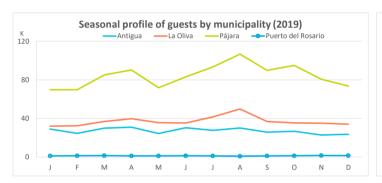
# Tourist profile by municipality Fuerteventura (2019)

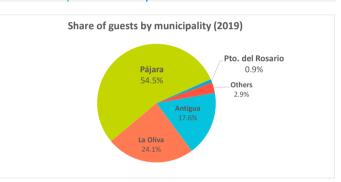


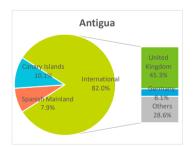
# **GUESTS IN ACCOMMODATION**

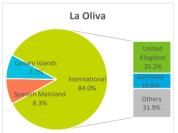
		Municipality of stay						on type
Place of residence:	Antigua	La Oliva	Pájara	Pto. del Rosario	Others	Fuerteventura	Hotel	Apartment
International	267,494	373,642	878,552	825	47,185	1,567,698	1,326,505	241,193
- United Kingdom	147,886	156,506	101,486	80	2,098	408,056	325,877	82,179
- Germany	26,327	75,297	524,106	147	11,894	637,771	546,227	91,544
Spanish Mainland	25,895	36,838	63,023	1,118	4,100	130,974	102,722	28,252
Canary Islands	32,937	34,455	67,145	14,955	1,825	151,317	105,328	45,989
Total	326,326	444,935	1,008,720	16,898	53,110	1,849,989	1,534,555	315,434

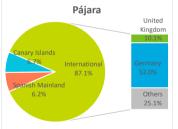
		Municipality of stay (%)						type (%)
Place of residence:	Antigua	La Oliva	Pájara	Pto. del Rosario	Others	Fuerteventura	Hotel	Apartment
International	82.0%	84.0%	87.1%	4.9%	88.8%	84.7%	86.4%	76.5%
- United Kingdom	45.3%	35.2%	10.1%	0.5%	4.0%	22.1%	21.2%	26.1%
- Germany	8.1%	16.9%	52.0%	0.9%	22.4%	34.5%	35.6%	29.0%
Spanish Mainland	7.9%	8.3%	6.2%	6.6%	7.7%	7.1%	6.7%	9.0%
Canary Islands	10.1%	7.7%	6.7%	88.5%	3.4%	8.2%	6.9%	14.6%
Total	100%	100%	100%	100%	100%	100%	100%	100%

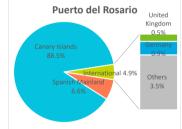












## **Other indicators**

				Accommodation	type (%)			
	Antigua	La Oliva	Pájara	Pto. del Rosario	Others	Fuerteventura	Hotel	Apartment
Bednights								
International	2,266,370	3,131,857	7,914,818	1,944	387,097	13,702,086	11,151,120	2,550,966
- United Kingdom	1,306,021	1,235,008	832,008	193	17,387	3,390,617	2,556,846	833,771
- Germany	264,848	713,347	832,008	328	4,398,796	6,209,327	5,088,825	1,120,502
Spanish Mainland	182,405	177,040	350,619	2,706	16,108	728,878	562,944	165,934
Canary Islands	177,245	143,995	313,275	27,078	7,833	669,426	379,083	290,343
Total	2,626,020	3,452,892	8,578,712	31,728	411,038	15,100,390	12,093,147	3,007,243
Lenght of stay								
International	8.5	8.4	9.0	2.4		8.7	8.4	10.6
- United Kingdom	8.8	7.9	8.2	2.4		8.3	7.9	10.2
- Germany	10.1	9.5	9.8	2.2		9.7	9.3	12.2
Spanish Mainland	7.0	4.8	5.6	2.4		5.6	5.5	5.9
Canary Islands	5.4	4.2	4.7	1.8		4.4	3.6	6.3
Total	8.1	7.8	8.5	1.9		8.2	7.9	9.5
ADR (€)	65.1	87.5	86.6	55.8		83.0	89.8	52.0
RevPar (€)	43.7	63.0	61.4	24.2		58.7	65.4	32.4
Total Revenue (€ million)	66.9	134.1	353.5	1.3		569.0	504.9	64.1
Bed-space ocuppancy rate (%)	68.3	62.7	65.0	39.2		65.4	69.0	54.0
Occupancy rate per room/apart.(%)	67.2	72.0	70.9	43.4		70.7	72.8	62.4

# Tourist profile by municipality Fuerteventura (2019)

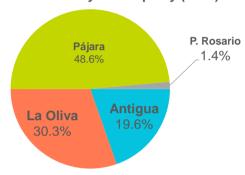


#### How many are they and how much do they spend?

# **•**€

	Antigua	La Oliva	Pájara	P. Rosario	FUE
Tourist arrivals (> 15 years old)	313,760	484,852	777,522	22,755	1,659,115
Average daily expenditure (€)	132.93	134.49	138.83	108.61	136.58
Average lenght of stay	9.00	9.16	9.44	9.33	9.27
Turnover per tourist (€)	1,088	1,132	1,230	783	1,169
Total turnover (> 15 years old) (€m)	341	549	957	17.8	1,940
Share of total turnover	17.6%	28.3%	49.3%	0.9%	100%
Share of total tourists	18.9%	29.2%	46.9%	1.4%	100%

# Share of tourists by municipality (2019)



## What is the main motivation for their holidays?



	Antigua	La Oliva	Pájara I	P. Rosario	FUE
Rest	61.9%	58.3%	64.7%	29.6%	61.0%
Explore the destination	16.9%	16.6%	16.1%	25.0%	16.3%
Other reasons	20.7%	23.6%	18 3%	34 1%	21.1%

#### How far in advance do they bok their trip?



	Antigua	La Oliva	Pájara	P. Rosario	FUE
Between 0 and 30 days	21.8%	22.3%	22.5%	38.6%	22.6%
Between 1 and 2 months	21.9%	23.7%	22.5%	29.2%	22.8%
More than 3 months	56.1%	53.6%	54.2%	32.2%	54.0%

## What channels did they use to get information about this trip? Q

	Antigua	La Oliva	Pájara	P. Rosario	FUE
Previous visits to the Canary Islands	54.2%	53.3%	49.9%	47.9%	51.9%
Friends or relatives	22.5%	24.6%	15.9%	49.1%	20.4%
Internet or social media	56.6%	56.3%	50.3%	37.6%	53.5%
Tour Operator or Travel Agency	20.8%	24.1%	35.9%	4.7%	28.7%
Others	19.3%	18.4%	18.1%	24.3%	18.3%
(*) Multi-choise question					

# What do they book?



	Antigua	La Oliva	Pájara	P. Rosario	FUE
Room only/ Bed & Breakfast	20.7%	27.3%	6.6%	47.8%	16.3%
Half board / Full board	19.8%	25.1%	24.4%	4.5%	24.0%
All inclusive	49.5%	39.1%	67.3%	1.8%	53.6%

#### **ALL INCLUSIVE**



(Fuerteventura: 53.6%) (Canary Islands: 34.9%)

### Importance of each factor in the destination choice



	Antigua	La Oliva	Pájara	. Rosario	FUE
Climate	77.2%	79.4%	80.4%	62.2%	74.2%
Sea	45.3%	57.6%	68.9%	54.4%	45.2%
Beaches	43.2%	54.7%	68.3%	51.6%	39.6%
Tranquility	50.0%	52.9%	61.6%	51.6%	44.5%
Safety	55.9%	53.9%	58.4%	40.3%	46.3%
Accommodation supply	46.8%	43.8%	48.4%	20.1%	38.6%
European belonging	36.0%	37.8%	44.4%	39.0%	33.6%
Effortless trip	40.2%	39.5%	40.4%	28.0%	32.4%
Price	44.4%	40.3%	34.4%	31.4%	34.1%
Environment	33.9%	33.0%	25.4%	32.5%	24.1%
Landscapes	26.5%	29.2%	25.8%	43.0%	22.8%
Gastronomy	21.4%	23.8%	20.5%	23.9%	17.2%
Authenticity	20.6%	20.0%	19.5%	26.4%	16.7%
Fun possibilities	17.7%	19.7%	16.4%	14.2%	26.7%
Exoticism	10.8%	10.8%	9.9%	18.3%	12.5%
Shopping	8.3%	9.0%	7.0%	6.2%	8.6%
Hiking trail network	5.8%	7.9%	6.1%	16.9%	6.9%
Historical heritage	6.9%	5.6%	5.8%	8.7%	5.8%
Culture	7.9%	6.3%	5.0%	4.5%	5.1%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important") % of tourists who indicate that the factor is "very important" in their choice.

### % TOURISTS WHO CHOOSE SEA



P. Rosario	//////////////////////////////////////
Pájara	///////////////////////////////////////
La Oliva	<i>/////////////////////////////////////</i>
Antigua	///////////////////////////////////////

### Where do they stay?

- Private accommodation

- Other type of accommodation



	Antigua	La Oliva	Pájara .	Rosario	FUE
Type of accommodation					
All markets	100%	100%	100%	100%	100%
- Hotel	68.7%	60.8%	88.6%	21.8%	75.3%
- Apartment	21.0%	22.9%	6.7%	10.2%	14.3%
- Other type of accommodation	10.3%	16.3%	4.8%	68.0%	10.4%
German market	100%	100%	100%	100%	100%
- Hotel	80.8%	75.5%	88.5%	60.0%	85.3%
- Apartment	8.5%	11.6%	7.7%	11.4%	8.4%
- Other type of accommodation	10.7%	12.9%	3.8%	28.6%	6.2%
Spanish Mainland market	100%	100%	100%	100%	100%
- Hotel	66.0%	49.2%	86.5%	25.3%	63.8%
- Apartment	21.3%	20.5%	6.8%	9.2%	14.7%
- Other type of accommodation	12.6%	30.2%	6.7%	65.6%	21.5%
British market	100%	100%	100%	100%	100%
- Hotel	67.4%	61.4%	91.4%	24.2%	69.0%
- Apartment	24.0%	28.6%	3.8%	9.7%	22.1%
- Other type of accommodation	8.5%	9.9%	4.9%	66.2%	8.9%
Other markets	100%	100%	100%	100%	100%
- Hotel	67.0%	53.2%	88.2%	8.1%	71.7%
- Apartment	20.3%	25.3%	5.5%	11.6%	14.7%
- Other type of accommodation	12.7%	21.5%	6.3%	80.3%	13.7%
Lenght of stay by type of accommo	odation				
All markets					
- Hotel	8.3	8.8	9.2	7.3	8.9
- Apartment	9.2	9.2	11.6	6.9	9.7

14.4

11.8 10.7

10.8

# Tourist profile by municipality Fuerteventura (2019)



63.6%

36 4%

55.6%

44.4%

78.9%

21.1%

68.6%

31 4%

2.3%

25.2%

72.5%

Antigua La Oliva Pájara ?. Rosario

50.3% 48.9%

49 7% 51 1%

37.7% 36.6%

74.5% 79.1%

56.0% 55.6%

44 0% 44 4%

69.6% 68.1%

63.4%

20.9%

6.3%

25.6%

62.3%

25.5%

7.3%

23.1%

46.2%

53.8%

36.8%

63.2%

74.1%

25.9%

57.3%

42 7%

8.4%

24.1%

67.5%

#### **Activities in the Canary Islands**

	-	-
T		Р.
$\sim$		

Who are they?

Age range (> 15 years old)

16 - 44 years old

Annual household income level

No studies/Primary education

Over 44 years old

Less than €50,000 More than €50,000

Secondary education

Higher education

Occupation Active

Inactive

Gender
Menos de 50.000€

Women

Outdoor time per day	Antigua	La Oliva	Pájara P	. Rosario	FUE
0 - 8 hours	69.8%	65.2%	77.1%	41.0%	71.6%
More than 8 hours	30.2%	34.8%	22.9%	59.0%	28.4%
Activities in the Canary Islands	Antigua	La Oliva	Pájara P	. Rosario	FUE
Beach	66.2%	76.0%	82.6%	69.8%	68.1%
Walk, wander	69.3%	64.4%	50.4%	59.0%	55.4%
Swimming pool, hotel facilities	57.1%	52.5%	53.7%	9.0%	58.1%
Explore the island on their own	42.5%	44.5%	35.8%	53.6%	49.6%
Taste Canarian gastronomy	19.4%	23.0%	14.1%	32.9%	17.7%
Sport activities	11.4%	15.9%	19.0%	15.9%	43.8%
Organized excursions	13.3%	15.2%	15.4%	4.6%	11.3%
Activities at sea	7.6%	14.2%	13.2%	5.6%	12.5%
Nature activities	6.5%	9.4%	9.5%	11.2%	11.9%
Nightlife / concerts / shows	14.0%	11.1%	4.8%	12.4%	4.1%
Wineries/markets/popular festivals	9.1%	11.1%	5.1%	12.6%	6.2%
Theme parks	7.1%	6.4%	8.4%	2.6%	8.7%
Sea excursions / whale watching	6.2%	8.4%	6.6%	2.8%	6.7%
Museums / exhibitions	6.6%	6.7%	4.1%	9.5%	7.3%
Beauty and health treatments	4.2%	3.9%	5.3%	2.8%	6.8%
Astronomical observation (*) Multi-choise question	1.3%	2.0%	3.7%	2.0%	5.0%

Antigua

12.3%

49.8%

10.7%

10.2%

17.0%

6.4%

La Oliva

4.6%

56.4%

19.1%

12.4%

7.5%

19.4%

Pájara P. Rosario

54.4%

20.9%

15.0%

6.3%

4.2%

55.1%

16.6%

16.4%

7.7%

#### Who do they come with?

Unaccompanied

With children

Other relatives

Other combination

\* Multi-choise question

Only with partner

How do they rate the Canary Islands?						
Satisfaction (scale 0-10)	Antigua La Oliva	Páiara >. Rosario				

14

FUE

49.1%

50.9%

37.5%

62.5%

76.8%

23.2%

55.5%

44.5%

6.8%

24.4%

68.8%

Satisfaction (scale 0-10)	Antigua	La Uliva	Pajara	. NUSALIU	FUE
Average rating	8.68	8.73	8.67	8.70	8.69
Experience in the Canary Islands	Antigua	La Oliva	Pájara 🤈	. Rosario	FUE
Worse or much worse than expected	3.1%	2.4%	1.4%	5.4%	2.1%
Lived up to expectations	54.2%	56.6%	57.2%	52.3%	56.5%
Better or much better than expected	42.7%	41.0%	41.4%	42.3%	41.3%
Future intentions (scale 1-10)	Antigua	La Oliva	Pájara 🤊	. Rosario	FUE
Return to the Canary Islands	8.76	8.80	8.68	8.91	8.74
Recommend visiting the Canary Island	8.96	8.97	8.92	9.03	8.94

Where are they from?

With children (under the age of 13)



‴

FUE

4.6%

54.7%

18.4%

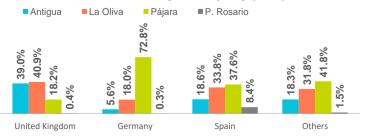
14.5%

7.9%

19.2%

	Antigua	La Oliva	Pájara P	. Rosario	FUE
Tourists (> 15 years old)					
United Kingdom	163,578	171,461	76,397	1,871	419,136
Germany	34,099	109,359	442,708	1,556	607,724
Spain	26,018	47,347	52,737	11,739	140,184
Others	90,065	156,685	205,680	7,589	492,071
& Tourists					
United Kingdom	39.0%	40.9%	18.2%	0.4%	100%
Germany	5.6%	18.0%	72.8%	0.3%	100%
Spain	18.6%	33.8%	37.6%	8.4%	100%
Others	18.3%	31.8%	41.8%	1.5%	100%

#### Tourist arrivals by municipality (2019)







Return to the Canary Islands

Recommend visiting the Canary Islands

# How many are loyal to the Canary Islands?

	4

	Antigua	La Oliva	Dáioro )	. Rosario	FUE
	Aiitigua	La Uliva	Pajara	. NUSATIU	FUE
Repeat tourists	71.5%	73.3%	71.4%	68.5%	72.0%
- Germany	60.5%	77.3%	76.4%	58.7%	75.7%
- Spain	78.9%	74.7%	75.2%	68.4%	75.0%
- United Kingdom	80.6%	83.7%	76.6%	56.1%	80.8%
- Others	57.0%	58.8%	57.7%	73.8%	58.9%
Repeat tourists (3 or more visits)	53.7%	57.9%	55.0%	48.2%	55.4%
- Germany	44.6%	61.3%	61.8%	26.4%	60.5%
- Spain	58.1%	55.4%	59.1%	48.2%	56.5%
- United Kingdom	64.2%	71.0%	60.6%	41.9%	66.2%
- Others	36.7%	41.9%	37.1%	54.1%	39.6%

#### How many islands do they visit during their trip?



	Antigua	La Oliva	Pájara 🤊	. Rosario	FUE
One island	90.7%	86.4%	93.0%	76.6%	90.2%
Two or more islands	9.3%	13.6%	7.0%	23.4%	9.8%