PORTUGAL

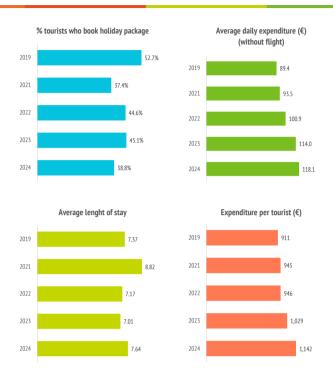


∳€

How many are they and how much do they spend?

Canaru
Canary Islands
LATITUDE OF LIFE

	2019	2021	2022	2023	2024
TOURISTS					
Tourist arrivals (FRONTUR) (*)	n.d.	n.d.	n.d.	n.d.	n.d.
Tourist arrivals ≥ 16 years old (EGT) (*)	66	39	99	99	101
- book holiday package (*)	35	14	44	45	39
- do not book holiday package (*)	31	24	55	55	62
- % tourists who book holiday package	52.7%	37.4%	44.6%	45.1%	38.8%
Children < 16 years old (FRONTUR - EGT) (*)	n.d.	n.d.	n.d.	n.d.	n.d.
Expenditure per tourist (€)	911	945	946	1,029	1,142
- book holiday package	1,037	1,057	1,119	1,209	1,481
- holiday package	882	839	929	998	1,291
- others	155	217	191	212	190
- do not book holiday package	771	879	806	881	927
- flight	270	225	198	254	270
- accommodation	273	298	322	314	354
- others	228	355	287	313	304
Average lenght of stay	7.37	8.82	7.17	7.01	7.64
Average daily expenditure (€)	131.7	127.4	140.2	162.9	171.7
Average daily expenditure (without flight)	89.4	93.5	100.9	114.0	118.1
Average cost of the flight (€)	308.1	249.0	255.6	306.3	351.6
Total turnover (≥ 16 years old) (€m)	60	36	93	102	115
Turnover without flight (≥ 16 years old) (€m) (*) Thousands of tourists	40	27	68	72	80



% Tourists whose spending has been greater than €0 in each item

Average expenditure of tourists whose spending has been greater than €0 in each item

	2019	2021	2022	2023	2024
Accommodation:					
- Accommodation	88.4%	77.0%	85.3%	89.3%	82.3%
- Additional accommodation expenses	6.8%	8.1%	5.9%	8.3%	3.8%
Transport:					
- National/International Transport	92.3%	94.1%	94.4%	97.5%	96.6%
- Flights between islands	3.2%	7.2%	4.1%	5.5%	4.4%
- Taxi	45.7%	39.3%	37.7%	43.5%	37.3%
- Car rental	40.8%	37.6%	42.3%	44.5%	49.4%
- Public transport	11.7%	9.3%	6.4%	8.5%	8.3%
Food and drink:					
- Food purchases at supermarkets	44.6%	44.3%	46.0%	45.8%	50.1%
- Restaurants	46.9%	59.4%	51.3%	57.1%	57.1%
Leisure:					
- Organized excursions	15.2%	15.7%	20.6%	20.7%	18.9%
- Sport activities	3.1%	4.4%	6.0%	5.5%	2.4%
- Cultural activities	1.9%	1.5%	1.2%	4.1%	2.1%
- Museums	3.7%	9.2%	5.8%	5.0%	7.1%
- Theme Parks	14.5%	6.8%	16.3%	17.0%	14.1%
- Discos and pubs	4.1%	2.9%	8.4%	8.2%	7.0%
- Wellness	2.0%	3.7%	3.0%	2.9%	2.0%
Purchases of goods:					
- Souvenirs	55.6%	49.6%	47.7%	45.0%	46.9%
- Real state	0.0%	0.7%	0.3%	0.0%	0.0%
- Other expenses	0.0%	0.5%	2.2%	1.5%	0.3%
Other:					
- Medical or pharmaceutical expenses	9.1%	12.3%	8.3%	4.5%	7.5%
- Other expenses	4.7%	5.8%	2.8%	4.1%	3.4%

Expenditure per tourist and trip (€)	2019	2021	2022	2023	2024
Accommodation:	510	670	585	724	815
- Accommodation	420	470	475	459	601
- Additional accommodation expenses	90	200	110	265	214
Transport:	592	588	559	668	660
- National/International Transport	334	265	271	314	364
- Flights between islands	41	86	55	136	83
- Taxi	91	90	101	100	93
- Car rental	79	122	106	91	103
- Public transport	47	25	26	28	18
Food and drink:	164	233	208	213	218
- Food purchases at supermarkets	60	85	72	91	81
- Restaurants	104	148	135	122	137
Leisure:	395	415	489	477	460
- Organized excursions	67	83	90	105	84
- Sport activities	68	80	64	48	82
- Cultural activities	37	34	154	39	38
- Museums	27	23	29	23	36
- Theme Parks	53	54	63	48	72
- Discos and pubs	64	66	53	52	57
- Wellness	79	76	36	162	91
Purchases of goods:	71	695	629	240	88
- Souvenirs	71	108	71	76	81
- Real state	0	469	130	0	0
- Other expenses	0	118	428	163	7
Other:	67	260	92	100	75
- Medical or pharmaceutical expenses	16	41	20	24	29
- Other expenses	51	219	72	77	46

Source: Encuesta sobre el Gasto Turístico (ISTAC).

PORTUGAL



1

What is the main purpose of their trip?

	2019	2021	2022	2023	2024
Holiday, leisure	84.5%	72.7%	88.6%	86.1%	80.6%
Visiting family or friends	6.6%	17.6%	8.0%	7.2%	12.2%
Business and work	6.9%	7.3%	0.3%	3.8%	2.6%
Education and training	0.0%	0.0%	0.0%	0.0%	0.0%
Sports training	1.5%	0.2%	0.0%	0.0%	0.3%
Health or medical care	0.0%	0.0%	0.0%	0.2%	0.0%
Fairs and congresses	0.6%	1.8%	2.8%	2.6%	3.8%
Others	0.0%	0.4%	0.3%	0.2%	0.6%

What is the main motivation for their holidays?

	2019	2021	2022	2023	2024
Rest	47.1%	40.0%	41.1%	35.7%	47.0%
Enjoy family time	23.2%	25.4%	21.8%	17.1%	23.8%
Have fun	5.8%	5.7%	8.1%	10.3%	3.8%
Explore the destination	22.9%	23.7%	27.4%	31.4%	23.8%
Practice their hobbies	0.9%	5.2%	0.9%	3.0%	1.1%
Other reasons	0.0%	0.0%	0.8%	2.4%	0.4%

Where did they spend their main holiday last year? *

	2019	2021	2022	2023	2024
Didn't have holidays		40.7%	27.5%	18.9%	11.6%
Canary Islands		11.8%	8.3%	12.7%	17.8%
Other destination		47.5%	64.3%	68.3%	70.6%
Balearic Islands		2.4%	4.8%	6.3%	4.6%
Rest of Spain		3.1%	9.9%	13.3%	12.0%
Italy		1.4%	2.4%	4.0%	5.7%
France		1.0%	3.7%	4.3%	3.4%
Turkey		0.0%	0.2%	0.1%	0.1%
Greece		0.0%	0.8%	1.6%	2.2%
Portugal		32.8%	34.9%	25.2%	18.9%
Croatia		0.0%	0.4%	0.4%	0.0%
Egypt		0.0%	0.0%	0.9%	0.9%
Tunisia		0.0%	0.7%	0.7%	0.7%
Morocco		0.8%	0.3%	2.1%	2.7%
Others		5.9%	6.4%	9.7%	19.3%

^{*} Percentage of valid answers

What other destinations did they consider for this trip? *

	2019	2021	2022	2023	2024
None (I was clear about "this Canary Island")		38.4%	20.1%	23.6%	23.1%
Canary Islands (other island)		23.5%	22.4%	21.9%	26.5%
Other destination		38.0%	57.5%	54.5%	50.4%
Balearic Islands		10.9%	15.1%	13.3%	14.5%
Rest of Spain		2.6%	4.5%	8.5%	7.6%
Italy		5.1%	7.6%	6.3%	5.9%
France		2.0%	2.7%	1.1%	1.0%
Turkey		0.5%	3.0%	2.1%	1.9%
Greece		5.3%	7.2%	6.7%	5.9%
Portugal		5.5%	9.3%	7.0%	3.9%
Croatia		2.8%	2.7%	1.8%	3.1%
Egypt		0.9%	1.2%	2.3%	2.4%
Others		2.5%	4.1%	5.4%	4.2%

^{*} Percentage of valid answers

Importance of each factor in the destination choice

		-			
	2019	2021	2022	2023	2024
Climate	66.5%	59.7%	58.5%	61.9%	62.6%
Tranquility	44.3%	56.8%	44.5%	46.3%	54.0%
Safety	39.5%	49.7%	40.3%	47.3%	50.4%
Sea	39.9%	49.3%	46.4%	45.5%	46.3%
Landscapes	30.9%	38.5%	32.1%	37.0%	44.7%
Beaches	42.0%	45.9%	46.2%	50.8%	44.5%
European belonging	40.0%	55.9%	44.2%	46.4%	41.8%
Environment	27.6%	29.2%	24.5%	26.3%	39.3%
Price	32.4%	36.3%	30.3%	38.3%	33.5%
Accommodation supply	36.8%	26.2%	28.8%	26.3%	28.6%
Authenticity	17.4%	26.1%	19.6%	18.5%	27.7%
Effortless trip	17.0%	27.1%	28.2%	21.6%	26.8%
Fun possibilities	20.8%	14.6%	22.6%	27.1%	22.2%
Gastronomy	15.4%	14.0%	17.4%	12.1%	22.2%
Exoticism	8.8%	22.1%	12.4%	12.7%	12.8%
Historical heritage	8.5%	10.3%	9.1%	11.8%	12.4%
Shopping	11.3%	7.8%	9.5%	14.6%	11.4%
Hiking trail network	8.6%	6.8%	10.5%	9.1%	10.9%
Culture	7.2%	7.9%	8.1%	11.3%	10.8%
Nightlife	9.6%	6.7%	9.9%	14.8%	8.6%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important % of tourists who indicate that the factor is "very important" in their choice.

How far in advance do they book their trip?

	2019	2021	2022	2023	2024
The same day	1.0%	0.5%	0.3%	0.3%	1.4%
Between 1 and 30 days	23.9%	39.5%	37.4%	24.1%	22.2%
Between 1 and 2 months	23.7%	33.9%	32.2%	26.9%	26.2%
Between 3 and 6 months	38.9%	17.3%	25.7%	35.2%	40.3%
More than 6 months	12.5%	8.7%	4.4%	13.5%	9.9%

% TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE



What channels did they use to get information about the trip?

	2019	2021	2022	2023	2024
Previous visits to the Canary Islands	26.5%	41.1%	22.7%	23.4%	28.7%
Friends or relatives	23.9%	26.6%	25.8%	24.4%	29.1%
Internet or social media	60.6%	49.7%	58.2%	53.0%	52.9%
Mass Media	1.5%	1.9%	1.6%	3.9%	3.7%
Travel guides and magazines	7.1%	2.4%	5.4%	7.7%	7.8%
Travel Blogs or Forums	9.3%	7.8%	9.5%	8.9%	10.4%
Travel TV Channels	0.0%	0.2%	0.0%	0.0%	0.9%
Tour Operator or Travel Agency	26.2%	19.5%	25.3%	26.7%	25.0%
Public administrations or similar	0.0%	0.6%	1.0%	1.5%	0.4%
Others	2.5%	3.5%	3.6%	3.6%	1.9%

^{*} Multi-choise question

PORTUGAL



With whom did they book their flight and accommodation?



	2019	2021	2022	2023	2024
Flight					
- Directly with the airline	42.5%	55.1%	46.2%	44.1%	51.9%
- Tour Operator or Travel Agency	57.5%	44.9%	53.8%	55.9%	48.1%
Accommodation					
- Directly with the accommodation	29.8%	41.8%	36.9%	30.3%	36.1%
- Tour Operator or Travel Agency	70.2%	58.2%	63.1%	69.7%	63.9%

Where does the flight come from?



	2019	2021	2022	2023	2024
Portugal	74.4%	77.0%	77.6%	74.0%	67.2%
Spanish Mainland	22.5%	21.7%	20.8%	24.2%	31.3%
United Kingdom	1.6%	0.4%	0.0%	0.0%	0.7%
Germany	0.5%	0.0%	0.2%	0.4%	0.2%
Italy	0.0%	0.0%	0.0%	0.0%	0.2%
Belgium	0.5%	0.0%	0.0%	0.0%	0.0%
France	0.6%	0.0%	0.6%	0.4%	0.0%
Netherlands	0.0%	0.0%	0.5%	0.6%	0.0%
Sweden	0.0%	0.9%	0.3%	0.0%	0.0%
Others	0.0%	0.0%	0.0%	0.4%	0.4%

Activities in the Canary Islands

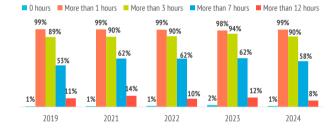


Outdoor time per day	2019	2021	2022	2023	2024
0 hours	0.7%	0.9%	1.2%	2.3%	1.2%
1 - 2 hours	9.9%	9.4%	8.4%	4.2%	8.8%
3 - 6 hours	36.3%	27.9%	28.6%	31.3%	31.6%
7 - 12 hours	42.1%	47.7%	51.4%	50.4%	50.3%
More than 12 hours	11.0%	14.2%	10.4%	11.9%	8.1%
Outdoor time per day	7.4	8.2	8.2	8.1	7.7



Where do they stay?					Ħ
	2019	2021	2022	2023	2024
1-2-3* Hotel	18.7%	10.8%	13.9%	21.4%	14.9%
4* Hotel	44.1%	41.5%	47.6%	38.5%	41.8%
5* Hotel / 5* Luxury Hotel	9.0%	7.3%	8.9%	8.4%	8.3%
Aparthotel / Tourist Villa	14.3%	13.3%	10.8%	7.0%	9.0%
House/room rented in a private dwelling	4.8%	6.8%	5.1%	9.5%	9.3%
Private accommodation (1)	5.2%	15.2%	9.2%	8.1%	14.5%
Others (Cottage, cruise, camping,)	4.0%	5.1%	4.5%	7.1%	2.2%





101

	Hotels	■ Aparthotel / Tourist Villa ■ Others			
71.8%	59.6%	70.4%	68.2%	65.0%	
14.3% 13.9%	13.3% 27.1%	10.8% 18.8%	7.0% 24.7%	9.0% 26.0%	
2019	2021	2022	2023	2024	

Activities in the Canary Islands	2019	2021	2022	2023	2024
Walk, wander	68.9%	76.9%	71.3%	71.0%	79.2%
Beach	76.3%	75.6%	80.8%	78.1%	77.9%
Swimming pool, hotel facilities	69.6%	51.2%	65.8%	61.7%	63.1%
Explore the island on their own	58.9%	54.0%	58.8%	59.7%	56.1%
Taste Canarian gastronomy	23.3%	20.5%	26.6%	27.8%	26.5%
Hiking		23.2%	30.2%	30.9%	25.8%
Theme parks	22.1%	13.6%	25.5%	22.8%	24.5%
Other Nature Activities		9.8%	11.3%	9.3%	17.6%
Nightlife / concerts / shows	15.9%	11.9%	17.4%	19.8%	15.9%
Wineries / markets / popular festivals	12.6%	6.6%	11.2%	10.6%	15.2%
Museums / exhibitions	15.1%	13.4%	13.3%	13.8%	13.7%
Organized excursions	10.3%	13.6%	12.8%	13.9%	11.9%
Running		6.0%	4.1%	5.9%	5.7%
Sea excursions / whale watching	5.2%	5.4%	9.2%	8.0%	5.6%
Swim		32.8%	5.3%	3.2%	3.9%
Beauty and health treatments	4.3%	2.9%	3.0%	2.9%	2.6%
Practice other sports		3.2%	2.1%	2.4%	2.4%
Scuba Diving		1.6%	2.7%	5.6%	2.2%
Astronomical observation	2.8%	0.4%	3.3%	4.5%	1.9%
Windsurf / Kitesurf		0.4%		1.4%	1.2%
Golf		0.9%	1.1%	0.8%	0.3%
Cycling / Mountain bike		3.7%	1.2%	1.1%	0.3%
Surf		1.5%	2.9%	3.1%	0.3%

What do they book?

^{*} Multi-choise question

	2019	2021	2022	2023	2024
Room only	16.2%	23.8%	15.4%	19.4%	22.9%
Bed and Breakfast	12.6%	18.2%	10.6%	16.3%	9.2%
Half board	19.6%	12.8%	22.5%	21.7%	27.5%
Full board	3.9%	11.4%	7.3%	4.4%	4.2%
All inclusive	47.7%	33.8%	44.2%	38.2%	36.2%

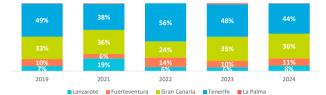
PORTUGAL



‴

Which island do they choos	se?		1.00

Tourists (≥ 16 year old)	2019	2021	2022	2023	2024	Share by islands	2019	2021	2022	2023	2024
Lanzarote	4,763	7,119	5,852	5,684	8,062	Lanzarote	7.3%	18.7%	5.9%	5.7%	8.0%
Fuerteventura	6,830	2,387	13,851	9,498	10,847	Fuerteventura	10.4%	6.3%	14.1%	9.6%	10.8%
Gran Canaria	21,700	13,544	23,522	35,087	36,671	Gran Canaria	33.1%	35.6%	23.9%	35.3%	36.4%
Tenerife	32,007	14,602	55,318	47,590	44,762	Tenerife	48.9%	38.4%	56.1%	47.9%	44.5%
La Palma	212	347	0	1,475	322	La Palma	0.3%	0.9%	0.0%	1.5%	0.3%



How many are loyal to the Canary Islands?



	2019	2021	2022	2023	2024
Repeat tourists	41.9%	63.8%	41.4%	41.3%	53.9%
At least 10 previous visits	3.3%	9.5%	3.5%	9.6%	9.7%
Repeat tourists (last 5 years)	34.6%	59.1%	34.1%	35.7%	44.7%
Repeat tourists (last 5 years)(5 or more visits)	4.9%	9.5%	2.7%	6.2%	9.9%



Who are they?					å
	2019	2021	2022	2023	2024
Gender					
Men	53.6%	53.5%	53.6%	51.1%	47.9%
Women	46.4%	46.5%	46.4%	48.9%	52.1%
Age					
Average age	39.8	45.1	38.9	40.0	41.2
Standard deviation	11.6	15.8	12.3	14.2	13.1
Age range					
16 - 24 years old	7.8%	7.1%	10.0%	14.1%	7.1%
25 - 30 years old	16.0%	12.8%	20.0%	16.4%	16.9%
31 - 45 years old	46.5%	36.9%	44.5%	40.8%	42.7%
46 - 60 years old	24.2%	19.6%	17.1%	19.0%	24.0%
Over 60 years old	5.5%	23.6%	8.5%	9.7%	9.3%
Occupation					
Salaried worker	52.9%	53.9%	49.7%	49.7%	55.0%
Self-employed	23.5%	12.3%	20.7%	20.0%	20.6%
Unemployed	1.5%	1.0%	1.0%	0.9%	0.8%
Business owner	14.7%	12.5%	18.9%	19.4%	11.2%
Student	6.1%	5.1%	2.5%	3.5%	6.5%
Retired	0.9%	15.1%	4.8%	6.5%	5.8%
Unpaid domestic work	0.0%	0.0%	0.2%	0.0%	0.0%
Others	0.4%	0.0%	2.2%	0.0%	0.0%
Annual household income level					
Less than €25,000	44.8%	36.3%	32.6%	35.1%	27.4%
€25,000 - €49,999	34.6%	39.9%	42.2%	43.2%	45.6%
€50,000 - €74,999	11.7%	15.2%	15.7%	16.0%	14.7%
More than €74,999	8.9%	8.7%	9.5%	5.7%	12.4%
Education level					
No studies	0.0%	0.4%	1.1%	0.3%	0.7%
Primary education	0.8%	0.6%	0.5%	0.4%	1.5%
Secondary education	27.2%	26.5%	27.2%	22.9%	25.7%
Higher education	72.0%	72.5%	71.2%	76.3%	72.1%

How many islands do they visit during their trip?							
	2019	2021	2022	2023	2024		
One island	90.6%	87.0%	91.0%	91.1%	89.7%		
Two islands	8.1%	11.6%	8.5%	7.1%	7.9%		
Three or more islands	1.3%	1.5%	0.5%	1.8%	2.3%		

How do they rate the Canary Islands?					14	
Satisfaction (scale 0-10)	2019	2021	2022	2023	2024	
Average rating	8.20	8.56	8.43	8.48	8.50	
Experience in the Canary Islands	2019	2021	2022	2023	2024	
Worse or much worse than expected	5.4%	2.5%	7.4%	5.0%	6.6%	
Lived up to expectations	51.9%	52.8%	46.8%	45.4%	46.0%	
Better or much better than expected	42.7%	44.7%	45.8%	49.5%	47.4%	
Future intentions (scale 1-10)	2019	2021	2022	2023	2024	
Return to the Canary Islands	7.76	8.46	8.03	8.06	8.30	
Recommend visiting the Canary Islands	8.29	8.82	8.42	8.42	8.72	

Who	do	they	come	with?
-----	----	------	------	-------

	2019	2021	2022	2023	2024
Unaccompanied	6.8%	18.6%	8.0%	9.0%	10.7%
Only with partner	35.4%	39.0%	44.2%	37.7%	38.5%
Only with children (< 13 years old)	13.1%	4.2%	8.0%	4.5%	6.3%
Partner + children (< 13 years old)	7.1%	6.7%	9.3%	12.9%	10.4%
Other relatives	11.3%	5.0%	8.0%	8.6%	9.9%
Friends	2.9%	13.2%	8.0%	8.8%	4.4%
Work colleagues	4.1%	1.6%	0.5%	2.1%	1.1%
Organized trip	0.4%	0.1%	0.0%	0.0%	0.4%
Other combinations (2) (2) Combination of some of the groups previously an	18.8% nalyzed	11.5%	14.1%	16.4%	18.3%
Tourists with children	29.9%	15.1%	23.7%	23.9%	28.7%
- Between 0 and 2 years old	5.0%	2.1%	1 /1%	5.3%	2 7%

Tourists with children	29.9%	15.1%	23.7%	23.9%	28.7%
- Between 0 and 2 years old	5.0%	2.1%	1.4%	5.3%	2.7%
- Between 3 and 12 years old	22.9%	11.7%	20.0%	17.0%	22.5%
- Between 0 -2 and 3-12 years old	1.9%	1.3%	2.3%	1.6%	3.5%
Tourists without children	70.1%	84.9%	76.3%	76.1%	71.3%
Group composition:					
- 1 person	12.0%	24.7%	11.7%	12.1%	13.1%
- 2 people	44.2%	48.3%	46.8%	46.3%	44.1%
- 3 people	17.1%	9.4%	18.3%	18.5%	17.1%
- 4 or 5 people	19.1%	13.9%	19.9%	19.5%	19.1%
- 6 or more people	7.6%	3.7%	3.4%	3.5%	6.5%
Average group size:	2.87	2.32	2.71	2.69	2.84