### How many are they and how much do they spend?

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
TOURISTS					
Tourist arrivals (FRONTUR) (*)	72	22	38	54	57
Tourist arrivals $\geq$ 16 years old (EGT) (*)	66	21	35	50	54
- % tourists who book holiday package	49.1%	25.3%	59.0%	48.3%	55.5%
Children < 16 years old (FRONTUR - EGT) (*)	6	2	3	4	3
Expenditure per tourist (€)	1,081	1,095	1,169	1,342	1,393
- book holiday package	1,011	1,185	1,273	1,396	1,551
<ul> <li>holiday package</li> </ul>	776	881	1,085	1,142	1,273
- others	234	304	187	254	278
<ul> <li>do not book holiday package</li> </ul>	1,149	1,064	1,020	1,291	1,195
- flight	283	272	316	387	353
- accommodation	439	372	333	464	434
- others	427	421	370	440	408
Average lenght of stay	11.5	10.0	9.4	9.5	10.6
- Median	7.0	7.1	7.0	7.0	8.0
Average daily expenditure (€)	106.12	134.59	138.42	162.22	154.88
- Median	100.18	126.82	128.49	143.10	133.04
Average daily expenditure (without flight)	78.59	99.59	94.89	112.52	105.73
- Median	75.25	80.00	87.78	102.80	96.43
Average cost of the flight (€)	269.5	273.2	369.3	400.7	429.4
Total turnover ( ≥ 16 years old) (€m)	72	22	41	67	76
Turnover without flight ( $\geq$ 16 years old) (€m)	54	17	28	47	52
(*) Thousands of tourists					

% Tourists whose spendin<mark>g has been greater than €0 in each item</mark>

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Accommodation:					
- Accommodation	92.6%	78.2%	89.9%	90.9%	92.4%
- Additional accommodation expenses	10.6%	2.8%	7.2%	6.0%	7.4%
Transport:					
- National/International Transport	99.1%	86.4%	96.8%	97.6%	96.3%
- Flights between islands	5.5%	16.7%	5.3%	6.5%	7.5%
- Taxi	34.5%	23.1%	39.6%	32.8%	31.9%
- Car rental	63.1%	65.2%	68.2%	71.9%	60.5%
- Public transport	20.9%	14.1%	9.0%	10.2%	13.2%
Food and drink:					
- Food purchases at supermarkets	76.1%	68.6%	62.5%	74.0%	61.7%
- Restaurants	79.5%	84.4%	70.9%	89.0%	78.4%
Leisure:					
- Organized excursions	21.5%	13.4%	24.3%	22.0%	24.5%
- Sport activities	5.8%	3.5%	4.2%	5.9%	4.1%
- Cultural activities	3.6%	2.0%	4.2%	3.1%	3.5%
- Museums	16.2%	6.2%	9.5%	14.5%	15.0%
- Theme Parks	1.4%	2.4%	0.5%	0.5%	0.6%
- Discos and pubs	2.1%	3.2%	1.3%	1.4%	0.3%
- Wellness	1.8%	0.9%	3.3%	2.1%	2.2%
Purchases of goods:					
- Souvenirs	47.2%	45.4%	34.2%	33.5%	39.7%
- Other expenses	0.6%	3.0%	0.8%	0.4%	0.5%
Other:					
- Medical or pharmaceutical expenses	8.1%	6.8%	5.7%	7.1%	6.2%
- Other expenses	7.6%	11.2%	11.5%	10.4%	7.2%





### Average daily expenditure (€) (without flight) 2019Q1 78.59 99.59 2022Q1 202301 94.89 2024Q1 112.52 2025Q1 105.73 Expenditure per tourist (€) 2019Q1 1,081 2022Q1 1,095

1,169

1,342

1,393

### Average expenditure of tourists whose spending has been greater than €0 in each item

2023Q1

2024Q1

2025Q1

Expenditure per tourist and trip (€)	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Accommodation:	579	555	611	642	736
- Accommodation	469	494	510	587	623
- Additional accommodation expenses	109	61	100	55	113
Transport:	569	791	775	810	901
- National/International Transport	272	317	382	411	446
- Flights between islands	70	115	98	90	124
- Taxi	82	153	131	114	105
- Car rental	124	157	141	169	160
- Public transport	22	48	24	25	67
Food and drink:	241	245	171	224	245
- Food purchases at supermarkets	108	101	65	79	94
- Restaurants	133	144	106	145	151
Leisure:	314	247	432	356	415
- Organized excursions	91	51	103	77	77
- Sport activities	92	23	113	85	96
- Cultural activities	26	21	78	27	27
- Museums	15	8	16	19	25
- Theme Parks	17	37	10	30	57
- Discos and pubs	31	91	56	47	55
- Wellness	42	16	54	71	78
Purchases of goods:	189	439	132	88	73
- Souvenirs	53	80	46	49	46
- Other expenses	137	359	86	40	26
Other:	97	196	85	54	91
- Medical or pharmaceutical expenses	32	50	21	21	20
- Other expenses	65	146	64	33	71

Source: Encuesta sobre Gasto Turístico (EGT, ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.



**•**€

# Tourist profile. Historical data (2019 - 2025) LA PALMA: First Quarter

### What is the main purpose of their trip?

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Holiday, leisure	93.2%	68.1%	89.7%	93.8%	88.0%
Visiting family or friends	5.4%	13.2%	4.3%	4.1%	7.1%
Business and work	0.7%	16.7%	5.3%	1.8%	4.0%
Education and training	0.6%	0.8%	0.0%	0.0%	0.1%
Sports training	0.0%	0.0%	0.1%	0.1%	0.4%
Health or medical care	0.1%	0.0%	0.0%	0.0%	0.0%
Fairs and congresses	0.0%	0.0%	0.0%	0.0%	0.0%
Others	0.0%	1.3%	0.6%	0.1%	0.5%

### What is the main motivation for their holidays?

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Rest	31.0%	24.0%	27.0%	24.0%	22.4%
Enjoy family time	4.6%	12.1%	9.2%	7.3%	8.2%
Have fun	3.9%	2.7%	11.2%	4.0%	3.3%
Explore the destination	54.3%	55.5%	45.7%	59.6%	59.8%
Practice their hobbies	2.4%	2.8%	5.3%	2.7%	1.2%
Other reasons	3.8%	2.8%	1.6%	2.4%	5.1%

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### Where did they spend their main holiday last year? \*

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Didn't have holidays		18.8%	8.1%	12.3%	8.7%
Canary Islands		19.1%	27.4%	22.9%	23.9%
Other destination		62.1%	64.5%	64.9%	67.4%
- Balearic Islands		6.5%	2.2%	2.4%	3.1%
- Rest of Spain		24.9%	9.1%	11.3%	10.0%
- Italy		7.1%	10.0%	12.7%	7.1%
- France		3.5%	7.4%	5.6%	9.9%
- Turkey		0.4%	0.7%	1.0%	1.1%
- Greece		2.9%	9.2%	4.5%	8.1%
- Portugal		2.6%	6.1%	6.1%	6.2%
- Croatia		1.2%	1.7%	2.0%	3.8%
- Egypt		0.1%	0.4%	0.6%	0.7%
- Tunisia		0.0%	0.1%	0.5%	0.0%
- Morocco		0.9%	0.4%	1.6%	0.2%
- Others		12.1%	17.1%	16.7%	17.2%

\* Percentage of valid answers

### What other destinations did they consider for this trip? \*

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
None (I was clear about "this Canary Island")		43.3%	42.4%	36.6%	37.2%
Canary Islands (other island)		32.2%	30.1%	35.4%	28.7%
Other destination		24.5%	27.5%	28.1%	34.1%
- Balearic Islands		1.2%	2.4%	3.9%	2.9%
- Rest of Spain		8.2%	5.7%	5.1%	7.4%
- Italy		2.7%	3.0%	1.9%	5.2%
- France		0.5%	0.2%	0.4%	1.6%
- Turkey		1.0%	0.5%	1.5%	0.6%
- Greece		2.6%	3.7%	3.5%	2.9%
- Portugal		2.3%	4.9%	5.1%	9.4%
- Croatia		0.7%	1.4%	1.3%	0.4%
- Egypt		0.0%	2.1%	2.6%	1.6%
- Others		5.3%	3.5%	2.8%	2.2%

\* Percentage of valid answers



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Importance of each factor i	n the destination choice
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	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Landscapes	70.1%	75.0%	64.2%	70.7%	72.2%
Climate	76.8%	66.4%	71.3%	68.0%	64.5%
Tranquility	51.8%	58.0%	44.9%	51.1%	48.9%
Environment	51.1%	59.3%	47.5%	48.8%	48.7%
Safety	40.9%	45.0%	43.7%	41.5%	44.8%
Sea	37.0%	32.3%	37.5%	38.7%	38.1%
Hiking trail network	44.1%	41.5%	36.9%	41.2%	36.1%
European belonging	31.4%	39.7%	31.5%	31.8%	30.6%
Authenticity	29.8%	36.2%	34.2%	35.3%	28.8%
Accommodation supply	27.2%	28.1%	23.7%	31.0%	27.4%
Effortless trip	27.9%	24.9%	28.9%	22.4%	23.9%
Price	24.7%	15.5%	20.3%	22.4%	22.7%
Gastronomy	18.6%	17.6%	27.0%	19.9%	22.0%
Beaches	11.5%	12.8%	20.2%	16.9%	14.7%
Fun possibilities	8.8%	14.7%	16.2%	13.0%	8.7%
Exoticism	9.0%	12.2%	14.2%	13.1%	8.7%
Historical heritage	8.6%	14.2%	8.9%	8.5%	7.5%
Culture	5.6%	13.2%	8.1%	9.0%	4.7%
Shopping	1.7%	1.9%	6.2%	3.3%	4.2%
Nightlife	1.5%	3.5%	4.8%	1.5%	4.1%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important % of tourists who indicate that the factor is "very important" in their choice.

### How far in advance do they book their trip?

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
The same day	0.9%	7.5%	0.0%	0.1%	0.0%
Between 1 and 30 days	26.9%	46.2%	19.1%	17.6%	22.1%
Between 1 and 2 months	18.0%	22.5%	36.7%	33.8%	18.3%
Between 3 and 6 months	37.2%	13.3%	33.9%	34.4%	42.6%
More than 6 months	17.0%	10.5%	10.3%	14.2%	16.9%

### % TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE



## What channels did they use to get information about the trip?

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Previous visits to the Canary Islands	57.4%	48.2%	50.2%	44.6%	44.2%
Friends or relatives	26.6%	27.8%	24.8%	26.6%	27.5%
Internet or social media	61.2%	45.5%	44.2%	65.2%	43.7%
Mass Media	5.0%	6.0%	0.8%	2.6%	2.5%
Travel guides and magazines	26.5%	11.7%	18.6%	14.9%	14.8%
Travel Blogs or Forums	8.1%	8.7%	7.0%	7.8%	6.5%
Travel TV Channels	2.7%	3.7%	1.3%	1.3%	0.6%
Tour Operator or Travel Agency	22.8%	12.4%	27.3%	15.0%	21.9%
Public administrations or similar	1.5%	5.2%	0.2%	1.0%	0.4%
Others * Multi-choise question	0.8%	4.2%	4.2%	1.3%	3.9%

# Tourist profile. Historical data (2019 - 2025) LA PALMA: First Quarter

#### With whom did they book their flight and accommodation? $\odot$

	201901	2022Q1	2023Q1	2024Q1	202501
Flight	2015Q1	2022Q1	2023Q1	2024Q1	2023Q1
- Directly with the airline	46.8%	59.7%	38.8%	48.3%	42.1%
- Tour Operator or Travel Agency	53.2%	40.3%	61.2%	51.7%	57.9%
Accommodation					
- Directly with the accommodation	37.6%	57.2%	28.7%	36.5%	32.6%
- Tour Operator or Travel Agency	62.4%	42.8%	71.3%	63.5%	67.4%
Where are they from?					$\oplus$

### Where are they from?

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Germany	45.8%	24.6%	36.9%	52.4%	54.3%
Spanish Mainland	13.2%	42.1%	21.7%	15.3%	14.8%
Denmark	3.7%	0.0%	7.8%	7.2%	6.8%
United Kingdom	12.2%	9.2%	9.8%	7.7%	6.2%
Netherlands	8.2%	3.9%	6.6%	5.3%	4.2%
Others	1.2%	1.9%	0.3%	0.9%	2.1%
Ireland	0.0%	2.5%	0.5%	0.0%	2.1%
Poland	0.0%	0.0%	0.1%	0.1%	1.7%
Switzerland	5.6%	5.8%	1.5%	1.1%	1.7%
Luxembourg	0.0%	0.0%	1.9%	0.4%	1.5%
Others	10.1%	10.0%	12.9%	9.6%	4.6%

Where do they stay?					Ħ
	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
1-2-3* Hotel	14.4%	3.1%	6.7%	7.9%	6.6%
4* Hotel	34.8%	53.1%	57.3%	46.9%	53.3%
5* Hotel / 5* Luxury Hotel	0.0%	0.0%	0.0%	0.0%	0.0%
Aparthotel / Tourist Villa	16.5%	24.4%	17.2%	15.7%	15.5%
House/room rented in a private dwelling	13.5%	6.5%	7.3%	14.6%	17.3%
Private accommodation (1)	6.0%	8.3%	6.6%	6.6%	3.8%
Others (Cottage, cruise, camping,)	14.8%	4.6%	4.9%	8.3%	3.6%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.



### What do they book?

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Room only	45.5%	25.1%	26.1%	35.6%	35.1%
Bed and Breakfast	13.2%	35.1%	18.2%	13.9%	14.4%
Half board	24.7%	32.5%	31.2%	29.2%	35.3%
Full board	0.9%	1.3%	4.6%	4.9%	0.5%
All inclusive	15.7%	6.0%	19.9%	16.4%	14.7%



### Activities in the Canary Islands

Outdoor time per day

0 hours

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2019Q1 2022Q1 2023Q1 2024Q1 2025Q1 1.4% 1.1% 1.2% 2.6% 0.7%

**∱**†

1 - 2 hours	4.0%	2.3%	5.8%	3.7%	4.6%
3 - 6 hours	23.5%	20.6%	25.0%	21.6%	27.7%
7 - 12 hours	61.6%	68.0%	64.3%	64.7%	61.0%
More than 12 hours	9.5%	7.9%	3.8%	7.4%	6.0%
Outdoor time per day	8.4	8.9	7.7	8.1	7.8



Activities in the Canary Islands	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Walk, wander	80.7%	66.0%	81.2%	86.7%	73.2%
Explore the island on their own	74.2%	64.5%	71.5%	71.9%	68.5%
Hiking		45.9%	49.7%	56.4%	52.3%
Beach	49.3%	43.5%	54.2%	52.6%	44.5%
Taste Canarian gastronomy	32.9%	36.8%	28.0%	50.8%	39.9%
Museums / exhibitions	21.7%	15.2%	18.3%	21.7%	26.6%
Swimming pool, hotel facilities	31.1%	28.4%	36.3%	31.1%	25.8%
Organized excursions	15.1%	11.2%	17.3%	19.7%	19.1%
Wineries / markets / popular festivals	15.9%	13.7%	17.1%	17.1%	18.3%
Other Nature Activities		19.6%	16.7%	18.1%	13.7%
Astronomical observation	11.2%	14.7%	8.3%	7.7%	9.6%
Sea excursions / whale watching	7.3%	2.9%	13.4%	6.5%	6.6%
Running		9.1%	5.7%	5.3%	6.0%
Swim		6.9%	2.7%	3.0%	2.8%
Cycling / Mountain bike		2.9%	3.0%	3.1%	1.8%
Beauty and health treatments	2.4%	0.7%	3.4%	2.6%	1.7%
Nightlife / concerts / shows	3.7%	2.6%	6.0%	4.4%	1.0%
Theme parks	1.9%	2.7%	0.8%	1.5%	0.9%
Practice other sports		0.5%	1.6%	2.8%	0.7%
Scuba Diving		0.7%	1.3%	3.3%	0.3%
Surf		1.7%	0.1%	0.3%	
Windsurf / Kitesurf			0.1%		
Golf				0.2%	
* Adulti shaisa susstian					

\* Multi-choise question



## Tourist profile. Historical data (2019 - 2025) LA PALMA: First Quarter



### What places do they visit?

Age Average age

Standard deviation

25 - 30 years old

31 - 45 years old

46 - 60 years old

Over 60 years old

Salaried worker

Self-employed

Unemployed

Student

Retired

Others

Business owner

Unpaid domestic work

Less than €25,000

€25,000 - €49,999

€50,000 - €74,999

More than €74,999

Primary education

Higher education

Secondary education

Education level No studies

Annual household income level

Occupation

Age range 16 - 24 years old

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Los Llanos de Aridane	70.1%	76.4%	71.9%	80.8%	72.5%
Caldera de Taburiente National Pa	67.6%	55.6%	62.1%	60.0%	57.1%
Nuevo Volcán en Cumbre Vieja	62.4%	53.7%	60.3%	64.5%	56.6%
Los Tilos Forest	0.0%	29.9%	46.5%	50.3%	48.3%
Santa Cruz de La Palma	61.0%	52.8%	46.1%	53.2%	48.2%
Roque de Los Muchachos Observa	53.5%	40.6%	49.4%	50.2%	46.3%
Tazacorte Harbour	40.1%	41.9%	36.8%	43.8%	40.4%
Ruta de los Volcanes	36.7%	36.5%	36.0%	21.7%	10.7%

### How many islands do they visit during their trip?

1

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
One island	88.1%	66.2%	83.5%	91.3%	87.7%
Two islands	7.7%	28.8%	14.6%	7.6%	10.3%
Three or more islands	4.2%	5.0%	1.9%	1.1%	2.0%

% TOURISTS VISITING MORE THAN ONE ISLAND

How do they rate the Canary Islands?

33.8% 12.3% 11.9% 2019Q1 2024Q1 2025Q1 2022Q1

¿Cuántos son fieles al destino?					
	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
La Palma: Repeat tourists	71.0%	71.2%	63.2%	64.8%	69.0%
La Palma: At least 10 previous visits	5.1%	8.3%	4.6%	3.8%	5.5%
Canary Islands: Repeat tourists	81.3%	80.5%	79.4%	75.7%	77.8%
Canary Islands: At least 10 previous visits	18.2%	17.7%	18.8%	10.1%	21.3%
Who are they?					
	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Gender					
Men	54.9%	47.5%	43.2%	50.2%	51.6%
Women	45.1%	52.5%	56.8%	49.8%	48.4%

54.33

13.7

2.1%

5.0%

17.3%

39.2%

36.3%

43.0%

10.1%

0.9%

10.8%

2.2%

32.2%

0.4%

0.4%

14.3%

40.9%

20.8%

24.0%

1.0%

4.2%

24.6%

70.3%

48.50

13.6

3.4%

7.9%

35.6%

31.1%

22.1%

60.9%

11.0%

1.4%

5.2%

1.1%

15.8%

3.6%

1.2%

11.0%

35.3%

29.3%

24.4%

0.1%

4.8%

17.5%

77.6%

53.42

14.2

1.1%

6.8%

23.0%

31.5%

37.6%

48.9%

9.9%

0.1%

9.1%

1.4%

29.6%

0.0%

1.1%

13.2%

35.2%

25.0%

26.6%

1.4%

1.7%

13.4%

83.5%

49.41

14.3

3.5%

8.2%

29.6%

33.8%

24.9%

62.3%

12.0%

0.7%

5.1%

2.1%

17.1%

0.2%

0.5%

7.5%

36.7%

25.9%

29.9%

1.3%

0.0%

13.1%

85.6%

53.71

16.6

6.1%

5.2%

22.5%

22.2%

44.0%

42.0%

5.6%

0.6%

8.9%

2.6%

38.5%

0.0%

1.8%

7.2%

32.6%

35.7%

24.5%

0.5%

2.9%

20.4%

76.2%

Satisfaction (scale 0-10)	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Average rating	8.88	9.05	8.80	9.08	8.71
Experience in the Canary Islands	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Worse or much worse than expected	1.5%	2.9%	3.3%	2.1%	1.3%
Lived up to expectations	52.3%	57.8%	54.7%	52.8%	52.4%
Better or much better than expected	46.3%	39.3%	42.1%	45.0%	46.3%

Future intentions (scale 0-10)	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Return to the Canary Islands	8.97	9.48	8.86	8.80	8.87
Recommend visiting the Canary Islands	9.21	9.60	9.16	9.06	9.06

### Who do they come with?

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	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Unaccompanied	9.8%	25.8%	6.3%	5.5%	10.7%
Only with partner	62.6%	40.8%	53.8%	59.5%	69.1%
Only with children (< 13 years old)	1.7%	2.8%	3.7%	3.3%	0.7%
Partner + children (< 13 years old)	1.7%	5.1%	3.6%	4.7%	2.8%
Other relatives	3.9%	3.1%	8.1%	5.4%	2.5%
Friends	9.3%	6.7%	6.4%	6.9%	5.9%
Work colleagues	0.4%	3.7%	4.7%	2.5%	1.2%
Organized trip	1.1%	0.3%	1.0%	0.6%	1.5%
Other combinations (2) (2) Combination of some of the groups previously of	9.5% analyzed	11.8%	12.3%	11.6%	5.6%
Tourists with children	5.0%	9.4%	11.1%	13.9%	5.3%
- Between 0 and 2 years old	0.7%	0.4%	0.5%	1.0%	0.6%
- Between 3 and 12 years old	3.4%	8.9%	9.4%	11.4%	4.3%
- Between 0 -2 and 3-12 years old	0.9%	0.1%	1.1%	1.5%	0.4%
Tourists without children	95.0%	90.6%	88.9%	86.1%	94.7%
Group composition:					
- 1 person	14.0%	28.5%	7.7%	7.9%	13.8%
- 2 people	74.1%	47.3%	63.5%	67.7%	73.0%
- 3 people	6.0%	6.4%	12.2%	9.9%	5.1%
- 4 or 5 people	5.3%	16.2%	14.3%	12.0%	7.2%
- 6 or more people	0.6%	1.7%	2.4%	2.5%	1.0%
Average group size:	2.08	2.22	2.49	2.45	2.13
*People who share the main expenses of the trip					

Source: Encuesta sobre Gasto Turístico (EGT, ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.