

. €

Importance of each factor in the destination choice

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ч	95

	Fuerteventure	Canamilalanda		Fuerteventura	Cananilalanda
	Fuerteventura	Canary Islands	Climate		Canary Islands
TOURISTS			Climate	75.6%	75.0%
Tourist arrivals (FRONTUR)	2,057,495	14,617,383	Sea	61.7%	46.0%
Tourist arrivals > 15 years old (EGT)	1,822,701	12,832,078	Beaches	59.0%	39.3%
- book holiday package	1,155,039	6,128,916	Safety	54.0%	51.3%
- do not book holiday package	667,662	6,703,162	Tranquility	53.0%	46.5%
- % tourists who book holiday package	63.4%	47.8%	Accommodation supply	42.9%	41.8%
Share of total tourist	14.1%	100%	Effortless trip	41.4%	37.5%
Children <= 15 years old (FRONTUR - EGT)	234,794	1,785,305	European belonging	38.3%	36.5%
			Price	37.6%	35.8%
Expenditure per tourist (€)	1,291	1,314	Environment	29.3%	33.3%
- book holiday package	1,378	1,492	Landscapes	29.2%	34.1%
- holiday package	1,235	1,236	Gastronomy	23.5%	26.6%
- others	143	256	Authenticity	21.1%	22.3%
- do not book holiday package	1,141	1,152	Fun possibilities	21.0%	23.3%
- flight	293	311	Exoticism	11.0%	11.8%
- accommodation	468	405	Shopping	7.9%	9.1%
- others	380	436	Hiking trail network	6.6%	10.1%
Average lenght of stay	9.37	9.24	Culture	6.4%	9.0%
- book holiday package	8.87	8.45	Historical heritage	5.9%	8.4%
- do not book holiday package	10.24	9.96	Nightlife	5.2%	7.9%
Average daily expenditure (€)	149.2	160.5	Each aspect is rated individually ("Not important	t", "Somewhat important", "Quite impo	ortant", "Very important")
- book holiday package	163.2	186.1	% of tourists who indicate that the factor is "very		,
- do not book holiday package	124.9	137.1	% TOURISTS WHO CHOOSE REACHES	•	

16,863

9,143

7,720

■ Canary Islands

do not book holiday package

1,141 1,152

do not book holiday package

Canary Islands

31.7%

20.4% 48.0%

9.96

10.24

■ Fuerteventura ■ Canary Islands

% TOURISTS WHO CHOOSE BEACHES

FUERTEVENTURA





CANARY ISLANDS 39%

What is the main motivation for their holidays?



	Fuerteventura	Canary Islands
Rest	55.0%	51.1%
Enjoy family time	12.8%	16.1%
Have fun	8.7%	8.5%
Explore the destination	17.6%	20.3%
Practice their hobbies	3.3%	1.9%
Other reasons	2.5%	2.1%

REST



How far in advance do they book their trip?

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- 15	4
- 14	

	Fuerteventura	Canary Islands
The same day	0.8%	0.7%
Between 1 and 30 days	30.6%	27.8%
Between 1 and 2 months	24.9%	25.3%
Between 3 and 6 months	28.7%	28.8%
More than 6 months	15.0%	17.4%

How many are they and how much do they spend?



What other destinations do they consider for this trip?*

	Fuerteventura	Canary Islands
None	23.7%	28.3%
Canary Islands (other island)	27.1%	24.6%
Other destination	49.2%	47.1%

*Percentage of valid answers

Didn't have holidays

Canary Islands

Other destination

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Total turnover (> 15 years old) (€m)

- do not book holiday package

AVERAGE LENGHT OF STAY

(nights)

EXPENDITURE PER TOURIST (€)

9.37

9.24

Total

1,291 1,314

Total

Where did they spend their main holiday last year?*

- book holiday package

2,354

1,592

762

■ Fuerteventura

8.45

1,492

Fuerteventura

28.6%

20.5%

50.9%

8.87

1,378

book holiday package

book holiday package

2022



What channels did they use to get information about the trip?

	Fuerteventura	Canary Islands
		•
Previous visits to the Canary Islands	45.4%	49.8%
Friends or relatives	23.6%	30.4%
Internet or social media	56.2%	54.2%
Mass Media	2.1%	2.0%
Travel guides and magazines	6.5%	7.0%
Travel Blogs or Forums	6.5%	6.9%
Travel TV Channels	1.0%	0.8%
Tour Operator or Travel Agency	24.8%	20.7%
Public administrations or similar	0.7%	1.3%
Others * Multi-choise question	1.9%	3.2%

With whom did they book their flight and accommodation? •

	Fuerteventura	Canary Islands
Flight		
- Directly with the airline	38.3%	50.0%
- Tour Operator or Travel Agency	61.7%	50.0%
Accommodation		
- Directly with the accommodation	28.2%	36.6%
- Tour Operator or Travel Agency	71.8%	63.4%

Where do they stay?

	Fuerteventura	Canary Islands
1-2-3* Hotel	14.8%	10.9%
4* Hotel	53.1%	39.0%
5* Hotel / 5* Luxury Hotel	4.7%	10.5%
Aparthotel / Tourist Villa	8.9%	15.6%
House/room rented in a private dwelling	6.0%	7.2%
Private accommodation (1)	6.2%	8.7%
Others (Cottage, cruise, camping,)	6.2%	8.1%

 $(1) \ \ Own\ property\ / House\ of\ friends\ or\ relatives\ /\ Free\ housing\ exchange\ /\ Other\ private\ accommodation.$



What do they book?

	Fuerteventura	Canary Islands
Room only	17.2%	28.5%
Bed and Breakfast	5.9%	13.9%
Half board	14.5%	19.1%
Full board	5.1%	3.5%
All inclusive	57.4%	34.9%

57.4% of tourists book all inclusive.

(Canary Islands: 34.9%)

Other expenses

101

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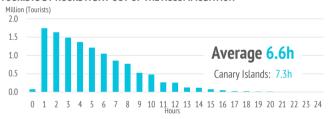
	Fuerteventura	Canary Islands
Restaurants or cafes	46.7%	66.4%
Supermarkets	46.6%	55.9%
Car rental	27.9%	32.0%
Organized excursions	18.5%	23.6%
Taxi, transfer, chauffeur service	55.0%	51.8%
Theme Parks	3.3%	10.9%
Sport activities	8.7%	7.9%
Museums	1.9%	5.2%
Flights between islands	5.7%	5.0%

Activities in the Canary Islands

	-	
4	45	
- ^	- 1	

Outdoor time per day	Fuerteventura	Canary Islands
0 hours	4.3%	2.5%
1 - 2 hours	14.2%	10.7%
3 - 6 hours	34.4%	32.7%
7 - 12 hours	40.2%	45.1%
More than 12 hours	6.9%	9.0%

TOURISTS BY HOURS A DAY OUT OF THE ACCOMMODATION



Activities in the Canary Islands	Fuerteventura	Canary Islands
Beach	82.2%	71.3%
Walk, wander	62.9%	73.8%
Swimming pool, hotel facilities	58.5%	61.1%
Explore the island on their own	45.0%	48.7%
Taste Canarian gastronomy	20.5%	27.0%
Hiking	15.6%	18.5%
Organized excursions	15.2%	17.4%
Sea excursions / whale watching	11.5%	12.7%
Nightlife / concerts / shows	10.2%	15.3%
Swim	10.0%	10.1%
Wineries / markets / popular festivals	7.0%	10.6%
Other Nature Activities	7.0%	8.1%
Theme parks	6.6%	14.4%
Surf	6.4%	3.1%
Practice other sports	5.8%	4.7%
Running	4.9%	5.9%
Museums / exhibitions	4.7%	10.0%
Beauty and health treatments	4.7%	5.9%
Astronomical observation	4.0%	3.7%
Cycling / Mountain bike	3.8%	3.3%
Scuba Diving	2.9%	3.0%
Windsurf / Kitesurf	2.7%	1.2%
Golf	1.9%	2.1%
* Multi-choice question		

^{*} Multi-choise question

FUERTEVENTURA CANARY ISLANDS

71.3%

BEACH 82.2%



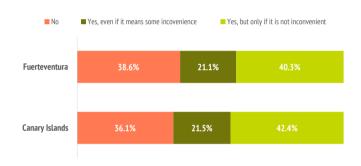


Which places do they visit in Fuerteventura?

	%	Absolute
Jandía Beach	39.3%	711,236
Corralejo Dunes	33.1%	599,224
Cotillo	25.2%	456,172
Betancuria	19.3%	349,336
Cofete	15.8%	286,377
Betancuria Viewpoint	14.5%	262,572
Montaña Sagrada de Tindaya	6.7%	120,663
Aloe Vera Museum	6.0%	109,238
Sicasumbre Viewpoint	5.8%	105,348
Museums	4.2%	75,326
La Casa de los Coroneles	2.7%	48,058

Sustainable destination

When booking a trip, do they tend to choose the most sustainable options?



Would they be willing to spend more on travel to reduce their carbon footprint?



Perception during their stay*	Fuerteventura	Canary Islands
Quality of life on the island	7.92	8.08
Tolerance towards tourism	8.57	8.58
Cleanliness of the island	8.22	8.30
Air quality	8.62	8.49
Rational water consumption	7.35	7.46
Energy saving	6.86	6.93
Use of renewable energy	6.99	7.03
Recycling	7.09	7.14
Easy to get around by public transport	6.86	7.36
Overcrowding in tourist areas	6.38	6.65
Supply of local products	6.93	7.14

^{*} Scale 0 - 10 (0 = Not important and 10 = Very important)

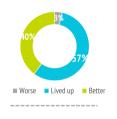
How many islands do they visit during their trip?

	Fuerteventura	Canary Islands
One island	91.3%	92.6%
Two islands	7.6%	6.3%
Three or more islands	1.1%	1.1%

How do they rate the Canary Islands?

Satisfaction (scale 0-10)	Fuerteventura	Canary Islands
Average rating	8.77	8.85
Experience in the Canary Islands	Fuerteventura	Canary Islands
Worse or much worse than expected	3.5%	2.8%
Lived up to expectations	56.7%	53.5%

Future intentions (scale 1-10)	Fuerteventura	Canary Islands
Return to the Canary Islands	8.69	8.82
Recommend visiting the Canary Island	8.96	9.06







Experience in the Canary Islands

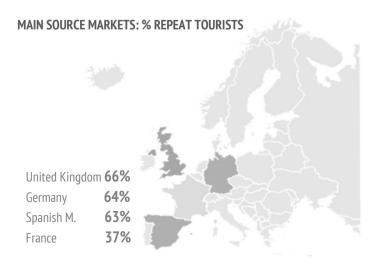
Return to the Canary Islands

Recommend visiting the Canary Islands

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How many are loyal to the Canary Islands?

in Fuerteventurain the Canary IslandsFuerteventura: Repeat tourists59.0%29.4%Fuerteventura: At least 10 previous visits8.2%1.7%Canary Islands: Repeat tourists67.6%70.1%Canary Islands: At least 10 previous visits16.4%19.1%





Where are they from?

Who do they come with?

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	%	Absolute
Germany	32.9%	599,054
United Kingdom	28.0%	510,180
Spanish Mainland	7.8%	142,565
France	6.9%	126,025
Italy	6.1%	111,302
Poland	4.1%	75,239
Netherlands	3.1%	56,992
Ireland	1.8%	32,940
Denmark	1.5%	26,586
Czech Republic	1.4%	25,965
Austria	1.1%	19,917
Switzerland	1.1%	19,406
Belgium	0.9%	17,076
Sweden	0.9%	15,930
Portugal	0.8%	13,851
Finland	0.4%	6,948
Norway	0.2%	3,853
Others	1.0%	18,872

	Fuerteventura	Canary Islands
Unaccompanied	9.2%	10.0%
Only with partner	46.7%	46.1%
Only with children (< 13 years old)	6.9%	4.9%
Partner + children (< 13 years old)	6.3%	7.3%
Other relatives	9.0%	9.9%
Friends	7.3%	7.3%
Work colleagues	0.2%	0.6%
Organized trip	0.3%	0.3%
Other combinations (1)	14.2%	13.7%
(1) Different situations have been isolated		
Tourists with children	18.6%	18.0%
- Between 0 and 2 years old	1.6%	1.3%

(1) Different situations have been isolated		
Tourists with children	18.6%	18.0%
- Between 0 and 2 years old	1.6%	1.3%
- Between 3 and 12 years old	15.9%	15.5%
- Between 0 -2 and 3-12 years	1.1%	1.2%
Tourists without children	81.4%	82.0%
Group composition:		
- 1 person	11.5%	12.6%
- 2 people	55.7%	53.9%
- 3 people	12.9%	12.1%
- 4 or 5 people	16.2%	17.3%
- 6 or more people	3.7%	4.1%
Average group size:	2.56	2.60

^{*}People who share the main expenses of the trip

% TOURISTS WHO TRAVEL WITH CHILDREN



Who are they?

	Fuerteventura	Canary Islands
<u>Gender</u>		
Men	49.1%	48.4%
Women	50.9%	51.6%
Age		
Average age (tourist > 15 years old)	45.7	45.7
Standard deviation	15.9	16.0
Age range (> 15 years old)		
16 - 24 years old	10.0%	10.4%
25 - 30 years old	12.1%	11.5%
31 - 45 years old	28.4%	29.4%
46 - 60 years old	28.8%	27.2%
Over 60 years old	20.6%	21.5%
Occupation		
Salaried worker	58.4%	57.4%
Self-employed	10.1%	10.8%
Unemployed	0.6%	1.0%
Business owner	8.9%	8.3%
Student	4.5%	4.6%
Retired	16.2%	16.5%
Unpaid domestic work	0.8%	0.6%
Others	0.5%	0.8%
Annual household income level		
Less than €25,000	14.6%	14.3%
€25,000 - €49,999	34.9%	34.3%
€50,000 - €74,999	26.3%	25.4%
More than €74,999	24.2%	26.0%
Education level		
No studies	3.2%	3.6%
Primary education	1.8%	1.7%
Secondary education	20.2%	20.2%
Higher education	74.8%	74.5%



Pictures: Freepik.com