

?

How many are they and how much do they spend?

••€

Importance of each factor in the destination choice

	Junior	Total
TOURISTS		
Tourist arrivals (FRONTUR)	n.d.	15,559,787
Tourist arrivals > 15 years old (EGT)	1,041,607	13,485,651
- book holiday package	577,224	7,848,516
- do not book holiday package	464,383	5,637,135
- % tourists who book holiday package	55.4%	58.2%
Share of total tourist	7.7%	100%

t arrivals > 15 years old (EGT)	1,041,607	13,485,651
ok holiday package	577,224	7,848,516
not book holiday package	464,383	5,637,135
ourists who book holiday package	55.4%	58.2%
of total tourist	7.7%	100%







Expenditure per tourist (€)	888	1,196
- book holiday package	994	1,309
- holiday package	784	1,064
- others	210	246
- do not book holiday package	756	1,037
- flight	211	288
- accommodation	204	350
- others	341	399
Average lenght of stay	8.82	9.32
- book holiday package	7.68	8.66
- do not book holiday package	10.24	10.23
Average daily expenditure (€)	113.6	143.6
- book holiday package	133.6	159.8
- do not book holiday package	88.7	121.0
Total turnover (> 15 years old) (€m)	925	16,124
- book holiday package	574	10,277
- do not book holiday package	351	5,848
AVERAGE LENGHT OF STAY		



EXPENDITURE PER TOURIST (€)



	Junior	Total
Climate	72.1%	78.1%
Safety	48.8%	51.4%
Sea	47.4%	43.3%
Beaches	44.9%	37.1%
Price	44.6%	36.5%
Tranquility	40.5%	46.2%
Accommodation supply	40.3%	41.7%
Fun possibilities	38.2%	20.7%
Landscapes	33.1%	31.6%
Effortless trip	32.4%	34.8%
Environment	29.0%	30.6%
European belonging	27.3%	35.8%
Gastronomy	20.6%	22.6%
Authenticity	19.9%	19.1%
Nightlife	18.5%	7.5%
Exoticism	17.0%	10.5%
Shopping	16.1%	9.6%
Culture	8.9%	7.3%
Hiking trail network	6.9%	9.0%
Historical heritage	6.6%	7.1%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") % of tourists who indicate that the factor is "very important" in their choice.

What is the main motivation for their holidays?



	Junior	Total
Rest	46.2%	55.1%
Enjoy family time	9.4%	14.7%
Have fun	22.7%	7.8%
Explore the destination	18.2%	18.5%
Practice their hobbies	1.5%	1.8%
Other reasons	1.9%	2.1%

HAVE FUN



Junior		22.7%
Total	3//////////////////////////////////////	7.8%

How far in advance do they book their trip?

I 1 I
_

	Junior	Total
The same day	1.7%	0.7%
Between 1 and 30 days	26.3%	23.2%
Between 1 and 2 months	26.3%	23.0%
Between 3 and 6 months	30.8%	32.4%
More than 6 months	14.8%	20.7%

% TOURISTS BOOKING BETWEEN 1 AND 2 MONTHS IN ADVANCE

JUNIOR 26.3%



TOTAL 23.0%



Q

六十

What channels did they use to get information about the trip? Q

	Junior	Total
Previous visits to the Canary Islands	31.0%	50.9%
Friends or relatives	43.0%	27.8%
Internet or social media	60.1%	56.1%
Mass Media	2.5%	1.7%
Travel guides and magazines	11.2%	9.5%
Travel Blogs or Forums	7.7%	5.4%
Travel TV Channels	0.6%	0.7%
Tour Operator or Travel Agency	25.1%	24.7%
Public administrations or similar	0.7%	0.4%
Others	2.7%	2.3%

^{*} Multi-choise question

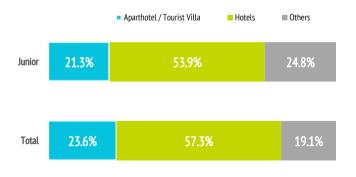
With whom did they book their flight and accommodation?

	Junior	Total
Flight		
- Directly with the airline	42.9%	39.5%
- Tour Operator or Travel Agency	57.1%	60.5%
Accommodation		
- Directly with the accommodation	29.3%	28.8%
- Tour Operator or Travel Agency	70.7%	71.2%

Where do they stay?

	Junior	Total
1-2-3* Hotel	13.8%	12.8%
4* Hotel	35.3%	37.7%
5* Hotel / 5* Luxury Hotel	4.9%	6.8%
Aparthotel / Tourist Villa	21.3%	23.6%
House/room rented in a private dwelling	6.7%	5.3%
Private accommodation (1)	10.8%	7.0%
Others (Cottage, cruise, camping,)	7.3%	6.8%

⁽¹⁾ Own property /House of friends or relatives / Free housing exchange / Other private accommodation.



What do they book?

	Junior	Total	
Room only	28.5%	28.8%	
Bed and Breakfast	11.4%	11.7%	
Half board	20.0%	22.4%	
Full board	2.4%	3.0%	
All inclusive	37.6%	34.1%	

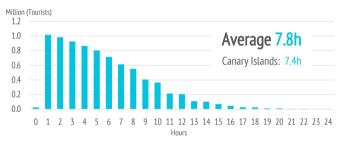
Other expenses

	Junior	Total
Restaurants or cafes	63.1%	63.2%
Supermarkets	61.2%	55.9%
Car rental	19.9%	26.6%
Organized excursions	24.8%	21.8%
Taxi, transfer, chauffeur service	54.7%	51.7%
Theme Parks	13.5%	8.8%
Sport activities	9.6%	6.4%
Museums	3.7%	5.0%
Flights between islands	5.2%	4.8%

Activities in the Canary Islands

Outdoor time per day	Junior	Total
0 hours	2.3%	2.2%
1 - 2 hours	8.7%	10.0%
3 - 6 hours	30.0%	32.6%
7 - 12 hours	48.4%	46.5%
More than 12 hours	10.5%	8.7%

TOURISTS BY HOURS A DAY OUT OF THE ACCOMMODATION



Activities in the Canary Islands	Junior	Total
Beach	80.0%	68.0%
Walk, wander	70.7%	71.0%
Swimming pool, hotel facilities	65.3%	58.9%
Explore the island on their own	54.1%	46.5%
Nightlife / concerts / shows	33.8%	15.5%
Taste Canarian gastronomy	27.6%	25.4%
Theme parks	27.1%	15.5%
Organized excursions	24.5%	17.9%
Sport activities	20.0%	14.3%
Sea excursions / whale watching	18.5%	11.3%
Activities at sea	15.8%	9.8%
Wineries / markets / popular festivals	13.7%	12.0%
Nature activities	10.6%	10.0%
Museums / exhibitions	9.9%	9.8%
Beauty and health treatments	6.6%	5.7%
Astronomical observation	6.0%	3.4%

^{*} Multi-choise question

Ħ

	JUNIOR	TOTAL
BEACH	80%	68%
NIGHTLIFE / CONCERTS / SHOWS	34%	16%







Which island do they choose?

		0
٧	-	
4	.44	_

Tourist > 15 years old	Canarias	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Junior tourists	1,041,607	115,027	128,863	322,162	459,031	11,064
- Share by islands	100%	11.0%	12.4%	30.9%	44.1%	1.1%
Total tourists	13,485,651	2,457,120	1,856,705	3,825,110	4,991,173	249,069
- Share by islands	100%	18.2%	13.8%	28.4%	37.0%	1.8%
% Junior tourists	7.9%	4.7%	7.0%	8.7%	9.4%	4.5%

How many islands do they visit during their trip?



	Junior	Total
One island	90.9%	90.9%
Two islands	8.0%	7.7%
Three or more islands	1.2%	1.4%

Internet usage during their trip

8.7% 9.4% 7.0%				—Canary	Islands average
			8.7%	9.4%	
		7.0%	0.770		7.9%
4.7%	4.7%				
Lanzarote Fuerteventura Gran Canaria Tenerife La Palma	Lanzaroto	Fuerteventura	Cran Canaria	Toporifo	La Dalma

	Junior	Total
Research		
- Tourist package	15.2%	15.4%
- Flights	13.9%	13.0%
- Accommodation	18.0%	17.7%
- Transport	21.1%	15.6%
- Restaurants	31.4%	27.0%
- Excursions	31.4%	26.3%
- Activities	39.2%	31.0%
Book or purchase		
- Tourist package	31.1%	38.1%
- Flights	66.1%	64.4%
- Accommodation	54.0%	54.5%
- Transport	39.3%	44.7%
- Restaurants	9.9%	10.5%
- Excursions	11.1%	11.4%
- Activities	13.7%	12.5%
* Multi-choise question		

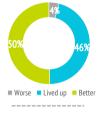
Internet usage in the Canary Islands	Junior	Total
Did not use the Internet	4.8%	9.8%
Used the Internet	95.2%	90.2%
- Own Internet connection	51.3%	36.5%
- Free Wifi connection	31.6%	41.1%
Applications*		
- Search for locations or maps	68.3%	60.7%
- Search for destination info	46.1%	44.7%
- Share pictures or trip videos	68.6%	55.6%
- Download tourist apps	5.7%	6.5%
- Others	19.6%	23.9%
* Multi-choise question	77	

How do they rate the Canary Islands?

% TOURISTS BY ISLANDS



now do they rate the canaly islands:		
Satisfaction (scale 0-10)	Junior	Total
Average rating	8.60	8.58
Experience in the Canary Islands	Junior	Total
Worse or much worse than expected	3.9%	2.9%
Lived up to expectations	45.8%	57.4%
Better or much better than expected	50.3%	39.7%
Future intentions (scale 1-10)	Junior	Total
Return to the Canary Islands	8.31	8.60
Recommend visiting the Canary Islands	8.76	8.86





Experience in Return to the the Canary Canary Islands Recommend visiting the Canary Islands

How many are loyal to the Canary Islands?



	Junior	Total
Repeat tourists	48.9%	71.0%
Repeat tourists (last 5 years)	44.4%	64.6%
Repeat tourists (last 5 years) (5 or more visits)	8.3%	18.4%
At least 10 previous visits	8.0%	17.8%

68.6% of junior tourists share pictures or trip videos during their stay in the Canary Islands

(Canary Islands: 55.6%)





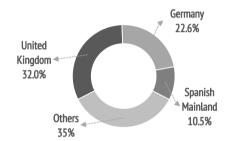




Where are they from?

APR	

	%	Absolute
United Kingdom	32.0%	333,015
Germany	22.6%	235,663
Spanish Mainland	10.5%	109,039
Netherlands	4.8%	50,269
Italy	4.1%	43,020
Switzerland	3.2%	33,594
Ireland	3.0%	31,491
France	2.9%	29,775
Poland	2.6%	27,479
Norway	2.1%	22,032
Sweden	2.0%	21,345
Belgium	1.5%	15,892
Denmark	1.4%	14,997
Austria	1.0%	10,410
Finland	0.9%	9,505
Czech Republic	0.6%	6,000
Russia	0.5%	5,033
Others	4.1%	43,050



И

Who do they come with?	ййi
------------------------	-----

	Junior	Total
Unaccompanied	9.8%	8.9%
Only with partner	44.2%	47.4%
Only with children (< 13 years old)	0.5%	5.9%
Partner + children (< 13 years old)	0.6%	7.2%
Other relatives	20.1%	9.0%
Friends	14.5%	6.3%
Work colleagues	0.8%	0.5%
Organized trip	0.3%	0.2%
Other combinations (1)	9.2%	14.6%
(1) Different situations have been isolated		
Tourists with children	4.7%	19.3%
- Between 0 and 2 years old	0.9%	1.8%
- Between 3 and 12 years old	3.6%	15.8%
- Between 0 -2 and 3-12 years	0.1%	1.6%
Tourists without children	95.3%	80.7%
Group composition:		
- 1 person	15.2%	12.4%
- 2 people	58.3%	54.1%
- 3 people	9.8%	12.6%
- 4 or 5 people	13.2%	17.1%
- 6 or more people	3.5%	3.8%
Average group size:	2.41	2.58

Who are they?



	Junior	Total
<u>Gender</u>		
Men	42.4%	48.2%
Women	57.6%	51.8%
<u>Age</u>		
Average age (tourist > 15 years old)	21.1	46.7
Standard deviation	2.2	15.3
Age range (> 15 years old)		
16 - 24 years old	100.0%	7.7%
25 - 30 years old		10.8%
31 - 45 years old		28.6%
46 - 60 years old		31.3%
Over 60 years old		21.5%
Occupation		
Salaried worker	51.4%	55.5%
Self-employed	6.3%	11.0%
Unemployed	1.8%	1.1%
Business owner	5.8%	9.2%
Student	31.8%	4.2%
Retired	1.8%	17.3%
Unpaid domestic work	0.3%	0.9%
Others	0.7%	0.8%
Annual household income level		
Less than €25,000	36.7%	17.0%
€25,000 - €49,999	32.0%	36.5%
€50,000 - €74,999	18.1%	25.0%
More than €74,999	13.2%	21.5%
Education level		
No studies	5.9%	4.8%
Primary education	2.0%	2.8%
Secondary education	20.7%	23.1%
Higher education	71.4%	69.3%



Pictures: Freepik.com