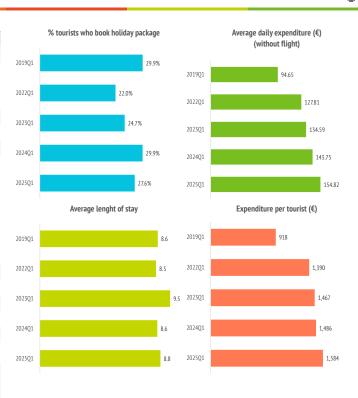
IRELAND: First Quarter



How many are they and how much do they spend?

201901	202201	202301	202401	2025Q1
2015Q1	LULLQI	2023Q1	202-101	2023Q1
123	116	166	212	220
104	104	142	181	183
31	23	35	54	50
73	81	107	127	132
29.9%	22.0%	24.7%	29.9%	27.6%
19	12	24	31	38
918	1,390	1,467	1,486	1,584
930	1,738	1,485	1,755	1,595
655	1,391	1,087	1,349	1,135
275	347	398	407	460
913	1,292	1,461	1,371	1,580
174	360	350	328	392
346	493	593	514	635
393	438	519	529	553
8.6	8.5	9.5	8.6	8.8
7.0	7.0	7.5	7.0	7.0
119.75	179.08	180.00	194.54	204.11
110.98	174.63	166.39	183.62	190.84
94.65	127.81	134.59	143.75	154.82
90.16	120.00	121.44	134.10	145.86
181.11	395.55	353.43	373.02	390.49
95	145	208	269	289
76	104	158	201	218
	104 31 73 29.9% 19 918 930 655 275 913 174 346 393 8.6 7.0 119.75 110.98 94.65 90.16 181.11 95	123 116 104 104 31 23 73 81 29.9% 22.0% 19 12 918 1,390 930 1,738 655 1,391 275 347 913 1,292 174 360 346 493 393 438 8.6 8.5 7.0 7.0 119.75 179.08 110.98 174.63 94.65 127.81 90.16 120.00 181.11 395.55 95 145	123 116 166 104 104 142 31 23 35 73 81 107 29.9% 22.0% 24.7% 19 12 24 918 1,390 1,467 930 1,738 1,485 655 1,391 1,087 275 347 398 913 1,292 1,461 174 360 350 346 493 593 393 438 519 8.6 8.5 9.5 7.0 7.5 119.75 179.08 180.00 110.98 174.63 166.39 94.65 127.81 134.59 90.16 120.00 121.44 181.11 395.55 353.43 95 145 208	123 116 166 212 104 104 142 181 31 23 35 54 73 81 107 127 29.9% 22.0% 24.7% 29.9% 19 12 24 31 918 1,390 1,467 1,486 930 1,738 1,485 1,755 655 1,391 1,087 1,349 275 347 398 407 913 1,292 1,461 1,371 174 360 350 328 346 493 593 514 393 438 519 529 8.6 8.5 9.5 8.6 7.0 7.5 7.0 119.75 179.08 180.00 194.54 110.98 174.63 166.39 183.62 94.65 127.81 134.59 143.75 90.16 120.00<



% Tourists whose spending has been greater than €0 in each item

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Accommodation:					
- Accommodation	87.7%	87.8%	89.9%	85.8%	87.1%
- Additional accommodation expenses Transport:	11.9%	11.0%	11.2%	11.3%	9.5%
- National/International Transport	97.7%	98.7%	97.9%	95.2%	97.9%
- Flights between islands	6.9%	2.6%	4.8%	4.9%	7.3%
- Taxi	50.0%	50.4%	52.3%	50.5%	48.1%
- Car rental	16.0%	19.3%	19.9%	17.8%	18.2%
- Public transport	10.9%	7.2%	11.8%	9.1%	13.9%
Food and drink:					
- Food purchases at supermarkets	62.8%	59.7%	68.7%	62.5%	62.8%
- Restaurants	74.0%	81.0%	78.4%	78.9%	82.6%
Leisure:					
- Organized excursions	14.3%	16.9%	17.6%	17.3%	18.4%
- Sport activities	6.2%	7.3%	8.5%	9.5%	7.5%
- Cultural activities	3.7%	0.9%	2.1%	1.1%	3.3%
- Museums	3.9%	1.2%	3.7%	2.8%	3.2%
- Theme Parks	5.6%	4.2%	6.3%	11.2%	8.2%
- Discos and pubs	24.8%	17.0%	17.7%	19.8%	23.8%
- Wellness	8.1%	7.0%	10.8%	7.7%	9.8%
Purchases of goods:					
- Souvenirs	51.3%	38.9%	46.4%	42.7%	41.3%
- Other expenses	0.9%	0.0%	0.4%	0.5%	1.8%
Other:					
- Medical or pharmaceutical expenses	18.7%	14.6%	14.4%	10.3%	12.3%
- Other expenses	8.2%	6.9%	3.9%	5.1%	3.4%

Average expenditure of tourists whose spending has been greater than €0 in each item

Expenditure per tourist and trip (€)	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Accommodation:	561	850	876	840	962
- Accommodation	421	644	683	702	755
- Additional accommodation expenses Transport:	140 400	205 676	193 682	138 704	207 741
- National/International Transport	185	401	361	392	399
- Flights between islands	47	56	93	70	86
- Taxi	40	56	58	73	85
- Car rental	72	141	149	121	136
- Public transport	56	22	21	48	35
Food and drink:	280	355	362	415	404
- Food purchases at supermarkets	90	114	128	144	134
- Restaurants	190	241	234	271	270
Leisure:	398	427	834	634	643
- Organized excursions	62	83	110	106	127
- Sport activities	57	88	131	100	131
- Cultural activities	39	56	38	56	57
- Museums	24	12	149	52	49
- Theme Parks	48	42	197	90	76
- Discos and pubs	99	83	136	138	106
- Wellness	69	63	72	92	95
Purchases of goods:	185	1,579	224	139	209
- Souvenirs	105	79	99	101	102
- Other expenses	81	1,500	125	37	107
Other:	101	101	128	102	171
- Medical or pharmaceutical expenses	32	29	60	32	50
- Other expenses	69	72	68	69	121

Source: Encuesta sobre Gasto Turístico (EGT, ISTAC).

IRELAND: First Quarter



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What is the main purpose of their trip?

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Holiday, leisure	95.5%	94.9%	97.1%	96.0%	95.4%
Visiting family or friends	2.6%	4.9%	2.9%	3.7%	3.9%
Business and work	0.3%	0.0%	0.0%	0.0%	0.0%
Education and training	0.5%	0.0%	0.0%	0.4%	0.1%
Sports training	0.2%	0.2%	0.0%	0.0%	0.3%
Health or medical care	0.0%	0.0%	0.0%	0.0%	0.0%
Fairs and congresses	0.0%	0.0%	0.0%	0.0%	0.0%
Others	0.9%	0.0%	0.0%	0.0%	0.3%

What is the main motivation for their holidays?

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Rest	77.2%	72.8%	72.6%	71.1%	73.3%
Enjoy family time	7.9%	14.4%	10.9%	13.6%	10.9%
Have fun	8.0%	4.8%	7.0%	6.5%	4.8%
Explore the destination	5.5%	6.6%	6.8%	6.7%	8.0%
Practice their hobbies	0.1%	1.1%	2.2%	1.8%	0.9%
Other reasons	1.3%	0.3%	0.5%	0.3%	2.0%

Where did they spend their main holiday last year? *

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Didn't have holidays		45.0%	14.8%	8.5%	7.0%
Canary Islands		26.3%	34.5%	37.0%	33.8%
Other destination		28.7%	50.6%	54.4%	59.2%
- Balearic Islands		1.5%	2.2%	1.7%	2.8%
- Rest of Spain		8.4%	14.1%	13.4%	12.6%
- Italy		2.0%	5.7%	4.0%	6.2%
- France		2.3%	3.6%	5.2%	6.8%
- Turkey		0.6%	1.2%	1.1%	2.7%
- Greece		3.8%	3.1%	4.1%	4.7%
- Portugal		2.2%	7.4%	7.3%	9.7%
- Croatia		1.2%	1.9%	0.8%	1.3%
- Egypt		0.0%	0.0%	0.5%	0.5%
- Tunisia		0.0%	0.0%	0.0%	0.0%
- Morocco		0.0%	0.0%	1.5%	0.2%
- Others		6.6%	11.5%	14.9%	11.8%

^{*} Percentage of valid answers

What other destinations did they consider for this trip? *

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
None (I was clear about "this Canary Island")		38.7%	44.2%	37.9%	35.7%
Canary Islands (other island)		25.4%	25.9%	25.6%	29.2%
Other destination		35.9%	29.9%	36.6%	35.0%
- Balearic Islands		4.5%	0.9%	3.9%	3.7%
- Rest of Spain		11.5%	8.1%	11.7%	9.3%
- Italy		3.3%	5.1%	3.0%	4.0%
- France		1.3%	0.9%	1.8%	0.7%
- Turkey		1.0%	0.4%	1.6%	1.0%
- Greece		4.8%	3.5%	3.9%	4.8%
- Portugal		7.3%	8.4%	8.1%	7.0%
- Croatia		1.0%	0.7%	1.2%	1.7%
- Egypt		0.0%	0.2%	0.9%	0.8%
- Others		1.1%	1.8%	0.6%	2.1%

^{*} Percentage of valid answers

Importance of each factor in the destination choice

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Climate	79.1%	81.0%	78.8%	78.3%	81.0%
Safety	62.2%	68.7%	72.0%	70.8%	72.1%
Tranquility	54.8%	57.7%	54.4%	55.4%	57.5%
Accommodation supply	54.0%	52.0%	56.5%	49.4%	57.3%
Price	59.6%	52.2%	52.4%	51.6%	54.3%
Effortless trip	40.9%	49.6%	50.9%	51.0%	52.5%
European belonging	49.5%	54.0%	51.9%	49.9%	47.9%
Sea	40.1%	44.9%	44.3%	40.9%	47.4%
Beaches	34.1%	36.1%	40.2%	37.6%	43.4%
Gastronomy	24.4%	43.7%	37.0%	36.3%	38.2%
Environment	33.3%	29.7%	49.9%	32.1%	37.9%
Authenticity	20.7%	27.1%	25.6%	22.8%	26.9%
Fun possibilities	19.7%	26.7%	34.2%	25.6%	25.5%
Landscapes	21.0%	18.9%	30.4%	20.0%	25.4%
Shopping	10.7%	13.8%	10.7%	6.7%	16.7%
Culture	9.6%	7.8%	9.8%	5.3%	13.9%
Hiking trail network	7.0%	6.9%	10.8%	4.4%	12.1%
Exoticism	8.6%	13.9%	9.8%	7.0%	11.9%
Historical heritage	6.2%	4.9%	8.2%	6.2%	10.9%
Nightlife	7.8%	12.9%	8.3%	10.5%	10.1%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") % of tourists who indicate that the factor is "very important" in their choice.

How far in advance do they book their trip?

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
The same day	0.0%	0.8%	0.0%	0.9%	1.8%
Between 1 and 30 days	26.2%	22.7%	18.7%	21.5%	17.4%
Between 1 and 2 months	28.1%	30.1%	27.2%	23.6%	20.7%
Between 3 and 6 months	35.7%	31.2%	34.6%	30.3%	37.3%
More than 6 months	10.0%	15.1%	19.5%	23.7%	22.7%

% TOURISTS WHO BOOK MORE THAN 6 MONTHS IN ADVANCE



What channels did they use to get information about the trip?

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Previous visits to the Canary Islands	63.5%	67.8%	67.0%	63.5%	62.7%
Friends or relatives	27.7%	33.0%	25.0%	33.6%	31.4%
Internet or social media	56.3%	55.5%	52.7%	50.2%	45.7%
Mass Media	1.3%	2.6%	2.8%	2.2%	2.8%
Travel guides and magazines	4.7%	5.0%	6.6%	3.1%	6.0%
Travel Blogs or Forums	3.1%	5.4%	5.3%	6.9%	5.3%
Travel TV Channels	0.9%	0.7%	0.6%	1.5%	1.5%
Tour Operator or Travel Agency	17.1%	8.9%	11.1%	13.8%	12.6%
Public administrations or similar	0.0%	3.1%	0.2%	0.0%	0.3%
Others	0.7%	2.2%	4.3%	1.1%	3.8%

^{*} Multi-choise question

IRELAND: First Quarter



With whom did they book their flight and accommodation? •

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Flight					
- Directly with the airline	71.9%	78.6%	78.7%	68.1%	75.7%
- Tour Operator or Travel Agency	28.1%	21.4%	21.3%	31.9%	24.3%
Accommodation					
- Directly with the accommodation	50.4%	60.1%	57.6%	54.4%	56.8%
- Tour Operator or Travel Agency	49.6%	39.9%	42.4%	45.6%	43.2%

Where does the flight come from?



Activities in the Canary Islands

Outdoor time per day

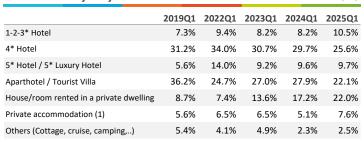
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2019Q1 2022Q1 2023Q1 2024Q1 2025Q1

	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Ireland	86.6%	89.6%	90.1%	92.8%	92.2%
United Kingdom	9.6%	8.2%	7.0%	5.5%	5.2%
Spanish Mainland	1.3%	1.9%	1.7%	0.4%	1.9%
Portugal	0.0%	0.4%	0.0%	0.6%	0.4%
Hungary	0.0%	0.0%	0.0%	0.2%	0.3%
Iceland	0.0%	0.0%	0.0%	0.0%	0.1%
Germany	0.5%	0.0%	0.0%	0.2%	0.0%
Austria	0.4%	0.0%	0.0%	0.0%	0.0%
Belgium	0.0%	0.0%	0.3%	0.0%	0.0%
Netherlands	0.8%	0.0%	0.2%	0.0%	0.0%
Others	0.7%	0.0%	0.7%	0.2%	0.0%
Others	0.7%	0.0%	0.7%	0.2%	0.0%

Where do they stay?

0 nours	0.9%	0.4%	1.1%	1.4%	1.4%
1 - 2 hours	5.3%	4.6%	6.3%	9.2%	7.3%
3 - 6 hours	32.0%	41.1%	38.3%	39.4%	33.5%
7 - 12 hours	52.6%	47.0%	46.9%	47.2%	52.1%
More than 12 hours	9.2%	6.9%	7.3%	2.7%	5.7%
Outdoor time per day	8.0	7.3	7.5	6.9	7.4





Activities in the Canary Islands	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Walk, wander	81.5%	84.0%	83.5%	79.7%	82.3%
Beach	67.7%	69.2%	64.8%	67.0%	64.9%
Swimming pool, hotel facilities	62.3%	70.8%	57.7%	66.3%	62.6%
Explore the island on their own	39.9%	33.5%	33.7%	35.9%	36.2%
Taste Canarian gastronomy	24.9%	31.3%	22.5%	24.4%	24.9%
Nightlife / concerts / shows	26.6%	16.7%	25.1%	22.3%	22.4%
Hiking		9.3%	10.5%	10.5%	13.8%
Beauty and health treatments	10.9%	10.4%	13.4%	8.3%	13.5%
Swim		19.9%	11.4%	10.4%	10.9%
Theme parks	5.7%	10.9%	10.7%	11.6%	10.4%
Organized excursions	13.3%	11.4%	14.8%	12.1%	10.3%
Wineries / markets / popular festivals	10.1%	9.0%	7.8%	8.6%	8.3%
Museums / exhibitions	9.9%	3.3%	6.1%	5.3%	8.0%
Running		6.4%	6.0%	5.1%	7.9%
Sea excursions / whale watching	8.6%	7.4%	7.4%	10.4%	6.5%
Cycling / Mountain bike		8.1%	7.6%	6.3%	4.8%
Astronomical observation	0.9%	1.0%	2.5%	2.8%	4.7%
Other Nature Activities		2.4%	3.2%	2.0%	4.4%
Golf		3.7%	4.5%	3.6%	3.1%
Scuba Diving		2.1%	1.2%	1.0%	2.9%
Practice other sports		3.3%	1.6%	2.1%	2.9%
Surf		3.7%	1.8%	1.3%	2.4%

1.3%

0.2%

0.7%

	Hotels	Aparthotel / Tou	■ Others		
44.2%	57.3%	48.1%	47.5%	45.8%	
36.2%	24.7%	27.0%	27.9%	22.1%	
19.6%	18.0%	25.0%	24.6%	32.2%	
2019Q1	2022Q1	2023Q1	2024Q1	2025Q1	

What do they book?



	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Room only	42.9%	33.4%	45.0%	41.3%	46.2%
Bed and Breakfast	17.8%	33.4%	17.2%	21.4%	26.9%
Half board	19.8%	17.3%	18.6%	16.7%	12.2%
Full board	6.1%	1.0%	2.2%	2.4%	1.3%
All inclusive	13.5%	15.0%	17.1%	18.2%	13.5%

Windsurf / Kitesurf * Multi-choise question

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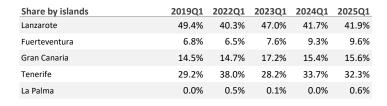
IRELAND: First Quarter

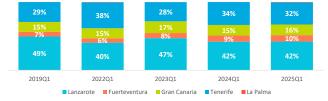


Which island do they choose?

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Tourists (≥ 16 year old)	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Lanzarote	51,056	42,022	66,514	75,336	76,248
Fuerteventura	7,021	6,762	10,699	16,732	17,388
Gran Canaria	15,006	15,270	24,300	27,721	28,391
Tenerife	30,177	39,615	39,933	60,770	58,741
La Palma	0	504	178	0	1,118





How many islands do they visit during their trip?



	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
One island	91.5%	97.1%	93.6%	94.3%	90.2%
Two islands	8.0%	2.6%	5.8%	5.2%	9.3%
Three or more islands	0.6%	0.3%	0.6%	0.5%	0.5%

How many are loyal to the Canary Islands?



	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Repeat tourists	82.6%	81.3%	81.7%	86.2%	83.5%
At least 10 previous visits	25.9%	27.4%	29.6%	25.5%	30.8%
Repeat tourists (last 5 years)	74.8%	73.7%	73.7%	76.5%	77.6%
Repeat tourists (last 5 years)(5 or more visits)	29.8%	20.3%	24.6%	21.5%	27.5%

How do they rate the Canary Islands?

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Satisfaction (scale 0-10)	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Average rating	8.84	8.92	8.86	8.84	8.64
Experience in the Canary Islands	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Worse or much worse than expected	0.7%	1.0%	1.3%	1.4%	4.2%
Lived up to expectations	56.2%	51.0%	57.3%	51.8%	59.4%
Better or much better than expected	43.1%	48.0%	41.4%	46.8%	36.4%
Future intentions (scale 0-10)	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Return to the Canary Islands	9.23	9.20	9.23	9.05	8.77

9.22

9.21

9.35

9.09

Who are they?



	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Gender					
Men	45.2%	50.4%	47.4%	46.3%	49.5%
Women	54.8%	49.6%	52.6%	53.7%	50.5%
Age					
Average age	50.0	48.0	53.1	50.9	50.9
Standard deviation	15.0	14.4	15.4	16.9	15.7
Age range					
16 - 24 years old	6.8%	4.5%	3.3%	7.0%	7.2%
25 - 30 years old	7.0%	9.3%	5.4%	9.2%	6.1%
31 - 45 years old	22.7%	30.4%	24.7%	22.6%	23.9%
46 - 60 years old	34.7%	32.7%	28.5%	26.5%	28.5%
Over 60 years old	28.8%	23.1%	38.0%	34.8%	34.3%
<u>Occupation</u>					
Salaried worker	49.4%	56.1%	47.5%	50.0%	49.2%
Self-employed	18.2%	11.5%	12.8%	14.4%	14.3%
Unemployed	0.2%	1.4%	0.0%	1.8%	0.4%
Business owner	3.3%	7.8%	9.4%	5.5%	5.5%
Student	2.9%	5.5%	0.8%	2.2%	0.8%
Retired	24.4%	16.3%	27.9%	24.8%	25.9%
Unpaid domestic work	0.7%	1.3%	1.2%	1.0%	2.0%
Others	0.9%	0.0%	0.4%	0.3%	2.1%
Annual household income level					
Less than €25,000	10.5%	6.3%	6.8%	7.3%	4.9%
€25,000 - €49,999	37.2%	20.5%	30.2%	28.1%	25.7%
€50,000 - €74,999	26.9%	25.7%	24.2%	25.1%	24.9%
More than €74,999	25.5%	47.5%	38.8%	39.5%	44.5%
Education level					
No studies	2.2%	3.4%	5.3%	3.5%	2.6%
Primary education	0.9%	0.6%	0.2%	0.8%	1.1%
Secondary education					
occomadity cadeation	22.3%	17.1%	20.0%	20.1%	16.5%

Who do they come with?

Recommend visiting the Canary Islands

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	2019Q1	2022Q1	2023Q1	2024Q1	2025Q1
Unaccompanied	8.7%	8.1%	6.2%	10.4%	9.2%
Only with partner	55.5%	45.7%	53.5%	46.3%	52.9%
Only with children (< 13 years old)	2.7%	4.7%	4.4%	4.1%	3.6%
Partner + children (< 13 years old)	2.5%	8.1%	3.4%	6.8%	4.4%
Other relatives	12.3%	15.2%	11.7%	13.1%	14.7%
Friends	9.6%	7.5%	7.0%	6.7%	5.0%
Work colleagues	0.0%	0.0%	0.0%	0.0%	0.0%
Organized trip	0.7%	0.0%	0.3%	0.0%	0.2%
Other combinations (2) (2) Combination of some of the groups previously a	8.0%	10.8%	13.5%	12.6%	9.9%
Tourists with children	7.9%	19.0%	13.9%	20.1%	14.0%
- Between 0 and 2 years old	1.2%	0.4%	1.0%	0.7%	1.9%
- Between 3 and 12 years old	5.7%	18.6%	11.6%	17.7%	11.5%
- Between 0 -2 and 3-12 years old	1.0%	0.0%	1.4%	1.7%	0.6%
Tourists without children	92.1%	81.0%	86.1%	79.9%	86.0%
Group composition:					
- 1 person	15.5%	11.1%	10.1%	15.2%	10.5%
- 2 people	62.5%	50.7%	60.7%	51.3%	60.9%
- 3 people	7.6%	9.7%	7.9%	11.6%	6.7%
- 4 or 5 people	13.0%	22.6%	16.6%	15.7%	16.8%
- 6 or more people	1.4%	5.8%	4.6%	6.1%	5.1%
Average group size:	2.32	2.75	2.59	2.66	2.63
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*People who share the main expenses of the trip