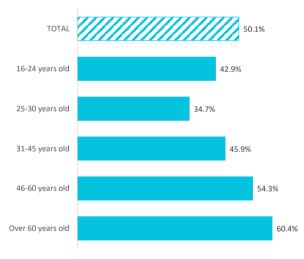


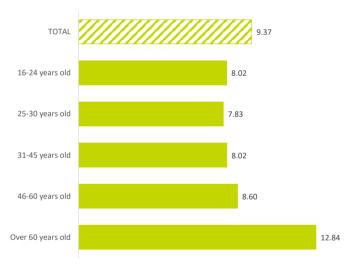
TOURIST EXPENDITURE

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|---|------------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Tourist arrivals ≥ 16 years old (EGT) | 15,484,736 | 1,618,806 | 1,684,592 | 4,469,025 | 3,765,827 | 3,946,486 |
| % Tourists | 100% | 10.5% | 10.9% | 28.9% | 24.3% | 25.5% |
| - Lanzarote | 2,789,181 | 181,752 | 207,228 | 703,428 | 768,749 | 928,023 |
| - Fuerteventura | 2,186,254 | 221,140 | 227,335 | 594,181 | 585,536 | 558,062 |
| - Gran Canaria | 4,040,620 | 494,871 | 441,590 | 1,088,111 | 962,566 | 1,053,482 |
| - Tenerife | 6,277,692 | 709,905 | 790,276 | 2,032,749 | 1,386,082 | 1,358,679 |
| - La Palma | 155,114 | 7,742 | 14,463 | 39,194 | 53,132 | 40,583 |
| % tourists who book holiday package | 50.1% | 42.9% | 34.7% | 45.9% | 54.3% | 60.4% |
| Expenditure per tourist (€) | 1,443 | 1,005 | 1,040 | 1,524 | 1,511 | 1,639 |
| book holiday package | 1,656 | 1,236 | 1,301 | 1,778 | 1,686 | 1,734 |
| - holiday package | 1,378 | 998 | 1,054 | 1,490 | 1,398 | 1,456 |
| - others | 278 | 238 | 247 | 289 | 288 | 278 |
| do not book holiday package | 1,230 | 832 | 902 | 1,309 | 1,303 | 1,493 |
| - flight | 328 | 239 | 229 | 353 | 363 | 373 |
| - accommodation | 409 | 243 | 285 | 440 | 452 | 499 |
| - others | 493 | 350 | 388 | 516 | 488 | 621 |
| Average lenght of stay | 9.37 | 8.02 | 7.83 | 8.02 | 8.60 | 12.84 |
| Average daily expenditure (€) | 176.9 | 139.7 | 148.5 | 204.5 | 192.4 | 158.1 |
| Average daily expenditure without flight (€) | 125.7 | 99.7 | 107.1 | 144.5 | 135.6 | 113.4 |
| Average cost of the flight (€) | 410.7 | 290.5 | 281.0 | 440.0 | 440.4 | 453.9 |
| Total turnover (≥ 16 years old) (€m) | 22,351 | 1,628 | 1,753 | 6,812 | 5,691 | 6,467 |
| % Turnover | 100% | 7.3% | 7.8% | 30.5% | 25.5% | 28.9% |
| Turnover without flight (≥ 16 years old) (€m) | 15,991 | 1,157 | 1,279 | 4,846 | 4,033 | 4,676 |

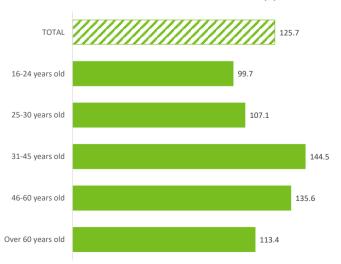




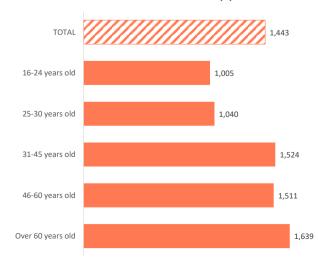




DAILY EXPENDITURE WITHOUT FLIGHT (€)



EXPENDITURE PER TRIP (€)





% Tourists whose spending has been greater than €0 in each item by activities carried out on the Canary Islands

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|-------------------------------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| | | | | | | |
| Accommodation: | | | | | | |
| - Accommodation | 84.5% | 78.6% | 79.8% | 86.0% | 87.3% | 84.5% |
| - Additional accommodation expenses | 6.2% | 6.9% | 8.0% | 6.7% | 6.2% | 4.6% |
| Transport: | | | | | | |
| - National/International Transport | 95.7% | 92.8% | 95.3% | 95.6% | 96.2% | 96.5% |
| - Flights between islands | 4.5% | 4.5% | 6.6% | 5.1% | 4.5% | 3.0% |
| - Taxi | 50.9% | 49.5% | 40.4% | 47.0% | 53.0% | 58.3% |
| - Car rental | 31.6% | 31.5% | 42.0% | 37.3% | 31.3% | 21.1% |
| - Public transport | 11.0% | 15.1% | 12.2% | 9.2% | 8.9% | 12.6% |
| Food and drink: | | | | | | |
| - Food purchases at supermarkets | 58.0% | 64.0% | 64.8% | 59.0% | 57.2% | 52.2% |
| - Restaurants | 66.6% | 67.4% | 71.5% | 65.7% | 67.1% | 64.7% |
| Leisure: | | | | | | |
| - Organized excursions | 23.7% | 30.0% | 27.8% | 26.0% | 22.3% | 18.1% |
| - Sport activities | 6.9% | 9.3% | 11.6% | 8.2% | 6.3% | 3.0% |
| - Cultural activities | 2.8% | 3.5% | 3.3% | 3.4% | 2.2% | 2.2% |
| - Museums | 5.4% | 5.3% | 6.7% | 5.9% | 5.4% | 4.2% |
| - Theme Parks | 11.3% | 18.3% | 14.5% | 16.1% | 8.9% | 4.1% |
| - Discos and pubs | 10.7% | 20.8% | 15.7% | 10.0% | 9.0% | 7.0% |
| - Wellness | 4.5% | 5.2% | 4.0% | 4.6% | 4.7% | 4.1% |
| Purchases of goods: | | | | | | |
| - Souvenirs | 41.2% | 44.4% | 40.1% | 42.7% | 43.2% | 36.8% |
| - Real estate | 0.1% | 0.1% | 0.0% | 0.1% | 0.0% | 0.1% |
| - Other purchases | 0.8% | 1.5% | 0.7% | 0.7% | 0.8% | 0.8% |
| Others: | | | | | | |
| - Medical expenses | 6.7% | 7.3% | 6.8% | 6.7% | 6.0% | 6.9% |
| - Other expenses | 4.8% | 6.0% | 4.2% | 5.0% | 4.8% | 4.3% |

Average expenditure of tourists whose spending has been greater than €0 in each item by activities carried out on the Canary Islands

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|--------------------------------------|--------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Expenditure per tourist and trip (€) | | | | | | |
| Accommodation: | 881 | 599 | 622 | 881 | 913 | 1,091 |
| - Accommodation | 719 | 482 | 490 | 737 | 744 | 857 |
| - Additional accommodation expenses | 162 | 117 | 132 | 144 | 169 | 234 |
| Transport: | 752 | 575 | 580 | 789 | 777 | 842 |
| - National/International Transport | 429 | 313 | 295 | 460 | 458 | 471 |
| - Flights between islands | 81 | 54 | 69 | 87 | 81 | 99 |
| - Taxi | 88 | 80 | 81 | 91 | 86 | 92 |
| - Car rental | 123 | 101 | 109 | 125 | 122 | 144 |
| - Public transport | 30 | 28 | 25 | 26 | 31 | 37 |
| Food and drink: | 324 | 226 | 251 | 313 | 333 | 410 |
| - Food purchases at supermarkets | 115 | 84 | 88 | 110 | 113 | 155 |
| - Restaurants | 209 | 142 | 163 | 203 | 220 | 256 |
| Leisure: | 553 | 414 | 489 | 569 | 583 | 660 |
| - Organized excursions | 95 | 78 | 81 | 103 | 98 | 98 |
| - Sport activities | 104 | 65 | 84 | 106 | 114 | 159 |
| - Cultural activities | 62 | 38 | 66 | 64 | 65 | 70 |
| - Museums | 37 | 34 | 31 | 40 | 38 | 35 |
| - Theme Parks | 76 | 56 | 64 | 87 | 78 | 78 |
| - Discos and pubs | 102 | 86 | 102 | 92 | 111 | 127 |
| - Wellness | 78 | 57 | 60 | 78 | 80 | 93 |
| Purchases of goods: | 21,536 | 1,380 | 8,893 | 28,473 | 14,228 | 29,321 |
| - Souvenirs | 89 | 62 | 63 | 88 | 96 | 106 |
| - Real estate | 21,287 | 1,233 | 8,750 | 28,293 | 13,977 | 28,884 |
| - Other purchases | 160 | 85 | 80 | 91 | 155 | 331 |
| Others: | 123 | 97 | 90 | 134 | 120 | 140 |
| - Medical expenses | 39 | 27 | 25 | 40 | 38 | 51 |
| - Other expenses | 84 | 70 | 65 | 94 | 82 | 90 |



TOURIST PROFILE

Who are they?

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|-------------------------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Gender | | | | | | |
| Percentage of men | 48.4% | 45.4% | 48.2% | 49.6% | 48.2% | 48.6% |
| Percentage of women | 51.6% | 54.6% | 51.8% | 50.4% | 51.8% | 51.4% |
| Age | | | | | | |
| Average age | 46.79 | 21.31 | 27.54 | 38.27 | 53.11 | 69.06 |
| Standard deviation | 16.8 | 2.2 | 1.7 | 4.3 | 4.3 | 5.5 |
| Age range | | | | | | |
| 16-24 years old | 10.5% | 100.0% | | | | |
| 25-30 years old | 10.9% | | 100.0% | | | |
| 31-45 years old | 28.9% | | | 100.0% | | |
| 46-60 years old | 24.3% | | | | 100.0% | |
| Over 60 years old | 25.5% | | | | | 100.0% |
| Occupation | | | | | | |
| Salaried worker | 55.9% | 54.2% | 74.1% | 71.3% | 66.7% | 21.3% |
| Self-employed | 10.8% | 7.8% | 11.2% | 13.6% | 12.8% | 6.7% |
| Unemployed | 0.9% | 2.2% | 1.6% | 0.8% | 0.7% | 0.4% |
| Business owner | 7.7% | 5.0% | 6.5% | 9.8% | 10.3% | 4.4% |
| Student | 4.2% | 28.5% | 4.1% | 1.3% | 0.7% | 0.7% |
| Retired | 19.2% | 1.7% | 1.8% | 1.8% | 7.0% | 65.0% |
| Unpaid domestic work | 0.5% | 0.1% | 0.2% | 0.8% | 0.8% | 0.2% |
| Others | 0.8% | 0.6% | 0.5% | 0.5% | 1.0% | 1.3% |
| Annual household income level | | | | | | |
| Less than €25,000 | 12.6% | 29.0% | 18.1% | 9.6% | 8.4% | 11.0% |
| €25,000 - €49,999 | 33.9% | 35.4% | 39.8% | 31.7% | 29.4% | 37.6% |
| €50,000 - €74,999 | 25.5% | 18.3% | 23.3% | 27.4% | 26.5% | 26.4% |
| More than €74,999 | 27.9% | 17.4% | 18.7% | 31.3% | 35.7% | 25.1% |
| Education level | | | | | | |
| No studies | 4.0% | 3.6% | 2.9% | 3.7% | 4.6% | 4.3% |
| Primary education | 1.9% | 2.0% | 1.2% | 1.2% | 2.0% | 2.7% |
| Secondary education | 21.0% | 20.9% | 13.0% | 16.6% | 22.4% | 28.2% |
| Higher education | 73.1% | 73.4% | 82.8% | 78.5% | 71.1% | 64.7% |

Who do they come with?

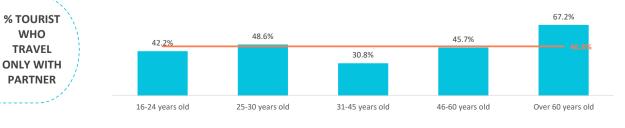
| | TOTAL | | 25.20 | 24.45 | 46.69 | 0 |
|--|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| | | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
| Unaccompanied | 10.3% | 10.5% | 13.7% | 10.3% | 8.8% | 10.1% |
| Only with partner | 46.8% | 42.2% | 48.6% | 30.8% | 45.7% | 67.2% |
| Only with children (< 13 years old) | 4.3% | 0.3% | 1.0% | 10.2% | 4.1% | 0.8% |
| Partner + children (< 13 years old) | 6.8% | 0.5% | 2.4% | 17.5% | 5.3% | 0.5% |
| Other relatives | 10.4% | 22.7% | 11.7% | 9.1% | 8.8% | 7.7% |
| Friends | 7.2% | 14.8% | 13.0% | 6.4% | 4.9% | 5.0% |
| Work colleagues | 0.5% | 0.8% | 0.9% | 0.7% | 0.3% | 0.1% |
| Organized trip | 0.2% | 0.1% | 0.2% | 0.2% | 0.1% | 0.3% |
| Other combinations (2) | 13.5% | 8.1% | 8.4% | 15.0% | 22.0% | 8.2% |
| ⁽²⁾ Different situations have been isolated | | | | | | |
| Tourists with children | 17.0% | 4.3% | 6.3% | 39.1% | 13.6% | 5.1% |
| - Between 0 and 2 years old | 1.3% | 0.5% | 2.1% | 3.0% | 0.4% | 0.4% |
| - Between 3 and 12 years old | 14.5% | 3.6% | 3.4% | 33.1% | 12.8% | 4.0% |
| - Between 0 -2 and 3-12 years old | 1.2% | 0.1% | 0.8% | 3.0% | 0.5% | 0.7% |
| Tourists without children | 83.0% | 95.7% | 93.7% | 60.9% | 86.4% | 94.9% |
| Group composition: | | | | | | |
| - 1 person | 12.5% | 13.4% | 17.3% | 12.2% | 10.6% | 12.1% |
| - 2 people | 54.9% | 56.2% | 60.6% | 38.0% | 53.1% | 72.8% |
| - 3 people | 11.9% | 11.1% | 9.6% | 17.4% | 13.8% | 5.2% |
| - 4 or 5 people | 16.2% | 14.9% | 9.0% | 26.2% | 18.8% | 6.1% |
| - 6 or more people | 4.5% | 4.3% | 3.4% | 6.2% | 3.7% | 3.9% |
| Average group size: | 2.61 | 2.58 | 2.33 | 2.97 | 2.65 | 2.28 |

*People who share the main expenses of the trip

WHO

TRAVEL

PARTNER





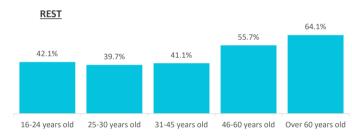
TRIP MOTIVATION AND DESTINATION CHOICE

What is the main reason for visiting the Canary Islands?

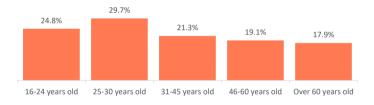
| | 4 | | | | | |
|-----------------------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
| Holidays | 90.4% | 87.0% | 84.7% | 89.4% | 91.9% | 93.8% |
| Family reasons | 6.9% | 10.4% | 11.3% | 7.3% | 5.3% | 4.8% |
| Business | 1.3% | 1.0% | 1.9% | 2.0% | 1.5% | 0.4% |
| Education and training | 0.2% | 0.5% | 0.3% | 0.2% | 0.1% | 0.1% |
| Sports training | 0.5% | 0.5% | 0.8% | 0.5% | 0.6% | 0.3% |
| Health | 0.2% | 0.1% | 0.2% | 0.1% | 0.1% | 0.2% |
| Conventions and Exhibitions | 0.1% | 0.1% | 0.2% | 0.2% | 0.2% | 0.1% |
| Others | 0.4% | 0.4% | 0.5% | 0.4% | 0.3% | 0.4% |

What is the main motivation for their holidays?

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|-------------------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Rest | 50.6% | 42.1% | 39.7% | 41.1% | 55.7% | 64.1% |
| Enjoy family time | 15.9% | 10.8% | 12.0% | 25.1% | 15.7% | 9.5% |
| Have fun | 9.0% | 20.6% | 14.4% | 9.2% | 6.1% | 4.6% |
| Explore the destination | 21.2% | 24.8% | 29.7% | 21.3% | 19.1% | 17.9% |
| Practice their hobbies | 1.9% | 1.1% | 2.6% | 2.1% | 2.0% | 1.7% |
| Other reasons | 1.4% | 0.6% | 1.5% | 1.2% | 1.4% | 2.1% |



EXPLORE THE DESTINATION



Importance of each factor in the destination choice

| | | | 25.20 · · · · · · · · · · · · · · · · · · · | 24.45 | | 0 |
|----------------------|-------|-----------------|---|-----------------|-----------------|-------------------|
| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
| Climate | 75.6% | 63.4% | 71.2% | 77.3% | 78.4% | 78.0% |
| Safety | 55.7% | 51.9% | 50.7% | 56.4% | 57.0% | 57.2% |
| Tranquility | 49.3% | 43.6% | 47.9% | 47.3% | 51.8% | 52.0% |
| Sea | 45.1% | 43.5% | 48.7% | 46.2% | 44.9% | 43.2% |
| Accommodation supply | 43.5% | 38.7% | 34.7% | 41.4% | 46.0% | 49.1% |
| Effortless trip | 39.2% | 35.1% | 34.4% | 37.4% | 41.3% | 42.8% |
| Beaches | 38.8% | 40.3% | 42.2% | 42.2% | 38.2% | 33.7% |
| Price | 37.9% | 41.8% | 38.4% | 38.3% | 36.9% | 36.7% |
| European belonging | 37.2% | 30.7% | 33.0% | 35.9% | 38.2% | 42.1% |
| Landscapes | 35.3% | 36.9% | 44.1% | 37.0% | 33.1% | 31.3% |
| Environment | 34.5% | 33.4% | 36.2% | 35.8% | 34.1% | 33.3% |
| Gastronomy | 27.0% | 22.5% | 27.1% | 26.9% | 27.3% | 28.6% |
| Fun possibilities | 23.6% | 39.9% | 29.7% | 28.1% | 19.2% | 13.6% |
| Authenticity | 23.3% | 24.7% | 26.4% | 24.2% | 23.4% | 20.5% |
| Exoticism | 11.8% | 17.7% | 16.1% | 13.6% | 9.7% | 7.6% |
| Hiking trail network | 10.8% | 9.8% | 13.5% | 10.8% | 10.5% | 10.4% |
| Shopping | 10.1% | 14.5% | 9.4% | 9.0% | 9.7% | 10.3% |
| Culture | 10.1% | 11.9% | 11.0% | 11.0% | 8.9% | 9.2% |
| Historical heritage | 9.5% | 8.8% | 9.2% | 9.5% | 9.8% | 9.8% |
| Nightlife | 8.3% | 17.1% | 9.8% | 8.1% | 6.9% | 5.5% |

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important"). % of tourists who indicate that the factor is "very important" in their choice.

What channels did they use to get information about the trip?

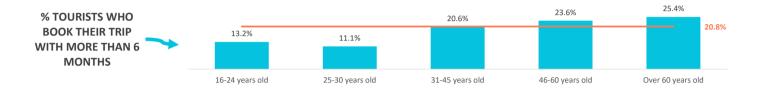
| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|---------------------------------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Previous visits to the Canary Islands | 48.4% | 31.2% | 31.9% | 43.6% | 53.9% | 62.9% |
| Friends or relatives | 29.7% | 43.7% | 42.3% | 33.8% | 24.8% | 18.7% |
| Internet or social media | 51.4% | 58.9% | 60.5% | 58.2% | 50.2% | 37.9% |
| Mass Media | 1.9% | 3.4% | 2.3% | 1.9% | 1.5% | 1.4% |
| Travel guides and magazines | 6.5% | 6.8% | 5.9% | 6.6% | 7.0% | 5.9% |
| Travel Blogs or Forums | 6.3% | 7.3% | 10.6% | 8.6% | 5.5% | 2.1% |
| Travel TV Channels | 0.8% | 0.7% | 0.7% | 0.6% | 1.1% | 0.9% |
| Tour Operator or Travel Agency | 20.2% | 16.9% | 12.5% | 17.5% | 22.2% | 25.8% |
| Public administrations or similar | 0.5% | 0.6% | 1.0% | 0.6% | 0.3% | 0.4% |
| Others | 3.3% | 4.1% | 3.7% | 3.9% | 3.0% | 2.3% |
| * Multi-choise question | | | | | | |



TRIP BOOKING

How far in advance do they book their trip?

| | TOTAL | 16-24 vears old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|------------------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| The same day | 0.9% | 1.6% | 1.4% | 1.0% | 0.6% | 0.5% |
| Between 1 and 30 days | 22.3% | 26.2% | 28.2% | 23.5% | 20.4% | 18.9% |
| Between 1 and 2 months | 23.0% | 24.8% | 27.9% | 23.2% | 21.5% | 21.2% |
| Between 3 and 6 months | 33.0% | 34.2% | 31.4% | 31.6% | 33.9% | 34.0% |
| More than 6 months | 20.8% | 13.2% | 11.1% | 20.6% | 23.6% | 25.4% |

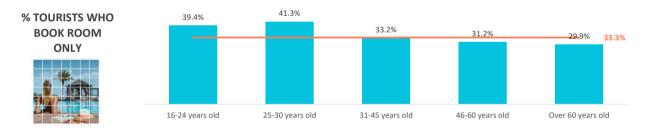


With whom did they book their flight and accommodation?

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|-----------------------------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Flight | | | | | | |
| - Directly with the airline | 50.0% | 55.4% | 61.9% | 53.4% | 46.4% | 42.5% |
| - Tour Operator or Travel Agency | 50.0% | 44.6% | 38.1% | 46.6% | 53.6% | 57.5% |
| Accommodation | | | | | | |
| - Directly with the accommodation | 37.0% | 42.1% | 45.9% | 40.7% | 34.3% | 29.9% |
| - Tour Operator or Travel Agency | 63.0% | 57.9% | 54.1% | 59.3% | 65.7% | 70.1% |

What do they book?

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|-------------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Room only | 33.3% | 39.4% | 41.3% | 33.2% | 31.2% | 29.9% |
| Bed and Breakfast | 14.1% | 13.6% | 16.1% | 13.6% | 15.3% | 12.7% |
| Half board | 17.4% | 13.5% | 13.4% | 14.9% | 18.5% | 22.4% |
| Full board | 3.1% | 2.8% | 2.0% | 2.5% | 3.1% | 4.2% |
| All inclusive | 32.1% | 30.6% | 27.2% | 35.9% | 31.8% | 30.7% |



ACCOMMODATION

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|---|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| 1-2-3* Hotel | 10.3% | 11.8% | 10.1% | 10.0% | 10.8% | 9.8% |
| 4* Hotel | 37.0% | 33.7% | 31.1% | 37.0% | 38.7% | 39.0% |
| 5* Hotel / 5* Luxury Hotel | 9.0% | 5.9% | 6.8% | 9.6% | 9.8% | 9.6% |
| Aparthotel / Tourist Villa | 15.9% | 15.8% | 12.5% | 14.9% | 16.4% | 17.9% |
| House/room rented in a private dwelling | 15.5% | 17.3% | 21.2% | 17.1% | 14.4% | 11.7% |
| Private accommodation ⁽¹⁾ | 9.3% | 12.3% | 13.6% | 8.4% | 7.1% | 9.3% |
| Others (Cottage, cruise, camping,) | 3.0% | 3.2% | 4.7% | 3.0% | 2.7% | 2.6% |

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.

TYPE OF ACCOMMODATION





SATISFACTION AND LOYALTY INDICATORS



How many are loyal to the Canary Islands?

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|---|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Repeat tourists | 70.9% | 51.0% | 55.0% | 66.5% | 77.5% | 84.7% |
| At least 10 previous visits | 19.9% | 8.7% | 9.7% | 12.9% | 21.5% | 35.4% |
| Repeat tourists (last 5 years) | 63.8% | 45.5% | 48.8% | 58.6% | 69.5% | 78.4% |
| Repeat tourists (last 5 years) (5 or more visits) | 17.0% | 7.4% | 9.1% | 12.3% | 18.5% | 28.2% |



ISLANDS

How many islands do they visit during their trip?

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|-----------------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| One island | 92.9% | 92.9% | 90.5% | 92.6% | 92.9% | 94.4% |
| Two islands | 6.1% | 6.2% | 8.2% | 6.6% | 6.3% | 4.5% |
| Three or more islands | 1.0% | 1.0% | 1.3% | 0.8% | 0.8% | 1.1% |

Visited islands during their trip (with overnight staying)

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|---------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Lanzarote | 18.6% | 11.6% | 13.1% | 16.4% | 21.0% | 24.0% |
| Fuerteventura | 14.6% | 14.3% | 14.1% | 13.9% | 16.0% | 14.5% |
| Gran Canaria | 26.6% | 31.1% | 27.5% | 24.9% | 25.9% | 27.1% |
| Tenerife | 41.4% | 44.9% | 48.3% | 46.3% | 37.4% | 35.1% |
| La Gomera | 0.3% | 0.1% | 0.6% | 0.3% | 0.4% | 0.3% |
| La Palma | 1.4% | 0.9% | 1.5% | 1.4% | 1.7% | 1.2% |
| El Hierro | 0.1% | 0.1% | 0.1% | 0.2% | 0.1% | 0.2% |
| Cruise | 0.2% | 0.1% | 0.1% | 0.1% | 0.3% | 0.3% |

2024



ACTIVITIES IN THE CANARY ISLANDS

Outdoor time per day



Activities in the Canary Islands

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|--|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Walk, wander | 73.6% | 77.7% | 78.5% | 73.9% | 73.7% | 69.5% |
| Beach | 68.9% | 80.1% | 79.2% | 76.0% | 68.2% | 52.6% |
| Swimming pool, hotel facilities | 57.7% | 61.2% | 52.5% | 61.6% | 59.7% | 52.0% |
| Explore the island on their own | 48.8% | 58.8% | 62.5% | 54.4% | 45.9% | 35.4% |
| Taste Canarian gastronomy | 27.3% | 29.6% | 34.9% | 29.0% | 26.0% | 22.4% |
| Hiking | 18.8% | 20.6% | 29.3% | 20.7% | 16.5% | 13.7% |
| Organized excursions | 16.2% | 23.1% | 19.4% | 17.2% | 14.7% | 12.3% |
| Nightlife / concerts / shows | 15.4% | 31.8% | 22.5% | 15.5% | 12.4% | 8.3% |
| Theme parks | 14.7% | 25.0% | 18.9% | 21.4% | 11.0% | 4.8% |
| Sea excursions / whale watching | 12.0% | 18.5% | 16.0% | 14.3% | 10.7% | 6.1% |
| Wineries / markets / popular festivals | 11.2% | 13.9% | 14.2% | 11.3% | 10.6% | 9.2% |
| Museums / exhibitions | 10.8% | 12.4% | 13.0% | 11.9% | 9.9% | 8.9% |
| Other Nature Activities | 8.4% | 14.2% | 15.4% | 9.6% | 6.8% | 3.2% |
| Swim | 7.4% | 11.6% | 9.3% | 8.4% | 6.4% | 4.9% |
| Running | 6.0% | 8.9% | 7.7% | 7.5% | 6.0% | 2.4% |
| Beauty and health treatments | 5.2% | 6.1% | 5.5% | 5.6% | 5.5% | 4.1% |
| Practice other sports | 4.3% | 7.6% | 7.0% | 5.0% | 3.6% | 1.6% |
| Astronomical observation | 3.9% | 5.9% | 6.7% | 4.5% | 3.1% | 2.0% |
| Surf | 2.8% | 5.9% | 6.5% | 3.1% | 1.7% | 0.6% |
| Cycling / Mountain bike | 2.7% | 2.6% | 2.4% | 3.0% | 3.1% | 2.3% |
| Golf | 2.5% | 5.6% | 2.5% | 1.9% | 2.2% | 2.1% |
| Scuba Diving | 2.4% | 4.6% | 4.1% | 2.9% | 1.7% | 0.8% |
| Windsurf / Kitesurf | 0.8% | 1.2% | 1.3% | 0.9% | 0.8% | 0.3% |

COUNTRY OF RESIDENCE

Where are they from?

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|------------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| United Kingdom | 34.6% | 25.4% | 25.4% | 33.6% | 37.2% | 40.9% |
| Germany | 16.4% | 14.7% | 16.5% | 15.2% | 16.7% | 18.2% |
| Spanish Mainland | 11.2% | 15.8% | 16.9% | 14.1% | 10.1% | 4.7% |
| France | 5.2% | 6.6% | 5.9% | 4.7% | 5.6% | 4.5% |
| Italy | 4.5% | 7.6% | 7.0% | 4.7% | 3.8% | 2.8% |
| Ireland | 4.3% | 4.3% | 3.3% | 3.4% | 4.8% | 5.2% |
| Netherlands | 4.2% | 5.0% | 4.3% | 3.8% | 4.0% | 4.4% |
| Belgium | 2.8% | 2.1% | 2.1% | 2.4% | 3.2% | 3.4% |
| Norway | 2.5% | 2.5% | 1.7% | 1.6% | 2.2% | 4.1% |
| Sweden | 2.1% | 1.7% | 0.9% | 1.7% | 1.9% | 3.2% |
| Poland | 1.9% | 1.8% | 2.9% | 3.1% | 1.4% | 0.6% |
| Denmark | 1.6% | 1.8% | 1.0% | 1.3% | 1.7% | 2.1% |
| Finland | 1.1% | 1.0% | 0.7% | 1.1% | 1.2% | 1.4% |
| Switzerland | 1.1% | 1.3% | 1.4% | 1.0% | 1.1% | 1.0% |
| Czech Republic | 1.0% | 1.7% | 1.7% | 1.4% | 0.7% | 0.4% |
| Austria | 0.8% | 1.2% | 1.4% | 1.0% | 0.5% | 0.5% |
| Others | 4.7% | 5.6% | 6.8% | 6.1% | 3.9% | 2.6% |

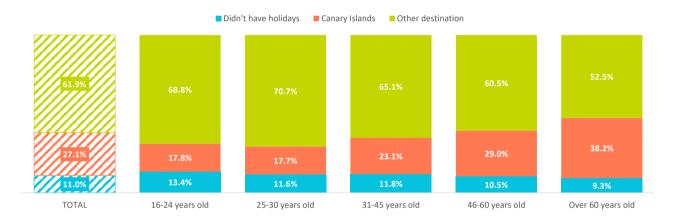


COMPETITORS

Where did they spend their main holiday last year? *

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|----------------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Didn't have holidays | 11.0% | 13.4% | 11.6% | 11.8% | 10.5% | 9.3% |
| Canary Islands | 27.1% | 17.8% | 17.7% | 23.1% | 29.0% | 38.2% |
| Other destination | 61.9% | 68.8% | 70.7% | 65.1% | 60.5% | 52.5% |
| Balearic Islands | 4.5% | 4.5% | 4.5% | 4.7% | 4.6% | 4.0% |
| Rest of Spain | 11.4% | 14.8% | 13.7% | 12.5% | 10.5% | 8.7% |
| Italy | 7.2% | 9.2% | 9.3% | 7.5% | 6.7% | 5.7% |
| France | 5.1% | 5.6% | 4.9% | 5.4% | 5.1% | 4.7% |
| Turkey | 3.1% | 3.1% | 2.6% | 3.7% | 3.3% | 2.4% |
| Greece | 7.2% | 8.5% | 6.9% | 6.9% | 7.6% | 6.9% |
| Portugal | 4.1% | 3.9% | 6.1% | 4.4% | 3.7% | 3.3% |
| Croatia | 2.0% | 2.8% | 2.2% | 2.1% | 2.1% | 1.4% |
| Egypt | 1.5% | 2.0% | 1.7% | 1.5% | 1.4% | 1.2% |
| Tunisia | 0.4% | 0.6% | 0.6% | 0.4% | 0.4% | 0.3% |
| Morocco | 1.0% | 1.3% | 1.8% | 1.1% | 0.8% | 0.6% |
| Others | 14.3% | 12.6% | 16.4% | 14.9% | 14.4% | 13.1% |

* Percentage of valid answers



What other destinations did they consider for this trip? *

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|---|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| None (I was clear about "this Canary Island") | 28.3% | 20.0% | 23.0% | 22.5% | 30.2% | 42.7% |
| Canary Islands (other island) | 25.4% | 22.6% | 23.9% | 26.3% | 26.3% | 25.4% |
| Other destination | 46.3% | 57.4% | 53.1% | 51.2% | 43.5% | 31.9% |
| Balearic Islands | 6.0% | 5.7% | 6.1% | 7.1% | 6.4% | 4.2% |
| Rest of Spain | 9.0% | 11.1% | 9.7% | 9.8% | 8.5% | 6.6% |
| Italy | 4.7% | 7.1% | 6.3% | 5.0% | 3.9% | 2.8% |
| France | 1.7% | 2.3% | 1.5% | 1.8% | 1.6% | 1.3% |
| Turkey | 3.4% | 3.7% | 3.4% | 4.3% | 3.2% | 2.3% |
| Greece | 8.2% | 11.7% | 9.7% | 9.0% | 7.3% | 5.0% |
| Portugal | 6.2% | 7.3% | 7.6% | 6.6% | 5.9% | 4.5% |
| Croatia | 2.4% | 3.5% | 3.1% | 2.7% | 2.0% | 1.4% |
| Egypt | 2.4% | 3.0% | 2.8% | 2.6% | 2.3% | 1.7% |
| Others | 2.3% | 2.0% | 3.0% | 2.2% | 2.4% | 2.1% |

* Percentage of valid answers





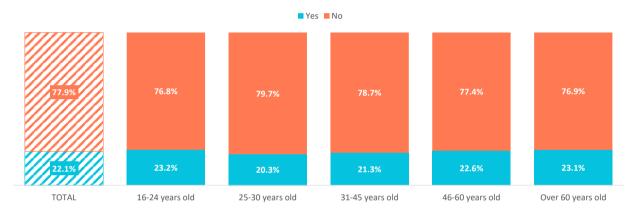
TOURIST TAX (Data available from Q2 2024)

Have they visited any holiday destination in the last five years where they were charged a tourist tax?

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|--------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Yes | 45.3% | 39.8% | 49.1% | 47.6% | 47.0% | 41.3% |
| No | 34.4% | 34.5% | 27.8% | 31.2% | 33.6% | 42.1% |
| Not remember | 20.4% | 25.7% | 23.1% | 21.1% | 19.4% | 16.5% |

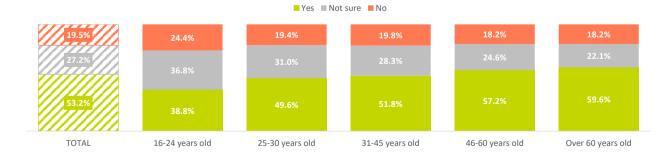
When choosing a travel destination, do they usually exclude those that charge a tourist tax?

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|-----|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Yes | 22.1% | 23.2% | 20.3% | 21.3% | 22.6% | 23.1% |
| No | 77.9% | 76.8% | 79.7% | 78.7% | 77.4% | 76.9% |



Would they be willing to pay a tourist tax for each day of accommodation in the Canary Islands?

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|-----------------------------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Yes | 53.2% | 38.8% | 49.6% | 51.8% | 57.2% | 59.6% |
| - For any purpose | 11.3% | 8.9% | 11.8% | 12.4% | 12.2% | 10.1% |
| - Improve living conditions | 9.2% | 7.6% | 8.2% | 8.4% | 9.1% | 11.3% |
| - Improve economic development | 4.6% | 3.6% | 4.1% | 4.3% | 4.5% | 5.7% |
| - Improve the environment | 17.5% | 10.9% | 16.0% | 16.9% | 19.5% | 20.3% |
| - Improve the tourist environment | 4.4% | 3.7% | 4.2% | 4.0% | 4.7% | 5.2% |
| - Other purposes | 6.2% | 4.0% | 5.2% | 5.8% | 7.1% | 7.1% |
| Not sure | 27.2% | 36.8% | 31.0% | 28.3% | 24.6% | 22.1% |
| No | 19.5% | 24.4% | 19.4% | 19.8% | 18.2% | 18.2% |



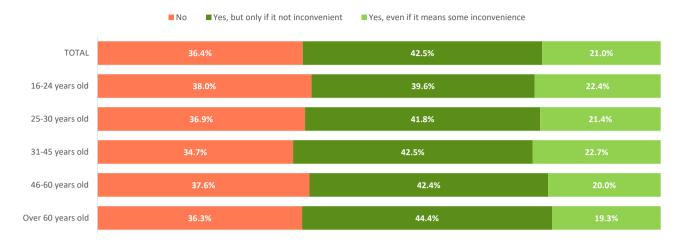
How much would they be willing to pay?

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|-------------------|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Up to 1 euro | 37.6% | 34.6% | 35.0% | 37.3% | 39.6% | 38.6% |
| Up to 2 euros | 32.4% | 34.7% | 33.2% | 31.2% | 31.4% | 33.6% |
| Up to 3 euros | 19.5% | 22.6% | 21.7% | 19.9% | 18.1% | 18.2% |
| More than 3 euros | 10.4% | 8.1% | 10.1% | 11.6% | 10.9% | 9.6% |

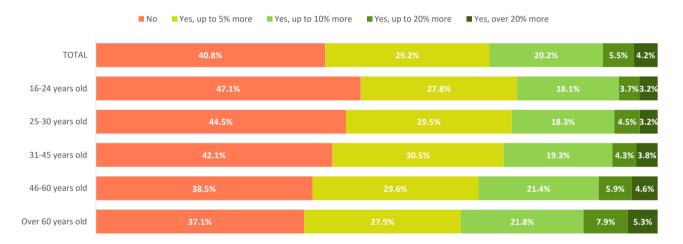


SUSTAINABLE DESTINATION (DATA = 2023)

When booking a trip, do they tend to choose the most sustainable options?



Would they be willing to spend more on travel to reduce their carbon footprint?



Percepcion of the following sustainability measures during their stay *

| | TOTAL | 16-24 years old | 25-30 years old | 31-45 years old | 46-60 years old | Over 60 years old |
|--|-------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Quality of life on the island | 8.0 | 7.9 | 8.0 | 8.1 | 8.1 | 8.0 |
| Tolerance towards tourism | 8.6 | 8.4 | 8.4 | 8.6 | 8.6 | 8.6 |
| Cleanliness of the island | 8.2 | 8.0 | 8.1 | 8.2 | 8.3 | 8.4 |
| Air quality | 8.5 | 8.0 | 8.3 | 8.5 | 8.6 | 8.5 |
| Rational water consumption | 7.6 | 7.4 | 7.5 | 7.6 | 7.6 | 7.7 |
| Energy saving | 7.1 | 6.7 | 6.9 | 7.0 | 7.1 | 7.2 |
| Use of renewable energy | 7.0 | 6.7 | 7.0 | 7.0 | 7.1 | 7.2 |
| Recycling | 7.1 | 6.7 | 6.8 | 7.0 | 7.2 | 7.3 |
| Easy to get around by public transport | 7.5 | 7.4 | 7.2 | 7.3 | 7.6 | 7.8 |
| Overcrowding in tourist areas | 6.6 | 6.7 | 6.7 | 6.7 | 6.6 | 6.4 |
| Supply of local products | 7.2 | 7.2 | 7.3 | 7.2 | 7.2 | 7.1 |

* Scale 0 - 10 (0 = Not important and 10 = Very important)