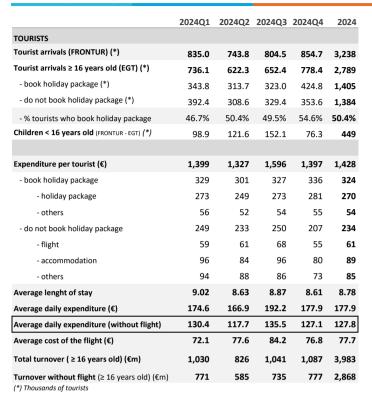


Average daily expenditure (€)

(without flight)

.•€

How many are they and how much do they spend?



2024Q1 50.4% 202402 202402 202403 135.5 202403 2024Q4 54.6% 50.4% 2024 127.8 Expenditure per tourist (€) Average lenght of stay 2024Q1 1,399 9.02 202401 2024Q2 2024Q2 1.327 2024Q3 202404 202404

% tourists who book holiday package

% Tourists whose spending has been greater than €0 in each item

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Accommodation:					
- Accommodation	89.1%	90.0%	91.0%	92.7%	90.7%
- Additional accommodation expenses	5.9%	4.5%	4.6%	3.2%	4.6%
Transport:					
- National/International Transport	96.4%	97.4%	98.2%	98.5%	97.6%
- Flights between islands	5.8%	6.0%	6.8%	4.5%	5.7%
- Taxi	44.4%	48.3%	47.3%	51.5%	47.9%
- Car rental	38.3%	34.1%	30.9%	27.4%	32.6%
- Public transport	8.5%	6.6%	7.6%	6.8%	7.4%
Food and drink:					
- Food purchases at supermarkets	60.7%	60.0%	60.7%	57.5%	59.7%
- Restaurants	71.7%	69.5%	66.0%	64.8%	68.0%
Leisure:					
- Organized excursions	20.3%	23.8%	25.3%	22.6%	22.9%
- Sport activities	7.1%	5.6%	8.0%	5.3%	6.5%
- Cultural activities	3.7%	5.0%	3.8%	3.2%	3.8%
- Museums	15.5%	12.8%	12.4%	8.5%	12.2%
- Theme Parks	4.5%	6.7%	9.4%	4.2%	6.1%
- Discos and pubs	10.7%	11.4%	11.3%	9.3%	10.6%
- Wellness	3.7%	3.2%	3.3%	3.3%	3.4%
Purchases of goods:					
- Souvenirs	44.3%	44.0%	47.7%	38.3%	43.4%
- Real state	0.1%	0.1%	0.0%	0.0%	0.1%
- Other expenses	0.8%	1.0%	0.4%	0.7%	0.7%
Other:					
- Medical or pharmaceutical expenses	6.8%	6.3%	7.2%	6.8%	6.8%
- Other expenses	4.8%	5.7%	5.3%	2.7%	4.5%

Average expenditure of tourists whose spending has been greater than €0 in each item

Expenditure per tourist and trip (€)	2024Q1	2024Q2	2024Q3	2024Q4	2024
Accommodation:	846	719	903	828	824
- Accommodation	724	622	769	680	699
- Additional accommodation expenses	122	97	134	148	125
Transport:	674	637	739	675	682
- National/International Transport - Flights between islands	364 61	397 55	478 55	405 66	410 59
- Taxi	91	72	72	73	77
- Car rental	126	96	112	100	110
- Public transport	31	16	22	31	26
Food and drink:	314	321	350	341	331
- Food purchases at supermarkets	103	108	119	120	113
- Restaurants	211	212	232	221	219
Leisure:	470	518	577	512	522
- Organized excursions	87	80	108	76	88
- Sport activities	81	86	102	105	94
- Cultural activities	43	66	52	66	57
- Museums	48	47	56	46	49
- Theme Parks	52	59	84	66	68
- Discos and pubs	100	102	107	93	101
- Wellness	60	79	70	59	66
Purchases of goods:	623	497	199	239	601
- Souvenirs	70	73	98	85	82
- Real state	416	200	0	0	354
- Other expenses	137	224	101	154	165
Other:	115	97	134	117	116
- Medical or pharmaceutical expenses	32	27	54	39	38
- Other expenses	82	71	80	78	78

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Canary Islands LATITUDE OF LIFE

1

What is the main purpose of their trip?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Holiday, leisure	94.0%	96.2%	96.0%	95.0%	95.2%
Visiting family or friends	4.4%	2.6%	3.1%	3.2%	3.4%
Business and work	0.2%	0.4%	0.1%	0.4%	0.3%
Education and training	0.3%	0.1%	0.1%	0.0%	0.1%
Sports training	0.8%	0.4%	0.4%	0.6%	0.6%
Health or medical care	0.2%	0.1%	0.0%	0.1%	0.1%
Fairs and congresses	0.0%	0.0%	0.1%	0.2%	0.1%
Others	0.1%	0.2%	0.2%	0.4%	0.2%

What is the main motivation for their holidays?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Rest	56.8%	56.5%	49.1%	60.2%	55.8%
Enjoy family time	11.3%	12.4%	19.6%	11.9%	13.7%
Have fun	7.1%	6.9%	8.7%	5.8%	7.1%
Explore the destination	21.0%	22.0%	20.8%	19.2%	20.7%
Practice their hobbies	2.7%	1.4%	1.4%	1.7%	1.8%
Other reasons	1.1%	0.8%	0.4%	1.2%	0.9%

Where did they spend their main holiday last year? *

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Didn't have holidays	8.8%	10.2%	10.0%	9.4%	9.6%
Canary Islands	31.3%	31.1%	31.3%	27.2%	30.1%
Other destination	59.9%	58.7%	58.8%	63.4%	60.2%
- Balearic Islands	4.3%	5.5%	4.7%	4.2%	4.6%
- Rest of Spain	11.1%	11.5%	10.3%	10.3%	10.7%
- Italy	4.9%	4.8%	6.1%	7.3%	5.8%
- France	5.2%	5.0%	6.3%	6.5%	5.8%
- Turkey	2.7%	2.9%	2.7%	2.6%	2.7%
- Greece	7.3%	7.2%	6.8%	6.5%	6.9%
- Portugal	4.6%	5.5%	3.7%	5.0%	4.6%
- Croatia	1.6%	1.2%	2.2%	1.5%	1.6%
- Egypt	1.5%	1.1%	1.4%	1.4%	1.4%
- Tunisia	0.4%	0.5%	0.4%	0.3%	0.4%
- Morocco	0.9%	0.7%	0.9%	1.0%	0.9%
- Others	15.4%	12.8%	13.4%	16.8%	14.6%

^{*} Percentage of valid answers

What other destinations did they consider for this trip? *

	2024Q1	2024Q2	2024Q3	2024Q4	2024
None (I was clear about "this Canary Island")	31.5%	29.0%	22.5%	34.5%	29.3%
Canary Islands (other island)	31.9%	24.4%	20.9%	27.4%	26.1%
Other destination	36.5%	46.6%	56.6%	38.1%	44.7%
- Balearic Islands	4.3%	7.3%	10.2%	4.7%	6.7%
- Rest of Spain	7.0%	8.8%	10.9%	6.8%	8.4%
- Italy	3.8%	4.2%	5.3%	3.3%	4.2%
- France	1.6%	1.0%	1.6%	1.5%	1.5%
- Turkey	2.7%	3.0%	3.9%	3.2%	3.2%
- Greece	4.4%	9.2%	10.5%	6.2%	7.6%
- Portugal	5.7%	8.0%	7.7%	5.0%	6.6%
- Croatia	1.6%	2.5%	3.5%	2.1%	2.5%
- Egypt	2.6%	1.3%	1.3%	2.5%	1.9%
- Others	2.9%	1.3%	1.7%	2.8%	2.2%

^{*} Percentage of valid answers

Importance of each factor in the destination choice

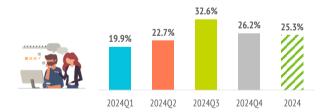
	2024Q1	2024Q2	2024Q3	2024Q4	2024
Climate	78.1%	72.2%	70.3%	78.4%	75.0%
Safety	57.9%	60.9%	61.0%	61.0%	60.2%
Tranquility	52.7%	53.7%	52.2%	53.2%	53.0%
Accommodation supply	44.9%	50.6%	52.1%	47.7%	48.6%
Effortless trip	40.0%	42.2%	41.4%	44.1%	42.0%
Price	38.3%	43.0%	47.1%	38.4%	41.4%
Sea	42.6%	41.3%	41.6%	39.9%	41.3%
Environment	37.7%	37.2%	37.7%	37.7%	37.6%
European belonging	40.1%	35.4%	34.9%	37.9%	37.2%
Beaches	34.4%	35.8%	36.1%	32.3%	34.5%
Landscapes	36.8%	32.9%	32.9%	34.1%	34.3%
Gastronomy	28.1%	26.7%	26.7%	27.2%	27.2%
Authenticity	26.8%	24.9%	25.1%	25.0%	25.4%
Fun possibilities	18.7%	18.9%	22.7%	18.6%	19.7%
Culture	11.8%	11.9%	12.8%	10.4%	11.7%
Historical heritage	11.4%	12.1%	10.1%	10.3%	11.0%
Exoticism	11.3%	8.7%	11.7%	8.8%	10.1%
Shopping	7.2%	8.3%	9.8%	7.9%	8.2%
Hiking trail network	10.1%	6.3%	4.8%	9.3%	7.8%
Nightlife	4.9%	5.1%	7.1%	6.4%	5.9%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important % of tourists who indicate that the factor is "very important" in their choice.

How far in advance do they book their trip?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
The same day	0.4%	0.8%	0.3%	0.5%	0.5%
Between 1 and 30 days	22.7%	18.0%	17.7%	17.8%	19.1%
Between 1 and 2 months	24.9%	20.5%	15.2%	20.6%	20.4%
Between 3 and 6 months	32.2%	38.0%	34.1%	34.9%	34.7%
More than 6 months	19.9%	22.7%	32.6%	26.2%	25.3%

% TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE



What channels did they use to get information about the trip?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Previous visits to the Canary Islands	58.4%	53.9%	50.9%	58.2%	55.6%
Friends or relatives	29.2%	29.8%	27.0%	23.4%	27.2%
Internet or social media	55.0%	54.6%	56.9%	48.5%	53.5%
Mass Media	2.0%	2.1%	2.3%	1.5%	1.9%
Travel guides and magazines	7.9%	7.6%	7.0%	6.3%	7.2%
Travel Blogs or Forums	7.7%	6.9%	7.5%	4.8%	6.7%
Travel TV Channels	1.5%	0.3%	0.8%	0.5%	0.8%
Tour Operator or Travel Agency	17.7%	20.0%	20.9%	20.1%	19.6%
Public administrations or similar	0.4%	0.2%	0.8%	0.7%	0.5%
Others	2.9%	1.7%	3.4%	2.8%	2.7%

^{*} Multi-choise question

Tourist profile by quarter of trip (2024)

LANZAROTE



With whom did they book their flight and accommodation?

2024Q1 2024Q2 2024Q3 2024Q4 2024 Flight - Directly with the airline 58.0% 53.1% 55.2% 50.2% 54.1% 42.0% 46.9% 44.8% 49.8% 45.9% - Tour Operator or Travel Agency Accommodation 38.7% - Directly with the accommodation 44.6% 42.3% 42.3% 41.9% - Tour Operator or Travel Agency 55.4% 57.7% 61.3% 58.1%

Where are they from?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
United Kingdom	48.5%	53.4%	53.4%	51.4%	51.6%
Ireland	10.2%	10.8%	11.3%	9.5%	10.4%
Spanish Mainland	7.0%	9.5%	11.6%	8.2%	9.0%
Germany	11.1%	6.8%	5.4%	10.3%	8.6%
France	7.1%	8.1%	7.2%	6.9%	7.3%
Netherlands	3.4%	2.5%	2.5%	3.0%	2.9%
Others	12.7%	8.8%	8.7%	10.7%	10.3%

Where do they stay?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
1-2-3* Hotel	7.7%	10.6%	9.6%	8.5%	9.0%
4* Hotel	34.9%	33.9%	32.6%	31.4%	33.2%
5* Hotel / 5* Luxury Hotel	9.2%	9.7%	10.7%	10.6%	10.0%
Aparthotel / Tourist Villa	19.4%	21.9%	21.6%	20.3%	20.7%
House/room rented in a private dwelling	17.7%	17.8%	19.3%	22.6%	19.4%
Private accommodation (1)	8.0%	4.3%	4.2%	4.3%	5.3%
Others (Cottage, cruise, camping,)	3.1%	1.8%	1.9%	2.4%	2.3%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.

What do they book?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Room only	36.2%	36.4%	36.5%	38.6%	37.0%
Bed and Breakfast	13.7%	12.4%	9.8%	11.6%	11.9%
Half board	17.5%	13.6%	14.1%	16.2%	15.5%
Full board	2.4%	2.8%	2.7%	3.0%	2.7%
All inclusive	30.1%	34.8%	36.9%	30.5%	32.9%

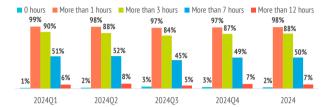
Tourist tax (Data available from Q2 2024)

Have they visited any holiday destination in the last five years where they were charged a tourist tax?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Yes		43.8%	45.5%	46.3%	45.3%
No		36.5%	36.3%	36.1%	36.3%
Not remember		19.6%	18.2%	17.6%	18.4%
Do they exclude destinations with tourist tax?	2024Q1	2024Q2	2024Q3	2024Q4	2024
Yes		23.0%	21.7%	23.3%	22.7%
No		77.0%	78.3%	76.7%	77.3%
How much would they be willing to pay?	2024Q1	2024Q2	2024Q3	2024Q4	2024
How much would they be willing to pay? Up to 1 euro	2024Q1 	2024Q2 34.7%	2024Q3 36.7%	2024Q4 37.4%	2024 36.4%
Up to 1 euro		34.7%	36.7%	37.4%	36.4%

Activities in the Canary Islands

Outdoor time per day	2024Q1	2024Q2	2024Q3	2024Q4	2024
0 hours	1.3%	1.6%	3.3%	2.6%	2.2%
1 - 2 hours	8.5%	10.0%	12.3%	10.3%	10.2%
3 - 6 hours	38.8%	36.6%	39.2%	37.7%	38.1%
7 - 12 hours	45.0%	43.9%	40.4%	42.0%	42.8%
More than 12 hours	6.4%	7.9%	5.0%	7.4%	6.7%
Outdoor time per day	7.2	7.2	6.6	7.1	7.0



Activities in the Canary Islands	2024Q1	2024Q2	2024Q3	2024Q4	2024
Walk, wander	78.3%	78.3%	78.0%	75.1%	77.3%
Beach	65.0%	65.5%	73.4%	62.1%	66.2%
Swimming pool, hotel facilities	52.3%	62.8%	71.3%	55.4%	59.9%
Explore the island on their own	55.3%	48.4%	48.6%	45.0%	49.3%
Taste Canarian gastronomy	28.6%	27.6%	29.3%	25.0%	27.5%
Museums / exhibitions	22.8%	20.1%	19.0%	17.2%	19.7%
Wineries / markets / popular festivals	16.9%	17.7%	19.5%	15.8%	17.4%
Organized excursions	14.2%	17.5%	21.4%	15.0%	16.8%
Hiking	18.9%	14.9%	12.2%	14.0%	15.1%
Nightlife / concerts / shows	12.2%	13.0%	15.1%	10.2%	12.5%
Theme parks	4.4%	8.2%	13.9%	7.6%	8.3%
Swim	7.9%	8.1%	10.0%	6.9%	8.2%
Other Nature Activities	8.3%	7.7%	8.1%	6.9%	7.7%
Sea excursions / whale watching	6.1%	6.9%	10.3%	5.0%	6.9%
Running	5.8%	6.3%	7.4%	6.0%	6.3%
Cycling / Mountain bike	8.0%	4.8%	7.1%	4.9%	6.2%
Beauty and health treatments	4.5%	3.2%	5.1%	4.3%	4.3%
Practice other sports	3.8%	2.7%	3.6%	3.1%	3.3%
Scuba Diving	2.3%	1.7%	3.5%	3.2%	2.7%
Surf	3.7%	1.7%	1.9%	1.7%	2.3%
Golf	2.0%	1.0%	2.7%	1.3%	1.8%
Astronomical observation	1.7%	1.4%	1.3%	1.8%	1.6%
Windsurf / Kitesurf	1.1%	0.6%	1.3%	0.6%	0.9%

^{*} Multi-choise question

Would they be willing to pay a tourist tax for each day of accommodation in the Canary Islands?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Yes		55.2%	49.9%	55.5%	39.5%
- For any purpose		13.1%	9.8%	11.9%	8.5%
- Improve living conditions		9.7%	8.0%	7.6%	6.1%
- Improve economic development		5.2%	4.2%	4.5%	3.4%
- Improve the environment		19.1%	16.0%	18.5%	13.2%
- Improve the tourist environment		2.9%	4.4%	5.4%	3.2%
- Other purposes		5.2%	7.6%	7.6%	5.1%
Not sure		26.9%	28.7%	24.8%	19.6%
No		17.8%	21.4%	19.7%	14.5%

广

Tourist profile by quarter of trip (2024)

LANZAROTE



¿Qué lugares visitan?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Arrecife	34.6%	30.7%	31.1%	29.0%	31.4%
Montaña del Fuego	30.1%	32.1%	30.1%	25.0%	29.1%
Jameos del agua	24.3%	28.1%	25.7%	21.0%	24.5%
Mirador del Río Viewpoint	23.7%	22.6%	19.3%	18.1%	20.9%
Teguise Market	19.4%	19.8%	20.6%	18.5%	19.5%
Cueva de los Verdes	17.8%	20.2%	18.9%	15.6%	18.0%
Cactus Garden	17.4%	19.0%	16.3%	16.3%	17.2%
César Manrique Foundation	18.4%	15.6%	11.7%	13.5%	14.8%
La Graciosa	7.6%	5.6%	9.0%	7.8%	7.6%
Monumento al Campesino	8.8%	6.9%	5.9%	7.1%	7.2%
San José Castle	3.7%	2.3%	2.0%	2.7%	2.7%

How many are loyal to the Canary Islands?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Lanzarote: Repeat tourists	71.2%	67.5%	65.7%	70.0%	68.7%
Lanzarote: At least 10 previous visits	10.3%	14.1%	10.2%	12.8%	11.8%
Canary Islands: Repeat tourists	79.0%	74.4%	74.2%	78.5%	76.7%
Canary Islands: At least 10 previous visi	24.2%	23.8%	18.6%	26.2%	23.4%

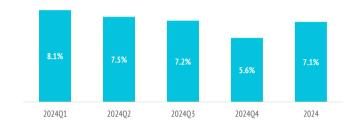
Who are they?

who are they?					<u>ā</u>
	2024Q1	2024Q2	2024Q3	2024Q4	2024
Gender					
Men	47.0%	47.4%	46.5%	49.0%	47.5%
Women	53.0%	52.6%	53.5%	51.0%	52.5%
Age					
Average age	51.6	49.7	47.6	53.7	50.8
Standard deviation	16.7	16.0	15.6	16.4	16.4
Age range					
16 - 24 years old	5.4%	6.8%	8.9%	5.4%	6.5%
25 - 30 years old	8.7%	7.6%	8.7%	5.0%	7.4%
31 - 45 years old	24.5%	27.2%	28.3%	21.8%	25.2%
46 - 60 years old	23.8%	28.6%	30.3%	28.0%	27.6%
Over 60 years old	37.6%	29.9%	23.9%	39.8%	33.3%
Occupation					
Salaried worker	47.6%	57.5%	61.7%	49.2%	53.6%
Self-employed	11.7%	8.0%	10.4%	11.0%	10.3%
Unemployed	1.0%	0.6%	0.3%	0.8%	0.7%
Business owner	7.3%	5.6%	5.8%	5.9%	6.2%
Student	2.6%	3.0%	3.4%	2.4%	2.8%
Retired	28.3%	24.1%	17.3%	29.9%	25.3%
Unpaid domestic work	0.4%	0.6%	0.5%	0.4%	0.5%
Others	1.0%	0.7%	0.6%	0.4%	0.7%
Annual household income level					
Less than €25,000	9.7%	12.1%	12.6%	11.2%	11.4%
€25,000 - €49,999	33.8%	33.9%	30.4%	33.2%	32.9%
€50,000 - €74,999	25.4%	24.6%	25.6%	26.3%	25.5%
More than €74,999	31.0%	29.4%	31.4%	29.2%	30.3%
Education level					
No studies	4.4%	6.1%	5.2%	6.0%	5.4%
Primary education	1.3%	0.7%	1.1%	2.1%	1.3%
Secondary education	18.7%	23.1%	18.6%	19.2%	19.8%
Higher education	75.6%	70.1%	75.1%	72.7%	73.4%

How many islands do they visit during their trip?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
One island	91.9%	92.5%	92.8%	94.4%	92.9%
Two islands	7.0%	7.0%	6.1%	5.0%	6.2%
Three or more islands	1.1%	0.5%	1.0%	0.6%	0.8%

% TOURISTS WHO VISIT MORE THAN ONE ISLANDS



How do they rate the Canary Islands?

82

Satisfaction (scale 0-10)	2024Q1	2024Q2	2024Q3	2024Q4	2024
Average rating	9.00	8.94	8.84	8.81	8.90
Experience in the Canary Islands	2024Q1	2024Q2	2024Q3	2024Q4	2024
Worse or much worse than expected	1.8%	1.5%	2.3%	2.4%	2.0%
Lived up to expectations	51.8%	57.5%	55.3%	57.8%	55.6%
Better or much better than expected	46.4%	41.1%	42.3%	39.7%	42.4%
Future intentions (scale 1-10)	2024Q1	2024Q2	2024Q3	2024Q4	2024
Return to the Canary Islands	9.10	9.00	8.78	8.88	8.94
Recommend visiting the Canary Islands	9.24	9.15	9.00	9.07	9.12

000

Who do they come with?)				iiii
	2024Q1	2024Q2	2024Q3	2024Q4	2024
Unaccompanied	6.3%	5.3%	4.3%	6.2%	5.6%
Only with partner	54.0%	49.7%	40.3%	51.6%	49.2%
Only with children (< 13 years old)	4.2%	4.5%	5.6%	4.2%	4.6%
Partner + children (< 13 years old)	5.8%	5.9%	10.2%	6.4%	7.0%
Other relatives	8.1%	12.7%	15.6%	12.6%	12.1%
Friends	7.7%	6.8%	4.1%	4.8%	5.8%
Work colleagues	0.2%	0.1%	0.0%	0.2%	0.2%
Organized trip	0.1%	0.1%	0.0%	0.2%	0.1%
Other combinations (2) (2) Combination of some of the groups previously of	13.6% analyzed	14.8%	19.9%	13.7%	15.4%
Tourists with children	16.2%	18.1%	26.3%	16.1%	19.0%
- Between 0 and 2 years old	1.5%	1.3%	1.0%	1.3%	1.3%
- Between 3 and 12 years old	13.6%	15.1%	23.7%	13.6%	16.3%
- Between 0 -2 and 3-12 years old	1.0%	1.8%	1.6%	1.2%	1.4%
Tourists without children	83.8%	81.9%	73.7%	83.9%	81.0%
Group composition:					
- 1 person	9.1%	7.8%	5.9%	8.2%	7.8%
- 2 people	59.7%	57.1%	46.1%	58.3%	55.5%
- 3 people	10.8%	10.8%	14.1%	11.4%	11.7%
- 4 or 5 people	15.0%	17.8%	26.4%	16.9%	18.8%
- 6 or more people	5.4%	6.6%	7.5%	5.3%	6.1%
Average group size:	2.64	2.78	3.07	2.70	2.79
*People who share the main expenses of the trip					