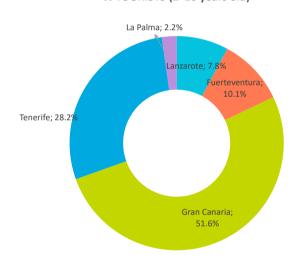
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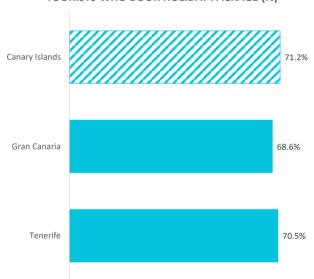
INBOUND TOURISM AND TOURIST EXPENDITURE

_	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Tourist arrivals ≥ 16 years old (EGT)	250,444	19,611	25,269	129,117	70,658	5,560
% Tourists	100%	7.8%	10.1%	51.6%	28.2%	2.2%
% tourists who book holiday package	71.2%			68.6%	70.5%	
Expenditure per tourist (€)	1,601			1,618	1,787	
- book holiday package	1,606			1,682	1,678	
- holiday package	1,339			1,388	1,367	
- others	841			841	1,016	
- do not book holiday package	1,587			1,478	2,047	
- flight	523			421	803	
- accommodation	491			510	538	
- others	841			841	1,016	
Average lenght of stay	9.72		-	9.28	11.94	
Average daily expenditure (€)	196.5		-	201.6	205.4	
Average daily expenditure without flight (€)	133.0			137.5	139.3	
Average cost of the flight (€)	526.6			503.0	633.4	
Total turnover (≥ 16 years old) (€m)	401		-	209	126	
% Turnover	100%			52.1%	31.5%	
Turnover without flight (≥ 16 years old) (€m)	269			144	82	
Tourist arrivals (FRONTUR)	294,654	n.d.	n.d.	n.d.	n.d.	n.d.
Passenger arrivals on non-stop flights (AENA)	339,224	25,342	31,825	182,121	88,215	11,721
Children < 16 years old (FRONTUR - EGT)	44,210	n.d.	n.d.	n.d.	n.d.	n.d.

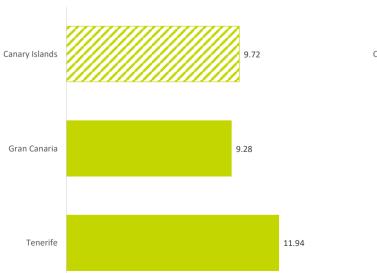
% TOURISTS (≥ 16 years old)



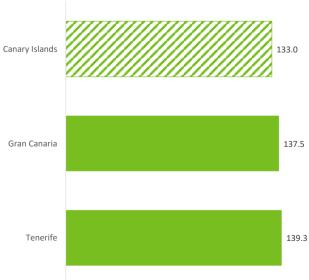
TOURISTS WHO BOOK HOLIDAY PACKAGE (%)



AVERAGE LENGHT OF STAY



EXPENDITURE PER TOURIST WITHOUT FLIGHT (€)





% Tourists whose spending has been greater than €0 in each item

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Accommodation:						
- Accommodation	88.5%			90.3%	90.5%	
- Additional accommodation expenses	4.3%			3.8%	6.5%	
Transport:						
- National/International Transport	94.3%			94.1%	96.8%	
- Flights between islands	2.6%			2.7%	2.1%	
- Taxi	60.6%			66.5%	66.2%	
- Car rental	21.0%			15.8%	29.2%	
- Public transport	9.4%			14.6%	5.2%	
Food and drink:						
- Food purchases at supermarkets	57.1%			59.0%	53.6%	
- Restaurants	61.9%			63.8%	68.9%	
Leisure:						
- Organized excursions	15.7%			14.4%	23.0%	
- Sport activities	5.4%			3.8%	4.6%	
- Cultural activities	2.9%			3.5%	1.4%	
- Museums	2.8%			4.3%	1.2%	
- Theme Parks	4.3%			2.7%	10.2%	
- Discos and pubs	8.9%			9.3%	12.9%	
- Wellness	4.4%			4.4%	5.5%	
Purchases of goods:						
- Souvenirs	33.6%			36.7%	33.6%	
- Real estate	0.0%			0.0%	0.0%	
- Other purchases	1.3%			1.4%	2.2%	
Others:						
- Medical expenses	4.0%			5.3%	2.5%	
- Other expenses	7.1%			7.2%	5.1%	

Average expenditure of tourists whose spending has been greater than €0 in each item

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Expenditure per tourist and trip (€)						
Accommodation:	985			993	1,035	
- Accommodation	736			762	728	
- Additional accommodation expenses	249			231	307	
Transport:	961			983	1,060	
- National/International Transport	558			535	654	
- Flights between islands	145			185	120	
- Taxi	99			96	111	
- Car rental	132			144	133	
- Public transport	26			23	43	
Food and drink:	407			391	444	
- Food purchases at supermarkets	148			139	144	
- Restaurants	259			253	300	
Leisure:	545			711	399	
- Organized excursions	91			78	102	
- Sport activities	57			65	71	
- Cultural activities	152			232	31	
- Museums	35			29	16	
- Theme Parks	100			205	49	
- Discos and pubs	55			59	55	
- Wellness	53			43	74	
Purchases of goods:	129			153	97	
- Souvenirs	91			101	76	
- Real estate	0			0	0	
- Other purchases	38			52	21	
Others:	127			104	134	
- Medical expenses	41			33	101	
- Other expenses	85			72	33	





TOURIST PROFILE

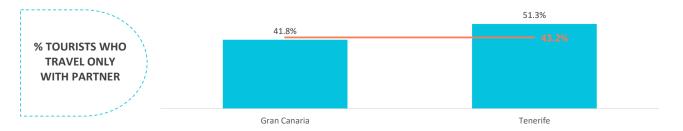
Who are they?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Gender						
Percentage of men	52.6%			53.5%	51.3%	
Percentage of women	47.4%			46.5%	48.7%	
Age						
Average age (tourists above 16 years old)	49.87			49.52	51.58	
Standard deviation	17.7			17.9	17.2	
Age range						
16-24 years old	11.5%			12.7%	8.4%	
25-30 years old	6.9%			6.4%	5.1%	
31-45 years old	22.6%			22.5%	25.7%	
46-60 years old	25.8%			26.6%	22.7%	
Over 60 years old	33.2%			31.8%	38.2%	
Occupation						
Salaried worker	55.2%			56.1%	53.6%	
Self-employed	8.0%			7.9%	9.4%	
Unemployed	1.6%			1.8%	0.0%	
Business owner	10.3%			12.9%	6.0%	
Student	3.0%			1.8%	3.6%	
Retired	21.6%			19.5%	27.0%	
Unpaid domestic work	0.0%			0.0%	0.0%	
Others	0.2%			0.1%	0.5%	
Annual household income level						
Less than €25,000	5.9%			5.3%	4.5%	
€25,000 - €49,999	18.8%			19.2%	19.2%	
€50,000 - €74,999	28.5%			32.1%	25.0%	
More than €74,999	46.8%			43.3%	51.3%	
Education level						
No studies	2.7%			3.4%	1.4%	
Primary education	2.6%			4.0%	1.4%	
Secondary education	11.8%			9.8%	13.6%	
Higher education	82.9%			82.8%	83.6%	

Who do they come with?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Unaccompanied	9.4%			10.5%	6.1%	
Only with partner	43.2%			41.8%	51.3%	
Only with children (< 13 years old)	4.1%			3.6%	6.0%	
Partner + children (< 13 years old)	6.2%			6.1%	7.7%	
Other relatives	9.9%			7.2%	13.1%	
Friends	6.7%			9.8%	0.8%	
Work colleagues	0.8%			1.5%	0.0%	
Organized trip	0.1%			0.0%	0.0%	
Other combinations (2)	19.5%			19.6%	15.0%	
⁽²⁾ Different situations have been isolated						
Tourists with children	0.3%			0.5%	0.2%	-
- Between 0 and 2 years old	0.0%			0.1%	0.0%	
- Between 3 and 12 years old	0.2%			0.4%	0.2%	
- Between 0 -2 and 3-12 years old	0.0%			0.1%	0.0%	
Tourists without children	99.7%			99.5%	99.8%	
Group composition:						
- 1 person	12.6%			12.7%	10.8%	
- 2 people	51.3%			55.0%	50.6%	
- 3 people	10.3%			7.9%	14.0%	
- 4 or 5 people	18.6%			16.5%	21.9%	
- 6 or more people	7.1%			7.9%	2.6%	
Average group size:	2.84			2.85	2.72	

^{*}People who share the main expenses of the trip



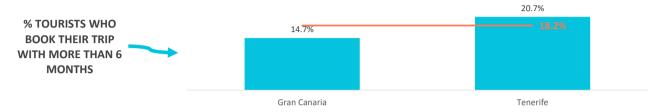
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TRIP BOOKING

How far in advance do they book their trip?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
The same day	1.4%			1.6%	0.0%	
Between 1 and 30 days	22.1%			23.1%	21.7%	
Between 1 and 2 months	22.7%			20.5%	27.6%	
Between 3 and 6 months	35.6%			40.1%	30.1%	
More than 6 months	18 2%			1/1 7%	20.7%	

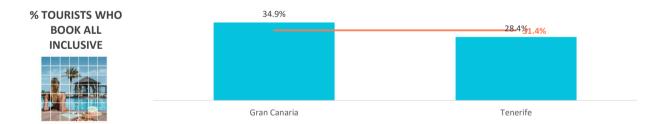


With whom did they book their flight and accommodation?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Flight						
- Directly with the airline	23.5%			24.2%	20.2%	
- Tour Operator or Travel Agency	76.5%			75.8%	79.8%	
<u>Accommodation</u>						
- Directly with the accommodation	22.4%			23.0%	19.6%	
- Tour Operator or Travel Agency	77.6%			77.0%	80.4%	

What do they book?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Room only	38.6%			43.7%	36.2%	
Bed and Breakfast	16.0%			11.3%	25.1%	
Half board	10.3%			6.9%	8.0%	
Full board	3.7%			3.1%	2.3%	
All inclusive	31.4%			34.9%	28.4%	



ACCOMMODATION

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
1-2-3* Hotel	18.2%			16.6%	8.8%	
4* Hotel	37.5%			33.1%	39.6%	
5* Hotel / 5* Luxury Hotel	5.3%			6.9%	5.3%	
Aparthotel / Tourist Villa	21.1%			23.2%	26.9%	
House/room rented in a private dwelling	0.0%			0.0%	0.0%	
Private accommodation (1)	5.2%			3.7%	6.3%	
Others (Cottage, cruise, camping,)	3.3%			4.5%	2.7%	

⁽¹⁾ Own property /House of friends or relatives / Free housing exchange / Other private accommodation.

TYPE OF ACCOMMODATION



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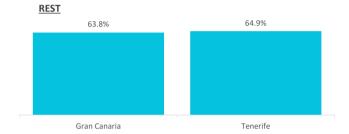
TRIP MOTIVATION AND DESTINATION CHOICE

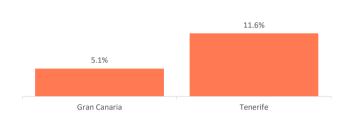
What is the main reason for visiting the Canary Islands?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Holidays	92.3%			94.0%	95.7%	
Family reasons	4.2%			3.1%	4.1%	
Business	0.1%			0.2%	0.0%	
Education and training	0.3%			0.2%	0.0%	
Sports training	2.6%			1.6%	0.2%	
Health	0.0%			0.0%	0.0%	
Conventions and Exhibitions	0.3%			0.6%	0.0%	
Others	0.3%			0.3%	0.0%	

What is the main motivation for their holidays?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Rest	60.5%			63.8%	64.9%	
Enjoy family time	21.3%			21.7%	21.1%	
Have fun	4.9%			5.6%	1.6%	
Explore the destination	7.6%			5.1%	11.6%	
Practice their hobbies	4.3%			2.4%	0.0%	
Other reasons	1.5%			1.3%	0.9%	





EXPLORE THE DESTINATION

Importance of each factor in the destination choice

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Climate	73.3%			73.3%	84.4%	
Safety	34.2%			32.0%	42.6%	
Tranquility	34.0%			35.1%	37.8%	
Sea	33.9%			33.3%	35.9%	
Accommodation supply	32.1%			30.1%	34.7%	
Beaches	31.7%			33.1%	33.9%	
Effortless trip	28.0%			28.3%	32.7%	
Price	23.8%			23.1%	27.0%	
European belonging	23.6%			23.8%	25.9%	
Landscapes	23.1%			23.8%	18.1%	
Environment	21.3%			19.8%	29.3%	
Gastronomy	18.6%			17.7%	19.5%	
Fun possibilities	15.5%			17.4%	14.6%	
Authenticity	14.9%			14.4%	20.0%	
Exoticism	8.0%			7.7%	10.1%	
Hiking trail network	7.8%			8.6%	7.5%	
Shopping	5.4%			6.0%	3.7%	
Culture	3.6%			4.3%	3.9%	
Historical heritage	2.9%			3.8%	0.8%	
Nightlife	2.5%			1.6%	3.8%	

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important"). % of tourists who indicate that the factor is "very important" in their choice.

What channels did they use to get information about the trip?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Previous visits to the Canary Islands	55.5%			55.4%	62.8%	
Friends or relatives	25.3%			25.8%	24.0%	
Internet or social media	43.3%			41.0%	49.2%	
Mass Media	0.9%			1.2%	0.8%	
Travel guides and magazines	5.4%			5.7%	7.9%	
Travel Blogs or Forums	3.3%			4.4%	1.8%	
Travel TV Channels	0.3%			0.1%	0.8%	
Tour Operator or Travel Agency	28.3%			28.9%	24.8%	
Public administrations or similar	0.8%			1.3%	0.0%	
Others	3.4%			4.3%	1.8%	

^{*} Multi-choise question

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La Palma

SATISFACTION AND LOYALTY INDICATORS

Satisfaction

Satisfaction (scale 0-10)

Recommend visiting the Canary Islands

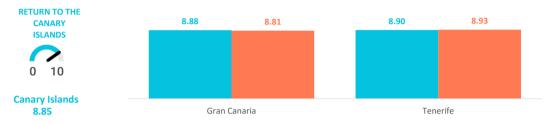
Satisfaction (Scale 0-10)	Cariar y Islantas	Lanzarote	ruciteventura	Gran Canana	Tellerite	La i allila
Average rating	8.64			8.60	8.66	
Experience in the Canary Islands	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Worse or much worse than expected	3.4%			3.0%	4.4%	
Lived up to expectations	62.4%			62.4%	59.5%	
Better or much better than expected	34.2%			34.6%	36.1%	
Future intentions (scale 1-10)	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Return to the Canary Islands	8.85			8.88	8.90	

Fuerteventura

Gran Canaria

8.81

Lanzarote



8.85

Canary Islands

RECOMMEND VISITING THE CANARY ISLANDS 0 10

8.93

Tenerife

Canary Islands

How many are loyal to the Canary Islands?

REPEAT TOURISTS WHO VISIT CANAY ISLANDS BY ISLAND OF STAY IN THIS TRIP

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
First visit	21.8%			19.8%	18.8%	
Repeat tourists	78.2%			80.2%	81.2%	
At least 10 previous visits	25.9%			28.6%	24.4%	
Repeat tourists (last 5 years)	71.4%			73.6%	74.8%	
Repeat tourists (last 5 years) (5 or more visits)	18.5%			20.7%	18.3%	

REPEAT TOURIST OF EACH ISLAND BY ISLAND OF STAY IN THIS TRIP

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Lanzarote	20.6%	=		23.4%	20.7%	
Fuerteventura	24.5%		=	22.6%	16.9%	
Gran Canaria	62.3%			<u>75.5%</u>	22.1%	
Tenerife	51.0%			32.2%	74.1%	
La Palma	10.3%			30.8%	15.4%	=
CANARY ISLANDS	<u>78.2%</u>			80.2%	81.2%	

How to interpret the table

- 1. Column <u>Canary Islands</u> = refers to the % of **repeat danish tourists** on each island regardless of island of stay in this trip (2024).
- 2. Column <u>each</u> island = refers to the % of **repeat danish tourists** on each island by island of stay in 2024. For example: 75.5% refers to % **repeat danish tourists** who repeat Gran Canaria in 2024 and stay in Gran Canaria in this trip. 32.2% **danish tourists who stay in Gran Canaria in 2024** and has previously been to Tenerife.
- 3. Row <u>CANARY ISLANDS</u> = refers to the % repeat danish tourists by island of stay. For exdample: 81.2% refers to % danish tourists who visit Tenerife in 2024 and has previously been to Canary Islands.

ISLANDS

How many islands do they visit during their trip?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
One island	94.8%			95.1%	92.6%	
Two islands	4.2%			3.6%	6.3%	
Three or more islands	1.0%			1.3%	1.1%	

Visited islands during their trip (with overnight staying)

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Lanzarote	8.3%			0.6%	0.0%	
Fuerteventura	10.5%			0.8%	0.0%	
Gran Canaria	51.6%			100%	0.0%	
Tenerife	29.2%			1.8%	100%	
La Gomera	0.1%			0.0%	0.0%	
La Palma	2.2%			0.0%	0.0%	
El Hierro	0.0%			0.0%	0.0%	
Cruise	0.0%			0.0%	0.0%	

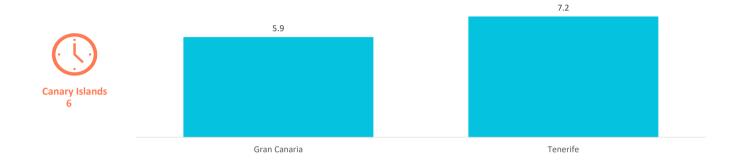
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ACTIVITIES IN THE CANARY ISLANDS

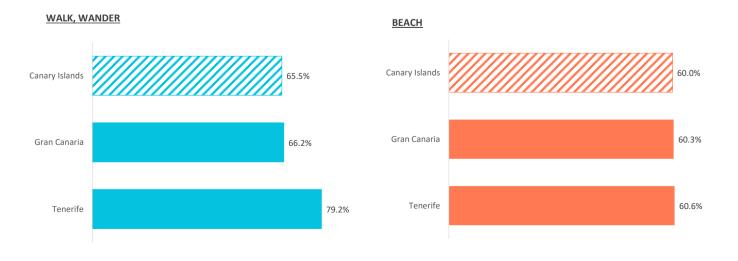
Outdoor time per day

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
0 hours	8.4%			6.4%	3.5%	
1 - 2 hours	13.9%			14.9%	7.9%	
3 - 6 hours	37.0%			37.8%	35.2%	
7 - 12 hours	35.2%			36.0%	45.5%	
More than 12 hours	5.6%			4.9%	7.9%	
Outdoor time per day	6.0			5.9	7.2	



Activities in the Canary Islands

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Walk, wander	65.5%			66.2%	79.2%	
Beach	60.0%			60.3%	60.6%	
Swimming pool, hotel facilities	55.2%			57.1%	61.8%	
Explore the island on their own	54.5%			58.1%	53.1%	
Taste Canarian gastronomy	21.2%			20.9%	26.4%	
Hiking	17.4%			16.0%	18.1%	
Organized excursions	11.3%			9.5%	14.3%	
Nightlife / concerts / shows	9.8%			12.6%	8.9%	
Theme parks	9.8%			12.6%	9.6%	
Sea excursions / whale watching	9.5%			5.3%	9.4%	
Wineries / markets / popular festivals	8.4%			5.2%	2.3%	
Museums / exhibitions	7.8%			8.6%	7.2%	
Other Nature Activities	7.2%			5.9%	13.1%	
Swim	6.6%			8.8%	1.5%	
Beauty and health treatments	6.1%			7.3%	6.5%	
Running	5.7%			3.6%	9.9%	
Practice other sports	5.2%			2.4%	2.7%	
Astronomical observation	4.7%			3.1%	4.1%	
Cycling / Mountain bike	3.7%			4.6%	4.0%	
Surf	2.6%			1.5%	3.6%	
Scuba Diving	1.9%			1.1%	3.4%	
Golf	1.6%			0.2%	0.0%	
Windsurf / Kitesurf	1.6%			1.8%	0.6%	



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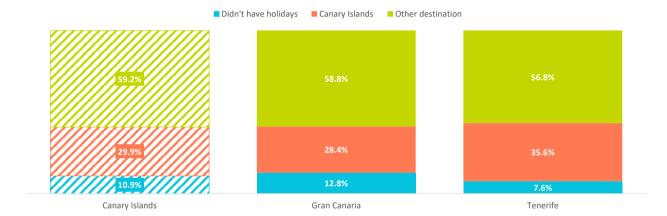


COMPETITORS

Where did they spend their main holiday last year? *

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Didn't have holidays	10.9%			12.8%	7.6%	
Canary Islands	29.9%			28.4%	35.6%	
Other destination	59.2%			58.8%	56.8%	
- Balearic Islands	2.1%			1.7%	3.4%	
- Rest of Spain	10.0%			8.6%	13.3%	
- Italy	7.2%			6.8%	4.3%	
- France	4.5%			4.2%	3.0%	
- Turkey	4.0%			5.2%	2.2%	
- Greece	9.9%			9.8%	11.4%	
- Portugal	2.8%			2.1%	3.5%	
- Croatia	1.4%			1.5%	1.4%	
- Egypt	0.6%			0.8%	0.3%	
- Tunisia	0.6%			1.1%	0.0%	
- Morocco	0.1%			0.3%	0.0%	
- Others	16.1%			16.7%	13.9%	

^{*} Percentage of valid answers



What other destinations did they consider for this trip? *

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
None (I was clear about "this Canary Island")	35.7%			35.7%	31.9%	
Canary Islands (other island)	27.2%			26.8%	30.4%	
Other destination	37.0%			37.5%	37.7%	
- Balearic Islands	1.5%			2.0%	1.2%	
- Rest of Spain	8.4%			9.4%	6.6%	
- Italy	4.7%			3.9%	6.4%	
- France	1.0%			0.6%	0.9%	
- Turkey	2.4%			2.2%	2.1%	
- Greece	8.3%			8.4%	9.2%	
- Portugal	3.1%			3.1%	3.2%	
- Croatia	1.6%			2.0%	1.1%	
- Egypt	4.2%			4.3%	4.6%	
- Others	1.9%			1.5%	2.4%	

^{*} Percentage of valid answers



DENMARK



FLIGHT ORIGIN

Where does the flight come from?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Denmark	91.6%			94.8%	90.6%	
Germany	3.1%			2.2%	3.8%	
Netherlands	0.7%			0.0%	0.0%	
Italy	0.6%			0.0%	2.2%	
United Kingdom	0.6%			0.4%	0.0%	
Others	3.4%			2.5%	3.4%	

TOURIST TAX (Data available from Q2 2024)

Have they visited any holiday destination in the last five years where they were charged a tourist tax?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Yes	44.0%			35.4%	59.8%	
No	27.8%			34.6%	15.2%	
Not remember	28 2%			30.0%	24 9%	

When choosing a travel destination, do they usually exclude those that charge a tourist tax?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Yes	13.6%			16.0%	14.9%	
No	86.4%			84.0%	85.1%	

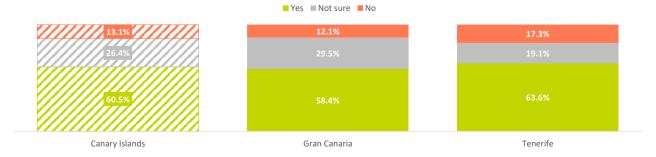
■Yes ■ No





Would they be willing to pay a tourist tax for each day of accommodation in the Canary Islands?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Yes	60.5%			58.4%	63.6%	
- For any purpose	15.3%			14.2%	11.6%	
- Improve living conditions	9.4%			12.9%	4.8%	
- Improve economic development	3.9%			3.6%	6.7%	
- Improve the environment	21.1%			19.0%	24.6%	
- Improve the tourist environment	4.3%			3.5%	4.6%	
- Other purposes	6.3%			5.2%	11.4%	
Not sure	26.4%			29.5%	19.1%	
No	13.1%			12.1%	17.3%	



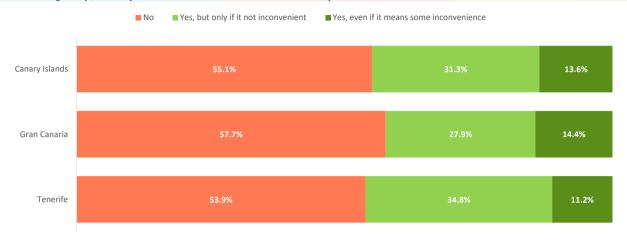
How much would they be willing to pay?

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Up to 1 euro	36.4%			42.6%	19.8%	
Up to 2 euros	27.0%			22.0%	43.0%	
Up to 3 euros	18.5%			16.6%	19.0%	
More than 3 euros	18.0%			18.9%	18.3%	

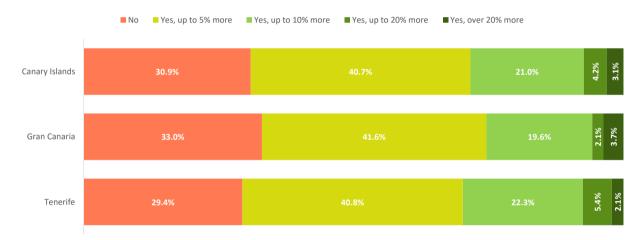


SUSTAINABLE DESTINATION (DATA = 2023)

When booking a trip, do they tend to choose the most sustainable options?



Would they be willing to spend more on travel to reduce their carbon footprint?



Percepcion of the following sustainability measures during their stay *

	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Quality of life on the island	7.7		-	7.8	7.7	
Tolerance towards tourism	8.4			8.5	8.6	
Cleanliness of the island	8.1		-	8.1	8.2	
Air quality	8.3			8.4	8.2	
Rational water consumption	7.5			7.6	7.4	
Energy saving	6.8			6.9	6.7	
Use of renewable energy	7.0		-	7.1	6.8	
Recycling	6.5			6.5	6.5	
Easy to get around by public transport	7.0			7.5	6.9	
Overcrowding in tourist areas	6.5			6.4	6.8	
Supply of local products	6.8			6.8	7.0	

^{*} Scale 0 - 10 (0 = Not important and 10 = Very important)