

How many are they and how much do they spend?

TOURISTS

Tourist arrivals (FRONTUR)

book holiday package

Expenditure per tourist (€)

- book holiday package

- holiday package

- do not book holiday package

- accommodation

Share of total tourist

- others

- flight

- others

Average lenght of stay

- book holiday package

- book holiday package

- book holiday package

- do not book holiday package

- do not book holiday package

- do not book holiday package

AVERAGE LENGHT OF STAY

(nights)

EXPENDITURE PER TOURIST (€)

Didn't have holidays

Canary Islands

Other destination

9.54

1.206

Where did they spend their main holiday last year?*

8.85

872

Total

Total

Total turnover (> 15 years old) (€m)

Average daily expenditure (€)

Tourist arrivals > 15 years old (EGT)

- do not book holiday package

- % tourists who book holiday package



6,697,165

5,827,892

2,549,012

3,278,880

43.7%

100%

1,206

1,415

1.135

1.044

280

248

369

427

9.54

8.59

10.28

144.0

172.8

121.6

7,028

3,606

3,422

Total

35.7%

17.6%

46.8%

■ Total

do not book holiday package

■ Total

do not book holiday package

1,044

9.50

745

10.28

Culture

Hiking trail network

Historical heritage

Total

Junior

n.d.

696.347

254,264

442,083

36.5%

11.9%

872

868

224

745

180

221

343

8.85

7.70

9.50

112.1

147.6

91.7

607

278

329

Junior

Junior

Junior

39.2%

13.4%

47.4%

8.59

1,415

book holiday package

book holiday package

7.70

1.092

1,092

| | Junior | Total |
|----------------------|--------|-------|
| Climate | 68.6% | 76.0% |
| Sea | 51.1% | 52.0% |
| Beaches | 47.6% | 44.6% |
| Tranquility | 45.6% | 48.5% |
| Safety | 44.3% | 49.0% |
| Landscapes | 40.9% | 39.1% |
| Price | 38.2% | 32.4% |
| Fun possibilities | 37.5% | 22.4% |
| European belonging | 35.6% | 40.2% |
| Environment | 34.1% | 34.7% |
| Accommodation supply | 33.9% | 37.8% |
| Effortless trip | 33.0% | 34.9% |
| Authenticity | 26.8% | 24.4% |
| Gastronomy | 24.7% | 27.9% |
| Exoticism | 20.6% | 14.5% |
| Nightlife | 17.9% | 8.4% |
| Shopping | 12.9% | 8.8% |
| | | |

Importance of each factor in the destination choice

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") % of tourists who indicate that the factor is "very important" in their choice.

What is the main motivation for their holidays?



8.7%

12.1%

9.1%

| | Junior | Total |
|-------------------------|--------|-------|
| Rest | 38.9% | 50.7% |
| Enjoy family time | 13.7% | 14.0% |
| Have fun | 20.0% | 7.3% |
| Explore the destination | 23.5% | 23.3% |
| Practice their hobbies | 2.2% | 2.6% |
| Other reasons | 1.6% | 2.1% |





10.6%

10.2%

8.7%

How far in advance do they book their trip?

| To | otal |
|----|-----------|
| 1 | 0% |

1

| Junior | Total |
|--------|---------------------------------|
| 1.7% | 1.0% |
| 48.1% | 42.5% |
| 28.8% | 26.7% |
| 16.2% | 18.7% |
| 5.2% | 11.1% |
| | 1.7% 48.1% 28.8% 16.2% |

What other destinations do they consider for this trip?*

Junior Total None 21.8% 29.4% 23.7% 25.4% Canary Islands (other island) Other destination 54.5% 45.1% *Percentage of valid answers

% TOURISTS BOOKING BETWEEN 1 AND 30 DAYS IN ADVANCE





TOTAL 42.5%



What channels did they use to get information about the trip?

| | Junior | Total |
|---------------------------------------|--------|-------|
| Previous visits to the Canary Islands | 31.4% | 45.7% |
| Friends or relatives | 45.0% | 30.9% |
| Internet or social media | 57.4% | 53.5% |
| Mass Media | 3.6% | 2.3% |
| Travel guides and magazines | 7.2% | 7.0% |
| Travel Blogs or Forums | 10.3% | 8.4% |
| Travel TV Channels | 0.6% | 0.5% |
| Tour Operator or Travel Agency | 17.8% | 19.4% |
| Public administrations or similar | 2.1% | 1.9% |
| Others | 3.5% | 2.9% |

* Multi-choise question

With whom did they book their flight and accommodation?

| | Junior | Total |
|-----------------------------------|--------|-------|
| Flight | | |
| - Directly with the airline | 57.7% | 52.8% |
| - Tour Operator or Travel Agency | 42.3% | 47.2% |
| Accommodation | | |
| - Directly with the accommodation | 42.7% | 39.9% |
| - Tour Operator or Travel Agency | 57.3% | 60.1% |

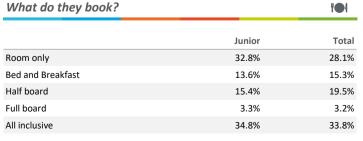
Where do they stay?

| | Junior | Total |
|---|--------|-------|
| 1-2-3* Hotel | 13.0% | 11.5% |
| 4* Hotel | 32.9% | 39.4% |
| 5* Hotel / 5* Luxury Hotel | 7.9% | 10.9% |
| Aparthotel / Tourist Villa | 15.1% | 14.8% |
| House/room rented in a private dwelling | 8.8% | 6.9% |
| Private accommodation (1) | 15.5% | 9.9% |
| Others (Cottage, cruise, camping,) | 6.8% | 6.6% |
| | | |

⁽¹⁾ Own property /House of friends or relatives / Free housing exchange / Other private accommodation.



What do they book?



99

32.8% of tourists book room only.

(Canary Islands: 28.1%)

Other expenses

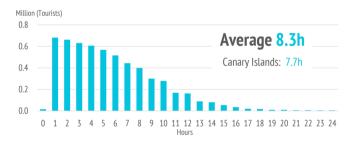
| | Junior | Total |
|-----------------------------------|--------|-------|
| Restaurants or cafes | 66.8% | 66.9% |
| Supermarkets | 59.8% | 55.6% |
| Car rental | 33.0% | 37.3% |
| Organized excursions | 26.7% | 23.7% |
| Taxi, transfer, chauffeur service | 46.1% | 46.0% |
| Theme Parks | 14.0% | 8.6% |
| Sport activities | 14.0% | 9.3% |
| Museums | 3.7% | 4.7% |
| Flights between islands | 5.5% | 6.3% |
| | | |

Activities in the Canary Islands

六十

| Outdoor time per day | Junior | Total |
|----------------------|--------|-------|
| 0 hours | 2.2% | 2.4% |
| 1 - 2 hours | 7.2% | 10.0% |
| 3 - 6 hours | 27.0% | 30.1% |
| 7 - 12 hours | 51.0% | 47.1% |
| More than 12 hours | 12.7% | 10.5% |

TOURISTS BY HOURS A DAY OUT OF THE ACCOMMODATION



| Activities in the Canary Islands | Junior | Total |
|--|--------|-------|
| Beach | 83.6% | 75.1% |
| Walk, wander | 74.6% | 72.2% |
| Explore the island on their own | 59.5% | 52.5% |
| Swimming pool, hotel facilities | 57.6% | 57.5% |
| Swim | 52.1% | 38.8% |
| Taste Canarian gastronomy | 33.9% | 30.2% |
| Nightlife / concerts / shows | 25.8% | 12.3% |
| Hiking | 23.9% | 22.5% |
| Organized excursions | 22.5% | 16.0% |
| Sea excursions / whale watching | 20.7% | 13.5% |
| Theme parks | 20.4% | 12.2% |
| Other Nature Activities | 16.4% | 9.5% |
| Wineries / markets / popular festivals | 11.8% | 10.0% |
| Museums / exhibitions | 10.9% | 10.7% |
| Practice other sports | 10.4% | 5.9% |
| Running | 10.0% | 7.6% |
| Surf | 8.5% | 4.8% |
| Scuba Diving | 8.2% | 4.2% |
| Astronomical observation | 7.5% | 4.2% |
| Beauty and health treatments | 6.1% | 5.6% |
| Cycling / Mountain bike | 3.9% | 4.2% |
| Golf | 3.0% | 2.3% |
| Windsurf / Kitesurf | 1.9% | 1.5% |
| # A durlation by the second trans | | |

^{*} Multi-choise question



Which island do they choose?

100

| Tourist > 15 years old | Canary Islands | Lanzarote | Fuerteventura | Gran Canaria | Tenerife | La Palma |
|------------------------|----------------|-----------|---------------|--------------|-----------|----------|
| Junior tourists | 696,347 | 93,090 | 85,114 | 198,939 | 311,132 | 6,266 |
| - Share by islands | 100% | 13.4% | 12.2% | 28.6% | 44.7% | 0.9% |
| Total tourists | 5,827,892 | 963,331 | 843,805 | 1,545,237 | 2,320,313 | 102,576 |
| - Share by islands | 100% | 16.5% | 14.5% | 26.5% | 39.8% | 1.8% |
| % Junior tourists | 11.9% | 9.7% | 10.1% | 12.9% | 13.4% | 6.1% |

How many islands do they visit during their trip?

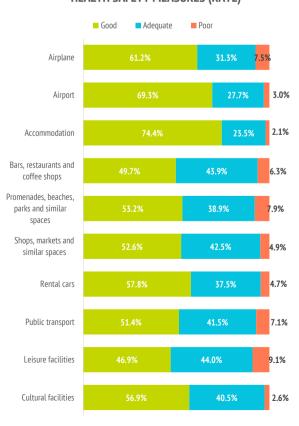
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| | Junior | Total |
|-----------------------|--------|-------|
| One island | 91.7% | 90.9% |
| Two islands | 7.2% | 7.8% |
| Three or more islands | 1.1% | 1.3% |

Health safety

| Planning the trip: Importance | Junior | Total |
|-------------------------------|--------|-------|
| Average rating (scale 0-10) | 7.52 | 7.99 |
| | | |
| During the stay: Rate | Junior | Total |
| Average rating (scale 0-10) | 8.12 | 8.42 |

HEALTH SAFETY MEASURES (RATE)



% TOURISTS BY ISLAND OF STAY

—Canary Islands average

Junior



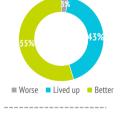
How do they rate the Canary Islands?

Satisfaction (scale 0-10)



Total

| Average rating | 8.92 | 8.86 |
|---------------------------------------|--------|-------|
| | | |
| Experience in the Canary Islands | Junior | Total |
| Worse or much worse than expected | 2.7% | 2.7% |
| Lived up to expectations | 42.5% | 51.4% |
| Better or much better than expected | 54.8% | 45.9% |
| | | |
| Future intentions (scale 1-10) | Junior | Total |
| Return to the Canary Islands | 8.68 | 8.86 |
| Recommend visiting the Canary Islands | 9.07 | 9.10 |



Canary Islands



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Experience in the

9.0//10 -----

Return to the Recommend
Canary Islands visiting the Canary
Islands

How many are loyal to the Canary Islands?

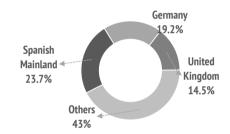
| | а | С |
|--|---|---|

| | Junior | Total |
|--|--------|-------|
| Repeat tourists | 48.6% | 68.0% |
| Repeat tourists (last 5 years) | 43.9% | 61.9% |
| Repeat tourists (last 5 years) (5 or more visits | 8.4% | 15.0% |
| At least 10 previous visits | 9.1% | 18.3% |



Where are they from?

| | % | Absolute |
|------------------|-------|----------|
| Spanish Mainland | 23.7% | 164,689 |
| Germany | 19.2% | 133,750 |
| United Kingdom | 14.5% | 101,009 |
| Italy | 7.3% | 51,064 |
| France | 6.7% | 46,880 |
| Netherlands | 6.0% | 41,662 |
| Ireland | 3.2% | 21,980 |
| Poland | 3.0% | 21,050 |
| Belgium | 2.7% | 18,507 |
| Denmark | 1.5% | 10,711 |
| Switzerland | 1.5% | 10,113 |
| Sweden | 1.4% | 9,735 |
| Czech Republic | 1.2% | 8,453 |
| Norway | 1.2% | 8,205 |
| Finland | 0.9% | 6,557 |
| Austria | 0.8% | 5,670 |
| Iceland | 0.6% | 3,874 |
| Others | 4.7% | 32,436 |



Who do they come with?

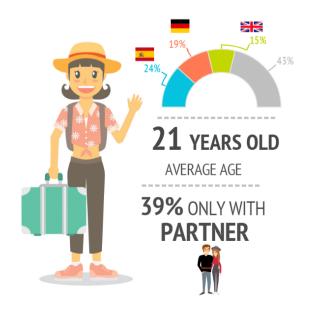
| | Junior | Total |
|---|--------|-------|
| Unaccompanied | 14.4% | 13.5% |
| Only with partner | 38.5% | 48.2% |
| Only with children (< 13 years old) | 0.2% | 3.9% |
| Partner + children (< 13 years old) | 0.2% | 4.9% |
| Other relatives | 20.2% | 8.4% |
| Friends | 16.9% | 8.5% |
| Work colleagues | 0.9% | 0.8% |
| Organized trip | 0.1% | 0.2% |
| Other combinations (1) | 8.6% | 11.5% |
| (1) Different situations have been isolated | | |
| Tourists with children | 2.1% | 12.5% |
| - Between 0 and 2 years old | 0.4% | 1.2% |
| - Between 3 and 12 years old | 1.6% | 10.2% |
| - Between 0 -2 and 3-12 years | 0.2% | 1.0% |
| Tourists without children | 97.9% | 87.5% |
| Group composition: | | |
| - 1 person | 19.1% | 16.5% |
| - 2 people | 53.6% | 56.7% |
| - 3 people | 11.4% | 10.7% |
| - 4 or 5 people | 13.3% | 13.6% |
| - 6 or more people | 2.6% | 2.5% |
| Average group size: | 2.35 | 2.37 |
| | | |

^{*}People who share the main expenses of the trip

Who are they?

| | | ١ | |
|--|--|---|--|
| | | | |
| | | | |

| | Junior | Total |
|--------------------------------------|--------|-------|
| Gender | | |
| Men | 45.2% | 49.6% |
| Women | 54.8% | 50.4% |
| Age | | |
| Average age (tourist > 15 years old) | 21.5 | 43.3 |
| Standard deviation | 2.1 | 15.6 |
| Age range (> 15 years old) | | |
| 16 - 24 years old | 100% | 11.9% |
| 25 - 30 years old | | 14.8% |
| 31 - 45 years old | | 30.2% |
| 46 - 60 years old | | 26.6% |
| Over 60 years old | | 16.4% |
| Occupation | | |
| Salaried worker | 48.4% | 57.8% |
| Self-employed | 6.8% | 11.1% |
| Unemployed | 3.0% | 1.7% |
| Business owner | 6.7% | 10.0% |
| Student | 33.2% | 5.9% |
| Retired | 1.0% | 12.2% |
| Unpaid domestic work | 0.1% | 0.5% |
| Others | 0.6% | 0.9% |
| Annual household income level | | |
| Less than €25,000 | 35.9% | 16.1% |
| €25,000 - €49,999 | 34.0% | 37.0% |
| €50,000 - €74,999 | 17.6% | 23.4% |
| More than €74,999 | 12.5% | 23.5% |
| Education level | | |
| No studies | 2.4% | 2.2% |
| Primary education | 1.8% | 2.2% |
| Secondary education | 17.8% | 18.8% |
| Higher education | 78.0% | 76.9% |
| | | |



Pictures: Freepik.com