

TOURIST PROFILE BY QUARTER OF TRIP (2019)

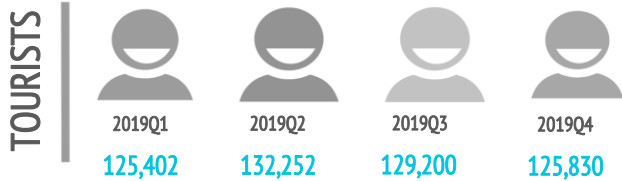
FRANCE

How many are they and how much do they spend?



	2019Q1	2019Q2	2019Q3	2019Q4	2019
TOURISTS					
Tourist arrivals (FRONTUR) (*)	0.14	0.15	0.16	0.13	0.58
Tourist arrivals > 15 years old (EGT) (*)	0.13	0.13	0.13	0.13	0.51
- book holiday package (*)	0.05	0.08	0.08	0.06	0.27
- do not book holiday package (*)	0.07	0.05	0.05	0.06	0.24
- % tourists who book holiday package	42.0%	58.5%	61.4%	51.0%	53.3%

(*) Million of tourists

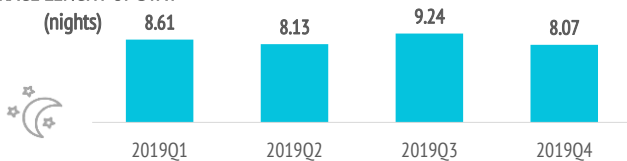


% TOURISTS WHO BOOK HOLIDAY PACKAGE

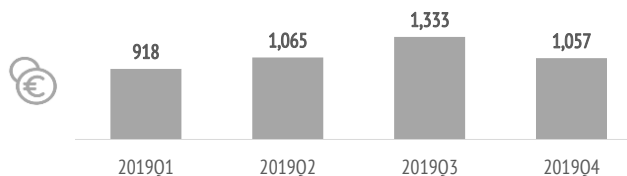


	2019Q1	2019Q2	2019Q3	2019Q4	2019
Expenditure per tourist (€)	918	1,065	1,333	1,057	1,095
- book holiday package	970	1,165	1,348	1,104	1,166
- holiday package	805	980	1,146	924	981
- others	165	185	203	180	185
- do not book holiday package	880	925	1,310	1,009	1,013
- flight	236	247	344	288	274
- accommodation	331	368	599	335	396
- others	313	310	366	387	343
Average length of stay	8.61	8.13	9.24	8.07	8.51
- book holiday package	7.82	7.72	8.47	7.40	7.88
- do not book holiday package	9.18	8.71	10.44	8.76	9.23
Average daily expenditure (€)	119.8	139.2	151.3	138.1	137.2
- book holiday package	130.4	156.1	164.1	153.1	152.8
- do not book holiday package	112.2	115.4	131.0	122.5	119.5
Total turnover (> 15 years old) (€m)	115	141	172	133	561
- book holiday package	51	90	107	71	319
- do not book holiday package	64	51	65	62	243

AVERAGE LENGTH OF STAY (nights)



EXPENDITURE PER TOURIST (€)



Importance of each factor in the destination choice



	2019Q1	2019Q2	2019Q3	2019Q4	2019
Climate	83.5%	75.1%	73.2%	82.7%	78.5%
Landscapes	55.4%	56.7%	52.8%	55.8%	55.2%
Tranquility	45.7%	51.2%	50.3%	55.4%	50.7%
Sea	43.5%	47.2%	53.9%	47.5%	48.1%
Safety	42.3%	48.6%	46.2%	44.8%	45.5%
Price	42.6%	48.3%	46.6%	39.1%	44.3%
Accommodation supply	38.9%	46.0%	49.0%	37.2%	42.9%
Environment	41.6%	42.2%	43.3%	42.1%	42.3%
Beaches	29.7%	34.7%	47.2%	33.9%	36.4%
European belonging	37.5%	38.7%	33.0%	33.4%	35.7%
Authenticity	31.0%	29.6%	31.4%	31.9%	30.9%
Effortless trip	27.4%	23.0%	21.0%	24.7%	24.0%
Exoticism	23.6%	21.6%	22.8%	21.6%	22.4%
Gastronomy	19.8%	17.2%	23.2%	14.5%	18.7%
Fun possibilities	13.9%	13.7%	26.4%	11.1%	16.4%
Hiking trail network	19.7%	11.6%	13.0%	17.6%	15.4%
Historical heritage	13.5%	15.3%	17.4%	14.7%	15.3%
Shopping	7.9%	12.8%	12.6%	12.5%	11.5%
Culture	11.1%	10.9%	12.1%	9.9%	11.0%
Nightlife	7.7%	6.0%	11.0%	4.5%	7.3%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") of tourists who indicate that the factor is "very important" in their choice.

% TOURISTS WHO CHOOSE FUN POSSIBILITIES



What is the main motivation for their holidays?



	2019Q1	2019Q2	2019Q3	2019Q4	2019
Rest	36.5%	41.3%	40.0%	36.0%	38.5%
Enjoy family time	8.7%	10.6%	9.1%	11.0%	9.9%
Have fun	5.4%	6.1%	4.2%	3.9%	4.9%
Explore the destination	45.1%	39.8%	43.0%	44.6%	43.1%
Practice their hobbies	2.0%	1.1%	1.8%	1.9%	1.7%
Other reasons	2.2%	1.1%	1.9%	2.6%	1.9%

How far in advance do they book their trip?



	2019Q1	2019Q2	2019Q3	2019Q4	2019
The same day	1.8%	0.1%	1.5%	0.4%	1.0%
Between 1 and 30 days	31.2%	13.4%	24.7%	21.9%	22.7%
Between 1 and 2 months	25.5%	30.4%	19.3%	26.1%	25.3%
Between 3 and 6 months	31.9%	42.0%	40.4%	34.0%	37.2%
More than 6 months	9.6%	14.1%	14.1%	17.6%	13.8%

% TOURISTS BOOKING MORE THAN 6 MONTHS IN ADVANCE



Picture: Freepik.com

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.

TOURIST PROFILE BY QUARTER OF TRIP (2019)

FRANCE

What channels did they use to get information about the trip? 🔍

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Previous visits to the Canary Islands	41.0%	29.3%	26.0%	31.5%	31.9%
Friends or relatives	25.9%	22.0%	23.5%	24.7%	24.0%
Internet or social media	61.7%	51.2%	58.6%	54.0%	56.3%
Mass Media	1.0%	0.8%	1.1%	1.5%	1.1%
Travel guides and magazines	18.1%	16.0%	12.9%	16.9%	15.9%
Travel Blogs or Forums	10.8%	7.3%	8.2%	9.5%	8.9%
Travel TV Channels	0.7%	0.4%	1.2%	0.7%	0.7%
Tour Operator or Travel Agency	19.6%	37.2%	30.5%	26.5%	28.6%
Public administrations or similar	0.5%	0.4%	0.2%	0.4%	0.4%
Others	2.3%	1.0%	1.9%	2.7%	2.0%

* Multi-choice question

With whom did they book their flight and accommodation? 👁

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Flight					
- Directly with the airline	53.8%	38.8%	34.2%	46.5%	43.2%
- Tour Operator or Travel Agency	46.2%	61.2%	65.8%	53.5%	56.8%
Accommodation					
- Directly with the accommodation	45.6%	29.5%	26.1%	36.3%	34.2%
- Tour Operator or Travel Agency	54.4%	70.5%	73.9%	63.7%	65.8%

Where do they stay? 🏠

	2019Q1	2019Q2	2019Q3	2019Q4	2019
1-2-3* Hotel	10.6%	9.4%	9.9%	10.1%	10.0%
4* Hotel	38.6%	48.1%	44.3%	37.5%	42.2%
5* Hotel / 5* Luxury Hotel	8.5%	8.5%	7.6%	10.3%	8.7%
Aparthotel / Tourist Villa	13.2%	12.1%	14.8%	14.8%	13.7%
House/room rented in a private dwelling	12.0%	7.2%	9.9%	11.5%	10.1%
Private accommodation ⁽¹⁾	7.6%	3.0%	6.7%	6.3%	5.9%
Others (Cottage, cruise, camping,...)	9.4%	11.7%	6.8%	9.5%	9.3%

(1) Own property / House of friends or relatives / Free housing exchange / Other private accommodation.

What do they book? 🍽

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Room only	31.7%	17.5%	22.7%	24.2%	23.9%
Bed and Breakfast	11.8%	6.3%	4.3%	8.6%	7.7%
Half board	14.9%	21.3%	16.9%	19.3%	18.2%
Full board	9.5%	9.2%	8.1%	9.5%	9.1%
All inclusive	32.2%	45.6%	47.9%	38.4%	41.2%

“
41.2% of French book all inclusive.



32.2%
2019Q1



47.9%
2019Q3



45.6%
2019Q2



38.4%
2019Q4

Other expenses 📍

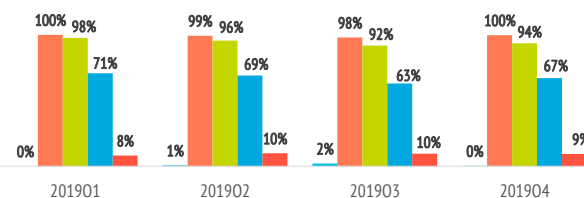
	2019Q1	2019Q2	2019Q3	2019Q4	TOTAL
Restaurants or cafes	59.5%	46.4%	50.4%	51.7%	51.9%
Supermarkets	46.4%	37.9%	41.2%	43.0%	42.1%
Car rental	49.2%	40.9%	37.8%	44.2%	42.9%
Organized excursions	23.4%	38.2%	36.8%	31.0%	32.5%
Taxi, transfer, chauffeur service	41.2%	55.3%	56.5%	29.5%	45.8%
Theme Parks	5.7%	6.2%	7.9%	7.6%	6.9%
Sport activities	8.2%	5.9%	9.7%	5.9%	7.4%
Museums	15.2%	11.3%	7.7%	11.2%	11.4%
Flights between islands	8.0%	7.1%	4.2%	6.1%	6.3%

Activities in the Canary Islands 🚶

Outdoor time per day	2019Q1	2019Q2	2019Q3	2019Q4	2019
0 hours	0.0%	0.6%	2.1%	0.2%	0.7%
1 - 2 hours	2.3%	3.7%	6.1%	6.1%	4.6%
3 - 6 hours	27.0%	26.6%	28.9%	26.6%	27.2%
7 - 12 hours	62.6%	59.2%	53.4%	57.7%	58.2%
More than 12 hours	8.2%	9.8%	9.6%	9.4%	9.2%

TOURISTS BY HOURS A DAY OUT OF THE ACCOMMODATION

■ 0 hours ■ More than 1 hour ■ More than 3 hours ■ More than 7 hours ■ More than 12 hours



Activities in the Canary Islands	2019Q1	2019Q2	2019Q3	2019Q4	2019
Walk, wander	77.9%	73.9%	74.3%	69.7%	74.0%
Beach	61.2%	68.1%	79.6%	73.1%	70.5%
Swimming pool, hotel facilities	51.2%	71.5%	75.2%	62.0%	65.1%
Explore the island on their own	61.0%	55.3%	56.4%	57.4%	57.5%
Organized excursions	16.3%	31.1%	31.1%	21.7%	25.2%
Museums / exhibitions	26.6%	19.6%	17.7%	20.1%	21.0%
Sport activities	17.3%	15.0%	19.6%	20.5%	18.0%
Nature activities	20.6%	13.1%	11.0%	18.1%	15.6%
Wineries / markets / popular festi	16.2%	16.2%	14.7%	15.1%	15.6%
Sea excursions / whale watching	8.3%	15.3%	20.1%	15.5%	14.8%
Taste Canarian gastronomy	14.5%	11.7%	15.3%	15.0%	14.1%
Theme parks	10.4%	12.2%	18.1%	12.1%	13.2%
Activities at sea	10.9%	7.5%	13.1%	11.0%	10.6%
Nightlife / concerts / shows	8.9%	8.7%	13.3%	7.0%	9.5%
Beauty and health treatments	5.9%	5.7%	10.1%	6.9%	7.1%
Astronomical observation	1.9%	1.7%	3.8%	3.3%	2.7%

* Multi-choice question



TOURIST PROFILE BY QUARTER OF TRIP (2019)

FRANCE

Which island do they choose?

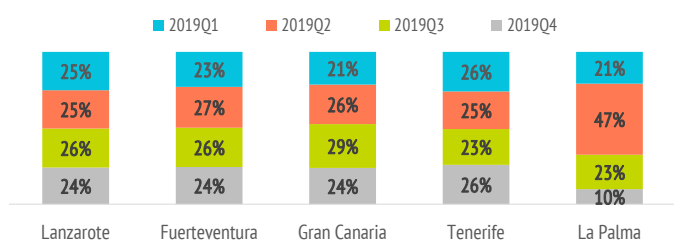
Tourists (> 15 years old)	2019Q1	2019Q2	2019Q3	2019Q4	2019
Lanzarote	33,092	33,250	33,668	31,758	131,768
Fuerteventura	22,339	26,214	25,163	23,829	97,545
Gran Canaria	17,526	21,332	23,583	19,468	81,909
Tenerife	49,463	47,266	44,724	49,349	190,802
La Palma	1,626	3,645	1,759	772	7,802

Share by islands	2019Q1	2019Q2	2019Q3	2019Q4	2019
Lanzarote	26.7%	25.2%	26.1%	25.4%	25.8%
Fuerteventura	18.0%	19.9%	19.5%	19.0%	19.1%
Gran Canaria	14.1%	16.2%	18.3%	15.6%	16.1%
Tenerife	39.9%	35.9%	34.7%	39.4%	37.4%
La Palma	1.3%	2.8%	1.4%	0.6%	1.5%

How many islands do they visit during their trip?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
One island	89.5%	88.1%	90.0%	87.8%	88.8%
Two islands	9.0%	9.8%	8.9%	10.6%	9.6%
Three or more islands	1.5%	2.1%	1.2%	1.6%	1.6%

% TOURISTS BY ISLAND AND QUARTER OF TRIP



Internet usage during their trip

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Research					
- Tourist package	13.3%	13.0%	13.1%	12.5%	13.0%
- Flights	5.6%	6.3%	8.0%	9.6%	7.4%
- Accommodation	10.4%	10.7%	12.9%	12.7%	11.6%
- Transport	7.1%	10.5%	9.7%	10.7%	9.5%
- Restaurants	24.7%	21.1%	20.4%	22.2%	22.0%
- Excursions	26.4%	24.9%	25.8%	24.8%	25.4%
- Activities	30.0%	27.3%	28.7%	27.1%	28.3%
Book or purchase					
- Tourist package	24.2%	27.3%	24.4%	25.9%	25.4%
- Flights	75.3%	66.8%	63.6%	67.9%	68.3%
- Accommodation	67.8%	61.6%	56.6%	61.8%	61.9%
- Transport	59.2%	53.5%	45.7%	52.1%	52.5%
- Restaurants	7.2%	8.5%	12.8%	14.0%	10.7%
- Excursions	6.5%	11.5%	15.1%	14.3%	12.0%
- Activities	10.6%	12.3%	17.5%	12.8%	13.4%

* Multi-choice question

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Internet usage in the Canary Islands					
Did not use the Internet	11.4%	9.1%	5.5%	9.4%	8.9%
Used the Internet	88.6%	90.9%	94.5%	90.6%	91.1%
- Own Internet connection	40.5%	43.8%	45.3%	41.0%	42.7%
- Free Wifi connection	33.9%	33.0%	33.2%	34.2%	33.6%
Applications*					
- Search for locations or maps	72.0%	69.1%	73.1%	73.7%	71.9%
- Search for destination info	29.6%	31.8%	35.4%	35.9%	33.2%
- Share pictures or trip videos	60.6%	64.2%	69.1%	63.4%	64.4%
- Download tourist apps	7.5%	6.9%	7.5%	9.3%	7.8%
- Others	13.4%	16.0%	10.7%	10.4%	12.7%

* Multi-choice question

MOST VISITED PLACES IN EACH ISLAND



The data refers to % of tourists on each island who have visited the place.

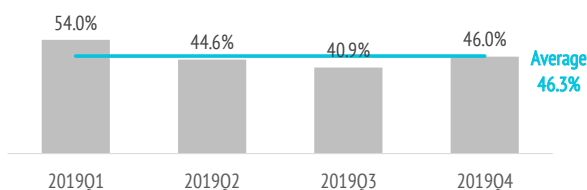
How do they rate the Canary Islands?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Satisfaction (scale 0-10)					
Average rating	8.47	8.46	8.42	8.51	8.46
Experience in the Canary Islands					
Worse or much worse than expected	5.5%	3.7%	5.7%	3.4%	4.6%
Lived up to expectations	61.1%	63.6%	66.3%	64.9%	64.0%
Better or much better than expected	33.5%	32.7%	28.0%	31.7%	31.5%
Future intentions (scale 1-10)					
Return to the Canary Islands	8.41	8.05	7.73	8.27	8.11
Recommend visiting the Canary Islands	8.75	8.60	8.41	8.64	8.60

How many are loyal to the Canary Islands?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Repeat tourists					
Repeat tourists	54.0%	44.6%	40.9%	46.0%	46.3%
Repeat tourists (last 5 years)	49.8%	43.4%	37.9%	43.5%	43.6%
Repeat tourists (last 5 years)(5 or more visits)	11.1%	8.8%	7.4%	11.0%	9.6%
At least 10 previous visits	6.6%	4.2%	4.5%	6.0%	5.3%

REPEAT TOURISTS



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FRANCE

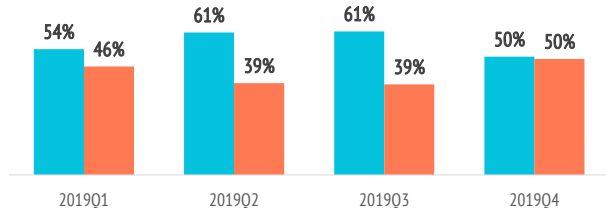
Where does the flight come from?



	2019Q1	2019Q2	2019Q3	2019Q4	2019
France	53.7%	60.8%	61.3%	50.5%	56.7%
Spanish Mainland	26.3%	22.2%	19.7%	32.7%	25.1%
Belgium	4.7%	5.2%	6.0%	6.9%	5.7%
Others	15.3%	11.8%	13.0%	10.0%	12.5%

% TOURISTS BY QUARTER OF TRIP

■ France ■ Others



Who do they come with?



	2019Q1	2019Q2	2019Q3	2019Q4	2019
Unaccompanied	7.0%	3.9%	5.5%	5.2%	5.4%
Only with partner	53.7%	48.0%	45.8%	48.6%	49.0%
Only with children (< 13 years old)	8.2%	8.4%	8.2%	7.7%	8.1%
Partner + children (< 13 years old)	5.8%	8.5%	6.1%	5.6%	6.5%
Other relatives	6.6%	6.4%	7.7%	8.1%	7.2%
Friends	3.9%	6.1%	4.9%	5.2%	5.1%
Work colleagues	0.0%	0.4%	0.3%	0.0%	0.2%
Organized trip	0.0%	0.7%	0.3%	0.6%	0.4%
Other combinations ⁽¹⁾	14.8%	17.4%	21.3%	18.9%	18.1%

(1) Different situations have been isolated

Tourists with children	2019Q1	2019Q2	2019Q3	2019Q4	2019
- Between 0 and 2 years old	1.8%	2.6%	0.9%	1.2%	1.6%
- Between 3 and 12 years old	14.7%	17.9%	16.9%	18.8%	17.1%
- Between 0 -2 and 3-12 years	1.5%	2.0%	0.8%	1.2%	1.4%

Tourists without children	2019Q1	2019Q2	2019Q3	2019Q4	2019
	82.0%	77.5%	81.4%	78.8%	79.9%

Group composition:

- 1 person	9.6%	6.0%	7.5%	7.6%	7.7%
- 2 people	58.1%	57.3%	52.8%	53.3%	55.4%
- 3 people	11.5%	14.8%	16.3%	12.2%	13.7%
- 4 or 5 people	18.5%	19.2%	20.5%	22.1%	20.0%
- 6 or more people	2.3%	2.7%	2.9%	4.8%	3.2%
Average group size:	2.55	2.68	2.69	2.77	2.67



20.1% of French travel with children.



Who are they?



	2019Q1	2019Q2	2019Q3	2019Q4	2019
Gender					
Men	52.7%	50.5%	53.3%	52.9%	52.3%
Women	47.3%	49.5%	46.7%	47.1%	47.7%
Age					
Average age (tourist > 15 years old)	48.8	47.7	42.1	47.7	46.6
Standard deviation	15.6	15.2	14.4	14.4	15.1
Age range (> 15 years old)					
16 - 24 years old	5.8%	4.6%	11.1%	5.4%	6.7%
25 - 30 years old	9.8%	10.8%	18.8%	10.1%	12.4%
31 - 45 years old	26.4%	33.1%	26.0%	26.6%	28.1%
46 - 60 years old	33.1%	27.7%	33.5%	38.8%	33.2%
Over 60 years old	24.8%	23.8%	10.6%	19.1%	19.6%
Occupation					
Salaried worker	51.8%	61.2%	70.3%	60.8%	61.1%
Self-employed	8.7%	8.9%	7.6%	10.4%	8.9%
Unemployed	1.9%	0.2%	0.9%	0.5%	0.9%
Business owner	9.6%	5.2%	4.8%	9.7%	7.3%
Student	4.2%	2.4%	4.9%	3.0%	3.6%
Retired	22.0%	21.1%	10.7%	14.0%	17.0%
Unpaid domestic work	0.2%	0.5%	0.0%	0.8%	0.4%
Others	1.5%	0.4%	0.9%	0.8%	0.9%
Annual household income level					
Less than €25,000	12.7%	15.7%	15.3%	9.0%	13.2%
€25,000 - €49,999	44.6%	50.9%	49.0%	42.5%	46.8%
€50,000 - €74,999	24.7%	20.3%	23.3%	24.1%	23.1%
More than €74,999	17.9%	13.2%	12.3%	24.4%	16.9%
Education level					
No studies	1.3%	0.7%	0.8%	0.8%	0.9%
Primary education	1.4%	2.6%	3.4%	1.2%	2.1%
Secondary education	26.2%	27.7%	19.6%	20.1%	23.4%
Higher education	71.1%	69.0%	76.3%	77.9%	73.6%



AVERAGE AGE (> 15 years old)



% OF TOURISTS WITH INCOMES OVER €74,999

● 2019Q1 ● 2019Q2 ● 2019Q3 ● 2019Q4



% SALARIED WORKED TOURISTS

