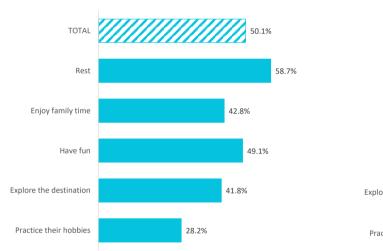


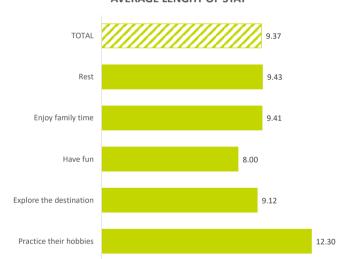
#### **TOURIST EXPENDITURE**

|   | TOTAL      | Rest      | Enjoy family time | Have fun  | Explore the destination | Practice their hobbies |
|---|------------|-----------|-------------------|-----------|-------------------------|------------------------|
| Tourist arrivals ≥ 16 years old (EGT)         | 15,484,736 | 7,674,097 | 2,412,313         | 1,368,383 | 3,213,971               | 290,334                |
| % Tourists                                    | 100%       | 49.6%     | 15.6%             | 8.8%      | 20.8%                   | 1.9%                   |
| - Lanzarote                                   | 2,789,181  | 1,542,949 | 377,242           | 195,176   | 571,878                 | 50,295                 |
| - Fuerteventura                               | 2,186,254  | 1,187,021 | 296,135           | 179,705   | 383,624                 | 85,423                 |
| - Gran Canaria                                | 4,040,620  | 2,122,232 | 685,674           | 355,436   | 607,802                 | 58,126                 |
| - Tenerife                                    | 6,277,692  | 2,771,669 | 1,037,159         | 628,248   | 1,551,670               | 90,311                 |
| - La Palma                                    | 155,114    | 40,622    | 12,077            | 7,735     | 82,508                  | 4,912                  |
| % tourists who book holiday package           | 50.1%      | 58.7%     | 42.8%             | 49.1%     | 41.8%                   | 28.2%                  |
| Expenditure per tourist (€)                   | 1,443      | 1,474     | 1,645             | 1,267     | 1,311                   | 1,691                  |
| - book holiday package                        | 1,656      | 1,606     | 2,012             | 1,536     | 1,572                   | 2,321                  |
| - holiday package                             | 1,378      | 1,345     | 1,707             | 1,229     | 1,282                   | 1,858                  |
| - others                                      | 278        | 261       | 305               | 307       | 290                     | 463                    |
| - do not book holiday package                 | 1,230      | 1,288     | 1,371             | 1,008     | 1,123                   | 1,443                  |
| - flight                                      | 328        | 328       | 416               | 268       | 300                     | 339                    |
| - accommodation                               | 409        | 474       | 359               | 324       | 382                     | 443                    |
| - others                                      | 493        | 486       | 595               | 416       | 440                     | 661                    |
| Average lenght of stay                        | 9.37       | 9.43      | 9.41              | 8.00      | 9.12                    | 12.30                  |
| Average daily expenditure (€)                 | 176.9      | 178.4     | 200.5             | 173.5     | 160.8                   | 160.7                  |
| Average daily expenditure without flight (€)  | 125.7      | 127.8     | 137.0             | 125.2     | 115.4                   | 115.6                  |
| Average cost of the flight (€)                | 410.7      | 413.4     | 512.0             | 355.1     | 365.9                   | 438.6                  |
| Total turnover (≥ 16 years old) (€m)          | 22,351     | 11,314    | 3,969             | 1,734     | 4,213                   | 491                    |
| % Turnover                                    | 100%       | 50.6%     | 17.8%             | 7.8%      | 18.8%                   | 2.2%                   |
| Turnover without flight (≥ 16 years old) (€m) | 15.991     | 8.142     | 2.734             | 1.248     | 3,037                   | 364                    |

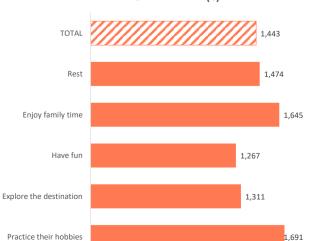
#### **TOURISTS WHO BOOK HOLIDAY PACKAGE (%)**



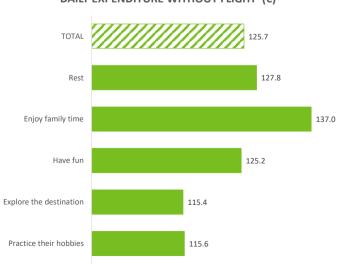
#### **AVERAGE LENGHT OF STAY**



#### EXPENDITURE PER TRIP (€)



#### DAILY EXPENDITURE WITHOUT FLIGHT (€)





#### % Tourists whose spending has been greater than €0 in each item by activities carried out on the Canary Islands

|                                     | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|-------------------------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
|                                     |       |       |                   |          |                         |                        |
| Accommodation:                      |       |       |                   |          |                         |                        |
| - Accommodation                     | 84.5% | 88.5% | 70.0%             | 85.4%    | 89.0%                   | 80.5%                  |
| - Additional accommodation expenses | 6.2%  | 5.9%  | 5.4%              | 7.1%     | 7.0%                    | 7.5%                   |
| Transport:                          |       |       |                   |          |                         |                        |
| - National/International Transport  | 95.7% | 96.8% | 95.3%             | 95.3%    | 96.3%                   | 95.8%                  |
| - Flights between islands           | 4.5%  | 3.3%  | 3.9%              | 4.8%     | 7.5%                    | 4.1%                   |
| - Taxi                              | 50.9% | 59.9% | 46.6%             | 54.3%    | 34.7%                   | 33.6%                  |
| - Car rental                        | 31.6% | 21.6% | 29.1%             | 26.2%    | 58.9%                   | 43.4%                  |
| - Public transport                  | 11.0% | 10.2% | 8.9%              | 12.3%    | 12.7%                   | 15.9%                  |
| Food and drink:                     |       |       |                   |          |                         |                        |
| - Food purchases at supermarkets    | 58.0% | 54.5% | 59.9%             | 60.7%    | 62.9%                   | 71.5%                  |
| - Restaurants                       | 66.6% | 63.8% | 66.5%             | 69.3%    | 71.6%                   | 67.9%                  |
| Leisure:                            |       |       |                   |          |                         |                        |
| - Organized excursions              | 23.7% | 18.9% | 20.2%             | 25.7%    | 39.5%                   | 13.2%                  |
| - Sport activities                  | 6.9%  | 4.9%  | 7.8%              | 10.4%    | 7.0%                    | 32.2%                  |
| - Cultural activities               | 2.8%  | 2.0%  | 2.9%              | 3.4%     | 4.4%                    | 4.1%                   |
| - Museums                           | 5.4%  | 3.1%  | 4.4%              | 3.7%     | 12.4%                   | 5.0%                   |
| - Theme Parks                       | 11.3% | 7.4%  | 17.7%             | 17.6%    | 14.8%                   | 5.1%                   |
| - Discos and pubs                   | 10.7% | 10.7% | 8.4%              | 24.9%    | 7.3%                    | 7.4%                   |
| - Wellness                          | 4.5%  | 4.8%  | 4.8%              | 4.9%     | 3.5%                    | 4.1%                   |
| Purchases of goods:                 |       |       |                   |          |                         |                        |
| - Souvenirs                         | 41.2% | 39.9% | 41.6%             | 41.8%    | 45.7%                   | 30.8%                  |
| - Real estate                       | 0.1%  | 0.0%  | 0.2%              | 0.1%     | 0.1%                    | 0.1%                   |
| - Other purchases                   | 0.8%  | 0.8%  | 0.6%              | 1.1%     | 0.9%                    | 0.9%                   |
| Others:                             |       |       |                   |          |                         |                        |
| - Medical expenses                  | 6.7%  | 6.0%  | 8.4%              | 6.7%     | 7.1%                    | 6.1%                   |
| - Other expenses                    | 4.8%  | 4.7%  | 4.9%              | 5.4%     | 4.2%                    | 9.0%                   |

#### Average expenditure of tourists whose spending has been greater than €0 in each item by activities carried out on the Canary Islands

|                                      | TOTAL  | Rest   | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|--------------------------------------|--------|--------|-------------------|----------|-------------------------|------------------------|
| Expenditure per tourist and trip (€) |        |        |                   |          | ·                       |                        |
| Accommodation:                       | 881    | 926    | 1,052             | 736      | 737                     | 933                    |
| - Accommodation                      | 719    | 747    | 902               | 602      | 594                     | 775                    |
| - Additional accommodation expenses  | 162    | 179    | 150               | 133      | 143                     | 159                    |
| Transport:                           | 752    | 747    | 858               | 651      | 709                     | 870                    |
| - National/International Transport   | 429    | 427    | 537               | 373      | 380                     | 458                    |
| - Flights between islands            | 81     | 81     | 82                | 71       | 80                      | 81                     |
| - Taxi                               | 88     | 88     | 81                | 81       | 97                      | 127                    |
| - Car rental                         | 123    | 122    | 124               | 101      | 121                     | 162                    |
| - Public transport                   | 30     | 29     | 33                | 25       | 31                      | 43                     |
| Food and drink:                      | 324    | 338    | 362               | 285      | 271                     | 369                    |
| - Food purchases at supermarkets     | 115    | 116    | 132               | 93       | 97                      | 165                    |
| - Restaurants                        | 209    | 222    | 230               | 191      | 174                     | 204                    |
| Leisure:                             | 553    | 519    | 616               | 541      | 484                     | 670                    |
| - Organized excursions               | 95     | 93     | 106               | 90       | 92                      | 104                    |
| - Sport activities                   | 104    | 83     | 92                | 89       | 85                      | 247                    |
| - Cultural activities                | 62     | 57     | 78                | 81       | 54                      | 58                     |
| - Museums                            | 37     | 37     | 40                | 34       | 35                      | 33                     |
| - Theme Parks                        | 76     | 70     | 97                | 72       | 67                      | 64                     |
| - Discos and pubs                    | 102    | 101    | 122               | 112      | 80                      | 59                     |
| - Wellness                           | 78     | 77     | 82                | 65       | 70                      | 106                    |
| Purchases of goods:                  | 21,536 | 21,381 | 30,717            | 435      | 2,554                   | 65,226                 |
| - Souvenirs                          | 89     | 93     | 103               | 85       | 68                      | 109                    |
| - Real estate                        | 21,287 | 21,071 | 30,536            | 221      | 2,381                   | 65,000                 |
| - Other purchases                    | 160    | 217    | 79                | 130      | 104                     | 117                    |
| Others:                              | 123    | 122    | 148               | 87       | 106                     | 196                    |
| - Medical expenses                   | 39     | 41     | 56                | 22       | 23                      | 73                     |
| - Other expenses                     | 84     | 81     | 92                | 65       | 83                      | 123                    |

2024

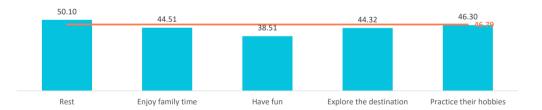


#### **TOURIST PROFILE**

#### Who are they?

|                               | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|-------------------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| Gender                        |       |       |                   |          |                         |                        |
| Percentage of men             | 48.4% | 48.0% | 46.2%             | 49.7%    | 47.7%                   | 57.9%                  |
| Percentage of women           | 51.6% | 52.0% | 53.8%             | 50.3%    | 52.3%                   | 42.1%                  |
| Age                           |       |       |                   |          |                         |                        |
| Average age                   | 46.79 | 50.10 | 44.51             | 38.51    | 44.32                   | 46.30                  |
| Standard deviation            | 16.8  | 17.0  | 14.2              | 16.1     | 16.8                    | 16.2                   |
| Age range                     |       |       |                   |          |                         |                        |
| 16-24 years old               | 10.5% | 8.7%  | 7.1%              | 24.0%    | 12.3%                   | 5.8%                   |
| 25-30 years old               | 10.9% | 8.5%  | 8.1%              | 17.2%    | 15.1%                   | 14.9%                  |
| 31-45 years old               | 28.9% | 23.3% | 45.3%             | 29.3%    | 28.8%                   | 31.8%                  |
| 46-60 years old               | 24.3% | 26.7% | 24.0%             | 16.3%    | 21.9%                   | 24.7%                  |
| Over 60 years old             | 25.5% | 32.8% | 15.5%             | 13.2%    | 21.9%                   | 22.8%                  |
| Occupation                    |       |       |                   |          |                         |                        |
| Salaried worker               | 55.9% | 53.1% | 61.7%             | 61.4%    | 56.8%                   | 55.0%                  |
| Self-employed                 | 10.8% | 10.2% | 11.4%             | 11.2%    | 11.1%                   | 11.2%                  |
| Unemployed                    | 0.9%  | 0.6%  | 1.1%              | 1.1%     | 1.2%                    | 2.6%                   |
| Business owner                | 7.7%  | 7.2%  | 8.8%              | 6.8%     | 7.4%                    | 9.2%                   |
| Student                       | 4.2%  | 3.0%  | 4.4%              | 7.6%     | 5.4%                    | 5.8%                   |
| Retired                       | 19.2% | 24.7% | 11.1%             | 10.8%    | 16.7%                   | 15.0%                  |
| Unpaid domestic work          | 0.5%  | 0.4%  | 0.8%              | 0.5%     | 0.5%                    | 0.4%                   |
| Others                        | 0.8%  | 0.8%  | 0.7%              | 0.8%     | 0.9%                    | 0.6%                   |
| Annual household income level |       |       |                   |          |                         |                        |
| Less than €25,000             | 12.6% | 11.4% | 11.0%             | 15.2%    | 15.2%                   | 13.0%                  |
| €25,000 - €49,999             | 33.9% | 33.1% | 29.6%             | 36.7%    | 38.6%                   | 28.5%                  |
| €50,000 - €74,999             | 25.5% | 25.9% | 26.1%             | 23.9%    | 24.8%                   | 28.4%                  |
| More than €74,999             | 27.9% | 29.7% | 33.4%             | 24.2%    | 21.4%                   | 30.1%                  |
| Education level               |       |       |                   |          |                         |                        |
| No studies                    | 4.0%  | 5.1%  | 4.4%              | 4.8%     | 1.2%                    | 0.6%                   |
| Primary education             | 1.9%  | 2.0%  | 2.0%              | 1.9%     | 1.8%                    | 0.9%                   |
| Secondary education           | 21.0% | 22.7% | 18.4%             | 22.4%    | 20.1%                   | 13.7%                  |
| Higher education              | 73.1% | 70.3% | 75.1%             | 70.9%    | 76.9%                   | 84.8%                  |





#### Who do they come with?

|  | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|--|-------|-------|-------------------|----------|-------------------------|------------------------|
| Unaccompanied  | 10.3% | 8.8%  | 12.2%             | 8.3%     | 7.7%                    | 23.6%                  |
| Only with partner                                      | 46.8% | 57.0% | 13.8%             | 42.0%    | 53.6%                   | 36.3%                  |
| Only with children (< 13 years old)                    | 4.3%  | 2.7%  | 12.4%             | 3.0%     | 3.2%                    | 1.7%                   |
| Partner + children (< 13 years old)                    | 6.8%  | 4.1%  | 20.1%             | 4.1%     | 5.5%                    | 3.4%                   |
| Other relatives  | 10.4% | 10.0% | 15.9%             | 9.7%     | 8.8%                    | 5.7%                   |
| Friends  | 7.2%  | 6.2%  | 1.6%              | 19.3%    | 8.2%                    | 13.6%                  |
| Work colleagues  | 0.5%  | 0.1%  | 0.0%              | 0.3%     | 0.2%                    | 0.0%                   |
| Organized trip   | 0.2%  | 0.1%  | 0.0%              | 0.2%     | 0.3%                    | 0.3%                   |
| Other combinations (2)                                 | 13.5% | 11.1% | 23.9%             | 13.1%    | 12.6%                   | 15.2%                  |
| <sup>(2)</sup> Different situations have been isolated |       |       |                   |          |                         |                        |
| Tourists with children                                 | 17.0% | 10.9% | 49.3%             | 12.3%    | 12.3%                   | 7.7%                   |
| - Between 0 and 2 years old                            | 1.3%  | 1.0%  | 3.6%              | 0.6%     | 0.9%                    | 0.7%                   |
| - Between 3 and 12 years old                           | 14.5% | 9.2%  | 41.2%             | 10.8%    | 11.0%                   | 6.6%                   |
| - Between 0 -2 and 3-12 years old                      | 1.2%  | 0.7%  | 4.6%              | 0.9%     | 0.5%                    | 0.4%                   |
| Tourists without children                              | 83.0% | 89.1% | 50.7%             | 87.7%    | 87.7%                   | 92.3%                  |
| Group composition:                                     |       |       |                   |          |                         |                        |
| - 1 person   | 12.5% | 10.7% | 13.9%             | 11.6%    | 9.4%                    | 28.8%                  |
| - 2 people   | 54.9% | 64.8% | 18.9%             | 53.9%    | 62.1%                   | 47.9%                  |
| - 3 people   | 11.9% | 10.1% | 19.8%             | 11.7%    | 11.0%                   | 11.9%                  |
| - 4 or 5 people  | 16.2% | 11.4% | 36.0%             | 16.7%    | 14.7%                   | 9.7%                   |
| - 6 or more people                                     | 4.5%  | 3.0%  | 11.4%             | 6.2%     | 2.7%                    | 1.8%                   |
| Average group size:                                    | 2.61  | 2.40  | 3.53              | 2.75     | 2.49                    | 2.15                   |

<sup>\*</sup>People who share the main expenses of the trip





#### TRIP MOTIVATION AND DESTINATION CHOICE

#### What is the main reason for visiting the Canary Islands?

|                             | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|-----------------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| Holidays                    | 90.4% | 97.0% | 74.5%             | 92.9%    | 95.2%                   | 90.2%                  |
| Family reasons              | 6.9%  | 2.6%  | 25.3%             | 6.4%     | 4.2%                    | 5.5%                   |
| Business                    | 1.3%  | 0.0%  | 0.0%              | 0.0%     | 0.0%                    | 0.0%                   |
| Education and training      | 0.2%  | 0.0%  | 0.1%              | 0.1%     | 0.2%                    | 1.1%                   |
| Sports training             | 0.5%  | 0.0%  | 0.0%              | 0.0%     | 0.0%                    | 0.1%                   |
| Health                      | 0.2%  | 0.1%  | 0.0%              | 0.0%     | 0.1%                    | 1.3%                   |
| Conventions and Exhibitions | 0.1%  | 0.0%  | 0.0%              | 0.0%     | 0.0%                    | 0.1%                   |
| Others                      | 0.4%  | 0.3%  | 0.1%              | 0.5%     | 0.2%                    | 1.7%                   |

#### What is the main motivation for their holidays?

|                         | TOTAL | Rest | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|-------------------------|-------|------|-------------------|----------|-------------------------|------------------------|
| Rest                    | 50.6% | 100% | -                 |          |                         |                        |
| Enjoy family time       | 15.9% |      | 100%              |          |                         |                        |
| Have fun                | 9.0%  |      |                   | 100%     |                         |                        |
| Explore the destination | 21.2% |      |                   |          | 100%                    |                        |
| Practice their hobbies  | 1.9%  |      |                   |          |                         | 100%                   |
| Other reasons           | 1.4%  |      |                   |          |                         |                        |

#### Importance of each factor in the destination choice

|                      | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|----------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| Climate              | 75.6% | 80.5% | 72.7%             | 73.2%    | 67.1%                   | 77.7%                  |
| Safety               | 55.7% | 59.2% | 56.0%             | 56.2%    | 48.4%                   | 44.0%                  |
| Tranquility          | 49.3% | 54.8% | 43.1%             | 41.8%    | 44.7%                   | 42.2%                  |
| Sea                  | 45.1% | 44.7% | 44.0%             | 45.5%    | 46.1%                   | 54.1%                  |
| Accommodation supply | 43.5% | 49.9% | 39.9%             | 43.9%    | 32.9%                   | 27.9%                  |
| Effortless trip      | 39.2% | 43.6% | 36.5%             | 38.8%    | 31.8%                   | 33.2%                  |
| Beaches              | 38.8% | 39.2% | 39.6%             | 43.3%    | 36.0%                   | 36.3%                  |
| Price                | 37.9% | 41.0% | 35.5%             | 43.3%    | 31.7%                   | 26.6%                  |
| European belonging   | 37.2% | 39.4% | 34.5%             | 33.4%    | 35.9%                   | 36.6%                  |
| Landscapes           | 35.3% | 27.2% | 30.4%             | 31.6%    | 59.7%                   | 40.9%                  |
| Environment          | 34.5% | 31.9% | 32.5%             | 32.6%    | 43.3%                   | 35.3%                  |
| Gastronomy           | 27.0% | 27.3% | 26.5%             | 29.7%    | 26.3%                   | 20.4%                  |
| Fun possibilities    | 23.6% | 20.2% | 28.0%             | 46.4%    | 18.9%                   | 26.2%                  |
| Authenticity         | 23.3% | 20.7% | 22.2%             | 23.5%    | 30.6%                   | 23.2%                  |
| Exoticism            | 11.8% | 10.1% | 11.2%             | 15.4%    | 15.2%                   | 8.4%                   |
| Hiking trail network | 10.8% | 7.3%  | 8.9%              | 8.6%     | 20.1%                   | 22.0%                  |
| Shopping             | 10.1% | 10.4% | 10.3%             | 15.2%    | 7.8%                    | 4.0%                   |
| Culture              | 10.1% | 8.5%  | 9.6%              | 12.3%    | 13.7%                   | 6.8%                   |
| Historical heritage  | 9.5%  | 7.6%  | 8.7%              | 8.3%     | 15.6%                   | 7.6%                   |
| Nightlife            | 8.3%  | 7.8%  | 6.8%              | 21.9%    | 5.3%                    | 3.2%                   |

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important"). % of tourists who indicate that the factor is "very important" in their choice.

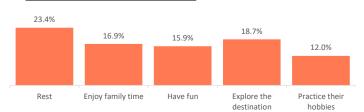
#### What channels did they use to get information about the trip?

|                                       | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|---------------------------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| Previous visits to the Canary Islands | 48.4% | 55.4% | 50.5%             | 42.9%    | 33.7%                   | 55.5%                  |
| Friends or relatives                  | 29.7% | 23.8% | 40.8%             | 38.7%    | 33.0%                   | 28.5%                  |
| Internet or social media              | 51.4% | 49.0% | 45.5%             | 54.2%    | 62.6%                   | 51.1%                  |
| Mass Media                            | 1.9%  | 1.6%  | 1.4%              | 2.3%     | 2.6%                    | 1.5%                   |
| Travel guides and magazines           | 6.5%  | 4.7%  | 4.8%              | 4.8%     | 12.9%                   | 8.2%                   |
| Travel Blogs or Forums                | 6.3%  | 4.1%  | 5.2%              | 5.7%     | 12.7%                   | 7.7%                   |
| Travel TV Channels                    | 0.8%  | 0.7%  | 0.5%              | 1.2%     | 1.3%                    | 0.6%                   |
| Tour Operator or Travel Agency        | 20.2% | 23.4% | 16.9%             | 15.9%    | 18.7%                   | 12.0%                  |
| Public administrations or similar     | 0.5%  | 0.4%  | 0.2%              | 0.7%     | 0.9%                    | 0.2%                   |
| Others                                | 3.3%  | 2.8%  | 3.4%              | 3.7%     | 2.7%                    | 2.6%                   |

<sup>\*</sup> Multi-choise question

# Rest Enjoy family time Have fun Explore the destination hobbies

#### **TOUR OPERATOR OR TRAVEL AGENCY**





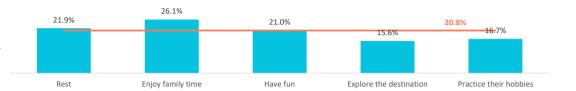


#### **TRIP BOOKING**

#### How far in advance do they book their trip?

|                        | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|------------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| The same day           | 0.9%  | 0.6%  | 1.0%              | 0.9%     | 0.6%                    | 1.5%                   |
| Between 1 and 30 days  | 22.3% | 22.0% | 19.5%             | 21.3%    | 23.0%                   | 26.7%                  |
| Between 1 and 2 months | 23.0% | 22.4% | 21.2%             | 24.0%    | 25.7%                   | 22.6%                  |
| Between 3 and 6 months | 33.0% | 33.1% | 32.2%             | 32.9%    | 35.1%                   | 32.4%                  |
| More than 6 months     | 20.8% | 21.9% | 26.1%             | 21.0%    | 15.6%                   | 16.7%                  |





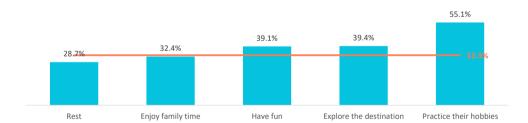
#### With whom did they book their flight and accommodation?

|                                   | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|-----------------------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| Flight                            |       |       |                   |          |                         |                        |
| - Directly with the airline       | 50.0% | 44.3% | 56.6%             | 52.1%    | 54.1%                   | 72.2%                  |
| - Tour Operator or Travel Agency  | 50.0% | 55.7% | 43.4%             | 47.9%    | 45.9%                   | 27.8%                  |
| Accommodation                     |       |       |                   |          |                         |                        |
| - Directly with the accommodation | 37.0% | 33.4% | 37.8%             | 39.1%    | 41.5%                   | 52.0%                  |
| - Tour Operator or Travel Agency  | 63.0% | 66.6% | 62.2%             | 60.9%    | 58.5%                   | 48.0%                  |

#### What do they book?

|                   | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|-------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| Room only         | 33.3% | 28.7% | 32.4%             | 39.1%    | 39.4%                   | 55.1%                  |
| Bed and Breakfast | 14.1% | 13.6% | 11.4%             | 14.8%    | 14.5%                   | 12.4%                  |
| Half board        | 17.4% | 18.5% | 13.8%             | 13.9%    | 19.6%                   | 14.3%                  |
| Full board        | 3.1%  | 3.0%  | 2.9%              | 2.3%     | 3.5%                    | 3.3%                   |
| All inclusive     | 32.1% | 36.1% | 39.4%             | 29.8%    | 22.9%                   | 14.8%                  |





#### **ACCOMMODATION**

|   | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|---|-------|-------|-------------------|----------|-------------------------|------------------------|
| 1-2-3* Hotel                            | 10.3% | 10.4% | 8.2%              | 11.9%    | 10.3%                   | 12.6%                  |
| 4* Hotel                                | 37.0% | 41.3% | 30.4%             | 34.6%    | 34.7%                   | 19.5%                  |
| 5* Hotel / 5* Luxury Hotel              | 9.0%  | 11.1% | 7.9%              | 6.8%     | 6.1%                    | 6.6%                   |
| Aparthotel / Tourist Villa              | 15.9% | 17.1% | 14.6%             | 20.2%    | 13.6%                   | 9.5%                   |
| House/room rented in a private dwelling | 15.5% | 12.1% | 13.9%             | 14.8%    | 23.7%                   | 28.9%                  |
| Private accommodation (1)               | 9.3%  | 6.0%  | 23.6%             | 8.6%     | 6.3%                    | 11.7%                  |
| Others (Cottage, cruise, camping,)      | 3.0%  | 2.0%  | 1.3%              | 3.1%     | 5.3%                    | 11.2%                  |

 $<sup>(1) \ \</sup> Own\ property\ / House\ of\ friends\ or\ relatives\ /\ Free\ housing\ exchange\ /\ Other\ private\ accommodation.$ 



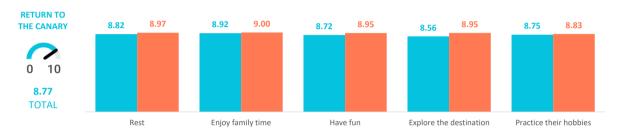




#### **SATISFACTION AND LOYALTY INDICATORS**

#### Satisfaction

| Satisfaction (scale 0-10)             | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|---------------------------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| Average rating                        | 8.74  | 8.76  | 8.80              | 8.73     | 8.73                    | 8.66                   |
| Experience in the Canary Islands      | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
| Worse or much worse than expected     | 2.9%  | 2.8%  | 2.9%              | 2.6%     | 3.1%                    | 2.0%                   |
| Lived up to expectations              | 54.8% | 58.4% | 53.7%             | 49.4%    | 48.5%                   | 57.8%                  |
| Better or much better than expected   | 42.3% | 38.8% | 43.4%             | 48.0%    | 48.4%                   | 40.2%                  |
| Future intentions (scale 1-10)        | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
| Return to the Canary Islands          | 8.77  | 8.82  | 8.92              | 8.72     | 8.56                    | 8.75                   |
| Recommend visiting the Canary Islands | 8.96  | 8.97  | 9.00              | 8.95     | 8.95                    | 8.83                   |



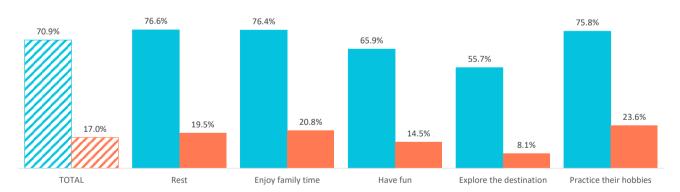
RECOMMEND **VISITING THE** CANARY ISLANDS

## 8.96 TOTAL

#### How many are loyal to the Canary Islands?

|   | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|---|-------|-------|-------------------|----------|-------------------------|------------------------|
| Repeat tourists                                   | 70.9% | 76.6% | 76.4%             | 65.9%    | 55.7%                   | 75.8%                  |
| At least 10 previous visits                       | 19.9% | 23.7% | 24.2%             | 16.3%    | 8.7%                    | 23.3%                  |
| Repeat tourists (last 5 years)                    | 63.8% | 69.4% | 67.8%             | 58.3%    | 49.7%                   | 69.3%                  |
| Repeat tourists (last 5 years) (5 or more visits) | 17.0% | 19.5% | 20.8%             | 14.5%    | 8.1%                    | 23.6%                  |

Repeat tourists ■ Repeat tourists (last 5 years) (5 or more visits)



#### **ISLANDS**

#### How many islands do they visit during their trip?

|                       | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|-----------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| One island            | 92.9% | 94.7% | 94.1%             | 93.1%    | 88.8%                   | 92.2%                  |
| Two islands           | 6.1%  | 4.7%  | 5.4%              | 6.1%     | 9.2%                    | 6.2%                   |
| Three or more islands | 1.0%  | 0.6%  | 0.4%              | 0.8%     | 2.0%                    | 1.7%                   |

#### Visited islands during their trip (with overnight staying)

|               | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|---------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| Lanzarote     | 18.6% | 20.5% | 16.0%             | 14.7%    | 18.9%                   | 18.6%                  |
| Fuerteventura | 14.6% | 15.8% | 12.5%             | 13.4%    | 13.0%                   | 30.3%                  |
| Gran Canaria  | 26.6% | 27.9% | 28.8%             | 26.5%    | 20.1%                   | 20.8%                  |
| Tenerife      | 41.4% | 36.6% | 43.8%             | 46.5%    | 49.7%                   | 32.7%                  |
| La Gomera     | 0.3%  | 0.1%  | 0.1%              | 0.2%     | 1.0%                    | 0.8%                   |
| La Palma      | 1.4%  | 0.7%  | 0.8%              | 0.9%     | 3.4%                    | 2.4%                   |
| El Hierro     | 0.1%  | 0.1%  | 0.1%              | 0.1%     | 0.2%                    | 0.2%                   |
| Cruise        | 0.2%  | 0.2%  | 0.1%              | 0.2%     | 0.4%                    | 0.9%                   |

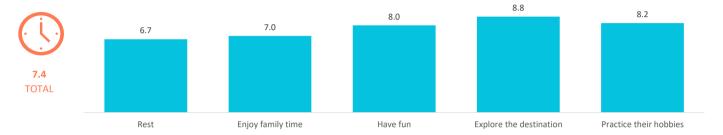




#### **ACTIVITIES IN THE CANARY ISLANDS**

#### Outdoor time per day

|                      | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|----------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| 0 hours              | 2.6%  | 3.5%  | 2.8%              | 1.9%     | 0.5%                    | 3.8%                   |
| 1 - 2 hours          | 9.6%  | 12.9% | 11.0%             | 7.2%     | 2.7%                    | 5.3%                   |
| 3 - 6 hours          | 32.6% | 36.6% | 35.5%             | 30.0%    | 24.3%                   | 26.9%                  |
| 7 - 12 hours         | 46.6% | 40.5% | 43.1%             | 49.5%    | 61.4%                   | 52.6%                  |
| More than 12 hours   | 8.6%  | 6.5%  | 7.5%              | 11.3%    | 11.2%                   | 11.4%                  |
| Outdoor time per day | 7.4   | 6.7   | 7.0               | 8.0      | 8.8                     | 8.2                    |



#### Activities in the Canary Islands

|  | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|--|-------|-------|-------------------|----------|-------------------------|------------------------|
| Walk, wander                           | 73.6% | 73.2% | 72.9%             | 74.8%    | 79.0%                   | 62.3%                  |
| Beach                                  | 68.9% | 64.8% | 72.9%             | 75.2%    | 76.7%                   | 66.3%                  |
| Swimming pool, hotel facilities        | 57.7% | 63.5% | 60.1%             | 64.4%    | 45.7%                   | 34.4%                  |
| Explore the island on their own        | 48.8% | 38.5% | 46.2%             | 49.6%    | 77.0%                   | 49.3%                  |
| Taste Canarian gastronomy              | 27.3% | 22.0% | 28.2%             | 29.1%    | 38.7%                   | 29.2%                  |
| Hiking                                 | 18.8% | 12.2% | 14.7%             | 16.2%    | 37.8%                   | 31.5%                  |
| Organized excursions                   | 16.2% | 12.9% | 13.3%             | 20.3%    | 26.4%                   | 9.0%                   |
| Nightlife / concerts / shows           | 15.4% | 14.5% | 12.9%             | 36.8%    | 11.2%                   | 10.1%                  |
| Theme parks                            | 14.7% | 9.9%  | 23.2%             | 21.8%    | 19.2%                   | 5.3%                   |
| Sea excursions / whale watching        | 12.0% | 8.9%  | 12.3%             | 16.7%    | 18.4%                   | 8.3%                   |
| Wineries / markets / popular festivals | 11.2% | 8.1%  | 12.2%             | 11.5%    | 17.8%                   | 10.7%                  |
| Museums / exhibitions                  | 10.8% | 6.6%  | 9.8%              | 8.6%     | 23.2%                   | 8.9%                   |
| Other Nature Activities                | 8.4%  | 4.3%  | 7.2%              | 8.5%     | 18.4%                   | 17.7%                  |
| Swim                                   | 7.4%  | 6.9%  | 8.7%              | 12.5%    | 5.7%                    | 7.6%                   |
| Running                                | 6.0%  | 5.1%  | 7.8%              | 7.2%     | 5.1%                    | 13.5%                  |
| Beauty and health treatments           | 5.2%  | 5.4%  | 5.6%              | 6.2%     | 4.2%                    | 4.4%                   |
| Practice other sports                  | 4.3%  | 3.1%  | 5.8%              | 5.5%     | 3.8%                    | 15.9%                  |
| Astronomical observation               | 3.9%  | 2.8%  | 3.2%              | 4.8%     | 6.5%                    | 4.5%                   |
| Surf                                   | 2.8%  | 1.5%  | 2.9%              | 3.6%     | 3.1%                    | 19.7%                  |
| Cycling / Mountain bike                | 2.7%  | 2.1%  | 2.3%              | 2.6%     | 2.6%                    | 19.7%                  |
| Golf                                   | 2.5%  | 2.2%  | 3.5%              | 3.2%     | 1.5%                    | 9.7%                   |
| Scuba Diving                           | 2.4%  | 1.5%  | 2.2%              | 3.5%     | 3.6%                    | 8.9%                   |
| Windsurf / Kitesurf                    | 0.8%  | 0.6%  | 0.7%              | 0.7%     | 0.7%                    | 8.8%                   |

#### **COUNTRY OF RESIDENCE**

#### Where are they from?

|                  | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| United Kingdom   | 34.6% | 44.9% | 35.4%             | 40.2%    | 11.5%                   | 18.0%                  |
| Germany          | 16.4% | 14.5% | 12.6%             | 15.0%    | 23.4%                   | 30.2%                  |
| Spanish Mainland | 11.2% | 5.9%  | 14.2%             | 11.6%    | 18.5%                   | 6.8%                   |
| France           | 5.2%  | 3.0%  | 2.8%              | 3.3%     | 13.2%                   | 5.7%                   |
| Italy            | 4.5%  | 3.8%  | 3.8%              | 4.2%     | 7.0%                    | 3.5%                   |
| Ireland          | 4.3%  | 5.9%  | 3.6%              | 4.6%     | 1.3%                    | 2.5%                   |
| Netherlands      | 4.2%  | 4.0%  | 3.4%              | 7.1%     | 3.9%                    | 4.2%                   |
| Belgium          | 2.8%  | 2.6%  | 2.2%              | 2.9%     | 3.6%                    | 4.8%                   |
| Norway           | 2.5%  | 3.3%  | 3.0%              | 1.0%     | 0.7%                    | 5.0%                   |
| Sweden           | 2.1%  | 1.7%  | 5.2%              | 1.7%     | 0.7%                    | 1.8%                   |
| Poland           | 1.9%  | 1.8%  | 0.7%              | 0.4%     | 3.8%                    | 2.1%                   |
| Denmark          | 1.6%  | 1.9%  | 2.1%              | 0.9%     | 0.6%                    | 3.6%                   |
| Finland          | 1.1%  | 1.4%  | 1.4%              | 0.6%     | 0.4%                    | 2.3%                   |
| Switzerland      | 1.1%  | 0.9%  | 1.1%              | 0.7%     | 1.7%                    | 2.4%                   |
| Czech Republic   | 1.0%  | 0.6%  | 1.3%              | 0.4%     | 2.1%                    | 1.4%                   |
| Austria          | 0.8%  | 0.4%  | 0.7%              | 1.0%     | 1.5%                    | 1.8%                   |
| Others           | 4.7%  | 3.4%  | 6.3%              | 4.4%     | 6.1%                    | 3.9%                   |



#### **COMPETITORS**

#### Where did they spend their main holiday last year? \*

|                      | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|----------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| Didn't have holidays | 11.0% | 11.1% | 12.1%             | 10.7%    | 10.5%                   | 8.1%                   |
| Canary Islands       | 27.1% | 31.3% | 30.2%             | 24.0%    | 16.3%                   | 28.8%                  |
| Other destination    | 61.9% | 57.5% | 57.7%             | 65.3%    | 73.1%                   | 63.1%                  |
| Balearic Islands     | 4.5%  | 4.4%  | 4.3%              | 4.5%     | 5.0%                    | 3.8%                   |
| Rest of Spain        | 11.4% | 9.6%  | 12.6%             | 13.7%    | 14.1%                   | 8.0%                   |
| Italy                | 7.2%  | 6.4%  | 6.5%              | 6.9%     | 9.8%                    | 7.8%                   |
| France               | 5.1%  | 4.1%  | 4.7%              | 4.6%     | 7.7%                    | 7.9%                   |
| Turkey               | 3.1%  | 3.4%  | 2.9%              | 3.5%     | 2.6%                    | 1.5%                   |
| Greece               | 7.2%  | 7.7%  | 5.8%              | 8.1%     | 7.2%                    | 3.2%                   |
| Portugal             | 4.1%  | 3.8%  | 3.1%              | 5.2%     | 5.1%                    | 4.9%                   |
| Croatia              | 2.0%  | 1.7%  | 1.9%              | 1.8%     | 2.9%                    | 2.8%                   |
| Egypt                | 1.5%  | 1.4%  | 0.9%              | 1.8%     | 1.8%                    | 2.0%                   |
| Tunisia              | 0.4%  | 0.4%  | 0.3%              | 0.5%     | 0.5%                    | 0.6%                   |
| Morocco              | 1.0%  | 0.9%  | 0.5%              | 1.4%     | 1.3%                    | 2.2%                   |
| Others               | 14.3% | 13.8% | 14.1%             | 13.2%    | 15.0%                   | 18.3%                  |

<sup>\*</sup> Percentage of valid answers



#### What other destinations did they consider for this trip? \*

|   | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|---|-------|-------|-------------------|----------|-------------------------|------------------------|
| None (I was clear about "this Canary Island") | 28.3% | 28.8% | 30.9%             | 23.8%    | 25.7%                   | 36.9%                  |
| Canary Islands (other island)                 | 25.4% | 25.7% | 24.6%             | 24.0%    | 26.4%                   | 21.2%                  |
| Other destination                             | 46.3% | 45.5% | 44.5%             | 52.2%    | 47.8%                   | 41.9%                  |
| Balearic Islands                              | 6.0%  | 6.2%  | 6.2%              | 6.2%     | 5.6%                    | 5.7%                   |
| Rest of Spain                                 | 9.0%  | 8.5%  | 9.3%              | 11.1%    | 8.9%                    | 8.5%                   |
| Italy   | 4.7%  | 4.4%  | 4.0%              | 5.3%     | 5.7%                    | 3.5%                   |
| France  | 1.7%  | 1.5%  | 1.6%              | 1.8%     | 2.0%                    | 3.2%                   |
| Turkey  | 3.4%  | 3.7%  | 3.7%              | 3.8%     | 2.4%                    | 1.7%                   |
| Greece  | 8.2%  | 8.5%  | 7.7%              | 9.6%     | 7.8%                    | 3.7%                   |
| Portugal                                      | 6.2%  | 5.9%  | 5.3%              | 7.4%     | 6.9%                    | 8.5%                   |
| Croatia                                       | 2.4%  | 2.3%  | 1.9%              | 3.1%     | 2.9%                    | 1.4%                   |
| Egypt   | 2.4%  | 2.4%  | 2.3%              | 2.3%     | 2.7%                    | 2.1%                   |
| Others  | 2.3%  | 2.1%  | 2.4%              | 1.6%     | 3.0%                    | 3.6%                   |

<sup>\*</sup> Percentage of valid answers



#### 2024



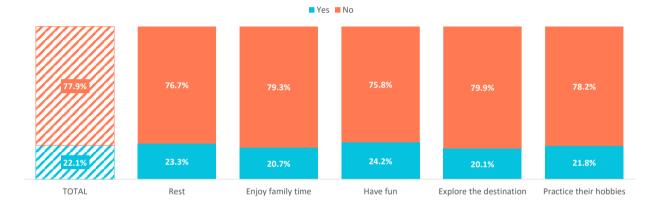
#### **TOURIST TAX** (Data available from Q2 2024)

#### Have they visited any holiday destination in the last five years where they were charged a tourist tax?

|              | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|--------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| Yes          | 45.3% | 44.0% | 43.5%             | 44.1%    | 49.5%                   | 49.0%                  |
| No           | 34.4% | 35.9% | 35.6%             | 32.8%    | 31.3%                   | 29.9%                  |
| Not remember | 20.4% | 20.1% | 20.9%             | 23.1%    | 19.2%                   | 21.1%                  |

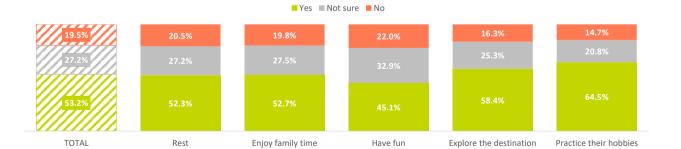
#### When choosing a travel destination, do they usually exclude those that charge a tourist tax?

|     | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|-----|-------|-------|-------------------|----------|-------------------------|------------------------|
| Yes | 22.1% | 23.3% | 20.7%             | 24.2%    | 20.1%                   | 21.8%                  |
| No  | 77.9% | 76.7% | 79.3%             | 75.8%    | 79.9%                   | 78.2%                  |



#### Would they be willing to pay a tourist tax for each day of accommodation in the Canary Islands?

|                                   | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|-----------------------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
|                                   |       |       |                   |          | •                       |                        |
| Yes                               | 53.2% | 52.3% | 52.7%             | 45.1%    | 58.4%                   | 64.5%                  |
| - For any purpose                 | 11.3% | 11.1% | 11.4%             | 11.3%    | 11.7%                   | 14.7%                  |
| - Improve living conditions       | 9.2%  | 9.1%  | 9.1%              | 8.7%     | 9.3%                    | 12.3%                  |
| - Improve economic development    | 4.6%  | 5.1%  | 4.9%              | 4.4%     | 3.6%                    | 2.5%                   |
| - Improve the environment         | 17.5% | 15.7% | 17.3%             | 10.7%    | 23.9%                   | 23.3%                  |
| - Improve the tourist environment | 4.4%  | 4.7%  | 3.9%              | 4.3%     | 4.4%                    | 3.9%                   |
| - Other purposes                  | 6.2%  | 6.6%  | 6.1%              | 5.7%     | 5.5%                    | 7.9%                   |
| Not sure                          | 27.2% | 27.2% | 27.5%             | 32.9%    | 25.3%                   | 20.8%                  |
| No                                | 19.5% | 20.5% | 19.8%             | 22.0%    | 16.3%                   | 14.7%                  |



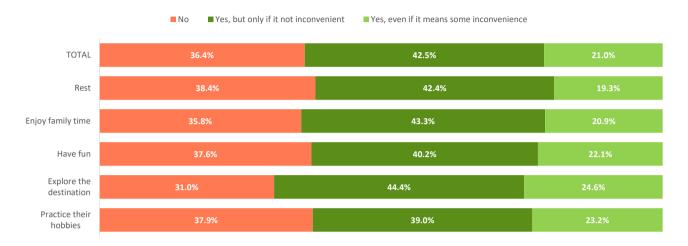
#### How much would they be willing to pay?

|                   | TOTAL | Rest  | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|-------------------|-------|-------|-------------------|----------|-------------------------|------------------------|
| Up to 1 euro      | 37.6% | 36.9% | 37.2%             | 37.4%    | 39.7%                   | 35.3%                  |
| Up to 2 euros     | 32.4% | 32.5% | 32.5%             | 31.6%    | 33.4%                   | 28.0%                  |
| Up to 3 euros     | 19.5% | 20.0% | 18.7%             | 22.0%    | 17.6%                   | 26.9%                  |
| More than 3 euros | 10.4% | 10.6% | 11.6%             | 9.0%     | 9.3%                    | 9.9%                   |

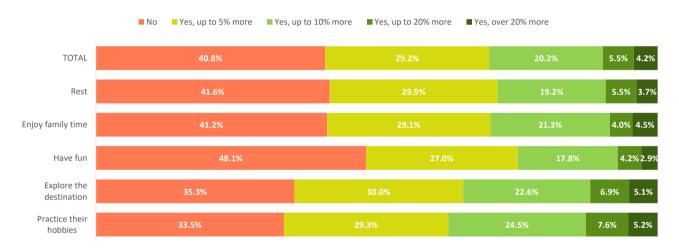


#### **SUSTAINABLE DESTINATION (DATA = 2023)**

#### When booking a trip, do they tend to choose the most sustainable options?



#### Would they be willing to spend more on travel to reduce their carbon footprint?



#### Percepcion of the following sustainability measures during their stay \*

|  | TOTAL | Rest | Enjoy family time | Have fun | Explore the destination | Practice their hobbies |
|--|-------|------|-------------------|----------|-------------------------|------------------------|
| Quality of life on the island          | 8.0   | 8.0  | 8.0               | 8.1      | 8.1                     | 7.8                    |
| Tolerance towards tourism              | 8.6   | 8.6  | 8.5               | 8.4      | 8.6                     | 8.3                    |
| Cleanliness of the island              | 8.2   | 8.3  | 8.1               | 8.2      | 8.3                     | 7.9                    |
| Air quality                            | 8.5   | 8.5  | 8.3               | 8.3      | 8.5                     | 8.3                    |
| Rational water consumption             | 7.6   | 7.7  | 7.6               | 7.5      | 7.5                     | 7.0                    |
| Energy saving                          | 7.1   | 7.2  | 7.0               | 6.9      | 7.0                     | 6.4                    |
| Use of renewable energy                | 7.0   | 7.1  | 7.0               | 6.9      | 7.1                     | 6.5                    |
| Recycling                              | 7.1   | 7.2  | 6.9               | 7.0      | 6.9                     | 6.5                    |
| Easy to get around by public transport | 7.5   | 7.7  | 7.3               | 7.6      | 7.3                     | 6.7                    |
| Overcrowding in tourist areas          | 6.6   | 6.6  | 6.6               | 6.8      | 6.5                     | 5.9                    |
| Supply of local products               | 7.2   | 7.1  | 7.2               | 7.2      | 7.4                     | 6.7                    |

<sup>\*</sup> Scale 0 - 10 ( 0 = Not important and 10 = Very important)