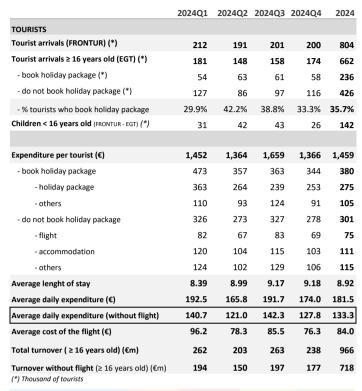


How many are they and how much do they spend?

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#### % Tourists whose spending has been greater than €0 in each item

202404 202402 202402 202404

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Accommodation:					
- Accommodation	82.3%	88.1%	90.9%	85.8%	86.6%
- Additional accommodation expenses	11.3%	8.0%	8.0%	6.5%	8.5%
Transport:					
- National/International Transport	96.6%	97.1%	98.8%	97.5%	97.5%
- Flights between islands	5.3%	4.3%	7.5%	6.1%	5.8%
- Taxi	45.2%	61.2%	65.7%	49.2%	54.8%
- Car rental	19.6%	13.9%	14.1%	16.5%	16.2%
- Public transport	10.3%	8.1%	10.8%	11.4%	10.2%
Food and drink:					
- Food purchases at supermarkets	61.6%	64.9%	66.8%	66.6%	64.9%
- Restaurants	80.3%	78.8%	79.1%	72.4%	77.6%
Leisure:					
- Organized excursions	17.0%	21.8%	24.4%	19.1%	20.4%
- Sport activities	9.9%	8.4%	12.2%	7.7%	9.5%
- Cultural activities	1.3%	1.7%	4.0%	4.0%	2.7%
- Museums	2.6%	1.5%	4.5%	1.2%	2.5%
- Theme Parks	10.9%	12.4%	15.9%	9.9%	12.2%
- Discos and pubs	18.1%	21.1%	30.4%	18.3%	21.8%
- Wellness	6.7%	8.3%	6.9%	7.6%	7.3%
Purchases of goods:					
- Souvenirs	44.5%	40.6%	52.4%	46.8%	46.1%
- Real state	0.0%	0.8%	0.0%	0.0%	0.2%
- Other expenses	0.6%	0.8%	0.9%	2.5%	1.2%
Other:					
- Medical or pharmaceutical expenses	11.8%	11.5%	13.0%	11.4%	11.9%
- Other expenses	4.7%	3.5%	6.5%	4.4%	4.8%

Expenditure per tourist and trip (€)	2024Q1	2024Q2	2024Q3	2024Q4	2024
Accommodation:	853	806	811	788	813
- Accommodation	712	622	664	629	658
- Additional accommodation expenses	141	184	147	159	155
Transport:	718	586	734	639	674
- National/International Transport	393	363	422	359	384
- Flights between islands	75	56	73	55	66
- Taxi	68	65	63	58	63
- Car rental	133	86	153	128	127
- Public transport	49	17	23	40	34
Food and drink:	383	352	491	392	405
- Food purchases at supermarkets	121	115	158	129	131
- Restaurants	262	237	333	262	274
Leisure:	584	506	641	718	641
- Organized excursions	107	82	98	93	95
- Sport activities	66	88	96	121	91
- Cultural activities	54	42	52	155	90
- Museums	64	26	97	35	69
- Theme Parks	73	62	86	66	73
- Discos and pubs	139	133	139	146	139
- Wellness	82	72	74	102	83
Purchases of goods:	143	1,715	371	328	1,845
- Souvenirs	106	98	115	97	105
- Real state	0	1,556	0	0	1,556
- Other expenses	37	60	256	231	184
Other:	111	126	247	102	156
- Medical or pharmaceutical expenses	28	84	63	31	50
- Other expenses	83	42	184	70	106

Source: Encuesta sobre el Gasto Turístico (ISTAC).



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#### What is the main purpose of their trip?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Holiday, leisure	92.9%	98.8%	96.3%	95.3%	95.7%
Visiting family or friends	6.9%	1.2%	3.7%	4.1%	4.1%
Business and work	0.0%	0.0%	0.0%	0.0%	0.0%
Education and training	0.2%	0.0%	0.0%	0.0%	0.0%
Sports training	0.0%	0.0%	0.0%	0.3%	0.1%
Health or medical care	0.0%	0.0%	0.0%	0.0%	0.0%
Fairs and congresses	0.0%	0.0%	0.0%	0.0%	0.0%
Others	0.0%	0.0%	0.0%	0.4%	0.1%

### What is the main motivation for their holidays?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Rest	71.7%	69.7%	64.9%	68.4%	68.7%
Enjoy family time	15.0%	12.3%	13.1%	12.0%	13.2%
Have fun	5.0%	10.2%	14.4%	9.3%	9.6%
Explore the destination	5.5%	5.8%	6.7%	8.2%	6.6%
Practice their hobbies	2.4%	1.3%	0.5%	0.0%	1.1%
Other reasons	0.4%	0.6%	0.4%	2.1%	0.9%

### Where did they spend their main holiday last year? \*

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Didn't have holidays	8.5%	12.1%	5.8%	8.7%	8.7%
Canary Islands	43.8%	42.1%	41.3%	35.5%	40.4%
Other destination	47.7%	45.8%	52.8%	55.9%	50.9%
- Balearic Islands	4.1%	3.0%	2.6%	1.3%	2.7%
- Rest of Spain	12.0%	15.8%	12.5%	14.6%	13.7%
- Italy	5.8%	3.0%	6.0%	4.8%	4.9%
- France	2.0%	3.0%	3.5%	5.5%	3.6%
- Turkey	1.8%	0.9%	1.4%	1.4%	1.4%
- Greece	2.8%	4.2%	4.5%	3.7%	3.8%
- Portugal	7.3%	8.5%	7.6%	7.4%	7.7%
- Croatia	0.2%	0.6%	0.5%	1.0%	0.6%
- Egypt	0.3%	0.0%	0.6%	0.5%	0.4%
- Tunisia	0.0%	0.0%	0.0%	0.0%	0.0%
- Morocco	0.9%	0.3%	1.9%	2.1%	1.3%
- Others	10.5%	6.7%	11.8%	13.6%	10.8%

<sup>\*</sup> Percentage of valid answers

#### What other destinations did they consider for this trip? \*

	2024Q1	2024Q2	2024Q3	2024Q4	2024
None (I was clear about "this Canary Island")	37.4%	26.8%	24.0%	33.7%	30.3%
Canary Islands (other island)	25.0%	21.5%	18.3%	20.6%	21.3%
Other destination	37.7%	51.7%	57.7%	45.7%	48.4%
- Balearic Islands	4.1%	8.0%	4.4%	4.6%	5.3%
- Rest of Spain	12.2%	12.0%	15.3%	11.7%	12.8%
- Italy	3.2%	4.6%	7.1%	4.4%	4.9%
- France	2.3%	2.0%	2.7%	1.6%	2.1%
- Turkey	1.6%	2.4%	2.8%	2.7%	2.4%
- Greece	3.8%	6.8%	8.1%	6.4%	6.3%
- Portugal	7.1%	10.9%	12.1%	9.6%	9.9%
- Croatia	1.4%	3.5%	3.9%	3.3%	3.0%
- Egypt	1.5%	1.1%	0.8%	0.4%	0.9%
- Others	0.4%	0.5%	0.6%	1.1%	0.7%

<sup>\*</sup> Percentage of valid answers

### Importance of each factor in the destination choice

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Climate	80.4%	79.7%	80.0%	82.7%	80.7%
Safety	70.6%	73.5%	78.4%	74.3%	74.1%
Accommodation supply	49.1%	60.3%	64.4%	58.8%	57.8%
Tranquility	53.7%	59.2%	60.1%	57.0%	57.3%
Price	50.8%	60.3%	63.0%	55.6%	57.1%
Effortless trip	50.0%	50.8%	52.8%	54.1%	51.9%
European belonging	49.0%	48.1%	47.3%	46.6%	47.8%
Sea	42.8%	46.0%	39.0%	42.5%	42.5%
Beaches	39.0%	44.8%	40.1%	40.0%	40.8%
Environment	33.3%	34.2%	39.3%	37.3%	36.0%
Gastronomy	38.4%	33.5%	31.9%	35.3%	35.0%
Fun possibilities	26.4%	32.1%	37.8%	23.5%	29.6%
Authenticity	23.3%	24.2%	24.0%	27.8%	24.8%
Landscapes	20.7%	19.9%	19.5%	23.5%	21.0%
Shopping	6.4%	18.7%	18.9%	11.8%	13.6%
Nightlife	10.0%	16.4%	13.7%	10.8%	12.6%
Culture	7.4%	8.8%	13.0%	9.9%	9.7%
Exoticism	6.9%	11.2%	9.9%	10.2%	9.4%
Historical heritage	6.8%	8.1%	6.3%	7.5%	7.2%
Hiking trail network	4.2%	5.9%	2.5%	8.5%	5.3%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important % of tourists who indicate that the factor is "very important" in their choice.

### How far in advance do they book their trip?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
The same day	0.6%	0.2%	0.2%	0.5%	0.4%
Between 1 and 30 days	26.3%	14.4%	10.6%	16.1%	17.2%
Between 1 and 2 months	23.4%	23.4%	13.0%	18.7%	19.7%
Between 3 and 6 months	28.0%	41.0%	40.2%	36.8%	36.2%
More than 6 months	21.8%	21.0%	36.0%	27.9%	26.6%

#### % TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE



# What channels did they use to get information about the trip?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Previous visits to the Canary Islands	63.3%	64.0%	54.8%	58.3%	60.1%
Friends or relatives	34.4%	23.0%	37.8%	32.8%	32.2%
Internet or social media	50.1%	47.6%	57.8%	42.9%	49.5%
Mass Media	2.2%	1.8%	3.2%	0.7%	1.9%
Travel guides and magazines	2.6%	3.5%	4.0%	5.4%	3.9%
Travel Blogs or Forums	8.4%	4.2%	7.7%	5.9%	6.6%
Travel TV Channels	1.0%	0.0%	1.6%	1.6%	1.1%
Tour Operator or Travel Agency	13.4%	16.5%	14.9%	10.6%	13.7%
Public administrations or similar	0.0%	0.5%	0.3%	0.4%	0.3%
Others	1.0%	2.2%	3.9%	2.1%	2.2%

<sup>\*</sup> Multi-choise question

# Tourist profile by quarter of trip (2024)

### **IRELAND**

- Directly with the airline

Accommodation

- Tour Operator or Travel Agency

- Directly with the accommodation

- Tour Operator or Travel Agency

Flight



#### With whom did they book their flight and accommodation?

68.1%

31.9%

52.6%

47.4%

57.4%

42.6%

43.3%

56.7%

64.0%

36.0%

49.9%

50.1%

### 2024Q1 2024Q2 2024Q3 2024Q4 2024 70.8% 65.4% 29.2% 34.6%

50.2%

49.8%

H

54.3%

45.7%

### Where does the flight come from?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Ireland	92.7%	93.9%	95.9%	94.3%	94.2%
United Kingdom	5.7%	4.6%	2.9%	3.8%	4.3%
Spanish Mainland	0.2%	0.3%	1.0%	1.1%	0.7%
Portugal	0.5%	0.5%	0.0%	0.0%	0.3%
Germany	0.2%	0.0%	0.0%	0.4%	0.2%
Hungary	0.5%	0.0%	0.0%	0.0%	0.1%
Others	0.2%	0.6%	0.2%	0.4%	0.3%

### Where do they stay?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
1-2-3* Hotel	8.6%	9.8%	11.2%	8.9%	9.6%
4* Hotel	31.1%	29.0%	27.8%	24.1%	28.0%
5* Hotel / 5* Luxury Hotel	9.8%	8.3%	10.6%	6.8%	8.9%
Aparthotel / Tourist Villa	29.3%	36.6%	32.7%	29.8%	31.9%
House/room rented in a private dwelling	6.2%	10.7%	12.2%	17.2%	11.6%
Private accommodation (1)	12.1%	5.3%	3.9%	7.9%	7.5%
Others (Cottage, cruise, camping,)	2.8%	0.3%	1.5%	5.2%	2.6%

 $(1) \ \ \textit{Own property /House of friends or relatives / Free housing exchange / Other private accommodation.}$ 

#### What do they book?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Room only	39.1%	48.1%	48.8%	52.9%	47.1%
Bed and Breakfast	22.4%	18.2%	21.6%	16.2%	19.6%
Half board	17.8%	15.1%	9.7%	11.0%	13.4%
Full board	2.4%	1.1%	1.2%	3.0%	2.0%
All inclusive	18.3%	17.5%	18.7%	17.0%	17.9%

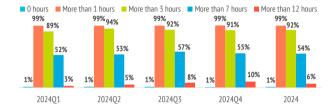
## Tourist tax (Data available from Q2 2024)

#### Have they visited any holiday destination in the last five years where they were charged a tourist tax?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Yes		33.0%	32.8%	34.0%	33.3%
No		45.3%	43.8%	45.4%	44.8%
Not remember		21.7%	23.4%	20.6%	21.9%
Do they exclude destinations with tourist tax?	2024Q1	2024Q2	2024Q3	2024Q4	2024
Yes		28.6%	29.8%	30.7%	29.8%
No		71.4%	70.2%	69.3%	70.2%
How much would they be willing to pay?	2024Q1	2024Q2	2024Q3	2024Q4	2024
Up to 1 euro		41.5%	36.0%	39.3%	39.0%
Up to 2 euros		28.2%	33.7%	28.9%	30.2%
Up to 3 euros		19.9%	18.7%	18.2%	18.9%
More than 3 euros		10.4%	11.7%	13.6%	12.0%

#### **Activities in the Canary Islands**

Outdoor time per day	2024Q1	2024Q2	2024Q3	2024Q4	2024
0 hours	1.5%	1.5%	1.4%	1.1%	1.3%
1 - 2 hours	9.1%	4.6%	6.5%	7.6%	7.1%
3 - 6 hours	37.5%	41.0%	34.9%	36.8%	37.5%
7 - 12 hours	49.1%	48.0%	49.2%	45.0%	47.8%
More than 12 hours	2.9%	4.9%	8.0%	9.6%	6.3%
Outdoor time per day	7.0	7.2	7.5	7.6	7.3



Activities in the Canary Islands	2024Q1	2024Q2	2024Q3	2024Q4	2024
Walk, wander	78.5%	82.9%	83.3%	74.1%	79.5%
Swimming pool, hotel facilities	61.7%	74.1%	79.7%	63.1%	69.2%
Beach	67.4%	66.0%	70.2%	64.3%	67.0%
Explore the island on their own	37.9%	28.7%	38.8%	30.7%	34.2%
Nightlife / concerts / shows	23.7%	26.9%	35.6%	14.2%	24.8%
Taste Canarian gastronomy	24.2%	26.1%	24.1%	23.5%	24.4%
Organized excursions	11.2%	15.4%	25.0%	12.5%	15.8%
Theme parks	10.7%	15.7%	23.0%	11.3%	14.9%
Sea excursions / whale watching	11.3%	8.8%	15.3%	8.2%	10.9%
Swim	9.5%	12.8%	15.0%	5.2%	10.4%
Wineries / markets / popular festivals	8.8%	7.0%	11.7%	9.9%	9.3%
Beauty and health treatments	7.0%	8.1%	9.7%	8.9%	8.4%
Hiking	10.4%	5.9%	5.3%	7.6%	7.4%
Cycling / Mountain bike	6.6%	4.6%	5.5%	4.9%	5.4%
Museums / exhibitions	5.2%	4.3%	6.8%	4.4%	5.2%
Running	4.9%	4.1%	6.4%	4.1%	4.9%
Golf	3.5%	5.0%	5.1%	2.5%	4.0%
Practice other sports	2.5%	4.1%	3.4%	4.9%	3.7%
Other Nature Activities	1.6%	2.1%	5.5%	2.8%	3.0%
Astronomical observation	1.8%	2.0%	2.4%	1.5%	1.9%
Scuba Diving	1.8%	2.9%	1.4%	1.1%	1.7%
Surf	1.1%	1.6%	1.4%	0.7%	1.2%
Windsurf / Kitesurf	0.1%	1.1%	0.6%	0.2%	0.5%

<sup>\*</sup> Multi-choise question

Would they be willing to pay a tourist tax for each day of accommodation in the Canary Islands?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Yes		49.9%	34.7%	48.1%	32.2%
- For any purpose		11.4%	4.7%	7.8%	5.8%
- Improve living conditions		11.2%	6.1%	8.0%	6.1%
- Improve economic development		6.8%	2.4%	3.8%	3.1%
- Improve the environment		10.0%	8.7%	14.4%	8.1%
- Improve the tourist environment		5.9%	4.3%	5.4%	3.8%
- Other purposes		4.5%	8.4%	8.6%	5.3%
Not sure		29.4%	38.3%	25.5%	22.5%
No		20.7%	27.1%	26.3%	18.1%

# Tourist profile by quarter of trip (2024)

# **IRELAND**



#### Which island do they choose?

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Tourists (≥ 16 year old)	2024Q1	2024Q2	2024Q3	2024Q4	2024	Share by islands	2024Q1	2024Q2	2024Q3	2024Q4	2024
Lanzarote	75,336	67,172	73,563	73,838	289,909	Lanzarote	41.7%	45.3%	46.5%	42.4%	43.8%
Fuerteventura	16,732	12,003	13,350	14,469	56,554	Fuerteventura	9.3%	8.1%	8.4%	8.3%	8.5%
Gran Canaria	27,721	24,040	23,108	26,199	101,068	Gran Canaria	15.4%	16.2%	14.6%	15.0%	15.3%
Tenerife	60,770	45,218	48,264	59,770	214,022	Tenerife	33.7%	30.5%	30.5%	34.3%	32.4%
La Palma	0	0	0	0	0	La Palma	0.0%	0.0%	0.0%	0.0%	0.0%



# How many islands do they visit during their trip?



	2024Q1	2024Q2	2024Q3	2024Q4	2024
One island	93.4%	93.6%	93.3%	93.9%	93.6%
Two islands	6.1%	6.0%	6.6%	6.1%	6.2%
Three or more islands	0.5%	0.3%	0.1%	0.0%	0.2%

### How many are loyal to the Canary Islands?

# **.**

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Repeat tourists	87.1%	82.7%	76.8%	80.3%	81.8%
At least 10 previous visits	28.5%	31.6%	22.9%	33.0%	29.0%
Repeat tourists (last 5 years)	78.5%	75.3%	71.9%	71.6%	74.4%
Repeat tourists (last 5 years) (5 or more	23.8%	26.3%	16.4%	31.4%	24.6%

## How do they rate the Canary Islands?

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Satisfaction (scale 0-10)	2024Q1	2024Q2	2024Q3	2024Q4	2024
Average rating	8.87	8.89	8.88	8.91	8.89
Experience in the Canary Islands	2024Q1	2024Q2	2024Q3	2024Q4	2024
Worse or much worse than expected	1.4%	0.7%	2.0%	2.4%	1.6%
Lived up to expectations	50.2%	51.2%	47.9%	57.1%	51.7%
Better or much better than expected	48.3%	48.1%	50.1%	40.5%	46.6%
Future intentions (scale 1-10)	2024Q1	2024Q2	2024Q3	2024Q4	2024
Return to the Canary Islands	9.09	9.14	9.09	9.07	9.09
Recommend visiting the Canary Islands	9.13	9.23	9.16	9.17	9.17

# Who are they?



	2024Q1	2024Q2	2024Q3	2024Q4	2024
Gender					
Men	46.3%	46.5%	43.0%	41.5%	44.3%
Women	53.7%	53.5%	57.0%	58.5%	55.7%
Age					
Average age	50.9	48.6	43.9	52.2	49.1
Standard deviation	16.3	17.9	16.7	16.0	17.0
Age range					
16 - 24 years old	5.3%	13.8%	19.0%	5.2%	10.4%
25 - 30 years old	9.7%	7.6%	9.2%	6.8%	8.4%
31 - 45 years old	23.5%	21.6%	23.9%	22.2%	22.8%
46 - 60 years old	27.4%	25.2%	27.2%	29.9%	27.5%
Over 60 years old	34.2%	31.7%	20.7%	35.8%	30.8%
Occupation					
Salaried worker	46.7%	59.4%	66.9%	55.0%	56.6%
Self-employed	18.1%	6.6%	9.9%	10.3%	11.5%
Unemployed	1.9%	0.2%	0.4%	0.7%	0.8%
Business owner	5.9%	4.2%	4.6%	6.2%	5.3%
Student	2.8%	2.7%	2.2%	2.2%	2.5%
Retired	22.9%	24.4%	14.2%	24.9%	21.7%
Unpaid domestic work	1.5%	1.3%	1.1%	0.2%	1.0%
Others	0.3%	1.2%	0.7%	0.5%	0.6%
Annual household income level					
Less than €25,000	6.5%	11.8%	13.0%	10.3%	10.2%
€25,000 - €49,999	28.9%	31.1%	27.5%	28.7%	29.0%
€50,000 - €74,999	24.5%	21.8%	24.0%	31.4%	25.6%
More than €74,999	40.1%	35.3%	35.6%	29.6%	35.2%
Education level					
No studies	3.6%	3.6%	2.2%	3.7%	3.3%
Primary education	0.9%	1.0%	0.0%	0.7%	0.6%
Secondary education	18.3%	25.0%	25.6%	22.0%	22.5%
Higher education	77.3%	70.4%	72.3%	73.6%	73.6%

Who do they come with?	·				1111
	2024Q1	2024Q2	2024Q3	2024Q4	202
Unaccompanied	13.3%	6.6%	3.7%	12.7%	9.39
Only with partner	45.7%	60.5%	51.3%	48.7%	51.19
Only with children (< 13 years old)	3.8%	3.4%	4.9%	2.7%	3.7
Partner + children (< 13 years old)	7.2%	3.8%	6.4%	4.3%	5.5
Other relatives	11.5%	13.9%	17.5%	12.0%	13.6
Friends	6.0%	4.7%	4.5%	4.7%	5.0
Work colleagues	0.0%	0.0%	0.0%	0.0%	0.0
Organized trip	0.0%	0.0%	0.1%	0.0%	0.0
Other combinations (2) (2) Combination of some of the groups previously o	12.6% analyzed	7.3%	11.5%	15.0%	11.8
Tourists with children	20.4%	12.7%	16.9%	11.5%	15.5
- Between 0 and 2 years old	1.2%	0.9%	1.3%	1.2%	1.2
- Between 3 and 12 years old	17.7%	9.0%	14.5%	9.7%	12.9
- Between 0 -2 and 3-12 years old	1.6%	2.8%	1.0%	0.5%	1.4
Tourists without children	79.6%	87.3%	83.1%	88.5%	84.5
Group composition:					
- 1 person	17.6%	8.8%	4.7%	15.3%	11.9
- 2 people	50.8%	65.8%	59.6%	53.5%	57.0
- 3 people	12.1%	7.8%	9.7%	12.8%	10.7
- 4 or 5 people	14.0%	12.0%	22.7%	15.3%	16.0
- 6 or more people	5.6%	5.6%	3.3%	3.1%	4.4
Average group size:	2.58	2.55	2.79	2.48	2.