

How many are they and how much do they spend?

∳€

	Denmark	All markets
TOURISTS		
Tourist arrivals (FRONTUR)	297,297	15,110,866
Tourist arrivals > 15 years old (EGT)	246,025	13,271,035
- book holiday package	189,867	7,426,022
- do not book holiday package	56,158	5,845,014
- % tourists who book holiday package	77.2%	56.0%
Share of total tourist	2.0%	100%

RANKING POSITION BY NUMBER OF TOURISTS

RANKING POSITION BY TURNOVER

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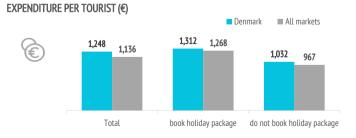




46% of Danes travel to Gran Canaria.

Expenditure per tourist (€)	1,248	1,136
- book holiday package	1,312	1,268
- holiday package	1,054	1,031
- others	258	237
- do not book holiday package - flight	1,032 317	967 263
- accommodation	355	321
- others	359	383
Average lenght of stay	8.24	9.09
- book holiday package	8.00	8.64
- do not book holiday package	9.07	9.68
Average daily expenditure (€)	160.8	138.9
- book holiday package	172.0	155.4
- do not book holiday package	122.9	117.9
Total turnover (> 15 years old) (€m)	307	15,070
- book holiday package	249	9,416
- do not book holiday package	58	5,655
AVERAGE LENGHT OF STAY		





Importance of each factor in the destination choice

•?

	Denmark	All markets
Climate	81.3%	78.4%
Safety	36.8%	51.9%
Tranquility	36.2%	47.6%
Accommodation supply	31.6%	42.9%
Sea	31.5%	44.4%
European belonging	28.8%	36.1%
Price	28.5%	37.4%
Environment	24.9%	33.2%
Landscapes	24.7%	33.1%
Beaches	23.2%	37.7%
Fun possibilities	22.1%	21.1%
Gastronomy	16.8%	23.2%
Exoticism	13.5%	11.4%
Authenticity	10.6%	20.3%
Hiking trail network	6.8%	9.6%
Shopping	6.2%	9.4%
Effortless trip	4.1%	35.2%
Culture	2.9%	8.0%
Historical heritage	2.7%	8.2%
Nightlife	1.9%	8.0%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important")
% of tourists who indicate that the factor is "very important" in their choice.

% TOURISTS WHO CHOOSE CLIMATE

DENMARK 81.3%



ALL MARKETS 78.4%

What is the main motivation for their holidays?

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	Denmark	All markets
Rest	60.2%	55.5%
Enjoy family time	25.9%	14.4%
Have fun	3.2%	8.6%
Explore the destination	7.3%	17.8%
Practice their hobbies	2.2%	1.9%
Other reasons	1.1%	1.8%

ENIOY Denmark 25.9%

All markets 14.4%

How far in advance do they book their trip?



	Denmark	All markets
The same day	0.6%	0.7%
Between 1 and 30 days	21.7%	23.8%
Between 1 and 2 months	25.8%	22.8%
Between 3 and 6 months	32.8%	32.7%
More than 6 months	19.0%	20.0%



7.5%

5.7%

4.6%

4.4%

8.4%

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4.1%

3.7%

2.1%

2.1%

5.3%

What channels did they use to get information about the trip?

	Denmark	All markets
Previous visits to the Canary Islands	60.2%	51.9%
Friends or relatives	20.2%	27.1%
Internet or social media	49.7%	54.7%
Mass Media	1.2%	1.6%
Travel guides and magazines	5.2%	8.4%
Travel Blogs or Forums	2.7%	5.7%
Travel TV Channels	0.4%	0.8%
Tour Operator or Travel Agency	27.4%	22.6%
Public administrations or similar	0.2%	0.4%
Others * Multi-choise question	2.4%	2.4%

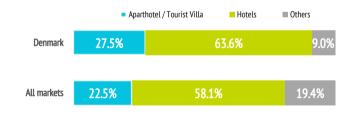
With whom did they book their flight and accommodation? •

	Denmark	All markets
Flight		
- Directly with the airline	21.2%	42.9%
- Tour Operator or Travel Agency	78.8%	57.1%
Accommodation		
- Directly with the accommodation	20.9%	31.5%
- Tour Operator or Travel Agency	79.1%	68.5%

Where do they stay?

	Denmark	All markets
1-2-3* Hotel	24.7%	11.5%
4* Hotel	33.8%	37.6%
5* Hotel / 5* Luxury Hotel	5.1%	9.0%
Aparthotel / Tourist Villa	27.5%	22.5%
House/room rented in a private dwelling	2.6%	5.9%
Private accommodation (1)	1.3%	7.2%
Others (Cottage, cruise, camping,)	5.0%	6.3%

 $(1) \ \ Own\ property\ / House\ of\ friends\ or\ relatives\ /\ Free\ housing\ exchange\ /\ Other\ private\ accommodation.$



What do they book?

	Denmark	All markets
Room only	33.9%	27.9%
Bed and Breakfast	15.4%	12.4%
Half board	14.9%	21.2%
Full board	2.5%	3.6%
All inclusive	33.2%	34.9%

33.9% of Danes book room only.

(Canary Islands: 27.9%)

Other expenses

Theme Parks

Museums

Sport activities

Flights between islands

More than 12 hours

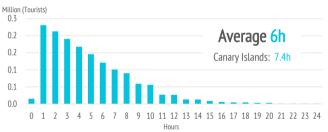
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	Denmark	All markets
Restaurants or cafes	59.8%	59.1%
Supermarkets	53.0%	52.1%
Car rental	17.5%	26.3%
Organized excursions	12.2%	20.6%
Taxi, transfer, chauffeur service	57.7%	50.0%

Activities in the Canary Islands

Outdoor time per day	Denmark	All markets
0 hours	6.1%	2.1%
1 - 2 hours	16.3%	9.8%
3 - 6 hours	36.6%	32.6%
7 - 12 hours	35.7%	47.1%

TOURISTS BY HOURS A DAY OUT OF THE ACCOMMODATION



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Activities in the Canary Islands	Denmark	All markets
Walk, wander	65.7%	69.8%
Swimming pool, hotel facilities	61.3%	58.2%
Explore the island on their own	55.1%	45.2%
Beach	51.4%	66.3%
Taste Canarian gastronomy	18.6%	24.2%
Sport activities	15.9%	13.4%
Nature activities	13.3%	10.4%
Organized excursions	11.9%	16.9%
Sea excursions / whale watching	9.5%	11.1%
Activities at sea	8.5%	10.0%
Theme parks	8.5%	14.1%
Nightlife / concerts / shows	7.0%	15.5%
Beauty and health treatments	6.0%	5.4%
Museums / exhibitions	5.9%	10.1%
Wineries / markets / popular festivals	4.8%	11.6%
Astronomical observation	2.2%	3.5%

* Multi-choise question

	DANES	ALL MARKETS
SWIMMING POOL / HOTEL FACILITIES	61.3%	58.2%
EXPLORE THE ISLAND	55.1%	45.2%







Which island do they choose?

Tourists (> 15 years old)	Denmark	All markets
Lanzarote	25,084	2,521,668
Fuerteventura	25,128	1,659,115
Gran Canaria	113,644	3,698,127
Tenerife	74,603	5,040,382
La Palma	6,925	235,409

How many islands do they visit during their trip?

	Denmark	All markets
One island	94.9%	91.4%
Two islands	4.5%	7.2%
Three or more islands	0.6%	1.4%

Internet usage during their trip

	Denmark	All markets
Research		
- Tourist package	13.7%	14.8%
- Flights	9.6%	13.0%
- Accommodation	9.9%	16.9%
- Transport	12.4%	15.7%
- Restaurants	24.8%	28.4%
- Excursions	23.0%	26.2%
- Activities	26.7%	30.1%
Book or purchase		
- Tourist package	12.9%	39.4%
- Flights	68.8%	66.7%
- Accommodation	64.5%	57.3%
- Transport	53.4%	47.6%
- Restaurants	10.4%	12.1%
- Excursions	9.1%	13.0%
- Activities	10.3%	14.7%
* Multi-choise question		

Internet usage in the Canary Island	Denmark	All markets
Did not use the Internet	6.3%	8.3%
Used the Internet	93.7%	91.7%
- Own Internet connection	32.1%	37.4%
- Free Wifi connection	44.0%	39.5%
Applications*		
- Search for locations or maps	58.6%	61.7%
- Search for destination info	50.8%	44.8%
- Share pictures or trip videos	51.6%	56.0%
- Download tourist apps	14.5%	7.0%
- Others	33.8%	22.6%
* Multi-choise question		

14.2% of Danes download tourist apps during their

stay in the Canary Islands

(Canary Islands: 7%)



Denmark All markets 10.2% 19.2% 10.2% 12.6%

Lanzarote Fuerteventura Gran Canaria 46.3% 28.1% Tenerife 30.4% 38.3% La Palma 2.8% 1.8%

• MOST VISITED PLACES IN EACH ISLAND •



Share by islands

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17% MIRADOR DEL



DUNAS DE CORRALEJO RÍO



PUERTO DE MOGÁN

TENERIFE

PARQUE NACIONAL **DEL TEIDE**



SANTA CRUZ DE LA PALMA

The data refers to % of tourists on each island who have visited the place.

How do they rate the Canary Islands?

30%

All markets
0.70

Satisfaction (scale 0-10)	Denmark	All markets
Average rating	8.68	8.70
Experience in the Canary Islands	Denmark	All markets
Worse or much worse than expected	Denmark 1.2%	All markets 2.3%
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Future intentions (scale 1-10)	Denmark	All markets
Return to the Canary Islands	8.87	8.73
Recommend visiting the Canary Island	8.96	8.95



Experience in the Canary Islands



Recommend visiting Return to the Canary the Canary Islands Islands

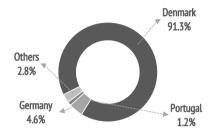
How many are loyal to the Canary Islands?

	Denmark	All markets
Repeat tourists	77.2%	72.2%
Repeat tourists (last 5 years)	72.8%	66.7%
Repeat tourists (last 5 years) (5 or mor	20.3%	19.5%
At least 10 previous visits	20.3%	18.6%



Where does the flight come from?

%	Absolute
91.3%	224,729
4.6%	11,373
1.2%	3,027
0.8%	1,856
0.6%	1,431
0.5%	1,264
1.0%	2,346
	91.3% 4.6% 1.2% 0.8% 0.6% 0.5%



Who do they come with?

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	Denmark	All markets
Unaccompanied	4.3%	9.6%
Only with partner	44.1%	48.1%
Only with children (< 13 years old)	6.1%	5.6%
Partner + children (< 13 years old)	7.0%	6.5%
Other relatives	11.8%	9.3%
Friends	4.9%	6.4%
Work colleagues	0.3%	0.5%
Organized trip	0.5%	0.3%
Other combinations (1)	21.0%	13.7%
(1) Different situations have been isolated		
Tourists with children	21.7%	17.7%
- Between 0 and 2 years old	1.8%	1.6%
- Between 3 and 12 years old	17.5%	14.8%
- Between 0 -2 and 3-12 years	2.5%	1.4%
Tourists without children	78.3%	82.3%
Group composition:		
- 1 person	7.1%	13.2%
- 2 people	51.9%	55.1%
- 3 people	12.5%	12.0%
- 4 or 5 people	20.7%	16.3%
- 6 or more people	7.7%	3.5%
Average group size:	2.99	2.54



(Under the age of 13)

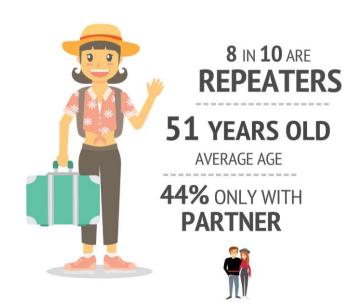
21.7% of Danes travel with children.

(Canary Islands: 17.7%)

Who are they?

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	Denmark	All markets
Gender		
Men	44.1%	48.6%
Women	55.9%	51.4%
Age		
Average age (tourist > 15 years old)	50.8	47.1
Standard deviation	15.3	15.4
Age range (> 15 years old)		
16 - 24 years old	6.7%	7.3%
25 - 30 years old	6.9%	10.9%
31 - 45 years old	21.0%	28.0%
46 - 60 years old	34.4%	31.8%
Over 60 years old	31.0%	22.1%
Occupation		
Salaried worker	55.8%	55.0%
Self-employed	7.0%	11.5%
Unemployed	0.3%	1.1%
Business owner	12.5%	9.4%
Student	3.6%	3.5%
Retired	19.9%	17.9%
Unpaid domestic work	0.1%	0.8%
Others	0.7%	0.8%
Annual household income level		
Less than €25,000	5.7%	17.5%
€25,000 - €49,999	19.0%	37.5%
€50,000 - €74,999	31.2%	22.8%
More than €74,999	44.2%	22.2%
Education level		
No studies	1.6%	5.0%
Primary education	5.7%	2.6%
Secondary education	12.9%	23.6%
Higher education	79.8%	68.9%



Pictures: Freepik.com

Source: Encuesta sobre el Gasto Turístico (ISTAC).