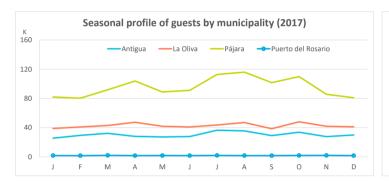
# Tourist profile by municipality Fuerteventura (2017)

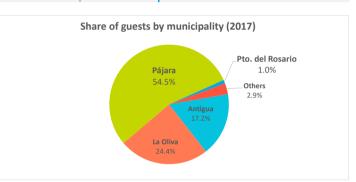


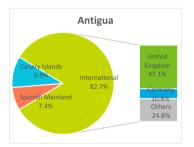
#### **GUESTS IN ACCOMMODATION**

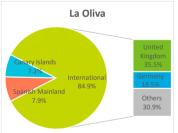
			Accommodati	on type				
Place of residence:	Antigua	La Oliva	Pájara	Pto. del Rosario	Others	Fuerteventura	Hotel	Apartment
International	299,153	434,930	1,040,486	1,337	55,850	1,831,756	1,474,519	357,237
- United Kingdom	170,484	181,883	108,114	151	2,221	462,853	357,680	105,173
- Germany	38,926	94,752	644,783	197	18,867	797,525	657,185	140,340
Spanish Mainland	26,705	40,536	47,290	1,828	4,317	120,676	93,806	26,870
Canary Islands	35,902	36,806	56,435	17,265	1,582	147,990	103,165	44,825
Total	361,760	512,272	1,144,211	20,430	61,749	2,100,422	1,671,490	428,932

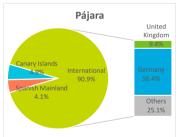
				Accommodation type (%)				
Place of residence:	Antigua	La Oliva	Pájara	Pto. del Rosario	Others	Fuerteventura	Hotel	Apartment
International	82.7%	84.9%	90.9%	6.5%	90.4%	87.2%	88.2%	83.3%
- United Kingdom	47.1%	35.5%	9.4%	0.7%	3.6%	22.0%	21.4%	24.5%
- Germany	10.8%	18.5%	56.4%	1.0%	30.6%	38.0%	39.3%	32.7%
Spanish Mainland	7.4%	7.9%	4.1%	8.9%	7.0%	5.7%	5.6%	6.3%
Canary Islands	9.9%	7.2%	4.9%	84.5%	2.6%	7.0%	6.2%	10.5%
Total	100%	100%	100%	100%	100%	100%	100%	100%

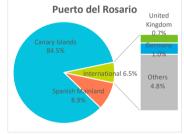












#### **Other indicators**

			Municip	pality (%)			Accommodati	on type (%)
	Antigua	La Oliva	Pájara	Pto. del Rosario	Others	Fuerteventura	Hotel	Apartment
Bednights								
International	2,418,125	3,810,933	9,537,691	3,819	440,860	16,211,428	12,665,119	3,546,309
- United Kingdom	1,399,049	1,620,510	901,026	378	17,353	3,938,316	2,905,261	1,033,055
- Germany	330,135	897,139	901,026	505	5,633,221	7,762,026	6,229,565	1,532,461
Spanish Mainland	147,879	257,747	272,621	4,579	16,391	699,217	532,070	167,147
Canary Islands	272,995	170,524	278,357	33,355	5,865	761,096	439,107	321,989
Total	2,838,999	4,239,204	10,088,669	41,753	463,116	17,671,741	13,636,296	4,035,445
Lenght of stay								
International	8.1	8.8	9.2	2.9		8.9	8.6	9.9
- United Kingdom	8.2	8.9	8.3	2.5		8.5	8.1	9.8
- Germany	8.5	9.5	9.9	2.6		9.7	9.5	10.9
Spanish Mainland	6.7	5.5	5.3	2.0		5.4	4.9	6.8
Canary Islands	7.6	4.6	4.9	1.9		5.1	4.3	7.2
Total	7.9	8.3	8.8	2.0		8.4	8.2	9.4
ADR (€)	61.5	84.8	86.4	52.4		81.5	90.4	48.0
RevPar (€)	49.4	72.9	73.6	30.0		68.8	77.7	38.0
Bed-space ocuppancy rate (%)	72.7	77.4	79.0	51.5		77.7	81.8	66.5
Occupancy rate per room/apart.(%)	80.4	86.0	85.1	57.2		84.4	86.0	79.2

Sources: Encuestas de alojamiento turístico hotelero y extrahotelero (ISTAC). Note 1: guests checking in as new arrivals. Note 2: Occupancy rate could be above 100% because of extra beds.

## Tourist profile by municipality Fuerteventura (2017)



85.4% 80.4% 89.4% 68.0%

17.3%

8.7%

1.6% 2.3% 1.9% 8.3%

23.7%

13.0%

11.9%

2.0%

### Profile of tourist visiting Fuerteventura by municipality of stay

	Antigua	La Oliva	Pájara	Pto. Rosario	Fuerteventura		Antigua	La Oliva	Pájara P	to. Rosario F	uerteventur
Tourist arrivals (> 16 years old)	343,832	546,061	1,002,118	9,346	1,938,908	<u>Gender</u>					
Average daily expenditure (€)	124.25	132.59	141.06	137.03	135.64	Percentage of men	43.9%	48.5%	45.4%	65.1%	46.29
. in their place of residence	92.09	97.66	116.69	85.05	106.67	Percentage of women	56.1%	51.5%	54.6%	34.9%	53.89
. in the Canary Islands	32.16	34.93	24.37	51.97	28.96	Age range					
Average lenght of stay	9.07	9.02	9.36	11.03	9.23	16-44 years old	42.6%	45.5%	39.4%	55.6%	41.89
Turnover per tourist (€)	1,019	1,119	1,243	1,225	1,168	Over 44 yeras old	57.4%	54.5%	60.6%	44.4%	58.29
Total turnover (> 16 years old) (€m)	350	611	1,246	11.4	2,264	<u>Occupation</u>					
Share of total turnover	15.5%	27.0%	55.0%	0.5%	100%	Active	77.9%	75.0%	75.1%	92.9%	75.8%
Share of total tourists	17.7%	28.2%	51.7%	0.5%	100%	Inactive	22.1%	25.0%	24.9%	7.1%	24.29
						Annual household income level					
Where are they from?						€12,000 - €48,000	59.3%	52.0%	49.2%	85.1%	51.8%
						More than €48,000	40.7%	48.0%	50.8%	14.9%	48.29
	Antigua	La Oliva	Páiara	Pto. Rosario	Fuerteventura						
Tourists (> 16 years old)						Who do they come wi	th?				<b>i</b> ii
United Kingdom	188,872	197,405	100,472	1,215	490.641	The die die, come			_		
Germany	33,558	132,703	605,467	904	789,085		Antigua	La Oliva	Pájara P	to. Rosario F	Fuerteventura
Spanish Mainland	16,227	39,921	41,525	3,276	102,480	Partner	76.3%	73.3%	75.6%	51.9%	75.0%
Others	105,175	176,032	254,655	3,951	556,702	Children	31.0%	27.2%	26.0%	14.2%	27.2%
Share by place of residence (%)						Other relatives	15.7%	10.6%	7.8%	3.2%	10.0%
United Kingdom	38.5%	40.2%	20.5%	0.2%	100%	Others	7.6%	9.2%	7.5%	10.5%	8.1%
Germany	4.3%	16.8%	76.7%	0.1%	100%	With children (< 13 year old)  * Multi-choise question	25.8%	20.9%	17.5%	9.8%	19.9%
Spanish Mainland	15.8%	39.0%	40.5%	3.2%	100%	Mata choise question					
Others	18.9%	31.6%	45.7%	0.7%	100%						h
						Where do they stay?					<u> </u>
How do they book?											
							Antigua	La Oliva	Pájara P	to. Rosario F	uerteventura
ettalar kanalitan	Antigua	La Oliva	Pájara	Pto. Rosario	Fuerteventura	Type of accommodation	4000/	4000/	4000/	4000/	4000
Flight booking Tour Operator	50.7%	49.6%	47.9%	13.0%	48.8%	All markets - Hotel	<b>100%</b> 67.6%	<b>100%</b> 63.0%	<b>100%</b> 86.7%	<b>100%</b> 39.5%	100% 76.2%
Airline	23.4%	23.4%	9.5%	64.0%	16.2%	- Apartment	29.0%	32.7%	12.3%	27.7%	21.2%
Travel agency (High street)	14.2%	15.4%	30.7%	10.9%	23.1%	- Other type of accommodation	3.4%	4.3%	1.0%	32.9%	2.5%
Online Travel Agency (OTA)	11.7%	11.7%	11.9%	12.1%	11.9%	German market	100%	100%	100%	100%	100%
Accommodation booking						- Hotel	61.3%	76.7%	85.4%	81.7%	82.7%
Tour Operator	51.5%	49.7%	47.1%	23.8%	48.6%	- Apartment	34.7%	19.4%	13.6%	18.3%	15.6%
Accommodation	13.6%	14.0%	6.5%	32.5%	10.1%	- Other type of accommodation	3.9%	4.0%	1.0%	0.0%	1.7%
Travel agency (High street)	15.3%	17.3%	33.5%	4.1%	25.5%	Spanish Mainland market	100%	100%	100%	100%	100%
Online Travel Agency (OTA)	19.5%	19.0%	12.8%	39.6%	15.9%	- Hotel	63.8%	52.2%	83.3%	37.5%	66.3%
						- Apartment	31.7%	41.5%	14.7%	24.2%	28.4%
What do they book at their	place	of resi	dence?		Ć	- Other type of accommodation	4.6%	6.3%	1.9%	38.2%	5.3%
						British market	100%	100%	100%	100%	100%
	Antigua	La Oliva	Pájara	Pto. Rosario	Fuerteventura	- Hotel	66.6%	58.4%	87.2%	25.5%	67.5%
Flight only	5.1%	4.7%	1.5%	31.7%	3.2%	- Apartment	29.7%	37.6%	12.0%	0.0%	29.1%
Flight & accommodation (room only)	24.6%	27.0%	6.2%	39.3%	15.6%	- Other type of accommodation	3.7%	4.1%	0.8%	74.5%	3.4%
Flight & accommodation (B&B)	6.2%	5.1%	1.8%	11.7%	3.7%	Other markets	100%	100%	100%	100%	100%
Flight & accommodation (half board)	14.3%	18.7%	18.5%	2.8%	17.9%	- Hotel	72.1%	60.3%	90.2%	35.7%	76.6%
Flight & accommodation (full board)	3.1%	4.0%	7.2%	4.5%	5.6%	- Apartment	25.6%	35.4%	8.9%	41.3%	21.0%
Flight & accommodation (all inclusive)	46.2%	39.7%	64.2%	7.2%	53.3%	- Other type of accommodation	2.3%	4.3%	0.9%	23.1%	2.4%
% Tourists using low-cost airlines	62.1%	53.2%	38.2%	71.0%	46.8%	Lenght of stay by type of accommo	dation				
Other expenses in their place of residence:		F 00/	F 00/	7.40/	F 30/	All markets	0.3	0.0	0.1	44.5	2.4
- Excursions	4.2%	5.0%	5.8%	7.4%	5.2%	- Hotel	8.3	8.8	9.1	11.5	8.9 10.0
- Car rental - Other expenses	12.0% 6.9%	14.6% 10.5%	11.8% 15.5%	35.8% 8.9%	12.9% 12.9%	- Apartment - Other type of accommodation	10.4 12.6	9.3 11.1	10.5 15.9	11.5 10.2	10.0
Other expenses	0.5/0	10.5/6	13.3/0	0.5/0	12.376	other type of accommodation	12.0	11.1	13.3	10.2	12.
What is their main reason f	or con	ning?			•?	How many islands did	they vi	it in thi	s trip?		1.4.5
			_					_			
Trip reasons Holidavs	Antigua 98.3%	La Oliva 98.1%	<b>Pájara</b> 98.5%	Pto. Rosario	Fuerteventura 98.2%	Number of islands One island	Antigua 85.4%	La Oliva 80.4%	Pájara P	to. Rosario F	Fuerteventura 86.1%

98.3% 98.1% 98.5% 74.7% **98.2%** One island

25.3%

0.6% 0.5% 0.4% 0.0% **0.4%** Three or more islands

1.4% Two islands

1.1%

1.2%

1.5%

Professional or family reasons

## **Tourist profile by municipality** Fuerteventura (2017)



#### What did motivate them to come?

Treatment from restaurant staff

Health-related activities, wellness

Recreational facilities for children

Local food and drink

Cultural activities

Sporting activities

Car rental

Total

Quality and variety of shops

Organized excursions

### How do they rate the following features and services? Antigua

Q

8.3 7.8

7.6

7.3

7.0

8.0

7.5

7.7

7.3

7.2

7.0

6.8

8.1

7.4

8.6

8.5

8.3

8.1

8.2

7.5

8.0

	Antigua	La Oliva	Pájara Pi	o. Rosario	Fuerteventura
Previous visits to the Canary Islands	67.6%	66.6%	66.8%	34.3%	66.7%
Recommendation by friends/relatives	34.8%	33.2%	29.2%	37.6%	31.5%
Tour Operator's brochure or catalogue	10.5%	8.4%	9.5%	2.2%	9.2%
Recommendation by Travel Agent	8.4%	9.8%	17.8%	0.0%	13.6%
Internet	32.7%	31.9%	25.2%	31.1%	28.7%
Others * Multi-choise question	9.6%	10.3%	9.8%	27.7%	10.0%

#### Why do they choose Fuerteventura?

(Scale 1 - 10)	Antigua	La Oliva	Pájara	Pto. Rosario	Fuerteventura
Accommodation	7.8	8.2	8.1	7.8	8.0
Quality of accommodation	7.7	8.1	8.0	7.7	8.0

Accommodation	7.8	8.2	8.1	7.8	8.0
Quality of accommodation	7.7	8.1	8.0	7.7	8.0
Treatment at accommodation	8.2	8.5	8.3	8.0	8.3
Quality of the food	7.5	7.8	7.8	7.5	7.8
Environmental	8.2	8.4	8.1	8.3	8.2
Climate	8.7	8.6	8.6	8.1	8.6
Bathing areas	8.2	8.5	8.6	8.3	8.5
Tranquility	8.2	8.5	8.4	8.6	8.4
Cleanliness	8.0	8.3	8.0	7.7	8.1
Quality of the environment	8.2	8.2	7.7	8.4	8.0
Scenery	8.1	8.1	7.5	8.6	7.8
Restaurants	7.9	8.1	7.8	7.6	7.9
Quality of restaurants	7.9	8.1	7.8	7.7	7.9

8.1

7.8

7.5

7.3

6.9

8.0

7.5

7.6

7.3

8.5

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73

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7.5

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8.2

7.0

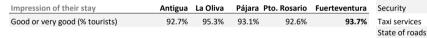
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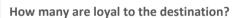
La Oliva

	Antigua	La Oliva	Pájara	Pto. Rosario	Fuerteventura
Climate/sun	93.8%	92.4%	94.3%	63.9%	93.5%
Beaches	40.0%	54.6%	71.9%	60.9%	60.5%
Tranquillity/rest/relaxation	40.7%	41.3%	49.1%	37.2%	45.3%
Scenery	16.1%	15.7%	12.0%	26.9%	13.9%
Visiting new places	16.7%	15.0%	10.2%	24.0%	12.7%
Security	11.5%	9.6%	13.1%	3.5%	11.7%
Price	19.3%	13.0%	8.1%	4.1%	11.5%
Ease of travel	12.8%	8.0%	4.9%	6.1%	7.2%
Suitable destination for children	9.8%	7.3%	6.1%	0.0%	7.1%
Sports	4.7%	6.6%	6.8%	0.0%	6.8%
Culture	5.7%	6.2%	3.6%	4.3%	5.1%
Quality of the environment	6.4%	5.8%	3.1%	6.1%	4.5%
Others * Multi-choise question	5.9%	8.5%	3.5%	26.6%	5.5%

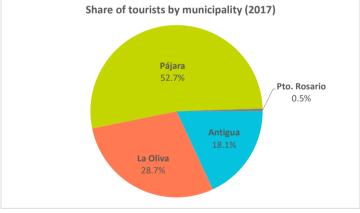
#### How do they rate the destination?

Theme parks	7.2	7.2	7.2	
Golf	7.5	6.8	6.9	
Nightlife, fun	7.2	7.4	6.3	
Services and infrastructures	8.3	8.3	8.0	
Bus services	7.8	7.6	7.1	
Hospitality	8.6	8.7	8.5	









	Antigua	La Oliva	Pájara	Pto. Rosario	Fuerteventura
Repeat tourists	78.4%	77.7%	77.3%	54.3%	77.6%
- Germany	73.8%	79.0%	82.2%	46.5%	81.2%
- Spanish Mainland	87.9%	83.8%	87.2%	81.1%	85.5%
- United Kingdom	86.6%	84.6%	86.1%	13.5%	85.6%
- Others	63.5%	67.7%	60.7%	46.6%	63.8%
Repeater (more than 3 visits)	35.8%	36.1%	34.3%	23.9%	35.0%
- Germany	29.4%	37.7%	39.8%	0.0%	38.9%
- Spanish Mainland	34.1%	28.3%	37.3%	38.5%	33.3%
- United Kingdom	44.7%	45.3%	34.2%	0.0%	42.6%
- Others	22.0%	26.1%	20.6%	25.2%	23.1%

