## **TOURIST PROFILE BY MARKETS (2024)**

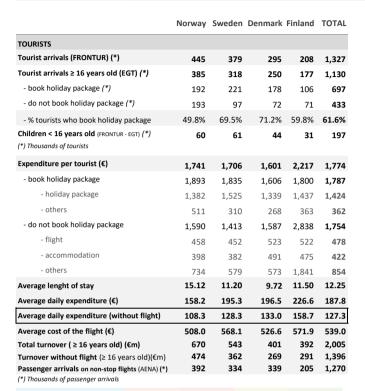
### **NORDICS**



How many are they and how much do they spend?

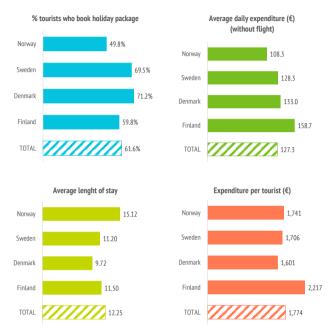


**⊪**€



### % Tourists whose spending has been greater than €0 in each item

	Norway	Sweden	Denmark	Finland	TOTAL
Accommodation:					
- Accommodation	76.1%	86.0%	88.5%	88.0%	83.5%
- Additional accommodation expenses	3.6%	3.8%	4.3%	5.8%	4.1%
Transport:					
- National/International Transport - Flights between islands	95.0% 1.9%	96.7% 2.8%	94.3% 2.6%	97.3% 5.1%	95.7% 2.8%
- Taxi	55.4%	68.6%	60.6%	60.8%	61.1%
- Car rental	18.6%	16.8%	21.0%	27.2%	20.0%
- Public transport	15.4%	14.8%	9.4%	21.3%	14.8%
Food and drink:					
- Food purchases at supermarkets	72.0%	62.9%	57.1%	73.7%	66.4%
- Restaurants	72.3%	67.7%	61.9%	71.2%	68.5%
Leisure:					
- Organized excursions	14.5%	16.8%	15.7%	21.5%	16.5%
- Sport activities - Cultural activities	5.8% 2.2%	6.3% 3.3%	5.4% 2.9%	7.0% 3.5%	6.0% 2.9%
- Museums	2.1%	2.5%	2.8%	7.5%	3.2%
- Theme Parks	6.7%	5.8%	4.3%	8.4%	6.2%
- Discos and pubs	8.4%	6.9%	8.9%	7.8%	8.0%
- Wellness	6.3%	2.9%	4.4%	5.9%	4.9%
Purchases of goods:					
- Souvenirs	30.4%	38.0%	33.6%	51.0%	36.5%
- Real state	0.4%	0.0%	0.0%	0.3%	0.2%
- Other expenses	1.0%	0.4%	1.3%	1.3%	0.9%
Other:					
- Medical or pharmaceutical expenses	4.4%	6.5%	4.0%	4.1%	4.9%
- Other expenses	4.1%	7.3%	7.1%	4.9%	5.8%



### Average expenditure of tourists whose spending has been greater than €0 in each item

Expenditure per tourist and trip (€)	Norway	Sweden	Denmark	Finland	TOTAL
Accommodation:	1,024	960	985	1,903	1,192
- Accommodation	760	799	736	733	761
- Additional accommodation expenses	264	161	249	1,170	431
Transport:	1,025	964	961	931	971
- National/International Transport - Flights between islands	535 150	587 97	558 145	587 96	563 119
- Taxi	97	103	99	96	99
- Car rental	197	130	132	130	152
- Public transport	46	46	26	22	38
Food and drink:	523	398	407	372	441
- Food purchases at supermarkets	225	145	148	147	176
- Restaurants	298	253	259	225	266
Leisure:	546	491	545	585	530
- Organized excursions	148	95	91	104	112
- Sport activities - Cultural activities	93 74	95 43	57 152	70 43	82 76
- Museums	39	35	35	30	34
- Theme Parks	63	87	100	101	83
- Discos and pubs	70	81	55	173	85
- Wellness	59	55	53	64	58
Purchases of goods:	18,112	136	129	150,178	53,450
- Souvenirs	167	100	91	108	119
- Real state	17,695	0	0	150,000	53,211
- Other expenses	249	37	38	70	119
Other:	132	78	127	121	109
- Medical or pharmaceutical expenses	36	27	41	53	36
- Other expenses	95	51	85	68	73

Source: Encuesta sobre el Gasto Turístico (ISTAC).



1

### What is the main purpose of their trip?

# Importance of each factor in the destination choice

	Norway	Sweden	Denmark	Finland	TOTAL
Holiday, leisure	92.1%	92.8%	92.3%	87.8%	91.7%
Visiting family or friends	5.6%	4.9%	4.2%	6.7%	5.3%
Business and work	0.3%	0.8%	0.1%	2.2%	0.7%
Education and training	0.2%	0.3%	0.3%	0.3%	0.3%
Sports training	0.4%	0.6%	2.6%	1.3%	1.1%
Health or medical care	0.8%	0.1%	0.0%	0.5%	0.4%
Fairs and congresses	0.0%	0.0%	0.3%	0.0%	0.1%
Others	0.6%	0.5%	0.3%	1.2%	0.6%

### What is the main motivation for their holidays?

	Norway	Sweden	Denmark	Finland	TOTAL
Rest	65.7%	41.3%	60.5%	61.2%	57.0%
Enjoy family time	19.1%	39.8%	21.3%	19.4%	25.5%
Have fun	3.6%	7.3%	4.9%	4.9%	5.1%
Explore the destination	6.1%	7.2%	7.6%	7.6%	7.0%
Practice their hobbies	3.8%	1.7%	4.3%	3.8%	3.3%
Other reasons	1.6%	2.6%	1.5%	3.0%	2.1%

### Where did they spend their main holiday last year? \*

	Norway	Sweden	Denmark	Finland	TOTAL
Didn't have holidays	#¡REF!	#¡REF!	#¡REF!	#¡REF!	#¡REF!
Canary Islands	36.7%	31.2%	29.9%	27.4%	32.1%
Other destination	41.1%	41.6%	59.2%	56.1%	47.8%
Balearic Islands	1.7%	1.5%	2.1%	1.3%	1.6%
Rest of Spain	7.2%	7.4%	10.0%	8.7%	8.1%
Italy	4.8%	4.4%	7.2%	6.5%	5.5%
France	2.4%	3.7%	4.5%	3.7%	3.5%
Turkey	1.9%	1.3%	4.0%	1.5%	2.1%
Greece	7.7%	8.5%	9.9%	10.9%	8.9%
Portugal	1.7%	2.3%	2.8%	3.1%	2.3%
Croatia	2.2%	2.1%	1.4%	3.8%	2.2%
Egypt	0.6%	0.5%	0.6%	0.2%	0.5%
Tunisia	0.3%	0.0%	0.6%	0.0%	0.2%
Morocco	0.3%	0.1%	0.1%	0.2%	0.2%
Others	10.3%	9.7%	16.1%	16.3%	12.4%

<sup>\*</sup> Percentage of valid answers

### What other destinations did they consider for this trip? \*

	Norway	Sweden	Denmark	Finland	TOTAL
None (I was clear about "this Canary Island")	48.4%	48.1%	35.7%	24.6%	40.9%
Canary Islands (other island)	21.6%	22.8%	27.2%	21.2%	23.0%
Other destination	30.0%	29.1%	37.0%	54.2%	36.1%
Balearic Islands	1.4%	1.4%	1.5%	1.1%	1.4%
Rest of Spain	7.9%	6.7%	8.4%	10.3%	8.2%
Italy	3.5%	2.8%	4.7%	6.9%	4.2%
France	1.1%	1.3%	1.0%	2.9%	1.5%
Turkey	1.7%	1.7%	2.4%	3.8%	2.3%
Greece	6.6%	5.5%	8.3%	10.9%	7.5%
Portugal	2.8%	2.2%	3.1%	5.5%	3.3%
Croatia	1.4%	2.1%	1.6%	5.0%	2.3%
Egypt	2.3%	1.8%	4.2%	3.2%	2.7%
Others	1.3%	3.7%	1.9%	4.7%	2.7%

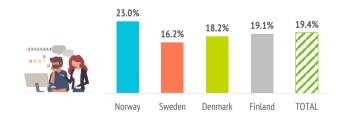
	Norway	Sweden	Denmark	Finland	TOTAL
Climate	83.7%	85.9%	73.3%	85.0%	82.2%
Sea	45.8%	55.0%	31.7%	52.0%	46.2%
Safety	41.4%	46.2%	32.1%	38.8%	40.3%
Beaches	43.6%	46.6%	28.0%	28.5%	38.7%
Tranquility	34.7%	39.8%	34.2%	31.1%	35.5%
European belonging	35.0%	36.2%	34.0%	37.3%	35.4%
Accommodation supply	39.7%	25.5%	33.9%	35.4%	33.8%
Environment	25.2%	30.4%	23.8%	28.8%	26.9%
Price	25.5%	28.2%	23.6%	25.2%	25.8%
Effortless trip	33.3%	33.5%	5.4%	12.2%	24.0%
Landscapes	19.6%	18.4%	21.3%	38.6%	22.6%
Gastronomy	20.5%	21.9%	18.6%	18.1%	20.1%
Fun possibilities	16.4%	16.4%	23.1%	9.2%	16.8%
Hiking trail network	14.6%	7.5%	8.0%	20.5%	12.0%
Authenticity	9.2%	12.3%	15.5%	10.2%	11.6%
Exoticism	6.5%	7.0%	14.9%	8.3%	8.8%
Shopping	9.0%	3.7%	7.8%	5.6%	6.7%
Nightlife	8.8%	6.2%	2.9%	4.2%	6.1%
Culture	6.1%	4.8%	3.6%	5.3%	5.1%
Historical heritage	3.6%	3.4%	2.5%	8.4%	4.0%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") % of tourists who indicate that the factor is "very important" in their choice.

### How far in advance do they book their trip?

	Norway	Sweden	Denmark	Finland	TOTAL
The same day	0.4%	0.1%	1.4%	0.7%	0.6%
Between 1 and 30 days	25.5%	25.1%	22.1%	21.0%	23.9%
Between 1 and 2 months	24.9%	22.7%	22.7%	24.2%	23.7%
Between 3 and 6 months	26.2%	35.8%	35.6%	35.0%	32.4%
More than 6 months	23.0%	16.2%	18.2%	19.1%	19.4%

### % TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE



### What channels did they use to get information about the trip? Q

	Norway	Sweden	Denmark	Finland	TOTAL
Previous visits to the Canary Islands	57.9%	57.5%	55.5%	56.4%	57.0%
Friends or relatives	28.9%	21.3%	25.3%	32.4%	26.5%
Internet or social media	39.1%	44.6%	43.3%	57.1%	44.4%
Mass Media	1.1%	1.3%	0.9%	1.5%	1.2%
Travel guides and magazines	1.9%	4.9%	5.4%	3.8%	3.8%
Travel Blogs or Forums	0.7%	2.4%	3.3%	8.2%	2.9%
Travel TV Channels	0.9%	0.8%	0.3%	0.8%	0.7%
Tour Operator or Travel Agency	19.3%	17.0%	28.3%	26.0%	21.7%
Public administrations or similar	0.7%	1.0%	0.8%	0.2%	0.7%
Others  * Multi-choise question	2.5%	2.9%	3.4%	2.7%	2.8%

# **TOURIST PROFILE BY MARKETS (2024)**

### **NORDICS**

- Directly with the airline - Tour Operator or Travel Agency

- Directly with the accommodation - Tour Operator or Travel Agency

Accommodation

Flight



### With whom did they book their flight and accommodation?

Norway

42.5%

57.5%

0.0%

32.6%

67.4%

Sweden Denmark

23.5%

76.5%

0.0%

22.4%

77.6%

38.1%

61.9%

0.0%

28.1%

71.9%

**Finland** 

37.8%

62.2%

0.0%

31.9%

68.1%

**TOTAL** 

36.3%

63.7%

0.0%

28.8%

71.2%

#### **© Activities in the Canary Islands**

More than 12 hours

Outdoor time per day

Outdoor time per day	Norway	Sweden	Denmark	Finland	TOTAL
0 hours	3.9%	3.2%	8.4%	2.4%	4.5%
1 - 2 hours	8.3%	12.5%	13.9%	9.8%	11.0%
3 - 6 hours	35.5%	34.1%	37.0%	34.9%	35.3%
7 - 12 hours	45.2%	43.1%	35.2%	50.0%	43.1%

7.1%

7.1%

6.9

5.6%

6.0

2.8%

7.0

■ 0 hours ■ More tha	ın 1 hours 🔳 Mo	re than 3 hours M	ore than 7 hours	■ More than 12 hours
96%	97% 84%	92% 78%	98%	96% 85%
52%	50%	41%	53%	49%
4% 7% 3	7%	8% 6%	2%	% 4%
Normoga	Succia	Dinamarca	Einlandia	TOTAL

Activities in the Canary Islands	Norway	Sweden	Denmark	Finland	TOTAL
Walk, wander	75.9%	77.0%	65.5%	85.8%	75.5%
Beach	65.9%	69.5%	55.2%	63.9%	64.2%
Swimming pool, hotel facilities	56.1%	68.5%	60.0%	64.3%	61.8%
Explore the island on their own	37.0%	37.5%	54.5%	56.3%	44.0%
Hiking	40.2%	12.0%	17.4%	20.0%	24.1%
Taste Canarian gastronomy	7.4%	19.8%	21.2%	27.1%	17.0%
Wineries / markets / popular festivals	14.9%	18.5%	7.8%	10.2%	13.6%
Nightlife / concerts / shows	15.9%	11.2%	9.8%	13.5%	12.8%
Theme parks	13.1%	8.4%	7.2%	14.7%	10.7%
Running	10.0%	9.7%	9.5%	11.6%	10.1%
Organized excursions	7.0%	9.6%	11.3%	14.5%	9.8%
Swim	7.7%	6.8%	4.7%	21.8%	9.0%
Sea excursions / whale watching	6.3%	7.1%	9.8%	8.1%	7.6%
Beauty and health treatments	9.6%	3.9%	6.1%	8.8%	7.1%
Museums / exhibitions	4.3%	5.7%	6.6%	16.2%	7.0%
Practice other sports	4.4%	5.6%	8.4%	7.5%	6.1%
Astronomical observation	2.3%	2.1%	3.7%	22.7%	5.7%
Other Nature Activities	4.9%	3.8%	5.7%	9.8%	5.5%
Golf	3.9%	2.3%	2.6%	2.7%	3.0%
Cycling / Mountain bike	1.8%	1.6%	5.2%	4.1%	2.8%
Surf	1.9%	2.3%	1.6%	0.5%	1.7%
Scuba Diving	1.5%	0.7%	1.9%	1.0%	1.3%
Windsurf / Kitesurf	0.8%	0.2%	1.6%	0.3%	0.7%

<sup>\*</sup> Multi-choise question

# Where does the flight come from?

	Norway	Sweden	Denmark	Finland	TOTAL
Norway	93.2%	2.4%	0.1%	0.0%	32.4%
Denmark	1.3%	11.7%	91.6%	0.0%	24.0%
Sweden	1.7%	81.0%	0.5%	1.1%	23.6%
Finland	0.4%	0.0%	0.0%	93.8%	14.8%
Germany	1.0%	1.8%	3.1%	2.7%	2.0%
Spanish Mainland	1.5%	2.0%	2.1%	1.3%	1.7%
Others	0.9%	1.1%	2.6%	1.1%	1.4%

### Where do they stay?

	Norway	Sweden I	Denmark	Finland	TOTAL
1-2-3* Hotel	14.5%	16.5%	18.2%	15.8%	16.1%
4* Hotel	22.6%	33.4%	37.5%	32.5%	30.5%
5* Hotel / 5* Luxury Hotel	3.5%	3.7%	5.3%	4.5%	4.1%
Aparthotel / Tourist Villa	26.1%	26.0%	21.1%	22.3%	24.3%
House/room rented in a private dwelling	15.1%	9.6%	9.4%	15.0%	12.2%
Private accommodation (1)	15.0%	9.0%	5.2%	7.0%	9.9%
Others (Cottage, cruise, camping,)	3.3%	1.8%	3.3%	3.0%	2.8%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.

### What do they book?

	Norway	Sweden D	Denmark	Finland	TOTAL
Room only	57.5%	38.2%	38.6%	42.1%	45.0%
Bed and Breakfast	17.9%	17.1%	16.0%	22.0%	17.9%
Half board	7.4%	11.6%	10.3%	12.1%	10.0%
Full board	1.6%	3.1%	3.7%	7.5%	3.5%
All inclusive	15.6%	30.0%	31.4%	16.3%	23.6%

### Tourist tax (Data available from Q2 2024)

 $Have \ they \ visited \ any \ holiday \ destination \ in \ the \ last \ five \ years \ where \ they \ were \ charged \ a \ tourist \ tax?$ 

	Norway	Sweden	Denmark	Finland	TOTAL
Yes	32.5%	42.1%	44.0%	33.5%	37.9%
No	45.4%	35.6%	27.8%	49.3%	39.4%
Not remember	22.0%	22.3%	28.2%	17.2%	22.7%
Do they exclude destinations with tourist tax?	Norway	Sweden	Denmark	Finland	TOTAL
Yes	23.8%	15.1%	13.6%	19.9%	18.5%
No	76.2%	84.9%	86.4%	80.1%	81.5%
How much would they be willing to pay?	Norway	Sweden	Denmark	Finland	TOTAL
Up to 1 euro	39.5%	42.3%	36.4%	36.4%	39.0%
Up to 2 euros	30.1%	33.4%	27.0%	32.0%	30.6%
Up to 3 euros	17.5%	15.0%	18.5%	12.8%	16.3%
More than 3 euros	12.9%	9.3%	18.0%	18.9%	14.1%

 $Would\ they\ be\ willing\ to\ pay\ a\ tourist\ tax\ for\ each\ day\ of\ accommodation\ in\ the\ Canary\ Islands?$ 

Norway	Norway	Sweden	Denmark	Finland	TOTAL
Yes	52.4%	53.1%	60.5%	59.7%	55.6%
- For any purpose	15.3%	15.2%	15.3%	10.4%	14.5%
- Improve living conditions	9.2%	10.8%	9.4%	11.7%	10.1%
- Improve economic development	3.3%	2.1%	3.9%	2.1%	2.9%
- Improve the environment	14.5%	17.1%	21.1%	26.2%	18.6%
- Improve the tourist environment	4.5%	1.9%	4.3%	0.9%	3.2%
- Other purposes	5.5%	6.0%	6.3%	8.5%	6.3%
Not sure	30.4%	28.3%	26.4%	29.1%	28.7%
No	17.2%	18.6%	13.1%	11.2%	15.7%



6.1%

6.8

# **TOURIST PROFILE BY MARKETS (2024)**

# **NORDICS**



### Which island do they choose?

1.4.5

擜

16.9%

6.4%

2.73

16.6%

2.62

Tourists (≥ 16 year old)	Norway	Sweden	Denmark	Finland	TOTAL	Share by islands	Norway	Sweden	Denmark	Finland	TOTAL
Lanzarote	12,559	10,361	19,611	8,922	51,453	Lanzarote	3.3%	3.3%	7.8%	5.1%	4.6%
Fuerteventura	6,370	18,596	25,269	7,795	58,030	Fuerteventura	1.7%	5.8%	10.1%	4.4%	5.1%
Gran Canaria	292,757	221,331	129,117	88,225	731,430	Gran Canaria	76.1%	69.6%	51.6%	49.9%	64.8%
Tenerife	72,979	67,635	70,658	71,612	282,885	Tenerife	19.0%	21.3%	28.2%	40.5%	25.0%
La Palma	57	53	5,560	98	5,768	La Palma	0.0%	0.0%	2.2%	0.1%	0.5%

ů

### How many islands do they visit during their trip?



	Norway	Sweden	Denmark	Finland	TOTAL
One island	96.1%	95.6%	94.8%	93.3%	95.2%
Two islands	3.3%	3.9%	4.2%	6.3%	4.1%
Three or more islands	0.7%	0.5%	1.0%	0.4%	0.7%

0.0% 19.0%	0.0% 21.3%	28.2%	0.1% 40.5%	■ GC ■ TF ■ LP
76.1% 1.7%	69.6%	51.6%	49.9% 4.4%	64.8% _5.1%
3.3%	3.3%	7.8%	5.1%	4.6%
Norway	Sweden	Denmark	Finland	TOTAL

### How many are loyal to the Canary Islands?

### How do they rate the Canary Islands?

	Norway	Sweden	Denmark	Finland	TOTAL
Repeat tourists	81.2%	80.7%	78.2%	79.7%	80.1%
At least 10 previous visits	31.5%	25.7%	25.9%	24.1%	27.5%
Repeat tourists (last 5 years)	73.9%	70.5%	71.4%	75.6%	72.7%
Reneat tourists (last 5 years) (5 or more	21 7%	18 4%	18 5%	12 7%	18 6%

Satisfaction (scale 0-10)	Norway	Sweden	Denmark	Finland	TOTAL
Average rating	8.55	8.53	8.64	8.53	8.56
Experience in the Canary Islands	Norway	Sweden	Denmark	Finland	TOTAL
Worse or much worse than expected	2.2%	3.3%	3.4%	2.4%	2.8%
Lived up to expectations	67.1%	60.2%	62.4%	64.4%	63.7%
Better or much better than expected	30.7%	36.5%	34.2%	33.2%	33.5%
Future intentions (scale 1-10)	Norway	Sweden	Denmark	Finland	TOTAL
Return to the Canary Islands	8.74	8.41	8.85	8.38	8.61
Recommend visiting the Canary Islands	8.68	8.65	8.85	8.55	8.69

### Who are they?

# Who do they come with?

- 4 or 5 people

- 6 or more people

Average group size:

\*People who share the main expenses of the trip

	Norway	Sweden	Denmark	Finland	TOTAL
Gender					
Men	48.3%	46.3%	52.6%	50.1%	49.0%
Women	51.7%	53.7%	47.4%	49.9%	51.0%
Age					
Average age (tourist > 15 years old)	52.5	52.5	49.9	49.4	51.4
Standard deviation	18.5	17.7	17.7	16.5	17.8
Age range (> 15 years old)					
16 - 24 years old	10.4%	8.8%	11.5%	8.7%	9.9%
25 - 30 years old	7.3%	4.9%	6.9%	7.0%	6.5%
31 - 45 years old	18.7%	24.2%	22.6%	26.8%	22.4%
46 - 60 years old	21.4%	22.0%	25.8%	25.7%	23.2%
Over 60 years old	42.2%	40.1%	33.2%	31.7%	38.0%
Occupation					
Salaried worker	50.2%	37.6%	55.2%	57.9%	49.0%
Self-employed	5.7%	7.6%	8.0%	5.8%	6.7%
Unemployed	0.3%	0.6%	1.6%	1.5%	0.9%
Business owner	8.2%	14.8%	10.3%	6.6%	10.3%
Student	5.2%	5.8%	3.0%	4.7%	4.8%
Retired	27.5%	33.0%	21.6%	23.0%	27.1%
Unpaid domestic work	0.1%	0.1%	0.0%	0.2%	0.1%
Others	2.8%	0.5%	0.2%	0.2%	1.2%
Annual household income level					
Less than €25,000	5.1%	6.9%	5.9%	11.0%	6.7%
€25,000 - €49,999	13.5%	32.1%	18.8%	28.9%	22.3%
€50,000 - €74,999	32.5%	31.7%	28.5%	29.6%	30.9%
More than €74,999	49.0%	29.3%	46.8%	30.5%	40.0%
Education level					
No studies	0.5%	1.0%	2.7%	0.5%	1.2%
Primary education	3.6%	4.1%	2.6%	4.9%	3.7%
Secondary education	27.1%	29.2%	11.8%	31.5%	25.0%
Higher education	68.8%	65.7%	82.9%	63.1%	70.2%

	Norway	Sweden	Denmark	Finland	TOTAL
Unaccompanied	10.4%	10.4%	9.4%	10.5%	10.2%
Only with partner	48.9%	42.0%	43.2%	46.7%	45.3%
Only with children (< 13 years old)	3.2%	6.5%	4.1%	6.8%	4.9%
Partner + children (< 13 years old)	3.8%	7.9%	6.2%	4.0%	5.5%
Other relatives	11.9%	7.8%	9.9%	8.7%	9.8%
Friends	8.3%	6.3%	6.7%	7.7%	7.3%
Work colleagues	0.3%	0.1%	0.8%	0.7%	0.4%
Organized trip	0.0%	0.4%	0.1%	0.0%	0.1%
Other combinations (2) (2) Combination of some of the groups previously of	13.2%	18.6%	19.5%	14.8%	16.4%
Tourists with children	13.6%	21.6%	16.6%	16.6%	17.0%
- Between 0 and 2 years old	1.3%	1.6%	1.8%	2.5%	1.6%
- Between 3 and 12 years old	11.4%	18.1%	13.0%	12.9%	13.8%
- Between 0 -2 and 3-12 years old	0.9%	2.0%	1.9%	1.3%	1.5%
Tourists without children	86.4%	78.4%	83.4%	83.4%	83.0%
Group composition:					
- 1 person	12.7%	12.3%	12.6%	15.6%	13.0%
- 2 people	58.2%	50.6%	51.3%	53.8%	53.8%
- 3 people	10.4%	9.6%	10.3%	8.8%	9.9%

13.3%

2.57

20.0%

2.90

18.6%

7.1%

2.84

Source: Encuesta sobre el Gasto Turístico (ISTAC)