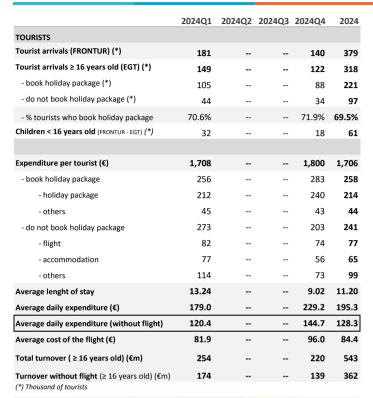
How many are they and how much do they spend?

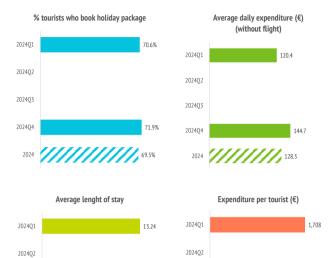


% Tourists whose spending has been greater than €0 in each item

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Accommodation:					
- Accommodation	85.3%			90.2%	86.0%
- Additional accommodation expenses	4.3%			3.2%	3.8%
Transport:					
- National/International Transport - Flights between islands	96.9% 2.9%			97.8%	96.7% 2.8%
- Taxi	64.7%			74.8%	68.6%
- Car rental	17.8%			14.9%	16.8%
- Public transport	17.3%			11.6%	14.8%
Food and drink:					
- Food purchases at supermarkets	62.4%			60.8%	62.9%
- Restaurants	68.5%			65.2%	67.7%
Leisure:					
- Organized excursions	16.2%			18.1%	16.8%
- Sport activities	3.9%			8.8%	6.3%
- Cultural activities	4.6%			2.3%	3.3%
- Museums	3.0%			1.1%	2.5%
- Theme Parks	6.0%			5.8%	5.8%
- Discos and pubs	5.9%			6.5%	6.9%
- Wellness	3.2%			2.9%	2.9%
Purchases of goods:					
- Souvenirs	37.2%			36.3%	38.0%
- Real state	0.0%			0.0%	0.0%
- Other expenses	0.3%			0.0%	0.4%
Other:					
- Medical or pharmaceutical expenses	6.4%			6.7%	6.5%
- Other expenses	7.6%			7.4%	7.3%

Canary Islands K

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2024Q3

202404

Average expenditure of tourists whose spending has been greater than €0 in each item

202404

Expenditure per tourist and trip (€)	2024Q1	2024Q2	2024Q3	2024Q4	2024
Accommodation:	1,016			890	960
- Accommodation	830			813	799
- Additional accommodation expenses	186			77	161
Transport:	957			992	964
- National/International Transport	555			675	587
- Flights between islands	106			84	97
- Taxi	110			94	103
- Car rental	137			114	130
- Public transport	49			25	46
Food and drink:	414	-	-	369	398
- Food purchases at supermarkets	165			112	145
- Restaurants	250			257	253
Leisure:	437			499	491
- Organized excursions	77			112	95
- Sport activities	120			95	95
- Cultural activities	45			42	43
- Museums	27			22	35
- Theme Parks	80			100	87
- Discos and pubs	53			52	81
- Wellness	36			76	55
Purchases of goods:	150			85	136
- Souvenirs	105			85	100
- Real state	0			0	0
- Other expenses	45			0	37
Other:	72	-	-	69	78
- Medical or pharmaceutical expenses	20			28	27
- Other expenses	52			41	51

Source: Encuesta sobre el Gasto Turístico (ISTAC).



<u>?</u>

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What is the main purpose of their trip?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Holiday, leisure	91.9%			93.9%	92.8%
Visiting family or friends	5.1%			4.6%	4.9%
Business and work	1.3%			0.1%	0.8%
Education and training	0.0%			0.4%	0.3%
Sports training	0.5%			0.7%	0.6%
Health or medical care	0.0%			0.2%	0.1%
Fairs and congresses	0.0%			0.0%	0.0%
Others	1.0%			0.0%	0.5%

What is the main motivation for their holidays?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Rest	45.4%			36.7%	41.3%
Enjoy family time	34.3%			46.5%	39.8%
Have fun	7.0%			6.0%	7.3%
Explore the destination	7.9%			7.5%	7.2%
Practice their hobbies	2.6%			0.9%	1.7%
Other reasons	2.7%			2.4%	2.6%

Where did they spend their main holiday last year? *

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Didn't have holidays	29.0%			26.2%	27.2%
Canary Islands	30.5%			33.8%	31.2%
Other destination	40.5%			40.0%	41.6%
- Balearic Islands	1.4%			1.0%	1.5%
- Rest of Spain	3.7%			8.5%	7.4%
- Italy	4.3%			4.7%	4.4%
- France	3.8%			3.1%	3.7%
- Turkey	5.3%			0.4%	1.3%
- Greece	11.1%			7.9%	8.5%
- Portugal	2.3%			2.4%	2.3%
- Croatia	0.7%			1.4%	2.1%
- Egypt	0.0%			0.4%	0.5%
- Tunisia	0.0%			0.0%	0.0%
- Morocco	0.0%			0.1%	0.1%
- Others	7.9%			10.0%	9.7%

^{*} Percentage of valid answers

What other destinations did they consider for this trip? *

	2024Q1	2024Q2	2024Q3	2024Q4	2024
None (I was clear about "this Canary Island")	49.5%			45.9%	48.1%
Canary Islands (other island)	24.4%			22.7%	22.8%
Other destination	26.1%			31.4%	29.1%
- Balearic Islands	1.8%			0.9%	1.4%
- Rest of Spain	7.0%			5.9%	6.7%
- Italy	2.0%			3.6%	2.8%
- France	1.1%			1.5%	1.3%
- Turkey	0.8%			2.7%	1.7%
- Greece	4.4%			5.2%	5.5%
- Portugal	1.5%			3.4%	2.2%
- Croatia	2.1%			2.3%	2.1%
- Egypt	2.3%			1.7%	1.8%
- Others	3.0%			4.2%	3.7%

^{*} Percentage of valid answers

Importance of each factor in the destination choice

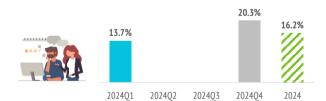
	2024Q1	2024Q2	2024Q3	2024Q4	2024
Climate	87.2%			85.5%	85.9%
Sea	52.8%			59.4%	55.0%
Beaches	43.5%			48.9%	46.6%
Safety	44.5%			46.2%	46.2%
Tranquility	37.3%			41.1%	39.8%
European belonging	34.6%			37.9%	36.2%
Effortless trip	34.5%			30.7%	33.5%
Environment	28.1%			30.8%	30.4%
Price	24.5%			30.5%	28.2%
Accommodation supply	23.9%			26.5%	25.5%
Gastronomy	22.6%			21.3%	21.9%
Landscapes	18.5%			17.9%	18.4%
Fun possibilities	17.5%			15.7%	16.4%
Authenticity	11.2%			13.3%	12.3%
Hiking trail network	8.8%			5.9%	7.5%
Exoticism	7.7%			6.1%	7.0%
Nightlife	6.7%			5.2%	6.2%
Culture	6.2%			3.5%	4.8%
Shopping	2.8%			2.6%	3.7%
Historical heritage	3.2%			4.2%	3.4%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important % of tourists who indicate that the factor is "very important" in their choice.

How far in advance do they book their trip?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
The same day	0.0%			0.0%	0.1%
Between 1 and 30 days	27.6%			19.9%	25.1%
Between 1 and 2 months	20.7%			24.6%	22.7%
Between 3 and 6 months	38.0%			35.2%	35.8%
More than 6 months	13.7%			20.3%	16.2%

% TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE



What channels did they use to get information about the trip?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Previous visits to the Canary Islands	61.2%			52.4%	57.5%
Friends or relatives	22.3%			19.5%	21.3%
Internet or social media	44.4%			46.1%	44.6%
Mass Media	2.4%			0.2%	1.3%
Travel guides and magazines	4.8%			5.3%	4.9%
Travel Blogs or Forums	2.9%			2.4%	2.4%
Travel TV Channels	0.8%			1.0%	0.8%
Tour Operator or Travel Agency	12.8%			22.9%	17.0%
Public administrations or similar	0.9%			1.4%	1.0%
Others	1.7%			4.4%	2.9%

^{*} Multi-choise question

Tourist profile by quarter of trip (2024)

SWEDEN



With whom did they book their flight and accommodation?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Flight					
- Directly with the airline	38.5%			36.8%	38.1%
- Tour Operator or Travel Agency	61.5%			63.2%	61.9%
Accommodation					
- Directly with the accommodation	26.8%			30.4%	28.1%
- Tour Operator or Travel Agency	73.2%			69.6%	71.9%

Where does the flight come from?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Sweden	85.0%			79.4%	81.0%
Denmark	9.3%			14.2%	11.7%
Norway	1.8%			2.7%	2.4%
Spanish Mainland	0.1%			1.3%	2.0%
Germany	2.0%			2.2%	1.8%
Netherlands	0.7%			0.0%	0.3%
Others	0.9%			0.3%	0.8%

Where do they stay?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
1-2-3* Hotel	16.5%			15.9%	16.5%
4* Hotel	36.4%			30.6%	33.4%
5* Hotel / 5* Luxury Hotel	2.8%			5.2%	3.7%
Aparthotel / Tourist Villa	24.0%			28.8%	26.0%
House/room rented in a private dwelling	7.1%			12.3%	9.6%
Private accommodation (1)	11.7%			5.0%	9.0%
Others (Cottage, cruise, camping,)	1.4%			2.2%	1.8%

⁽¹⁾ Own property /House of friends or relatives / Free housing exchange / Other private accommodation.

What do they book?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Room only	39.1%			36.8%	38.2%
Bed and Breakfast	18.9%			14.0%	17.1%
Half board	11.2%			11.8%	11.6%
Full board	2.3%			4.6%	3.1%
All inclusive	28.6%			32.9%	30.0%

Tourist tax (Data available from Q2 2024)

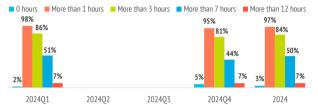
Have they visited any holiday destination in the last five years where they were charged a tourist tax?

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Yes				42.7%	42.1%
No				34.6%	35.6%
Not remember				22.7%	22.3%
Do they exclude destinations with tourist tax?	2024Q1	2024Q2	2024Q3	2024Q4	2024
Yes				14.8%	15.1%
No				85.2%	84.9%
How much would they be willing to pay?	2024Q1	2024Q2	2024Q3	2024Q4	2024
Up to 1 euro				42.4%	42.3%
Up to 2 euros				32.7%	33.4%
Up to 3 euros				14.2%	15.0%
More than 3 euros				10.7%	9.3%

Activities in the Canary Islands

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Outdoor time per day	2024Q1	2024Q2	2024Q3	2024Q4	2024
0 hours	1.7%			5.5%	3.2%
1 - 2 hours	12.1%			14.0%	12.5%
3 - 6 hours	35.0%			36.1%	34.1%
7 - 12 hours	44.0%			37.5%	43.1%
More than 12 hours	7.2%			7.0%	7.1%
Outdoor time per day	6.9			6.4	6.9



202.02	202103	•	102101	2021	
Activities in the Canary Islands	2024Q1	2024Q2	2024Q3	2024Q4	2024
Walk, wander	77.3%			77.0%	77.0%
Beach	66.2%			74.2%	69.5%
Swimming pool, hotel facilities	64.3%			73.9%	68.5%
Explore the island on their own	36.9%			36.5%	37.5%
Taste Canarian gastronomy	20.4%			18.9%	19.8%
Wineries / markets / popular festivals	22.2%			14.7%	18.5%
Hiking	14.5%			8.4%	12.0%
Nightlife / concerts / shows	8.8%			10.7%	11.2%
Running	9.2%			10.1%	9.7%
Organized excursions	8.2%			10.7%	9.6%
Theme parks	8.1%			7.1%	8.4%
Sea excursions / whale watching	5.1%			8.4%	7.1%
Swim	5.8%			5.0%	6.8%
Museums / exhibitions	7.7%			2.8%	5.7%
Practice other sports	5.7%			5.0%	5.6%
Beauty and health treatments	5.6%			1.7%	3.9%
Other Nature Activities	4.3%			3.1%	3.8%
Golf	2.3%			3.0%	2.3%
Surf	2.6%			1.7%	2.3%
Astronomical observation	2.0%			2.5%	2.1%
Cycling / Mountain bike	1.6%			1.4%	1.6%
Scuba Diving	0.7%				0.7%
Windsurf / Kitesurf	0.2%			0.3%	0.2%

^{*} Multi-choise question

Would they be willing to pay a tourist tax for each day of accommodation in the Canary Islands?

	2024Q1	2024Q2	202403	2024Q4	2024
Yes				54.8%	28.2%
- For any purpose				17.3%	8.1%
- Improve living conditions				10.3%	5.7%
- Improve economic development				1.3%	1.1%
- Improve the environment				19.2%	9.1%
- Improve the tourist environment				1.7%	1.0%
- Other purposes				5.0%	3.2%
Not sure				26.9%	15.0%
No				18.3%	9.9%

Tourist profile by quarter of trip (2024)

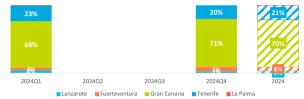
SWEDEN



Which island do they choose?



Tourists (≥ 16 year old)	2024Q1	2024Q2	2024Q3	2024Q4	2024	Share by islands	2024Q1	2024Q2	2024Q3	2024Q4	2024
Lanzarote	6,163			3,024	10,361	Lanzarote	4.1%			2.5%	3.3%
Fuerteventura	6,093			8,198	18,596	Fuerteventura	4.1%			6.7%	5.8%
Gran Canaria	101,618			86,302	221,331	Gran Canaria	68.3%			70.6%	69.6%
Tenerife	34,937			24,705	67,635	Tenerife	23.5%			20.2%	21.3%
La Palma	53			0	53	La Palma	0.0%			0.0%	0.0%



How many islands do they visit during their trip?



	2024Q1	2024Q2	2024Q3	2024Q4	2024
One island	94.6%			96.8%	95.6%
Two islands	5.0%			2.8%	3.9%
Three or more islands	0.4%			0.4%	0.5%

How many are loyal to the Canary Islands?

- 0	

	2024Q1	2024Q2	2024Q3	2024Q4	2024
Repeat tourists	83.9%			78.7%	80.7%
At least 10 previous visits	26.7%			22.7%	25.7%
Repeat tourists (last 5 years)	73.8%			68.4%	70.5%
Repeat tourists (last 5 years) (5 or more	21.2%			12.9%	18.4%

How do they rate the Canary Islands?

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2024Q1	2024Q2	2024Q3	2024Q4	2024
8.54			8.48	8.53
2024Q1	2024Q2	2024Q3	2024Q4	2024
2.7%			4.1%	3.3%
67.1%			55.0%	60.2%
30.2%			40.8%	36.5%
2024Q1	2024Q2	2024Q3	2024Q4	2024
8.48			8.21	8.41
8.62			8.55	8.65
	8.54 2024Q1 2.7% 67.1% 30.2% 2024Q1 8.48	8.54 2024Q1 2024Q2 2.7% 67.1% 30.2% 2024Q1 2024Q2 8.48	8.54 2024Q1 2024Q2 2024Q3 2.7% 67.1% 30.2% 2024Q1 2024Q2 2024Q3 8.48	8.54 8.48 2024Q1 2024Q2 2024Q3 2024Q4 2.7% 4.1% 67.1% 55.0% 30.2% 40.8% 2024Q1 2024Q2 2024Q3 2024Q4 8.48 8.21

Who are they?



					181
	2024Q1	2024Q2	2024Q3	2024Q4	2024
Gender					
Men	48.5%			44.9%	46.3%
Women	51.5%			55.1%	53.7%
Age					
Average age	54.2			51.7	52.5
Standard deviation	17.5			16.5	17.7
Age range					
16 - 24 years old	7.8%			6.6%	8.8%
25 - 30 years old	4.2%			4.2%	4.9%
31 - 45 years old	21.8%			29.3%	24.2%
46 - 60 years old	20.5%			24.7%	22.0%
Over 60 years old	45.7%			35.1%	40.1%
Occupation					
Salaried worker	35.2%			40.7%	37.6%
Self-employed	6.5%			9.6%	7.6%
Unemployed	0.2%			0.6%	0.6%
Business owner	15.9%			15.2%	14.8%
Student	4.5%			4.9%	5.8%
Retired	37.5%			27.8%	33.0%
Unpaid domestic work	0.0%			0.3%	0.1%
Others	0.2%			1.1%	0.5%
Annual household income level					
Less than €25,000	7.0%			6.5%	6.9%
€25,000 - €49,999	31.9%			28.9%	32.1%
€50,000 - €74,999	32.4%			30.6%	31.7%
More than €74,999	28.7%			34.1%	29.3%
Education level					
No studies	0.2%			1.1%	1.0%
Primary education	3.7%			5.1%	4.1%
Secondary education	26.9%			29.0%	29.2%
Higher education	69.3%			64.8%	65.7%

Who do they come with?					1111
	2024Q1	2024Q2	2024Q3	2024Q4	2024
Unaccompanied	12.3%			6.8%	10.4%
Only with partner	48.9%			34.7%	42.0%
Only with children (< 13 years old)	4.6%			10.1%	6.5%
Partner + children (< 13 years old)	5.2%			11.4%	7.9%
Other relatives	5.7%			9.6%	7.8%
Friends	6.9%			5.5%	6.3%
Work colleagues	0.2%			0.0%	0.1%
Organized trip	0.0%			0.5%	0.4%
Other combinations (2) (2) Combination of some of the groups previously a	16.2% nalyzed			21.5%	18.6%
Tourists with children	15.3%			33.0%	21.6%
- Between 0 and 2 years old	2.8%			0.2%	1.6%
- Between 3 and 12 years old	11.0%			29.7%	18.1%
- Between 0 -2 and 3-12 years old	1.5%			3.1%	2.0%
Tourists without children	84.7%			67.0%	78.4%
Group composition:					
- 1 person	14.5%			8.5%	12.3%
- 2 people	55.8%			41.5%	50.6%
- 3 people	7.8%			11.1%	9.6%
- 4 or 5 people	17.9%			26.0%	20.0%
- 6 or more people	4.0%			12.9%	7.5%
Average group size:	2.58			3.48	2.90
*People who share the main expenses of the trip					