.8\% | 12.0\% | 15.0\% | 15.4\% | 14.9\% | 17.9\% | 12.6\% |
| Hiking trail network | 10.4\% | 15.5\% | 16.1\% | 15.5\% | 9.8\% | 11.9\% | 11.1\% | 26.9\% | 16.4\% | 10.3\% | 19.9\% | 12.8\% |
| Shopping | 9.6\% | 10.9\% | 7.2\% | 8.1\% | 14.0\% | 12.2\% | 9.5\% | 5.9\% | 8.9\% | 8.1\% | 7.9\% | 9.6\% |
| Culture | 9.5\% | 9.0\% | 10.3\% | 8.8\% | 9.1\% | 11.3\% | 9.6\% | 10.6\% | 11.2\% | 10.3\% | 14.2\% | 10.2\% |
| Historical heritage | 9.1\% | 10.5\% | 9.9\% | 8.4\% | 7.7\% | 9.4\% | 9.2\% | 11.1\% | 8.8\% | 7.4\% | 14.8\% | 9.2\% |
| Nightlife | 8.4\% | 11.4\% | 4.5\% | 7.8\% | 11.3\% | 11.6\% | 8.3\% | 5.0\% | 9.3\% | 9.3\% | 6.6\% | 8.6\% |

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important"). \% of tourists who indicate that the factor is "very important" in their choice.

## What channels did they use to get information about the trip?

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Previous visits to the Canary Islands | 49.0\% | 40.8\% | 53.2\% | 51.7\% | 56.7\% | 52.1\% | 51.5\% | 42.9\% | 37.6\% | 41.8\% | 39.9\% | 47.0\% |
| Friends or relatives | 29.6\% | 37.2\% | 31.2\% | 37.1\% | 29.7\% | 36.3\% | 31.8\% | 36.0\% | 42.8\% | 33.5\% | 40.2\% | 37.3\% |
| Internet or social media | 53.0\% | 57.8\% | 56.5\% | 54.2\% | 48.1\% | 55.5\% | 56.2\% | 62.2\% | 57.9\% | 52.6\% | 65.0\% | 52.6\% |
| Mass Media | 2.1\% | 4.2\% | 1.9\% | 2.7\% | 2.9\% | 3.4\% | 2.2\% | 2.7\% | 2.3\% | 3.1\% | 3.0\% | 2.1\% |
| Travel guides and magazines | 7.0\% | 8.8\% | 7.9\% | 7.6\% | 5.2\% | 8.3\% | 7.6\% | 13.1\% | 7.7\% | 7.4\% | 12.3\% | 5.9\% |
| Travel Blogs or Forums | 6.7\% | 11.4\% | 7.8\% | 8.1\% | 5.7\% | 7.4\% | 7.8\% | 13.3\% | 10.6\% | 7.7\% | 15.9\% | 6.7\% |
| Travel TV Channels | 0.8\% | 2.0\% | 1.2\% | 1.1\% | 1.8\% | 1.6\% | 0.8\% | 1.2\% | 0.8\% | 2.0\% | 1.0\% | 0.9\% |
| Tour Operator or Travel Agency | 20.4\% | 19.7\% | 17.3\% | 16.0\% | 18.0\% | 18.0\% | 20.1\% | 15.0\% | 8.5\% | 13.4\% | 13.4\% | 18.0\% |
| Public administrations or similar | 0.7\% | 1.2\% | 0.8\% | 0.9\% | 1.0\% | 0.9\% | 0.7\% | 1.2\% | 0.7\% | 1.4\% | 1.1\% | 0.9\% |
| Others | 3.2\% | 5.2\% | 5.5\% | 3.7\% | 3.9\% | 4.2\% | 3.0\% | 3.3\% | 4.9\% | 5.9\% | 4.0\% | 6.3\% |

* Multi-choise question


## TRIP BOOKING

How far in advance do they book their trip?

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | Jther sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| The same day | 0.7\% | 1.6\% | 0.9\% | 1.6\% | 1.6\% | 1.1\% | 0.6\% | 1.0\% | 1.4\% | 1.4\% | 1.3\% | 1.4\% |
| Between 1 and 30 days | 23.5\% | 22.6\% | 24.8\% | 25.3\% | 19.1\% | 23.4\% | 22.8\% | 25.8\% | 30.3\% | 25.3\% | 26.0\% | 24.7\% |
| Between 1 and 2 months | 24.6\% | 24.9\% | 26.4\% | 24.3\% | 21.5\% | 22.7\% | 25.1\% | 27.6\% | 29.0\% | 19.3\% | 26.8\% | 23.3\% |
| Between 3 and 6 months | 32.4\% | 35.5\% | 29.8\% | 30.9\% | 33.1\% | 32.5\% | 32.5\% | 31.9\% | 28.2\% | 36.5\% | 32.9\% | 34.7\% |
| More than 6 months | 18.8\% | 15.4\% | 18.0\% | 17.9\% | 24.7\% | 20.3\% | 19.0\% | 13.7\% | 11.1\% | 17.5\% | 13.0\% | 15.9\% |
| \% TOURISTS WHO | 22.6\% | 24.8\% | 25.3\% |  |  | 23.4\% | 22.8\% | 25.8\% | 30.3\% | 25.3\% | 26.0\% | 24.7\% 8.5 |
| BOOK THEIR TRIP <br> BETWEEN |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Scuba Diving | Cycling | Running | Gol | Swimming |  | Walk | Hiking | Surf | Windsurf | Nature Activities | Other sports |

With whom did they book their flight and accommodation?

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Flight |  |  |  |  |  |  |  |  |  |  |  |  |
| - Directly with the airline | 49.6\% | 57.0\% | 61.4\% | 58.6\% | 55.4\% | 53.0\% | 51.3\% | 60.1\% | 72.4\% | 63.5\% | 62.9\% | 53.7\% |
| - Tour Operator or Travel Agency | 50.4\% | 43.0\% | 38.6\% | 41.4\% | 44.6\% | 47.0\% | 48.7\% | 39.9\% | 27.6\% | 36.5\% | 37.1\% | 46.3\% |
| Accommodation |  |  |  |  |  |  |  |  |  |  |  |  |
| - Directly with the accommodation | 36.7\% | 41.7\% | 45.6\% | 43.9\% | 40.4\% | 41.1\% | 37.9\% | 45.5\% | 58.8\% | 51.3\% | 48.3\% | 38.8\% |
| - Tour Operator or Travel Agency | 63.3\% | 58.3\% | 54.4\% | 56.1\% | 59.6\% | 58.9\% | 62.1\% | 54.5\% | 41.2\% | 48.7\% | 51.7\% | 61.2\% |

What do they book?

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities Jther sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Room only | 29.1\% | 36.5\% | 36.4\% | 33.1\% | 27.8\% | 31.5\% | 30.8\% | 41.9\% | 58.5\% | 42.4\% | 42.7\% 28.4\% |
| Bed and Breakfast | 14.3\% | 13.1\% | 14.8\% | 15.5\% | 16.0\% | 15.1\% | 15.0\% | 15.4\% | 11.9\% | 12.7\% | 15.8\% 17.1\% |
| Half board | 20.1\% | 14.6\% | 22.6\% | 18.4\% | 23.8\% | 17.2\% | 20.6\% | 19.8\% | 11.0\% | 13.0\% | 18.4\% 17.9\% |
| Full board | 3.3\% | 3.7\% | 2.7\% | 3.8\% | 3.9\% | 3.1\% | 2.9\% | 2.6\% | 2.1\% | 4.7\% | 2.5\% 4.3\% |
| All inclusive | 33.2\% | 32.1\% | 23.5\% | 29.2\% | 28.4\% | 33.2\% | 30.7\% | 20.3\% | 16.6\% | 27.2\% | 20.7\% 32.2\% |



## ACCOMMODATION

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1-2-3* Hotel | 10.7\% | 9.1\% | 10.9\% | 11.1\% | 9.3\% | 11.1\% | 10.2\% | 9.0\% | 7.4\% | 12.1\% | 9.8\% | 12.0\% |
| 4* Hotel | 38.6\% | 32.5\% | 32.1\% | 31.0\% | 31.9\% | 34.0\% | 37.7\% | 29.7\% | 18.9\% | 29.7\% | 29.0\% | 34.8\% |
| 5* Hotel / 5* Luxury Hotel | 9.9\% | 8.6\% | 7.9\% | 10.4\% | 17.4\% | 9.8\% | 9.8\% | 6.5\% | 3.6\% | 7.1\% | 5.8\% | 9.5\% |
| Aparthotel / Tourist Villa | 15.8\% | 15.4\% | 17.1\% | 17.6\% | 17.8\% | 17.8\% | 17.1\% | 17.5\% | 15.7\% | 14.6\% | 16.8\% | 12.0\% |
| House/room rented in a private dwelling | 7.8\% | 12.1\% | 10.0\% | 7.5\% | 4.5\% | 6.9\% | 8.0\% | 15.1\% | 20.4\% | 14.7\% | 14.4\% | 6.9\% |
| Private accommodation ${ }^{(1)}$ | 9.0\% | 12.5\% | 10.9\% | 12.1\% | 10.6\% | 10.1\% | 9.0\% | 11.3\% | 15.4\% | 8.6\% | 12.8\% | 14.8\% |
| Others (Cottage, cruise, camping,..) | 8.2\% | 9.7\% | 11.1\% | 10.3\% | 8.5\% | 10.3\% | 8.1\% | 10.9\% | 18.5\% | 13.3\% | 11.3\% | 10.1\% |

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.


## SATISFACTION AND LOYALTY INDICATORS

## Satisfaction



How many are loyal to the Canary Islands?


ISLANDS
How many islands do they visit during their trip?

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One island | 92.1\% | 84.6\% | 89.7\% | 91.2\% | 91.0\% | 91.4\% | 92.1\% | 88.9\% | 88.5\% | 87.1\% | 88.9\% | 89.5\% |
| Two islands | 6.7\% | 12.1\% | 9.0\% | 7.4\% | 7.6\% | 7.5\% | 6.8\% | 9.6\% | 9.2\% | 10.0\% | 9.0\% | 8.7\% |
| Three or more islands | 1.2\% | 3.3\% | 1.2\% | 1.3\% | 1.4\% | 1.1\% | 1.1\% | 1.6\% | 2.3\% | 2.8\% | 2.1\% | 1.9\% |

Visited islands during their trip (with overnight staying)

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lanzarote | 19.0\% | 24.7\% | 43.4\% | 22.9\% | 11.4\% | 21.4\% | 20.7\% | 17.2\% | 20.6\% | 17.1\% | 18.9\% | 16.7\% |
| Fuerteventura | 14.8\% | 14.0\% | 14.1\% | 11.6\% | 15.9\% | 13.6\% | 12.5\% | 11.9\% | 29.9\% | 37.3\% | 13.0\% | 15.8\% |
| Gran Canaria | 27.2\% | 20.3\% | 20.1\% | 27.8\% | 27.8\% | 25.2\% | 25.0\% | 26.5\% | 21.3\% | 14.4\% | 21.8\% | 27.8\% |
| Tenerife | 40.5\% | 46.7\% | 25.6\% | 39.2\% | 48.1\% | 42.4\% | 43.3\% | 45.7\% | 35.7\% | 36.8\% | 48.7\% | 42.7\% |
| La Gomera | 0.5\% | 1.3\% | 0.9\% | 0.7\% | 1.1\% | 0.3\% | 0.5\% | 1.5\% | 0.4\% | 0.7\% | 1.3\% | 1.2\% |
| La Palma | 1.4\% | 1.8\% | 1.0\% | 1.6\% | 0.6\% | 0.8\% | 1.5\% | 3.2\% | 0.7\% | 1.0\% | 2.6\% | 1.3\% |
| El Hierro | 0.2\% | 1.0\% | 0.3\% | 0.2\% | 0.0\% | 0.1\% | 0.2\% | 0.5\% | 0.4\% | 0.3\% | 0.4\% | 0.5\% |
| Cruise | 0.2\% | 0.1\% | 0.3\% | 0.1\% | 0.0\% | 0.0\% | 0.2\% | 0.1\% | 0.1\% | 0.2\% | 0.3\% | 0.2\% |

## ACTIVITIES IN THE CANARY ISLANDS

Outdoor time per day


## Activities in the Canary Islands

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Walk, wander | 73.1\% | 78.1\% | 77.0\% | 86.2\% | 75.4\% | 86.3\% | 100.0\% | 91.3\% | 74.7\% | 68.1\% | 89.4\% | 80.3\% |
| Beach | 69.4\% | 89.9\% | 78.1\% | 81.8\% | 69.3\% | 86.1\% | 76.3\% | 82.4\% | 92.3\% | 87.3\% | 87.7\% | 82.1\% |
| Swimming pool, hotel facilities | 59.3\% | 59.4\% | 58.0\% | 68.6\% | 73.3\% | 76.6\% | 65.4\% | 51.1\% | 40.7\% | 52.5\% | 48.9\% | 63.0\% |
| Explore the island on their own | 48.0\% | 68.3\% | 62.5\% | 61.6\% | 48.1\% | 58.7\% | 56.0\% | 80.1\% | 67.8\% | 57.5\% | 84.3\% | 60.9\% |
| Taste Canarian gastronomy | 26.5\% | 36.5\% | 32.8\% | 32.9\% | 29.0\% | 32.2\% | 31.2\% | 41.6\% | 37.3\% | 33.2\% | 50.7\% | 35.7\% |
| Hiking | 18.5\% | 34.2\% | 35.0\% | 40.1\% | 18.9\% | 28.8\% | 23.1\% | 100.0\% | 40.4\% | 35.9\% | 53.7\% | 30.0\% |
| Organized excursions | 16.8\% | 26.3\% | 20.2\% | 16.3\% | 17.4\% | 23.4\% | 18.8\% | 19.1\% | 16.5\% | 24.3\% | 22.3\% | 19.5\% |
| Nightlife / concerts / shows | 15.9\% | 24.3\% | 17.9\% | 20.1\% | 27.4\% | 29.3\% | 18.5\% | 15.9\% | 24.4\% | 27.8\% | 19.4\% | 24.0\% |
| Theme parks | 14.1\% | 25.9\% | 12.9\% | 20.3\% | 21.9\% | 22.9\% | 16.0\% | 16.8\% | 16.2\% | 15.9\% | 22.0\% | 19.4\% |
| Sea excursions / whale watching | 12.4\% | 34.8\% | 13.6\% | 14.8\% | 16.6\% | 22.8\% | 13.7\% | 16.5\% | 18.2\% | 23.8\% | 19.5\% | 17.0\% |
| Wineries / markets / popular festivals | 11.4\% | 20.1\% | 17.2\% | 16.6\% | 14.0\% | 15.5\% | 13.9\% | 20.1\% | 19.3\% | 20.6\% | 25.5\% | 18.6\% |
| Museums / exhibitions | 10.5\% | 16.9\% | 17.6\% | 14.0\% | 9.0\% | 13.6\% | 12.7\% | 22.2\% | 17.5\% | 14.8\% | 27.1\% | 12.4\% |
| Other Nature Activities | 8.1\% | 18.2\% | 16.3\% | 15.7\% | 9.0\% | 14.5\% | 9.8\% | 23.4\% | 24.3\% | 17.8\% | 100.0\% | 18.4\% |
| Swim | 7.8\% | 25.4\% | 21.1\% | 21.2\% | 20.4\% | 100.0\% | 9.2\% | 12.1\% | 19.8\% | 23.3\% | 14.1\% | 17.1\% |
| Beauty and health treatments | 6.1\% | 10.3\% | 8.7\% | 10.8\% | 13.9\% | 10.8\% | 7.0\% | 6.9\% | 8.4\% | 13.7\% | 7.8\% | 12.1\% |
| Running | 5.7\% | 16.1\% | 22.5\% | 100.0\% | 11.5\% | 15.5\% | 6.7\% | 12.3\% | 15.8\% | 20.9\% | 11.1\% | 18.8\% |
| Practice other sports | 4.5\% | 12.8\% | 11.1\% | 14.8\% | 10.5\% | 9.8\% | 4.9\% | 7.3\% | 14.2\% | 19.7\% | 10.2\% | 100.0\% |
| Astronomical observation | 4.0\% | 11.5\% | 6.2\% | 8.4\% | 7.8\% | 8.0\% | 4.7\% | 9.2\% | 9.2\% | 12.6\% | 11.3\% | 8.5\% |
| Cycling / Mountain bike | 3.0\% | 8.5\% | 100.0\% | 11.8\% | 7.6\% | 8.1\% | 3.2\% | 5.7\% | 10.5\% | 20.8\% | 6.1\% | 7.5\% |
| Surf | 2.9\% | 11.0\% | 10.0\% | 7.9\% | 6.1\% | 7.3\% | 2.9\% | 6.2\% | 100.0\% | 37.1\% | 8.6\% | 9.1\% |
| Scuba Diving | 2.9\% | 100.0\% | 8.1\% | 8.1\% | 7.6\% | 9.3\% | 3.0\% | 5.3\% | 11.0\% | 19.8\% | 6.4\% | 8.1\% |
| Golf | 2.5\% | 6.6\% | 6.3\% | 5.0\% | 100.0\% | 6.5\% | 2.5\% | 2.5\% | 5.3\% | 11.5\% | 2.8\% | 5.8\% |
| Windsurf / Kitesurf | 0.9\% | 6.3\% | 6.3\% | 3.3\% | 4.2\% | 2.7\% | 0.8\% | 1.8\% | 11.8\% | 100.0\% | 2.0\% | 4.0\% |

## COUNTRY OF RESIDENCE

Where are they from?

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United Kingdom | 34.1\% | 23.5\% | 31.3\% | 28.0\% | 42.2\% | 46.8\% | 36.9\% | 13.0\% | 15.6\% | 24.4\% | 15.2\% | 23.6\% |
| Germany | 16.3\% | 19.1\% | 21.5\% | 6.2\% | 11.7\% | 7.6\% | 12.6\% | 18.9\% | 22.9\% | 23.4\% | 23.8\% | 19.7\% |
| Spanish Mainland | 12.1\% | 12.7\% | 6.7\% | 11.4\% | 5.5\% | 3.5\% | 12.5\% | 15.4\% | 13.0\% | 10.3\% | 19.9\% | 14.9\% |
| France | 5.3\% | 10.2\% | 5.5\% | 7.3\% | 4.5\% | 2.5\% | 5.5\% | 9.6\% | 9.9\% | 8.1\% | 7.0\% | 6.3\% |
| Netherlands | 4.3\% | 3.1\% | 6.6\% | 3.7\% | 7.0\% | 7.0\% | 4.8\% | 1.7\% | 2.7\% | 2.2\% | 1.6\% | 2.5\% |
| Italy | 4.2\% | 5.5\% | 4.1\% | 4.0\% | 2.9\% | 2.1\% | 4.2\% | 3.7\% | 12.5\% | 7.2\% | 6.8\% | 3.9\% |
| Ireland | 4.2\% | 5.5\% | 3.7\% | 13.3\% | 4.0\% | 9.5\% | 3.8\% | 7.9\% | 3.7\% | 7.0\% | 5.0\% | 3.5\% |
| Belgium | 2.7\% | 2.7\% | 3.4\% | 3.0\% | 3.0\% | 3.9\% | 3.0\% | 6.3\% | 2.4\% | 1.9\% | 1.8\% | 3.2\% |
| Norway | 2.5\% | 1.5\% | 2.1\% | 4.2\% | 3.8\% | 1.8\% | 2.6\% | 4.8\% | 1.2\% | 1.1\% | 0.8\% | 1.4\% |
| Denmark | 2.3\% | 1.3\% | 1.3\% | 3.3\% | 2.2\% | 1.4\% | 2.3\% | 1.5\% | 1.4\% | 1.5\% | 0.9\% | 3.9\% |
| Sweden | 2.2\% | 3.4\% | 2.0\% | 3.1\% | 1.2\% | 2.9\% | 2.2\% | 3.2\% | 3.8\% | 1.8\% | 4.6\% | 3.7\% |
| Poland | 1.8\% | 1.1\% | 3.3\% | 2.6\% | 2.3\% | 0.7\% | 1.7\% | 2.2\% | 1.0\% | 0.8\% | 1.7\% | 2.8\% |
| Finland | 1.8\% | 3.3\% | 1.4\% | 2.0\% | 1.0\% | 2.7\% | 1.9\% | 3.1\% | 1.7\% | 1.9\% | 1.3\% | 1.7\% |
| Switzerland | 1.3\% | 0.5\% | 1.5\% | 2.3\% | 2.3\% | 2.7\% | 1.5\% | 1.0\% | 0.4\% | 1.3\% | 1.8\% | 1.6\% |
| Austria | 1.2\% | 1.0\% | 1.6\% | 1.2\% | 2.4\% | 0.5\% | 0.9\% | 1.4\% | 1.5\% | 2.5\% | 1.4\% | 2.2\% |
| Czech Republic | 0.9\% | 1.5\% | 0.6\% | 1.0\% | 0.8\% | 1.8\% | 0.9\% | 2.1\% | 1.5\% | 1.3\% | 1.9\% | 1.0\% |
| Others | 2.8\% | 4.4\% | 3.3\% | 3.3\% | 3.2\% | 2.7\% | 2.6\% | 4.1\% | 4.8\% | 3.5\% | 4.7\% | 4.2\% |

## COMPETITORS

## Where did they spend their main holiday last year? *

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Didn't have holidays | 13.7\% | 11.8\% | 10.0\% | 12.1\% | 12.3\% | 14.7\% | 13.4\% | 12.3\% | 8.1\% | 11.2\% | 13.0\% | 11.9\% |
| Canary Islands | 25.8\% | 21.8\% | 27.0\% | 25.9\% | 32.9\% | 26.2\% | 25.6\% | 20.4\% | 21.4\% | 25.1\% | 19.0\% | 26.3\% |
| Other destination | 60.5\% | 66.4\% | 63.0\% | 62.0\% | 54.8\% | 59.1\% | 61.0\% | 67.4\% | 70.5\% | 63.7\% | 68.1\% | 61.8\% |
| Balearic Islands | 4.5\% | 3.2\% | 4.2\% | 3.9\% | 4.0\% | 3.3\% | 4.3\% | 3.9\% | 3.6\% | 3.2\% | 4.5\% | 3.6\% |
| Rest of Spain | 11.4\% | 12.3\% | 10.7\% | 11.8\% | 8.6\% | 9.0\% | 11.8\% | 11.6\% | 12.2\% | 9.7\% | 12.4\% | 12.0\% |
| Italy | 7.4\% | 8.1\% | 11.8\% | 7.7\% | 6.8\% | 6.5\% | 7.4\% | 9.4\% | 10.9\% | 9.7\% | 10.3\% | 7.6\% |
| France | 5.3\% | 6.5\% | 7.0\% | 8.0\% | 5.3\% | 4.7\% | 5.4\% | 7.9\% | 9.1\% | 10.8\% | 6.9\% | 6.7\% |
| Turkey | 2.8\% | 3.5\% | 1.7\% | 1.8\% | 3.7\% | 3.4\% | 2.7\% | 2.0\% | 1.6\% | 1.3\% | 1.7\% | 2.1\% |
| Greece | 6.9\% | 7.0\% | 5.8\% | 6.7\% | 6.4\% | 7.9\% | 6.8\% | 6.7\% | 6.4\% | 3.5\% | 6.3\% | 5.9\% |
| Portugal | 4.1\% | 3.9\% | 3.7\% | 3.7\% | 3.8\% | 3.8\% | 4.1\% | 4.6\% | 5.2\% | 6.7\% | 4.4\% | 3.9\% |
| Croatia | 2.3\% | 3.0\% | 1.9\% | 2.1\% | 1.9\% | 2.9\% | 2.2\% | 2.8\% | 4.4\% | 2.8\% | 3.0\% | 2.4\% |
| Egypt | 1.1\% | 2.4\% | 1.3\% | 1.0\% | 0.6\% | 1.1\% | 1.1\% | 1.3\% | 0.5\% | 0.6\% | 1.3\% | 1.1\% |
| Tunisia | 0.3\% | 0.9\% | 0.1\% | 0.4\% | 0.3\% | 0.6\% | 0.3\% | 0.3\% | 0.4\% | 0.0\% | 0.2\% | 0.3\% |
| Morocco | 0.8\% | 1.9\% | 0.6\% | 1.2\% | 1.4\% | 0.8\% | 0.7\% | 1.0\% | 2.0\% | 3.0\% | 1.4\% | 1.5\% |
| Others | 13.7\% | 13.8\% | 14.0\% | 13.8\% | 11.8\% | 15.1\% | 14.1\% | 16.0\% | 14.1\% | 12.4\% | 15.6\% | 14.6\% |

* Percentage of valid answers

■ Didn't have holidays ■ Canary Islands ■ Other destination


What other destinations did they consider for this trip? *

|  | TOTAL | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities | sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| None (I was clear about "this Canary Island") | 28.5\% | 22.0\% | 25.1\% | 26.5\% | 30.2\% | 21.8\% | 28.2\% | 28.6\% | 27.4\% | 27.6\% | 27.0\% | 28.3\% |
| Canary Islands (other island) | 25.1\% | 24.7\% | 26.0\% | 24.7\% | 23.8\% | 24.0\% | 24.8\% | 24.3\% | 24.6\% | 22.0\% | 25.9\% | 24.1\% |
| Other destination | 46.3\% | 53.3\% | 48.9\% | 48.8\% | 46.0\% | 54.2\% | 47.0\% | 47.0\% | 48.0\% | 50.4\% | 47.1\% | 47.6\% |
| Balearic Islands | 6.1\% | 5.5\% | 5.3\% | 4.7\% | 5.4\% | 5.9\% | 6.2\% | 4.9\% | 3.7\% | 4.5\% | 5.8\% | 4.8\% |
| Rest of Spain | 8.6\% | 8.6\% | 9.0\% | 10.2\% | 9.3\% | 10.1\% | 9.0\% | 8.4\% | 8.1\% | 6.7\% | 8.6\% | 9.1\% |
| Italy | 4.8\% | 7.0\% | 5.6\% | 5.5\% | 4.8\% | 6.1\% | 4.9\% | 5.4\% | 5.1\% | 6.1\% | 5.2\% | 5.4\% |
| France | 1.6\% | 1.7\% | 2.5\% | 2.7\% | 1.8\% | 1.9\% | 1.6\% | 1.9\% | 2.6\% | 3.9\% | 1.8\% | 2.2\% |
| Turkey | 3.4\% | 4.4\% | 3.3\% | 2.9\% | 4.8\% | 4.5\% | 3.3\% | 2.9\% | 3.0\% | 3.8\% | 2.4\% | 2.9\% |
| Greece | 8.1\% | 10.0\% | 7.0\% | 8.2\% | 7.3\% | 10.1\% | 8.1\% | 7.3\% | 6.7\% | 5.0\% | 6.9\% | 7.4\% |
| Portugal | 6.3\% | 6.3\% | 6.2\% | 6.7\% | 6.5\% | 7.6\% | 6.5\% | 6.9\% | 9.3\% | 9.0\% | 6.6\% | 6.7\% |
| Croatia | 2.5\% | 3.1\% | 3.4\% | 2.6\% | 1.8\% | 2.9\% | 2.5\% | 2.7\% | 2.6\% | 3.1\% | 2.8\% | 3.0\% |
| Egypt | 2.5\% | 3.4\% | 3.4\% | 2.2\% | 2.3\% | 2.4\% | 2.4\% | 2.9\% | 2.9\% | 4.8\% | 2.8\% | 2.6\% |
| Others | 2.5\% | 3.4\% | 3.2\% | 3.2\% | 2.1\% | 2.6\% | 2.6\% | 3.7\% | 4.1\% | 3.6\% | 4.0\% | 3.4\% |

* Percentage of valid answers

When booking a trip, do they tend to choose the most sustainable options?


Would they be willing to spend more on travel to reduce their carbon footprint?


Percepcion of the following sustainability measures during their stay *

|  | total | Scuba Diving | Cycling | Running | Golf | Swimming | Walk | Hiking | Surf | Windsurf | Nature Activities Jther sports |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quality of life on the island | 8.0 | 8.0 | 8.0 | 8.0 | 8.1 | 8.2 | 8.1 | 8.0 | 8.0 | 7.9 | 8.158 |
| Tolerance towards tourism | 8.6 | 8.5 | 8.6 | 8.4 | 8.5 | 8.5 | 8.6 | 8.5 | 8.3 | 8.4 | $8.5 \quad 8.4$ |
| Cleanliness of the island | 8.2 | 8.0 | 8.1 | 8.1 | 8.2 | 8.3 | 8.3 | 8.1 | 8.0 | 8.2 | 8.1 7.9 |
| Air quality | 8.5 | 8.5 | 8.4 | 8.3 | 8.3 | 8.4 | 8.5 | 8.4 | 8.4 | 8.4 | 8.5 |
| Rational water consumption | 7.6 | 7.5 | 7.5 | 7.5 | 7.5 | 7.7 | 7.6 | 7.4 | 7.2 | 7.2 | 7.5 |
| Energy saving | 7.1 | 6.9 | 6.9 | 6.9 | 7.2 | 7.2 | 7.1 | 6.9 | 6.8 | 6.7 | 6.9 |
| Use of renewable energy | 7.0 | 6.9 | 7.1 | 6.9 | 7.1 | 7.1 | 7.1 | 6.9 | 6.7 | 6.4 | 7.0 |
| Recycling | 7.1 | 6.8 | 6.9 | 6.9 | 7.1 | 7.2 | 7.1 | 6.7 | 6.5 | 6.5 | 6.8 |
| Easy to get around by public transport | 7.5 | 7.3 | 7.4 | 7.3 | 7.5 | 7.7 | 7.6 | 7.2 | 6.7 | 6.6 | 7.1 |
| Overcrowding in tourist areas | 6.6 | 6.7 | 6.3 | 6.6 | 6.6 | 6.8 | 6.6 | 6.4 | 6.2 | 6.3 | 6.4 6.5 |
| Supply of local products | 7.2 | 7.2 | 7.0 | 7.1 | 7.1 | 7.3 | 7.2 | 7.2 | 7.0 | 6.7 | 7.3 7.0 |

* Scale 0-10 (0 = Not important and $10=$ Very important)

