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## Importance of each factor in the destination choice

	Theme Parks	Total
TOURISTS		
Tourist arrivals (FRONTUR)	n.d.	6,697,165
Tourist arrivals > 15 years old (EGT)	708,287	5,827,892
<ul> <li>book holiday package</li> </ul>	314,866	2,549,012
<ul> <li>do not book holiday package</li> </ul>	393,422	3,278,880
- % tourists who book holiday package	44.5%	43.7%
Share of total tourist	12.2%	100%
Expenditure per tourist (€)	1,315	1,206
<ul> <li>book holiday package</li> </ul>	1,439	1,415
<ul> <li>holiday package</li> </ul>	1,103	1,135
- others	336	280
<ul> <li>do not book holiday package</li> </ul>	1,215	1,044
- flight	285	248
- accommodation	418	369
- others	513	427
Average lenght of stay	9.33	9.54
<ul> <li>book holiday package</li> </ul>	8.22	8.59
<ul> <li>do not book holiday package</li> </ul>	10.21	10.28
Average daily expenditure (€)	155.2	144.0
<ul> <li>book holiday package</li> </ul>	181.4	172.8
<ul> <li>do not book holiday package</li> </ul>	134.2	121.6
Total turnover (> 15 years old) (€m)	931	7,028
- book holiday package	453	3,606
- do not book holiday package	478	3,422

How many are they and how much do they spend?

AVERAGE LENGHT OF STAY

EXPENDITURE PER TOURIST (€)

# (#

€

(nights) 9.33 9.54

Total





#### Where did they spend their main holiday last year?\*

	Theme Parks	Total
Didn't have holidays	37.9%	35.7%
Canary Islands	14.6%	17.6%
Other destination	47.5%	46.8%

#### What other destinations do they consider for this trip?\*

	Theme Parks	Total
None	21.6%	29.4%
Canary Islands (other island)	24.6%	25.4%
Other destination	53.9%	45.1%
*Percentage of valid answers		

	Theme Parks	Total
Climate	73.6%	76.0%
Safety	48.1%	49.0%
Sea	46.6%	52.0%
Tranquility	43.8%	48.5%
Beaches	40.3%	44.6%
Landscapes	39.4%	39.1%
European belonging	38.7%	40.2%
Accommodation supply	38.2%	37.8%
Price	34.5%	32.4%
Fun possibilities	33.5%	22.4%
Environment	33.4%	34.7%
Effortless trip	32.5%	34.9%
Gastronomy	27.1%	27.9%
Authenticity	25.2%	24.4%
Exoticism	18.0%	14.5%
Culture	10.3%	8.7%
Nightlife	10.3%	8.4%
Shopping	10.1%	8.8%
Historical heritage	10.0%	9.1%
Hiking trail network	9.6%	12.1%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") % of tourists who indicate that the factor is "very important" in their choice.

#### What is the main motivation for their holidays?

	Theme Parks	Total
Rest	37.5%	50.7%
Enjoy family time	19.3%	14.0%
Have fun	12.5%	7.3%
Explore the destination	28.5%	23.3%
Practice their hobbies	1.0%	2.6%
Other reasons	1.2%	2.1%
ENJOY FAMILY TIME Theme Parks		//// 19.3%

#### How far in advance do they book their trip?

Total

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14.0%

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	Theme Parks	Total
The same day	0.9%	1.0%
Between 1 and 30 days	37.6%	42.5%
Between 1 and 2 months	28.4%	26.7%
Between 3 and 6 months	21.2%	18.7%
More than 6 months	11.9%	11.1%

% TOURISTS BOOKING BETWEEN 3 AND 6 MONTHS IN ADVANCE

THEME PARKS 21.2%



total 18.7%

Source: Encuesta sobre el Gasto Turístico (ISTAC). Profile of tourist who answer that one of the activities carried out in the Canary Island was theme parks.

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.



# What channels did they use to get information about the trip? ${f Q}$

	Theme Parks	Total
Previous visits to the Canary Islands	42.1%	45.7%
Friends or relatives	37.5%	30.9%
Internet or social media	62.5%	53.5%
Mass Media	2.5%	2.3%
Travel guides and magazines	7.6%	7.0%
Travel Blogs or Forums	10.7%	8.4%
Travel TV Channels	0.7%	0.5%
Tour Operator or Travel Agency	21.9%	19.4%
Public administrations or similar	2.4%	1.9%
Others * Multi-choise question	2.1%	2.9%

### With whom did they book their flight and accommodation?

	Theme Parks	Total
Flight		
- Directly with the airline	51.5%	52.8%
- Tour Operator or Travel Agency	48.5%	47.2%
Accommodation		
- Directly with the accommodation	40.1%	39.9%
- Tour Operator or Travel Agency	59.9%	60.1%
Where do they stay?		Þ

	Theme Parks	Total
1-2-3* Hotel	9.8%	11.5%
4* Hotel	41.7%	39.4%
5* Hotel / 5* Luxury Hotel	9.9%	10.9%
Aparthotel / Tourist Villa	16.2%	14.8%
House/room rented in a private dwelling	7.5%	6.9%
Private accommodation (1)	7.7%	9.9%
Others (Cottage, cruise, camping,)	7.1%	6.6%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.



What	do	thev	book?
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	Theme Parks	Total
Room only	27.6%	28.1%
Bed and Breakfast	14.8%	15.3%
Half board	21.4%	19.5%
Full board	2.6%	3.2%
All inclusive	33.6%	33.8%



# **21.4%** of tourists book half board.

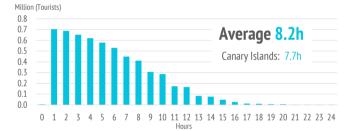
(Canary Islands: 19.5%)

Other expenses		<b>Q</b>
	Theme Parks	Total
Restaurants or cafes	69.4%	66.9%
Supermarkets	61.8%	55.6%
Car rental	48.2%	37.3%
Organized excursions	38.0%	23.7%
Taxi, transfer, chauffeur service	46.7%	46.0%
Theme Parks	55.8%	8.6%
Sport activities	12.5%	9.3%
Museums	5.4%	4.7%
Flights between islands	6.2%	6.3%
Activities in the Canary Islands		÷÷

#### Activities in the Canary Islands

Outdoor time per day	Theme Parks	Total
0 hours	0.6%	2.4%
1 - 2 hours	7.3%	10.0%
More than 12 hours	11.8%	47.1%
3 - 6 hours 7 - 12 hours	28.7% 51.6%	30.1% 47.1%

#### TOURISTS BY HOURS A DAY OUT OF THE ACCOMMODATION



Activities in the Canary Islands	Theme Parks	Total
Theme parks	100.0%	12.2%
Beach	87.5%	75.1%
Walk, wander	81.2%	72.2%
Swimming pool, hotel facilities	73.1%	57.5%
Explore the island on their own	69.3%	52.5%
Swim	55.9%	38.8%
Taste Canarian gastronomy	42.5%	30.2%
Organized excursions	28.3%	16.0%
Sea excursions / whale watching	27.3%	13.5%
Hiking	26.8%	22.5%
Nightlife / concerts / shows	20.3%	12.3%
Other Nature Activities	13.9%	9.5%
Museums / exhibitions	13.8%	10.7%
Wineries / markets / popular festivals	12.9%	10.0%
Running	9.3%	7.6%
Beauty and health treatments	9.1%	5.6%
Practice other sports	7.8%	5.9%
Astronomical observation	7.4%	4.2%
Scuba Diving	6.4%	4.2%
Surf	5.0%	4.8%
Cycling / Mountain bike	3.5%	4.2%
Golf	2.9%	2.3%
Windsurf / Kitesurf	1.5%	1.5%
* Multi-choise question		



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#### Which island do they choose?

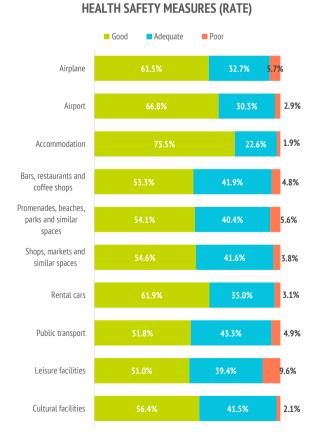
Tourist > 15 years old	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Theme Parks	708,287	61,900	47,995	131,160	462,960	2,695
- Share by islands	100%	8.7%	6.8%	18.5%	65.4%	0.4%
Total tourists	5,827,892	963,331	843,805	1,545,237	2,320,313	102,576
- Share by islands	100%	16.5%	14.5%	26.5%	39.8%	1.8%
% Theme Parks	12.2%	6.4%	5.7%	8.5%	20.0%	2.6%

#### How many islands do they visit during their trip?

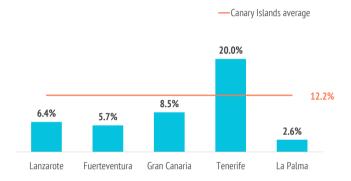
	Theme Parks	Total
One island	90.4%	90.9%
Two islands	8.7%	7.8%
Three or more islands	0.9%	1.3%

#### Health safety

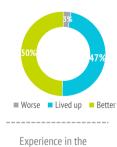
Planning the trip: Importance	Theme Parks	Total
Average rating (scale 0-10)	7.78	7.99
During the stay: Rate	Theme Parks	Total
Average rating (scale 0-10)	8.24	8.42



#### % TOURISTS BY ISLAND OF STAY



How do they rate the Canary Islands?		14
Satisfaction (scale 0-10)	Theme Parks	Total
Average rating	8.84	8.86
Average rating	0.04	0.00
Experience in the Canary Islands	Theme Parks	Total
Worse or much worse than expected	2.9%	2.7%
Lived up to expectations	47.5%	51.4%
Better or much better than expected	49.6%	45.9%
Future intentions (scale 1-10)	Theme Parks	Total
Return to the Canary Islands	8.61	8.86
Recommend visiting the Canary Islands	9.03	9.10



Canary Islands



# 8.61/10

Return to the Canary Islands Recommend visiting the Canary Islands

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9.03/10

#### How many are loyal to the Canary Islands?

	Theme Parks	Total
Repeat tourists	60.5%	68.0%
Repeat tourists (last 5 years)	53.2%	61.9%
Repeat tourists (last 5 years) (5 or more visits	8.9%	15.0%
At least 10 previous visits	10.8%	18.3%

# PROFILE OF TOURIST BY ACTIVITIES CARRIED OUT ON THE CANARY ISLANDS (2021) THEME PARKS

Who are they?



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Where are they from?		۲
	%	Absolute
Spanish Mainland	22.7%	160,771
United Kingdom	18.6%	131,664
Germany	17.6%	124,422
France	6.2%	44,001
Netherlands	6.0%	42,198
Poland	5.6%	39,449
Italy	4.2%	29,472
Belgium	3.6%	25,728
Ireland	3.1%	21,982
Czech Republic	1.8%	12,898
Switzerland	1.3%	9,144
Norway	1.0%	7,125
Denmark	1.0%	7,050
Finland	1.0%	6,865
Portugal	0.7%	5,249
Austria	0.6%	4,496
Iceland	0.6%	4,308
Others	4.4%	31,466
	United	



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	Theme Parks	Total
Unaccompanied	5.1%	13.5%
Only with partner	41.9%	48.2%
Only with children (< 13 years old)	8.7%	3.9%
Partner + children (< 13 years old)	12.0%	4.9%
Other relatives	9.1%	8.4%
Friends	7.8%	8.5%
Work colleagues	0.3%	0.8%
Organized trip	0.1%	0.2%
Other combinations (1)	15.1%	11.5%
(1) Different situations have been isolated		
Tourists with children	28.2%	12.5%
- Between 0 and 2 years old	2.0%	1.2%
- Between 3 and 12 years old	23.9%	10.2%
- Between 0 -2 and 3-12 years	2.3%	1.0%
Tourists without children	71.8%	87.5%
Group composition:		
- 1 person	7.6%	16.5%
- 2 people	50.0%	56.7%
- 3 people	14.4%	10.7%
- 4 or 5 people	23.5%	13.6%
- 6 or more people	4.4%	2.5%
Average group size:	2.82	2.37

	Theme Parks	Total
<u>Gender</u>		
Men	49.7%	49.6%
Women	50.3%	50.4%
Age		
Average age (tourist > 15 years old)	36.5	43.3
Standard deviation	12.8	15.6
Age range (> 15 years old)		
16 - 24 years old	20.1%	11.9%
25 - 30 years old	18.4%	14.8%
31 - 45 years old	39.0%	30.2%
46 - 60 years old	17.3%	26.6%
Over 60 years old	5.2%	16.4%
Occupation		
Salaried worker	64.6%	57.8%
Self-employed	10.5%	11.1%
Unemployed	1.8%	1.7%
Business owner	10.5%	10.0%
Student	7.4%	5.9%
Retired	4.0%	12.2%
Unpaid domestic work	0.6%	0.5%
Others	0.7%	0.9%
Annual household income level		
Less than €25,000	18.1%	16.1%
€25,000 - €49,999	38.8%	37.0%
€50,000 - €74,999	21.8%	23.4%
More than €74,999	21.3%	23.5%
Education level		
No studies	1.8%	2.2%
Primary education	1.9%	2.2%
Secondary education	18.1%	18.8%
Higher education	78.2%	76.9%



Who do they come with?

\*People who share the main expenses of the trip

Source: Encuesta sobre el Gasto Turística (ISTAC). Profile of tourist who answer that one of the activities carried out in the Canary Island was theme parks.

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