# **Wales (2017)**



### How many they are and how much do they spend?



	Wales	UK	Canary Islands
Tourist arrivals (> 16 years old)	173,057	4,531,021	13,852,616
Average daily expenditure (€)	129.0	134.4	140.2
. in their place of residence	95.1	96.1	101.2
. in the Canary Islands	33.9	38.3	39.0
Average lenght of stay	8.5	8.6	9.2
Turnover per tourist (€)	1,012	1,057	1,155
Total turnover (> 16 years old) (€m)	197	5,471	17,764
Share of british tourists	3.8%	100%	
Share of british turnover	3.6%	100%	

## Which island do they choose?



Tourists (> 16 years old)	Wales	UK	Canary Islands
Lanzarote	30.5%	26.9%	18.0%
Fuerteventura	7.7%	10.8%	14.0%
Gran Canaria	19.0%	16.4%	28.2%
Tenerife	42.2%	44.6%	37.1%
La Palma	0.4%	0.8%	2.0%

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What do they book at their place of residence?



	Wales	UK	Canary Islands
Flight only	8.3%	8.1%	9.2%
Flight and accommodation (room only)	32.7%	32.0%	26.8%
Flight and accommodation (B&B)	5.7%	7.2%	8.3%
Flight and accommodation (half board)	13.8%	16.2%	19.2%
Flight and accommodation (full board)	1.7%	2.0%	4.4%
Flight and accommodation (all inclusive)	36.5%	33.9%	31.7%
% Tourists using low-cost airlines	55.1%	61.4%	48.4%

#### How do they rate the destination?



Impression of their stay	Wales	UK	Canary Islands
Good or very good (% tourists)	80.6%	80.8%	80.5%

### How many are loyal to the destination?

Repeat tourists of the Canary Islands	Wales	UK	Canary Islands
Repeat tourists	87.2%	83.7%	77.8%
At least 3 previous visits	54.1%	50.7%	43.1%

### How do they book?



Accommodation booking	Wales	UK	Canary Islands
Tour Operator	46.5%	47.9%	39.2%
Accommodation	17.4%	16.1%	13.5%
Travel agency (High street)	11.8%	9.2%	17.9%
Online Travel Agency (OTA)	11.1%	13.5%	16.0%
No need to book accommodation	13.2%	13.3%	13.3%
Flight booking			
Tour Operator	50.6%	54.0%	44.8%
Airline	31.1%	28.9%	25.8%
Travel agency (High street)	11.2%	9.0%	18.0%
Online Travel Agency (OTA)	7.1%	8.2%	11.4%

### Why do they choose the Canary Islands?



Aspects influencing the choice	Wales	UK	Canary Islands
Climate/sun	93.0%	92.6%	89.8%
Tranquillity/rest/relaxation	34.5%	33.0%	37.2%
Beaches	25.9%	27.5%	35.1%
Price	20.8%	18.1%	12.2%
Scenery	17.9%	14.9%	22.9%
Visiting new places	16.3%	13.9%	14.7%
Ease of travel	15.4%	17.5%	8.9%
Quality of the environment	7.6%	8.4%	6.5%
Active tourism	1.9%	2.7%	5.4%

<sup>\*</sup> Multi-choise question

### Where do they stay?



	Wales	UK	Canary Islands
4-5* Hotel	44.0%	44.9%	45.2%
1-2-3* Hotel	12.3%	11.8%	14.4%
Apartment	35.1%	34.4%	32.4%
Others (privately-owned, friends, family)	8.6%	8.9%	8.0%

#### What did motivate them to come?



Aspects motivating the choice	Wales	UK	Canary Islands
Previous visits to the Canary Islands	73.6%	70.7%	64.4%
Recommendation by friends or relative	35.2%	36.2%	34.7%
Tour Operator's brochure or catalogue	12.6%	8.4%	7.2%
Recommendation by Travel Agent	4.5%	5.6%	9.2%
Information obtained via the Internet	25.2%	23.5%	25.3%
Others	7.8%	8.9%	11.7%

<sup>\*</sup> Multi-choise question

### Who are they?



Gender	Wales	UK	Canary Islands
Percentage of men	39.1%	43.4%	48.1%
Percentage of women	60.9%	56.6%	51.9%
Age range			
16-44 years old	36.8%	41.5%	43.9%
Over 44 years old	63.2%	58.5%	56.1%
Occupation			
Business owner or self-employed	32.7%	32.4%	23.8%
Upper/Middle management employee	24.2%	25.1%	35.2%
Auxiliary level employee	15.8%	15.4%	15.3%
Unemployed/Students/unpaid dom.work	5.1%	5.4%	7.1%
Retired	22.2%	21.6%	18.6%
Annual household income level			
€12,000 - €36,000	46.7%	37.0%	37.2%
€36,001 - €60,000	28.7%	32.0%	31.1%
€60,001 - €84,000	12.5%	15.2%	15.6%
More than €84,000	12.0%	15.8%	16.0%

### Main city:

Cardiff

### Main airport:

Cardiff International



Source: ISTAC (Encuesta sobre el Gasto Turístico).