



How many are they and how much do they spend?



| Importance | of | each | factor | in | the | destina | ıtion | choi | ce |
|------------|----|------|--------|----|-----|---------|-------|------|----|
| | | | | | | | | | |

| | La Gomera | Canary Islands |
|---|-----------|----------------|
| TOURISTS | | |
| Tourist arrivals (FRONTUR) | | 17,767,833 |
| Tourist arrivals (≥ 16 years old) (EGT) | 10,823 | 15,484,736 |
| - book holiday package | 5,037 | 7,757,614 |
| - do not book holiday package | 5,785 | 7,727,121 |
| - % tourists who book holiday package | 46.5% | 50.1% |
| Share of total tourist | 0.1% | 100% |

| OTHER INDICATORS | | |
|--------------------------------------|---------|-------------|
| Guests in accommodation | 106,901 | 14,128,033 |
| - International and Spanish Mainland | 66,531 | 12,913,665 |
| - Canary Islands residents | 40,370 | 1,214,368 |
| Bednights | 662,359 | 100,227,490 |
| - International and Spanish Mainland | 524,933 | 95,742,913 |
| - Canary Islands residents | 137,426 | 4,484,577 |
| Excursionists (FRONTUR) | | |

| Expenditure per tourist (€) | 1,542 | 1,443 |
|--|-------|--------|
| - book holiday package | 1,783 | 1,656 |
| - holiday package | 1,400 | 1,378 |
| - others | 383 | 278 |
| - do not book holiday package | 1,331 | 1,230 |
| - flight | 380 | 328 |
| - accommodation | 398 | 409 |
| - others | 553 | 493 |
| Average lenght of stay | 11.48 | 9.37 |
| Average daily expenditure (€) | 151.0 | 176.9 |
| Average daily expenditure without flight (€) | 104.0 | 125.7 |
| Average cost of the flight (€) | 461.3 | 410.7 |
| Total turnover (≥ 16 years old) (€m) | 17 | 22,351 |
| % Turnover (≥ 16 years old) | 0.1% | 100% |
| Turnover without flight (≥ 16 years old) | 12 | 15,991 |
| | | |

EXPENDITURE PER TOURIST (€)



AVERAGE DAILY EXPENDITURE WITHOUT FLIGHT (€)



AVERAGE LENGHT OF STAY



| | La Gomera | Canary Islands |
|----------------------|-----------|----------------|
| Landscapes | 67.2% | 35.3% |
| Climate | 66.4% | 75.6% |
| Tranquility | 56.0% | 49.3% |
| Sea | 51.2% | 45.1% |
| Environment | 46.6% | 34.5% |
| Safety | 43.1% | 55.7% |
| Hiking trail network | 42.9% | 10.8% |
| Authenticity | 41.0% | 23.3% |
| European belonging | 29.9% | 37.2% |
| Effortless trip | 29.4% | 39.2% |
| Gastronomy | 26.8% | 27.0% |
| Price | 26.8% | 37.9% |
| Beaches | 25.0% | 38.8% |
| Accommodation supply | 22.6% | 43.5% |
| Fun possibilities | 15.4% | 23.6% |
| Historical heritage | 12.6% | 9.5% |
| Culture | 9.7% | 10.1% |
| Nightlife | 6.3% | 8.3% |
| Exoticism | 6.0% | 11.8% |
| Shopping | 1.3% | 10.1% |
| | | |

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important % of tourists who indicate that the factor is "very important" in their choice.

% TOURISTS WHO CHOOSE HIKING TRAIL NETWOWK



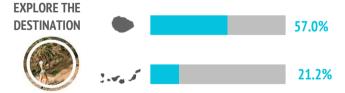


: ... CANARY ISLANDS 10.8%

What is the main motivation for their holidays?



| | La Gomera | Canary Islands |
|-------------------------|-----------|----------------|
| Rest | 23.3% | 50.6% |
| Enjoy family time | 8.9% | 15.9% |
| Have fun | 0.7% | 9.0% |
| Explore the destination | 57.0% | 21.2% |
| Practice their hobbies | 4.4% | 1.9% |
| Other reasons | 5.6% | 1.4% |



How far in advance do they book their trip?



| | La Gomera | Canary Islands |
|------------------------|-----------|----------------|
| The same day | 0.1% | 0.9% |
| Between 1 and 30 days | 15.8% | 22.3% |
| Between 1 and 2 months | 16.0% | 23.0% |
| Between 3 and 6 months | 39.7% | 33.0% |
| More than 6 months | 28.4% | 20.8% |

PROFILE OF TOURIST VISITING LA GOMERA





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What channels did they use to get information about the trip? Q

| | La Gomera | Canary Islands |
|---------------------------------------|-----------|----------------|
| Previous visits to the Canary Islands | 55.2% | 48.4% |
| Friends or relatives | 27.4% | 29.7% |
| Internet or social media | 57.4% | 51.4% |
| Mass Media | 5.2% | 1.9% |
| Travel guides and magazines | 16.8% | 6.5% |
| Travel Blogs or Forums | 13.2% | 6.3% |
| Travel TV Channels | 5.4% | 0.8% |
| Tour Operator or Travel Agency | 27.9% | 20.2% |
| Public administrations or similar | 2.1% | 0.5% |
| Others | 2.8% | 3.3% |

^{*} Multi-choise question

With whom did they book their flight and accommodation?

| | La Gomera | Canary Islands |
|-----------------------------------|-----------|----------------|
| Flight | | |
| - Directly with the airline | 46.1% | 50.0% |
| - Tour Operator or Travel Agency | 53.9% | 50.0% |
| Accommodation | | |
| - Directly with the accommodation | 36.2% | 37.0% |
| - Tour Operator or Travel Agency | 63.8% | 63.0% |

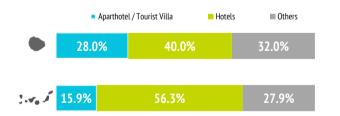
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Where do they stay?

| | La Gomera | Canary Islands |
|--------------------------------------|-----------|----------------|
| 1-2-3* Hotel | 16.2% | 10.3% |
| 4* Hotel | 23.8% | 37.0% |
| 5* Hotel / 5* Luxury Hotel | 0.0% | 9.0% |
| Aparthotel / Tourist Villa | 28.0% | 15.9% |
| House/room rented in a private dwell | 16.9% | 15.5% |
| Private accommodation (1) | 4.6% | 9.3% |
| Others (Cottage, cruise, camping,) | 10.5% | 3.0% |

 $^{(1) \ \} Own\ property\ / House\ of\ friends\ or\ relatives\ /\ Free\ housing\ exchange\ /\ Other\ private\ accommodation.$



What do they book?

| | La Gomera | Canary Islands |
|-------------------|-----------|----------------|
| Room only | 49.0% | 33.3% |
| Bed and Breakfast | 15.7% | 14.1% |
| Half board | 28.2% | 17.4% |
| Full board | 5.0% | 3.1% |
| All inclusive | 2.1% | 32.1% |

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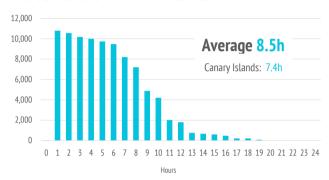
49% of tourists book room only.

(Canary Islands: 33.3%)

Activities in the Canary Islands

| Outdoor time per day | La Gomera | Canary Islands |
|----------------------|-----------|-----------------------|
| 0 hours | 0.3% | 2.6% |
| 1 - 2 hours | 5.7% | 9.6% |
| 3 - 6 hours | 18.3% | 32.6% |
| 7 - 12 hours | 68.8% | 46.6% |
| More than 12 hours | 6.9% | 8.6% |

TOURISTS BY HOURS A DAY OUT OF THE ACCOMMODATION



| Activities in the Canary Islands | La Gomera | Canary Islands |
|--|-----------|----------------|
| Walk, wander | 81.2% | 73.6% |
| Explore the island on their own | 72.2% | 48.8% |
| Beach | 68.0% | 68.9% |
| Hiking | 58.5% | 18.8% |
| Taste Canarian gastronomy | 45.8% | 27.3% |
| Swimming pool, hotel facilities | 37.1% | 57.7% |
| Sea excursions / whale watching | 27.8% | 12.0% |
| Museums / exhibitions | 15.5% | 10.8% |
| Other Nature Activities | 15.1% | 8.4% |
| Astronomical observation | 14.4% | 3.9% |
| Wineries / markets / popular festivals | 10.3% | 11.2% |
| Organized excursions | 9.9% | 16.2% |
| Nightlife / concerts / shows | 9.1% | 15.4% |
| Practice other sports | 5.3% | 4.3% |
| Running | 4.9% | 6.0% |
| Theme parks | 4.9% | 14.7% |
| Swim | 4.0% | 7.4% |
| Scuba Diving | 3.9% | 2.4% |
| Golf | 2.0% | 2.5% |
| Beauty and health treatments | 1.6% | 5.2% |
| Cycling / Mountain bike | 1.2% | 2.7% |
| Surf | 0.9% | 2.8% |
| Windsurf / Kitesurf | 0.0% | 0.8% |
| | | |

^{*} Multi-choise question

| | LA GOMERA | CANARY ISLANDS | |
|---------------------------------------|-----------|----------------|--|
| HIKING | 58.5% | 18.8% | |
| EXPLORE THE ISLAND ON THEIR OWN | 72.2% | 48.8% | |
| TASTE CANARIAN GASTRONOMY | 45.8% | 27.3% | |



Which islands do they visit during their trip to La Gomera?

| Overnight staying | % | Absolute |
|-------------------------------|-------|----------|
| Tenerife | 25% | 2,828 |
| El Hierro | 1.9% | 213 |
| La Palma | 0.6% | 68 |
| Gran Canaria | 0.6% | 68 |
| Lanzarote | 0.2% | 20 |
| | | |
| Day trips (without overnight) | % | Absolute |
| Tenerife | 41.0% | 4,567 |
| El Hierro | 1.0% | 115 |
| Gran Canaria | 0.6% | 64 |
| La Palma | 0.52% | 58 |

Tourist tax (Data available from Q2 2024)

Have they visited any holiday destination in the last five years where they were charged a tourist tax?

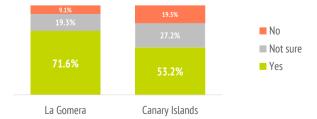
| | La Gomera | Canary Islands |
|--------------|-----------|----------------|
| Yes | 51.1% | 45.3% |
| No | 28.0% | 34.4% |
| Not remember | 20.8% | 20.4% |

When choosing a travel destination, do they usually exclude those that charge a tourist tax?

| | La Gomera | Canary Islands |
|-----|-----------|----------------|
| Yes | 16.2% | 22.1% |
| No | 83.8% | 77.9% |

Would they be willing to pay a tourist tax for each day of accommodation in the Canary Islands?

| | La Gomera | Canary Islands |
|-----------------------------------|-----------|----------------|
| Yes | 71.6% | 53.2% |
| - For any purpose | 17.7% | 11.3% |
| - Improve living conditions | 8.8% | 9.2% |
| - Improve economic development | 3.7% | 4.6% |
| - Improve the environment | 36.8% | 17.5% |
| - Improve the tourist environment | 1.6% | 4.4% |
| - Other purposes | 3.0% | 6.2% |
| Not sure | 19.3% | 27.2% |
| No | 9.1% | 19.5% |



How much would they be willing to pay?

| | La Gomera | Canary Islands |
|-------------------|-----------|----------------|
| Up to 1 euro | 34.2% | 37.6% |
| Up to 2 euros | 33.6% | 32.4% |
| Up to 3 euros | 15.9% | 19.5% |
| More than 3 euros | 16.4% | 10.4% |

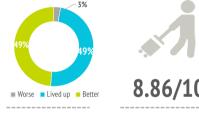
How many islands do they visit during their trip?

| | La Gomera | Canary Islands |
|-----------------------|-----------|----------------|
| One island | 32.7% | 92.9% |
| Two islands | 66.6% | 6.1% |
| Three or more islands | 0.7% | 1.0% |

How do they rate the Canary Islands?

| Satisfaction (scale 0-10) | La Gomera | Canary Islands |
|-------------------------------------|-----------|----------------|
| Average rating | 8.74 | 8.74 |
| | | |
| Experience in the Canary Islands | La Gomera | Canary Islands |
| Worse or much worse than expected | 2.8% | 2.9% |
| Lived up to expectations | 48.5% | 54.8% |
| Better or much better than expected | 48.7% | 42.3% |
| | | |

| Future intentions (scale 1-10) | La Gomera | Canary Islands |
|--------------------------------------|-----------|----------------|
| Return to the Canary Islands | 8.60 | 8.77 |
| Recommend visiting the Canary Islanc | 8.87 | 8.96 |



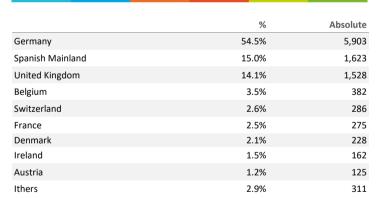
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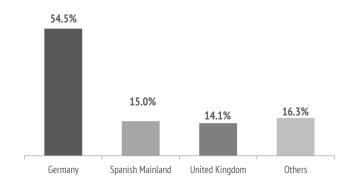
Experience in the Canary Islands

Return to the Canary Islands

Recommend visiting the Canary Islands

Where are they from?







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PROFILE OF TOURIST VISITING LA GOMERA

2024



How many are loyal to the Canary Islands?

| 4 | D |
|---|---|

| | in La Gomera | in the Canary Islands |
|-------------------------------------|--------------|-----------------------|
| Canary Islands: Repeat tourists | 80.3% | 70.9% |
| Canary Islands: At least 10 previou | 23.7% | 19.9% |

Who do they come with?

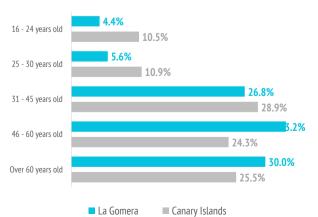
| who do they come with: | | 7/// |
|---|-----------|----------------|
| | La Gomera | Canary Islands |
| Unaccompanied | 9.4% | 10.3% |
| Only with partner | 53.6% | 46.8% |
| Only with children (< 13 years old) | 2.6% | 4.3% |
| Partner + children (< 13 years old) | 7.3% | 6.8% |
| Other relatives | 6.9% | 10.4% |
| Friends | 5.6% | 7.2% |
| Work colleagues | 0.0% | 0.5% |
| Organized trip | 0.5% | 0.2% |
| Other combinations (1) | 14.0% | 13.5% |
| (1) Different situations have been isolated | | |
| Tourists with children | 11.3% | 17.0% |
| - Between 0 and 2 years old | 0.5% | 1.3% |
| - Between 3 and 12 years old | 10.8% | 14.5% |
| - Between 0 -2 and 3-12 years | 0.0% | 1.2% |
| Tourists without children | 88.7% | 83.0% |
| Group composition: | | |
| - 1 person | 10.2% | 12.5% |
| - 2 people | 61.5% | 54.9% |
| - 3 people | 9.9% | 11.9% |
| - 4 or 5 people | 14.0% | 16.2% |
| - 6 or more people | 4.5% | 4.5% |
| Average group size: | 2.62 | 2.61 |

^{*}People who share the main expenses of the trip

% TOURISTS BY ISLANDS VISITING DURING THEIR TRIP



% TOURISTS BY AGE RANGE



Who are they?

| | La Gomera | Canary Islands |
|-------------------------------|-----------|----------------|
| <u>Gender</u> | | |
| Men | 58.1% | 48.4% |
| Women | 41.9% | 51.6% |
| Age | | |
| Average age | 50.8 | 46.8 |
| Standard deviation | 14.8 | 16.8 |
| Age range (> 15 years old) | | |
| 16 - 24 years old | 4.4% | 10.5% |
| 25 - 30 years old | 5.6% | 10.9% |
| 31 - 45 years old | 26.8% | 28.9% |
| 46 - 60 years old | 33.2% | 24.3% |
| Over 60 years old | 30.0% | 25.5% |
| Occupation | | |
| Salaried worker | 51.7% | 55.9% |
| Self-employed | 10.0% | 10.8% |
| Unemployed | 0.7% | 0.9% |
| Business owner | 9.9% | 7.7% |
| Student | 3.9% | 4.2% |
| Retired | 22.3% | 19.2% |
| Unpaid domestic work | 0.4% | 0.5% |
| Others | 1.2% | 0.8% |
| Annual household income level | | |
| Less than €25,000 | 12.8% | 12.6% |
| €25,000 - €49,999 | 24.6% | 33.9% |
| €50,000 - €74,999 | 35.6% | 25.5% |
| More than €74,999 | 27.0% | 27.9% |
| Education level | | |
| No studies | 0.0% | 4.0% |
| Primary education | 1.0% | 1.9% |
| Secondary education | 24.3% | 21.0% |
| Higher education | 74.7% | 73.1% |
| | | |



Pictures: Freepik.com