

•€

How many are they and how much do they spend?



Total turnover (≥ 16 years old) (€m)	282			267	677
Average cost of the flight (€)	101.8	-	-	112.8	110.7
Average daily expenditure (without flight)	129.7			120.0	119.8
Average daily expenditure (€)	187.7	-		168.8	171.9
Average lenght of stay	14.33			13.25	13.68
- others	121			187	159
- accommodation	111			125	122
- flight	118			113	125
- do not book holiday package	350			425	405
- others	67			121	90
- holiday package	252			301	271
- book holiday package	319			422	361
Expenditure per tourist (€)	2,010			1,850	1,886
(*) Thousand of tourists	12	9	11	17	49
- % tourists who book holiday package Children < 16 years old (FRONTUR - EGT) (*)	60.3%			56.6%	54.5%
- do not book holiday package (*)	56	22	23	63	163
- book holiday package (*)	85	13	16	82	196
Tourist arrivals ≥ 16 years old (EGT) (*)	140	35	39	144	359
Tourist arrivals (FRONTUR) (*)	152	44	50	161	408
TOURISTS					
	2023Q1	2023Q2	2023Q3	2023Q4	2023



% Tourists whose spending has been greater than €0 in each item

	2023Q1	2023Q2	2023Q3	2023Q4	2023
Accommodation:					
- Accommodation	79.4%			80.5%	78.9%
- Additional accommodation expenses	3.8%			3.7%	3.9%
Transport:					
- National/International Transport	95.2%			98.0%	96.7%
- Flights between islands	3.1%			5.4%	4.5%
- Taxi	61.0%			64.3%	61.8%
- Car rental	16.7%			16.8%	17.9%
- Public transport	12.5%			14.1%	12.5%
Food and drink:					
- Food purchases at supermarkets	66.3%			68.0%	67.5%
- Restaurants	77.2%			72.2%	75.4%
Leisure:					
- Organized excursions	14.3%			12.3%	13.7%
- Sport activities	8.9%			3.1%	6.1%
- Cultural activities	1.9%			1.7%	2.1%
- Museums	1.4%			1.2%	1.3%
- Theme Parks	6.6%			7.9%	7.3%
- Discos and pubs	8.4%			8.7%	8.3%
- Wellness	8.1%			7.9%	8.0%
Purchases of goods:					
- Souvenirs	26.3%			29.5%	28.8%
- Real state	0.6%			0.3%	0.6%
- Other expenses	0.9%			2.8%	1.8%
Other:					
- Medical or pharmaceutical expenses	8.3%			8.0%	8.0%
- Other expenses	7.7%			4.7%	6.3%

Average expenditure of tourists whose spending has been greater than €0 in each item

Expenditure per tourist and trip (€)	2023Q1	2023Q2	2023Q3	2023Q4	2023
Accommodation:	1,128			1,115	1,075
- Accommodation	1,009			836	883
- Additional accommodation expenses	120			279	192
Transport:	1,089			901	983
- National/International Transport	648			503	568
- Flights between islands	105			75	76
- Taxi	112			105	107
- Car rental	174			169	185
- Public transport	51			48	47
Food and drink:	493			634	548
- Food purchases at supermarkets	187			190	180
- Restaurants	306			443	368
Leisure:	609	-	-	601	568
- Organized excursions	106			75	86
- Sport activities	97			110	95
- Cultural activities	130			78	87
- Museums	60			28	46
- Theme Parks	73			78	75
- Discos and pubs	90			152	114
- Wellness	52			81	65
Purchases of goods:	4,112			2,213	3,758
- Souvenirs	124			132	133
- Real state	565			1,500	2,540
- Other expenses	3,423			581	1,084
Other:	109	-		258	151
- Medical or pharmaceutical expenses	47			159	88
- Other expenses	62			99	64

Source: Encuesta sobre el Gasto Turístico (ISTAC).



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What is the main purpose of their trip?

	2023Q1	2023Q2	2023Q3	2023Q4	2023
Holiday, leisure	92.8%			91.9%	92.5%
Visiting family or friends	5.0%			6.2%	5.2%
Business and work	0.8%			0.5%	0.5%
Education and training	0.0%			0.5%	0.2%
Sports training	0.3%			0.0%	0.1%
Health or medical care	0.2%			0.9%	0.6%
Fairs and congresses	0.0%			0.0%	0.0%
Others	0.9%			0.0%	0.8%

What is the main motivation for their holidays?

	2023Q1	2023Q2	2023Q3	2023Q4	2023
Rest	62.5%			64.4%	63.7%
Enjoy family time	20.7%			23.1%	22.6%
Have fun	6.3%			2.8%	4.1%
Explore the destination	6.1%			5.4%	5.0%
Practice their hobbies	2.3%			2.9%	2.0%
Other reasons	2.1%			1.5%	2.5%

Where did they spend their main holiday last year? *

	2023Q1	2023Q2	2023Q3	2023Q4	2023
Didn't have holidays	29.6%			26.5%	26.3%
Canary Islands	37.9%			29.3%	31.9%
Other destination	32.5%			44.3%	41.8%
Balearic Islands	0.0%			1.9%	1.5%
Rest of Spain	8.3%			7.6%	8.7%
Italy	3.8%			5.6%	4.6%
France	1.6%			3.3%	2.3%
Turkey	0.8%			2.0%	1.4%
Greece	6.1%			7.2%	8.1%
Portugal	0.0%			1.8%	0.9%
Croatia	0.7%			1.9%	2.0%
Egypt	1.0%			0.8%	0.7%
Tunisia	0.0%			0.0%	0.0%
Morocco	0.0%			0.2%	0.1%
Others	10.2%			11.9%	11.5%

^{*} Percentage of valid answers

What other destinations did they consider for this trip? *

	2023Q1	2023Q2	2023Q3	2023Q4	2023
None (I was clear about "this Canary Island")	60.5%			48.6%	52.1%
Canary Islands (other island)	21.5%			21.4%	19.4%
Other destination	18.0%			30.0%	28.5%
Balearic Islands	0.6%			1.3%	1.1%
Rest of Spain	3.8%			8.6%	7.2%
Italy	2.2%			3.5%	3.3%
France	0.7%			0.5%	1.2%
Turkey	1.1%			1.9%	1.4%
Greece	2.4%			7.8%	6.4%
Portugal	1.7%			0.7%	1.4%
Croatia	1.1%			2.2%	2.3%
Egypt	1.9%			0.8%	1.6%
Others	2.5%			2.8%	2.6%

^{*} Percentage of valid answers

Importance of each factor in the destination choice

	2023Q1	2023Q2	2023Q3	2023Q4	2023
Climate	87.1%			84.0%	84.2%
Sea	36.7%			49.1%	42.7%
Safety	39.2%			42.5%	41.5%
Beaches	32.3%			40.7%	36.9%
Accommodation supply	34.4%			36.9%	35.8%
Effortless trip	36.2%			31.6%	34.6%
Tranquility	32.9%			34.0%	33.7%
European belonging	31.1%			26.1%	28.1%
Price	19.1%			27.0%	24.1%
Environment	16.1%			22.1%	21.6%
Gastronomy	20.1%			20.8%	18.3%
Landscapes	11.8%			17.8%	15.3%
Fun possibilities	12.4%			13.7%	13.8%
Hiking trail network	16.9%			8.7%	12.9%
Shopping	7.8%			9.3%	8.9%
Authenticity	6.7%			7.5%	6.9%
Nightlife	6.5%			6.4%	6.5%
Exoticism	3.6%			4.8%	4.8%
Culture	2.5%			5.1%	3.9%
Historical heritage	2.4%			4.0%	3.4%

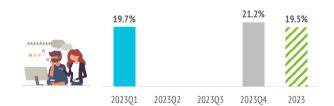
Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important

% of tourists who indicate that the factor is "very important" in their choice.

How far in advance do they book their trip?

	2023Q1	2023Q2	2023Q3	2023Q4	2023
The same day	0.2%			1.4%	0.8%
Between 1 and 30 days	23.0%			32.3%	26.0%
Between 1 and 2 months	22.2%			16.7%	21.1%
Between 3 and 6 months	34.9%			28.4%	32.6%
More than 6 months	19.7%			21.2%	19.5%

% TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE



What channels did they use to get information about the trip?

	2023Q1	2023Q2	2023Q3	2023Q4	2023
Previous visits to the Canary Islands	60.2%			53.8%	58.3%
Friends or relatives	26.1%			29.5%	27.8%
Internet or social media	39.3%			41.5%	41.6%
Mass Media	2.1%			1.6%	1.5%
Travel guides and magazines	1.4%			2.5%	1.9%
Travel Blogs or Forums	1.7%			0.8%	1.3%
Travel TV Channels	0.3%			1.3%	0.6%
Tour Operator or Travel Agency	26.2%			19.5%	21.9%
Public administrations or similar	0.2%			0.1%	0.1%
Others	3.0%			2.7%	3.6%

^{*} Multi-choise question

Tourist profile by quarter of trip (2023)

NORWAY

- Directly with the airline

Accommodation

- Tour Operator or Travel Agency

- Directly with the accommodation

- Tour Operator or Travel Agency

Flight



With whom did they book their flight and accommodation? •

35.8%

64.2%

27.0%

73.

2023

42.5%

57.5%

32.6%

2023

Activities in the Canary Islands



Outdoor time per day	2023Q1	2023Q2	2023Q3	2023Q4	2023
0 hours	4.8%			3.1%	3.6%
1 - 2 hours	8.3%			10.1%	11.6%
3 - 6 hours	33.3%			37.0%	36.4%
7 - 12 hours	49.4%			42.4%	42.3%
More than 12 hours	4.2%			7.4%	6.1%
Outdoor time per day	7.1			7.2	6.9

- Tour Operator or Travel Agency	73.0%	 	67.2%	67.4%	0
Where does the flight con	ne from?			(

39.4%

60.6%

32.8%

2023Q1 2023Q2 2023Q3 2023Q4

	2023Q1	2023Q2	2023Q3	2023Q4
Norway	91.5%			98.7%
Denmark	4.0%			0.0%

3.7% 94.5% 0.0% 1.7% Spanish Mainland 0.6% 0.7% 1.2% Germany 2.4% 0.0% 1.1% Sweden 0.8% 0.4% 0.5% United Kingdom 0.4% 0.0% 0.4% Others 0.3% 0.1% 0.5%

Where do they stay?

	2023Q1	2023Q2	2023Q3	2023Q4	2023
1-2-3* Hotel	14.6%			15.4%	15.7%
4* Hotel	26.3%			27.5%	26.0%
5* Hotel / 5* Luxury Hotel	4.8%			4.0%	5.3%
Aparthotel / Tourist Villa	25.6%			24.7%	24.6%
House/room rented in a private dwelling	10.1%			11.7%	10.0%
Private accommodation (1)	12.3%			11.7%	12.3%
Others (Cottage, cruise, camping,)	6.4%			4.9%	6.2%

⁽¹⁾ Own property /House of friends or relatives / Free housing exchange / Other private accommodation.

When booking a trip, do they tend to choose the most sustainable options?

	73/0 0	70/									
	8.	7%				87%			85	%	
		54%				5(0%			48%	
	5%	4%			3%		7%	4%		6%	
	2023	5Q1	2023Q2	2023Q3	2	023Q4			202	3	
Act	ivities ii	n the Cana	ary Islands	2023Q1 2	023Q2	2023	Q3	202	3Q4	20	2

■ 0 hours ■ More than 1 hours ■ More than 3 hours ■ More than 7 hours ■ More than 12 hours

97%

96%

Activities in the Canary Islands	2023Q1	2023Q2	2023Q3	2023Q4	2023
Walk, wander	75.8%			73.7%	75.2%
Beach	58.8%			71.5%	65.3%
Swimming pool, hotel facilities	63.0%			60.4%	62.9%
Hiking	33.1%			34.4%	34.7%
Explore the island on their own	30.9%			33.0%	32.7%
Nightlife / concerts / shows	13.1%			16.9%	14.9%
Wineries / markets / popular festivals	9.5%			9.2%	10.3%
Theme parks	7.5%			9.5%	9.6%
Running	9.5%			7.3%	9.4%
Beauty and health treatments	9.9%			7.5%	9.3%
Organized excursions	7.6%			8.2%	8.0%
Taste Canarian gastronomy	6.7%			5.9%	6.5%
Swim	4.8%			5.6%	5.5%
Sea excursions / whale watching	6.6%			3.8%	5.0%
Museums / exhibitions	4.5%			2.7%	3.8%
Golf	4.7%			3.1%	3.7%
Other Nature Activities	3.0%			2.6%	2.6%
Cycling / Mountain bike	4.2%			1.3%	2.5%
Practice other sports	2.3%			2.3%	2.5%
Scuba Diving	1.9%			0.6%	1.7%
Surf	1.6%			1.8%	1.4%
Astronomical observation	0.9%			1.8%	1.2%
Windsurf / Kitesurf	0.6%			0.4%	0.4%

What do they book?

	2023Q1	2023Q2	2023Q3	2023Q4	2023
Room only	51.8%			52.4%	51.3%
Bed and Breakfast	18.1%			19.2%	19.7%
Half board	8.1%			7.9%	8.8%
Full board	3.0%			2.5%	2.6%
All inclusive	19.0%			17.9%	17.6%

Sustainable Destination

Percepcion of the following sustainability measures during their stay *

■ No	■ Yes, but only if it not inconver	nient Ye	s, even if it means some i	nconvenience
14.6%			17.4%	15.3%
37.4%			32.2%	35.8%
48.0%			50.3%	48.9%
2023Q1	2023Q2	2023Q3	2023Q4	2023

vou	nu tney be	willing to spena	more on traver to	reduce their carbon j	ootprints
	■ No	Yes, up to 5% more	■Yes, up to 10% more	e ■ Yes, up to 20% more	■ Yes, over 20% more
	16.6%			1.2% 13.4%	2.6% - 14.8%
	27.1%			23.2%	26.2%
	52.5%			58.3%	54.3%
	202301	20230	2023	03 202304	2023

	2023Q1	2023Q2	2023Q3	2023Q4	2023
Quality of life on the island	7.4			7.5	7.5
Tolerance towards tourism	8.4			8.4	8.4
Cleanliness of the island	7.5			7.4	7.5
Air quality	7.8			7.8	7.9
Rational water consumption	7.1			7.2	7.2
Energy saving	6.6			6.7	6.7
Use of renewable energy	6.7			6.6	6.6
Recycling	6.3			5.9	6.1
Easy to get around by public transport	7.5			7.4	7.4
Overcrowding in tourist areas	6.6			6.1	6.3
Supply of local products	6.4			6.3	6.5

^{*} Scale 0 - 10 (0 = Not important and 10 = Very important)

Tourist profile by quarter of trip (2023)

NORWAY

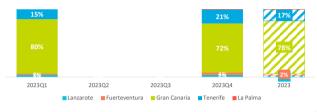


Which island do they choose?



Tourists (≥ 16 year old)	2023Q1	2023Q2	2023Q3	2023Q4	2023	Share by islands	2023Q1	20
Lanzarote	4,505			4,436	9,941	Lanzarote	3.2%	
Fuerteventura	2,696			5,137	7,973	Fuerteventura	1.9%	
Gran Canaria	112,437			104,283	279,257	Gran Canaria	80.2%	
Tenerife	20,481			30,022	61,124	Tenerife	14.6%	
La Palma	0			202	302	La Palma	0.0%	





How many islands do they visit during their trip?



	2023Q1	2023Q2	2023Q3	2023Q4	2023
One island	96.1%			92.6%	94.0%
Two islands	3.4%			6.4%	5.5%
Three or more islands	0.5%			1.0%	0.6%

How many are loyal to the Canary Islands?



	2023Q1	2023Q2	2023Q3	2023Q4	2023
Repeat tourists	85.3%			81.9%	84.2%
At least 10 previous visits	38.8%			33.8%	34.7%
Repeat tourists (last 5 years)	78.4%			70.6%	74.5%
Repeat tourists (last 5 years) (5 or more	20.3%			24.7%	21.9%

How do they rate the Canary Islands?

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Satisfaction (scale 0-10)	2023Q1	2023Q2	2023Q3	2023Q4	2023
Average rating	8.47			8.51	8.56
Experience in the Canary Islands	2023Q1	2023Q2	2023Q3	2023Q4	2023
Worse or much worse than expected	1.3%			0.9%	1.6%
Lived up to expectations	64.0%			68.3%	65.9%
Better or much better than expected	34.7%			30.8%	32.5%
Future intentions (scale 1-10)	2023Q1	2023Q2	2023Q3	2023Q4	2023
Return to the Canary Islands	8.96			8.72	8.86
Recommend visiting the Canary Islands	8.87			8.71	8.84

Who are they?



	2023Q1	2023Q2	2023Q3	2023Q4	2023
Gender					
Men	49.7%			48.0%	47.9%
Women	50.3%			52.0%	52.1%
Age					
Average age	55.8			53.0	53.4
Standard deviation	16.7			16.4	16.9
Age range					
16 - 24 years old	5.3%			5.7%	6.7%
25 - 30 years old	3.8%			7.2%	6.5%
31 - 45 years old	18.3%			22.5%	20.3%
46 - 60 years old	27.2%			23.9%	25.0%
Over 60 years old	45.4%			40.7%	41.5%
Occupation					
Salaried worker	46.6%			56.5%	51.4%
Self-employed	9.3%			8.9%	9.3%
Unemployed	0.5%			0.0%	0.5%
Business owner	8.9%			6.1%	7.2%
Student	1.5%			1.2%	1.6%
Retired	32.4%			24.4%	28.0%
Unpaid domestic work	0.0%			0.0%	0.0%
Others	0.8%			3.1%	2.0%
Annual household income level					
Less than €25,000	3.3%			1.5%	2.6%
€25,000 - €49,999	10.1%			15.7%	14.2%
€50,000 - €74,999	25.8%			25.5%	27.2%
More than €74,999	0.0%			0.0%	0.0%
Education level					
No studies	0.4%			1.1%	0.9%
Primary education	2.4%			2.9%	3.0%
Secondary education	24.1%			28.2%	25.4%
Higher education	73.1%			67.9%	70.7%

Who do they come with?	_				1111
	2023Q1	2023Q2	2023Q3	2023Q4	2023
Unaccompanied	9.7%			10.0%	10.0%
Only with partner	47.3%			46.8%	47.5%
Only with children (< 13 years old)	4.1%			5.3%	4.5%
Partner + children (< 13 years old)	6.9%			3.6%	5.6%
Other relatives	10.1%			10.3%	10.3%
Friends	3.1%			8.4%	5.4%
Work colleagues	0.2%			0.0%	0.1%
Organized trip	0.0%			0.0%	0.0%
Other combinations (2) (2) Combination of some of the groups previously a	18.6% nalyzed			15.5%	16.6%
Tourists with children	18.3%			15.6%	17.3%
- Between 0 and 2 years old	1.7%			1.4%	1.4%
- Between 3 and 12 years old	15.8%			13.1%	14.5%
- Between 0 -2 and 3-12 years old	0.9%			1.2%	1.4%
Tourists without children	81.7%	-	-	84.4%	82.7%
Group composition:					
- 1 person	13.7%			12.9%	12.7%
- 2 people	54.8%			60.2%	57.2%
- 3 people	9.6%			12.7%	10.6%
- 4 or 5 people	15.8%			10.8%	13.8%
- 6 or more people	6.1%			3.4%	5.7%

Source: Encuesta sobre el Gasto Turístico (ISTAC).