

How many are they and how much do they spend?



<i>Importance</i>	of each	factor	in the	destination	choice
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Total		Rented House/Room	Total
	Climate	73.2%	76.0%
6,697,165	Sea	56.0%	52.0%
5,827,892	Landscapes	55.0%	39.1%
2,549,012	Environment	44.0%	34.7%
3,278,880	Tranquility	43.5%	48.5%
43.7%	Beaches	43.0%	44.6%
100%	Safety	37.8%	49.0%
	European belonging	36.4%	40.2%
1,206	Effortless trip	31.0%	34.9%
1,415	Price	29.2%	32.4%
1,135	Authenticity	28.7%	24.4%
280	Gastronomy	27.1%	27.9%
1,044	Accommodation supply	22.3%	37.8%
248	Hiking trail network	21.2%	12.1%
369	Fun possibilities	18.6%	22.4%
427	Exoticism	16.1%	14.5%
9.54	Historical heritage	8.6%	9.1%
8.59	Culture	7.7%	8.7%
10.28	Shopping	6.6%	8.8%
144.0	Nightlife	6.3%	8.4%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important")
% of tourists who indicate that the factor is "very important" in their choice.

What is the main motivation for their holidays?



	Rented House/Room	Total
Rest	32.9%	50.7%
Enjoy family time	10.7%	14.0%
Have fun	9.0%	7.3%
Explore the destination	39.1%	23.3%
Practice their hobbies	5.3%	2.6%
Other reasons	3.1%	2.1%
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How far in advance do they book their trip?



	Rented House/Room	Total
The same day	0.5%	1.0%
Between 1 and 30 days	35.4%	42.5%
Between 1 and 2 months	33.7%	26.7%
Between 3 and 6 months	23.5%	18.7%
More than 6 months	7.0%	11.1%

% TOURISTS BOOKING BETWEEN 1 AND 2 MONTHS IN ADVANCE

RENTED HOUSE/ROOM

33.7%



TOTAL **26.7%**

Rented House/Room	Total
n.d.	6,697,165
403,452	5,827,892
12,649	2,549,012
390,803	3,278,880
3.1%	43.7%
6.9%	100%
1,088	1,206
1,181	1,415
825	1,135
355	280
1,085	1,044
237	248
366	369
481	427
12.61	9.54
9.26	8.59
12.72	10.28
104.6	144.0
137.8	172.8
103.5	121.6
439	7,028
15	3,606
424	3,422
	n.d. 403,452 12,649 390,803 3.1% 6.9% 1,088 1,181 825 355 1,085 237 366 481 12.61 9.26 12.72 104.6 137.8 103.5 439





Where did they spend their main holiday last year?*

	Rented House/Room	Total
Didn't have holidays	29.6%	35.7%
Canary Islands	15.6%	17.6%
Other destination	54.8%	46.8%

What other destinations do they consider for this trip?*

	Rented House/Room	Total
None	29.8%	29.4%
Canary Islands (other island)	25.9%	25.4%
Other destination	44.3%	45.1%
*Percentage of valid answers		



What channels did they use to get information about the trip? ${f Q}$

	Rented House/Room	Total
Previous visits to the Canary Islands	39.3%	45.7%
Friends or relatives	42.0%	30.9%
Internet or social media	61.9%	53.5%
Mass Media	2.7%	2.3%
Travel guides and magazines	12.8%	7.0%
Travel Blogs or Forums	17.8%	8.4%
Travel TV Channels	0.5%	0.5%
Tour Operator or Travel Agency	1.8%	19.4%
Public administrations or similar	2.4%	1.9%
Others * Multi-choise question	3.4%	2.9%

With whom did they book their flight and accommodation?

	Rented House/Room	Total
Flight		
- Directly with the airline	88.5%	52.8%
- Tour Operator or Travel Agency	11.5%	47.2%
Accommodation		
- Directly with the accommodation	80.8%	39.9%
- Tour Operator or Travel Agency	19.2%	60.1%

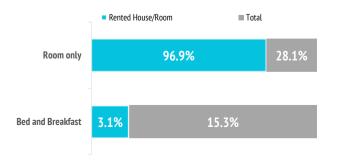
Where do they stay?

	Rented House/Room	Total
1-2-3* Hotel		11.5%
4* Hotel		39.4%
5* Hotel / 5* Luxury Hotel		10.9%
Aparthotel / Tourist Villa		14.8%
House/room rented in a private dwelling	100%	6.9%
Private accommodation (1)		9.9%
Others (Cottage, cruise, camping,)		6.6%

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation

What do they book?

	Rented House/Room	Total
Room only	96.9%	28.1%
Bed and Breakfast	3.1%	15.3%
Half board		19.5%
Full board		3.2%
All inclusive		33.8%



Other expenses

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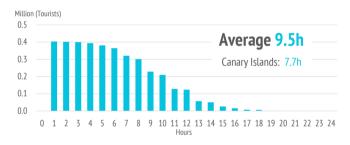
	Rented House/Room	Total
Restaurants or cafes	84.6%	66.9%
Supermarkets	84.7%	55.6%
Car rental	60.1%	37.3%
Organized excursions	23.8%	23.7%
Taxi, transfer, chauffeur service	19.0%	46.0%
Theme Parks	9.4%	8.6%
Sport activities	14.8%	9.3%
Museums	8.9%	4.7%
Flights between islands	11.5%	6.3%

Activities in the Canary Islands



Outdoor time per day	Rented House/Room	Total
0 hours	0.0%	2.4%
1 - 2 hours	0.9%	10.0%
3 - 6 hours	19.6%	30.1%
7 - 12 hours	65.4%	47.1%
More than 12 hours	14.1%	10.5%

TOURISTS BY HOURS A DAY OUT OF THE ACCOMMODATION



Activities in the Canary Islands	Rented House/Room	Total
Beach	81.0%	75.1%
Walk, wander	76.6%	72.2%
Explore the island on their own	73.1%	52.5%
Swim	43.8%	38.8%
Taste Canarian gastronomy	39.2%	30.2%
Hiking	37.9%	22.5%
Swimming pool, hotel facilities	27.0%	57.5%
Other Nature Activities	18.7%	9.5%
Museums / exhibitions	18.6%	10.7%
Wineries / markets / popular festivals	16.0%	10.7%
	14.6%	
Sea excursions / whale watching	,	13.5%
Theme parks	13.2%	12.2%
Surf	11.3%	4.8%
Organized excursions	10.2%	16.0%
Nightlife / concerts / shows	9.6%	12.3%
Running	8.1%	7.6%
Scuba Diving	7.5%	4.2%
Practice other sports	6.2%	5.9%
Astronomical observation	5.9%	4.2%
Cycling / Mountain bike	4.9%	4.2%
Beauty and health treatments	3.6%	5.6%
Windsurf / Kitesurf	1.6%	1.5%
Golf	1.6%	2.3%

^{*} Multi-choise question



Which island do they choose?

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Tourist > 15 years old	Canary Islands	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Tourists in rented house/room	403,452	70,656	31,970	89,648	203,237	3,966
- Share by islands	100%	17.5%	7.9%	22.2%	50.4%	1.0%
Total tourists	5,827,892	963,331	843,805	1,545,237	2,320,313	102,576
- Share by islands	100%	16.5%	14.5%	26.5%	39.8%	1.8%
% Tourists in rented house/room	6.9%	7.3%	3.8%	5.8%	8.8%	3.9%

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How many islands do they visit during their trip?

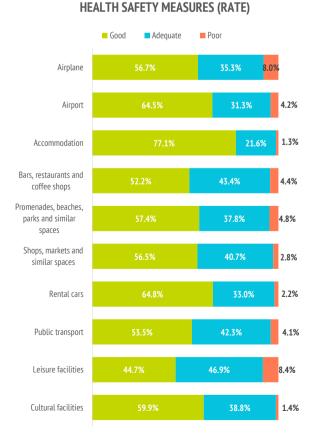
% TOURISTS BY ISLAND OF STAY

7.3% 5.8% 3.8%				—Canary Is	slands average
5.8%				8.8%	
3.676	7.3%				
3.8%			5.8%		6.9%
		3.8%			3.9%

	Rented House/Room	Total
One island	86.6%	90.9%
Two islands	11.0%	7.8%
Three or more islands	2.4%	1.3%

Health safety

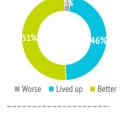
Planning the trip: Importance	Rented House/Room	Total
Average rating (scale 0-10)	7.56	7.99
During the stay: Rate	Rented House/Room	Total
Average rating (scale 0-10)	8.34	8.42



How do they rate the Canary Islands?

Satisfaction (scale 0-10)	Rented House/Room	Total
Average rating	8.89	8.86
Experience in the Canary Islands	Rented House/Room	Total
Worse or much worse than expected	2.8%	2.7%
Lived up to expectations	46.4%	51.4%
Better or much better than expected	50.8%	45.9%

Future intentions (scale 1-10)	Rented House/Room	Total
Return to the Canary Islands	8.75	8.86
Recommend visiting the Canary Islands	9.11	9.10



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Lived up Better 8.75/10

9.11/10

Experience in the Canary Islands

Return to the Canary Islands

Recommend visiting the Canary Islands

How many are loyal to the Canary Islands?

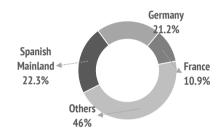
	Rented House/Room	Total
Repeat tourists	57.9%	68.0%
Repeat tourists (last 5 years)	52.4%	61.9%
Repeat tourists (last 5 years) (5 or more visits	11.8%	15.0%
At least 10 previous visits	12.6%	18.3%



Where are they from?



	%	Absolute
Spanish Mainland	22.3%	90,133
Germany	21.2%	85,496
France	10.9%	44,078
Italy	9.3%	37,565
United Kingdom	9.0%	36,420
Poland	4.5%	18,272
Belgium	4.0%	16,282
Netherlands	3.3%	13,511
Norway	2.0%	8,137
Ireland	1.9%	7,861
Switzerland	1.8%	7,329
Denmark	1.0%	3,921
Czech Republic	0.9%	3,624
Sweden	0.8%	3,147
Austria	0.8%	3,117
Portugal	0.6%	2,613
United States	0.5%	2,213
Others	4.9%	19,732



Who do they come with?

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	Rented House/Room	Total
Unaccompanied	11.4%	13.5%
Only with partner	45.6%	48.2%
Only with children (< 13 years old)	2.4%	3.9%
Partner + children (< 13 years old)	5.1%	4.9%
Other relatives	8.4%	8.4%
Friends	13.2%	8.5%
Work colleagues	0.7%	0.8%
Organized trip	0.2%	0.2%
Other combinations (1)	13.0%	11.5%
(1) Different situations have been isolated		
Tourists with children	10.4%	12.5%
- Between 0 and 2 years old	1.1%	1.2%
- Between 3 and 12 years old	8.9%	10.2%
- Between 0 -2 and 3-12 years	0.5%	1.0%
Tourists without children	89.6%	87.5%
Group composition:		
- 1 person	14.6%	16.5%
- 2 people	54.5%	56.7%
- 3 people	12.2%	10.7%
- 4 or 5 people	15.4%	13.6%
- 6 or more people	3.3%	2.5%
Average group size:	2.48	2.37

^{*}People who share the main expenses of the trip

Who are they?

all in

	Rented House/Room	Total
Gender		
Men	53.0%	49.6%
Women	47.0%	50.4%
Age		
Average age (tourist > 15 years old)	39.6	43.3
Standard deviation	15.0	15.6
Age range (> 15 years old)		
16 - 24 years old	15.2%	11.9%
25 - 30 years old	21.2%	14.8%
31 - 45 years old	31.1%	30.2%
46 - 60 years old	20.0%	26.6%
Over 60 years old	12.5%	16.4%
Occupation		
Salaried worker	58.4%	57.8%
Self-employed	11.3%	11.1%
Unemployed	2.9%	1.7%
Business owner	8.8%	10.0%
Student	8.5%	5.9%
Retired	9.3%	12.2%
Unpaid domestic work	0.1%	0.5%
Others	0.7%	0.9%
Annual household income level		
Less than €25,000	19.6%	16.1%
€25,000 - €49,999	38.7%	37.0%
€50,000 - €74,999	20.8%	23.4%
More than €74,999	20.9%	23.5%
Education level		
No studies	0.7%	2.2%
Primary education	1.6%	2.2%
Secondary education	13.2%	18.8%
Higher education	84.4%	76.9%



Pictures: Freepik.com