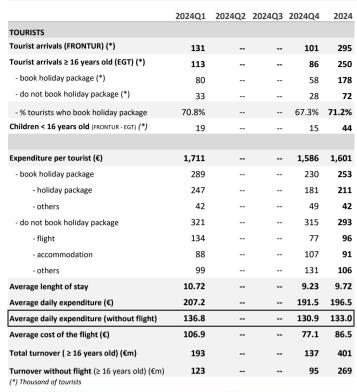
Tourist profile by quarter of trip (2024)

DENMARK



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How many are they and how much do they spend?





% Tourists whose spendin<mark>g has been greater than €0 in each item</mark>

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Accommodation:					
- Accommodation	88.5%			91.0%	88.5%
- Additional accommodation expenses	3.3%			6.0%	4.3%
Transport:					
- National/International Transport	97.6%			93.8%	94.3%
- Flights between islands	1.7%			4.9%	2.6%
- Taxi	56.5%			65.8%	60.6%
- Car rental	25.5%			17.2%	21.0%
- Public transport	9.6%			12.5%	9.4%
Food and drink:					
- Food purchases at supermarkets	48.1%			67.6%	57.1%
- Restaurants	60.1%			64.7%	61.9%
Leisure:					
- Organized excursions	13.3%			20.7%	15.7%
- Sport activities	4.5%			6.2%	5.4%
- Cultural activities	2.3%			5.3%	2.9%
- Museums	4.4%			1.6%	2.8%
- Theme Parks	2.8%			8.1%	4.3%
- Discos and pubs	8.7%			10.7%	8.9%
- Wellness	3.5%			4.4%	4.4%
Purchases of goods:					
- Souvenirs	28.7%			38.2%	33.6%
- Real state	0.0%			0.0%	0.0%
- Other expenses	0.8%			2.8%	1.3%
Other:					
- Medical or pharmaceutical expenses	3.6%			3.7%	4.0%
- Other expenses	9.9%			4.3%	7.1%

Average expenditure of tourists whose spending has been greater than €0 in each item

Expenditure per tourist and trip (€)	2024Q1	2024Q2	2024Q3	2024Q4	2024
Accommodation:	1,133	-	-	912	985
- Accommodation	804			667	736
- Additional accommodation expenses	329			245	249
Transport:	959			950	961
- National/International Transport	631			514	558
- Flights between islands	59			189	145
- Taxi	107			93	99
- Car rental	138			126	132
- Public transport	24			28	26
Food and drink:	403			413	407
- Food purchases at supermarkets	127			154	148
- Restaurants	275			259	259
Leisure:	333			650	545
- Organized excursions	81			100	91
- Sport activities	62			40	57
- Cultural activities	26			224	152
- Museums	31			15	35
- Theme Parks	44			130	100
- Discos and pubs	49			68	55
- Wellness	40			74	53
Purchases of goods:	74			174	129
- Souvenirs	61			127	91
- Real state	0			0	0
- Other expenses	12			47	38
Other:	104	-	-	210	127
- Medical or pharmaceutical expenses	52			20	41
- Other expenses	52			190	85

Source: Encuesta sobre el Gasto Turístico (ISTAC).



<u>?</u>

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What is the main purpose of their trip?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Holiday, leisure	91.1%			93.3%	92.3%
Visiting family or friends	6.6%			2.8%	4.2%
Business and work	0.2%			0.0%	0.1%
Education and training	0.0%			0.3%	0.3%
Sports training	1.4%			2.7%	2.6%
Health or medical care	0.0%			0.0%	0.0%
Fairs and congresses	0.0%			0.9%	0.3%
Others	0.7%			0.0%	0.3%

What is the main motivation for their holidays?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Rest	57.7%			63.0%	60.5%
Enjoy family time	24.6%			18.7%	21.3%
Have fun	2.8%			6.5%	4.9%
Explore the destination	7.7%			7.3%	7.6%
Practice their hobbies	5.0%			3.6%	4.3%
Other reasons	2.2%			0.8%	1.5%

Where did they spend their main holiday last year? *

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Didn't have holidays	9.9%			9.5%	10.9%
Canary Islands	36.3%			26.2%	29.9%
Other destination	53.9%			64.2%	59.2%
- Balearic Islands	0.7%			2.1%	2.1%
- Rest of Spain	10.4%			11.5%	10.0%
- Italy	7.9%			7.5%	7.2%
- France	6.2%			5.1%	4.5%
- Turkey	9.6%			4.4%	4.0%
- Greece	8.9%			9.8%	9.9%
- Portugal	1.3%			2.8%	2.8%
- Croatia	0.0%			0.7%	1.4%
- Egypt	0.0%			0.9%	0.6%
- Tunisia	0.0%			0.0%	0.6%
- Morocco	0.0%			0.3%	0.1%
- Others	8.8%			19.2%	16.1%

^{*} Percentage of valid answers

What other destinations did they consider for this trip? *

	2024Q1	2024Q2	2024Q3	2024Q4	2024
None (I was clear about "this Canary Island")	35.9%			33.7%	35.7%
Canary Islands (other island)	31.8%			27.5%	27.2%
Other destination	32.3%			38.8%	37.0%
- Balearic Islands	0.5%			2.5%	1.5%
- Rest of Spain	7.5%			10.1%	8.4%
- Italy	3.3%			4.5%	4.7%
- France	0.6%			1.0%	1.0%
- Turkey	2.6%			1.1%	2.4%
- Greece	7.1%			9.0%	8.3%
- Portugal	3.4%			3.1%	3.1%
- Croatia	1.8%			0.6%	1.6%
- Egypt	4.0%			5.0%	4.2%
- Others	1.5%			1.9%	1.9%

^{*} Percentage of valid answers

Importance of each factor in the destination choice

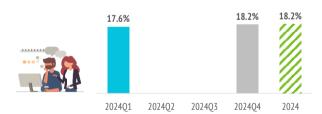
	2024Q1	2024Q2	2024Q3	2024Q4	2024
Climate	84.0%			67.5%	73.3%
Tranquility	36.6%			38.3%	34.2%
European belonging	39.0%			36.0%	34.0%
Accommodation supply	31.3%			35.1%	33.9%
Safety	32.6%			31.7%	32.1%
Sea	33.1%			36.3%	31.7%
Beaches	28.1%			31.8%	28.0%
Environment	23.6%			29.2%	23.8%
Price	25.6%			20.8%	23.6%
Fun possibilities	19.8%			27.7%	23.1%
Landscapes	22.5%			27.7%	21.3%
Gastronomy	18.7%			20.2%	18.6%
Authenticity	15.2%			17.3%	15.5%
Exoticism	17.9%			12.0%	14.9%
Hiking trail network	9.6%			9.6%	8.0%
Shopping	7.3%			8.7%	7.8%
Effortless trip	5.0%			7.0%	5.4%
Culture	3.3%			4.3%	3.6%
Nightlife	3.3%			2.4%	2.9%
Historical heritage	1.8%			3.9%	2.5%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important % of tourists who indicate that the factor is "very important" in their choice.

How far in advance do they book their trip?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
The same day	1.3%			1.8%	1.4%
Between 1 and 30 days	22.6%			18.9%	22.1%
Between 1 and 2 months	24.5%			23.8%	22.7%
Between 3 and 6 months	34.0%			37.4%	35.6%
More than 6 months	17.6%			18.2%	18.2%

% TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE



What channels did they use to get information about the trip?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Previous visits to the Canary Islands	54.4%			57.2%	55.5%
Friends or relatives	28.0%			27.5%	25.3%
Internet or social media	46.2%			39.8%	43.3%
Mass Media	0.1%			2.3%	0.9%
Travel guides and magazines	4.9%			6.8%	5.4%
Travel Blogs or Forums	2.0%			5.0%	3.3%
Travel TV Channels	0.0%			0.6%	0.3%
Tour Operator or Travel Agency	27.6%			28.0%	28.3%
Public administrations or similar	0.0%			1.6%	0.8%
Others	4.0%			2.6%	3.4%

^{*} Multi-choise question

Tourist profile by quarter of trip (2024)

DENMARK

- Directly with the airline

Accommodation

- Tour Operator or Travel Agency

- Directly with the accommodation

- Tour Operator or Travel Agency

Flight



With whom did they book their flight and accommodation?

24.8%

75.2%

23.5%

76.5%

2024Q1 2024Q2 2024Q3 2024Q4 2024 24.5% 23.5% 75.5% 76.5%

22.4%

77.6%

21.7%

18.0%

24.3%

75.7%

Where does the flight come from?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Denmark	92.4%			93.2%	91.6%
Germany	3.2%			3.4%	3.1%
Spanish Mainland	1.9%			2.0%	2.1%
Netherlands	1.6%			0.0%	0.7%
Italy	0.0%			0.0%	0.6%
United Kingdom	0.0%			0.6%	0.6%
Others	0.9%			0.8%	1.3%

Where do they stay?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
1-2-3* Hotel	14.4%			18.5%	18.2%
4* Hotel	37.7%			32.6%	37.5%
5* Hotel / 5* Luxury Hotel	8.0%			3.1%	5.3%
Aparthotel / Tourist Villa	21.3%			22.0%	21.1%
House/room rented in a private dwelling	7.8%			15.1%	9.4%
Private accommodation (1)	9.6%			1.4%	5.2%
Others (Cottage, cruise, camping,)	1.3%			7.2%	3.3%

 $^{(1) \ \} Own\ property\ / House\ of\ friends\ or\ relatives\ /\ Free\ housing\ exchange\ /\ Other\ private\ accommodation.$

What do they book?

More than 3 euros

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Room only	31.7%			48.5%	38.6%
Bed and Breakfast	14.8%			14.9%	16.0%
Half board	7.9%			7.0%	10.3%
Full board	5.0%			3.9%	3.7%
All inclusive	40.6%			25.7%	31.4%

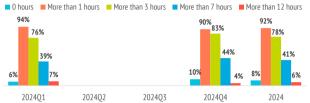
Tourist tax (Data available from Q2 2024)

Have they visited any holiday destination in the last five years where they were charged a tourist tax?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Yes				42.5%	44.0%
No				28.9%	27.8%
Not remember				28.6%	28.2%
Do they exclude destinations with tourist tax?	2024Q1	2024Q2	2024Q3	2024Q4	2024
Yes				12.0%	13.6%
No				88.0%	86.4%
How much would they be willing to pay?	2024Q1	2024Q2	2024Q3	2024Q4	2024
Up to 1 euro				35.0%	36.4%
Up to 2 euros				24.8%	27.0%
Up to 3 euros				18.5%	18.5%

Activities in the Canary Islands

Outdoor time per day	2024Q1	2024Q2	2024Q3	2024Q4	2024
0 hours	6.3%			10.2%	8.4%
1 - 2 hours	17.6%			7.0%	13.9%
3 - 6 hours	37.5%			39.0%	37.0%
7 - 12 hours	31.6%			39.8%	35.2%
More than 12 hours	6.9%			4.0%	5.6%
Outdoor time per day	6.0			6.2	6.0



202101 202102	202103		202101	2021	
Activities in the Canary Islands	2024Q1	2024Q2	2024Q3	2024Q4	2024
Walk, wander	65.1%			69.2%	65.5%
Swimming pool, hotel facilities	58.1%			53.8%	60.0%
Beach	56.0%			56.9%	55.2%
Explore the island on their own	58.7%			50.7%	54.5%
Taste Canarian gastronomy	26.0%			16.7%	21.2%
Hiking	17.3%			20.1%	17.4%
Organized excursions	11.9%			12.1%	11.3%
Sea excursions / whale watching	7.4%			12.9%	9.8%
Nightlife / concerts / shows	9.3%			11.6%	9.8%
Running	8.8%			10.1%	9.5%
Practice other sports	7.7%			7.8%	8.4%
Wineries / markets / popular festival	s 9.9%			7.7%	7.8%
Theme parks	8.3%			6.3%	7.2%
Museums / exhibitions	6.7%			8.2%	6.6%
Beauty and health treatments	5.4%			7.3%	6.1%
Other Nature Activities	6.4%			5.5%	5.7%
Cycling / Mountain bike	3.3%			4.5%	5.2%
Swim	3.5%			4.8%	4.7%
Astronomical observation	3.6%			4.2%	3.7%
Golf	4.0%			1.8%	2.6%
Scuba Diving	2.0%			1.2%	1.9%
Windsurf / Kitesurf	2.0%			0.5%	1.6%
Surf	2.5%			0.6%	1.6%

^{*} Multi-choise question

Would they be willing to pay a tourist tax for each day of accommodation in the Canary Islands?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Yes				60.7%	33.3%
- For any purpose				15.8%	8.4%
- Improve living conditions				11.1%	5.2%
- Improve economic development				4.7%	2.2%
- Improve the environment				20.8%	11.6%
- Improve the tourist environment				3.7%	2.4%
- Other purposes				4.5%	3.5%
Not sure				27.9%	14.5%
No				11.4%	7.2%

Tourist profile by quarter of trip (2024)

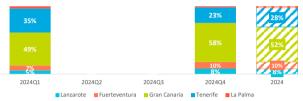
DENMARK



Which island do they choose?

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Tourists (≥ 16 year old)	2024Q1	2024Q2	2024Q3	2024Q4	2024	Share by islands	2024Q1	2024Q2	2024Q3	2024Q4	2024
Lanzarote	6,160			6,940	19,611	Lanzarote	5.5%			8.0%	7.8%
Fuerteventura	8,181			8,609	25,269	Fuerteventura	7.3%			10.0%	10.1%
Gran Canaria	54,512			49,724	129,117	Gran Canaria	48.5%			57.5%	51.6%
Tenerife	39,793			19,712	70,658	Tenerife	35.4%			22.8%	28.2%
La Palma	3,634			1,460	5,560	La Palma	3.2%			1.7%	2.2%



How many are loyal to the Canary Islands?





	2024Q1	2024Q2	2024Q3	2024Q4	2024
One island	94.8%			93.0%	94.8%
Two islands	3.9%			6.2%	4.2%
Three or more islands	1.4%			0.7%	1.0%

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Repeat tourists	76.8%			79.6%	78.2%
At least 10 previous visits	21.5%			32.6%	25.9%
Repeat tourists (last 5 years)	69.4%			76.9%	71.4%
Repeat tourists (last 5 years) (5 or more	15.2%			24.3%	18.5%

Who are they?



-					
	2024Q1	2024Q2	2024Q3	2024Q4	2024
Gender					
Men	47.3%			57.1%	52.6%
Women	52.7%			42.9%	47.4%
Age					
Average age	48.9			51.6	49.9
Standard deviation	17.3			18.2	17.7
Age range					
16 - 24 years old	10.6%			11.2%	11.5%
25 - 30 years old	8.3%			6.3%	6.9%
31 - 45 years old	24.8%			19.5%	22.6%
46 - 60 years old	25.1%			25.6%	25.8%
Over 60 years old	31.2%			37.5%	33.2%
Occupation					
Salaried worker	52.2%			59.1%	55.2%
Self-employed	7.4%			6.6%	8.0%
Unemployed	2.5%			0.9%	1.6%
Business owner	10.1%			12.0%	10.3%
Student	4.3%			2.6%	3.0%
Retired	23.1%			18.8%	21.6%
Unpaid domestic work	0.0%			0.0%	0.0%
Others	0.3%			0.0%	0.2%
Annual household income level					
Less than €25,000	5.8%			4.5%	5.9%
€25,000 - €49,999	16.3%			18.7%	18.8%
€50,000 - €74,999	23.2%			32.4%	28.5%
More than €74,999	54.6%			44.4%	46.8%
Education level					
No studies	1.9%			4.9%	2.7%
Primary education	3.0%			2.0%	2.6%
Secondary education	9.9%			9.5%	11.8%
Higher education	85.2%			83.6%	82.9%

How d	o tl	hey	rate	the	Canary	Isi	and	S	?
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Satisfaction (scale 0-10)	2024Q1	2024Q2	2024Q3	2024Q4	2024
Average rating	8.72			8.54	8.64
Experience in the Canary Islands	2024Q1	2024Q2	2024Q3	2024Q4	2024
Worse or much worse than expected	1.9%			3.3%	3.4%
Lived up to expectations	64.4%			59.4%	62.4%
Better or much better than expected	33.7%			37.3%	34.2%
Future intentions (scale 1-10)	2024Q1	2024Q2	2024Q3	2024Q4	2024
Return to the Canary Islands	8.83			8.90	8.85
Recommend visiting the Canary Islands	8.87			8.78	8.85

Who do they come with?	_		_		쐢
	2024Q1	2024Q2	2024Q3	2024Q4	2024
Unaccompanied	11.2%			8.0%	9.4%
Only with partner	41.3%			41.5%	43.2%
Only with children (< 13 years old)	4.1%			5.0%	4.1%
Partner + children (< 13 years old)	9.2%			4.1%	6.2%
Other relatives	8.4%			9.9%	9.9%
Friends	3.7%			10.5%	6.7%
Work colleagues	0.9%			1.1%	0.8%
Organized trip	0.1%			0.0%	0.1%
Other combinations (2) (2) Combination of some of the groups previously a	21.1%			19.8%	19.5%
Tourists with children	20.2%	-	-	14.9%	16.6%
- Between 0 and 2 years old	2.3%			1.6%	1.8%
- Between 3 and 12 years old	16.1%			11.6%	13.0%
- Between 0 -2 and 3-12 years old	1.8%			1.8%	1.9%
Tourists without children	79.8%	-	-	85.1%	83.4%
Group composition:					
- 1 person	13.3%			11.4%	12.6%
- 2 people	47.6%			54.8%	51.3%
- 3 people	9.2%			12.3%	10.3%
- 4 or 5 people	22.0%			15.4%	18.6%
- 6 or more people	8.1%			6.1%	7.1%
o or more people					