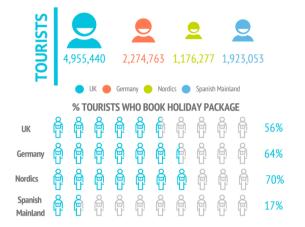
TOURIST PROFILE BY SOURCE MARKETS (2022) CANARY ISLANDS: MAIN SOURCE MARKETS



How many are they and how much do they spend?



	UK	Germany	Nordics 5	Spanish M.	TOTAL
TOURISTS					
Tourist arrivals (FRONTUR) (M)	4.96	2.27	1.18	1.92	14.62
Tourist arrivals > 15 years old (EGT) (M	4.29	2.05	1.00	1.71	12.83
- book holiday package (M)	2.39	1.32	0.70	0.30	6.13
- do not book holiday package (M)	1.89	0.74	0.30	1.42	6.70
- % tourists who book holiday package	55.9%	64.1%	70.4%	17.3%	47.8%



	UK	Germany	Nordics Spanish M.		TOTAL
Expenditure per tourist (€)	1,337	1,489	1,593	860	1,314
- book holiday package	1,455	1,561	1,641	1,110	1,492
- holiday package	1195	1,339	1,363	857	1,236
- others	260	222	279	254	256
- do not book holiday package	1,187	1,361	1,479	807	1,152
- flight	304	379	477	210	311
- accommodation	447	478	411	286	405
- others	436	504	591	311	436
Average lenght of stay	8.62	11.17	10.16	7.01	9.24
- book holiday package	7.92	9.85	8.67	6.63	8.45
- do not book holiday package	9.51	13.52	13.71	7.08	9.96
Average daily expenditure (€)	170.2	153.4	184.9	139.1	160.5
- book holiday package	190.7	170.1	202.7	177.1	186.1
- do not book holiday package	144.3	123.6	142.4	131.1	137.1
Total turnover (> 15 years old) (€m)	5,731	3,059	1,591	1,473	16,863
- book holiday package	3,484	2,055	1,154	330	9,143
- do not book holiday package	2,247	1,004	437	1,143	7,720

Where did they spend their main holiday last year?*

	UK	Germany	Nordics S	panish M.	TOTAL
Didn't have holidays	44.7%	25.7%	48.9%	10.7%	31.7%
Canary Islands	22.0%	22.4%	20.2%	19.0%	20.4%
Other destination	33.4%	52.0%	30.8%	70.3%	48.0%

What other destinations do they consider for this trip?*

	UK	Germany	Nordics Spanish M.		TOTAL
None	25.8%	28.0%	40.2%	35.9%	28.3%
Canary Islands (other island)	23.9%	27.1%	24.2%	22.7%	24.6%
Other destination	50.2%	44.9%	35.6%	41.3%	47.1%

*Percentage of valid answers

Importance of each factor in the destination choice

	UK	Germany	Nordics S	panish M.	TOTAL
Climate	78.7%	74.6%	85.2%	62.0%	75.0%
Safety	61.6%	53.0%	40.7%	38.1%	51.3%
Tranquility	45.5%	50.5%	35.4%	50.9%	46.5%
Sea	35.4%	63.8%	49.1%	44.5%	46.0%
Accommodation supply	53.8%	39.4%	37.6%	26.4%	41.8%
Beaches	32.7%	50.4%	39.3%	40.6%	39.3%
Effortless trip	46.9%	46.6%	25.3%	26.4%	37.5%
European belonging	31.8%	42.0%	35.0%	37.6%	36.5%
Price	45.4%	28.0%	24.8%	29.3%	35.8%
Landscapes	21.1%	35.8%	23.6%	51.5%	34.1%
Environment	32.5%	24.9%	28.0%	42.4%	33.3%
Gastronomy	27.8%	27.0%	21.1%	28.9%	26.6%
Fun possibilities	26.3%	18.0%	19.5%	24.1%	23.3%
Authenticity	19.1%	19.2%	11.5%	32.2%	22.3%
Exoticism	7.9%	7.3%	8.8%	17.3%	11.8%
Hiking trail network	3.8%	12.1%	12.6%	14.0%	10.1%
Shopping	9.5%	9.8%	6.9%	6.9%	9.1%
Culture	8.7%	7.6%	5.7%	11.7%	9.0%

Each aspect is rated individually ("Not important", "Somewhat", "Quite", "Very important")

% of tourists who indicate that the factor is "very important" in their choice.

Historical heritage

Nightlife

% TOURISTS WHO CHOOSE ACCOMMODATION SUPPLY

6.3%

6.4%

4.1%

8.4%

1

15.6%



What is the main motivation for their holidays?

	UK	Germany	Nordics S	panish M.	TOTAL
Rest	65.6%	46.8%	56.0%	28.7%	51.1%
Enjoy family time	15.8%	10.7%	28.5%	21.9%	16.1%
Have fun	10.0%	7.9%	4.8%	8.4%	8.5%
Explore the destination	6.1%	28.8%	5.9%	37.1%	20.3%
Practice their hobbies	0.9%	2.8%	2.7%	1.8%	1.9%
Other reasons	1.7%	2.9%	2.0%	2.1%	2.1%

% TOURISTS TRAVELLING TO EXPLORE THE ISLANDS



How far in advance do they book their trip?

	UK	Germany	Nordics Spanish M.		TOTAL
The same day	0.3%	0.7%	1.0%	1.1%	0.7%
Between 1 and 30 days	22.5%	28.5%	28.6%	34.1%	27.8%
Between 1 and 2 months	21.3%	23.6%	24.2%	33.3%	25.3%
Between 3 and 6 months	28.8%	31.1%	29.3%	25.7%	28.8%
More than 6 months	27.1%	16.0%	16.9%	5.8%	17.4%

TOURIST PROFILE BY SOURCE MARKETS (2022) CANARY ISLANDS: MAIN SOURCE MARKETS



What channels did they use to get information about the trip?

	UK	Germany	Nordics S	panish M.	TOTAL
Previous visits to the Canary Islands	62.7%	46.9%	59.5%	34.4%	49.8%
Friends or relatives	30.7%	25.5%	23.9%	37.9%	30.4%
Internet or social media	56.2%	53.1%	46.0%	52.5%	54.2%
Mass Media	2.3%	2.6%	1.5%	1.0%	2.0%
Travel guides and magazines	5.4%	10.2%	3.6%	3.7%	7.0%
Travel Blogs or Forums	4.8%	5.6%	3.1%	10.9%	6.9%
Travel TV Channels	0.8%	1.3%	0.4%	0.5%	0.8%
Tour Operator or Travel Agency	23.3%	26.1%	26.7%	10.5%	20.7%
Public administrations or similar	2.2%	0.5%	1.2%	1.3%	1.3%
Others	3.2%	2.5%	1.9%	4.6%	3.2%

With whom did they book their flight and accommodation? •

	UK	Germany	Nordics Spanish M.		TOTAL
Flight					
- Directly with the airline	49.1%	32.8%	29.8%	69.0%	50.0%
- Tour Operator or Travel Agency	50.9%	67.2%	70.2%	31.0%	50.0%
Accommodation					
- Directly with the accommodation	34.9%	22.4%	23.2%	52.7%	36.6%
- Tour Operator or Travel Agency	65.1%	77.6%	76.8%	47.3%	63.4%

Where do they stay?

* Multi-choise auestion

	UK	Germany	Nordics S	panish M.	TOTAL
1-2-3* Hotel	9.4%	11.9%	18.3%	10.8%	10.9%
4* Hotel	41.2%	45.3%	35.4%	37.4%	39.0%
5* Hotel / 5* Luxury Hotel	14.6%	9.0%	6.7%	8.7%	10.5%
Aparthotel / Tourist Villa	17.0%	9.8%	19.6%	15.0%	15.6%
House/room rented in a private dwelling	4.3%	9.2%	3.5%	6.9%	7.2%
Private accommodation (1)	6.2%	7.7%	6.5%	16.8%	8.7%
Others (Cottage, cruise, camping,)	7.4%	7.0%	10.0%	4.5%	8.1%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.

What do they book?



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	UK	Germany	Nordics S	panish M.	TOTAL
Room only	26.0%	20.5%	32.4%	32.2%	28.5%
Bed and Breakfast	13.5%	7.4%	21.4%	19.1%	13.9%
Half board	17.4%	25.5%	12.7%	22.1%	19.1%
Full board	2.4%	3.4%	4.9%	4.8%	3.5%
All inclusive	40.7%	43.3%	28.7%	21.8%	34.9%

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35% of tourists book all inclusive.



40.7% UK



28.7% Nordics



43.3% Germany



21.8% Spanish Mainland

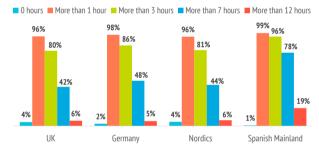
Other expenses

	UK	Germany	Nordics S _I	oanish M.	TOTAL
Restaurants or cafes	67.4%	55.7%	66.9%	74.7%	66.4%
Supermarkets	55.2%	54.4%	58.2%	51.8%	55.9%
Car rental	16.3%	35.9%	18.4%	54.5%	32.0%
Organized excursions	19.4%	26.5%	14.2%	27.2%	23.6%
Taxi, transfer, chauffeur service	65.7%	56.0%	66.0%	21.0%	51.8%
Theme Parks	11.8%	8.2%	6.5%	12.0%	10.9%
Sport activities	8.6%	7.8%	6.0%	4.9%	7.9%
Museums	2.6%	5.2%	3.1%	8.6%	5.2%
Flights between islands	3.6%	4.0%	2.3%	7.7%	5.0%

Activities in the Canary Islands

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Outdoor time per day	UK	Germany	Nordics S _I	oanish M.	TOTAL
0 hours	4.2%	2.4%	4.5%	0.6%	2.5%
1 - 2 hours	15.3%	11.5%	14.4%	3.8%	10.7%
3 - 6 hours	38.7%	37.7%	37.1%	17.3%	32.7%
7 - 12 hours	36.1%	43.1%	37.8%	59.2%	45.1%
More than 12 hours	5.7%	5.2%	6.2%	19.1%	9.0%



Activities in the Canary Islands	UK	Germany	Nordics S _I	oanish M.	TOTAL
Walk, wander	79.9%	55.4%	75.8%	77.3%	73.8%
Beach	63.4%	81.3%	65.1%	73.3%	71.3%
Swimming pool, hotel facilities	75.1%	42.4%	69.9%	49.2%	61.1%
Explore the island on their own	34.9%	52.6%	42.4%	65.4%	48.7%
Taste Canarian gastronomy	23.1%	32.4%	15.3%	43.8%	27.0%
Hiking	6.5%	19.6%	20.1%	24.2%	18.5%
Organized excursions	17.1%	17.4%	10.6%	16.0%	17.4%
Nightlife / concerts / shows	20.4%	9.4%	11.5%	15.1%	15.3%
Theme parks	14.7%	11.5%	9.6%	15.7%	14.4%
Sea excursions / whale watching	12.1%	14.3%	7.1%	10.7%	12.7%
Wineries / markets / popular festiv	8.0%	10.2%	9.0%	17.0%	10.6%
Swim	12.3%	7.2%	12.5%	3.6%	10.1%
Museums / exhibitions	5.5%	10.0%	6.3%	17.2%	10.0%
Other Nature Activities	3.2%	11.4%	3.8%	12.8%	8.1%
Running	4.9%	2.4%	9.2%	5.4%	5.9%
Beauty and health treatments	6.1%	5.0%	8.1%	4.2%	5.9%
Practice other sports	3.3%	5.6%	6.3%	5.5%	4.7%
Astronomical observation	2.0%	5.8%	5.2%	4.7%	3.7%
Cycling / Mountain bike	3.0%	4.2%	3.0%	2.0%	3.3%
Surf	1.7%	3.9%	2.1%	2.8%	3.1%
Scuba Diving	2.0%	3.9%	1.5%	3.2%	3.0%
Golf	3.1%	1.6%	2.8%	0.8%	2.1%
Windsurf / Kitesurf	0.9%	1.6%	1.5%	0.5%	1.2%

^{*} Multi-choise question



Which island do they choose?



Tourists (> 15 years old)	UK	Germany	Nordics 9	panish M.	TOTAL
Lanzarote	1,121,461	203,250	66,998	299,451	2,377,525
Fuerteventura	510,180	599,054	53,316	142,565	1,822,701
Gran Canaria	678,992	635,157	625,122	488,286	3,352,820
Tenerife	1,956,935	553,807	247,612	715,863	5,083,082
La Palma	10,668	35,724	2,240	56,196	132,040

How many islands do they visit during their trip?

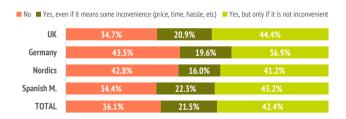


	UK	Germany	Nordics Sp	oanish M.	TOTAL
One island	96.0%	92.5%	95.9%	89.0%	92.6%
Two islands	3.7%	5.6%	3.7%	9.4%	6.3%
Three or more islands	0.3%	1.9%	0.4%	1.6%	1.1%



Sustainable destination

When booking a trip, do they tend to choose the most sustainable options?

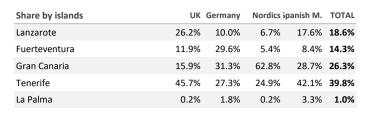


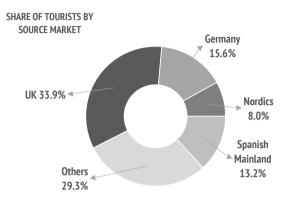
Would they be willing to spend more on travel to reduce their carbon footprint?



Perception during their stay*	UK G	ermany	Nordics Spa	nish M.	TOTAL
Quality of life on the island	8.1	7.9	7.8	8.3	8.1
Tolerance towards tourism	8.6	8.5	8.5	8.8	8.6
Cleanliness of the island	8.6	7.9	8.1	8.2	8.3
Air quality	8.6	8.5	8.3	8.5	8.5
Rational water consumption	7.7	7.0	7.3	7.5	7.5
Energy saving	7.1	6.4	6.8	7.0	6.9
Use of renewable energy	7.2	6.6	6.9	7.0	7.0
Recycling	7.6	6.6	6.9	7.0	7.1
Easy to get around by public transport	7.6	7.0	7.2	6.9	7.4
Overcrowding in tourist areas	6.7	5.8	6.6	7.2	6.7
Supply of local products	7.1	6.8	6.8	7.5	7.1

^{*} Scale 0 - 10 (0 = Not important and 10 = Very important)





How do they rate the Canary Islands?

- 14

Satisfaction (scale 0-10)	UK	Germany	Nordics 3p	oanish M.	TOTAL
Average rating	9.00	8.75	8.74	8.81	8.85
Experience in the Canary Islands	UK	Germany	Nordics 3p	oanish M.	TOTAL
Worse or much worse than expected	2.7%	1.8%	1.9%	3.4%	2.8%
Lived up to expectations	52.3%	54.7%	60.8%	51.5%	53.5%
Better or much better than expected	45.0%	43.5%	37.3%	45.1%	43.7%
Future intentions (scale 1-10)	UK	Germany	Nordics 3p	oanish M.	TOTAL
Return to the Canary Islands	9.02	8.71	8.84	9.06	8.82
Recommend visiting the Canary Islands	9.17	8.99	8.97	9.22	9.06

How many are loyal to the Canary Islands?

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	UK	Germany	Nordics 3	oanish M.	TOTAL
Repeat tourists	78.2%	70.3%	80.2%	69.3%	70.1%
Repeat tourists (last 5 years)	68.4%	64.9%	72.3%	60.6%	62.7%
Repeat tourists (last 5 years) (5 or more visits)	13.9%	13.2%	15.3%	15.4%	13.2%
At least 10 previous visits	22.5%	18.8%	28.4%	17.0%	19.1%



TOURIST PROFILE BY SOURCE MARKETS (2022) CANARY ISLANDS: MAIN SOURCE MARKETS



Where does the flight come from?



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Who are they?

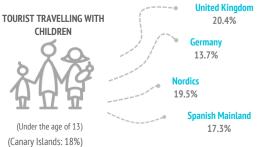


	UK	Germany	Nordics Sp	anish M.	TOTAL
United Kingdom	98.1%	0.2%	0.3%	0.0%	33.3%
Spanish Mainland	0.8%	2.5%	1.4%	99.6%	17.1%
Germany	0.1%	91.2%	0.9%	0.0%	15.6%
Italy	0.1%	0.1%	0.1%	0.0%	4.1%
Netherlands	0.0%	0.3%	0.1%	0.0%	4.0%
Ireland	0.6%	0.1%	0.0%	0.0%	3.8%
France	0.0%	0.0%	0.3%	0.1%	3.6%
Belgium	0.0%	0.1%	0.0%	0.1%	2.7%
Denmark	0.0%	0.0%	29.7%	0.0%	2.4%
Norway	0.0%	0.0%	28.9%	0.0%	2.3%
Poland	0.0%	0.1%	0.0%	0.0%	1.9%
Sweden	0.0%	0.0%	23.3%	0.0%	1.9%
Switzerland	0.0%	3.1%	0.5%	0.0%	1.7%
Portugal	0.2%	0.9%	0.2%	0.1%	1.3%
Finland	0.0%	0.0%	14.1%	0.0%	1.2%
Austria	0.0%	0.2%	0.1%	0.0%	1.0%
Czech Republic	0.0%	0.1%	0.0%	0.0%	0.6%
Others	0.0%	1.2%	0.1%	0.0%	1.6%

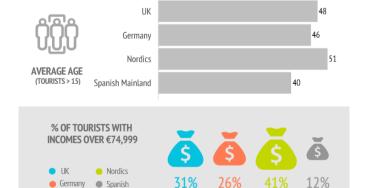
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	UK	Germany	Nordics S	panish M.	TOTAL
Unaccompanied	7.3%	11.4%	10.0%	15.9%	10.0%
Only with partner	48.8%	49.9%	43.8%	40.3%	46.1%
Only with children (< 13 years old)	4.1%	5.4%	5.4%	4.5%	4.9%
Partner + children (< 13 years old)	8.0%	5.5%	7.1%	8.7%	7.3%
Other relatives	12.1%	6.4%	9.8%	8.0%	9.9%
Friends	6.4%	7.0%	5.4%	8.5%	7.3%
Work colleagues	0.2%	0.3%	0.2%	2.4%	0.6%
Organized trip	0.2%	0.2%	0.4%	0.4%	0.3%
Other combinations (1)	12.9%	13.9%	17.9%	11.4%	13.7%
(1) Different situations have been isolated					
Tourists with children	20.4%	13.7%	19.5%	17.3%	18.0%
- Between 0 and 2 years old	1.2%	1.0%	1.4%	1.9%	1.3%
- Between 3 and 12 years old	17.7%	12.0%	16.6%	14.4%	15.5%
- Between 0 -2 and 3-12 years old	1.5%	0.7%	1.5%	1.1%	1.2%
Tourists without children	79.6%	86.3%	80.5%	82.7%	82.0%
Group composition:					
- 1 person	9.4%	13.4%	12.4%	19.1%	12.6%
- 2 people	55.0%	59.3%	52.6%	47.4%	53.9%
- 3 people	11.2%	12.0%	11.3%	13.7%	12.1%
- 4 or 5 people	19.1%	13.3%	17.1%	16.3%	17.3%
- 6 or more people	5.3%	2.0%	6.6%	3.4%	4.1%
Average group size:	2.72	2.38	2.78	2.50	2.60

^{*}People who share the main expenses of the trip



	HK	Germany	Nordics S	panish M.	TOTAL
Gender	- OK	Germany	reorates y	punisir ivii	TOTAL
Men	44.3%	50.5%	47.7%	52.6%	48.4%
Women	55.7%	49.5%	52.3%	47.4%	51.6%
Age		10.07.1			
Average age (tourist > 15 years old)	48.1	46.4	51.1	40.6	45.7
Standard deviation	15.9	16.6	17.0	13.8	16.0
Age range (> 15 years old)					
16 - 24 years old	8.2%	11.0%	9.2%	12.2%	10.4%
25 - 30 years old	9.1%	11.1%	6.4%	16.7%	11.5%
31 - 45 years old	27.8%	27.4%	21.1%	36.4%	29.4%
46 - 60 years old	28.8%	27.4%	28.8%	24.5%	27.2%
Over 60 years old	26.1%	23.1%	34.4%	10.1%	21.5%
Occupation					
Salaried worker	59.5%	58.2%	49.2%	63.0%	57.4%
Self-employed	10.1%	7.3%	8.0%	11.0%	10.8%
Unemployed	0.4%	0.3%	1.4%	2.7%	1.0%
Business owner	4.3%	11.3%	10.9%	8.1%	8.3%
Student	2.8%	4.7%	4.5%	6.9%	4.6%
Retired	21.6%	16.8%	24.9%	7.1%	16.5%
Unpaid domestic work	0.8%	0.5%	0.1%	0.4%	0.6%
Others	0.6%	0.9%	1.2%	0.7%	0.8%
Annual household income level					
Less than €25,000	10.6%	11.7%	6.3%	24.7%	14.3%
€25,000 - €49,999	32.6%	32.2%	22.5%	45.3%	34.3%
€50,000 - €74,999	25.9%	30.1%	30.4%	18.5%	25.4%
More than €74,999	30.8%	26.0%	40.9%	11.6%	26.0%
Education level	0.0%	0.0%	0.0%	0.0%	0.0%
No studies	9.4%	0.3%	0.9%	0.3%	3.6%
Primary education	0.5%	3.2%	3.5%	2.2%	1.7%
Secondary education	16.3%	23.4%	24.7%	17.2%	20.2%
Higher education	73.8%	73.1%	70.8%	80.4%	74.5%



GermanySpanish

