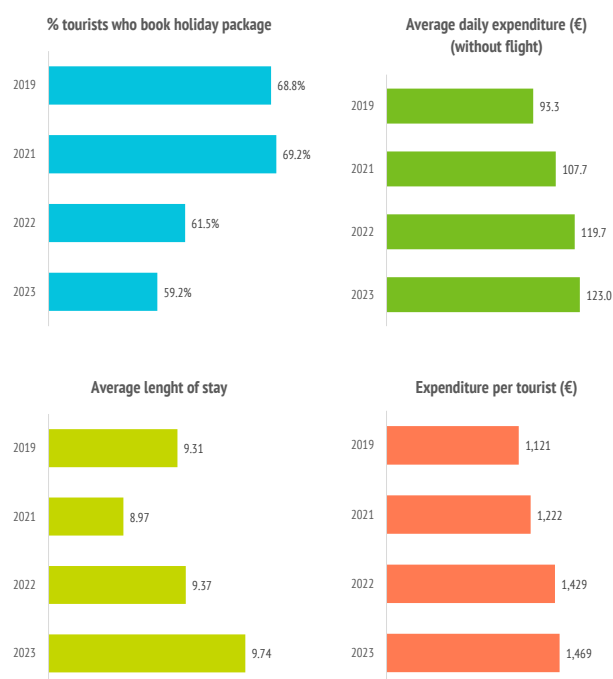


## How many are they and how much do they spend?



	2019	2020	2021	2022	2023
<b>TOURISTS</b>					
<b>Tourist arrivals (FRONTUR) (*)</b>	<b>584</b>	<b>175</b>	<b>315</b>	<b>656</b>	<b>658</b>
<b>Tourist arrivals ≥ 16 years old (EGT) (*)</b>	<b>521</b>	<b>159</b>	<b>277</b>	<b>577</b>	<b>587</b>
- book holiday package (*)	358	--	192	355	348
- do not book holiday package (*)	163	--	85	222	240
- % tourists who book holiday package	68.8%	--	69.2%	61.5%	59.2%
<b>Children &lt; 16 years old (FRONTUR - EGT) (*)</b>	<b>63</b>	<b>--</b>	<b>38</b>	<b>80</b>	<b>71</b>
<b>Expenditure per tourist (€)</b>					
<b>- book holiday package</b>	<b>1,212</b>	<b>--</b>	<b>1,222</b>	<b>1,429</b>	<b>1,469</b>
- holiday package	957	--	1,007	1,255	1,325
- others	255	--	260	282	293
<b>- do not book holiday package</b>	<b>922</b>	<b>--</b>	<b>1,123</b>	<b>1,257</b>	<b>1,252</b>
- flight	245	--	273	356	335
- accommodation	293	--	390	450	439
- others	384	--	461	451	478
<b>Average length of stay</b>	<b>9.31</b>	<b>--</b>	<b>8.97</b>	<b>9.37</b>	<b>9.74</b>
<b>Average daily expenditure (€)</b>	<b>131.7</b>	<b>--</b>	<b>147.2</b>	<b>168.6</b>	<b>171.8</b>
<b>Average daily expenditure (without flight)</b>	<b>93.3</b>	<b>--</b>	<b>107.7</b>	<b>119.7</b>	<b>123.0</b>
<b>Average cost of the flight (€)</b>	<b>325.0</b>	<b>--</b>	<b>321.4</b>	<b>408.6</b>	<b>413.4</b>
<b>Total turnover (≥ 16 years old) (€m)</b>	<b>584</b>	<b>--</b>	<b>338</b>	<b>824</b>	<b>863</b>

(\*) Thousands of tourists



## % Tourists whose spending has been greater than €0 in each item

	2019	2020	2021	2022	2023
<b>Accommodation:</b>					
- Accommodation	88.7%	--	91.6%	88.4%	86.7%
- Additional accommodation expenses	10.7%	--	12.0%	9.6%	9.2%
<b>Transport:</b>					
- National/International Transport	93.8%	--	98.1%	94.7%	93.3%
- Flights between islands	4.0%	--	5.0%	4.7%	4.1%
- Taxi	56.1%	--	62.6%	57.3%	58.9%
- Car rental	30.3%	--	32.4%	37.4%	38.1%
- Public transport	9.0%	--	10.4%	9.2%	11.0%
<b>Food and drink:</b>					
- Food purchases at supermarkets	61.9%	--	61.3%	60.7%	61.6%
- Restaurants	61.3%	--	69.4%	65.9%	64.5%
<b>Leisure:</b>					
- Organized excursions	24.0%	--	26.6%	26.7%	25.8%
- Sport activities	6.4%	--	10.0%	9.1%	11.2%
- Cultural activities	3.0%	--	3.2%	3.4%	3.6%
- Museums	5.7%	--	3.5%	4.7%	6.9%
- Theme Parks	8.0%	--	11.6%	12.4%	11.0%
- Discos and pubs	4.9%	--	7.9%	7.0%	7.5%
- Wellness	2.7%	--	3.6%	5.2%	4.7%
<b>Purchases of goods:</b>					
- Souvenirs	45.7%	--	41.6%	39.9%	42.8%
- Real state	1.0%	--	0.8%	1.1%	0.2%
- Other expenses	0.7%	--	0.7%	0.5%	0.9%
<b>Other:</b>					
- Medical or pharmaceutical expenses	6.2%	--	8.5%	8.9%	9.7%
- Other expenses	6.4%	--	6.6%	5.8%	5.3%

## Average expenditure of tourists whose spending has been greater than €0 in each item

Expenditure per tourist and trip (€)	2019	2020	2021	2022	2023
<b>Accommodation:</b>					
<b>Accommodation:</b>	<b>626</b>	<b>--</b>	<b>688</b>	<b>832</b>	<b>855</b>
- Accommodation	512	--	570	694	710
- Additional accommodation expenses	114	--	118	137	145
<b>Transport:</b>					
<b>Transport:</b>	<b>624</b>	<b>--</b>	<b>620</b>	<b>750</b>	<b>808</b>
- National/International Transport	347	--	328	431	443
- Flights between islands	83	--	64	59	87
- Taxi	78	--	94	104	120
- Car rental	88	--	113	136	133
- Public transport	28	--	21	20	24
<b>Food and drink:</b>					
<b>Food and drink:</b>	<b>261</b>	<b>--</b>	<b>255</b>	<b>272</b>	<b>285</b>
- Food purchases at supermarkets	91	--	76	84	85
- Restaurants	170	--	179	187	200
<b>Leisure:</b>					
<b>Leisure:</b>	<b>483</b>	<b>--</b>	<b>497</b>	<b>497</b>	<b>541</b>
- Organized excursions	93	--	87	90	103
- Sport activities	75	--	86	87	91
- Cultural activities	45	--	53	69	80
- Museums	34	--	28	29	31
- Theme Parks	59	--	48	64	59
- Discos and pubs	132	--	112	99	91
- Wellness	46	--	83	59	87
<b>Purchases of goods:</b>					
<b>Purchases of goods:</b>	<b>421</b>	<b>--</b>	<b>394</b>	<b>1,130</b>	<b>238</b>
- Souvenirs	86	--	77	85	97
- Real state	190	--	60	75	74
- Other expenses	146	--	258	970	67
<b>Other:</b>					
<b>Other:</b>	<b>126</b>	<b>--</b>	<b>99</b>	<b>148</b>	<b>208</b>
- Medical or pharmaceutical expenses	52	--	32	59	114
- Other expenses	75	--	67	89	94

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.

**What is the main purpose of their trip?**

	2019	2020	2021	2022	2023
Holiday, leisure	95.1%	--	96.1%	94.5%	92.8%
Visiting family or friends	3.3%	--	2.7%	3.9%	4.7%
Business and work	0.5%	--	0.6%	0.8%	1.1%
Education and training	0.1%	--	0.0%	0.1%	0.4%
Sports training	0.6%	--	0.1%	0.3%	0.4%
Health or medical care	0.0%	--	0.0%	0.1%	0.0%
Fairs and congresses	0.1%	--	0.0%	0.0%	0.1%
Others	0.1%	--	0.5%	0.4%	0.5%

**What is the main motivation for their holidays?**

	2019	2020	2021	2022	2023
Rest	54.9%	--	56.8%	47.3%	47.7%
Enjoy family time	9.8%	--	9.2%	13.7%	12.5%
Have fun	15.9%	--	15.0%	16.4%	18.3%
Explore the destination	15.4%	--	15.6%	16.9%	16.8%
Practice their hobbies	1.2%	--	1.9%	2.3%	1.6%
Other reasons	2.7%	--	1.5%	3.4%	3.2%

**Where did they spend their main holiday last year? \***

	2019	2020	2021	2022	2023
Didn't have holidays	--	--	46.8%	29.6%	14.3%
Canary Islands	--	--	9.8%	17.1%	21.5%
Other destination	--	--	43.4%	53.3%	64.2%
Balearic Islands	--	--	1.0%	1.9%	1.8%
Rest of Spain	--	--	4.8%	8.5%	10.8%
Italy	--	--	7.5%	6.6%	7.3%
France	--	--	6.6%	7.5%	8.7%
Turkey	--	--	0.6%	1.3%	2.2%
Greece	--	--	3.9%	7.4%	8.5%
Portugal	--	--	2.0%	2.9%	3.4%
Croatia	--	--	1.5%	1.3%	1.9%
Egypt	--	--	0.4%	0.4%	1.4%
Tunisia	--	--	0.0%	0.1%	0.1%
Morocco	--	--	0.3%	0.5%	1.0%
Others	--	--	14.9%	15.0%	17.2%

\* Percentage of valid answers

**What other destinations did they consider for this trip? \***

	2019	2020	2021	2022	2023
None (I was clear about "this Canary Island")	--	--	23.4%	23.7%	22.4%
Canary Islands (other island)	--	--	25.7%	25.7%	25.8%
Other destination	--	--	50.9%	50.6%	51.8%
Balearic Islands	--	--	4.9%	3.6%	3.2%
Rest of Spain	--	--	8.4%	9.8%	9.9%
Italy	--	--	4.8%	4.9%	5.6%
France	--	--	1.0%	1.7%	2.1%
Turkey	--	--	2.4%	4.1%	3.9%
Greece	--	--	13.1%	11.3%	11.5%
Portugal	--	--	6.7%	6.7%	6.1%
Croatia	--	--	1.8%	1.9%	2.6%
Egypt	--	--	2.3%	2.6%	2.9%
Others	--	--	5.4%	4.0%	3.9%

\* Percentage of valid answers

**Importance of each factor in the destination choice**

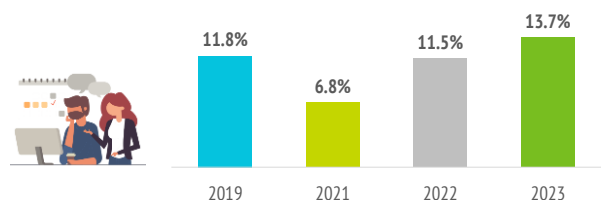
	2019	2020	2021	2022	2023
Climate	76.0%	--	76.6%	74.5%	70.5%
Tranquility	39.7%	--	40.1%	36.9%	43.4%
Fun possibilities	30.9%	--	37.7%	33.9%	38.2%
Sea	38.5%	--	41.8%	37.8%	37.6%
Accommodation supply	34.0%	--	33.1%	34.7%	36.3%
Beaches	32.5%	--	34.6%	31.4%	32.2%
Safety	26.8%	--	27.3%	29.4%	29.2%
European belonging	26.2%	--	34.2%	30.7%	27.3%
Landscapes	24.1%	--	20.6%	23.6%	24.5%
Price	24.5%	--	22.5%	23.4%	23.7%
Gastronomy	14.6%	--	17.5%	16.3%	16.4%
Exoticism	16.3%	--	15.3%	15.6%	15.9%
Authenticity	12.8%	--	10.1%	13.7%	13.7%
Effortless trip	12.4%	--	14.5%	13.7%	13.4%
Environment	10.0%	--	11.6%	11.3%	11.0%
Hiking trail network	8.8%	--	7.7%	9.3%	9.4%
Culture	3.6%	--	3.5%	5.1%	6.3%
Historical heritage	3.1%	--	3.9%	4.2%	5.9%
Nightlife	4.0%	--	5.2%	5.9%	5.8%
Shopping	3.9%	--	5.3%	5.2%	5.1%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important" % of tourists who indicate that the factor is "very important" in their choice.

**How far in advance do they book their trip?**

	2019	2020	2021	2022	2023
The same day	1.4%	--	1.0%	1.6%	1.6%
Between 1 and 30 days	31.9%	--	49.3%	35.0%	27.3%
Between 1 and 2 months	22.7%	--	25.6%	24.5%	24.9%
Between 3 and 6 months	32.2%	--	17.3%	27.5%	32.5%
More than 6 months	11.8%	--	6.8%	11.5%	13.7%

**% TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE**



**What channels did they use to get information about the trip?**

	2019	2020	2021	2022	2023
Previous visits to the Canary Islands	45.6%	--	41.2%	40.4%	38.7%
Friends or relatives	24.8%	--	24.4%	24.0%	25.6%
Internet or social media	60.0%	--	61.5%	58.8%	57.4%
Mass Media	1.0%	--	1.6%	1.4%	1.2%
Travel guides and magazines	10.9%	--	6.7%	8.0%	6.8%
Travel Blogs or Forums	4.2%	--	5.1%	4.1%	5.2%
Travel TV Channels	0.6%	--	0.4%	0.4%	0.7%
Tour Operator or Travel Agency	22.6%	--	22.9%	20.7%	20.6%
Public administrations or similar	0.1%	--	3.0%	0.5%	0.5%
Others	2.3%	--	3.4%	3.5%	3.8%

\* Multi-choice question

## Tourist profile. Historical data (2019 - 2023)

### NETHERLANDS



#### With whom did they book their flight and accommodation?

	2019	2020	2021	2022	2023
<b>Flight</b>					
- Directly with the airline	31.1%	--	31.7%	35.2%	38.7%
- Tour Operator or Travel Agency	68.9%	--	68.3%	64.8%	61.3%
<b>Accommodation</b>					
- Directly with the accommodation	25.4%	--	22.2%	28.1%	29.0%
- Tour Operator or Travel Agency	74.6%	--	77.8%	71.9%	71.0%

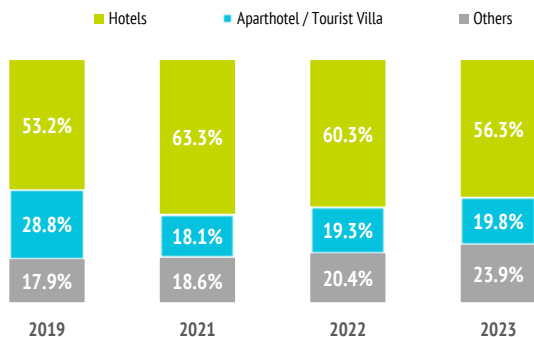
#### Where does the flight come from?

	2019	2020	2021	2022	2023
Netherlands	85.5%	--	81.4%	81.0%	79.2%
Germany	9.1%	--	8.0%	10.1%	12.8%
Belgium	2.4%	--	3.5%	3.4%	2.8%
Spanish Mainland	1.8%	--	2.5%	2.5%	2.6%
United Kingdom	0.3%	--	1.6%	0.5%	1.2%
Portugal	0.0%	--	1.5%	1.3%	0.8%
Switzerland	0.0%	--	0.8%	0.1%	0.1%
Italy	0.0%	--	0.0%	0.3%	0.1%
Hungary	0.0%	--	0.0%	0.0%	0.1%
Czech Republic	0.0%	--	0.0%	0.0%	0.1%
Others	0.8%	--	0.8%	0.8%	0.2%

#### Where do they stay?

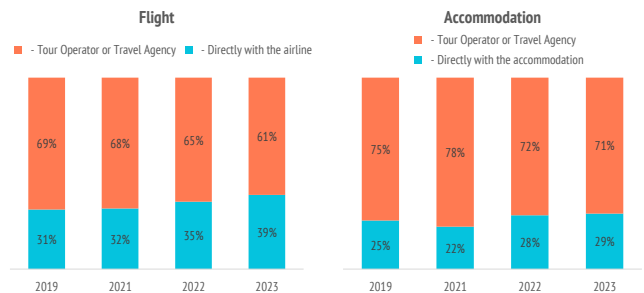
	2019	2020	2021	2022	2023
1-2-3* Hotel	14.0%	--	14.5%	12.0%	11.8%
4* Hotel	34.2%	--	41.9%	40.8%	37.6%
5* Hotel / 5* Luxury Hotel	5.1%	--	6.9%	7.5%	6.9%
Aparthotel / Tourist Villa	28.8%	--	18.1%	19.3%	19.8%
House/room rented in a private dwelling	4.4%	--	4.9%	5.9%	5.4%
Private accommodation (1)	4.0%	--	3.4%	4.7%	5.2%
Others (Cottage, cruise, camping,...)	9.5%	--	10.2%	9.8%	13.3%

(1) Own property / House of friends or relatives / Free housing exchange / Other private accommodation.



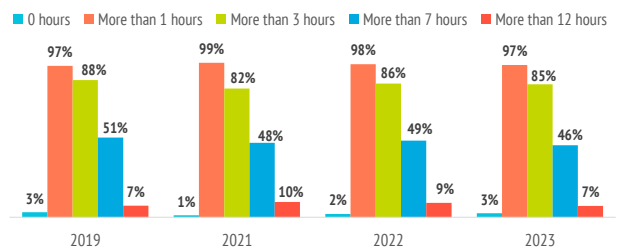
#### What do they book?

	2019	2020	2021	2022	2023
Room only	28.7%	--	24.9%	26.0%	26.2%
Bed and Breakfast	15.1%	--	15.1%	15.0%	16.2%
Half board	20.0%	--	17.2%	17.3%	17.0%
Full board	1.9%	--	1.6%	1.3%	2.2%
All inclusive	34.4%	--	41.2%	40.4%	38.5%



#### Activities in the Canary Islands

Outdoor time per day	2019	2020	2021	2022	2023
0 hours	3.2%	--	1.2%	2.1%	2.5%
1 - 2 hours	9.0%	--	16.4%	12.4%	12.4%
3 - 6 hours	36.8%	--	34.7%	36.6%	39.0%
7 - 12 hours	43.6%	--	37.8%	39.8%	38.8%
More than 12 hours	7.4%	--	9.8%	9.2%	7.2%
Outdoor time per day	7.0	--	6.9	7.1	6.8



Activities in the Canary Islands	2019	2020	2021	2022	2023
Walk, wander	69.4%	--	71.8%	69.1%	67.2%
Beach	64.6%	--	70.6%	71.4%	65.5%
Swimming pool, hotel facilities	61.2%	--	68.7%	65.8%	63.9%
Explore the island on their own	44.6%	--	48.9%	50.4%	49.5%
Hiking	--	--	30.5%	34.2%	35.3%
Organized excursions	21.4%	--	19.6%	19.9%	19.4%
Taste Canarian gastronomy	15.8%	--	16.9%	19.3%	19.1%
Running	--	--	20.3%	17.2%	18.3%
Swim	--	--	49.8%	16.3%	17.7%
Sea excursions / whale watching	12.4%	--	18.5%	14.3%	16.0%
Theme parks	15.4%	--	15.2%	15.2%	14.4%
Nightlife / concerts / shows	12.2%	--	11.6%	12.2%	11.3%
Other Nature Activities	--	--	7.6%	6.8%	9.6%
Museums / exhibitions	10.3%	--	7.8%	9.3%	9.0%
Astronomical observation	4.7%	--	4.6%	4.6%	6.9%
Wineries / markets / popular festivals	7.2%	--	6.7%	6.3%	5.9%
Beauty and health treatments	3.7%	--	4.0%	4.9%	4.7%
Practice other sports	--	--	3.7%	3.7%	3.8%
Scuba Diving	--	--	4.2%	3.8%	3.8%
Cycling / Mountain bike	--	--	3.9%	2.7%	2.7%
Surf	--	--	3.1%	3.6%	2.5%
Golf	--	--	1.3%	1.6%	2.4%
Windsurf / Kitesurf	--	--	1.0%	1.7%	1.5%

\* Multi-choice question

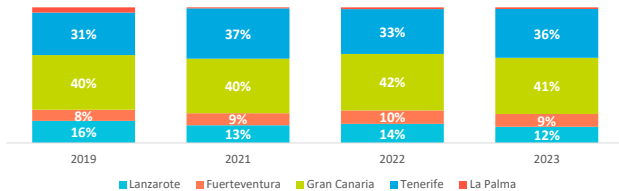
## Tourist profile. Historical data (2019 - 2023)

### NETHERLANDS



#### Which island do they choose?

Tourists (≥ 16 year old)	2019	2020	2021	2022	2023
Lanzarote	84,038	--	35,892	80,774	70,125
Fuerteventura	42,561	--	24,393	56,992	55,228
Gran Canaria	208,898	--	110,668	239,499	242,946
Tenerife	162,182	--	102,053	189,940	210,978
La Palma	20,090	--	2,093	7,328	7,230



#### How many are loyal to the Canary Islands?

	2019	2020	2021	2022	2023
Repeat tourists	67.7%	--	61.6%	63.4%	68.0%
At least 10 previous visits	14.8%	--	13.0%	13.8%	14.3%
Repeat tourists (last 5 years)	62.9%	--	52.3%	56.6%	59.8%
Repeat tourists (last 5 years)(5 or more visits)	12.4%	--	9.4%	9.4%	11.3%

#### Who are they?

	2019	2020	2021	2022	2023
<b>Gender</b>					
Men	49.8%	--	46.5%	50.8%	50.4%
Women	50.2%	--	53.5%	49.2%	49.6%
<b>Age</b>					
Average age	48.0	--	43.1	45.8	44.8
Standard deviation	16.0	--	16.7	16.1	16.9
<b>Age range</b>					
16 - 24 years old	9.4%	--	15.0%	12.1%	16.0%
25 - 30 years old	10.3%	--	17.5%	10.2%	10.6%
31 - 45 years old	20.2%	--	22.8%	27.3%	24.8%
46 - 60 years old	35.5%	--	25.8%	28.5%	26.0%
Over 60 years old	24.5%	--	18.8%	21.8%	22.6%
<b>Occupation</b>					
Salaried worker	56.4%	--	62.2%	56.4%	55.8%
Self-employed	10.4%	--	6.9%	12.5%	10.2%
Unemployed	0.6%	--	1.0%	0.3%	0.8%
Business owner	10.2%	--	10.9%	10.3%	10.3%
Student	4.4%	--	5.6%	3.9%	6.5%
Retired	15.2%	--	11.1%	14.4%	14.7%
Unpaid domestic work	1.6%	--	0.2%	1.0%	0.2%
Others	1.2%	--	2.2%	1.0%	1.5%
<b>Annual household income level</b>					
Less than €25,000	15.9%	--	10.7%	10.0%	10.2%
€25,000 - €49,999	39.4%	--	31.7%	29.3%	31.9%
€50,000 - €74,999	25.1%	--	30.8%	32.1%	30.5%
More than €74,999	19.6%	--	26.8%	28.7%	27.3%
<b>Education level</b>					
No studies	0.5%	--	0.7%	0.8%	1.0%
Primary education	0.9%	--	1.2%	0.8%	1.4%
Secondary education	47.1%	--	39.9%	42.0%	40.1%
Higher education	51.5%	--	58.2%	56.4%	57.5%

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.

Share by islands	2019	2020	2021	2022	2023
Lanzarote	16.2%	--	13.0%	14.1%	12.0%
Fuerteventura	8.2%	--	8.9%	9.9%	9.4%
Gran Canaria	40.3%	--	40.2%	41.7%	41.4%
Tenerife	31.3%	--	37.1%	33.1%	36.0%
La Palma	3.9%	--	0.8%	1.3%	1.2%

#### How many islands do they visit during their trip?

	2019	2020	2021	2022	2023
One island	92.2%	--	94.5%	93.4%	94.1%
Two islands	7.1%	--	5.2%	5.5%	4.4%
Three or more islands	0.7%	--	0.4%	1.0%	1.5%

#### How do they rate the Canary Islands?

Satisfaction (scale 0-10)	2019	2020	2021	2022	2023
Average rating	8.33	--	8.51	8.47	8.42

Experience in the Canary Islands	2019	2020	2021	2022	2023
Worse or much worse than expected	2.9%	--	2.9%	3.1%	2.4%
Lived up to expectations	59.1%	--	54.5%	55.0%	57.1%
Better or much better than expected	38.0%	--	42.6%	41.9%	40.5%

Future intentions (scale 1-10)	2019	2020	2021	2022	2023
Return to the Canary Islands	7.99	--	8.01	8.12	8.12
Recommend visiting the Canary Islands	8.37	--	8.55	8.54	8.50

#### Who do they come with?

	2019	2020	2021	2022	2023
Unaccompanied	6.9%	--	8.9%	7.8%	9.1%
Only with partner	53.4%	--	54.6%	46.0%	48.8%
Only with children (< 13 years old)	4.2%	--	3.1%	5.5%	4.6%
Partner + children (< 13 years old)	6.6%	--	5.0%	9.1%	7.8%
Other relatives	8.6%	--	7.4%	8.9%	8.3%
Friends	6.3%	--	9.0%	8.9%	6.4%
Work colleagues	0.5%	--	0.2%	0.1%	0.1%
Organized trip	0.4%	--	0.0%	0.0%	0.0%
Other combinations (2)	13.1%	--	11.6%	13.7%	14.9%

(2) Combination of some of the groups previously analyzed

Tourists with children	14.4%	--	9.9%	19.4%	16.2%
- Between 0 and 2 years old	1.8%	--	1.3%	1.9%	2.1%
- Between 3 and 12 years old	11.5%	--	7.8%	15.9%	12.8%
- Between 0 -2 and 3-12 years old	1.1%	--	0.9%	1.7%	1.2%
<b>Tourists without children</b>	<b>85.6%</b>	<b>--</b>	<b>90.1%</b>	<b>80.6%</b>	<b>83.8%</b>
<b>Group composition:</b>					
- 1 person	9.5%	--	11.0%	9.7%	10.9%
- 2 people	61.2%	--	67.3%	56.5%	57.0%
- 3 people	11.1%	--	9.0%	11.0%	12.4%
- 4 or 5 people	14.4%	--	11.3%	18.4%	15.5%
- 6 or more people	3.7%	--	1.4%	4.5%	4.1%
<b>Average group size:</b>	<b>2.53</b>	<b>--</b>	<b>2.29</b>	<b>2.66</b>	<b>2.59</b>

\*People who share the main expenses of the trip