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How many are they and how much do they spend?

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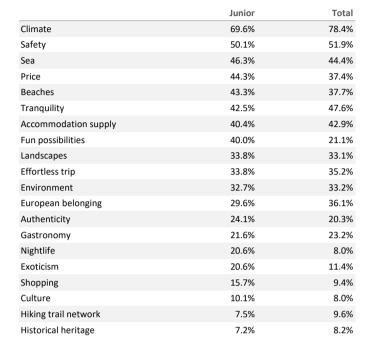
100%

1,136

1,268

Importance of each factor in the destination choice

	Junior	Total
TOURISTS		
Tourist arrivals (FRONTUR)	n.d.	15,110,866
Tourist arrivals > 15 years old (EGT)	964,573	13,271,035
- book holiday package	513,105	7,426,022
- do not book holiday package	451,468	5,845,014
- % tourists who book holiday packagε	53.2%	56.0%





Expenditure per tourist (€)

- book holiday package

■ do not book holiday package

Share of total tourist

97,086 124,692 230,364 76,861 122,102 82,136 78,503

book holiday package

201901 201902

201903 201904

839

969

152,829

7.3%

 $Each\ aspect\ is\ rated\ individually\ ("Not\ important",\ "Somewhat\ important",\ "Quite\ important",\ "Very\ important")$ % of tourists who indicate that the factor is "very important" in their choice.

What is the main motivation for their holidays?



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	Junior	Total
Rest	43.8%	55.5%
Enjoy family time	9.6%	14.4%
Have fun	26.2%	8.6%
Explore the destination	17.5%	17.8%
Practice their hobbies	1.5%	1.9%
Other reasons	1.4%	1.8%





\$\$\tag{\$\pi_{\pi}}\$	8.45	9.09	ı		7.59	8.64		9.44	9.68	ı
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	To	tal		h	ook holid	av nackane	□ do n	ot book h	nliday nac	kane

How far in advance do they book their trip?

	Junior	Total
The same day	1.6%	0.7%
Between 1 and 30 days	26.6%	23.8%
Between 1 and 2 months	25.2%	22.8%
Between 3 and 6 months	32.2%	32.7%
More than 6 months	14.4%	20.0%

% TOURISTS BOOKING BETWEEN 1 AND 2 MONTHS IN ADVANCE

JUNIOR 25.2%



TOTAL 22.8%

EXPENDITURE PER TOURIST (€)



Source: Encuesta sobre el Gasto Turístico (ISTAC). Profile of tourist who answered that his/her age was between 16 and 24. Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.

PROFILE OF TOURIST BY AGE RANGE (2019) JUNIOR (16 - 24 YEARS OLD)



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What channels did they use to get information about the trip? Q

	Junior	Total
	Julioi	TOtal
Previous visits to the Canary Islands	32.7%	51.9%
Friends or relatives	42.8%	27.1%
Internet or social media	58.1%	54.7%
Mass Media	2.7%	1.6%
Travel guides and magazines	7.7%	8.4%
Travel Blogs or Forums	7.6%	5.7%
Travel TV Channels	0.6%	0.8%
Tour Operator or Travel Agency	21.7%	22.6%
Public administrations or similar	0.5%	0.4%
Others	3.3%	2.4%

^{*} Multi-choise question

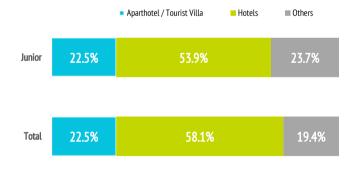
With whom did they book their flight and accommodation? •

	Junior	Total
Flight		
- Directly with the airline	45.0%	42.9%
- Tour Operator or Travel Agency	55.0%	57.1%
Accommodation		
- Directly with the accommodation	31.1%	31.5%
- Tour Operator or Travel Agency	68.9%	68.5%

Where do they stay?

	Junior	Total
1-2-3* Hotel	12.1%	11.5%
4* Hotel	34.8%	37.6%
5* Hotel / 5* Luxury Hotel	6.9%	9.0%
Aparthotel / Tourist Villa	22.5%	22.5%
House/room rented in a private dwelling	5.9%	5.9%
Private accommodation (1)	11.2%	7.2%
Others (Cottage, cruise, camping,)	6.6%	6.3%

⁽¹⁾ Own property /House of friends or relatives / Free housing exchange / Other private accommodation.



What do they book?	
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	Junior	Total
Room only	31.0%	27.9%
Bed and Breakfast	12.0%	12.4%
Half board	17.3%	21.2%
Full board	2.7%	3.6%
All inclusive	37.1%	34.9%

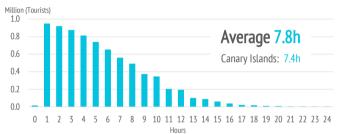
Other expenses

	Junior	Total
Restaurants or cafes	59.0%	59.1%
Supermarkets	57.9%	52.1%
Car rental	20.9%	26.3%
Organized excursions	23.6%	20.6%
Taxi, transfer, chauffeur service	51.9%	50.0%
Theme Parks	11.5%	7.5%
Sport activities	8.7%	5.7%
Museums	3.3%	4.6%
Flights between islands	4.8%	4.4%

Activities in the Canary Islands

Outdoor time per day	Junior	Total
0 hours	1.6%	2.1%
1 - 2 hours	7.6%	9.8%
3 - 6 hours	32.8%	32.6%
7 - 12 hours	47.6%	47.1%
More than 12 hours	10.5%	8.4%

TOURISTS BY HOURS A DAY OUT OF THE ACCOMMODATION



1100		
Activities in the Canary Islands	Junior	Total
Beach	77.8%	66.3%
Walk, wander	71.4%	69.8%
Swimming pool, hotel facilities	65.1%	58.2%
Explore the island on their own	51.5%	45.2%
Nightlife / concerts / shows	34.3%	15.5%
Taste Canarian gastronomy	25.3%	24.2%
Organized excursions	24.7%	16.9%
Theme parks	24.6%	14.1%
Sport activities	19.5%	13.4%
Sea excursions / whale watching	18.6%	11.1%
Activities at sea	15.5%	10.0%
Wineries / markets / popular festivals	13.3%	11.6%
Nature activities	11.4%	10.4%
Museums / exhibitions	10.6%	10.1%
Beauty and health treatments	6.2%	5.4%
Astronomical observation * Multi-choise question	6.1%	3.5%

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	JUNIOR	TOTAL
BEACH	77.8%	66.3%
NIGHTLIFE / CONCERTS / SHOWS	34.3%	15.5%





PROFILE OF TOURIST BY AGE RANGE (2019) JUNIOR (16 - 24 YEARS OLD)



Which island do they choose?

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Tourist > 15 years old	Canarias	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Junior tourists	964,573	139,110	89,811	297,166	425,011	7,526
- Share by islands	100%	14.4%	9.3%	30.8%	44.1%	0.8%
Total tourists	13,271,035	2,521,668	1,659,115	3,698,127	5,040,382	235,409
- Share by islands	100%	19.0%	12.5%	27.9%	38.0%	1.8%
% Junior tourists	7.3%	5.5%	5.4%	8.0%	8.4%	3.2%

How many islands do they visit during their trip?

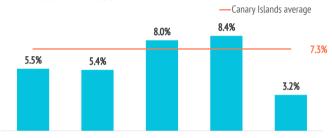


	Junior	Total
One island	91.1%	91.4%
Two islands	7.5%	7.2%
Three or more islands	1.4%	1.4%

Internet usage during their trip



Lanzarote



Gran Canaria

Tenerife

	Junior	Total
Research		
- Tourist package	15.4%	14.8%
- Flights	14.0%	13.0%
- Accommodation	15.9%	16.9%
- Transport	20.8%	15.7%
- Restaurants	33.5%	28.4%
- Excursions	31.1%	26.2%
- Activities	38.1%	30.1%
Book or purchase		
- Tourist package	32.9%	39.4%
- Flights	70.0%	66.7%
- Accommodation	57.8%	57.3%
- Transport	43.9%	47.6%
- Restaurants	11.2%	12.1%
- Excursions	13.2%	13.0%
- Activities	16.4%	14.7%
* Multi-choise question		

Internet usage in the Canary Islands	Junior	Total
Did not use the Internet	4.1%	8.3%
Used the Internet	95.9%	91.7%
- Own Internet connection	50.7%	37.4%
- Free Wifi connection	30.5%	39.5%
Applications*		
- Search for locations or maps	68.3%	61.7%
- Search for destination info	47.3%	44.8%
- Share pictures or trip videos	69.4%	56.0%
- Download tourist apps	6.1%	7.0%
- Others	16.5%	22.6%

^{69.4%} of junior tourists share pictures or trip videos

(Canary Islands: 56%)

during their stay in the Canary Islands

99



* Multi-choise question





How do they rate the Canary Islands?

Fuerteventura

La Palma

How do they rate the Canary Islands	7	14
Satisfaction (scale 0-10)	Junior	Total
Average rating	8.69	8.70
Experience in the Canary Islands	Junior	Total
Worse or much worse than expected	2.6%	2.3%
Lived up to expectations	44.5%	55.6%
Better or much better than expected	52.9%	42.1%
Future intentions (scale 1-10)	Junior	Total
Return to the Canary Islands	8.46	8.73
Recommend visiting the Canary Islands	8.84	8.95



Experience in

the Canary

Return to the Canary Islands

Recommend visiting the Canary Islands

How many are loyal to the Canary Islands?



	Junior	Total
Repeat tourists	51.5%	72.2%
Repeat tourists (last 5 years)	45.6%	66.7%
Repeat tourists (last 5 years) (5 or more visits)	8.7%	19.5%
At least 10 previous visits	8.2%	18.6%

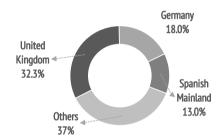
PROFILE OF TOURIST BY AGE RANGE (2019) JUNIOR (16 - 24 YEARS OLD)



Where are they from?

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	%	Absolute
United Kingdom	32.3%	311,336
Germany	18.0%	173,425
Spanish Mainland	13.0%	125,425
Netherlands	5.1%	49,414
Ireland	4.4%	42,539
Italy	3.6%	34,508
France	3.6%	34,430
Poland	2.7%	25,922
Switzerland	2.3%	22,572
Sweden	2.2%	21,080
Belgium	1.9%	18,313
Norway	1.7%	16,488
Denmark	1.7%	16,428
Finland	1.2%	11,537
Austria	1.0%	9,857
Czech Republic	0.9%	8,335
Russia	0.3%	3,275
Others	4.1%	39,689



Who do they come	with?		iiii

	Junior	Total
Unaccompanied	11.6%	9.6%
Only with partner	43.6%	48.1%
Only with children (< 13 years old)	0.4%	5.6%
Partner + children (< 13 years old)	0.6%	6.5%
Other relatives	20.8%	9.3%
Friends	14.4%	6.4%
Work colleagues	0.8%	0.5%
Organized trip	0.3%	0.3%
Other combinations (1)	7.5%	13.7%
(1) Different situations have been isolated		
Tourists with children	4.3%	17.7%
- Between 0 and 2 years old	0.6%	1.6%
- Between 3 and 12 years old	3.3%	14.8%
- Between 0 -2 and 3-12 years	0.4%	1.4%
Tourists without children	95.7%	82.3%
Group composition:		
- 1 person	16.6%	13.2%
- 2 people	58.0%	55.1%
- 3 people	10.0%	12.0%
- 4 or 5 people	12.4%	16.3%
- 6 or more people	3.0%	3.5%
Average group size:	2.38	2.54

Who are

e they?	d
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	Junior	Total
Gender		
Men	44.4%	48.6%
Women	55.6%	51.4%
Age		
Average age (tourist > 15 years old)	21.2	47.1
Standard deviation	2.2	15.4
Age range (> 15 years old)		
16 - 24 years old	100%	7.3%
25 - 30 years old		10.9%
31 - 45 years old		28.0%
46 - 60 years old		31.8%
Over 60 years old		22.1%
Occupation		
Salaried worker	53.3%	55.0%
Self-employed	7.4%	11.5%
Unemployed	2.1%	1.1%
Business owner	6.3%	9.4%
Student	27.3%	3.5%
Retired	2.4%	17.9%
Unpaid domestic work	0.4%	0.8%
Others	0.8%	0.8%
Annual household income level		
Less than €25,000	37.4%	17.5%
€25,000 - €49,999	33.3%	37.5%
€50,000 - €74,999	14.8%	22.8%
More than €74,999	14.5%	22.2%
Education level		
No studies	5.9%	5.0%
Primary education	2.0%	2.6%
Secondary education	22.7%	23.6%
Higher education	69.3%	68.9%



Pictures: Freepik.com

Source: Encuesta sobre el Gasto Turístico (ISTAC). Profile of tourist who answered that his/her age was between 16 and 24. $Note: Tour is ts \ under \ 16 \ years \ old \ are \ excluded. \ In \ order \ to \ calculate \ percentages, "Not \ applicable" \ and \ "No \ answer" \ have \ been \ excluded.$