# **Profile of czech tourist visiting Canary Islands** 2015



# How many they are and how much do they spend?



How do they	bool ,	k?
-------------	--------	----



Czech Republic	All markets	Accommodation booking	Czech Republic	All markets
48,906	12,310,044	Tour Operator	26.3%	42.8%
112.99	133.60	- Tour Operator's website	44.4%	78.8%
89.25	95.33	Accommodation	12.4%	14.0%
23.74	38.27	- Accommodation's website	89.9%	81.9%
9.63	9.46	Travel agency (High street)	49.4%	19.8%
971	1,125	Online Travel Agency (OTA)	9.6%	15.4%
47	13,854	No need to book accommodation	2.4%	8.0%
0.3%	100%			
0.4%	100%			
rist and trip (€)		Flight booking	Czech Republic	All markets
32.75	44.10	Tour Operator	33.1%	45.5%
29.81	37.76	- Tour Operator's website	47.3%	77.7%
	48,906 112.99 89.25 23.74 9.63 971 47 0.3% 0.4% ist and trip (€) 32.75	48,906 12,310,044 112.99 133.60 89.25 95.33 23.74 38.27 9.63 9.46 971 1,125 47 13,854 0.3% 100% 0.4% 100% ist and trip (€) 32.75 44.10	48,906 12,310,044 112.99 133.60 89.25 95.33 23.74 38.27 9.63 9.46 971 1,125 47 13,854 0.3% 100% 0.4% 100% ist and trip (€) 32.75 44.10  Tour Operator - Tour Operator	48,906       12,310,044       Tour Operator       26.3%         112.99       133.60       - Tour Operator's website       44.4%         89.25       95.33       Accommodation       12.4%         - Accommodation's website       89.9%         Travel agency (High street)       49.4%         Online Travel Agency (OTA)       9.6%         No need to book accommodation       2.4%         No need to book accommodation       2.4%         Flight booking       Czech Republic         Tour Operator's website       33.1%

Flight booking	Czech Republic	All markets
Tour Operator	33.1%	45.5%
- Tour Operator's website	47.3%	77.7%
Airline	12.4%	24.9%
- Airline´s website	74.1%	96.2%
Travel agency (High street)	45.1%	18.6%
Online Travel Agency (OTA)	9.4%	11.0%

### Where do they stay?



	Czech Republic	All markets
5* Hotel	4.4%	6.8%
4* Hotel	55.5%	37.7%
1-2-3* Hotel	22.5%	15.0%
Apartment	14.9%	30.3%
Property (privately-owned, friends, family)	1.7%	7.0%
Others	0.9%	3.2%

# How are they?



•		
Gender	Czech Republic	All markets
Percentage of men	44.2%	49.8%
Percentage of women	55.8%	50.2%
Age		
Average age (tourists > 16 years old)	43.2	44.5
Standard deviation	15.3	14.9
Age range	0.0	0.0
16-24 years old	5.4%	8.8%
25-30 years old	22.3%	13.1%
31-45 years old	36.3%	32.8%
46-60 years old	17.6%	28.4%
Over 60 years old	18.3%	17.0%
Occupation		
Business owner or self-employed	23.7%	23.7%
Upper/Middle management employee	46.2%	37.1%
Auxiliary level employee	9.2%	16.6%
Students	4.4%	5.6%
Retired	14.1%	14.5%
Unemployed / unpaid dom. work	2.4%	2.5%
Annual household income level		
€12,000 - €24,000	36.4%	18.3%
€24,001 - €36,000	24.5%	18.9%
€36,001 - €48,000	12.1%	16.9%
€48,001 - €60,000	10.7%	14.6%
€60,001 - €72,000	1.7%	9.2%
€72,001 - €84,000	2.9%	6.1%
More than €84,000	11.6%	16.0%



	a. cb. ( -)	
Accommodation (*):	32.75	44.10
- Accommodation	29.81	37.76
- Additional accommodation expenses	2.93	6.33
Transport:	22.21	27.41
- Public transport	4.98	4.99
- Taxi	3.96	7.42
- Car rental	13.27	14.99
Food and drink:	81.68	153.13
- Food purchases at supermarkets	41.43	68.64
- Restaurants	40.25	84.49
Souvenirs:	39.95	55.15
Leisure:	38.10	36.28
- Organized excursions	13.70	14.63
- Leisure, amusement	9.52	5.23
- Trip to other islands	2.74	1.51
- Sporting activities	7.64	5.38
- Cultural activities	2.38	2.18

# How far in advance do they book their trip?

- Discos and disco-pubs

Others:

- Wellness

- Medical expenses

- Other expenses



7.34

15.71

2.97

1.46

11.28

	Czech Republic	All markets
The same day they leave	0.0%	0.6%
Between 2 and 7 days	10.8%	7.3%
Between 8 and 15 days	9.3%	8.9%
Between 16 and 30 days	24.1%	15.4%
Between 31 and 90 days	31.6%	33.9%
More than 90 days	24.2%	33.8%

2.11

5.05

0.31

1.79

#### What do they book at their place of residence?



	Czech Republic	All markets
Flight only	7.9%	11.1%
Flight and accommodation (room only)	13.6%	25.5%
Flight and accommodation (B&B)	2.0%	7.6%
Flight and accommodation (half board)	24.5%	18.3%
Flight and accommodation (full board)	8.9%	4.4%
Flight and accommodation (all inclusive)	43.1%	33.2%
% Tourists using low-cost airlines	44.4%	47.1%
Other expenses in their place of residence:		
- Car rental	13.8%	11.5%
- Sporting activities	9.1%	5.4%
- Excursions	13.1%	5.7%
- Combined trip to other islands	0.0%	2.0%

<sup>(\*)</sup> Bear in mind that 92% of czech tourists pay the accommodation before travelling.

# **Profile of czech tourist visiting Canary Islands** 2015



#### Which island do they choose?



Tourists (> 16 years old)	Czech Republic	All markets
- Lanzarote	9,564	2,242,245
- Fuerteventura	8,862	1,806,014
- Gran Canaria	14,347	3,447,259
- Tenerife	15,553	4,518,215
- La Palma	580	167,100

		-
Share (%)	Czech Republic	All markets
- Lanzarote	19.6%	18.4%
- Fuerteventura	18.1%	14.8%
- Gran Canaria	29.3%	28.3%
- Tenerife	31.8%	37.1%
- La Palma	1.2%	1.4%

Czech Republic

88.8%

42.3%

27.5%

25.9%

24.2%

19.7%

13.4%

5.0%

3.9%

3.7%

2.5%

2.1%

2.0%

1.9%

1.9%

1.6%

**Czech Republic** 

## Who do they come with?



# Why do they choose the Canary Islands?

Aspects influencing the choice

Tranquillity/rest/relaxation

Suitable destination for children

Quality of the environment

Visiting new places

Active tourism

Theme parks

Shopping

Nightlife/fun

Ease of travel

\* Multi-choise question

Price

Nautical activities

Climate/sun

Beaches

Scenery

Security



89.3%

33.6%

37.9%

22.6%

14.1%

7.5%

5.2%

7.7%

6.4%

3.1%

2.1%

3.0%

All markets

	Czech Republic	All markets
Unaccompanied	4.6%	9.8%
Only with partner	36.8%	48.0%
Only with children (under the age of 13)	5.7%	1.4%
Partner + children (under the age of 13)	11.3%	11.8%
Other relatives	14.3%	6.4%
Friends	5.8%	6.1%
Work colleagues	0.0%	0.4%

#### How do they value the destination?

•		
	`	

Impression of their stay	Czech Republic	All markets
Good or very good (% tourists)	95.5%	93.3%
Average rating (scale 1-10)	9.21	8.84

### How many are loyal to the destination?

Percentage of repeat tourists	Czech Republic	All markets
Repeat tourists	59.6%	76.4%
In love (more than 10 visits)	10.9%	16.7%

What did motivate them to come?

Security against natural catastrophes

Aspects motivating the choice



All markets

# Where does the flight come from?



Ten main origin countries	Czech Republic	All markets
Czech Republic	42,896	48,124
Germany	4,641	2,561,891
Spain	604	1,897,955
Switzerland	290	243,535
United Kingdom	280	3,848,961
Russia	175	75,476
Austria	20	78,497
Belgium	0	359,967
Denmark	0	290,123
Finland	0	202,381

Previous visits to the Canary Islands 48.7% 64.1% Recommendation by friends or relatives 34.7% 29.3% The Canary Islands television channel 0.0% 0.4% 0.0% 0.7% Other television or radio channels Information in the press/magazines/books 7.7% 3.7% Attendance at a tourism fair 1.0% 0.5% Tour Operator's brochure or catalogue 5.3% 8.2% Recommendation by Travel Agency 15.6% 9.5% Information obtained via the Internet 36.3% 25.6% Senior Tourism programme 0.3% 2.1% Others 6.2% 6.7%

<sup>\*</sup> Multi-choise question





Source: ISTAC (Encuesta sobre el Gasto Turístico).