## **FRANCE**



**•**€

#### How many are they and how much do they spend?

	2019	2020	2021	2022	2023
TOURISTS					
Tourist arrivals (FRONTUR) (*)	583	205	460	775	841
Tourist arrivals ≥ 16 years old (EGT) (*)	513	180	400	691	753
- book holiday package (*)	273		137	254	308
- do not book holiday package (*)	239		264	437	445
- % tourists who book holiday package	53.3%		34.2%	36.8%	40.9%
Children < 16 years old (FRONTUR - EGT) (*)	71		60	84	88
Expenditure per tourist (€)	1,087		1,154	1,228	1,343
- book holiday package	1,167		1,266	1,356	1,546
- holiday package	981		1,046	1,144	1,313
- others	186		220	212	233
- do not book holiday package	996		1,096	1,153	1,203
- flight	275		253	297	322
- accommodation	372		421	424	436
- others	349		423	432	445
Average lenght of stay	8.53		9.11	8.80	9.23
Average daily expenditure (€)	136.3		140.8	154.5	163.8
Average daily expenditure (without flight)	96.5		105.7	111.3	117.2
Average cost of the flight (€)	309.5		277.8	335.4	375.6
Total turnover ( ≥ 16 years old) (€m)	557		462	848	1,011



## % tourists who book holiday package Average daily expenditure (€) (without flight) 2019 2021 34.2% 2021 105.7 2022 111.3 2023 Average lenght of stay Expenditure per tourist (€) 2019 1,087 2021 1,154 2022

#### % Tourists whose spendin<mark>g has been greater than €0 in each item</mark>

	2019	2020	2021	2022	2023
Accommodation:					
- Accommodation	87.7%		89.0%	89.6%	86.9%
- Additional accommodation expenses	9.5%		11.5%	8.8%	10.0%
Transport:					
- National/International Transport	95.9%		96.4%	96.2%	94.0%
- Flights between islands	6.4%		9.5%	9.3%	9.9%
- Taxi	45.9%		36.5%	38.0%	39.6%
- Car rental	43.5%		52.6%	51.3%	52.0%
- Public transport	6.7%		9.1%	9.9%	8.9%
Food and drink:					
- Food purchases at supermarkets	42.7%		53.7%	50.9%	52.3%
- Restaurants	52.6%		64.7%	62.9%	59.4%
Leisure:					
- Organized excursions	31.8%		36.1%	37.0%	41.2%
- Sport activities	7.6%		10.6%	8.3%	8.5%
- Cultural activities	2.5%		2.5%	3.3%	2.6%
- Museums	11.9%		10.1%	12.2%	11.4%
- Theme Parks	6.8%		7.2%	11.0%	11.6%
- Discos and pubs	4.4%		4.8%	6.3%	6.0%
- Wellness	4.9%		6.0%	7.2%	6.4%
Purchases of goods:					
- Souvenirs	48.8%		43.6%	41.8%	43.7%
- Real state	0.1%		0.1%	0.1%	0.0%
- Other expenses	0.3%		0.4%	0.6%	0.4%
Other:					
- Medical or pharmaceutical expenses	4.4%		16.1%	6.6%	5.5%
- Other expenses	6.1%		6.9%	5.0%	5.9%

#### Average expenditure of tourists whose spending has been greater than €0 in each item

Expenditure per tourist and trip (€)	2019	2020	2021	2022	2023
Accommodation:	692		718	749	785
- Accommodation	545		545	559	649
- Additional accommodation expenses	147		173	190	137
Transport:	566		619	692	732
- National/International Transport	323		288	349	400
- Flights between islands	57		74	88	75
- Taxi	70		98	98	112
- Car rental	89		130	131	121
- Public transport	27		28	26	24
Food and drink:	227		236	250	274
- Food purchases at supermarkets	101		85	89	108
- Restaurants	126		151	160	165
Leisure:	419		525	514	516
- Organized excursions	90		82	103	103
- Sport activities	90		122	106	100
- Cultural activities	46		73	62	49
- Museums	34		38	34	42
- Theme Parks	54		66	70	67
- Discos and pubs	57		78	74	92
- Wellness	48		66	65	64
Purchases of goods:	1,510		834	743	432
- Souvenirs	86		80	81	83
- Real state	1,362		471	519	0
- Other expenses	63		283	143	349
Other:	127		143	139	119
- Medical or pharmaceutical expenses	29		73	49	28
- Other expenses	97		70	90	91

Source: Encuesta sobre el Gasto Turístico (ISTAC).

## **FRANCIA**



1

#### What is the main purpose of their trip?

	2019	2020	2021	2022	2023
Holiday, leisure	94.9%		92.5%	91.8%	93.5%
Visiting family or friends	3.2%		5.6%	6.3%	4.9%
Business and work	0.9%		1.0%	0.8%	0.8%
Education and training	0.1%		0.1%	0.2%	0.2%
Sports training	0.3%		0.3%	0.5%	0.3%
Health or medical care	0.0%		0.1%	0.0%	0.0%
Fairs and congresses	0.2%		0.1%	0.2%	0.1%
Others	0.4%		0.3%	0.2%	0.2%

#### What is the main motivation for their holidays?

	2019	2020	2021	2022	2023
Rest	38.1%		35.2%	30.5%	29.5%
Enjoy family time	10.3%		8.1%	11.4%	11.0%
Have fun	5.0%		6.1%	4.1%	5.2%
Explore the destination	43.5%		45.2%	49.2%	51.1%
Practice their hobbies	1.8%		4.3%	3.2%	2.2%
Other reasons	1.3%		1.1%	1.6%	1.1%

#### Where did they spend their main holiday last year? \*

	2019	2020	2021	2022	2023
Didn't have holidays			28.2%	24.6%	16.4%
Canary Islands			9.6%	11.9%	12.2%
Other destination			62.2%	63.5%	71.4%
Balearic Islands			2.3%	3.6%	4.2%
Rest of Spain			6.1%	7.2%	9.1%
Italy			5.8%	6.5%	7.9%
France			30.8%	25.2%	21.4%
Turkey			0.6%	0.7%	0.6%
Greece			5.8%	5.9%	7.0%
Portugal			2.3%	4.5%	5.0%
Croatia			0.7%	1.1%	1.7%
Egypt			0.3%	0.5%	1.2%
Tunisia			0.7%	0.6%	1.4%
Morocco			0.9%	1.5%	2.5%
Others			5.9%	6.3%	9.7%

<sup>\*</sup> Percentage of valid answers

#### What other destinations did they consider for this trip? \*

	2019	2020	2021	2022	2023
None (I was clear about "this Canary Island")			25.3%	27.6%	27.2%
Canary Islands (other island)			25.4%	24.4%	26.2%
Other destination			49.4%	48.0%	46.6%
Balearic Islands			7.6%	8.1%	7.3%
Rest of Spain			6.2%	5.0%	5.8%
Italy			5.2%	6.0%	5.8%
France			4.4%	3.4%	3.0%
Turkey			1.2%	1.8%	1.7%
Greece			9.3%	9.7%	8.9%
Portugal			5.5%	5.1%	5.6%
Croatia			3.3%	3.9%	2.7%
Egypt			2.4%	1.5%	2.1%
Others			4.3%	3.4%	3.7%

<sup>\*</sup> Percentage of valid answers

## Importance of each factor in the destination choice

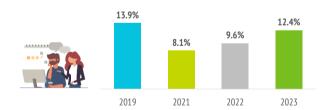
	2019	2020	2021	2022	2023
Climate	77.8%		79.9%	74.2%	74.3%
Landscapes	55.4%		59.7%	58.4%	60.6%
Tranquility	50.7%		49.2%	49.3%	53.3%
Safety	45.2%		45.9%	45.1%	50.4%
Sea	47.9%		57.2%	49.7%	48.0%
Environment	42.6%		44.9%	43.3%	45.8%
Price	44.1%		38.7%	40.0%	44.8%
Accommodation supply	42.0%		36.9%	36.9%	42.0%
Beaches	36.4%		44.5%	37.0%	37.9%
Authenticity	31.3%		34.9%	34.1%	36.0%
European belonging	35.4%		41.6%	37.8%	34.8%
Effortless trip	23.8%		24.8%	27.1%	27.6%
Exoticism	22.8%		26.1%	23.9%	25.4%
Gastronomy	18.7%		26.3%	21.9%	23.6%
Historical heritage	15.5%		14.7%	15.5%	19.5%
Fun possibilities	16.1%		17.5%	17.3%	18.6%
Hiking trail network	15.8%		19.5%	16.9%	17.1%
Culture	11.4%		11.9%	12.7%	15.6%
Shopping	11.2%		12.9%	10.4%	11.3%
Nightlife	7.2%		9.1%	7.6%	7.2%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important % of tourists who indicate that the factor is "very important" in their choice.

#### How far in advance do they book their trip?

	2019	2020	2021	2022	2023
The same day	1.0%		1.5%	1.1%	0.9%
Between 1 and 30 days	22.5%		46.3%	28.5%	24.4%
Between 1 and 2 months	25.5%		26.8%	28.1%	26.3%
Between 3 and 6 months	37.1%		17.4%	32.7%	36.0%
More than 6 months	13.9%		8.1%	9.6%	12.4%

#### % TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE



# What channels did they use to get information about the trip?

	2019	2020	2021	2022	2023
Previous visits to the Canary Islands	31.5%		27.3%	30.1%	25.7%
Friends or relatives	25.0%		28.2%	27.2%	28.9%
Internet or social media	56.1%		58.0%	58.7%	54.9%
Mass Media	1.2%		3.7%	2.1%	2.9%
Travel guides and magazines	16.8%		13.9%	15.9%	15.6%
Travel Blogs or Forums	9.1%		15.8%	12.2%	11.5%
Travel TV Channels	0.8%		0.2%	0.2%	0.4%
Tour Operator or Travel Agency	28.5%		18.6%	19.3%	21.7%
Public administrations or similar	0.4%		1.1%	0.5%	0.6%
Others	2.0%		2.7%	2.9%	3.2%

<sup>\*</sup> Multi-choise question

## **FRANCE**



六十

2023

#### With whom did they book their flight and accommodation?

•		Þ
	_	

	2019	2020	2021	2022	2023
Flight					
- Directly with the airline	43.7%		58.7%	58.1%	52.4%
- Tour Operator or Travel Agency	56.3%		41.3%	41.9%	47.6%
Accommodation					
- Directly with the accommodation	34.6%		45.9%	44.4%	40.0%
- Tour Operator or Travel Agency	65.4%		54.1%	55.6%	60.0%

#### Where does the flight come from?

Flight  - Tour Operator or Travel Agency - Directly with the airline				:						
56%	41%	42%	48%	65%	54%	56%	60%			
44%	59%	58%	52%	35%	46%	44%	40%			
2019	2021	2022	2023	2019	2021	2022	2023			

**Activities in the Canary Islands** 

Outdoor time per day

	2019	2020	2021	2022	2023
France	55.6%		64.5%	64.1%	65.2%
Spanish Mainland	26.3%		17.5%	19.7%	19.6%
Luxembourg	2.7%		3.7%	3.1%	4.5%
Switzerland	5.5%		5.7%	5.6%	3.0%
Belgium	5.5%		4.4%	3.4%	2.3%
Germany	1.7%		1.4%	0.9%	2.2%
Portugal	1.4%		2.1%	2.0%	1.8%
United Kingdom	0.7%		0.4%	0.3%	0.4%
Netherlands	0.1%		0.2%	0.2%	0.2%
Italy	0.5%		0.0%	0.3%	0.2%
Others	0.1%		0.1%	0.5%	0.7%

#### Where do they stay?

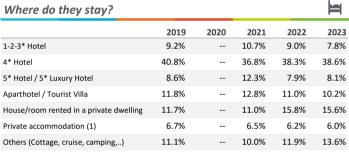
0 hours	0.7%		0.6%	0.6%	0.4%
1 - 2 hours	4.5%		4.4%	5.0%	6.4%
3 - 6 hours	26.8%		26.8%	24.7%	26.5%
7 - 12 hours	58.8%		59.7%	58.5%	58.5%
More than 12 hours	9.2%		8.4%	11.2%	8.2%
Outdoor time per day	8.2		8.2	8.4	8.1
■ O hours ■ More than 1 hours	More than 3 hours	More than	7 hours	More than 1	) hours

2019

2020

2021

2022





(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.

Activities in the Canary Islands	2019	2020	2021	2022	2023
Beach	70.7%		80.7%	75.6%	77.0%
Walk, wander	73.9%		74.7%	73.6%	75.4%
Explore the island on their own	57.9%		62.2%	65.2%	64.9%
Swimming pool, hotel facilities	64.2%		63.9%	59.7%	62.8%
Hiking			35.4%	35.0%	33.4%
Organized excursions	24.9%		21.7%	24.3%	26.0%
Museums / exhibitions	21.8%		18.2%	19.7%	21.0%
Sea excursions / whale watching	14.5%		19.6%	20.4%	20.7%
Wineries / markets / popular festivals	15.8%		12.4%	14.6%	16.9%
Taste Canarian gastronomy	14.2%		14.3%	13.7%	16.0%
Theme parks	13.2%		11.0%	14.3%	14.3%
Nightlife / concerts / shows	9.3%		11.0%	11.8%	12.5%
Other Nature Activities			11.6%	12.4%	10.5%
Running			8.6%	7.7%	7.8%
Beauty and health treatments	7.0%		8.9%	9.1%	7.8%
Scuba Diving			6.2%	6.4%	5.4%
Surf			8.1%	5.4%	5.3%
Practice other sports			6.4%	5.1%	5.3%
Swim			38.5%	5.1%	3.7%
Cycling / Mountain bike			3.7%	2.2%	3.1%
Astronomical observation	2.7%		3.1%	2.9%	2.4%
Golf			2.5%	1.0%	2.1%

2.8%

1.9%

1.4%

	■ Hotels		Aparthotel /	Tourist Villa	I	Others	
58.7%		59.7%		55.1%		54.5%	
11.8%		12.8%		11.0%		10.2%	
29.5%		27.5%		33.9%		35.2%	
2019		2021		2022		2023	

#### What do they book?



	2019	2020	2021	2022	2023
Room only	25.0%		31.5%	32.8%	31.3%
Bed and Breakfast	7.9%		16.8%	10.3%	10.4%
Half board	17.8%		15.3%	15.3%	14.6%
Full board	9.0%		6.3%	7.9%	9.5%
All inclusive	40.3%		30.1%	33.6%	34.1%

Windsurf / Kitesurf \* Multi-choise question

# **FRANCE**



Which island do they o	choose?										: 40
Tourists (≥ 16 year old)	2019	2020	2021	2022	2023	Share by islands	2019	2020	2021	2022	202
Lanzarote	131,768		94,145	160,700	193,377	Lanzarote	25.9%		23.7%	23.4%	25.8
Fuerteventura	97,545		66,526	126,025	117,298	Fuerteventura	19.1%		16.7%	18.3%	15.6
Gran Canaria	81,909		60,838	119,126	140,952	Gran Canaria	16.1%		15.3%	17.3%	18.8
Tenerife	190,802		174,045	277,591	295,662	Tenerife	37.4%		43.7%	40.4%	39.4
La Palma	7,686		2,294	3,677	3,204	La Palma	1.5%		0.6%	0.5%	0.4
37% 16% 19%	44% 15% 17%	40% 17% 18%		39% 19% 16%		How many islands do they		ring the	ir trip?		d'
26%	24%	23%		26%			2019	2020	2021	2022	202
2019	2021	2022		2023		One island	88.9%		87.0%	85.8%	86.0
Lanzarote	Fuerteventura Gra	n Canaria 🔳 T	enerife La l	Palma		Two islands	9.5%		10.7%	11.7%	11.6
How many are loyal to	the Canary	Islands	?		*	Three or more islands	1.6%		2.3%	2.4%	2.4
Panast tourists	2019	2020	<b>2021</b> 42.9%	2022	<b>2023</b> 45.3%	How do they rate the Cana	ary Island	ds?	_		14
Repeat tourists At least 10 previous visits	45.9% 5.6%			45.2%		Satisfaction (scale 0-10)	2010	2020	2021	2022	201
<del></del>		.———	6.6%	6.8%	5.3%		2019	2020	2021	2022	202
Repeat tourists (last 5 years)	43.3%		40.4%	40.2%	41.3%	Average rating	8.47		8.67	8.62	8.6
Repeat tourists (last 5 years)(5 or more v	visits) 9.7%		6.8%	6.5%	6.9%	Experience in the Canary Islands	2019	2020	2021	2022	202
Who are they?					ů	Worse or much worse than expected	4.7%		6.1%	5.1%	5.3
					-	Lived up to expectations	63.6%		55.8%	61.0%	58.0
	2019	2020	2021	2022	2023	Better or much better than expected	31.7%		38.0%	34.0%	36.7
Gender											
Men	52.2%		51.2%	49.5%	48.5%	Future intentions (scale 1-10)	2019	2020	2021	2022	202
Women	47.8%		48.8%	50.5%	51.5%	Return to the Canary Islands	8.11		8.15	8.16	8.2
Age						Recommend visiting the Canary Islands	8.59		8.68	8.74	8.7
Average age	46.4		41.9	43.2	43.8						
Standard deviation	15.1		15.0	15.3	15.4	Who do they come with?					1ii
Age range											
16 - 24 years old	6.9%		11.7%	11.6%	12.0%		2019	2020	2021	2022	202
25 - 30 years old	12.7%		18.6%	14.5%	11.6%	Unaccompanied	5.7%		10.4%	7.5%	7.8
31 - 45 years old	28.0%		30.0%	31.5%	33.0%	Only with partner	48.8%		49.4%	43.2%	44.2
46 - 60 years old	33.3%		26.7%	27.4%	27.3%	Only with children (< 13 years old)	7.9%		4.3%	8.2%	8.0
Over 60 years old	19.1%		13.0%	15.0%	16.1%	Partner + children (< 13 years old)	6.6%		4.0%	7.0%	8.6
Occupation Occupation						Other relatives	7.2%		8.8%	8.4%	7.8
Salaried worker	61.4%		65.1%	61.3%	65.1%	Friends	5.3%		10.5%	7.0%	7.4
Self-employed	8.7%		9.6%	9.3%	9.9%	Work colleagues	0.2%		0.3%	0.5%	0.3
Unemployed	0.9%		1.1%	0.7%	0.9%	Organized trip	0.5%		0.2%	0.8%	0.9
Business owner	7.1%		7.3%	9.0%	5.4%						
Student	3.7%		5.1%	6.1%	4.0%	Other combinations (2) (2) Combination of some of the groups previously analysis	17.9% lyzed		12.1%	17.4%	15.0
Retired	16.8%		10.4%	12.5%	13.4%	Tourists with children	19.9%		12.1%	20.3%	20.8
Unpaid domestic work	0.4%		0.4%	0.1%	0.3%	- Between 0 and 2 years old	1.6%		1.7%	1.5%	1.7
Others	0.4%			1.0%		- Between 0 and 2 years old	16.9%		9.4%	1.5%	17.7
Annual household income level	0.976		1.0%	1.0%	1.1%	- Between 3 and 12 years old - Between 0 -2 and 3-12 years old	1.3%		0.9%	1.3%	1.4
	14.0%		1/1 00/	12.8%	13.4%	Tourists without children				79.7%	79.2
Less than €25,000			14.8%				80.1%	-	87.9%	13.170	75.2
€25,000 - €49,999 €50,000 - €74,000	46.9%		42.1%	39.2%	40.3%	Group composition:	0.007		12.407	10.207	
€50,000 - €74,999	22.4%		22.4%	26.7%	26.0%	- 1 person	8.0%		13.1%	10.3%	9.6
More than €74,999	16.7%		20.7%	21.3%	20.3%	- 2 people	55.2%		59.2%	52.1%	52.5
Education level						- 3 people	14.2%		10.6%	13.0%	13.6
No studies	0.8%		0.9%	0.5%	0.9%	- 4 or 5 people	19.5%		14.7%	21.1%	22.0
Primary education	2.2%		2.4%	1.3%	1.9%	- 6 or more people	3.0%		2.3%	3.4%	2.3
Secondary education	23.4%		16.8%	17.1%	18.1%	Average group size:	2.65		2.43	2.68	2.6

Higher education

80.0%