CANARY ISLANDS

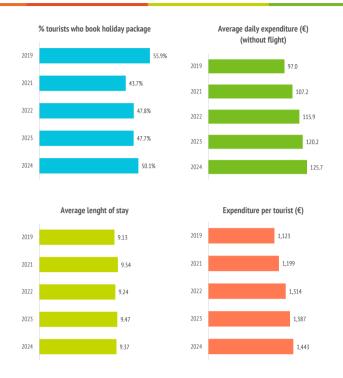


How many are they and how much do they spend?



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	2019	2021	2022	2023	2024
TOURISTS					
Tourist arrivals (FRONTUR) (*)	15,116	6,697	14,617	16,211	17,768
Tourist arrivals ≥ 16 years old (EGT) (*)	13,276	5,828	12,832	14,108	15,485
- book holiday package (*)	7,426	2,549	6,129	6,732	7,758
- do not book holiday package (*)	5,850	3,279	6,703	7,377	7,727
- % tourists who book holiday package	55.9%	43.7%	47.8%	47.7%	50.1%
Children < 16 years old (FRONTUR - EGT) (*)	1,840	869	1,785	2,103	2,283
Expenditure per tourist (€)	1,123	1,199	1,314	1,387	1,443
- book holiday package	1,271	1,401	1,492	1,596	1,656
- holiday package	1,034	1,135	1,236	1,319	1,378
- others	237	267	256	277	278
- do not book holiday package	934	1,041	1,152	1,196	1,230
- flight	262	248	311	328	328
- accommodation	303	369	405	420	409
- others	369	424	436	448	493
Average lenght of stay	9.13	9.54	9.24	9.47	9.37
Average daily expenditure (€)	137.4	143.1	160.5	167.8	176.9
Average daily expenditure (without flight)	97.0	107.2	115.9	120.2	125.7
Average cost of the flight (€)	327.8	296.2	361.0	387.4	410.7
Total turnover (≥ 16 years old) (€m)	14,903	6,987	16,863	19,565	22,351
Turnover without flight (≥ 16 years old) (€m)	10,552	5,261	12,231	14,099	15,991
(*) Thousands of tourists	•		•	•	



% Tourists whose spending has been greater than €0 in each item

Average expenditure of tourists whose spending has been greater than €0 in each item

	2019	2021	2022	2023	2024
Accommodation:					
- Accommodation	84.1%	82.9%	84.4%	83.7%	84.5%
- Additional accommodation expenses	8.1%	9.3%	7.1%	7.1%	6.2%
Transport:					
- National/International Transport	94.8%	95.1%	95.8%	94.9%	95.7%
- Flights between islands	4.4%	6.3%	5.0%	5.6%	4.5%
- Taxi	49.8%	46.0%	51.8%	52.6%	50.9%
- Car rental	26.3%	37.3%	32.0%	32.4%	31.6%
- Public transport	8.8%	10.6%	9.6%	11.2%	11.0%
Food and drink:					
- Food purchases at supermarkets	52.4%	55.6%	55.9%	58.8%	58.0%
- Restaurants	59.5%	66.9%	66.4%	66.5%	66.6%
Leisure:					
- Organized excursions	20.5%	23.7%	23.6%	24.7%	23.7%
- Sport activities	5.6%	9.3%	7.9%	8.1%	6.9%
- Cultural activities	2.3%	2.4%	2.5%	2.8%	2.8%
- Museums	4.7%	4.7%	5.2%	5.5%	5.4%
- Theme Parks	7.5%	8.6%	10.9%	10.9%	11.3%
- Discos and pubs	8.2%	7.7%	9.9%	10.7%	10.7%
- Wellness	3.7%	4.6%	5.2%	5.3%	4.5%
Purchases of goods:					
- Souvenirs	44.9%	41.2%	40.0%	41.5%	41.2%
- Real state	0.2%	0.2%	0.2%	0.2%	0.1%
- Other expenses	0.7%	0.8%	0.7%	0.8%	0.8%
Other:					
- Medical or pharmaceutical expenses	6.2%	12.2%	7.6%	7.7%	6.7%
- Other expenses	5.5%	7.3%	5.4%	5.4%	4.8%

Expenditure per tourist and trip (€)	2019	2021	2022	2023	2024
Accommodation:	733	771	810	866	881
- Accommodation	559	616	665	709	719
- Additional accommodation expenses	173	155	145	157	162
Transport:	592	632	711	733	752
- National/International Transport	346	311	377	408	429
- Flights between islands	66	71	79	84	81
- Taxi	64	89	90	89	88
- Car rental	91	128	134	122	123
- Public transport	26	32	32	29	30
Food and drink:	272	283	297	306	324
- Food purchases at supermarkets	105	103	104	108	115
- Restaurants	167	180	193	199	209
Leisure:	487	517	530	535	553
- Organized excursions	88	85	94	95	95
- Sport activities	98	109	100	99	104
- Cultural activities	51	51	55	58	62
- Museums	33	34	35	39	37
- Theme Parks	64	60	70	71	76
- Discos and pubs	90	104	99	99	102
- Wellness	62	73	78	74	78
Purchases of goods:	760	1,683	666	1,242	21,536
- Souvenirs	99	87	85	87	89
- Real state	469	1,350	360	934	21,287
- Other expenses	191	246	221	221	160
Other:	129	141	124	138	123
- Medical or pharmaceutical expenses	42	54	42	47	39
- Other expenses	87	87	81	91	84

Source: Encuesta sobre el Gasto Turístico (ISTAC).

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What is the main purpose of their trip?

	2019	2021	2022	2023	2024
Holiday, leisure	90.5%	86.8%	90.3%	90.0%	90.4%
Visiting family or friends	5.9%	8.4%	6.8%	6.9%	6.9%
Business and work	2.1%	3.1%	1.4%	1.6%	1.3%
Education and training	0.1%	0.3%	0.2%	0.2%	0.2%
Sports training	0.6%	0.5%	0.4%	0.5%	0.5%
Health or medical care	0.1%	0.2%	0.1%	0.1%	0.2%
Fairs and congresses	0.2%	0.1%	0.2%	0.2%	0.1%
Others	0.5%	0.7%	0.5%	0.5%	0.4%

What is the main motivation for their holidays?

	2019	2021	2022	2023	2024
Rest	55.2%	50.7%	51.1%	50.9%	50.6%
Enjoy family time	14.8%	14.3%	16.3%	15.6%	15.9%
Have fun	8.7%	7.4%	8.6%	9.2%	9.0%
Explore the destination	18.0%	23.5%	20.4%	20.7%	21.2%
Practice their hobbies	2.0%	2.7%	2.1%	2.0%	1.9%
Other reasons	1.3%	1.4%	1.5%	1.7%	1.4%

Where did they spend their main holiday last year? *

	2019	2021	2022	2023	2024
Didn't have holidays		35.7%	31.7%	13.7%	11.0%
Canary Islands		17.6%	20.4%	25.8%	27.1%
Other destination		46.8%	48.0%	60.5%	61.9%
Balearic Islands		3.6%	4.0%	4.5%	4.5%
Rest of Spain		11.5%	10.5%	11.4%	11.4%
Italy		6.3%	6.2%	7.4%	7.2%
France		5.0%	4.6%	5.3%	5.1%
Turkey		1.3%	1.6%	2.8%	3.1%
Greece		4.6%	5.4%	6.9%	7.2%
Portugal		2.5%	3.1%	4.1%	4.1%
Croatia		1.6%	2.0%	2.3%	2.0%
Egypt		0.6%	0.6%	1.1%	1.5%
Tunisia		0.1%	0.1%	0.3%	0.4%
Morocco		0.4%	0.4%	0.8%	1.0%
Others		9.4%	9.5%	13.7%	14.3%

^{*} Percentage of valid answers

What other destinations did they consider for this trip? *

	2019	2021	2022	2023	2024
None (I was clear about "this Canary Island")		29.4%	28.3%	28.5%	28.3%
Canary Islands (other island)		25.4%	24.6%	25.1%	25.4%
Other destination		45.1%	47.1%	46.3%	46.3%
Balearic Islands		7.0%	6.6%	6.1%	6.0%
Rest of Spain		7.8%	8.8%	8.6%	9.0%
Italy		4.6%	4.7%	4.8%	4.7%
France		1.6%	1.7%	1.6%	1.7%
Turkey		2.5%	3.3%	3.4%	3.4%
Greece		8.4%	8.6%	8.1%	8.2%
Portugal		5.6%	6.0%	6.3%	6.2%
Croatia		2.3%	2.3%	2.5%	2.4%
Egypt		2.1%	2.3%	2.5%	2.4%
Others		3.2%	2.7%	2.5%	2.3%

^{*} Percentage of valid answers

Importance of each factor in the destination choice

	2019	2021	2022	2023	2024
Climate	78.0%	76.0%	75.0%	75.1%	75.6%
Safety	51.7%	49.0%	51.3%	54.6%	55.7%
Tranquility	47.5%	48.5%	46.5%	47.9%	49.3%
Sea	44.4%	52.0%	46.0%	45.4%	45.1%
Accommodation supply	42.4%	37.8%	41.8%	42.9%	43.5%
Effortless trip	35.0%	34.9%	37.5%	38.3%	39.2%
Beaches	37.7%	44.6%	39.3%	38.8%	38.8%
Price	37.2%	32.4%	35.8%	37.3%	37.9% 37.2% 35.3%
European belonging	35.9%	40.2%	36.5%	35.3% 35.0%	
Landscapes	33.3%	39.1%	34.1%		
Environment	33.3%	34.7%	33.3%	34.6%	34.5%
Gastronomy	23.3%	27.9%	26.6%	26.9%	27.0%
Fun possibilities	21.1%	22.4%	23.3%	24.0%	23.6%
Authenticity	20.5%	24.4%	22.3%	22.6%	23.3%
Exoticism	11.5%	14.5%	11.8%	12.0%	11.8%
Hiking trail network	9.8%	12.1%	10.1%	10.4%	10.8%
Shopping	9.4%	8.8%	9.1%	9.6%	10.1%
Culture	8.1%	8.7%	9.0%	9.5%	10.1%
Historical heritage	8.3%	9.1%	8.4%	9.1%	9.5%
Nightlife	8.0%	8.4%	7.9%	8.4%	8.3%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important % of tourists who indicate that the factor is "very important" in their choice.

How far in advance do they book their trip?

		_			
	2019	2021	2022	2023	2024
The same day	0.7%	1.0%	0.7%	0.7%	0.9%
Between 1 and 30 days	23.9%	42.5%	27.8%	23.5%	22.3%
Between 1 and 2 months	22.9%	26.7%	25.3%	24.6%	23.0%
Between 3 and 6 months	32.6%	18.7%	28.8%	32.4%	33.0%
More than 6 months	19.9%	11.1%	17.4%	18.8%	20.8%

% TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE



What channels did they use to get information about the trip?

	2019	2021	2022	2023	2024
Previous visits to the Canary Islands	51.7%	45.7%	49.8%	49.0%	48.4%
Friends or relatives	27.5%	30.9%	30.4%	29.6%	29.7%
Internet or social media	54.3%	53.5%	54.2%	53.0%	51.4%
Mass Media	1.6%	2.3%	2.0%	2.1%	1.9%
Travel guides and magazines	8.4%	7.0%	7.0%	7.0%	6.5%
Travel Blogs or Forums	5.6%	8.4%	6.9%	6.7%	6.3%
Travel TV Channels	0.8%	0.5%	0.8%	0.8%	0.8%
Tour Operator or Travel Agency	22.4%	19.4%	20.7%	20.4%	20.2%
Public administrations or similar	0.4%	1.9%	1.3%	0.7%	0.5%
Others	2.5%	2.9%	3.2%	3.2%	3.3%

^{*} Multi-choise question

CANARY ISLANDS



With whom did they book their flight and accommodation?



	2019	2021	2022	2023	2024
Flight					
- Directly with the airline	43.3%	52.8%	50.0%	49.6%	50.0%
- Tour Operator or Travel Agency	56.7%	47.2%	50.0%	50.4%	50.0%
Accommodation					
- Directly with the accommodation	31.5%	39.9%	36.6%	36.7%	37.0%
- Tour Operator or Travel Agency	68.5%	60.1%	63.4%	63.3%	63.0%

Where are they from?

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■ - Tour Operator or Travel Agency ■ - Directly with the airline										
57%	47%	50%	50%	50%	68%					
43%	53%	50%	50%	50%	32%					
2019	2021	2022	2023	2024	2019					

Flight

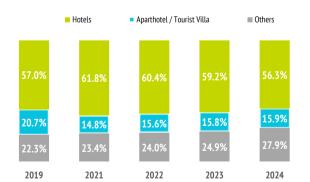


	2019	2021	2022	2023	2024
United Kingdom	32.4%	18.6%	33.4%	34.1%	34.6%
Germany	18.0%	19.8%	16.0%	16.3%	16.4%
Spanish Mainland	13.3%	21.5%	13.3%	12.1%	11.2%
France	3.9%	6.9%	5.4%	5.3%	5.2%
Italy	3.1%	4.5%	4.3%	4.2%	4.5%
Ireland	3.7%	2.6%	3.8%	4.3%	4.3%
Netherlands	3.9%	4.8%	4.5%	4.2%	4.2%
Belgium	2.7%	3.8%	2.9%	2.7%	2.8%
Norway	2.8%	1.4%	2.3%	2.5%	2.5%
Sweden	3.4%	2.2%	2.1%	2.3%	2.1%
Others	12.7%	14.0%	12.0%	12.0%	12.3%

Where do they stay?

Where do they stay?					Ħ
	2019	2021	2022	2023	2024
1-2-3* Hotel	11.4%	11.5%	10.9%	10.7%	10.3%
4* Hotel	37.0%	39.4%	39.0%	38.6%	37.0%
5* Hotel / 5* Luxury Hotel	8.5%	10.9%	10.5%	9.9%	9.0%
Aparthotel / Tourist Villa	20.7%	14.8%	15.6%	15.8%	15.9%
House/room rented in a private dwelling	6.8%	6.9%	7.2%	7.8%	15.5%
Private accommodation (1)	8.2%	9.9%	8.7%	9.0%	9.3%
Others (Cottage, cruise, camping,)	7.3%	6.6%	8.1%	8.2%	3.0%

 $(1) \ \ Own\ property\ / House\ of\ friends\ or\ relatives\ /\ Free\ housing\ exchange\ /\ Other\ private\ accommodation.$



What do they book?

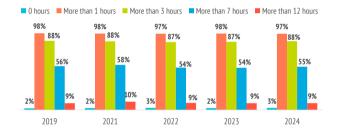
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	2019	2021	2022	2023	2024
Room only	28.3%	28.1%	28.5%	29.1%	33.3%
Bed and Breakfast	12.6%	15.3%	13.9%	14.3%	14.1%
Half board	20.9%	19.5%	19.1%	20.1%	17.4%
Full board	3.6%	3.2%	3.5%	3.3%	3.1%
All inclusive	34.7%	33.8%	34.9%	33.2%	32.1%

Activities in the Canary Islands



Outdoor time per day	2019	2021	2022	2023	2024
0 hours	2.0%	2.4%	2.5%	2.3%	2.6%
1 - 2 hours	9.7%	10.0%	10.7%	10.6%	9.6%
3 - 6 hours	32.4%	30.1%	32.7%	33.3%	32.6%
7 - 12 hours	47.4%	47.1%	45.1%	45.2%	46.6%
More than 12 hours	8.5%	10.5%	9.0%	8.6%	8.6%
Outdoor time per day	7.5	7.7	7.3	7.3	7.4



Activities in the Canary Islands	2019	2021	2022	2023	2024
Walk, wander	69.8%	72.2%	73.8%	73.1%	73.6%
Beach	66.2%	75.1%	71.3%	69.4%	68.9%
Swimming pool, hotel facilities	57.3%	57.5%	61.1%	59.3%	57.7%
Explore the island on their own	45.3%	52.5%	48.7%	48.0%	48.8%
Taste Canarian gastronomy	24.4%	30.2%	27.0%	26.5%	27.3%
Hiking		22.5%	18.5%	18.5%	18.8%
Organized excursions	16.8%	16.0%	17.4%	16.8%	16.2%
Nightlife / concerts / shows	15.5%	12.3%	15.3%	15.9%	15.4%
Theme parks	14.1%	12.2%	14.4%	14.1%	14.7%
Sea excursions / whale watching	11.1%	13.5%	12.7%	12.4%	12.0%
Wineries / markets / popular festivals	11.7%	10.0%	10.6%	11.4%	11.2%
Museums / exhibitions	10.3%	10.7%	10.0%	10.5%	10.8%
Other Nature Activities		9.5%	8.1%	8.1%	8.4%
Swim		38.8%	10.1%	7.8%	7.4%
Running		7.6%	5.9%	5.7%	6.0%
Beauty and health treatments	5.4%	5.6%	5.9%	6.1%	5.2%
Practice other sports		5.9%	4.7%	4.5%	4.3%
Astronomical observation	3.5%	4.2%	3.7%	4.0%	3.9%
Surf		4.8%	3.1%	2.9%	2.8%
Cycling / Mountain bike		4.2%	3.3%	3.0%	2.7%
Golf		2.3%	2.1%	2.5%	2.5%
Scuba Diving		4.2%	3.0%	2.9%	2.4%
Windsurf / Kitesurf		1.5%	1.2%	0.9%	0.8%

^{*} Multi-choise question

CANARY ISLANDS



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Which island do they choose?		3

Tourists (≥ 16 year old)	2019	2021	2022	2023	2024	Share by islands	2019	2021	2022	2023	2024
Lanzarote	2,521,855	963,331	2,377,525	2,601,667	2,789,181	Lanzarote	19.2%	16.7%	18.6%	18.5%	18.1%
Fuerteventura	1,659,302	843,805	1,822,701	1,984,658	2,186,254	Fuerteventura	12.6%	14.6%	14.3%	14.1%	14.2%
Gran Canaria	3,702,964	1,545,237	3,352,820	3,737,159	4,040,620	Gran Canaria	28.1%	26.8%	26.3%	26.6%	26.2%
Tenerife	5,040,569	2,320,313	5,083,082	5,601,943	6,277,692	Tenerife	38.3%	40.2%	39.8%	39.8%	40.6%
La Palma	235,680	102,576	132,040	133,951	155,114	La Palma	1.8%	1.8%	1.0%	1.0%	1.0%

38%	40%	40%	40%	41%
28%	27%	26%	27%	26%
13%	15%	14%	14%	14%
19%	17%	19%	19%	18%
2019	2021	2022	2023	2024
	= Lanzaroto = Euertovon	stura Gran Canaria	Toporifo I a Bala	22

How many are loyal to the Canary Islands?

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	2019	2021	2022	2023	2024
Repeat tourists	72.2%	68.0%	70.1%	72.5%	70.9%
At least 10 previous visits	18.7%	18.3%	19.1%	19.6%	19.9%
Repeat tourists (last 5 years)	66.6%	61.9%	62.7%	65.0%	63.8%
Repeat tourists (last 5 years)(5 or more visits)	19.7%	15.0%	13.2%	15.6%	17.0%

Who are they?



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	2019	2021	2022	2023	2024
Gender					
Men	48.6%	49.6%	48.4%	48.2%	48.4%
Women	51.4%	50.4%	51.6%	51.8%	51.6%
Age					
Average age	47.1	43.3	45.7	46.4	46.8
Standard deviation	15.4	15.6	16.0	16.8	16.8
Age range					
16 - 24 years old	7.3%	11.9%	10.4%	11.1%	10.5%
25 - 30 years old	11.0%	14.8%	11.5%	10.8%	10.9%
31 - 45 years old	27.8%	30.2%	29.4%	28.7%	28.9%
46 - 60 years old	31.7%	26.6%	27.2%	25.2%	24.3%
Over 60 years old	22.1%	16.4%	21.5%	24.2%	25.5%
Occupation					
Salaried worker	55.0%	57.8%	57.4%	55.7%	55.9%
Self-employed	11.6%	11.1%	10.8%	10.8%	10.8%
Unemployed	1.2%	1.7%	1.0%	0.9%	0.9%
Business owner	9.3%	10.0%	8.3%	8.1%	7.7%
Student	3.5%	5.9%	4.6%	4.2%	4.2%
Retired	17.9%	12.2%	16.5%	18.9%	19.2%
Unpaid domestic work	0.8%	0.5%	0.6%	0.6%	0.5%
Others	0.8%	0.9%	0.8%	0.9%	0.8%
Annual household income level					
Less than €25,000	17.7%	16.1%	14.3%	13.1%	12.6%
€25,000 - €49,999	37.6%	37.0%	34.3%	34.9%	33.9%
€50,000 - €74,999	22.6%	23.4%	25.4%	24.4%	25.5%
More than €74,999	22.0%	23.5%	26.0%	27.7%	27.9%
Education level					
No studies	4.9%	2.2%	3.6%	4.0%	4.0%
Primary education	2.6%	2.2%	1.7%	1.9%	1.9%
Secondary education	23.6%	18.8%	20.2%	20.1%	21.0%
Higher education	68.9%	76.9%	74.5%	73.9%	73.1%

How many islands do	they visit du		A		
	2019	2021	2022	2023	2024
One island	91.3%	90.9%	92.6%	92.1%	92.9%
Two islands	7.3%	7.8%	6.3%	6.7%	6.1%
Three or more islands	1.4%	1.3%	1.1%	1.2%	1.0%

How do they rate the Canary Islands?						
Satisfaction (scale 0-10)	2019	2021	2022	2023	2024	
Average rating	8.70	8.86	8.85	8.82	8.74	
Experience in the Canary Islands	2019	2021	2022	2023	2024	
Worse or much worse than expected	2.4%	2.7%	2.8%	2.5%	2.9%	
Lived up to expectations	55.4%	51.4%	53.5%	54.0%	54.8%	
Better or much better than expected	42.2%	45.9%	43.7%	43.5%	42.3%	
Future intentions (scale 1-10)	2019	2021	2022	2023	2024	
Return to the Canary Islands	8.73	8.86	8.82	8.83	8.77	
Recommend visiting the Canary Islands	8.95	9.10	9.06	9.04	8.96	

Who do they come with:	Nho do they come witi	1:
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	2019	2021	2022	2023	2024
Unaccompanied	10.0%	13.5%	10.0%	10.1%	10.3%
Only with partner	48.0%	48.2%	46.1%	47.5%	46.8%
Only with children (< 13 years old)	5.5%	3.9%	4.9%	4.4%	4.3%
Partner + children (< 13 years old)	6.3%	4.9%	7.3%	6.8%	6.8%
Other relatives	9.2%	8.4%	9.9%	10.0%	10.4%
Friends	6.4%	8.5%	7.3%	7.1%	7.2%
Work colleagues	0.5%	0.8%	0.6%	0.6%	0.5%
Organized trip	0.3%	0.2%	0.3%	0.2%	0.2%
Other combinations (2)	13.7%	11.5%	13.7%	13.3%	13.5%
(2) Combination of some of the groups previously a	nalyzed				
Tourists with children	17.4%	12.5%	18.0%	16.9%	17.0%
- Between 0 and 2 years old	1.6%	1.2%	1.3%	1.5%	1.3%
- Between 3 and 12 years old	14.5%	10.2%	15.5%	14.1%	14.5%

Tourists with cimaren	-,,		20.070	20.570	_,,,,,
- Between 0 and 2 years old	1.6%	1.2%	1.3%	1.5%	1.3%
- Between 3 and 12 years old	14.5%	10.2%	15.5%	14.1%	14.5%
- Between 0 -2 and 3-12 years old	1.4%	1.0%	1.2%	1.3%	1.2%
Tourists without children	82.6%	87.5%	82.0%	83.1%	83.0%
Group composition:					
- 1 person	13.5%	16.5%	12.6%	12.6%	12.5%
- 2 people	55.0%	56.7%	53.9%	55.3%	54.9%
- 3 people	11.9%	10.7%	12.1%	12.1%	11.9%
- 4 or 5 people	16.1%	13.6%	17.3%	16.0%	16.2%
- 6 or more people	3.5%	2.5%	4.1%	4.0%	4.5%
Average group size:	2.53	2.37	2.60	2.57	2.61
*People who share the main expenses of the trip					