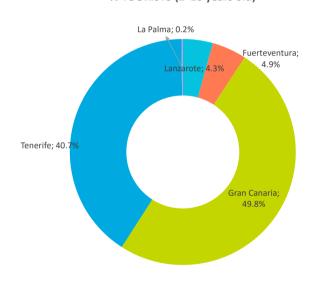
## **FINLAND**



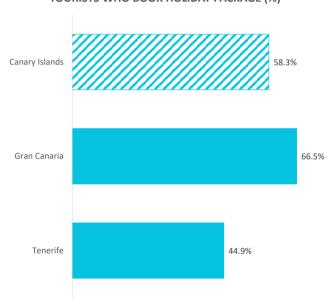
## INBOUND TOURISM AND TOURIST EXPENDITURE

|   | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|---|----------------|-----------|---------------|--------------|----------|----------|
| Tourist arrivals ≥ 16 years old (EGT)         | 181,548        | 7,780     | 8,973         | 90,478       | 73,889   | 349      |
| % Tourists                                    | 100%           | 4.3%      | 4.9%          | 49.8%        | 40.7%    | 0.2%     |
| % tourists who book holiday package           | 58.3%          |           |               | 66.5%        | 44.9%    |          |
| Expenditure per tourist (€)                   | 1,865          |           |               | 1,715        | 2,052    |          |
| - book holiday package                        | 1,918          |           |               | 1,820        | 2,165    |          |
| - holiday package                             | 1,582          |           |               | 1,511        | 1,743    |          |
| - others                                      | 336            |           |               | 308          | 422      |          |
| - do not book holiday package                 | 1,790          |           |               | 1,509        | 1,959    |          |
| - flight                                      | 512            |           |               | 499          | 509      |          |
| - accommodation                               | 669            |           |               | 504          | 779      |          |
| - others                                      | 609            |           |               | 506          | 671      |          |
| Average lenght of stay                        | 12.88          |           |               | 12.03        | 14.74    |          |
| Average daily expenditure (€)                 | 196.3          |           |               | 196.3        | 192.0    |          |
| Average daily expenditure without flight (€)  | 133.1          |           | -             | 133.7        | 131.4    |          |
| Average cost of the flight (€)                | 560.5          |           | -             | 529.7        | 576.2    | -        |
| Total turnover (≥ 16 years old) (€m)          | 339            |           |               | 155          | 152      |          |
| % Turnover                                    | 100%           |           |               | 45.8%        | 44.8%    |          |
| Tourist arrivals (FRONTUR)                    | n.d.           | n.d.      | n.d.          | n.d.         | n.d.     | n.d.     |
| Passenger arrivals on non-stop flights (AENA) | 198,010        | 9,126     | 4,969         | 105,459      | 78,456   | n.d.     |
| Children < 16 years old (FRONTUR - EGT)       | n.d.           | n.d.      | n.d.          | n.d.         | n.d.     | n.d.     |

## % TOURISTS (≥ 16 years old)



## **TOURISTS WHO BOOK HOLIDAY PACKAGE (%)**



## **AVERAGE LENGHT OF STAY**





## % Tourists whose spending has been greater than €0 in each item

|                                     | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|-------------------------------------|----------------|-----------|---------------|--------------|----------|----------|
|                                     |                |           |               |              |          |          |
| Accommodation:                      |                |           |               |              |          |          |
| - Accommodation                     | 90.9%          |           |               | 91.9%        | 88.3%    |          |
| - Additional accommodation expenses | 3.3%           |           |               | 3.3%         | 2.3%     |          |
| Transport:                          |                |           |               |              |          |          |
| - National/International Transport  | 96.6%          |           |               | 98.2%        | 93.9%    |          |
| - Flights between islands           | 2.9%           |           |               | 1.6%         | 2.9%     |          |
| - Taxi                              | 62.5%          |           |               | 65.7%        | 63.4%    |          |
| - Car rental                        | 31.6%          |           |               | 24.1%        | 39.7%    |          |
| - Public transport                  | 17.1%          |           |               | 20.3%        | 14.6%    |          |
| Food and drink:                     |                |           |               |              |          |          |
| - Food purchases at supermarkets    | 68.9%          |           |               | 71.3%        | 66.8%    |          |
| - Restaurants                       | 74.8%          |           |               | 72.0%        | 79.7%    |          |
| Leisure:                            |                |           |               |              |          |          |
| - Organized excursions              | 20.9%          |           |               | 16.8%        | 24.4%    |          |
| - Sport activities                  | 7.9%           |           |               | 7.5%         | 7.1%     |          |
| - Cultural activities               | 2.2%           |           |               | 1.1%         | 3.8%     |          |
| - Museums                           | 8.0%           |           |               | 7.4%         | 6.5%     |          |
| - Theme Parks                       | 10.7%          |           |               | 4.8%         | 18.2%    |          |
| - Discos and pubs                   | 10.5%          |           |               | 15.1%        | 5.1%     |          |
| - Wellness                          | 8.0%           |           |               | 6.2%         | 9.9%     |          |
| Purchases of goods:                 |                |           |               |              |          |          |
| - Souvenirs                         | 42.1%          |           |               | 41.8%        | 42.2%    |          |
| - Real estate                       | 0.2%           |           |               | 0.3%         | 0.0%     |          |
| - Other purchases                   | 0.7%           |           |               | 0.7%         | 0.9%     |          |
| Others:                             |                |           |               |              |          |          |
| - Medical expenses                  | 7.0%           |           |               | 9.0%         | 3.8%     |          |
| - Other expenses                    | 7.8%           |           |               | 8.7%         | 6.3%     |          |

## Average expenditure of tourists whose spending has been greater than €0 in each item

|                                      | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|--------------------------------------|----------------|-----------|---------------|--------------|----------|----------|
| Expenditure per tourist and trip (€) |                |           |               |              |          |          |
| Accommodation:                       | 1,045          |           |               | 1,127        | 1,011    |          |
| - Accommodation                      | 880            |           |               | 825          | 973      |          |
| - Additional accommodation expenses  | 166            |           |               | 302          | 38       |          |
| Transport:                           | 919            |           |               | 799          | 1,040    |          |
| - National/International Transport   | 580            |           |               | 540          | 613      |          |
| - Flights between islands            | 43             |           |               | 15           | 69       |          |
| - Taxi                               | 131            |           |               | 94           | 180      |          |
| - Car rental                         | 141            |           |               | 128          | 149      |          |
| - Public transport                   | 24             |           |               | 22           | 28       |          |
| Food and drink:                      | 343            |           |               | 316          | 390      |          |
| - Food purchases at supermarkets     | 133            |           |               | 123          | 148      |          |
| - Restaurants                        | 210            |           |               | 193          | 242      |          |
| Leisure:                             | 535            |           |               | 438          | 576      |          |
| - Organized excursions               | 97             |           |               | 79           | 120      |          |
| - Sport activities                   | 96             |           |               | 86           | 116      |          |
| - Cultural activities                | 32             |           |               | 12           | 39       |          |
| - Museums                            | 29             |           |               | 28           | 36       |          |
| - Theme Parks                        | 94             |           |               | 58           | 109      |          |
| - Discos and pubs                    | 88             |           |               | 94           | 92       |          |
| - Wellness                           | 98             |           |               | 80           | 64       |          |
| Purchases of goods:                  | 252            |           |               | 250          | 154      |          |
| - Souvenirs                          | 99             |           |               | 100          | 97       |          |
| - Real estate                        | 100            |           |               | 100          | 0        |          |
| - Other purchases                    | 53             |           |               | 50           | 56       |          |
| Others:                              | 252            |           |               | 85           | 729      |          |
| - Medical expenses                   | 171            |           |               | 35           | 611      |          |
| - Other expenses                     | 81             |           |               | 50           | 119      |          |



## **TOURIST PROFILE**

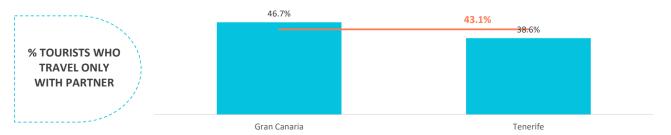
#### Who are they?

|   | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|---|----------------|-----------|---------------|--------------|----------|----------|
| <u>Gender</u>                             |                |           |               |              |          |          |
| Percentage of men                         | 46.3%          |           |               | 50.1%        | 43.0%    |          |
| Percentage of women                       | 53.7%          |           |               | 49.9%        | 57.0%    |          |
| Age                                       |                |           |               |              |          |          |
| Average age (tourists above 16 years old) | 48.82          |           |               | 50.27        | 47.25    |          |
| Standard deviation                        | 17.3           |           |               | 16.8         | 18.0     |          |
| Age range                                 |                |           |               |              |          |          |
| 16-24 years old                           | 12.1%          |           |               | 11.0%        | 15.1%    |          |
| 25-30 years old                           | 6.2%           |           |               | 3.9%         | 8.6%     |          |
| 31-45 years old                           | 24.9%          |           |               | 22.0%        | 24.8%    |          |
| 46-60 years old                           | 27.1%          |           |               | 31.3%        | 22.4%    |          |
| Over 60 years old                         | 29.6%          |           |               | 31.7%        | 29.1%    |          |
| Occupation                                |                |           |               |              |          |          |
| Salaried worker                           | 52.2%          |           |               | 52.6%        | 50.3%    |          |
| Self-employed                             | 7.1%           |           |               | 6.6%         | 7.3%     |          |
| Unemployed                                | 0.3%           |           |               | 0.2%         | 0.5%     |          |
| Business owner                            | 7.0%           |           |               | 6.7%         | 6.7%     |          |
| Student                                   | 7.8%           |           |               | 6.4%         | 10.6%    |          |
| Retired                                   | 24.9%          |           |               | 26.5%        | 24.2%    |          |
| Unpaid domestic work                      | 0.3%           |           |               | 0.4%         | 0.4%     |          |
| Others                                    | 0.3%           |           |               | 0.6%         | 0.0%     |          |
| Annual household income level             |                |           |               |              |          |          |
| Less than €25,000                         | 8.6%           |           |               | 7.2%         | 10.6%    |          |
| €25,000 - €49,999                         | 30.4%          |           |               | 27.2%        | 33.4%    |          |
| €50,000 - €74,999                         | 26.6%          |           |               | 30.1%        | 24.7%    |          |
| More than €74,999                         | 34.5%          |           |               | 35.5%        | 31.2%    |          |
| Education level                           |                |           |               |              |          |          |
| No studies                                | 0.3%           |           |               | 0.0%         | 0.6%     |          |
| Primary education                         | 6.1%           |           |               | 6.5%         | 6.2%     |          |
| Secondary education                       | 32.5%          |           |               | 35.0%        | 30.2%    |          |
| Higher education                          | 61.1%          |           |               | 58.4%        | 63.1%    |          |

## Who do they come with?

|  | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|--|----------------|-----------|---------------|--------------|----------|----------|
| Unaccompanied  | 10.6%          |           |               | 10.8%        | 10.4%    |          |
| Only with partner                                      | 43.1%          |           |               | 46.7%        | 38.6%    |          |
| Only with children (< 13 years old)                    | 8.1%           |           |               | 6.4%         | 9.8%     |          |
| Partner + children (< 13 years old)                    | 4.0%           |           |               | 2.6%         | 5.4%     |          |
| Other relatives  | 8.0%           |           |               | 8.2%         | 7.3%     |          |
| Friends  | 5.8%           |           |               | 6.9%         | 5.8%     |          |
| Work colleagues  | 0.2%           |           |               | 0.3%         | 0.0%     |          |
| Organized trip   | 0.5%           |           |               | 0.2%         | 1.0%     |          |
| Other combinations (2)                                 | 19.8%          |           |               | 17.8%        | 21.6%    |          |
| <sup>(2)</sup> Different situations have been isolated |                |           |               |              |          |          |
| Tourists with children                                 | 17.8%          |           |               | 13.9%        | 20.3%    |          |
| - Between 0 and 2 years old                            | 1.0%           |           |               | 1.5%         | 0.5%     |          |
| - Between 3 and 12 years old                           | 15.7%          |           |               | 12.3%        | 18.6%    |          |
| - Between 0 -2 and 3-12 years old                      | 1.1%           |           |               | 0.1%         | 1.2%     |          |
| Tourists without children                              | 82.2%          |           |               | 86.1%        | 79.7%    |          |
| Group composition:                                     |                |           |               |              |          |          |
| - 1 person   | 13.0%          |           |               | 13.4%        | 12.9%    |          |
| - 2 people   | 50.9%          |           |               | 52.8%        | 48.5%    |          |
| - 3 people   | 12.7%          |           |               | 14.4%        | 11.4%    |          |
| - 4 or 5 people  | 20.1%          |           |               | 15.3%        | 25.4%    |          |
| - 6 or more people                                     | 3.3%           |           |               | 4.2%         | 1.7%     |          |
| Average group size:                                    | 2.62           |           |               | 2.59         | 2.65     |          |

<sup>\*</sup>People who share the main expenses of the trip



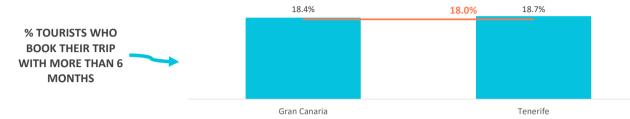
## **FINLAND**



#### **TRIP BOOKING**

## How far in advance do they book their trip?

|                        | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|------------------------|----------------|-----------|---------------|--------------|----------|----------|
| The same day           | 0.2%           |           |               | 0.5%         | 0.0%     |          |
| Between 1 and 30 days  | 21.5%          |           |               | 22.5%        | 19.5%    |          |
| Between 1 and 2 months | 23.2%          |           |               | 24.8%        | 21.8%    |          |
| Between 3 and 6 months | 37.1%          |           |               | 33.8%        | 40.0%    |          |
| More than 6 months     | 18.0%          |           |               | 18.4%        | 18.7%    |          |

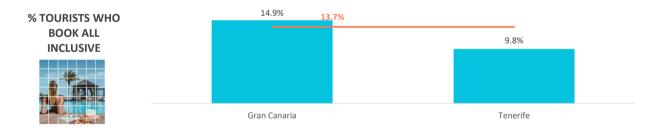


## With whom did they book their flight and accommodation?

|                                   | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|-----------------------------------|----------------|-----------|---------------|--------------|----------|----------|
| Flight                            |                |           |               |              |          |          |
| - Directly with the airline       | 33.6%          |           |               | 29.8%        | 41.5%    |          |
| - Tour Operator or Travel Agency  | 66.4%          |           |               | 70.2%        | 58.5%    |          |
| <u>Accommodation</u>              |                |           |               |              |          |          |
| - Directly with the accommodation | 30.7%          |           |               | 27.3%        | 36.6%    |          |
| - Tour Operator or Travel Agency  | 69.3%          |           |               | 72.7%        | 63.4%    |          |

#### What do they book?

|                   | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|-------------------|----------------|-----------|---------------|--------------|----------|----------|
| Room only         | 34.9%          |           |               | 36.7%        | 37.5%    |          |
| Bed and Breakfast | 26.4%          |           |               | 24.0%        | 31.8%    |          |
| Half board        | 14.0%          |           |               | 10.8%        | 13.6%    |          |
| Full board        | 11.1%          |           |               | 13.7%        | 7.3%     |          |
| All inclusive     | 13.7%          |           |               | 14.9%        | 9.8%     |          |



#### **ACCOMMODATION**

|   | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|---|----------------|-----------|---------------|--------------|----------|----------|
| 1-2-3* Hotel                            | 8.8%           |           |               | 10.0%        | 9.0%     |          |
| 4* Hotel                                | 26.2%          |           |               | 24.4%        | 24.8%    |          |
| 5* Hotel / 5* Luxury Hotel              | 7.7%           |           |               | 7.6%         | 7.5%     |          |
| Aparthotel / Tourist Villa              | 17.2%          |           |               | 17.9%        | 16.3%    |          |
| House/room rented in a private dwelling | 5.1%           |           |               | 5.2%         | 6.3%     |          |
| Private accommodation (1)               | 4.1%           |           |               | 3.6%         | 5.5%     |          |
| Others (Cottage, cruise, camping,)      | 30.9%          |           |               | 31.3%        | 30.5%    |          |

<sup>(1)</sup> Own property /House of friends or relatives / Free housing exchange / Other private accommodation.

#### TYPE OF ACCOMMODATION



Canary Islands Gran Canaria Tenerife

## **FINLAND**



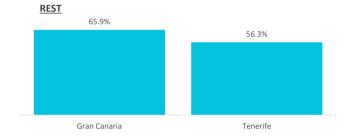
## TRIP MOTIVATION AND DESTINATION CHOICE

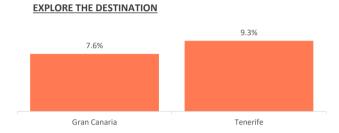
#### What is the main reason for visiting the Canary Islands?

|                             | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|-----------------------------|----------------|-----------|---------------|--------------|----------|----------|
| Holidays                    | 90.9%          |           |               | 92.1%        | 88.6%    |          |
| Family reasons              | 3.7%           |           |               | 4.1%         | 4.1%     |          |
| Business                    | 1.3%           |           |               | 1.5%         | 1.3%     |          |
| Education and training      | 0.0%           |           |               | 0.0%         | 0.0%     |          |
| Sports training             | 1.6%           |           |               | 0.7%         | 2.7%     |          |
| Health                      | 1.8%           |           |               | 1.0%         | 2.2%     |          |
| Conventions and Exhibitions | 0.0%           |           |               | 0.0%         | 0.0%     |          |
| Others                      | 0.7%           |           |               | 0.5%         | 1.2%     |          |

## What is the main motivation for their holidays?

|                         | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|-------------------------|----------------|-----------|---------------|--------------|----------|----------|
| Rest                    | 61.5%          |           |               | 65.9%        | 56.3%    |          |
| Enjoy family time       | 21.2%          |           |               | 19.1%        | 25.5%    |          |
| Have fun                | 3.0%           |           |               | 3.1%         | 3.5%     |          |
| Explore the destination | 8.4%           |           |               | 7.6%         | 9.3%     |          |
| Practice their hobbies  | 4.2%           |           |               | 3.1%         | 3.8%     |          |
| Other reasons           | 1.6%           |           |               | 1.2%         | 1.6%     |          |





## Importance of each factor in the destination choice

|                      | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|----------------------|----------------|-----------|---------------|--------------|----------|----------|
| Climate              | 82.1%          |           |               | 82.5%        | 81.7%    |          |
| Safety               | 52.9%          |           |               | 54.4%        | 46.8%    |          |
| Tranquility          | 47.7%          |           |               | 44.7%        | 49.3%    |          |
| Sea                  | 40.0%          |           |               | 35.0%        | 48.8%    |          |
| Accommodation supply | 36.4%          |           |               | 38.7%        | 33.7%    |          |
| Beaches              | 34.6%          |           |               | 27.9%        | 43.6%    |          |
| Effortless trip      | 34.6%          |           |               | 35.5%        | 33.9%    |          |
| Price                | 33.8%          |           |               | 31.1%        | 33.8%    |          |
| European belonging   | 33.4%          |           |               | 39.1%        | 24.3%    |          |
| Landscapes           | 23.8%          |           |               | 23.9%        | 24.6%    |          |
| Environment          | 20.7%          |           |               | 19.0%        | 24.1%    |          |
| Gastronomy           | 17.5%          |           |               | 18.5%        | 17.4%    |          |
| Fun possibilities    | 12.6%          |           |               | 11.2%        | 13.6%    |          |
| Authenticity         | 11.1%          |           |               | 10.9%        | 13.3%    |          |
| Exoticism            | 8.2%           |           |               | 8.5%         | 9.6%     |          |
| Hiking trail network | 8.2%           |           |               | 7.8%         | 9.0%     |          |
| Shopping             | 7.7%           |           |               | 6.1%         | 11.6%    |          |
| Culture              | 6.6%           |           |               | 7.6%         | 5.4%     |          |
| Historical heritage  | 5.2%           |           |               | 4.0%         | 6.3%     |          |
| Nightlife            | 4.6%           |           |               | 5.6%         | 4.5%     |          |

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important"). % of tourists who indicate that the factor is "very important" in their choice.

## What channels did they use to get information about the trip?

|                                       | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|---------------------------------------|----------------|-----------|---------------|--------------|----------|----------|
| Previous visits to the Canary Islands | 60.9%          |           |               | 56.5%        | 68.6%    |          |
| Friends or relatives                  | 24.2%          |           |               | 22.5%        | 26.2%    |          |
| Internet or social media              | 59.2%          |           |               | 58.0%        | 60.0%    |          |
| Mass Media                            | 1.9%           |           |               | 1.3%         | 2.5%     |          |
| Travel guides and magazines           | 4.6%           |           |               | 2.9%         | 6.9%     |          |
| Travel Blogs or Forums                | 9.0%           |           |               | 5.2%         | 13.9%    |          |
| Travel TV Channels                    | 0.8%           |           |               | 0.0%         | 2.0%     |          |
| Tour Operator or Travel Agency        | 27.4%          |           |               | 23.8%        | 29.9%    |          |
| Public administrations or similar     | 1.1%           |           |               | 0.0%         | 2.8%     |          |
| Others                                | 1.7%           |           |               | 2.1%         | 0.7%     |          |

<sup>\*</sup> Multi-choise question

## **FINLAND**



#### SATISFACTION AND LOYALTY INDICATORS

#### Satisfaction

| Satisfaction (scale 0-10)             | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife  | La Palma                   |
|---------------------------------------|----------------|-----------|---------------|--------------|-----------|----------------------------|
| Average rating                        | 8.63           |           |               | 8.59         | 8.65      |                            |
|                                       |                |           |               |              |           |                            |
| Experience in the Canary Islands      | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife  | La Palma                   |
| Worse or much worse than expected     | 2.3%           |           |               | 2.7%         | 2.3%      |                            |
| Lived up to expectations              | 65.2%          |           |               | 71.0%        | 59.1%     |                            |
| Better or much better than expected   | 32.5%          |           |               | 26.4%        | 38.5%     |                            |
|                                       |                |           |               |              |           |                            |
| Future intentions (scale 1-10)        | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife  | La Palma                   |
| Return to the Canary Islands          | 8.45           |           |               | 8.49         | 8.38      |                            |
| Recommend visiting the Canary Islands | 8.73           |           |               | 8.77         | 8.68      |                            |
| RETURN TO THE<br>CANARY               | 8.49           | 8.77      | 8.38          | 8.68         | VISITII   | MMEND<br>NG THE<br>ISLANDS |
| 0 10                                  |                |           |               |              | 0         | 10                         |
| Canary Islands = 8.45                 |                |           |               |              | Canary Is | lands = 8.73               |

#### How many are loyal to the Canary Islands?

#### REPEAT TOURISTS WHO VISIT CANAY ISLANDS BY ISLAND OF STAY IN THIS TRIP

|   | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|---|----------------|-----------|---------------|--------------|----------|----------|
| First visit                                       | 19.8%          |           |               | 20.5%        | 18.3%    |          |
| Repeat tourists                                   | 80.2%          |           |               | 79.5%        | 81.7%    |          |
| At least 10 previous visits                       | 27.0%          |           |               | 31.8%        | 22.0%    |          |
| Repeat tourists (last 5 years)                    | 76.7%          |           |               | 74.7%        | 79.4%    |          |
| Repeat tourists (last 5 years) (5 or more visits) | 15.0%          |           |               | 15.0%        | 15.8%    |          |

Tenerife

#### REPEAT TOURIST OF EACH ISLAND BY ISLAND OF STAY IN THIS TRIP

|                | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|----------------|----------------|-----------|---------------|--------------|----------|----------|
| Lanzarote      | 31.1%          | =         |               | 27.0%        | 31.2%    |          |
| Fuerteventura  | 21.4%          |           | =             | 42.1%        | 40.7%    |          |
| Gran Canaria   | 71.1%          |           |               | <u>75.6%</u> | 31.8%    |          |
| Tenerife       | 66.5%          |           |               | 44.6%        | 79.4%    |          |
| La Palma       | 8.1%           |           |               | 0.0%         | 0.0%     | <u>=</u> |
| CANARY ISLANDS | <u>80.2%</u>   |           |               | 79.5%        | 81.7%    |          |

#### How to interpret the table

1. Column <u>Canary Islands</u> = refers to the % of **repeat finn tourists** on each island regardless of island of stay in this trip (2023).

Gran Canaria

- 2. Column <u>each</u> island = refers to the % of **repeat finn tourist** on each island by island of stay in 2023. For example: 75.6% refers to % **repeat finn tourist** who repeat Gran Canaria in 2023 and stay in Gran Canaria in this trip. 44.6% **finn tourist who stay in Gran Canaria** in 2023 and has previously been to Tenerife.
- 3. Row CANARY ISLANDS = refers to the % repeat finn tourists by island of stay. For exdample: 81.7% refers to % finn tourist who visit Tenerife in 2023 and has previously been to Canary Islands.

#### **ISLANDS**

## How many islands do they visit during their trip?

|                       | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|-----------------------|----------------|-----------|---------------|--------------|----------|----------|
| One island            | 96.6%          |           |               | 98.3%        | 95.4%    |          |
| Two islands           | 3.4%           |           |               | 1.7%         | 4.6%     |          |
| Three or more islands | 0.0%           |           |               | 0.0%         | 0.0%     |          |

## Visited islands during their trip (with overnight staying)

|               | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|---------------|----------------|-----------|---------------|--------------|----------|----------|
| Lanzarote     | 4.3%           |           |               | 0.0%         | 0.0%     |          |
| Fuerteventura | 4.9%           |           |               | 0.0%         | 0.0%     |          |
| Gran Canaria  | 50.2%          |           |               | 100%         | 0.9%     |          |
| Tenerife      | 40.8%          |           |               | 0.2%         | 100%     |          |
| La Gomera     | 0.2%           |           |               | 0.0%         | 0.4%     |          |
| La Palma      | 0.2%           |           |               | 0.0%         | 0.0%     |          |
| El Hierro     | 0.0%           |           |               | 0.0%         | 0.0%     |          |
| Cruise        | 0.0%           |           |               | 0.0%         | 0.0%     |          |

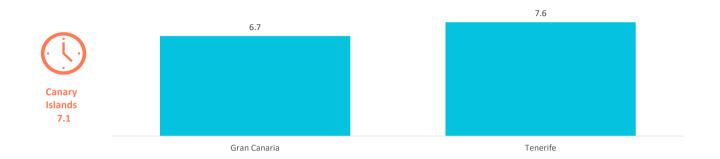
## **FINLAND**



## **ACTIVITIES IN THE CANARY ISLANDS**

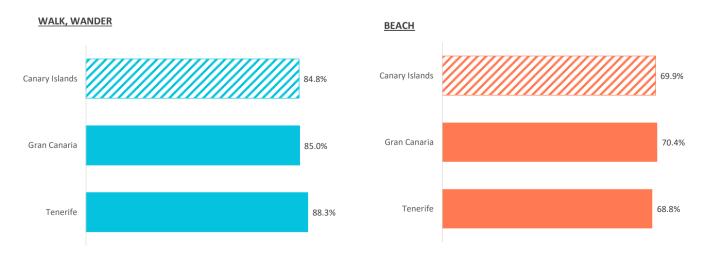
## Outdoor time per day

|                      | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|----------------------|----------------|-----------|---------------|--------------|----------|----------|
| 0 hours              | 1.0%           |           |               | 0.2%         | 1.1%     |          |
| 1 - 2 hours          | 6.5%           |           |               | 7.8%         | 4.8%     |          |
| 3 - 6 hours          | 43.6%          |           |               | 48.6%        | 39.1%    |          |
| 7 - 12 hours         | 43.6%          |           |               | 39.9%        | 46.9%    |          |
| More than 12 hours   | 5.3%           |           |               | 3.6%         | 8.2%     |          |
| Outdoor time per day | 7.1            |           |               | 6.7          | 7.6      |          |



## Activities in the Canary Islands

|  | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|--|----------------|-----------|---------------|--------------|----------|----------|
| Walk, wander                           | 84.8%          |           |               | 85.0%        | 88.3%    |          |
| Beach                                  | 69.9%          |           |               | 70.4%        | 68.8%    |          |
| Swimming pool, hotel facilities        | 64.9%          |           |               | 67.3%        | 61.7%    |          |
| Explore the island on their own        | 52.7%          |           |               | 50.3%        | 56.0%    |          |
| Taste Canarian gastronomy              | 22.2%          |           |               | 17.9%        | 26.5%    |          |
| Hiking                                 | 20.4%          |           |               | 19.9%        | 21.8%    |          |
| Organized excursions                   | 19.6%          |           |               | 12.9%        | 30.5%    |          |
| Nightlife / concerts / shows           | 17.6%          |           |               | 20.9%        | 16.0%    |          |
| Theme parks                            | 16.2%          |           |               | 16.0%        | 16.3%    |          |
| Sea excursions / whale watching        | 14.7%          |           |               | 13.3%        | 15.0%    |          |
| Wineries / markets / popular festivals | 13.5%          |           |               | 10.0%        | 18.0%    |          |
| Museums / exhibitions                  | 11.8%          |           |               | 12.7%        | 10.8%    |          |
| Other Nature Activities                | 11.0%          |           |               | 4.9%         | 17.6%    |          |
| Swim                                   | 10.8%          |           |               | 9.6%         | 12.2%    |          |
| Beauty and health treatments           | 10.6%          |           |               | 9.9%         | 11.1%    |          |
| Running                                | 10.1%          |           |               | 8.8%         | 10.9%    |          |
| Practice other sports                  | 9.6%           |           |               | 11.5%        | 6.5%     |          |
| Astronomical observation               | 5.5%           |           |               | 4.9%         | 6.1%     |          |
| Cycling / Mountain bike                | 4.4%           |           |               | 5.7%         | 3.6%     |          |
| Surf                                   | 3.6%           |           |               | 4.3%         | 1.6%     |          |
| Scuba Diving                           | 1.0%           |           |               | 0.3%         | 2.0%     |          |
| Golf                                   | 0.9%           |           |               | 0.0%         | 1.2%     |          |
| Windsurf / Kitesurf                    | 0.9%           |           |               | 0.0%         | 1.0%     |          |



## **FINLAND**

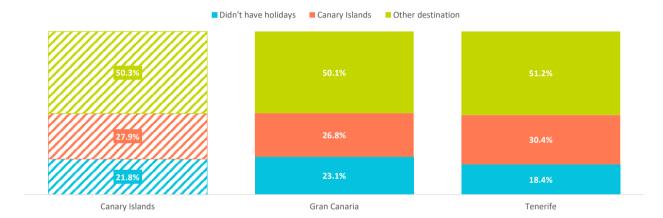


## **COMPETITORS**

## Where did they spend their main holiday last year? \*

|                      | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|----------------------|----------------|-----------|---------------|--------------|----------|----------|
| Didn't have holidays | 21.8%          |           |               | 23.1%        | 18.4%    |          |
| Canary Islands       | 27.9%          |           |               | 26.8%        | 30.4%    |          |
| Other destination    | 50.3%          |           |               | 50.1%        | 51.2%    |          |
| Balearic Islands     | 0.8%           |           |               | 0.9%         | 0.8%     |          |
| Rest of Spain        | 9.5%           |           |               | 8.0%         | 11.1%    |          |
| Italy                | 6.7%           |           |               | 7.4%         | 6.0%     |          |
| France               | 3.4%           |           |               | 2.0%         | 4.4%     |          |
| Turkey               | 0.9%           |           |               | 0.6%         | 1.3%     |          |
| Greece               | 9.4%           |           |               | 11.1%        | 7.4%     |          |
| Portugal             | 2.4%           |           |               | 2.0%         | 2.3%     |          |
| Croatia              | 2.8%           |           |               | 2.9%         | 1.9%     |          |
| Egypt                | 0.4%           |           |               | 0.4%         | 0.5%     |          |
| Tunisia              | 0.0%           |           |               | 0.0%         | 0.0%     |          |
| Morocco              | 0.0%           |           |               | 0.0%         | 0.0%     |          |
| Others               | 14.1%          |           |               | 14.7%        | 15.4%    |          |

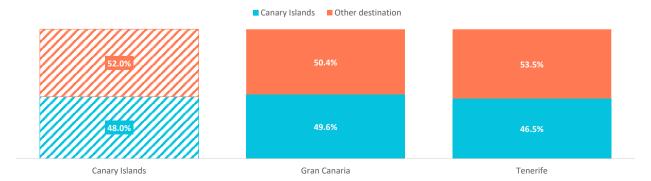
<sup>\*</sup> Percentage of valid answers



## What other destinations did they consider for this trip? \*

|   | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|---|----------------|-----------|---------------|--------------|----------|----------|
| None (I was clear about "this Canary Island") | 25.4%          |           |               | 29.0%        | 23.6%    |          |
| Canary Islands (other island)                 | 22.6%          |           |               | 20.6%        | 22.9%    |          |
| Other destination                             | 52.0%          |           |               | 50.4%        | 53.5%    |          |
| Balearic Islands                              | 1.0%           |           |               | 0.2%         | 1.0%     |          |
| Rest of Spain                                 | 11.5%          |           |               | 11.1%        | 12.7%    |          |
| Italy   | 5.2%           |           |               | 6.1%         | 4.3%     |          |
| France  | 3.0%           |           |               | 2.9%         | 3.0%     |          |
| Turkey  | 1.9%           |           |               | 1.3%         | 3.2%     |          |
| Greece  | 10.4%          |           |               | 10.4%        | 11.0%    |          |
| Portugal                                      | 8.1%           |           |               | 7.7%         | 7.5%     |          |
| Croatia                                       | 3.9%           |           |               | 3.8%         | 3.1%     |          |
| Egypt   | 1.9%           |           |               | 2.6%         | 1.5%     |          |
| Others  | 4.9%           |           |               | 4.3%         | 6.2%     |          |

<sup>\*</sup> Percentage of valid answers

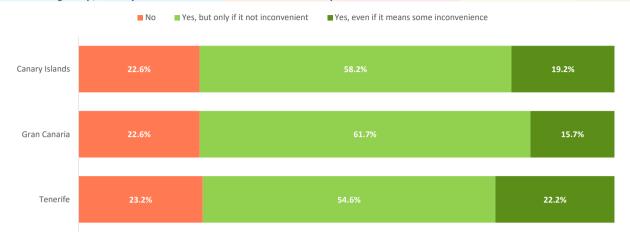


## **FINLAND**

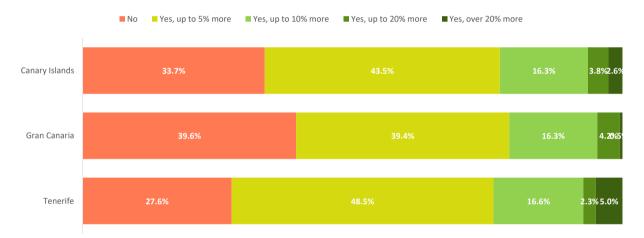


#### **SUSTAINABLE DESTINATION**

#### When booking a trip, do they tend to choose the most sustainable options?



#### Would they be willing to spend more on travel to reduce their carbon footprint?



#### Percepcion of the following sustainability measures during their stay \*

|  | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|--|----------------|-----------|---------------|--------------|----------|----------|
| Quality of life on the island          | 8.3            |           | -             | 8.3          | 8.2      |          |
| Tolerance towards tourism              | 8.5            |           |               | 8.6          | 8.4      |          |
| Cleanliness of the island              | 8.3            |           | -             | 8.3          | 8.3      |          |
| Air quality                            | 8.6            |           |               | 8.6          | 8.5      |          |
| Rational water consumption             | 8.1            |           |               | 8.1          | 8.0      |          |
| Energy saving                          | 7.6            |           |               | 7.7          | 7.5      |          |
| Use of renewable energy                | 7.7            |           | -             | 7.7          | 7.6      |          |
| Recycling                              | 7.4            |           |               | 7.4          | 7.5      |          |
| Easy to get around by public transport | 7.8            |           |               | 8.0          | 7.8      |          |
| Overcrowding in tourist areas          | 7.0            |           |               | 7.0          | 7.0      |          |
| Supply of local products               | 7.6            |           |               | 7.7          | 7.4      |          |

<sup>\*</sup> Scale 0 - 10 ( 0 = Not important and 10 = Very important)

#### **FLIGHT ORIGIN**

#### Where does the flight come from?

|                  | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|------------------|----------------|-----------|---------------|--------------|----------|----------|
| Finland          | 91.7%          |           |               | 91.1%        | 96.3%    |          |
| Sweden           | 1.4%           |           |               | 0.9%         | 1.2%     |          |
| Portugal         | 1.3%           |           |               | 2.0%         | 0.8%     |          |
| Germany          | 1.1%           |           |               | 0.5%         | 0.0%     |          |
| Spanish Mainland | 0.9%           |           |               | 0.7%         | 0.3%     |          |
| Others           | 3.6%           |           |               | 4.8%         | 1.4%     |          |