

## Tourist profile. Historical data (2019 - 2023)

### NORWAY



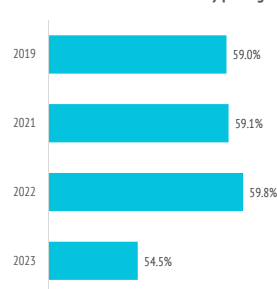
#### How many are they and how much do they spend?



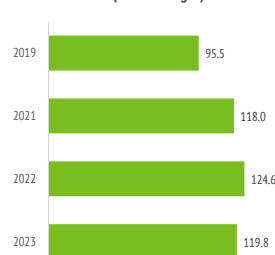
	2019	2020	2021	2022	2023
<b>TOURISTS</b>					
<b>Tourist arrivals (FRONTUR) (*)</b>	<b>432</b>	<b>136</b>	<b>89</b>	<b>333</b>	<b>408</b>
<b>Tourist arrivals ≥ 16 years old (EGT) (*)</b>	<b>372</b>	<b>120</b>	<b>79</b>	<b>296</b>	<b>359</b>
- book holiday package (*)	219	--	47	177	196
- do not book holiday package (*)	152	--	32	119	163
- % tourists who book holiday package	59.0%	--	59.1%	59.8%	54.5%
<b>Children &lt; 16 years old (FRONTUR - EGT) (*)</b>	<b>60</b>	<b>--</b>	<b>9</b>	<b>37</b>	<b>49</b>
<b>Expenditure per tourist (€)</b>					
<b>- book holiday package</b>	<b>1,363</b>	<b>--</b>	<b>1,590</b>	<b>1,760</b>	<b>1,886</b>
- holiday package	1,060	--	1,256	1,502	1,416
- others	388	--	420	371	472
<b>- do not book holiday package</b>	<b>1,240</b>	<b>--</b>	<b>1,467</b>	<b>1,591</b>	<b>1,885</b>
- flight	387	--	454	518	581
- accommodation	357	--	316	403	567
- others	496	--	697	670	737
<b>Average length of stay</b>	<b>11.27</b>	<b>--</b>	<b>12.15</b>	<b>11.72</b>	<b>13.68</b>
<b>Average daily expenditure (€)</b>	<b>140.8</b>	<b>--</b>	<b>170.8</b>	<b>187.1</b>	<b>171.9</b>
<b>Average daily expenditure (without flight)</b>	<b>95.5</b>	<b>--</b>	<b>118.0</b>	<b>124.6</b>	<b>119.8</b>
<b>Average cost of the flight (€)</b>	<b>423.8</b>	<b>--</b>	<b>488.0</b>	<b>563.9</b>	<b>549.9</b>
<b>Total turnover (≥ 16 years old) (€m)</b>	<b>507</b>	<b>--</b>	<b>126</b>	<b>521</b>	<b>677</b>

(\*) Thousands of tourists

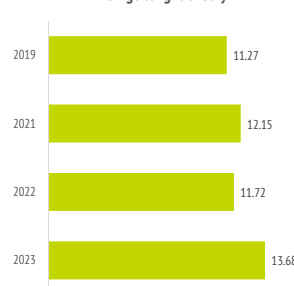
% tourists who book holiday package



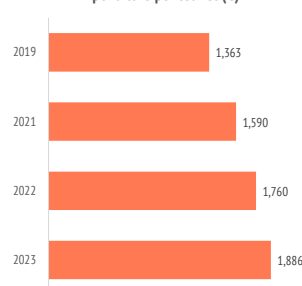
Average daily expenditure (€) (without flight)



Average length of stay



Expenditure per tourist (€)



#### % Tourists whose spending has been greater than €0 in each item

	2019	2020	2021	2022	2023
<b>Accommodation:</b>					
- Accommodation	80.5%	--	81.3%	80.6%	78.9%
- Additional accommodation expenses	4.1%	--	7.4%	4.8%	3.9%
<b>Transport:</b>					
- National/International Transport	96.5%	--	98.4%	96.7%	96.7%
- Flights between islands	3.1%	--	2.1%	2.6%	4.5%
- Taxi	53.8%	--	67.0%	63.0%	61.8%
- Car rental	16.6%	--	16.6%	13.4%	17.9%
- Public transport	10.2%	--	13.5%	11.5%	12.5%
<b>Food and drink:</b>					
- Food purchases at supermarkets	63.5%	--	68.8%	63.3%	67.5%
- Restaurants	73.9%	--	74.2%	72.8%	75.4%
<b>Leisure:</b>					
- Organized excursions	8.7%	--	8.1%	12.9%	13.7%
- Sport activities	2.9%	--	7.8%	5.7%	6.1%
- Cultural activities	1.1%	--	0.4%	1.5%	2.1%
- Museums	1.3%	--	2.2%	2.3%	1.3%
- Theme Parks	3.9%	--	6.2%	6.9%	7.3%
- Discos and pubs	6.9%	--	9.9%	7.3%	8.3%
- Wellness	5.5%	--	5.2%	9.1%	8.0%
<b>Purchases of goods:</b>					
- Souvenirs	30.0%	--	33.1%	32.1%	28.8%
- Real state	0.2%	--	0.4%	0.8%	0.6%
- Other expenses	0.3%	--	1.0%	1.2%	1.8%
<b>Other:</b>					
- Medical or pharmaceutical expenses	5.9%	--	8.2%	7.1%	8.0%
- Other expenses	6.1%	--	7.2%	5.7%	6.3%

#### Average expenditure of tourists whose spending has been greater than €0 in each item

Expenditure per tourist and trip (€)	2019	2020	2021	2022	2023
<b>Accommodation:</b>					
<b>Accommodation:</b>	<b>765</b>	<b>--</b>	<b>904</b>	<b>1,045</b>	<b>1,075</b>
- Accommodation	598	--	653	809	883
- Additional accommodation expenses	167	--	251	236	192
<b>Transport:</b>					
<b>Transport:</b>	<b>737</b>	<b>--</b>	<b>861</b>	<b>1,010</b>	<b>983</b>
- National/International Transport	439	--	496	583	568
- Flights between islands	105	--	71	92	76
- Taxi	71	--	107	111	107
- Car rental	99	--	153	189	185
- Public transport	23	--	35	35	47
<b>Food and drink:</b>					
<b>Food and drink:</b>	<b>439</b>	<b>--</b>	<b>477</b>	<b>452</b>	<b>548</b>
- Food purchases at supermarkets	160	--	195	166	180
- Restaurants	279	--	282	286	368
<b>Leisure:</b>					
<b>Leisure:</b>	<b>563</b>	<b>--</b>	<b>691</b>	<b>650</b>	<b>568</b>
- Organized excursions	104	--	88	100	86
- Sport activities	60	--	129	81	95
- Cultural activities	65	--	71	60	87
- Museums	33	--	34	36	46
- Theme Parks	113	--	62	125	75
- Discos and pubs	130	--	165	150	114
- Wellness	57	--	142	99	65
<b>Purchases of goods:</b>					
<b>Purchases of goods:</b>	<b>2,929</b>	<b>--</b>	<b>583</b>	<b>1,356</b>	<b>3,758</b>
- Souvenirs	137	--	139	152	133
- Real state	2,743	--	85	186	2,540
- Other expenses	48	--	358	1,017	1,084
<b>Other:</b>					
<b>Other:</b>	<b>138</b>	<b>--</b>	<b>128</b>	<b>121</b>	<b>151</b>
- Medical or pharmaceutical expenses	80	--	55	53	88
- Other expenses	58	--	73	67	64

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.

**What is the main purpose of their trip?**

	2019	2020	2021	2022	2023
Holiday, leisure	91.6%	--	94.3%	94.0%	92.5%
Visiting family or friends	5.3%	--	4.3%	3.0%	5.2%
Business and work	1.0%	--	0.6%	0.7%	0.5%
Education and training	0.1%	--	0.0%	0.1%	0.2%
Sports training	0.8%	--	0.3%	0.2%	0.1%
Health or medical care	0.4%	--	0.4%	0.6%	0.6%
Fairs and congresses	0.1%	--	0.0%	0.0%	0.0%
Others	0.7%	--	0.1%	1.3%	0.8%

**What is the main motivation for their holidays?**

	2019	2020	2021	2022	2023
Rest	70.5%	--	72.4%	65.0%	63.7%
Enjoy family time	17.6%	--	17.0%	21.2%	22.6%
Have fun	2.7%	--	5.2%	5.9%	4.1%
Explore the destination	5.5%	--	1.8%	5.0%	5.0%
Practice their hobbies	2.5%	--	2.1%	1.4%	2.0%
Other reasons	1.2%	--	1.4%	1.6%	2.5%

**Where did they spend their main holiday last year? \***

	2019	2020	2021	2022	2023
Didn't have holidays	--	--	68.3%	59.0%	26.3%
Canary Islands	--	--	17.7%	21.2%	31.9%
Other destination	--	--	14.0%	19.7%	41.8%
Balearic Islands	--	--	0.3%	1.0%	1.5%
Rest of Spain	--	--	0.7%	3.2%	8.7%
Italy	--	--	0.5%	1.5%	4.6%
France	--	--	0.8%	1.3%	2.3%
Turkey	--	--	0.0%	0.7%	1.4%
Greece	--	--	1.3%	2.5%	8.1%
Portugal	--	--	0.1%	0.3%	0.9%
Croatia	--	--	1.0%	1.5%	2.0%
Egypt	--	--	0.3%	0.2%	0.7%
Tunisia	--	--	0.3%	0.2%	0.0%
Morocco	--	--	0.0%	0.0%	0.1%
Others	--	--	8.8%	7.4%	11.5%

\* Percentage of valid answers

**What other destinations did they consider for this trip? \***

	2019	2020	2021	2022	2023
None (I was clear about "this Canary Island")	--	--	50.8%	50.2%	52.1%
Canary Islands (other island)	--	--	23.3%	23.8%	19.4%
Other destination	--	--	25.9%	26.0%	28.5%
Balearic Islands	--	--	0.4%	0.9%	1.1%
Rest of Spain	--	--	6.5%	6.3%	7.2%
Italy	--	--	3.2%	3.4%	3.3%
France	--	--	1.3%	0.8%	1.2%
Turkey	--	--	1.1%	1.7%	1.4%
Greece	--	--	4.5%	6.2%	6.4%
Portugal	--	--	2.7%	2.4%	1.4%
Croatia	--	--	2.0%	2.0%	2.3%
Egypt	--	--	1.9%	0.6%	1.6%
Others	--	--	2.3%	1.5%	2.6%

\* Percentage of valid answers

**Importance of each factor in the destination choice**

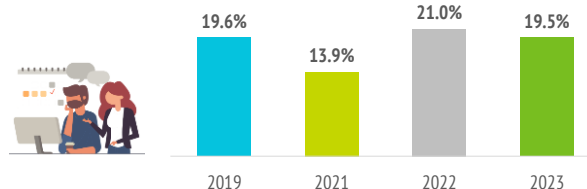
	2019	2020	2021	2022	2023
Climate	87.9%	--	87.7%	88.2%	84.2%
Sea	43.6%	--	44.7%	51.1%	42.7%
Safety	41.6%	--	45.1%	42.8%	41.5%
Beaches	40.8%	--	44.0%	47.5%	36.9%
Accommodation supply	37.1%	--	35.5%	41.7%	35.8%
Effortless trip	35.4%	--	39.4%	39.6%	34.6%
Tranquility	35.3%	--	33.9%	32.5%	33.7%
European belonging	27.6%	--	36.7%	34.9%	28.1%
Price	26.7%	--	28.2%	22.8%	24.1%
Environment	20.3%	--	22.3%	22.0%	21.6%
Gastronomy	17.5%	--	19.1%	24.9%	18.3%
Landscapes	14.9%	--	14.8%	17.8%	15.3%
Fun possibilities	12.1%	--	17.6%	20.6%	13.8%
Hiking trail network	14.6%	--	17.2%	12.0%	12.9%
Shopping	8.5%	--	9.7%	9.8%	8.9%
Authenticity	5.9%	--	11.2%	7.5%	6.9%
Nightlife	5.9%	--	11.8%	11.2%	6.5%
Exoticism	4.2%	--	7.8%	7.7%	4.8%
Culture	3.6%	--	7.6%	7.8%	3.9%
Historical heritage	4.1%	--	6.6%	3.6%	3.4%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important" % of tourists who indicate that the factor is "very important" in their choice.

**How far in advance do they book their trip?**

	2019	2020	2021	2022	2023
The same day	0.8%	--	1.1%	1.3%	0.8%
Between 1 and 30 days	28.7%	--	32.9%	27.3%	26.0%
Between 1 and 2 months	23.7%	--	30.3%	20.5%	21.1%
Between 3 and 6 months	27.3%	--	21.8%	29.9%	32.6%
More than 6 months	19.6%	--	13.9%	21.0%	19.5%

**% TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE**



**What channels did they use to get information about the trip?**

	2019	2020	2021	2022	2023
Previous visits to the Canary Islands	63.7%	--	64.6%	61.1%	58.3%
Friends or relatives	23.5%	--	28.6%	27.6%	27.8%
Internet or social media	48.5%	--	41.5%	40.0%	41.6%
Mass Media	1.0%	--	1.3%	1.5%	1.5%
Travel guides and magazines	3.0%	--	2.1%	1.9%	1.9%
Travel Blogs or Forums	1.8%	--	0.7%	1.0%	1.3%
Travel TV Channels	0.2%	--	0.0%	0.4%	0.6%
Tour Operator or Travel Agency	24.3%	--	18.8%	24.0%	21.9%
Public administrations or similar	0.1%	--	0.9%	0.3%	0.1%
Others	2.2%	--	1.2%	3.0%	3.6%

\* Multi-choice question

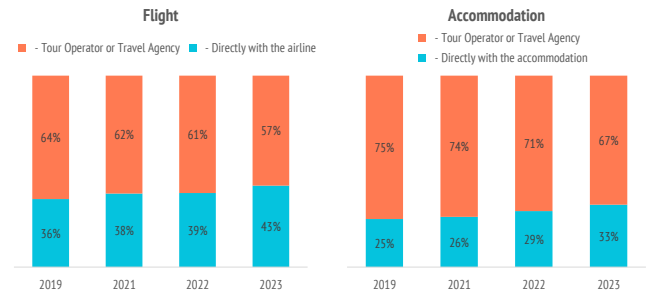
## Tourist profile. Historical data (2019 - 2023)

### NORWAY



#### With whom did they book their flight and accommodation?

	2019	2020	2021	2022	2023
<b>Flight</b>					
- Directly with the airline	35.5%	--	38.4%	38.7%	42.5%
- Tour Operator or Travel Agency	64.5%	--	61.6%	61.3%	57.5%
<b>Accommodation</b>					
- Directly with the accommodation	25.1%	--	26.2%	29.3%	32.6%
- Tour Operator or Travel Agency	74.9%	--	73.8%	70.7%	67.4%

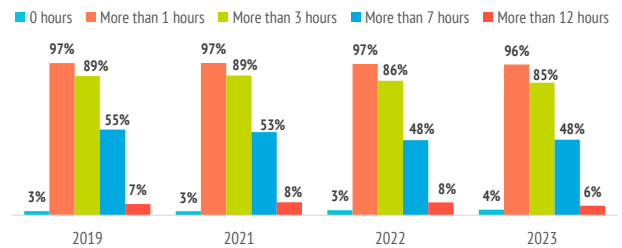


#### Where does the flight come from?

	2019	2020	2021	2022	2023
Norway	96.6%	--	95.3%	95.6%	94.5%
Denmark	1.0%	--	1.0%	1.9%	1.7%
Spanish Mainland	0.5%	--	1.0%	0.9%	1.2%
Germany	0.1%	--	0.5%	0.7%	1.1%
Sweden	0.7%	--	0.3%	0.3%	0.5%
United Kingdom	0.9%	--	0.4%	0.2%	0.4%
Poland	0.0%	--	0.0%	0.0%	0.2%
Belgium	0.0%	--	0.6%	0.0%	0.1%
Portugal	0.0%	--	0.1%	0.0%	0.1%
Switzerland	0.0%	--	0.3%	0.1%	0.1%
Others	0.2%	--	0.5%	0.3%	0.0%

#### Activities in the Canary Islands

Outdoor time per day	2019	2020	2021	2022	2023
0 hours	2.6%	--	2.6%	3.2%	3.6%
1 - 2 hours	8.3%	--	8.0%	10.7%	11.6%
3 - 6 hours	34.2%	--	36.2%	38.0%	36.4%
7 - 12 hours	47.7%	--	44.8%	39.8%	42.3%
More than 12 hours	7.1%	--	8.3%	8.2%	6.1%
<b>Outdoor time per day</b>	<b>7.5</b>	<b>--</b>	<b>7.3</b>	<b>6.8</b>	<b>6.9</b>



#### Where do they stay?

	2019	2020	2021	2022	2023
1-2-3* Hotel	15.5%	--	19.7%	18.3%	15.7%
4* Hotel	23.0%	--	28.6%	26.7%	26.0%
5* Hotel / 5* Luxury Hotel	5.0%	--	5.3%	8.6%	5.3%
Aparthotel / Tourist Villa	35.5%	--	20.3%	21.4%	24.6%
House/room rented in a private dwelling	6.9%	--	10.3%	5.9%	10.0%
Private accommodation (1)	8.8%	--	11.1%	10.5%	12.3%
Others (Cottage, cruise, camping,...)	5.3%	--	4.7%	8.6%	6.2%

(1) Own property / House of friends or relatives / Free housing exchange / Other private accommodation.



#### What do they book?

	2019	2020	2021	2022	2023
Room only	54.4%	--	47.0%	42.5%	51.3%
Bed and Breakfast	19.8%	--	26.2%	23.7%	19.7%
Half board	10.9%	--	7.4%	9.3%	8.8%
Full board	1.0%	--	1.6%	2.5%	2.6%
All inclusive	13.9%	--	17.9%	22.1%	17.6%

Activities in the Canary Islands	2019	2020	2021	2022	2023
Walk, wander	77.5%	--	78.2%	74.4%	75.2%
Beach	63.5%	--	65.7%	67.6%	65.3%
Swimming pool, hotel facilities	59.5%	--	56.9%	65.4%	62.9%
Hiking	--	--	38.5%	35.8%	34.7%
Explore the island on their own	37.1%	--	32.7%	31.9%	32.7%
Nightlife / concerts / shows	13.7%	--	16.0%	13.3%	14.9%
Wineries / markets / popular festivals	12.6%	--	6.5%	10.1%	10.3%
Theme parks	7.7%	--	9.0%	10.3%	9.6%
Running	--	--	10.0%	7.4%	9.4%
Beauty and health treatments	7.4%	--	8.0%	12.3%	9.3%
Organized excursions	7.8%	--	6.0%	9.2%	8.0%
Taste Canarian gastronomy	6.1%	--	4.9%	6.8%	6.5%
Swim	--	--	37.0%	13.4%	5.5%
Sea excursions / whale watching	4.7%	--	5.6%	5.7%	5.0%
Museums / exhibitions	4.7%	--	4.3%	4.8%	3.8%
Golf	--	--	4.7%	2.1%	3.7%
Other Nature Activities	--	--	3.2%	3.1%	2.6%
Cycling / Mountain bike	--	--	3.4%	2.1%	2.5%
Practice other sports	--	--	6.4%	4.3%	2.5%
Scuba Diving	--	--	1.9%	1.5%	1.7%
Surf	--	--	2.1%	1.9%	1.4%
Astronomical observation	1.7%	--	1.8%	1.7%	1.2%
Windsurf / Kitesurf	--	--	1.2%	0.8%	0.4%

\* Multi-choice question

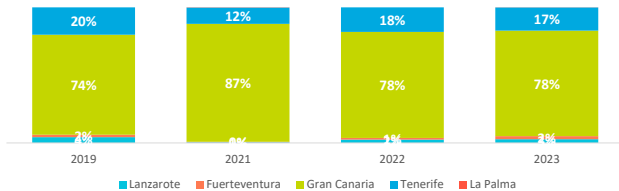
## Tourist profile. Historical data (2019 - 2023)

### NORWAY



#### Which island do they choose?

Tourists (≥ 16 year old)	2019	2020	2021	2022	2023
Lanzarote	15,947	--	396	7,206	9,941
Fuerteventura	6,479	--	271	3,853	7,973
Gran Canaria	273,849	--	68,930	231,208	279,257
Tenerife	74,793	--	9,516	53,654	61,124
La Palma	0	--	142	0	302



#### How many are loyal to the Canary Islands?

	2019	2020	2021	2022	2023
Repeat tourists	85.4%	--	85.9%	82.7%	84.2%
At least 10 previous visits	36.1%	--	34.2%	35.5%	34.7%
Repeat tourists (last 5 years)	78.7%	--	78.3%	73.8%	74.5%
Repeat tourists (last 5 years)(5 or more visits)	36.0%	--	24.4%	18.5%	21.9%

#### Who are they?

	2019	2020	2021	2022	2023
<b>Gender</b>					
Men	51.5%	--	47.6%	51.2%	47.9%
Women	48.5%	--	52.4%	48.8%	52.1%
<b>Age</b>					
Average age	54.2	--	51.2	50.8	53.4
Standard deviation	15.4	--	16.9	17.6	16.9
<b>Age range</b>					
16 - 24 years old	4.4%	--	10.4%	10.3%	6.7%
25 - 30 years old	5.9%	--	4.8%	6.8%	6.5%
31 - 45 years old	17.7%	--	18.6%	21.6%	20.3%
46 - 60 years old	30.9%	--	29.6%	25.9%	25.0%
Over 60 years old	41.0%	--	36.5%	35.4%	41.5%
<b>Occupation</b>					
Salaried worker	48.1%	--	53.0%	52.4%	51.4%
Self-employed	8.5%	--	4.7%	5.9%	9.3%
Unemployed	0.7%	--	0.2%	1.4%	0.5%
Business owner	8.1%	--	11.2%	9.8%	7.2%
Student	1.8%	--	3.7%	2.7%	1.6%
Retired	31.1%	--	24.4%	24.5%	28.0%
Unpaid domestic work	0.1%	--	0.0%	0.2%	0.0%
Others	1.7%	--	2.9%	3.2%	2.0%
<b>Annual household income level</b>					
Less than €25,000	4.0%	--	4.6%	3.4%	2.6%
€25,000 - €49,999	21.7%	--	19.0%	13.0%	14.2%
€50,000 - €74,999	32.3%	--	25.4%	30.8%	27.2%
More than €74,999	42.0%	--	51.1%	52.8%	56.0%
<b>Education level</b>					
No studies	0.6%	--	0.3%	0.4%	0.9%
Primary education	4.0%	--	4.2%	2.8%	3.0%
Secondary education	31.0%	--	28.9%	25.6%	25.4%
Higher education	64.5%	--	66.7%	71.2%	70.7%

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.

Share by islands	2019	2020	2021	2022	2023
Lanzarote	4.3%	--	0.5%	2.4%	2.8%
Fuerteventura	1.7%	--	0.3%	1.3%	2.2%
Gran Canaria	73.8%	--	87.0%	78.1%	77.9%
Tenerife	20.2%	--	12.0%	18.1%	17.0%
La Palma	0.0%	--	0.2%	0.0%	0.1%

#### How many islands do they visit during their trip?

	2019	2020	2021	2022	2023
One island	94.9%	--	97.0%	95.7%	94.0%
Two islands	4.8%	--	3.0%	4.2%	5.5%
Three or more islands	0.3%	--	0.0%	0.0%	0.6%

#### How do they rate the Canary Islands?

Satisfaction (scale 0-10)	2019	2020	2021	2022	2023
Average rating	8.44	--	8.71	8.68	8.56

Experience in the Canary Islands	2019	2020	2021	2022	2023
Worse or much worse than expected	1.9%	--	3.3%	2.1%	1.6%
Lived up to expectations	68.7%	--	61.0%	59.7%	65.9%
Better or much better than expected	29.4%	--	35.6%	38.2%	32.5%

Future intentions (scale 1-10)	2019	2020	2021	2022	2023
Return to the Canary Islands	8.80	--	9.00	8.89	8.86
Recommend visiting the Canary Islands	8.74	--	8.91	8.91	8.84

#### Who do they come with?

	2019	2020	2021	2022	2023
Unaccompanied	11.7%	--	14.4%	11.4%	10.0%
Only with partner	49.3%	--	48.3%	41.6%	47.5%
Only with children (< 13 years old)	2.5%	--	3.0%	4.3%	4.5%
Partner + children (< 13 years old)	3.8%	--	5.1%	6.2%	5.6%
Other relatives	8.3%	--	8.3%	11.0%	10.3%
Friends	7.0%	--	9.0%	6.8%	5.4%
Work colleagues	0.5%	--	0.0%	0.3%	0.1%
Organized trip	0.4%	--	0.3%	0.6%	0.0%
Other combinations (2)	16.5%	--	11.5%	17.8%	16.6%

(2) Combination of some of the groups previously analyzed

Tourists with children	2019	2020	2021	2022	2023
- Between 0 and 2 years old	1.6%	--	0.0%	0.8%	1.4%
- Between 3 and 12 years old	9.0%	--	11.5%	16.9%	14.5%
- Between 0 -2 and 3-12 years old	0.8%	--	1.1%	1.2%	1.4%
<b>Tourists without children</b>	<b>88.5%</b>	--	<b>87.3%</b>	<b>81.0%</b>	<b>82.7%</b>
<b>Group composition:</b>					
- 1 person	15.5%	--	15.5%	14.5%	12.7%
- 2 people	58.6%	--	59.8%	50.3%	57.2%
- 3 people	8.6%	--	9.1%	10.9%	10.6%
- 4 or 5 people	13.7%	--	11.6%	18.0%	13.8%
- 6 or more people	3.7%	--	3.9%	6.2%	5.7%
<b>Average group size:</b>	<b>2.43</b>	--	<b>2.43</b>	<b>2.80</b>	<b>2.60</b>

\*People who share the main expenses of the trip